Antitrust Notice

- The Casualty Actuarial Society is committed to adhering strictly to the letter and spirit of the antitrust laws. Seminars conducted under the auspices of the CAS are designed solely to provide a forum for the expression of various points of view on topics described in the programs or agendas for such meetings.
- Under no circumstances shall CAS seminars be used as a means for competing companies
 or firms to reach any understanding expressed or implied that restricts competition or in
 any way impairs the ability of members to exercise independent business judgment
 regarding matters affecting competition.
- It is the responsibility of all seminar participants to be aware of antitrust regulations, to prevent any written or verbal discussions that appear to violate these laws, and to adhere in every respect to the CAS antitrust compliance policy.

Aggregate Loss Reserve Analysis by Accounting Date

Prepared for: Casualty Actuarial Society Annual Meeting

Prepared by: Bertram A. Horowitz, FCAS, MAAA

President

Bertram Horowitz, Inc.

e-mail: bert@bertramhorowitz.com



November 5, 2013

Traditional Development Methods

Basic loss reserving methods typically:

- Begin with individual accident year claim experience
- Develop each accident year to estimated ultimate value
- Reduce estimated ultimates by cumulative claim payments to date
- Result in an unpaid claim estimate for each accident year as of that date
- Sum individual accident year unpaid claim estimates to arrive at aggregate unpaid claim estimate as of current accounting date.

Potential Drawbacks

- Indirect; no visible order-of-magnitude sense of aggregate unpaid claim estimate
- Aggregate unpaid claim estimate may be unduly volatile; targets individual years
- Often highly leveraged

Aggregate Loss Reserve Analysis by Accounting Date

How might we estimate aggregate unpaid claims as of current accounting date from historical aggregate emergence of claims unpaid as of prior accounting dates?

Traditional Loss Payments Chain-Ladder Representation

Exhibit 1
Table 1

NO NOISE IN PAYMENT PATTERN

CUMULATIVE LOSS PAYMENTS BY ACCIDENT YEAR

Accident	As of	As of	As of	As of		As of		As of		As of		As of		As of		As of
Year	1 Year	2 Years	3 Years	4 Years	_5	Years		6 Years		7 Years		8 Years		9 Years		10 Years
1995															1.032609	58,873
1996												63,795	1.051429	67,075	1.032609	69,263
1997										55,873	1.067073	59,621	<u>1.051429</u>	62,687	1.032609	64,731
1998								51,620	1.093333	56,438	1.067073	60,223	1.051429	63,320	1.032609	65,385
1999						45,210	1.119403	50,608	1.093333	55,331	1.067073	59,042	1.051429	62,079	1.032609	64,103
2000				43,707 <u>1</u>	1.175439	51,375	1.119403	57,509	1.093333	62,876	1.067073	67,094	1.051429	70,544	1.032609	72,845
2001			39,692 <u>1.295455</u>	51,420 <u>1</u>	1.175439	60,441	1.119403	67,658	1.093333	73,972	1.067073	78,934	1.051429	82,993	1.032609	85,700
2002		27,900 <u>1.466667</u>	40,920 <u>1.295455</u>	53,010 <u>1</u>	1.175439	62,310	1.119403	69,750	1.093333	76,260	1.067073	81,375	1.051429	85,560	1.032609	88,350
2003	15,000 <u>2.000000</u>	30,000 <u>1.466667</u>	44,000 <u>1.295455</u>	57,000 <u>1</u>	1.175439	67,000	1.119403	75,000	1.093333	82,000	1.067073	87,500	1.051429	92,000	1.032609	95,000
2004	15,300 <u>2.000000</u>	30,600 1.466667	44,880 1.295455	58,140 1	1.175439	68,340	1.119403	76,500	1.093333	83,640	1.067073	89,250	1.051429	93,840		
2005	14,841 2.000000	29,682 1.466667	43,534 1.295455	56,396 1	1.175439	66,290	1.119403	74,205	1.093333	81,131	1.067073	86,573				
2006	15,731 <u>2.000000</u>	31,463 1.466667	46,146 1.295455	59,780 1	1.175439	70,267	1.119403	78,657	1.093333	85,999						
2007	15,889 <u>2.000000</u>	31,778 1.466667	46,607 1.295455	60,377 1	1.175439	70,970	1.119403	79,444								
2008	14,141 2.000000	28,282 1.466667	41,480 1.295455	53,736 1	1.175439	63,163										
2009	18,383 2.000000	36,767 1.466667	53,924 1.295455	69,857												
2010	22,428 2.000000	44,855 1.466667	65,788													
2011	23,549 2.000000	47,098														
2012	25,904															
	<u>1-2</u>	<u>2-3</u>	<u>3-4</u>		<u>4-5</u>		<u>5-6</u>		<u>6-7</u>		<u>7-8</u>		<u>8-9</u>		<u>9-10</u>	
Average LDF	2.000000	1.466667	1.295455	1	1.175439		1.119403		1.093333		1.067073		1.051429		1.032609	
Average CDF	6.333333	3.166667	2.159091	1	1.666667		1.417910		1.266667		1.158537		1.085714		1.032609	
Ŭ																
Weighted LDF	2.000000	1.466667	1.295455	1	1.175439		1.119403		1.093333		1.067073		1.051429		1.032609	
Weighted CDF	6.333333	3.166667	2.159091		1.666667		1.417910		1.266667		1.158537		1.085714		1.032609	
,																

Traditional Payment Development Method

Exhibit 1 Table 3

NO NOISE IN PAYMENT PATTERN

TRADITIONAL PAYMENT DEVELOPMENT METHOD BY ACCIDENT YEAR (\$000 Omitted)

(1) Accident Year	(2) Cumulative Loss Payments as of 12/31/12	(3) Cumulative Loss Development Factor to Ultimate	(4)= (2)x(3) Payment Development Method Estimated Ultimate Losses	(5)= (4)-(2) Unpaid Loss Estimate as of 12/31/12
2003	95,000	1.000000	95.000	0
2004	93,840	1.032609	96,900	3,060
2005	86,573	1.085714	93,993	7,421
2006	85,999	1.158537	99,633	13,634
2007	79,444	1.266667	100,629	21,185
2008	63,163	1.417910	89,560	26,397
2009	69,857	1.666667	116,428	46,571
2010	65,788	2.159091	142,042	76,254
2011	47,098	3.166667	149,144	102,046
2012	25,904	6.333333	164,058	138,154
Total	712,665		1,147,386	434,721

Derive Accounting Date Loss Payments Emerged Representation

Exhibit 1
Table 1

NO NOISE IN PAYMENT PATTERN

CUMULATIVE LOSS PAYMENTS BY ACCIDENT YEAR

Accident	As of	As of	As of	As of	As of	As of	As of	As of	As of	As of		ccounting Date	
<u>Year</u>	1 Year	2 Years	3 Years	4 Years	5 Years	6 Years	7 Years	8 Years	9 Years	10 Years	Cumulative Lo	oss Payments E	merged
											as of	12/31/12:	
1995									57,014	58,873			
1996								63,795	67,075	69,263	Cumulative	Cumulative	
1997							55,873	59,621	62,687	64,731	Payments	Payments	Payments
1998						51,620	56,438	60,223	63,320	65,385	as of	as of	during
1999					45,210	50,608	55,331	59,042	62,079	64,103	12/31/12	12/31/09	2010-12
2000				43,707	51,375	57,509	62,876	67,094	70,544	72,845			
2001			39,692	51,420	60,441	67,658	73,972	78,934	82,993	85,700	85,700 -	82,993 =	2,707
2002		27,900	40,920	53,010	62,310	69,750	76,260	81,375	85,560	88,350	88,350 -	81,375 =	6,975
2003	15,000	30,000	44,000	57,000	67,000	75,000	82,000	87,500	92,000	95,000	95,000 -	82,000 =	13,000
2004	15,300	30,600	44,880	58,140	68,340	76,500	83,640	89,250	93,840		93,840 -	76,500 =	17,340
2005	14,841	29,682	43,534	56,396	66,290	74,205	81,131	86,573			86,573 -	66,290 =	20,283
2006	15,731	31,463	46,146	59,780	70,267	78,657	85,999				85,999 -	59,780 =	26,219
2007	15,889	31,778	46,607	60,377	70,970	79,444					79,444 -	46,607 =	32,837
2008	14,141	28,282	41,480	53,736	63,163						63,163 -	28,282 =	34,881
2009	18,383	36,767	53,924	69,857							69,857 -	18,383 =	51,474
2010	22,428	44,855	65,788										
2011	23,549	47,098											205,714
2012	25,904												

Accounting Date Loss Payments Representation

Exhibit 1
Table 4

2012

NO NOISE IN PAYMENT PATTERN

CUMULATIVE LOSS PAYMENTS EMERGED BY YEAR-END ACCOUNTING DATE

(\$000 Omitted)

Cumulative Emerged Payments of Losses which were Unpaid as of Year-End Accounting Date Derived by appropriate accumulation of Cumulative Loss Payments of Exhibit 1, Table 1

Year-End Accounting Date	As of 1 Year		As of 2 Years		As of 3 Years		As of 4 Years		As of 5 Years		As of 6 Years		As of 7 Years		As of 8 Years		As of 9 Years
2003	66,519	1.826948	121,526	1.359896	165,263	1.200125	198,337	1.125778	223,283	1.082742	241,758	1.051255	254,149	1.028684	261,439	1.011475	264,439
2004	70,308	1.825186	128,324	1.361063	174,658	1.201230	209,804	1.126951	236,439	1.082606	255,970	1.050396	268,870		276,460		•
2005	72,858	1.826059	133,043	1.360851	181,051	1.201759	217,580	1.126144	245,027	1.080913	264,852	1.049204	277,884		•		
2006	75,916	1.825794	138,608	1.361905	188,770	1.200954	226,705	1.124461	254,920	1.079919	275,293	7	2	7			
2007	78,580	1.827083	143,572	1.360128	195,277	1.198736	234,085	1.123233	262,932	^							
2008	79,133	1.820169	144,036	1.354522	195,100	1.196178	233,374	_									
2009	83,286	<u>1.819126</u>	151,508	1.357781	205,714	K		differ	ent acc	rident	vear						
2010	90,649	1.828898	165,788	1							•	uol	*				
2011	98,688							expos	sures i	esuit i	n unequ	uai					

LDFs within columns

Recast Accounting Date Actuarial Assumptions

- ➤ A1: Requisite claim and exposure experience is available.
- ➤ A2: Accident year payments subsequent to first year of development follow same payment pattern.
- ➤ A3: When case reserves are used as loss experience, there has been no change in adequacy of case reserves.
- ➤ A4: Exposure metric at each stage of development provides reasonable measure of relative accident year exposure to remaining development.
- ➤ A5: Historical experience statistically credible.
- ➤ A6: Historical experience homogeneous.
- > A7: Presence or absence of large claims does not distort historical experience.

Case Reserves as Exposure Measure

Exhibit 1
Table 2

NO NOISE IN PAYMENT PATTERN

CASE RESERVES BY ACCIDENT YEAR

	V	,								Year-End Accounting Date 2009				
Accident	As of	As of	As of	As of	As of	As of	As of	As of	As of	Cumulative	Loss Paymen	its Emerged as	of 12/31/12	
Year	1 Year	2 Years	3 Years	4 Years	5 Years	6 Years	7 Years	8 Years	9 Years	Recast	at Year-End 20	012 Exposure Le	evel:	
4005									4 000					
1995								0.040	1,239	Year-End	Year-End		_	
1996								2,916	1,458	2012	2009	Actual	Recast	
1997							4,088	2,726	1,363	Accounting	Accounting	Payments	Payments	
1998						6,194	4,130	2,753	1,377	Date	Date	during	during	
1999					7,422	6,073	4,049	2,699	1,350	Exposure	Exposure	2010-12	2010-12	
2000				9,968	8,435	6,901	4,601	3,067	1,534					
2001			15,336	11,727	9,923	8,119	5,413	3,608	1,804	2,040 /	1,804 x	2,707 =	3,061	
2002		18,600	15,810	12,090	10,230	8,370	5,580	3,720	1,860	3,958 /	3,720 x	6,975 =	7,421	
2003	25,000	20,000	17,000	13,000	11,000	9,000	6,000	4,000	2,000	6,293 /	6,000 x	13,000 =	13,635	
2004	25,500	20,400	17,340	13,260	11,220	9,180	6,120	4,080	2,040	9,533 /	9,180 x	17,340 =	18,007	
2005	24,735	19,788	16,820	12,862	10,883	8,905	5,936	3,958		10,370 /	10,883 _X	20,283 =	19,327	
2006	26,219	20,975	17,829	13,634	11,536	9,439	6,293			15,932 /	13,634 x	26,219 =	30,638	
2007	26,481	21,185	18,007	13,770	11,652	9,533				25,418 /	18,007 _X	32,837 =	46,351	
2008	23,568	18,855	16,026	12,256	10,370					31,399 /	18,855 x	34,881 =	58,087	
2009	30,639	24,511	20,834	15,932						43,173 /	30,639 x	51,474 =	72,531	
2010	37,379	29,904	25,418											
2011	39,248	31,399										205,714	269,056	
2012	43,173											,	,	

Recast Accounting Date Loss Payments Emerged Representation

Exhibit 1
Table 5

NO NOISE IN PAYMENT PATTERN OR CASE RESERVES

LOSS PAYMENTS EMERGED BY YEAR-END ACCOUNTING DATE RECAST AT 2012 YEAR-END ACCOUNTING DATE EXPOSURE LEVEL USING CASE RESERVES AS EXPOSURE MEASURE

(\$000 Omitted)

Year-End	Cumulative E Derived by a				•		•		usted to 2012	Year-End A	ccounting D	ate Exposure	Level		Paymen Develop Method!	t ment	
Accounting	As of		As of		As of		As of		As of		As of		As of		As of		As of
Date	1 Year		2 Years		3 Years		4 Years		5 Years		6 Years		7 Years		8 Years	_	9 Years
																\bigcirc	
2003	107,813	1.829724	197,268	1.363909	269,056	1.202395	323,511	1.127883	364,883	1.085310	396,011	1.053151	417,059	1.029926	429,540	1.012061	434,721
2004	107,813	1.829724	197,268	1.363909	269,056	1.202395	323,511	1.127883	364,883	1.085310	396,011	1.053151	417,059	1.029926	429,540		
2005	107,813	1.829724	197,268	1.363909	269,056	1.202395	323,511	1.127883	364,883	1.085310	396,011	1.053151	417,059			_	
2006	107,813	1.829724	197,268	1.363909	269,056	1.202395	323,511	1.127883	364,883	1.085310	396,011			7	- man	\circ	
2007	107,813	1.829724	197,268	1.363909	269,056	1.202395	323,511	1.127883	364,883			K					
2008	107,813	1.829724	197,268	<u>1.363909</u>	269,056	1.202395	323,511										
2009	107,813	1.829724	197,268	1.363909	269,056			1			ا الد	DFs ic	lentical		9/		
2010	107,813	1.829724	197,268		<u> </u>						_					7 0)
2011	107,813										with	in eac	n				10.1.70.1
2012											colu	mn					434,721
Average LDF		1.829724		1.363909		1.202395		1.127883		1.085310		1.053151		1.029926		1.012061	
Average CDF		4.032178		2.203708		1.615729		1.343759		1.191399		1.097750		1.042348		1.012061	
Weighted LDF		1.829724		1.363909		1.202395		1.127883		1.085310		1.053151		1.029926		1.012061	
Weighted CDF		4.032178		2.203708		1.615729		1.343759		1.191399		1.097750		1.042348		1.012061	

Same as traditional

Accounting Date Payment Development Unpaid Loss Estimate

Exhibit 1
Table 6

NO NOISE IN PAYMENT PATTERN OR CASE RESERVES

unwinding exposure adjustment results in same accident year unpaid loss estimates as traditional payment development method

ACCOUNTING DATE PAYMENT DEVELOPMENT INDICATED AGGREGATE UNPAID LOSS AS OF 12/31/12; ALLOCATION OF TOTAL UNPAID CLAIM ESTIMATE TO ACCIDENT YEAR

						•
(1)	(2)	(3)	(4)=(2)x(3)	(5)= (4)-(2)	(6)	(7)
	Recast Cumulative			Payment Development		Accident Year
	Loss Payments		Indicated	Indicated Unpaid Loss		Allocation of Aggregate
	As of 12/31/12	Weighted	Total Emergence	as of 12/31/12		Accounting Date
Year-End	at 2012 Year-End	Cumulative	at 2012 Year-End	at 2012 Year-End		Payment Development
Accounting	Accounting Date	Development	Accounting Date	Accounting Date	Accident	Indicated Unpaid Loss
Date	Exposure Level	Factor	Exposure Level	Exposure Level	Year	as of 12/31/12
2003	434,721	1.000000	434,721		2003	
2004	429,540	1.012061	434,721	5,181	2004	3,060
2005	417,059	1.042348	434,721	17,662	2005	7,421
2006	396,011	1.097750	434,721	38,710	2006	13,634
2007	364,883	1.191399	434,721	69,838	2007	21,185
2008	323,511	1.343759	434,721	111,210	2008	26,397
2009	269,056	1.615729	434,721	165,665	2009	46,571
2010	197,268	2.203708	434,721	237,453	2010	76,254
2011	107,813	4.032178	434,721	326,908	2011	102,046
2012			434,721 *	434,721	2012	138,154
					Total	434,721

Recast Loss Payments Emerged Accounting Date Representation

Exhibit 2
Table 4

NOISE IN PAYMENT PATTERN AND CASE RESERVES

LOSS PAYMENTS EMERGED BY YEAR-END ACCOUNTING DATE RECAST AT 2012 YEAR-END ACCOUNTING DATE EXPOSURE LEVEL USING CASE RESERVES AS EXPOSURE MEASURE

(\$000 Omitted)

Cumulative Emerged Payments of Losses which were Unpaid as of Year-End Accounting Date

Derived by appropriate accumulation of Cumulative Loss Payments of Exhibit 2, Table 1 Exposure Adjusted to 2012 Year-End Accounting Date Exposure Level

Year-End																
Accounting	As of		As of		As of		As of		As of		As of		As of		As of	As of
Date	1 Year		2 Years	_	3 Years	_	4 Years		5 Years	,	6 Years	=	7 Years		8 Years	9 Years
2003	110,337	1.793203	197,857 ·	<u>1.346831</u>	266,480	<u>1.206838</u>	321,598	1.127627	362,643	1.088 <u>906</u>	394,884	1.052614	415,660	1.028032	427,312 <u>1.011532</u>	432,240
2003	104,450	1.831614		1.396273	267,125	1.205181	321,934	1.137304	366,137	1.085009	_	1.056637		1.028778	431,841	.52,210
2005	105,407	1.863660	196,442	1.385869	272,243	1.212790	330,174	1.131679	373,651	1.087079	-	1.050341	426,636			
2006	107,687	1.854530	-	1.371618	273,924	1.201549	329,133	1.127578	371,123	1.079253	400,536			K	somewhere	
2007	111,076	1.844031	204,827	1.356930	277,936	1.199481	333,378	1.121370	373,841	_			Immm	\ 1	in the low	\
2008	112,354	1.808011	_	1.354758	275,201	1.195522	329,009					(immm)		to mid \$400	
2009	108,263	1.815070	196,504	1.359876	267,222							`		\mathcal{C}	million	
2010	106,421	1.827327	194,466												range	1
2011	107,469			-			I DFs	within	each						\ range	
2012							_		_	!-			1		\forall , ν L	?
							colun	nn on s	same b	asis						
Average LDF		1.829681		1.367451		1.203560		1.129112		1.085062	1	1.053198		1.028405	1.011532	
Average CDF		4.042031	1	2.209145		1.615521		1.342285		1.188798	,	1.095604		1.040264	1.011532	
Weighted LDF Weighted CDF		1.829531 4.037726		1.366944 2.206973		1.203286 1.614531		1.128899 1.341768		1.084878 1.188563		1.053156 1.095573		1.028416 1.040275	1.011532 1.011532	

Accounting Date Payment Development Unpaid Loss Estimate

Exhibit 2
Table 5

NOISE IN PAYMENT PATTERN AND CASE RESERVES

ACCOUNTING DATE PAYMENT DEVELOPMENT INDICATED AGGREGATE UNPAID LOSS AS OF 12/31/12; ALLOCATION OF TOTAL UNPAID CLAIM ESTIMATE TO ACCIDENT YEAR

(1) Year-End Accounting Date	(2) Recast Cumulative Loss Payments As of 12/31/12 at 2012 Year-End Accounting Date Exposure Level	(3) Weighted Cumulative Development Factor	(4)= (2)x(3) Indicated Total Emergence at 2012 Year-End Accounting Date Exposure Level	(5)= (4)-(2) Payment Development Indicated Unpaid Loss as of 12/31/12 at 2012 Year-End Accounting Date Exposure Level	(6) Accident Year	(7) Accident Year Allocation of Aggregate Accounting Date Payment Development Indicated Unpaid Loss as of 12/31/12
2003	432,240	1.000000	432,240		2003	
2004	431,841	1.011532	436,821	4,980	2004	2,924
2005	426,636	1.040275	443,819	17,183	2005	7,107
2006	400,536	1.095573	438,816	38,280	2006	13,814
2007	373,841	1.188563	444,333	70,492	2007	21,790
2008	329,009	1.341768	441,453	112,444	2008	26,195
2009	267,222	1.614531	431,437	164,216	2009	46,535
2010	194,466	2.206973	429,180	234,715	2010	75,706
2011	107,469	4.037726	433,929	326,460	2011	99,442
2012			433,929 *	433,929	2012	140,416
					Total	433,929

Recast Reported Losses Emerged Accounting Date Representation

Exhibit 4 Table 3

Weighted CDF

NOISE IN PAYMENT PATTERN AND CASE RESERVES

CUMULATIVE REPORTED LOSSES EMERGED BY YEAR-END ACCOUNTING DATE RECAST AT 2012 YEAR-END ACCOUNTING DATE EXPOSURE LEVEL USING CASE RESERVES AS EXPOSURE MEASURE

(\$000 Omitted)

Cumulative Emerged Reported Losses which were Unpaid as of Year-End Accounting Date

Derived as Exhibit 2, Table 4 plus Case Reserves of Exhibit 2, Table 2 Adjusted to 2012 Year-End Accounting Date Exposure Level

equals recast aggregate case reserves

1.958953

2.957307

1.522349

Year-End																
Accounting	After		After	After		After		After		After		After		After	After	After
Date	0 Years		1 Year	2 Years		3 Years		4 Years		5 Years		6 Years	7	Years	8 Years	9 Years
2003	148,006	<u>1.520684</u>	225,070 <u>1.</u>	<u>276014</u> 287,193	<u>1.168440</u>	335,568	1.099595	368,988	<u>1.072108</u>	395,595	1.047466	414,373	<u>1.026993</u>	425,558 <u>1.011864</u>	430,607 <u>1.003791</u>	432,240
2004	148,006	1.489210	220,412 <u>1.</u>	<u>289541</u> 284,230	1.171306	332,921	1.115211	371,277	1.076982	399,858	1.042366	416,799	1.030754	429,617 <u>1.012999</u>	435,201	
2005	148,006	1.515247	224,266 <u>1.</u>	<u>277923</u> 286,594	1.185282	339,695	<u>1.118295</u>	379,879	1.072197	407,305	1.045425	425,807	1.026139	436,938	\sim $^{\prime}$ $^{\prime}$ $^{\prime}$	
2006	148,006	1.490966	220,672 <u>1.</u>	<u>303327</u> 287,608	1.179673	339,283	1.111792	377,212	1.070882	403,950	1.040086	420,142	LI ma wa ma	\ (somewhere	\
2007	148,006	1.536145	227,359 <u>1.</u>	<u>294217</u> 294,252	1.171426	344,694	1.105837	381,175	1.068106	407,135			(Hmmm)	in the low	(
2008	148,006	1.542578	228,311 <u>1.</u>	<u>283167</u> 292,961	1.163355	340,817	1.109798	378,238						3 00	to mid \$400 ⁷	\
2009	148,006	1.506422	222,960 <u>1.</u>	<u>274553</u> 284,174	1.173655	333,522									million \)
2010	148,006	1.476909	218,591 <u>1.</u>	<u>293966</u> 282,850											range 🗸	′
2011	148,006	1.513372	223,988			4							12	?		
2012	148,006			must eq	uai ac	tuai ci	urrent	aggre	gate (case i	reserve	2 S		7		?
Average LDF		1.510170	1.:	286589	1.173305		1.110088		1.072055		1.043836		1.027962	1.012432	1.003791	
Average CDF		2.958485	1.	959041	1.522663		1.297755		1.169056		1.090482		1.044687	1.016270	1.003791	
Weighted LDF		1.509636	1.	286796	1.173275		1.110150		1.071929		1.043710		1.027948	1.012448	1.003791	

1.168780

1.090352

1.297521

1.003791

1.044689

1.016286

Accounting Date Incurred Development Unpaid Loss Estimate

Exhibit 4
Table 4

NOISE IN PAYMENT PATTERN AND CASE RESERVES

ACCOUNTING DATE INCURRED DEVELOPMENT INDICATED AGGREGATE UNPAID LOSS AS OF 12/31/12;
ALLOCATION OF TOTAL UNPAID CLAIM ESTIMATE TO ACCIDENT YEAR
(\$000 O. Iv. 1)

(\$000 Omitted)

unwinding exposure adjustment results in IBNR estimates by accident year

							,	
(1)	(2)	(3)	(4)=(2)x(3)	(5)= (4)-(2)	(6)	(7)	(8)	(9)=(7)+(8)
	Recast Reported			Indicated		Accident Year		Accident Year
	Losses		Indicated	IBNR		Allocation of Aggregate		Allocation of
	As of 12/31/12	Weighted	Total Emergence	as of 12/31/12		Accounting Date		Aggregate
Year-End	at 2012 Year-End	Cumulative	at 2012 Year-End	at 2012 Year-End		Incurred Development	Case	Incurred Development
Accounting	Accounting Date	Development	Accounting Date	Accounting Date	Accident	Indicated IBNR	Reserves	Aggregate Unpaid Loss
Date	Exposure Level	Factor	Exposure Level	Exposure Level	<u>Year</u>	as of 12/31/12	as of 12/31/12	as of 12/31/12
2003	432,240	1.000000	432,240		2003			
2004	435,201	1.003791	436,851	1,650	2004	969	1,973	2,941
2005	436,938	1.016286	444,054	7,116	2005	3,155	4,068	7,224
2006	420,142	1.044689	438,918	18,776	2006	7,493	6,255	13,748
2007	407,135	1.090352	443,921	36,786	2007	12,007	9,476	21,483
2008	378,238	1.168780	442,078	63,839	2008	16,341	10,391	26,731
2009	333,522	1.297521	432,752	99,230	2009	30,801	16,315	47,116
2010	282,850	1.522349	430,597	147,747	2010	50,893	24,910	75,803
2011	223,988	1.958953	438,782	214,794	2011	71,103	31,618	102,721
2012	148,006	2.957307	437,699	289,693	2012	96,931	43,001	139,932
					Total	289,693	148,006	437,699

Two Important Accounting Date Results

- Accounting Data Incurred Development Method:
 Aggregate Unpaid Claim Estimate = Aggregate Case Reserves x CDF
- Accounting Date Bornhuetter-Ferguson Method:
 Aggregate Unpaid Claim Estimate = Aggregate Case Reserves

 + (1-1/CDF)x(Aggregate Expected Unpaid Losses)

Exposure Measures (A4) to Recast Accounting Date Experience

- Case Reserves
- Earned Premium
- Claim Counts; Averages and Counts (Frequency/Severity)- adjust for severity trend
- Other Exposure Measures- adjust for severity trend
- Broad Applicability

Accounting Date Implementation Challenges

- Data Availability
- Supplementary Experience
- Tail Development Factors
- Pseudo-Data
- Actuarial Consistency Assumptions Initially Unsatisfied

Accounting Date Reserving Analogues to Basic Reserving Methods

- Payment Development
- Incurred Development
- Bornhuetter-Ferguson
- Cape Cod
- Averages & Counts (Frequency/Severity)

Accounting Date Paradigm Consistent with Improved Accuracy

- Forward-Looking future exposure
- Aggregation Law of Large Numbers

Candidates for Improved Accuracy – Accounting Date Incurred Methods

- Forward-Looking
- Aggregation
- Forray's [1] two criteria
 - "...best-performing methods...observed to satisfy...
 - 1. Each relies at least in part on case reserves
 - 2. Amounts paid to date do not directly influence the indicated unpaid loss"

Areas for Future Research

- Hindsight measures
- Impact of changing environments
- Modifications to more completely satisfy assumptions A1-A7
- Optimal weighting scheme(s) to recast experience at current accounting date exposure level
- Tail development factor and expected unpaid loss procedures
- Trade-offs, interactions and sensitivities associated with the use of supplementary data, tail factors and pseudo-data; appropriate stability/responsiveness balance
- Most effective exposure measures
- Stochastic analysis and estimation of loss variability

Aggregate Accounting Date Reserving Summary

General Principle Always Same:

- Recast aggregate emergence of unpaid claims of prior year-end accounting dates at current accounting date exposure level
- Use recast emergence as basis to estimate current accounting date aggregate unpaid claims
- Allocate aggregate unpaid claim estimate to accident year

Paper Introduces Accounting Date Reserving Paradigm; Appropriate Application:

- Provides practical, powerful additions to available loss reserving methodologies
- Reveals visibly apparent aggregate unpaid claim estimates
- Structure suggests improved accuracy over corresponding accident year development methods

General

- This set of slides/document/presentation is incomplete alone and intended to be viewed and read in conjunction with the accompanying complete paper "Aggregate Loss Reserve Analysis by Accounting Date" authored by Bertram A. Horowitz, President of Bertram Horowitz, Inc.
- This set of slides/document/presentation is not to be distributed, disclosed or otherwise provided, in whole or in part, without express written consent of Bertram Horowitz, Inc.

[1] Forray, Susan J., "Looking Back to See Ahead: A Hindsight Analysis of Actuarial Reserving Methods", CAS E-Forum, Summer 2012