

Capital Modeling and Loss Reserve Distributions

25 August 2016

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Singapore ARECA Conference

AGENDA

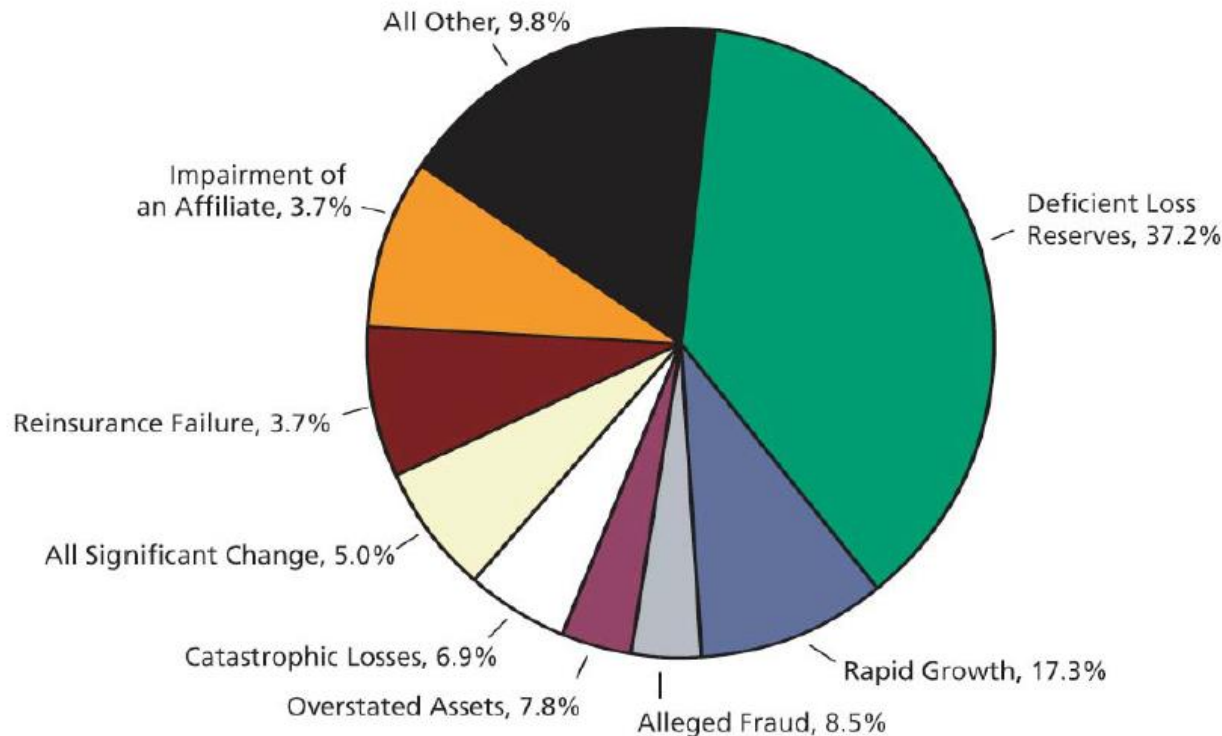
- 1** | **Capital Modeling Overview**
WHAT ARE THE RISKS FACING AN INSURANCE COMPANY
- 2** | **Model Aggregation**
INCLUDING CORRELATIONS AND DEPENDENCIES
- 3** | **Stochastic Reserving**
LIMITATIONS AND APPLICATIONS

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Primary Causes of US Non-Life Insurance Insolvencies

Primary Causes of P&C Company Impairments
(1969-2002)



The A.M. Best findings are consistent with those in “Failed Promises: Insurance Company Insolvencies,” a 1990 U.S. Congressional. That report attributed insurer failures to under-reserving, underpricing, insufficiently supervised delegation of underwriting authority, rapid expansion, reckless management and abuse of reinsurance.

US Industry RBC Requirements

Source: NAIC

In Millions of USD

Category		No Explicit Cat Charge Amount (%)	100 Year EQ & 100 Wind Amount (%)	250 Year EQ & 100 Wind Amount (%)
Insurance Affiliates	R0	49,825 (15%)	52,950 (13%)	52,950 (12%)
Fixed Income	R1	8,650 (3%)	8,514 (2%)	8,514 (2%)
Equity Investments	R2	95,576 (28%)	95,423 (23%)	95,423 (22%)
Credit	R3	13,675 (4%)	13,675 (3%)	13,675 (3%)
Reserve	R4	106,208 (31%)	106,208 (25%)	106,208 (25%)
Premium	R5	67,574 (20%)	62,079 (15%)	62,079 (14%)
Earthquake	R6	0 (0%)	28,687 (7%)	40,855 (10%)
Hurricane	R7	0 (0%)	49,006 (12%)	49,006 (11%)
Required Capital		208,706	219,454	221,976
Actual Capital		826,627	826,627	826,627
Required / Actual Capital		3.96	3.77	3.72

$$\text{Required Capital} = R0 + (R1^2 + R2^2 + R3^2 + R4^2 + R5^2 + R6^2 + R7^2)^{1/2}$$

Capital Requirements in Japan

Japan FSA Solvency Margin Ratio Calculations (FY 2014)

In Millions of of USD (1 USD = 100 JPY)

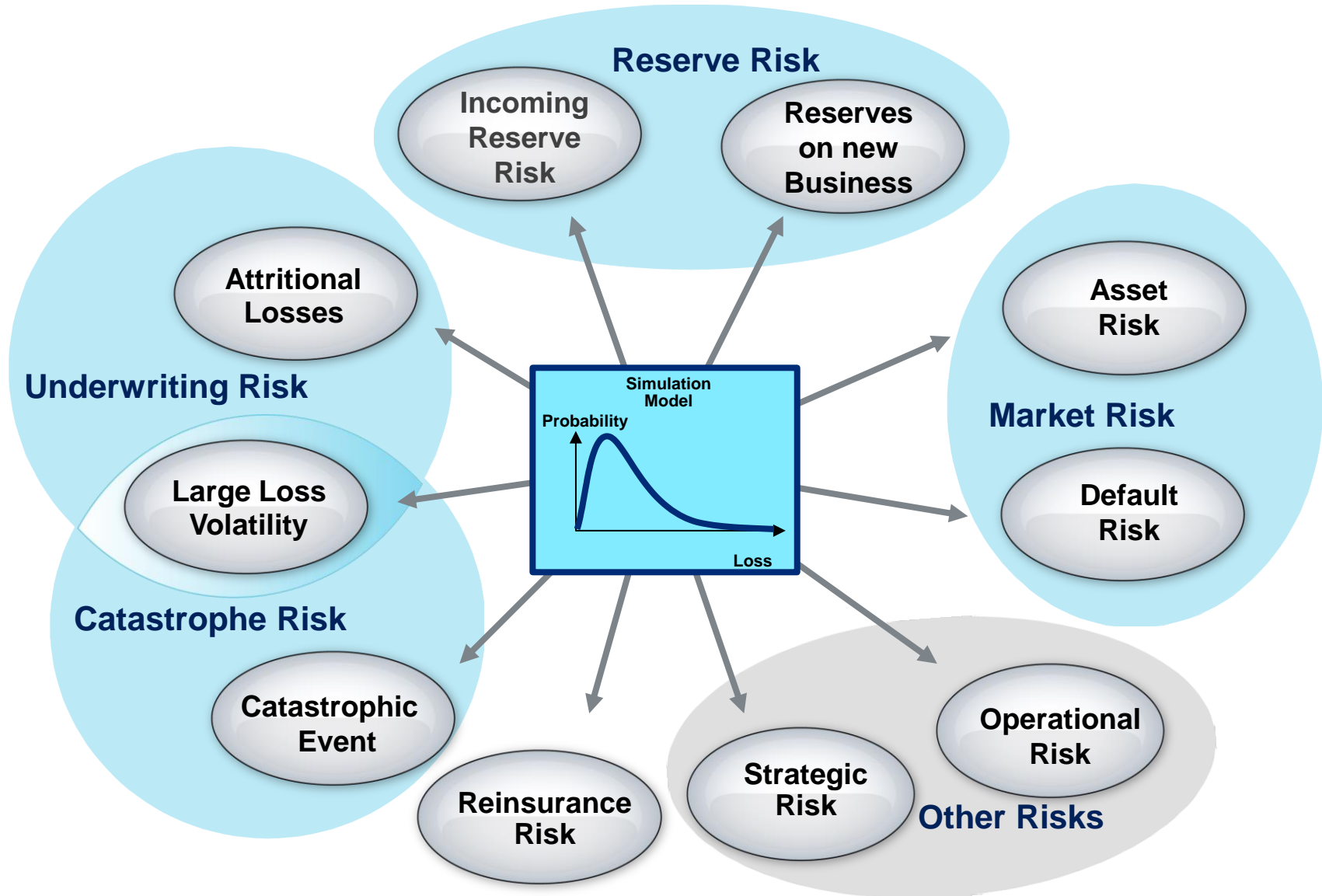
Category		Company A Amount (%)	Company B Amount (%)	Company C Amount (%)	Company D Amount (%)
Insurance Risk	R1	1,627 (12%)	1,767 (20%)	1,153 (12%)	985 (25%)
3rd Sector (Medical)	R2	0 (0%)	0 (0%)	0 (0%)	0 (0%)
Interest Rate Risk	R3	256 (2%)	233 (3%)	184 (2%)	94 (2%)
Investment Risk	R4	8,603 (64%)	5,121 (57%)	6,140 (66%)	2,273 (57%)
Risk Management Control	R5	262 (2%)	176 (2%)	181 (2%)	78 (2%)
Cat Risk	R6	2,604 (20%)	1,678 (19%)	1,580 (17%)	553 (14%)

Individual or Organization	Number of shares held (thousands)
Japan Trustee Services Bank, Ltd. (Trust Account)	104,755
Moxley & Co	83,945
The Master Trust Bank of Japan, Ltd. (Trust Account)	70,922
State Street Bank and Trust Company 505223	52,503
Meiji Yasuda Life Insurance Company	51,199
State Street Bank and Trust Company	43,820
Tokio Marine & Nichido Fire Insurance Co., Ltd.	42,553
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	36,686
Nippon Life Insurance Company	27,066
Mitsui Sumitomo Insurance Co., Ltd.	25,739

	Company A	Company B	Company C	Company D	Total
Required Capital	11,873	7,492	8,189	3,194	30,749
Actual Capital	44,626	26,833	26,679	12,856	110,995
Required / Actual Capital	3.76	3.58	3.26	4.02	3.61

$$\text{Required Capital} = ((R1 + R2)^2 + (R3 + R4)^2)^{1/2} + R5 + R6$$

Capital Model



- Underwriting and reserve risk typically done by line of business.

Building in Correlation

- For Catastrophe losses, the catastrophe models take care of this.
- Economic scenario files are used to model the asset risk and can include inflation indexes for wages, medical costs, construction costs, etc.
 - Higher or lower than expected inflation can be used to adjust future payments up or down
 - These indexes can be used to correlate assets and liabilities
- For non-catastrophe losses, correlation is typically modelled using **copulas**, **indexes**, and inflation.

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Introduction to Copulas

- Copulas are used to generate correlated random deviates
- Copulas can be used to correlate:
 - two or more losses caused from the same event
 - aggregates losses
 - claim count distributions
 - loss reserves

The Names

- Right Tailed

- Frank
- Normal
- T
- Gumbel
- HRT (Heavy Right Tail)

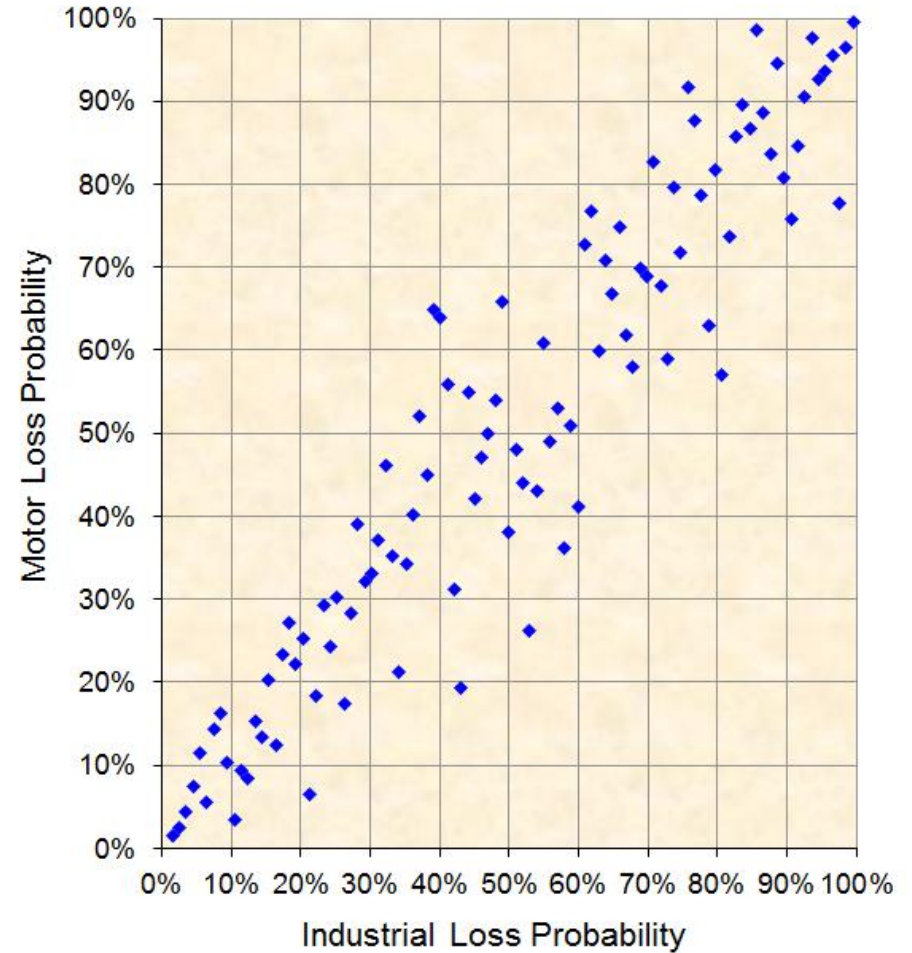
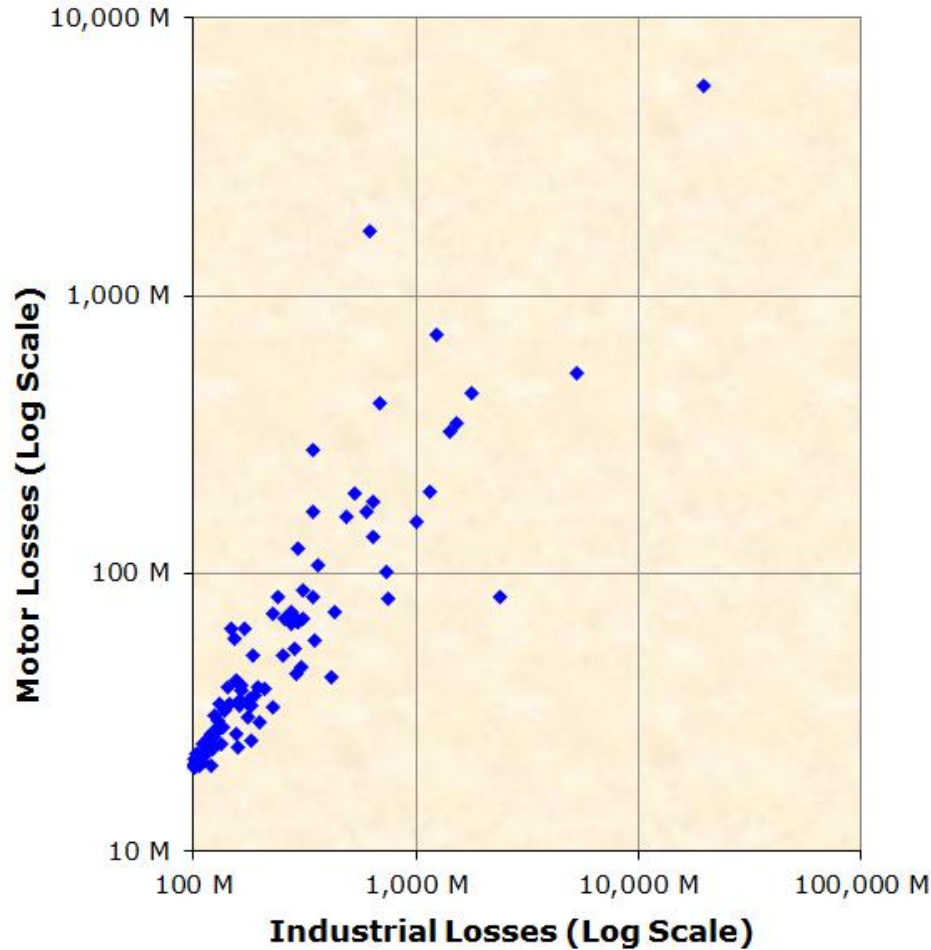
Light
↓
Heavy

- Left Tailed

- Flipped Gumbel
- Flipped HRT (Clayton)

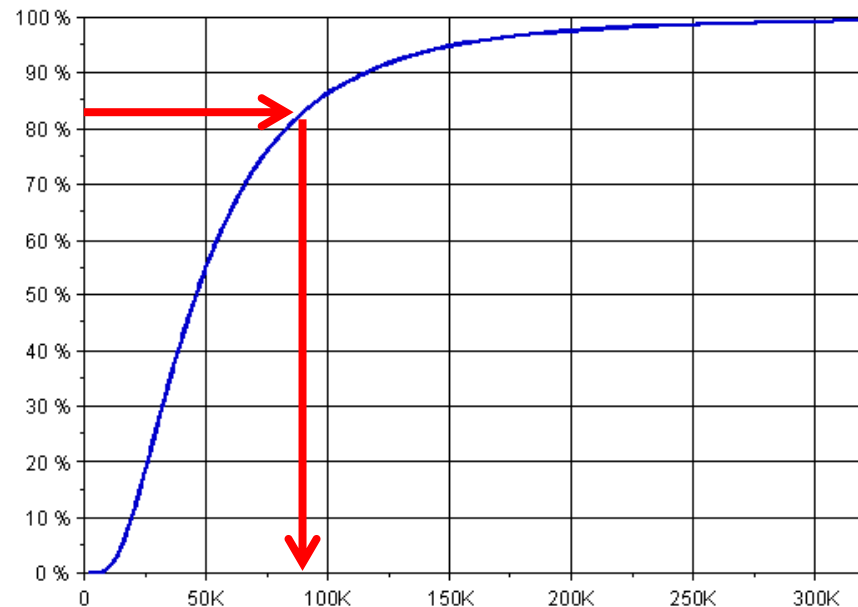
Sample Data

Snow/Hail/Flood Historical Losses



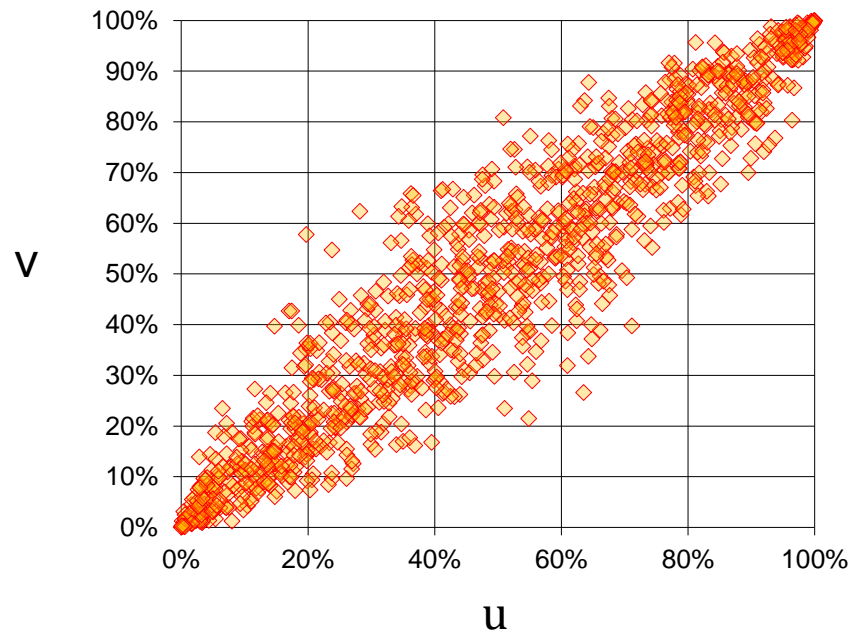
Running a Simulation Model

- To simulated losses, you generate a random number, u , and then find the corresponding loss value using $F^{-1}(u)$, where $F(x)$ is the cumulative distribution function of x .
- For example, if $u=0.83$, the corresponding loss would be roughly 90,000.

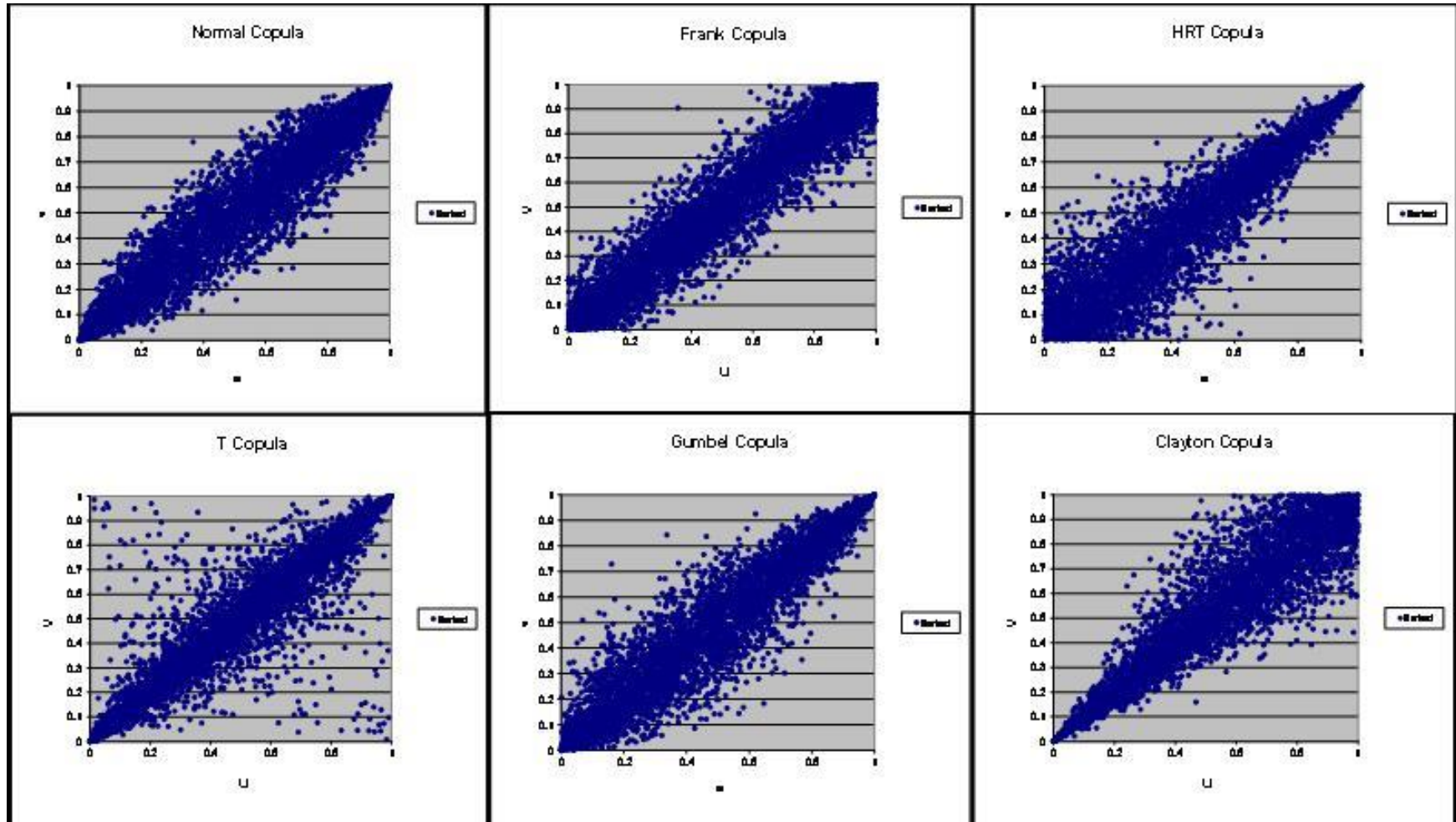


Running a Simulation Model

- When you have two losses that are correlated, you generate two random numbers, u and v , that are correlated. For example, $u=.83$ and $v=.88$.
- You then calculated $F^{-1}(u)$ and $G^{-1}(v)$ where $F(x)$ and $G(x)$ are the two cumulative loss distributions.
- The correlated pair of random numbers are generated using copulas.



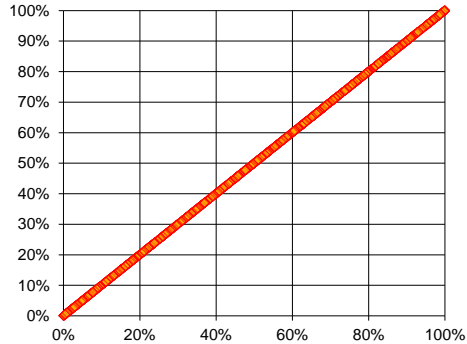
Six Copulas with the Same Correlation



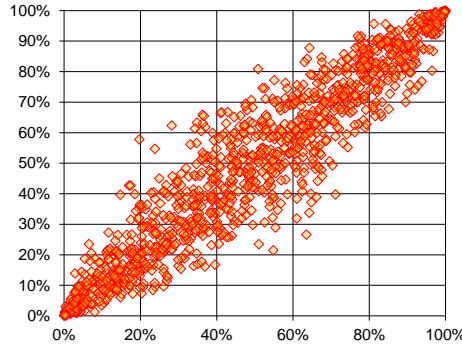
The above copulas all have the same level of positive correlation as measured by Kendall's tau and shows the effect of choosing different copulas

Normal Copula with different Parameters, “a”

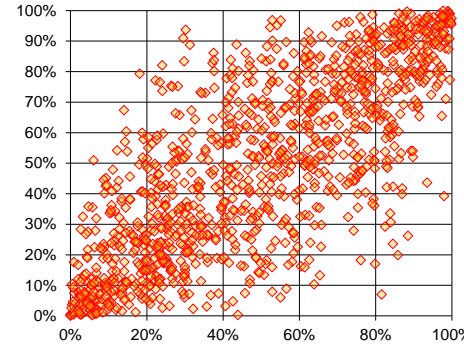
1.0



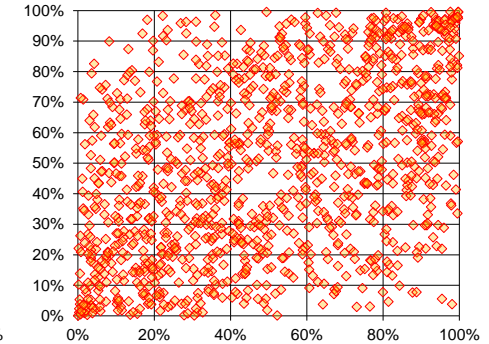
0.95



0.80

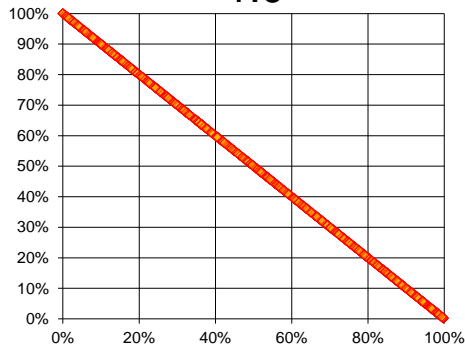


0.50

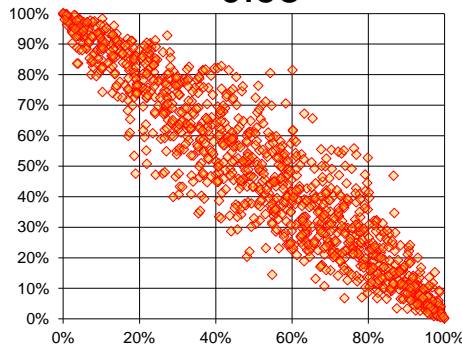


v

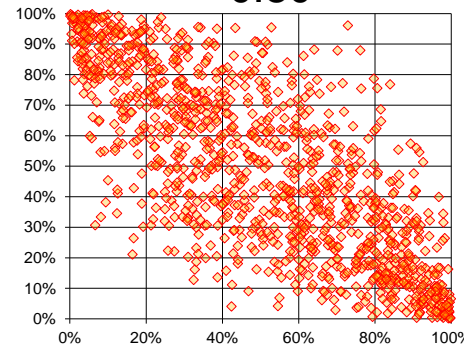
-1.0



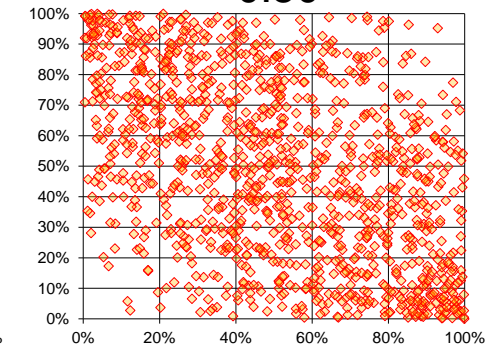
-0.95



-0.80



-0.50



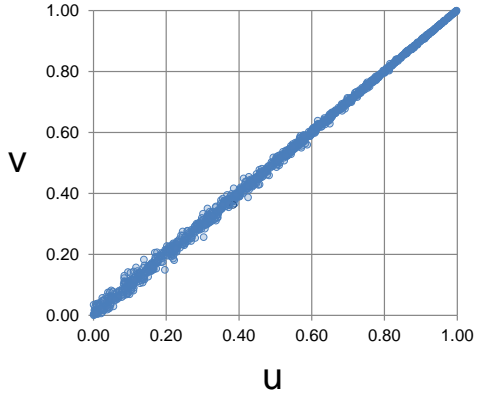
u

u = random number, p = random number, v uses the formula below

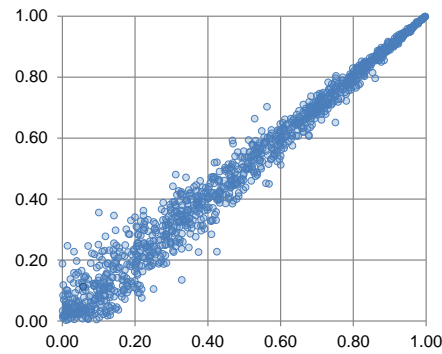
$$v = \text{NORMDIST}(\text{NORMINV}(u,0,1)*a + \text{NORMINV}(p,0,1)*(1-a^2)^{0.5},0,1,1)$$

HRT Copula with tail Parameters, “a”

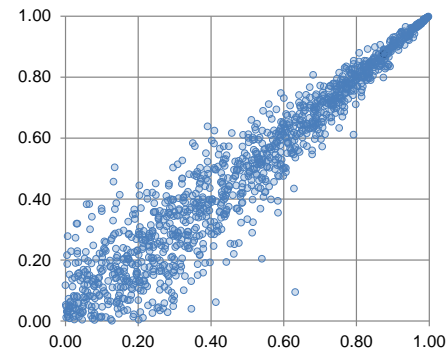
0.01



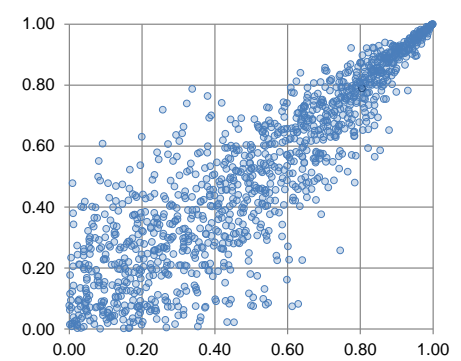
0.05



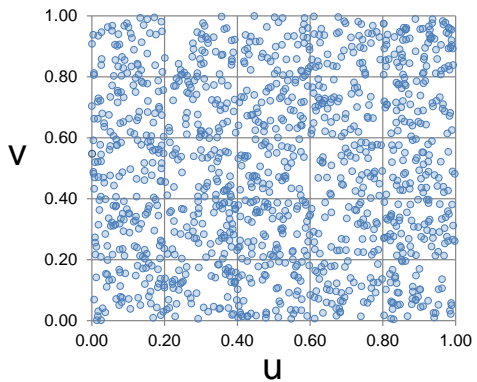
0.10



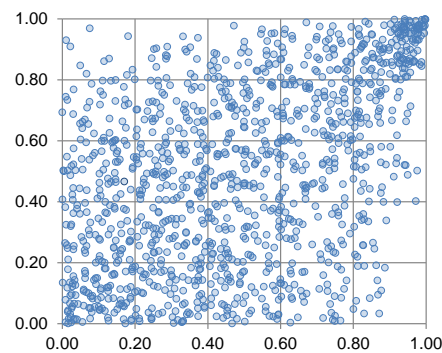
0.20



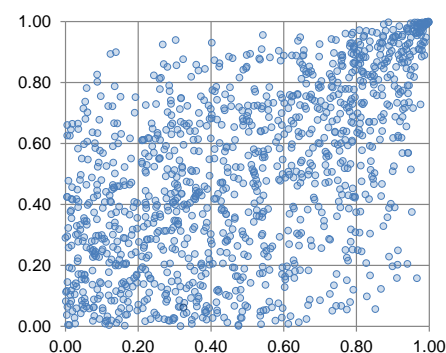
10



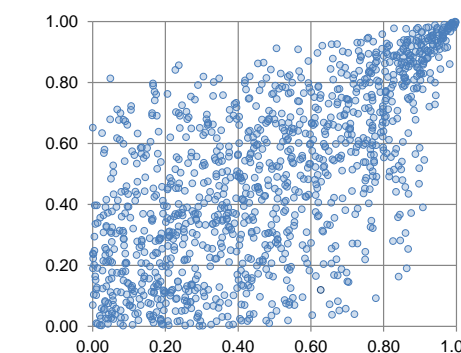
1.0



0.75



0.50



u = random number, p = random number, v uses the formula below

$$v = 1 - \{1 - (1 - u)^{-1/a} + [(1 - p)(1 - u)^{1+1/a}]^{-1/(a+1)}\}^{-a}$$

Visually Comparing Fits to Data

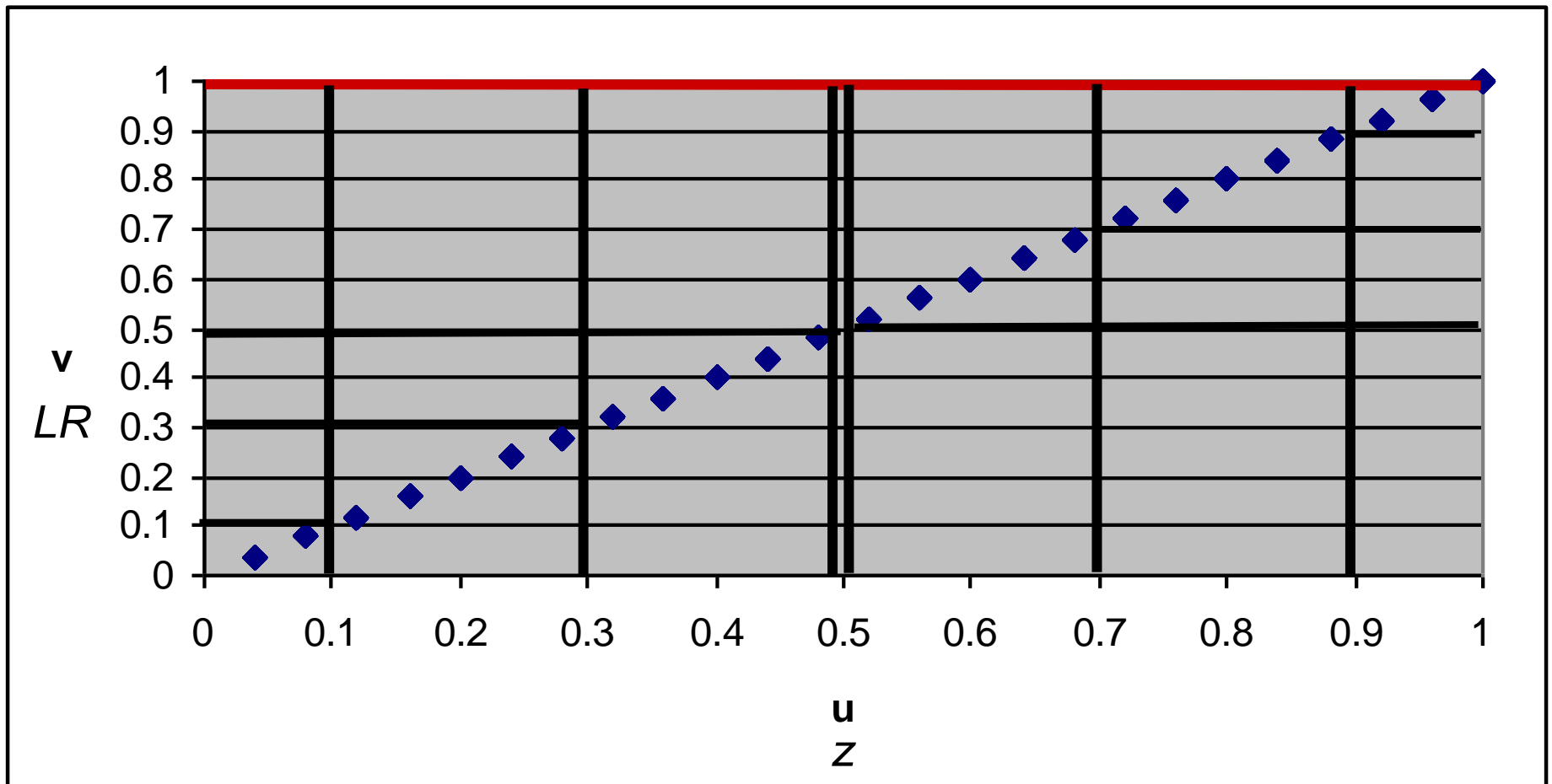
- Visually – hard to compare “Side-by-Side”
- Visual Solution: Left Right Tail Concentration Functions that graph the coordinates of $(z, LR(z))$ where

$$LR(z) = (z \leq .5) * Pr(v < z | u < v) + (z > .5) * Pr(v > z | u > z)$$

$$LR(z) = (z \leq .5) * Pr(v < z, u < z) / z + (z > .5) * Pr(v > z, u > z) / (1 - z)$$

Understanding Left Right (LR) Graphs

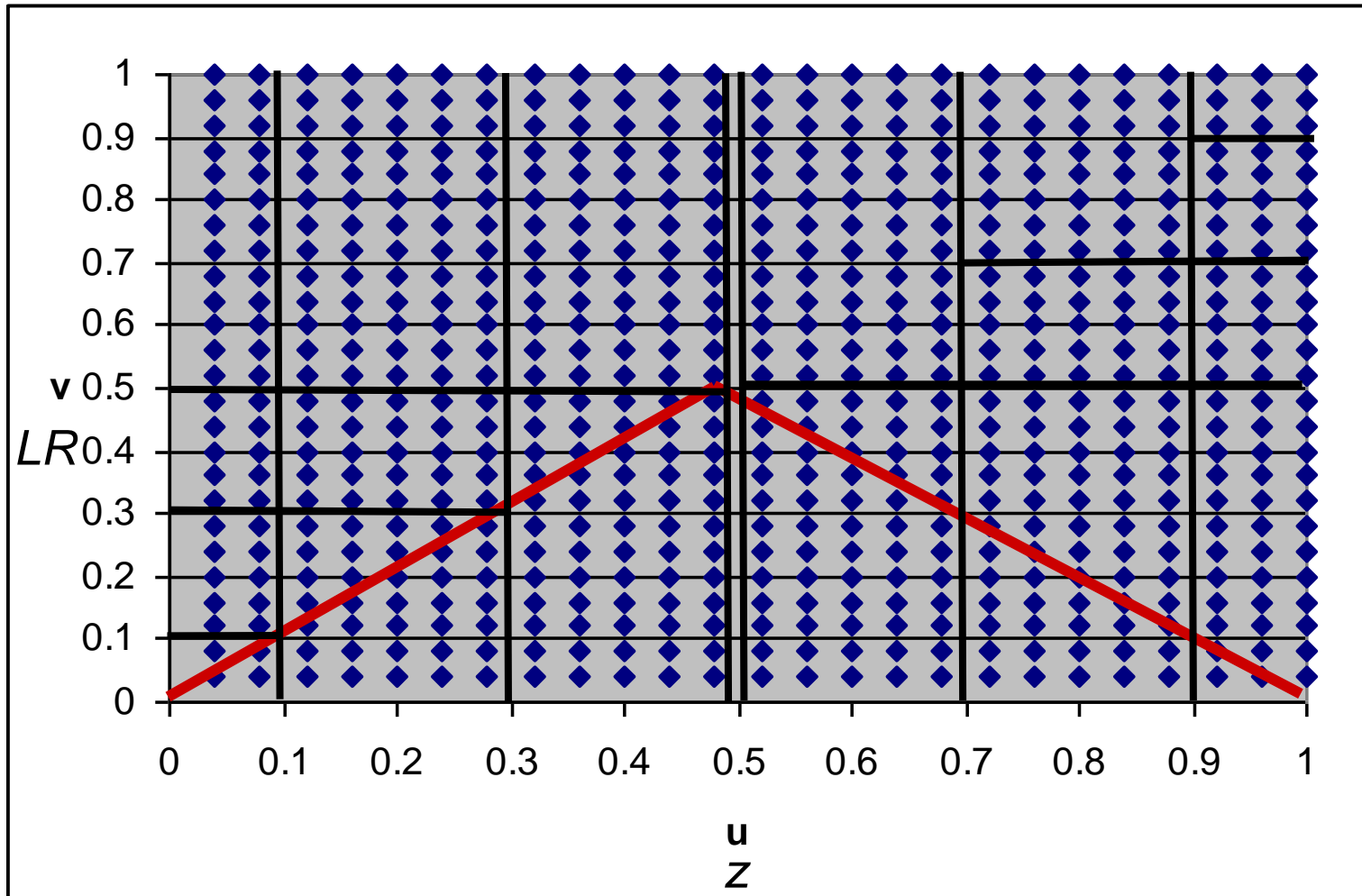
Correlated data



For 100% correlated data LR function = 100%

Understanding LR Graphs

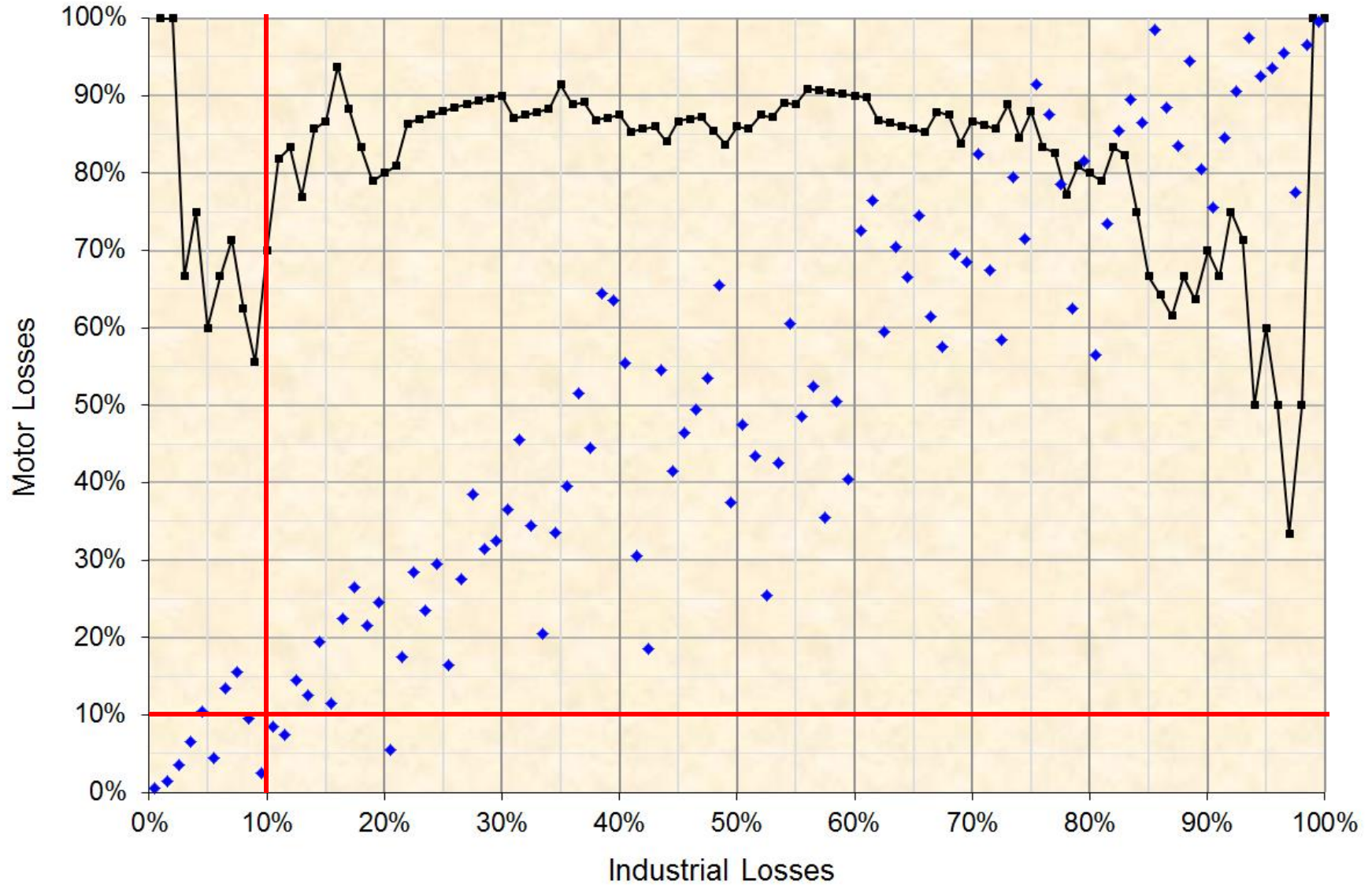
Uncorrelated data



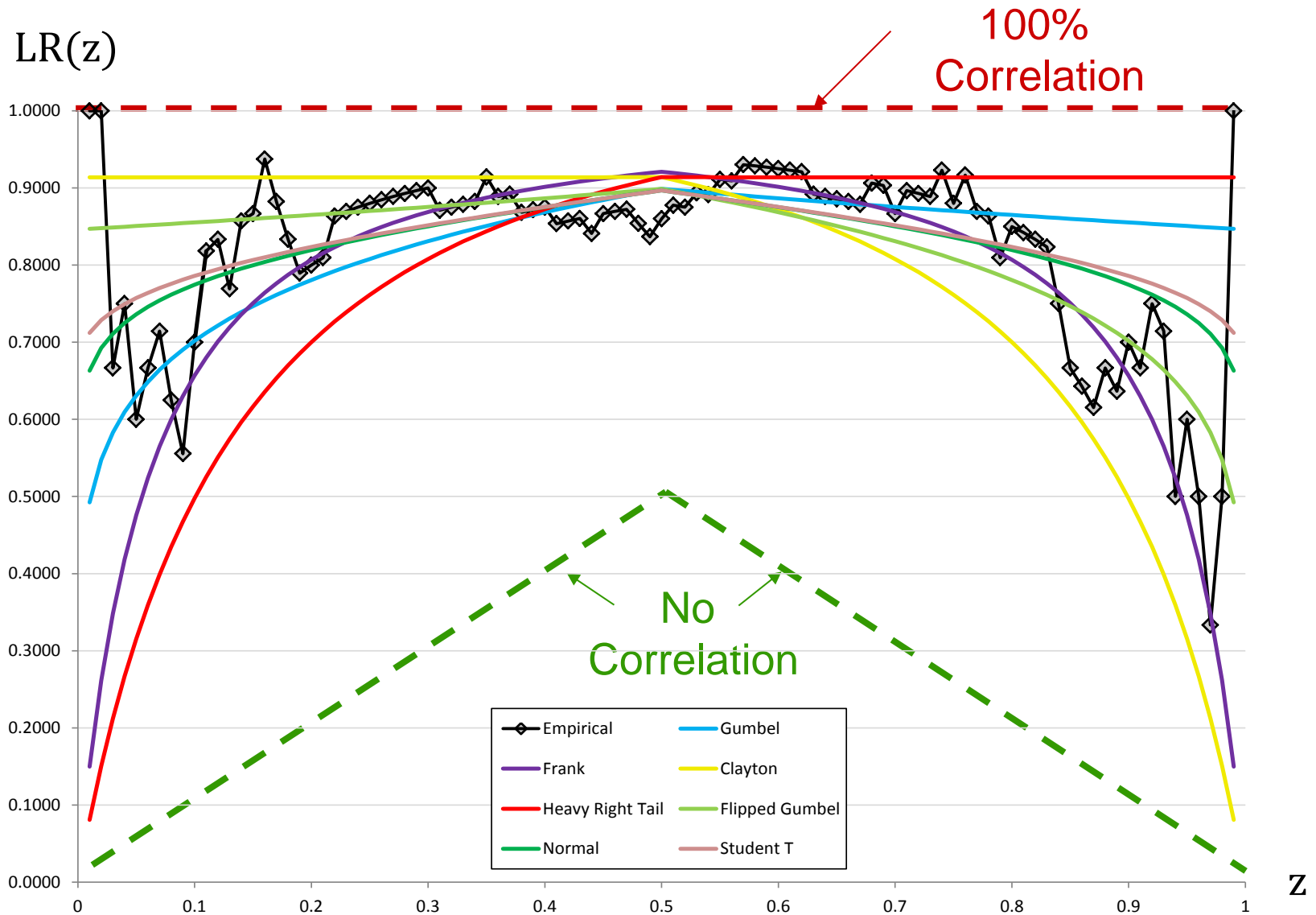
For uncorrelated data $L(z) = z$ and $R(z) = 1 - z$

Fitting a Copula

Left / Right (LR) Graph



Comparing Copula Fits



Indexes

- An index be used to correlate many different lines of business
- An index can be applied to claim count distributions (contagion)
- An index can be used to correlate severity distributions
- An index can be used to aggregate losses
 - Such as a lognormal, with a mean of 1 and cv of 5% that applies to multiple lines of business
 - Such as applying one index to two or more severity distributions
- An index can be used to correlate premiums

Frequency Correlation

- If you mix a Poisson distribution with a mean, λ , by a Gamma distribution with a mean=1 and variance, c , the resulting distribution is equivalent to a Negative Binomial with a mean of λ and a variance to mean ratio of $1 + c\lambda$
 - The Gamma distribution can be shared across multiple Poisson distributions. In this case, the new frequencies coefficient of variations are:
 - The CV's are $CV_{N_i} = \sqrt{1/\lambda_{N_i} + c} = \sqrt{(CV_{N_i})^2 + c}$
 - And the correlation between the two frequency distributions is:

$$\rho_{N_1, N_2} = \frac{\sqrt{\frac{c\lambda_{N_1}}{1 + c\lambda_{N_1}}} \sqrt{\frac{c\lambda_{N_2}}{1 + c\lambda_{N_2}}}}{\sqrt{\frac{c}{1/\lambda_{N_1} + c}} \sqrt{\frac{c}{1/\lambda_{N_2} + c}}}$$

- c is sometime referred to as a contagion.

Correlating two claim count distributions using shared contagion

- Contagion parameter $c = 0.20$
- Loss Cause 1 has a Poisson distribution with frequency of 2
- Loss Cause 2 has a Poisson distribution with frequency of 10

	Loss Cause 1	Loss Cause 2	Combined
Mean	\$2.0027	\$9.9976	\$12.0003
Standard Deviation	\$1.6697	\$5.4645	\$6.3771
CV	83.375231 %	54.658342 %	53.141295 %
Minimum	\$0.0000	\$0.0000	\$0.0000
Maximum	\$14.0000	\$49.0000	\$58.0000
Samples	100000	100000	100000
Non-Zero Probability	81.564000 %	99.612000 %	99.794000 %
Variance	2.7879729244	29.8610642879	40.6673899271

- New variance to mean ratios should be
 - Loss Cause 1: $1 + 0.2 \times 2 = 1.4$
 - Loss Cause 2: $1 + 0.2 \times 10 = 3.0$

$$\rho_{N_1, N_2} = \sqrt{\frac{c\lambda_{N_1}}{1 + c\lambda_{N_1}}} \sqrt{\frac{c\lambda_{N_2}}{1 + c\lambda_{N_2}}} \quad \rho_{1,2} = \sqrt{\frac{.2 \times 2}{1 + .2 \times 2}} \sqrt{\frac{.2 \times 10}{1 + .2 \times 10}} = 43.64\%$$

$$\tilde{\rho}_{1,2} = \frac{40.67 - 2.79 - 29.86}{2\sqrt{2.79 \times 29.86}} = 43.94\%$$

How Correlated are Two Frequency Distributions that share the same Contagion?

- If the frequency of one of the distributions is zero, then the correlation is zero
- As the frequency of one of the distributions gets close to zero, the correlation gets smaller.
- As the frequency increases the correlation increases.
- Resulting Correlation

c = 0.10	0.1	1	10	100	1000
0.1	1.0%	3.0%	7.0%	9.5%	9.9%
1	3.0%	9.1%	21.3%	28.7%	30.0%
10	7.0%	21.3%	50.0%	67.4%	70.4%
100	9.5%	28.7%	67.4%	90.9%	94.9%
1000	9.9%	30.0%	70.4%	94.9%	99.0%

c = 0.20	0.1	1	10	100	1000
0.1	2.0%	5.7%	11.4%	13.7%	14.0%
1	5.7%	16.7%	33.3%	39.8%	40.7%
10	11.4%	33.3%	66.7%	79.7%	81.4%
100	13.7%	39.8%	79.7%	95.2%	97.3%
1000	14.0%	40.7%	81.4%	97.3%	99.5%

Example of a Severity Mixing

- An index can be applied to the severity distribution or the aggregate distribution (called a mixing distribution)
- For the mixing index, M , assume it follows a lognormal distribution with mean = 1 and variance of m
- The resulting CV of the mixed distribution is

$$CV_{M \cdot S} = \sqrt{(CV_S^2 + m + CV_S^2 m)}$$

Correlation Resulting from a Shared Mixing Distribution Severity / Aggregate Correlation

The correlation is:

$$\rho_{S_1, S_2} = \frac{m}{\sqrt{CV^2_{S_1}(1+m) + m} \sqrt{CV^2_{S_2}(1+m) + m}}$$

If you divide the top and bottom by $(1+m)$ you get the following

$$\rho_{S_1, S_2} = \frac{\left(\frac{m}{(1+m)}\right)}{\sqrt{CV^2_{S_1} + \frac{m}{(1+m)}} \sqrt{CV^2_{S_2} + \frac{m}{(1+m)}}}$$

This looks like the contagion correlation with $c = \left(\frac{m}{(1+m)}\right)$

Example Correlation Resulting from a Shared Mixing Distribution

Impact of increasing the Aggregate CV

- For a fixed mixing parameter, m (mean of 1, variance of m)
 - Correlation decreases as the CV of the severity distributions increase.

$$\rho_{S_1, S_2} = \frac{\left(\frac{m}{(1+m)}\right)}{\sqrt{CV^2_{S_1} + \frac{m}{(1+m)}} \sqrt{CV^2_{S_2} + \frac{m}{(1+m)}}}$$

m 0.1

CV1

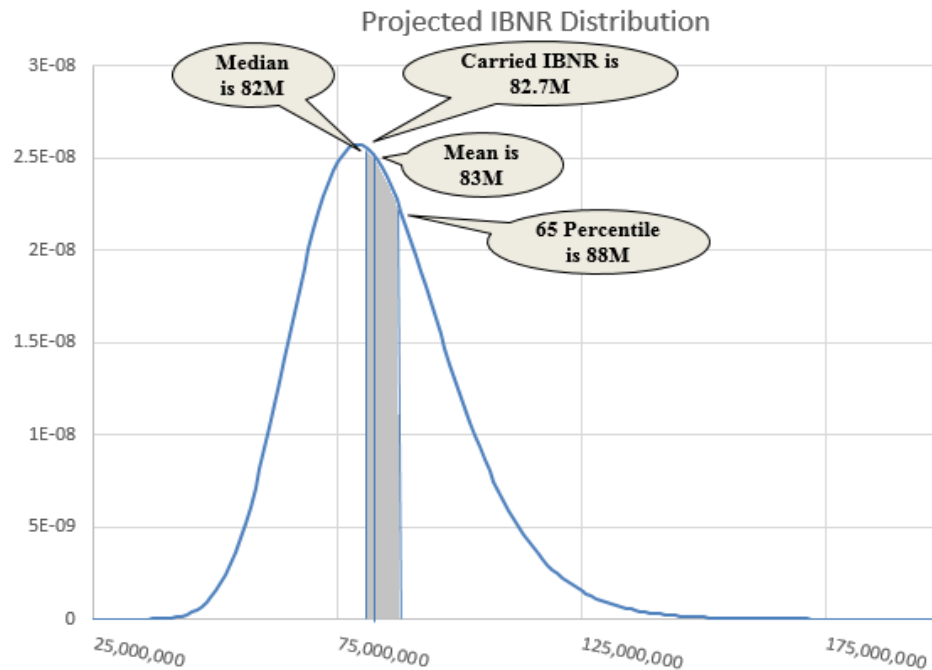
CV2	0%	10%	20%	30%	40%	50%	60%	70%	80%	90%	100%
0%	100.00%	94.92%	83.33%	70.89%	60.19%	51.64%	44.90%	39.56%	35.27%	31.77%	28.87%
10%	94.92%	90.09%	79.10%	67.28%	57.13%	49.01%	42.62%	37.55%	33.47%	30.15%	27.40%
20%	83.33%	79.10%	69.44%	59.07%	50.16%	43.03%	37.42%	32.97%	29.39%	26.47%	24.06%
30%	70.89%	67.28%	59.07%	50.25%	42.67%	36.61%	31.83%	28.04%	25.00%	22.52%	20.46%
40%	60.19%	57.13%	50.16%	42.67%	36.23%	31.08%	27.03%	23.81%	21.23%	19.12%	17.38%
50%	51.64%	49.01%	43.03%	36.61%	31.08%	26.67%	23.19%	20.43%	18.21%	16.40%	14.91%
60%	44.90%	42.62%	37.42%	31.83%	27.03%	23.19%	20.16%	17.76%	15.84%	14.26%	12.96%
70%	39.56%	37.55%	32.97%	28.04%	23.81%	20.43%	17.76%	15.65%	13.95%	12.57%	11.42%
80%	35.27%	33.47%	29.39%	25.00%	21.23%	18.21%	15.84%	13.95%	12.44%	11.20%	10.18%
90%	31.77%	30.15%	26.47%	22.52%	19.12%	16.40%	14.26%	12.57%	11.20%	10.09%	9.17%
100%	28.87%	27.40%	24.06%	20.46%	17.38%	14.91%	12.96%	11.42%	10.18%	9.17%	8.33%

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LIMITATIONS AND APPLICATIONS

Stochastic Reserving

- Goal of Stochastic Reserving
 - Reserve should not be just a point estimation
 - Stochastic reserving provides a predictive distribution
 - Useful in capital modeling, reserve adequacy analysis, and loss reserve margins



Popular Methods

- Various stochastic reserving methods and authors
 - Mack
 - Bootstrapping (England and Verrall)
 - Generalized Linear Modeling (GLM)
 - Merz - Wüthrich
 - Rehman - Klugman
 - Roger Hayne
 - Daniel Murphy
 - Gary Venter

Mack

- Mack method is one of the most commonly used stochastic reserving methods.
 - Based on chain-ladder Method
 - Easy to implement
 - No distribution generated
 - Assumes accident years (AY) are independent

Bootstrapping

- Bootstrapping method is a very versatile model for estimating reserve distribution
 - No distributional assumption
 - Level of skewness in the data is automatically reflected
 - More complex to build
 - A deep understanding of underlying model and data is required

GLM

- GLM method is a flexible generalization of ordinary linear regression
 - Allows various distribution assumptions from exponential family
 - Able to view trends in three different directions
 - Requires manual adjustments after initial fitting
 - Has more flexibility in reserve mean selection

Merz - Wüthrich

- Merz – Wüthrich method produces one year reserve risk
 - Definition: The variance of difference between expected ultimate losses at time t and $t + 1$
 - Based on chain – ladder model assumptions
 - Useful for Solvency II

Rehman - Klugman

- Rehman – Klugman method produces reserve risk based on ultimate loss triangle instead of paid/incurred loss triangle
 - Assume age-to-age ratios of estimated ultimates follow lognormal distribution
 - Consider correlation in development year (DY) direction
 - Not able to normalize each AY by exposure size

Practical Expectations from Stochastic Reserving

- Expectations of Stochastic Reserving Results from a Practical Reserving Actuary
 - **Stochastic mean should be close to deterministic mean**
 - **Otherwise stochastic distribution is not reliable**
 - CV should be stable from year to year when there is no significant change in the business nature
 - CV should decrease as loss data mature
 - Backtesting with calendar year data removed

Practical Expectations from Stochastic Reserving

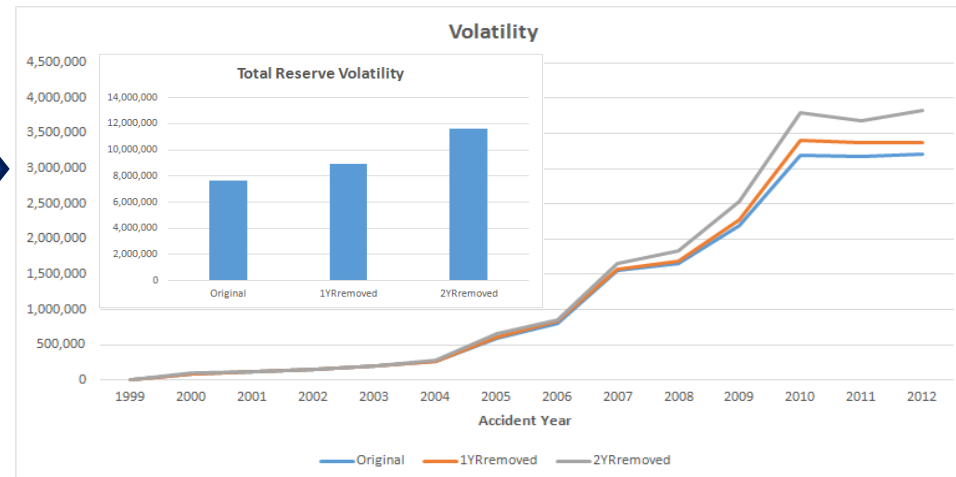
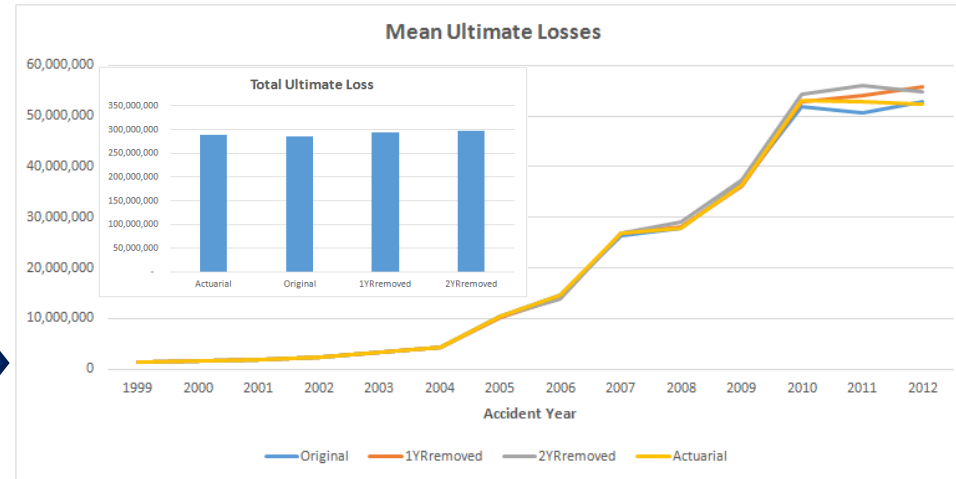
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Backtesting Results

AY	Mean Ultimate Losses				Standard Deviation		
	Actuarial	Original	1YRremoved	2YRremoved	Original	1YRremoved	2YRremoved
1999	1,385,631	1,385,631	1,385,631	1,385,631	0	0	0
2000	1,632,333	1,632,332	1,632,332	1,632,332	93,156	94,252	96,777
2001	1,888,505	1,888,505	1,888,505	1,888,505	112,177	113,766	117,202
2002	2,417,283	2,417,283	2,417,283	2,417,283	144,678	146,827	151,507
2003	3,343,009	3,343,009	3,343,009	3,343,009	194,887	198,098	205,022
2004	4,305,538	4,301,237	4,301,237	4,380,954	263,387	268,167	280,845
2005	10,450,293	10,419,015	10,347,944	10,477,295	594,931	607,389	652,125
2006	14,703,562	14,598,229	14,265,147	13,926,305	800,542	832,008	859,923
2007	26,965,376	26,446,624	26,914,071	26,883,523	1,554,709	1,568,563	1,649,190
2008	27,885,793	27,894,614	27,987,319	28,965,962	1,650,713	1,693,468	1,832,646
2009	36,409,273	36,695,804	36,290,269	37,376,519	2,187,385	2,280,994	2,539,227
2010	52,978,716	51,793,479	52,933,577	54,313,720	3,181,078	3,398,056	3,790,854
2011	52,839,590	50,713,537	53,969,056	55,888,999	3,169,660	3,364,015	3,682,382
2012	52,454,173	52,831,730	55,810,282	54,873,864	3,202,132	3,362,646	3,822,556
Total	289,659,072	286,361,028	293,485,663	297,753,902	7,618,808	8,942,812	11,616,966



Practical Limitation

- There is no one method that works in all of the situations. No perfect method!
 - Mack (Late Claim Development)
 - Bootstrapping (Over-skewed Loss Distribution)
 - GLM (Tail Factor & Recent AYs' Trends)
 - Merz – Wüthrich (One Year Risk vs. Ultimate Risk)
 - Rehman – Klugman (Covariance Calculation)

Practical Limitation - Mack

- Practical Challenges—large latent claim dev
 - Low probability of reemergence
 - Mack method recognizes those 2 large claims in loss development factor calculation, which produces huge mean and variance estimation of this line's reserve.
 - Estimated CV of reserve is close to 1

Practical Limitation - Mack

- Practical Challenges—large latent claim dev
 - Solution: GLM is one solution
 - GLM allows actuaries to avoid adding those 2 claims in trends calculation, but still consider them in the total error calculation
 - GLM produces reasonable mean and variance

Practical Limitation - GLM

- Practical Challenges – Tail Factor & Recent AYs' Trends
 - Due to limited data and regression mechanism, late DYs' trends (tail factor) and recent AYs' trends are often not treated as significantly different from previous years
 - With GLM model, actuaries are not easy to insert a different opinion other than what the data says

Practical Limitation - Merz - Wüthrich

- Practical Challenges – One Year Reserve Risk vs. Ultimate Reserve Risk
 - The one year reserve risk from Merz – Wüthrich method is often very close to the ultimate reserve risk from Mack method
 - In many cases, one year paid out loss is 30% to 70% of total reserve, but one year reserve risk is more than 90% of ultimate reserve risk

Practical Limitation - Rehman - Klugman

- Practical Challenges – Covariance Calculation
 - One step of Rehman – Klugman method is to calculate covariance matrix by DY
 - However, loss triangle is not a standard data set to calculate covariance matrix

AY/DY	1	2	3	4	5
1900	53,812	53,807	53,807	53,881	53,981
1901	49,031	49,031	49,031	49,031	
1902	71,691	71,187	71,187		
1903	71,858	70,853			
1904	57,980				

Applications of Stochastic Reserving

- Reserve Adequacy Assessment
 - Required in some countries' statutory report
- Reserve Risk for Capital Modeling
 - Reserve risk accounts for a significant portion of overall insurance risk
- Loss Reserve Margins
 - 75% level required in some countries like Australia and Malaysia
- Estimate of One-Year change in loss reserves
- Risk Aggregation
 - Unsolved problem: correlation of reserve risk

Correlation of Reserve Risk

- Causes of Correlation of Reserve Risk
 - Inflation Risk
 - Claim Management Change
 - Legislative Risk
 - Clash Risk
 - Reserving Cycle
 - More...

Quantification of Reserve Risk Correlation

- In most of the capital models, reserve risk correlation is determined by expert opinion
 - None (e.g. $\rho=0\%$)
 - Low (e.g. $\rho=25\%$)
 - Medium (e.g. $\rho=50\%$)
 - High (e.g. $\rho=75\%$)

Quantification of Reserve Risk Correlation

- How to quantify reserve risk correlation from loss data?
 - Historical Booked Reserve Change
 - Paid/Incurred Loss Triangle

Quantification of Reserve Risk Correlation

- Historical Booked Reserve Change
 - Booked Reserve Change = $(\text{Booked Reserve} - \text{Paid Loss in next 12 months} - \text{Remaining Reserve after 12 months}) / \text{Booked Reserve}$
 - Easy to calculate
 - Require 10+ years experience
 - Cannot reflect business nature/claim management change promptly

Quantification of Reserve Risk Correlation

- Paid/Incurred Loss Triangle
 - Reserving Model Residuals Correlation
 - Loss Triangle $A + \epsilon_1$ vs. Loss Triangle $A + \epsilon_2$;
 - Assume that there is a reserving model X can model A with zero residuals
 - GLM Model Trends Correlation
 - How to combine AY/DY/CY trends correlations?
 - Same loss triangles & different model settings may result in significantly different correlations
 - Implied Reserve Risk Correlation
 - Model loss triangle A, B and $A + B$
 - May not be suitable for different LOBs

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