Regression Models and Loss Reserving

Leigh J. Halliwell, FCAS, MAAA
Consulting Actuary
leigh@lhalliwell.com

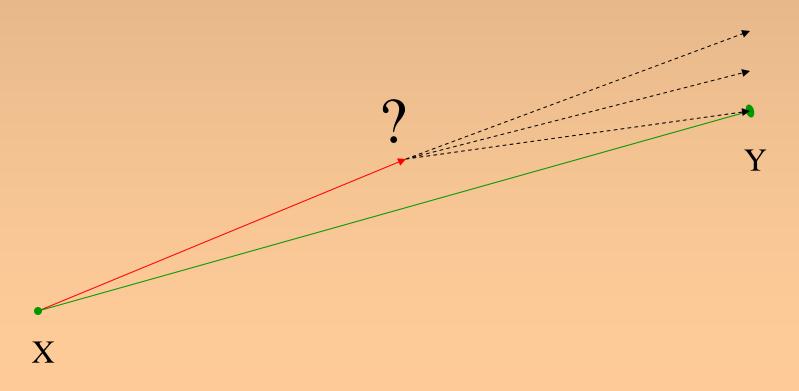
Casualty Actuaries of New England
Sturbridge, MA
September 26, 2006

Outline

- Introductory Example
- Linear (or Regression) Models
- The Problem of Stochastic Regressors
- Reserving Methods as Linear Models
- Covariance

Introductory Example

A pilot is flying straight from X to Y. Halfway along (s)he realizes that (s)he's ten miles off course. What does (s)he do?



Linear (Regression) Models

- "Regression toward the mean" coined by Sir Francis
 Galton (1822-1911).
- The real problem: Finding the <u>Best Linear Unbiased</u>
 <u>Estimator</u> (BLUE) of vector y₂, vector y₁ observed.
- $y = X\beta + e$. X is the design (regressor) matrix. β unknown; e unobserved, but (the shape of) its variance is known.
- For the proof of what follows see Halliwell [1997] 325-336.

The Formulation

$$\begin{bmatrix} \mathbf{y}_{1(t_1\times 1)} \\ \mathbf{y}_{2(t_2\times 1)} \end{bmatrix} = \begin{bmatrix} \mathbf{X}_{1(t_1\times k)} \\ \mathbf{X}_{2(t_2\times k)} \end{bmatrix} \boldsymbol{\beta}_{(k\times 1)} + \begin{bmatrix} \mathbf{e}_{1(t_1\times 1)} \\ \mathbf{e}_{2(t_2\times 1)} \end{bmatrix},$$

$$Var \begin{bmatrix} \mathbf{e}_1 \\ \mathbf{e}_2 \end{bmatrix} = \begin{bmatrix} \sum_{11 (t_1 \times t_1)} \left| \sum_{12 (t_1 \times t_2)} \sum_{22 (t_2 \times t_2)} \right| \end{bmatrix}$$

$$= \sigma^{2} \left[\frac{\Phi_{11(t_{1} \times t_{1})}}{\Phi_{21(t_{2} \times t_{1})}} \right] \Phi_{12(t_{1} \times t_{2})} \left[\frac{\Phi_{12(t_{1} \times t_{2})}}{\Phi_{22(t_{2} \times t_{2})}} \right]$$

Trend Example

$$\begin{bmatrix} \mathbf{y}_{1(5\times1)} \\ \mathbf{y}_{2(3\times1)} \end{bmatrix} = \begin{bmatrix} 1 & 1 \\ 1 & 2 \\ 1 & 3 \\ 1 & 4 \\ \frac{1}{1} & \frac{5}{6} \\ 1 & 7 \\ 1 & 8 \end{bmatrix} \boldsymbol{\beta}_{(2\times1)} + \begin{bmatrix} \mathbf{e}_{1(5\times1)} \\ \mathbf{e}_{2(3\times1)} \end{bmatrix},$$

$$Var \begin{bmatrix} \mathbf{e}_{1} \\ 1 \end{bmatrix} = \boldsymbol{\sigma}^{2} \begin{bmatrix} \mathbf{I}_{(5\times5)} & 0_{(5\times3)} \\ 0_{(5\times3)} \end{bmatrix}$$

$$Var \begin{bmatrix} \mathbf{e}_1 \\ \mathbf{e}_2 \end{bmatrix} = \sigma^2 \begin{bmatrix} \mathbf{I}_{(5 \times 5)} & 0_{(5 \times 3)} \\ 0_{(3 \times 5)} & \mathbf{I}_{(3 \times 3)} \end{bmatrix}$$

The BLUE Solution

$$\hat{\mathbf{y}}_{2} = X_{2}\hat{\boldsymbol{\beta}} + \Phi_{21}\Phi_{11}^{-1}(\mathbf{y}_{1} - X_{1}\hat{\boldsymbol{\beta}})$$

$$\hat{\boldsymbol{\beta}} = \left(X_{1}' \Phi_{11}^{-1} X_{1} \right)^{-1} X_{1}' \Phi_{11}^{-1} \mathbf{y}_{1}$$

$$Var\left[\mathbf{y}_{2} - \hat{\mathbf{y}}_{2}\right] = \sigma^{2}\left(\Phi_{22} - \Phi_{21}\Phi_{11}^{-1}\Phi_{12}\right)$$
process variance

$$+ (X_2 - \Phi_{21} \Phi_{11}^{-1} X_1) Var [\hat{\beta}] (X_2 - \Phi_{21} \Phi_{11}^{-1} X_1)'$$
parameter variance

$$Var\left[\hat{\boldsymbol{\beta}}\right] = \sigma^2 \left(\mathbf{X}_1' \Phi_{11}^{-1} \mathbf{X}_1 \right)^{-1}$$

Special Case: $\Phi = I_t$

$$\hat{\mathbf{y}}_2 = \mathbf{X}_2 \hat{\boldsymbol{\beta}}$$

$$\hat{\boldsymbol{\beta}} = \left(\mathbf{X}_{1}' \mathbf{X}_{1} \right)^{-1} \mathbf{X}_{1}' \mathbf{y}_{1}$$

$$Var\left[\mathbf{y}_{2}-\hat{\mathbf{y}}_{2}\right]=\sigma^{2}\mathbf{I}_{t_{2}}+\mathbf{X}_{2}Var\left[\hat{\boldsymbol{\beta}}\right]\mathbf{X}_{2}'$$

$$Var\left[\hat{\boldsymbol{\beta}}\right] = \sigma^{2} \left(\mathbf{X}_{1}' \mathbf{X}_{1}\right)^{-1}$$

Estimator of the Variance Scale

$$\hat{\sigma}^{2} = \frac{(\mathbf{y}_{1} - \mathbf{X}_{1}\hat{\boldsymbol{\beta}})'\Phi_{11}^{-1}(\mathbf{y}_{1} - \mathbf{X}_{1}\hat{\boldsymbol{\beta}})}{t_{1} - k}$$

Remarks on the Linear Model

- Actuaries need to learn the matrix algebra.
- Excel OK; but statistical software is desirable.
- X_1 of is full column rank, Σ_{11} non-singular.

• Linearity Theorem:
$$A \mathbf{y}_2 = A \hat{\mathbf{y}}_2$$

 Model is versatile. My four papers (see References) describe complicated versions.

The Problem of Stochastic Regressors

- See Judge [1988] 571ff; Pindyck and Rubinfeld [1998] 178ff.
- If X is stochastic, the BLUE of β may be biased:

$$\hat{\beta} = (X'X)^{-1}X'y$$

$$= (X'X)^{-1}X'(X\beta + e)$$

$$= \beta + (X'X)^{-1}X'e$$

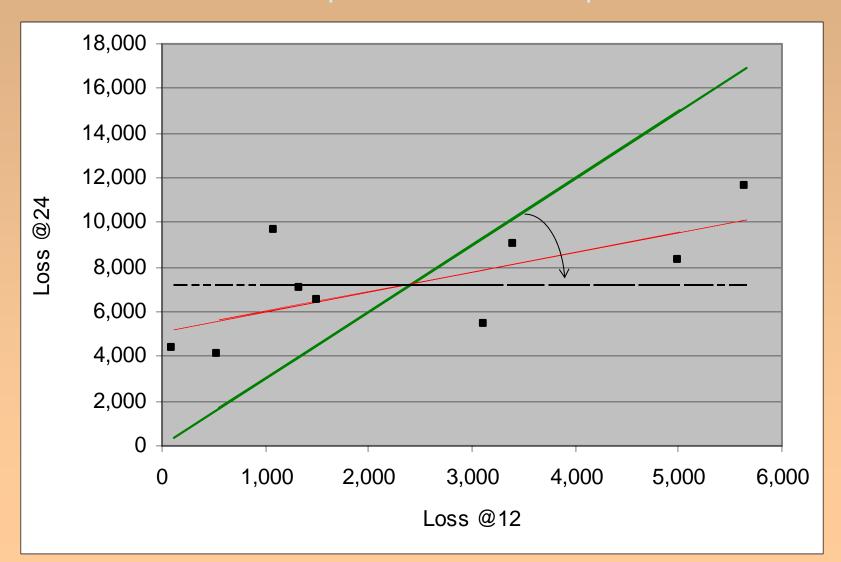
$$E[\hat{\beta}] = \beta + E[(X'X)^{-1}X'e]$$

$$\neq \beta + E[(X'X)^{-1}X'E]$$

$$\neq \beta + E[(X'X)^{-1}X'E]$$

The Clue: Regression toward the Mean

To intercept or not to intercept?



What to do?

- Ignore it.
- Add an intercept.
 - Barnett and Zehnwirth [1998] 10-13, notice that the significance of the slope suffers. The lagged loss may not be a good predictor.
 - Intercept should be proportional to exposure.
- Explain the torsion. Leads to a better model?

Galton's Explanation

- Children's heights regress toward the mean.
 - Tall fathers tend to have sons shorter than themselves.
 - Short fathers tend to have sons taller than themselves.
- Height = "genetic height" + environmental error
- A son inherits his father's genetic height:
 - .: Son's height = father's genetic height + error.
- A father's height proxies for his genetic height.
 - A tall father probably is less tall genetically.
 - A short father probably is less short genetically.
- Excellent discussion in Bulmer [1979] 218-221.
 Cf. also sportsci.org/resource/stats under "Regression to Mean."

The Lesson for Actuaries

- Loss is a function of exposure.
- Losses in the design matrix, i.e., stochastic regressors (SR), are probably just proxies for exposures. Zero loss proxies zero exposure.
- The more a loss varies, the poorer it proxies.
- The torsion of the regression line is the clue.
- Reserving actuaries tend to ignore exposures –
 some even glad not to have to "bother" with them!
- SR may not even be significant.
- Covariance is an alternative to SR (see later).
- Stochastic regressors are nothing but trouble!

Reserving Methods as Linear Models

- The loss rectangle: AY_i at age j
- Often the upper left triangle is known; estimate lower right triangle.
- The earlier AYs lead the way for the later AYs.
- The time of each ij-cell is known we can discount paid losses.
- Incremental or cumulative, no problem. (But variance structure of incrementals is simpler.)

The Basic Linear Model

$$\mathbf{y}_{ij} = a_{ij} x_i f_j r + \mathbf{e}_{ij} \quad \sum_j f_j = 1$$

- y_{ij} incremental loss of ij-cell
- a_{ij} adjustments (if needed, otherwise = 1)
- x_i exposure (relativity) of AY_i
- f_j incremental factor for age j (sum constrained)
- r pure premium
- e_{ij} error term of ij-cell

Familiar Reserving Methods

$$\mathbf{Y} = (\mathbf{X})(\beta) + \mathbf{e}$$

$$\mathbf{y}_{ij} = (f_j)(x_i r) + \mathbf{e}_{ij}$$
 quasi Chain Ladder $\mathbf{y}_{ij} = (x_i f_j r)(1) + \mathbf{e}_{ij}$ Bornhuetter - Ferguson $\mathbf{y}_{ij} = (x_i f_j)(r) + \mathbf{e}_{ij}$ Stanard - Bühlmann $\mathbf{y}_{ij} = (x_i)(f_j r) + \mathbf{e}_{ij}$ Additive

- BF estimates zero parameters.
- BF, SB, and Additive constitute a progression.
- The four other permutations are less interesting.
- No stochastic regressors

Why not Log-Transform?

$$\ln \mathbf{y}_{ij} = \ln x_i + \ln f_j + \ln r + \mathbf{e}_{ij}$$

- Barnett and Zehnwirth [1998] favor it.
- Advantages:
 - Allows for skewed distribution of $\ln y_{ii}$.
 - Perhaps easier to see trends
- Disadvantages:
 - Linearity compromised, i.e., $ln(Ay) \neq A ln(y)$.
 - $ln(x \le 0)$ undefined.
- Something Better: Simulation with non-normal error terms (robust estimation, Judge [1998], ch. 22)

The Ultimate Question

- Last column of rectangle is ultimate increment.
- There may be no observation in last column:
 - Exogenous information for late parameters f_i or $f_i\beta$.
 - Forces the actuary to reveal hidden assumptions.
 - See Halliwell [1996b] 10-13 and [1998] 79.
- Risky to extrapolate a pattern. It is the hiding, not the making, of assumptions that ruins the actuary's credibility. Be aware and explicit.

Linear Transformations

- Results: $\hat{\mathbf{y}}_2$ and $Var \left[\mathbf{y}_2 \hat{\mathbf{y}}_2\right]$
- Interesting quantities are normally linear:
 - AY totals and grand totals
 - Present values
- Powerful theorems (Halliwell [1997] 303f):

$$E[A\hat{\mathbf{y}}_{2}] = AE[\hat{\mathbf{y}}_{2}]$$

$$Var[A\mathbf{y}_{2} - A\hat{\mathbf{y}}_{2}] = AVar[\mathbf{y}_{2} - \hat{\mathbf{y}}_{2}]A'$$

The present-value matrix is diagonal in the discount factors.

Transformed Observations

$$\begin{bmatrix} \mathbf{A}\mathbf{y}_{1} \\ -\mathbf{y}_{2} \end{bmatrix} = \begin{bmatrix} \mathbf{A}\mathbf{X}_{1} \\ -\mathbf{X}_{2} \end{bmatrix} \boldsymbol{\beta} + \begin{bmatrix} \mathbf{A}\mathbf{e}_{1} \\ -\mathbf{e}_{2} \end{bmatrix},$$

$$Var \begin{bmatrix} \mathbf{A}\mathbf{e}_{1} \\ -\mathbf{e}_{2} \end{bmatrix} = \begin{bmatrix} \mathbf{A}\boldsymbol{\Sigma}_{11}\mathbf{A}' & \mathbf{A}\boldsymbol{\Sigma}_{12} \\ -\mathbf{\Sigma}_{21}\mathbf{A}' & \boldsymbol{\Sigma}_{22} \end{bmatrix}$$

If A⁻¹ exists, then the estimation is unaffected. Use the BLUE formulas on slide 7.

Example in Excel

Covariance

- An example like the introductory one:
 - From Halliwell [1996a], 436f and 446f.
 - Prior expected loss is \$100; reaches ultimate at age 2.
 Incremental losses have same mean and variance.
 - The loss at age 1 has been observed as \$60.
 - Ultimate loss: \$120 CL, \$110 BF, \$100 Prior Hypothesis.
- Use covariance, not the loss at age 1, to do what the CL method purports to do.

Generalized Linear Model

Off-diagonal element $\begin{bmatrix} \underline{60} \\ \mathbf{y}_2 \end{bmatrix} = \begin{bmatrix} \underline{0.5} \cdot \underline{100} \\ 0.5 \cdot \overline{100} \end{bmatrix} (1) + \sigma^2 \begin{bmatrix} 1 & | \rho \\ \overline{\rho} & | 1 \end{bmatrix}$

$$\hat{\mathbf{y}}_{2} = (0.5 \cdot 100)(1) + (\rho \sigma^{2})(1\sigma^{2})^{-1}(60 - (0.5 \cdot 100)(1))$$

$$= 50 + 10\rho$$

$$Var[\mathbf{y}_{2} - \hat{\mathbf{y}}_{2}] = (1 - \rho^{2})\sigma^{2}$$

Result: $\rho = 1$ CL, $\rho = 0$ BF, $\rho = -1$ Prior Hypothesis

Conclusion

- Typical loss reserving methods:
 - are primitive linear statistical models
 - originated in a bygone deterministic era
 - underutilize the data
- Linear statistical models:
 - are BLUE
 - obviate stochastic regressors with covariance
 - have desirable linear properties, especially for present-valuing
 - fully utilize the data
 - are versatile, of limitless form
 - force the actuary to clarify assumptions

References

- Barnett, Glen, and Ben Zehnwirth, "Best Estimates for Reserves," *PCAS* LXXXVII (2000), 245-321.
- Bulmer, M.G., *Principles of Statistics*, Dover, 1979.
- Halliwell, Leigh J., "Loss Prediction by Generalized Least Squares, *PCAS* LXXXIII (1996), 436-489.
 - ", "Statistical and Financial Aspects of Self-Insurance Funding," Alternative Markets / Self Insurance, 1996, 1-46.
 - ", "Conjoint Prediction of Paid and Incurred Losses," Summer 1997 Forum, 241-379.
 - ", "Statistical Models and Credibility," Winter 1998 Forum, 61-152.
- Judge, George G., et al., Introduction to the Theory and Practice of Econometrics, Second Edition, Wiley, 1988.
- Pindyck, Robert S., and Daniel L. Rubinfeld, Econometric Models and Economic Forecasts, Fourth Edition, Irwin/McGraw-Hill, 1998.
- Venter, Gary G., "Testing the Assumptions of Age-to-Age Factors," *PCAS* LXXXV (1998), 807-847.