# An Introduction to Predictive Modeling ~Management Perspective~

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## Management Role

- Direct Supervisor of Modelers
- Modeling Department Reports to You
- Decision Maker Regarding Implementation
- Executive
- Parallel Department

#### **Pre-**Model Considerations

- Objective and Scope
  - Loss Control...Cost Avoidance...Cash Flow Opportunity
  - Better Decision Making
- Resource Expectations
- Competitive Analysis
- Actuarial Standards



- Implementation
  - Technological Limitations
  - Stance on Market Disruption

## Reasonability Checks

- Counter Intuitive Results
- Validation
  - Out of Sample?
  - Consistency Year to Year
- Goodness of Fit
  - Standard Error around Estimate
  - Deviance
  - Residual

# Things to ask BEFORE, DURING & AFTER

- Documentation
- Other options considered? (Model Form, Statistical Technique, etc.)
- Data Limitations
- Financial Metric for Evaluating Effectiveness
- Assumptions