



Short Memories and Long Faces



- How do we judge what is a trend?
 - Recent memory
 - Selective memory
 - Historical data and statistical bias
 - Trends or Normal Variation
 - Cat model opinions
 - Perceptions (ours or others [media])

How many of you are NFL Football fans? How many of you follow the Super Bowl? Who lost the Super Bowl in 2009?



Table of Contents / Agenda

- I. Climate Change
- II. Catastrophe Losses
- III. Catastrophe Losses and Climate Change
- IV. Disaster by design
- V. How are we holding up in the cat modeling world?

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Climate Change

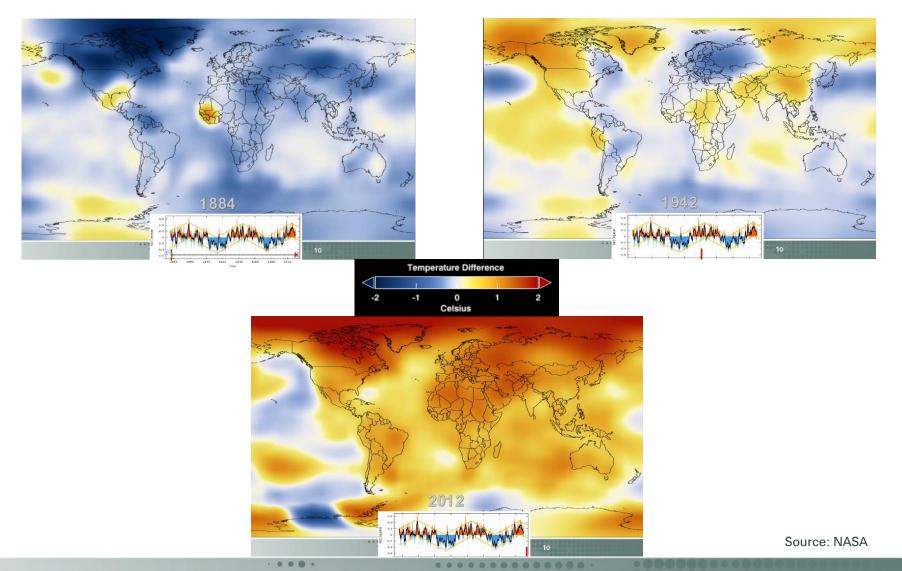
Are We getting warmer?

The last 120 Years

Swiss Re



Global anomalies during active (warm) AMO III

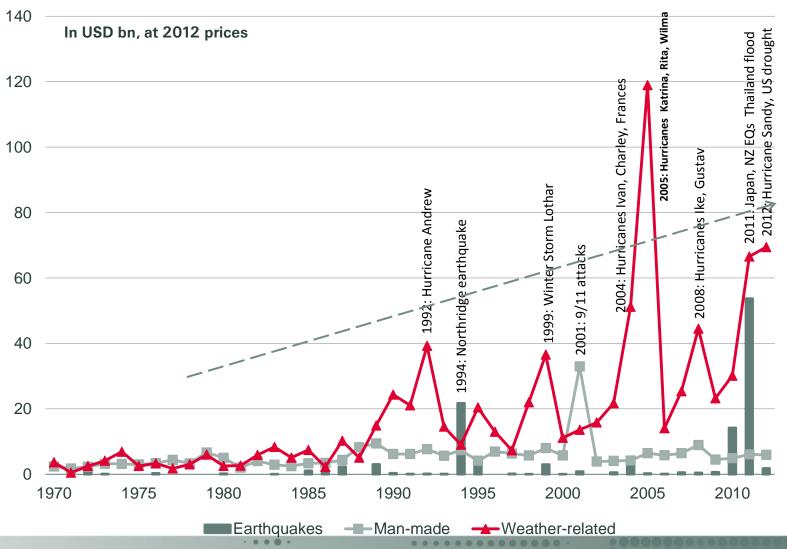


Catastrophe Losses

Are they increasing?



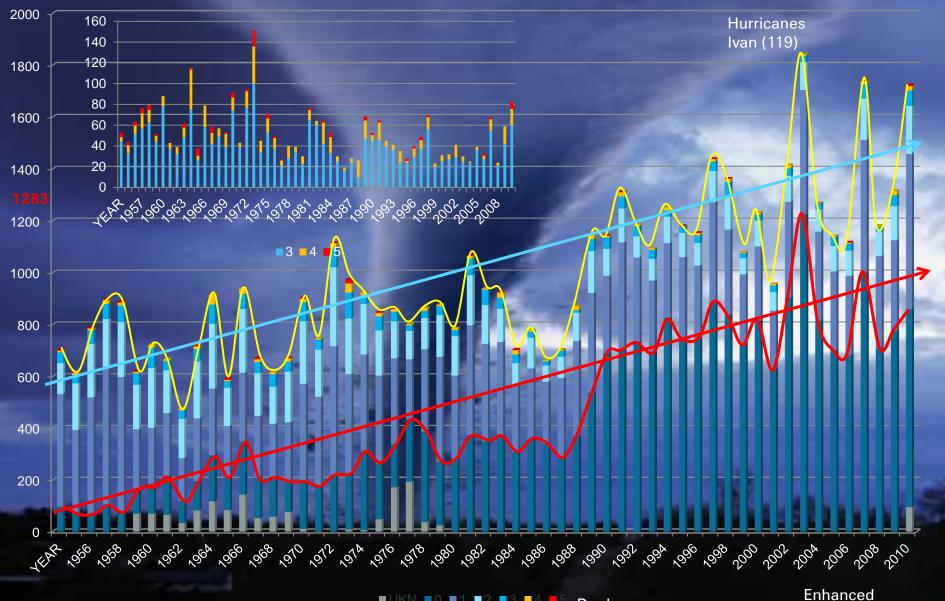
Trend in losses moving upwards



Catastrophe Losses and Climate Change

Are they related?



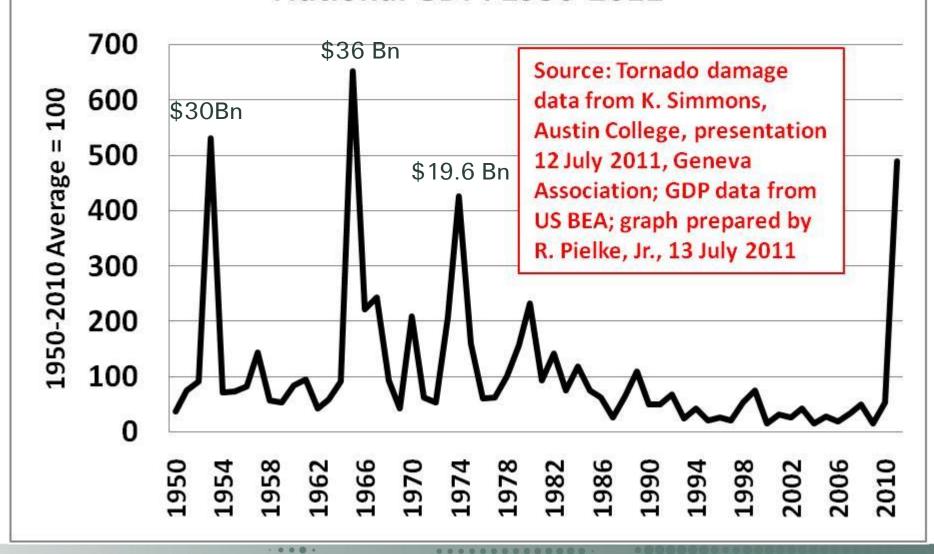


Dopler

Radar

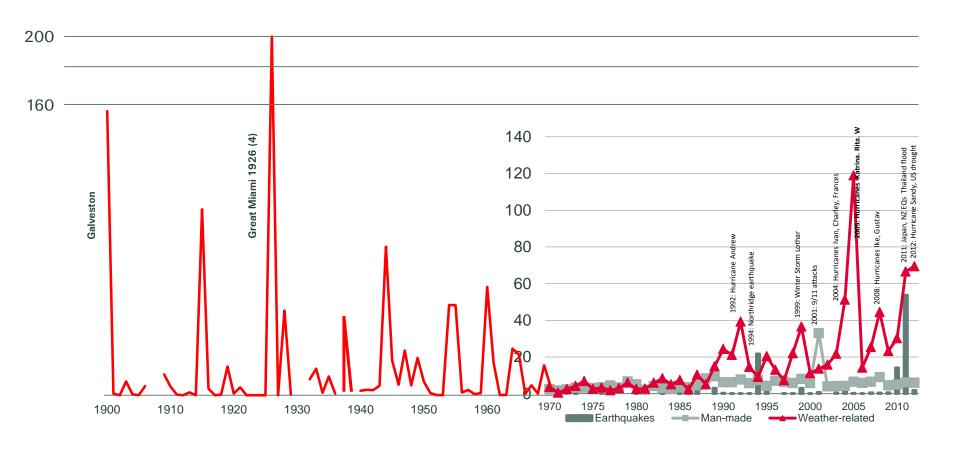
Fujita

US Tornado Damage as a Percentage of National GDP: 1950-2011





But when we go back a bit further



Normalized to 2012 dollars, population density, and wealth

Natural catastrophes insured losses



Increasing population

Increasing values

concentration in exposed areas

Insurance penetration

Changing hazard

climate variability

climate change



Ocean Drive, FL, 1926.



Ocean Drive, FL, 2000.

Population Growth Rates (1960-2000)

AII US +57%

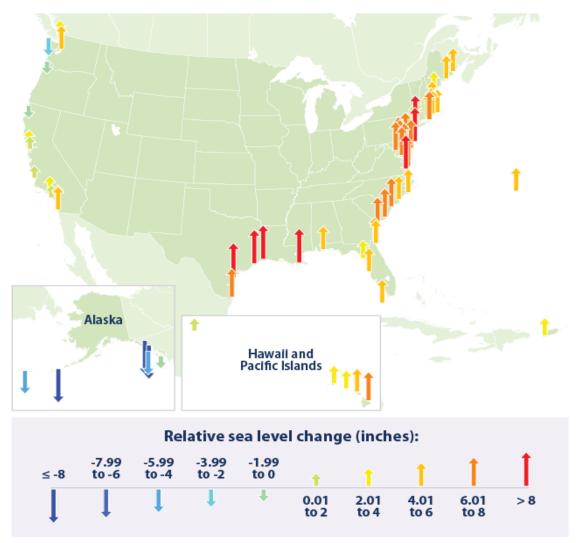
Florida +223%

The Real Culprit

One Consequence of Climate Change we can not deny

■ Sea Level Rise

Relative Sea Level Change Along U.S. Coasts, 1960-2011

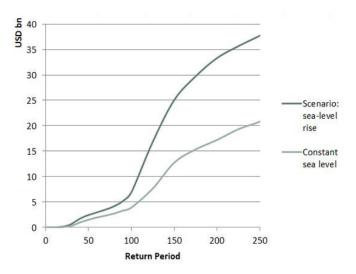


Data source: NOAA (National Oceanic and Atmospheric Administration). 2012 update to data originally published in: NOAA. 2001. Sea level variations of the United States 1854–1999. NOAA Technical Report NOS CO-OPS 36. http://tidesandcurrents.noaa.gov/publications/techrpt36.pdf.

For more information, visit U.S. EPA's "Climate Change Indicators in the United States" at www.epa.gov/climatechange/indicators.

Swiss Re

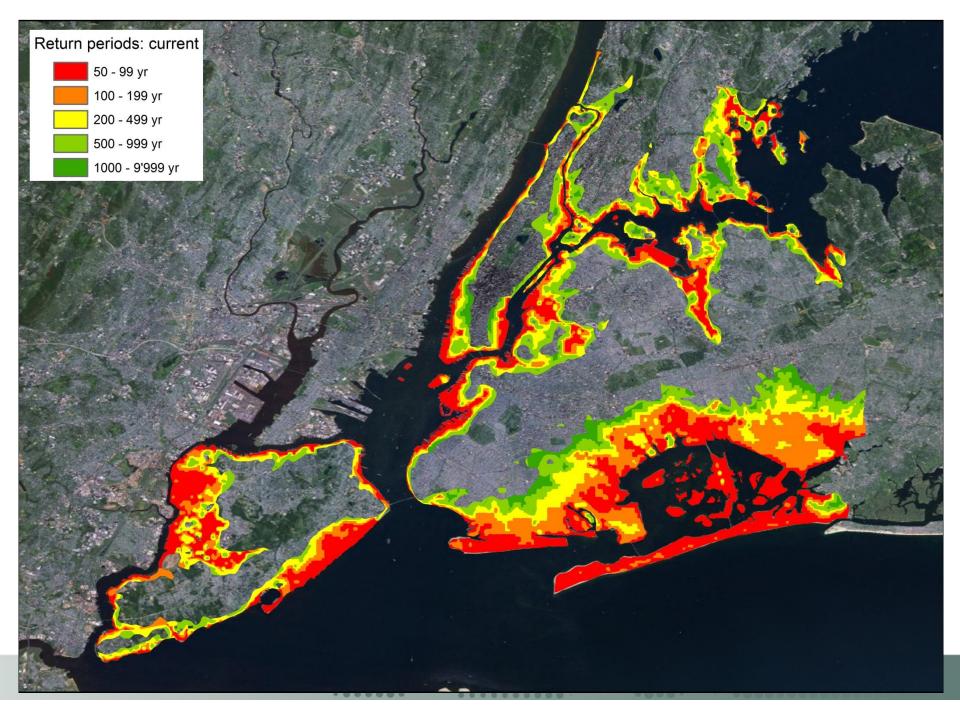


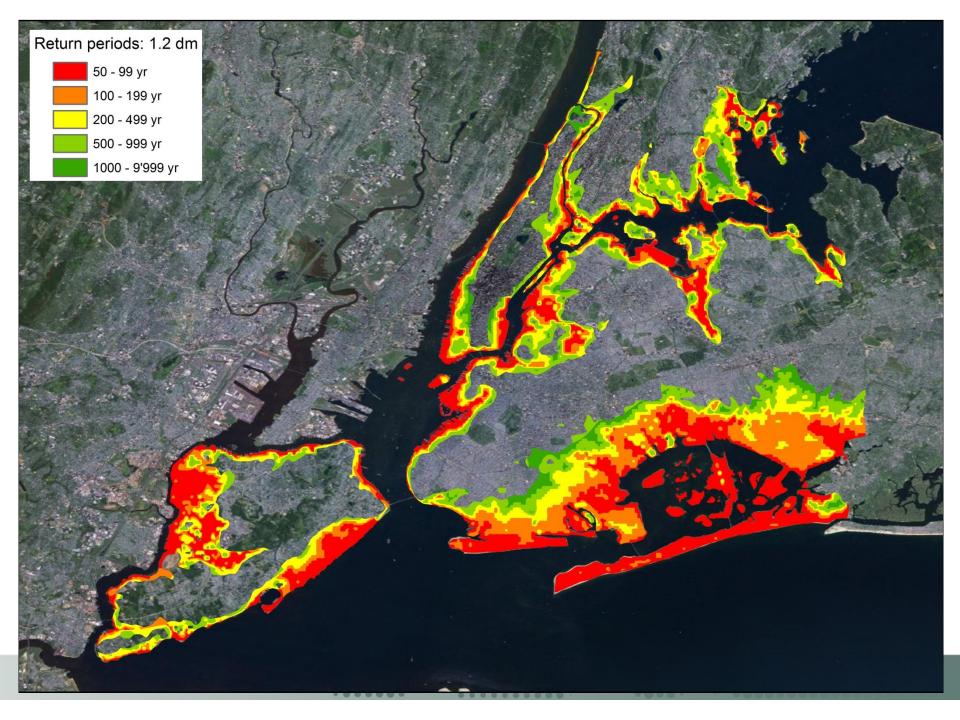


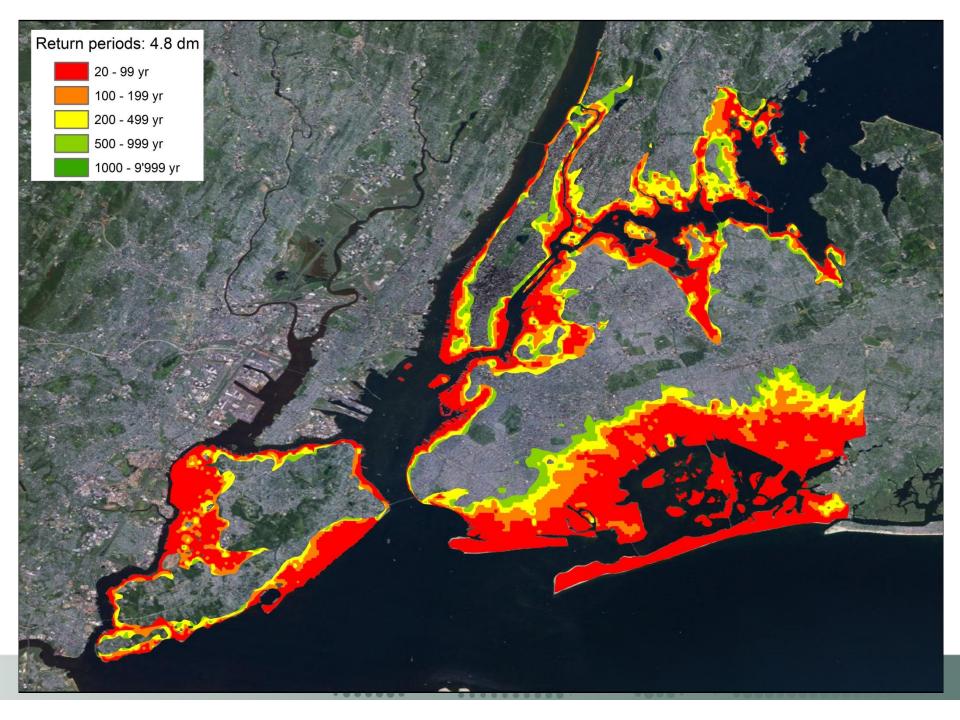
Modeled insured losses reached or exceeded with 10" sea level rise versus current levels

Source: Swiss Re report on Natural Catastrophes and Man-Made Disasters in 2012.

http://media.swissre.com/documents/sig ma2 2013 EN.pdf







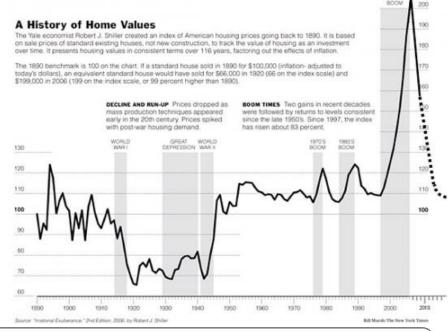


The Real Culprits: Population, Wealth Technology, Globalization, and Competition

Swiss Re







Industry





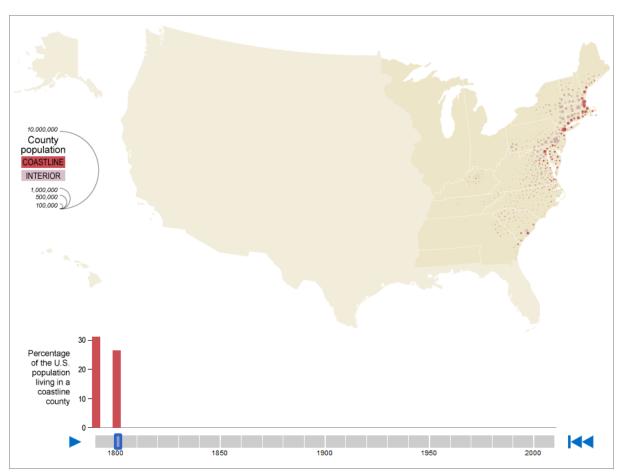
9,000,000 1,500 6,422,918.3 7,307,000.0 8,307,000-6 7,500,000 1.200 4,948,688.4 5,603,871.2 6,000,000 840.0 3,950,893.2 □ IDR Billions 4,500,000 3.339.216.8 539. 510.2 600 USD Billions 3,000,000 300 1,500,000 2011 2006 2012 forecast Indonesia Source: IMF and EIU

Actual GDP

Then and Now

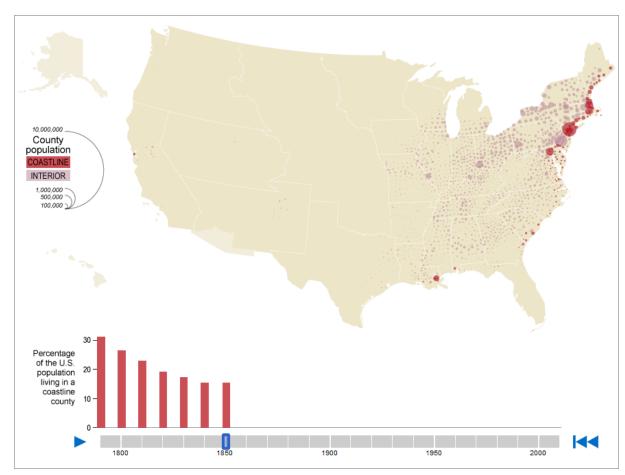
Globalization brings wealth in emerging markets





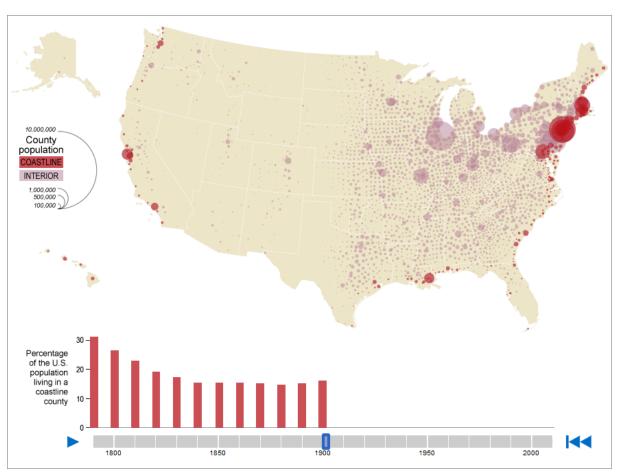
Source: U.S Census Bureau





Source: U.S Census Bureau

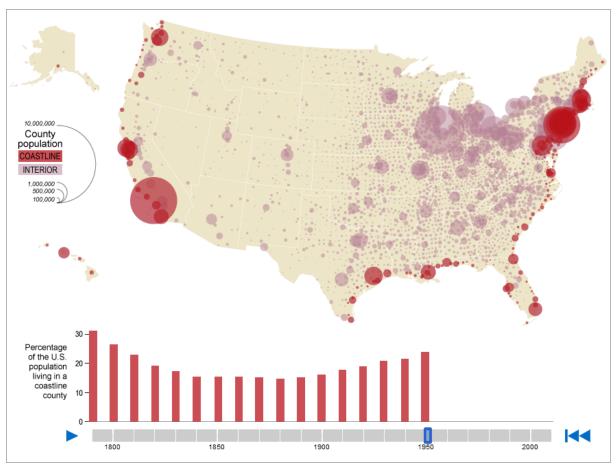




Source: U.S Census Bureau



1950

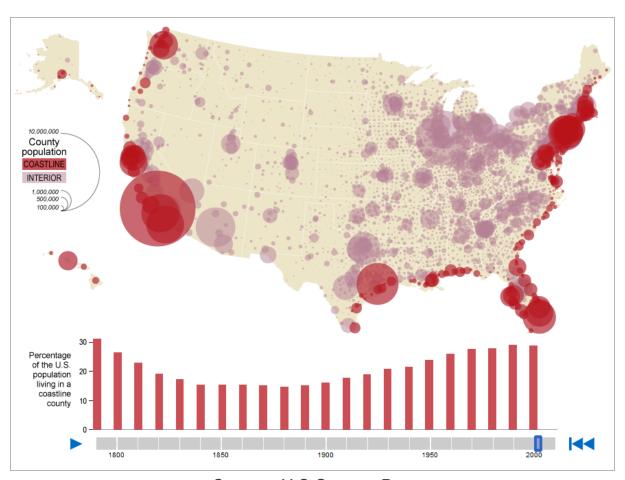


Source: U.S Census Bureau





2000

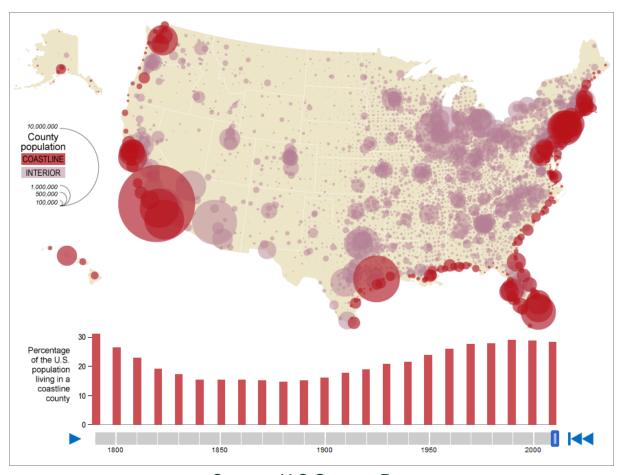


Source: U.S Census Bureau



Coastal Population Growth

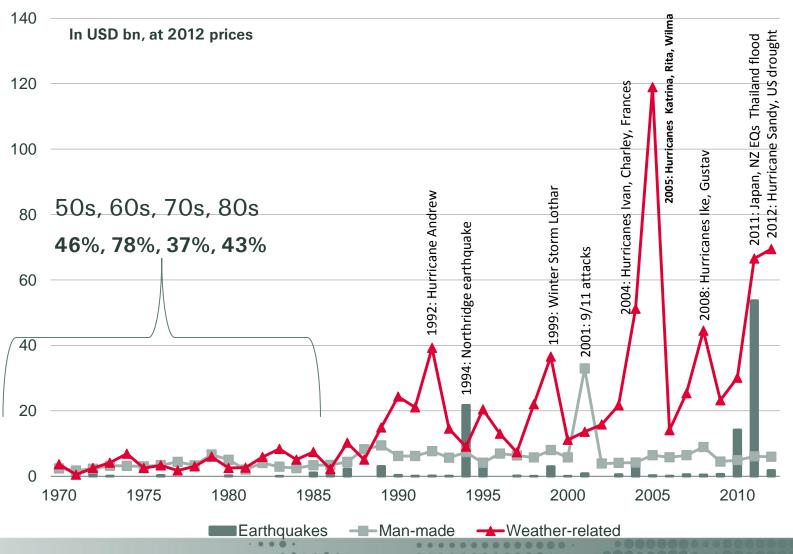
2010



Source: U.S Census Bureau



Trend in losses moving upwards



Size of Homes and Location, Location

Swiss Re



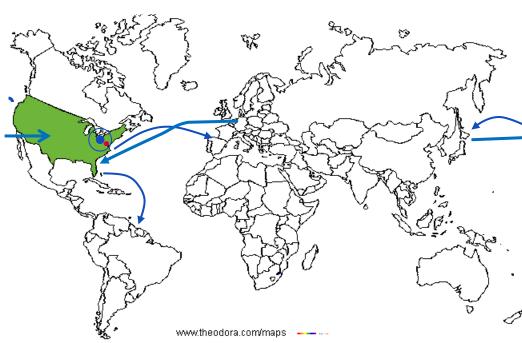
Source: www.villagepftikiisland.org

Looking 50 years back at industry

Swiss Re







- Source: California Historical Society
- Labor driven (resilient, strikes, expensive)
- Low technology & heavy machinery
- Capital Intensive
- Warehousing of 3 months inventory

- Local market some exporting
- Shipping by rail
- Self sufficient using local suppliers
- Limited competition from abroad
- Local captive market

Today

Swiss Re



- Canda

 Prisate

 Develop

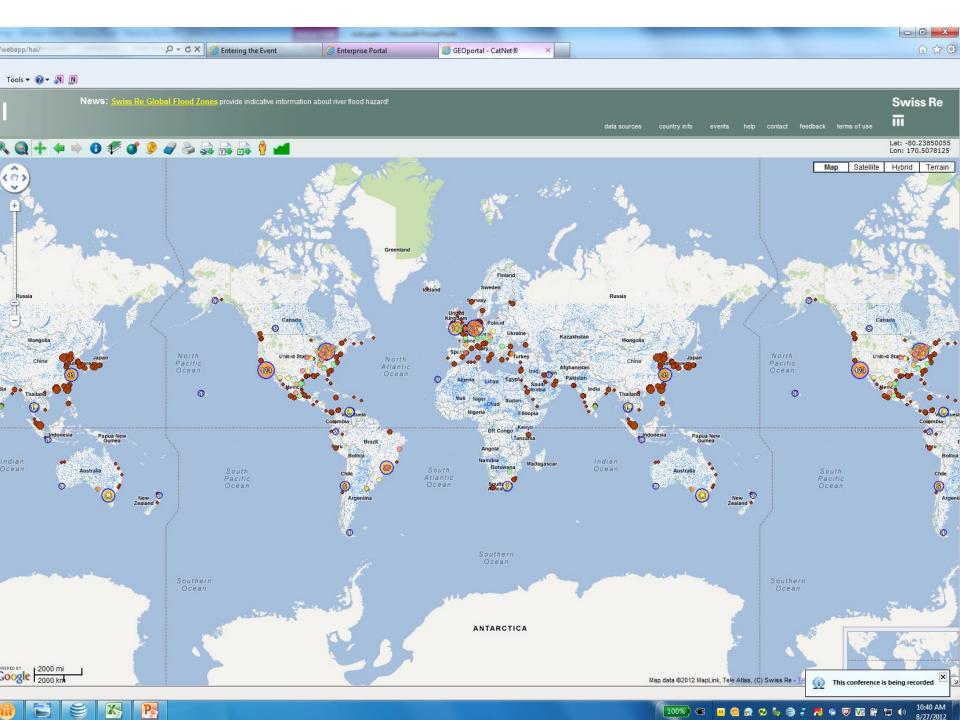
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 Division

 Prisate

 Pris
- Global competition requires change
- International economics dictates outsourcing to least costly regions
- JIT delivery replaces warehousing
- Mergers and acquisitions
- Clustering of suppliers near industry
- Expensive High Tech replaces old M&E

- Emerging markets become consumers
- Local mfg. to support local market
- Specialized foreign low cost suppliers
- Exporting requires access to terminal s
- High coordination of supply chain becomes paramount





The World is Getting Smaller while the Risk is Getting Bigger

The successful industry in todays global economy must be able to manage large and complex supply chains spanning many geographic regions and be able to take advantage of opportunities across many different markets. Cost competition increasingly drives industry towards a global presence. But all these changes increase risk.

Labor to technology shift	Technology more effient but more vulnerable
Low to High Technology	Low tech easy to repair, high tech extremely vulnerable
Outsourcing to low cost region	Additional nat cat exposure (location and shipping)
Clustering of suppliers	Concentration of risk
Specialization	Concentration of risk
Emerging markets production	Little known by extreme high hazards
Globalization	Greater chance of event
JIT Delivery	No inventory to buffer supply disruptions
Ocean Shipping	Port facilities add new threat
Expansion of global supplies	High hazad and difficult to control





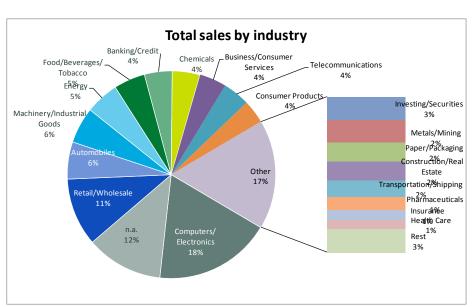
Top 20 Countries by number of foreign controlled subsidiaries

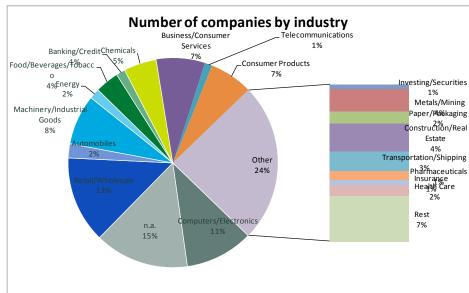
								difference rank
						Average Size of	Rank hotspot	hotspot-number of
Rank	Country	Sample Size	Sample Size Sales	Total Sales, USDm	% Total Sampl	Firm, USDm	indicator	companies
1	China	11154	10606	1 173 899.45	35.0%	111	1	0
2	Mexico	3747	1840	442 496.78	11.8%	240	9	7
3	Poland	3611	3421	197 464.76	11.3%	58	17	14
4	Brazil	2550	1549	311 148.78	8.0%	201	3	-1
5	Malaysia	1920	1730	197 181.58	6.0%	114	20	15
6	Russia	1675	1643	149 519.43	5.3%	91	4	-2
7	Indonesia	1495	353	96 398.19	4.7%	273	15	8
8	Argentina	1198	723	107 651.97	3.8%	149	8	0
9	Thailand	990	210	21 622.12	3.1%	103	7	-2
10	India	910	703	99 095.87	2.9%	141	2	-8
11	Turkey	834	486	121 817.68	2.6%	251	13	2
12	UAE	553	73	20 043.80	1.7%	275	16	4
13	Colombia	490	412	54 813.04	1.5%	133	12	-1
14	Vietnam	319	151	19 273.59	1.0%	128	10	-4
15	Egypt	162	41	2 526.15	0.5%	62	18	3
16	Saudi Arabia	118	11	182.33	0.4%	17	11	-5
17	Nigeria	76	9	535.36	0.2%	59	14	-3
18	Kazakhstan	36	6	3 955.94	0.1%	659	6	-12
19	Azerbaijan	12	1	0.93	0.0%	1	5	-14
	Grand Total	31850	23968	3 019 627.75				



Key industries of foreign controlled parents

- Computers/electronics most dominant, followed by retail, automobile and machinery and industrial goods
- Food, chemicals, consumer goods less important, but substantial share





Business interruption, the silent killer

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Company	Industry	Estimated Loss (USD millions)	Type of Loss
Grupo Arauco	Pulp Producer, Plywood Manufacturer and Saw Mill.	400 to 600	Approximately 65% of the loss is from business interruption
Grupo Quinienco	Brewery, Winery and Manufacturing	300	60% from business interruption
Cintra	Infrastructure - Highway	200	Primarily physical damage
CMPC	Pulp and Paper Manufacturer	170	60% from business interruption
D&S (WalMart Chile)	Retail Stores	150	Primarily physical damage
ENAP	Oil and Gas	150	Evenly distributed between physical damage and business interruption
CAP	Steel Mill (Huachipato Plant)	140	60% from business interruption
Empresas Portuarias de Chile	Ports	140	Primarily physical damage
Viña Concha y Toro	Winery	110	Evenly distributed between physical damage and business interruption

- Roughly half of the total insurance payout to industrial facilities in Chile was made for business interruption (BI) claims.
- Proper allocation of BI sum insured is vital.
 Damage of key infrastructure may lead to full BI loss (e.g. loading port of a mine).

(Aon Benfield)

2010/05/12

- Earthquake models may underestimate the BI potential of certain industry groups.
- Proper allocation of BI sum insured is vital.

Are we keeping up?

Fire Losses vs. Hurricanes

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Year	# of TC	ı	Loss
	1970	1	\$ 454,000,00
	1971	4	\$ 212,580,00
	1972	3	\$ 2,101,780,00
	1973	1	\$ 18,000,00
	1974	2	\$ 160,000,00
	1975	1	\$ 490,000,00
	1976	1	\$ 100,000,00
	1977	1	\$ 10,000,00
	1978	1	\$ 20,000,00
	1979	6	\$ 3,050,000,00
	1980	1	\$ 300,000,00
	1981	1	\$ 25,000,00
	1982	2	\$ 12,000,00
	1983	1	\$ 2,000,000,00
	1984	2	\$ 66,000,00
	1985	7	\$ 4,020,000,00
	1986	2	\$ 17,000,00
	1987	2	\$ 7,900,00
	1988	5	\$ 59,420,00
	1989	4	\$ 7,670,000,00
	1990	1	\$ 57,000,00
	1991	1	\$ 1,500,000,00
	1992	2	\$ 25,000,000,00
	1993	2	\$ 57,000,00
	1994	3	\$ 973,000,0
	1995	6	\$ 3,742,800,00
	1996	3	\$ 3,600,000,00
	1997	1	\$ 100,000,00
	1998	7	\$ 3,699,000,00
	1999	5	\$ 5,532,000,00
	2000	2	\$ 26,800,00
	2001	3	\$ 5,260,000,00
	2002	6	\$ 1,219,600,00
	2003	3	\$ 3,600,000,00
	2004	7	\$ 43,834,000,00
	2005	6	\$114,220,000,00
	2006	1	\$ 500,000,00
	2007	1	\$ 50,000,00
	2008	5	\$ 25,370,000,00
	2009		\$ -
	2010	3	\$ 268,000,0
	2011	1	\$ 7,000,000,00
	2012	2	\$ 52,350,000,00

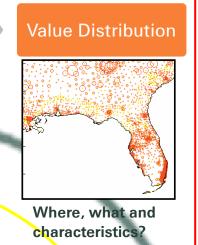
Year	Fires	Civilian	Civilian	Direct property damage
rear			injuries	(In billions) As reported
1977	723,500	5,865	21,640	\$2.00
1978	706,500	6,015	20,400	\$2.10
1979	696,500	5,500	18,825	\$2.40
1980	734,000	5,200	19,700	\$2.80
1981	711,000	5,400	19,125	\$3.10
1982	654,500	4,820	20,450	\$3.10
1983	625,500	4,670	20,750	\$3.20
1984	605,500	4,075	18,750	\$3.40
1985	606,000	4,885	19,175	\$3.70
1986	565,500	4,655	18,575	\$3.50
1987	536,500	4,570	19,965	\$3.60
1988	538,500	4,955	22,075	\$3.90
1989	498,500	4,335	20,275	\$3.90
1990	454,500	4,050	20,225	\$4.20
1991	464,500	3,500	21,275	\$5.51
1992	459,000	3,705		\$3.80
1993	458,000	3,720		\$4.82
1994	438,000	3,425	19,475	\$4.20
1995	414,000	3,640	18,650	\$4.30
1996	417,000	4,035	18,875	\$4.90
1997	395,500	3,360	17,300	\$4.50
1998	369,500	3,220	16,800	\$4.30
1999	371,000	2,895	16,050	\$5.00
2000	368,000	3,420	16,975	\$5.50
2001	383,500	3,110	15,200	\$5.50
2002	389,000	2,670		\$5.90
2003	388,500	3,145	13,650	\$5.93
	395,500	3,190		\$5.80
2005	381,000	3,030	13,300	\$6.70
2006	396,000	2,580		\$6.80
	399,000	2,865		\$7.44
2008	386,500	2,755		\$8.20
2009	362,500	2,565	12,650	\$7.60
2010	369,500	2,640	13,350	\$6.90
2011	370,000	2,520		\$6.90
0.0.0			(A) (B) (B) (C)	

Basic Cat Modeling Methodology The four box model approach

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Vulnerability



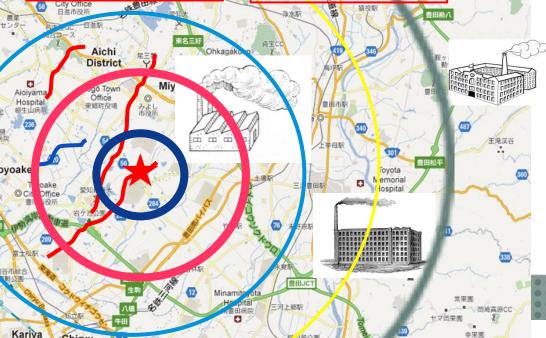
What damage degree?



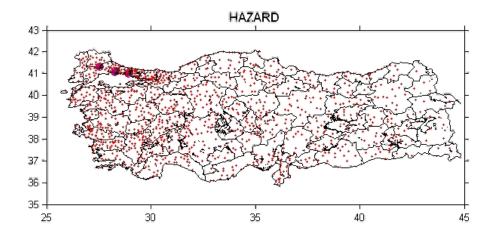
Financial

- Deductibles
- Covers
- Shares
- Exclusions
- . . .

What is covered?







Swiss Re Thank you SWISS RE 150 YEARS