Antitrust Notice

- The Casualty Actuarial Society is committed to adhering strictly to the letter and spirit of the antitrust laws. Seminars conducted under the auspices of the CAS are designed solely to provide a forum for the expression of various points of view on topics described in the programs or agendas for such meetings.
- Under no circumstances shall CAS seminars be used as a means for competing companies or firms to reach any understanding – expressed or implied – that restricts competition or in any way impairs the ability of members to exercise independent business judgment regarding matters affecting competition.
- It is the responsibility of all seminar participants to be aware of antitrust regulations, to prevent any written or verbal discussions that appear to violate these laws, and to adhere in every respect to the CAS antitrust compliance policy.

Aggregate Loss Reserve Analysis by Accounting Date

Prepared for: Casualty Actuarial Society Annual Meeting

Prepared by: Bertram A. Horowitz, FCAS, MAAA President Bertram Horowitz, Inc.

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November 5, 2013

Traditional Development Methods

Basic loss reserving methods typically:

- Begin with individual accident year claim experience
- Develop each accident year to estimated ultimate value
- Reduce estimated ultimates by cumulative claim payments to date
- Result in an unpaid claim estimate for each accident year as of that date
- Sum individual accident year unpaid claim estimates to arrive at aggregate unpaid claim estimate as of current accounting date.

Potential Drawbacks

- Indirect; no visible order-of-magnitude sense of aggregate unpaid claim estimate
- Aggregate unpaid claim estimate may be unduly volatile; targets individual years
- Often highly leveraged

Aggregate Loss Reserve Analysis by Accounting Date

How might we estimate aggregate unpaid claims as of current accounting date from historical aggregate emergence of claims unpaid as of prior accounting dates?

Traditional Loss Payments Chain-Ladder Representation

Exhibit 1 Table 1

NO NOISE IN PAYMENT PATTERN

CUMULATIVE LOSS PAYMENTS BY ACCIDENT YEAR

(\$000 Omitted)

Accident Year	As of 1 Year	As of 2 Years	As of <u>3 Years</u>	As of 4 Years		As of 5 Years		As of 6 Years		As of 7 Years		As of 8 Years		As of 9 Years		As of 10 Years
1995														57,014	1.032609	58,873
1996												63,795	1.051429	67,075	1.032609	69,263
1997										55,873	1.067073	59,621	1.051429	62,687	1.032609	64,731
1998								51,620	1.093333	56,438	1.067073	60,223	<u>1.051429</u>	63,320	1.032609	65,385
1999						45,210	<u>1.119403</u>	50,608	1.093333	55,331	1.067073	59,042	1.051429	62,079	1.032609	64,103
2000				43,707	<u>1.175439</u>	51,375	<u>1.119403</u>	57,509	<u>1.093333</u>	62,876	<u>1.067073</u>	67,094	<u>1.051429</u>	70,544	<u>1.032609</u>	72,845
2001			39,692 <u>1.29</u>	<u>5455</u> 51,420	<u>1.175439</u>	60,441	<u>1.119403</u>	67,658	<u>1.093333</u>	73,972	<u>1.067073</u>	78,934	<u>1.051429</u>	82,993	<u>1.032609</u>	85,700
2002		27,900 <u>1.4666</u>		<u>5455</u> 53,010	<u>1.175439</u>	62,310	<u>1.119403</u>	69,750	1.093333	76,260	1.067073	81,375	<u>1.051429</u>	85,560	1.032609	88,350
2003	15,000 <u>2.000000</u>	30,000 <u>1.4666</u>	<u>67</u> 44,000 <u>1.29</u>	<u>5455</u> 57,000	<u>1.175439</u>	67,000	<u>1.119403</u>	75,000	1.093333	82,000	1.067073	87,500	<u>1.051429</u>	92,000	1.032609	95,000
2004	15,300 <u>2.000000</u>	30,600 <u>1.4666</u>	<u>67</u> 44,880 <u>1.29</u>	<u>5455</u> 58,140	<u>1.175439</u>	68,340	<u>1.119403</u>	76,500	1.093333	83,640	1.067073	89,250	<u>1.051429</u>	93,840		
2005	14,841 <u>2.000000</u>	29,682 <u>1.4666</u>		<u>5455</u> 56,396	1.175439	66,290	1.119403	74,205	1.093333	81,131	1.067073	86,573				
2006	15,731 <u>2.000000</u>	31,463 <u>1.4666</u>	<u> 67</u> 46,146 <u>1.29</u>	<u>5455</u> 59,780	<u>1.175439</u>	70,267	<u>1.119403</u>	78,657	1.093333	85,999						
2007	15,889 <u>2.000000</u>	31,778 <u>1.4666</u>	<u>67</u> 46,607 <u>1.29</u>	<u>5455</u> 60,377	<u>1.175439</u>	70,970	<u>1.119403</u>	79,444								
2008	14,141 <u>2.000000</u>	28,282 <u>1.4666</u>	<u> 67</u> 41,480 <u>1.29</u>	<u>5455</u> 53,736	<u>1.175439</u>	63,163										
2009	18,383 <u>2.000000</u>	36,767 <u>1.4666</u>	<u> 53,924 <u>1.29</u></u>	<u>5455</u> 69,857												
2010	22,428 <u>2.000000</u>	44,855 <u>1.4666</u>	<u>65,788</u>													
2011	23,549 <u>2.000000</u>	47,098														
2012	25,904															
	<u>1-2</u>	<u>2-3</u>	<u>3</u>	-4	<u>4-5</u>		<u>5-6</u>		<u>6-7</u>		<u>7-8</u>		<u>8-9</u>		<u>9-10</u>	
Average LDF	2.000000	1.4666	67 1.29	5455	1.175439		1.119403		1.093333		1.067073		1.051429		1.032609	
Average CDF	6.333333	3.1666	67 2.15	9091	1.666667		1.417910		1.266667		1.158537		1.085714		1.032609	
Weighted LDF Weighted CDF	2.000000 6.333333	1.4666 3.1666		5455 9091	1.175439 1.666667		1.119403 1.417910		1.093333 1.266667		1.067073 1.158537		1.051429 1.085714		1.032609 1.032609	

Bertram Horowitz, Inc. Actuarial & Risk Consultants

Traditional Payment Development Method

Exhibit 1 Table 3

NO NOISE IN PAYMENT PATTERN

TRADITIONAL PAYMENT DEVELOPMENT METHOD BY ACCIDENT YEAR

(\$000 Omitted)

(1) Accident Year	(2) Cumulative Loss Payments as of 12/31/12	(3) Cumulative Loss Development Factor to Ultimate	(4)= (2)x(3) Payment Development Method Estimated Ultimate Losses	(5)= (4)-(2) Unpaid Loss Estimate as of 12/31/12
2003	95,000	1.000000	95,000	0
2004	93,840	1.032609	96,900	3,060
2005	86,573	1.085714	93,993	7,421
2006	85,999	1.158537	99,633	13,634
2007	79,444	1.266667	100,629	21,185
2008	63,163	1.417910	89,560	26,397
2009	69,857	1.666667	116,428	46,571
2010	65,788	2.159091	142,042	76,254
2011	47,098	3.166667	149,144	102,046
2012	25,904	6.333333	164,058	138,154
Total	712,665		1,147,386	434,721

Derive Accounting Date Loss Payments Emerged Representation

Exhibit 1 Table 1

NO NOISE IN PAYMENT PATTERN

CUMULATIVE LOSS PAYMENTS BY ACCIDENT YEAR

(\$000 Omitted)

Accident Year	As of 1 Year	As of 2 Years	As of 3 Years	As of 4 Years	As of 5 Years	As of 6 Years	As of 7 Years	As of 8 Years	As of 9 Years	As of 10 Years	Year-End A Cumulative Lo		
1995									57,014	58,873	23 01	12/31/12:	
1996								63,795	67,075	69,263	Cumulative	Cumulative	
1997							55,873	59,621	62,687	64,731	Payments	Payments	Payments
1998						51,620	56,438	60,223	63,320	65,385	as of	as of	during
1999					45,210	50,608	55,331	59,042	62,079	64,103	12/31/12	12/31/09	2010-12
2000				43,707	51,375	57,509	62,876	67,094	70,544	72,845			
2001			39,692	51,420	60,441	67,658	73,972	78,934	82,993	85,700	85,700 -	82,993 =	2,707
2002		27,900	40,920	53,010	62,310	69,750	76,260	81,375	85,560	88,350	88,350 -	81,375 =	6,975
2003	15,000	30,000	44,000	57,000	67,000	75,000	82,000	87,500	92,000	95,000	95,000 -	82,000 =	13,000
2004	15,300	30,600	44,880	58,140	68,340	76,500	83,640	89,250	93,840		93,840 -	76,500 =	17,340
2005	14,841	29,682	43,534	56,396	66,290	74,205	81,131	86,573			86,573 -		20,283
2006	15,731	31,463	46,146	59,780	70,267	78,657	85,999				85,999 -	59,780 =	26,219
2007	15,889	31,778	46,607	60,377	70,970	79,444					79,444 -	46,607 =	32,837
2008	14,141	28,282	41,480	53,736	63,163						63,163 -	28,282 =	34,881
2009	18,383	36,767	53,924	69,857							69,857 -	18,383 =	51,474
2010	22,428	44,855	65,788										
2011	23,549	47,098											205,714
2012	25,904												

Accounting Date Loss Payments Representation

Exhibit 1 Table 4

NO NOISE IN PAYMENT PATTERN

CUMULATIVE LOSS PAYMENTS EMERGED BY YEAR-END ACCOUNTING DATE (\$000 Omitted)

Cumulative Emerged Payments of Losses which were Unpaid as of Year-End Accounting Date Derived by appropriate accumulation of Cumulative Loss Payments of Exhibit 1, Table 1

Year-End Accounting As of 3 Years 5 Years 9 Years 1 Year 2 Years 4 Years 6 Years 7 Years 8 Years Date 121,526 165,263 198,337 241,758 66,519 1.826948 1.359896 1.200125 1.125778 223,283 1.082742 1.051255 254,149 1.028684 261,439 1.011475 2003 264,439 70,308 128,324 174,658 209,804 236,439 255,970 1.825186 1.361063 1.126951 1.082606 2004 1.201230 1.050396 268,870 1.028229 276,460 217,580 72,858 1.826059 133,043 1.360851 181,051 245,027 264,852 1.049204 277,884 2005 1.201759 1.126144 1.080913 75,916 138,608 188,770 226,705 254,920 275,293 1.825794 1.361905 1.124461 2006 1.200954 1.079919 78,580 1.827083 143,572 1.360128 195,277 1.198736 234,085 262,932 2007 1.123233 79,133 144,036 195,100 233,374 1.820169 1.354522 1.196178 2008 83,286 151,508 2009 1.819126 1.357781 205,714 different accident year 90,649 165,788 1.828898 2010 exposures result in unequal 98,688 2011 LDFs within columns ? 2012

7

Recast Accounting Date Actuarial Assumptions

- \succ A1: Requisite claim and exposure experience is available.
- A2: Accident year payments subsequent to first year of development follow same payment pattern.
- A3: When case reserves are used as loss experience, there has been no change in adequacy of case reserves.
- A4: Exposure metric at each stage of development provides reasonable measure of relative accident year exposure to remaining development.
- > A5: Historical experience statistically credible.
- ➢ A6: Historical experience homogeneous.
- > A7: Presence or absence of large claims does not distort historical experience.

Case Reserves as Exposure Measure

Exhibit 1 Table 2

NO NOISE IN PAYMENT PATTERN

CASE RESERVES BY ACCIDENT YEAR

(\$000 Omitted)

										Year-End Accounting Date 2009				
Accident	As of	As of	As of	As of	As of	As of	As of	As of	As of	Cumulative Loss Payments Emerged as of 12/3			of 12/31/12	
Year	1 Year	2 Years	3 Years	4 Years	5 Years	6 Years	7 Years	8 Years	9 Years	Recast at Year-End 2012 Exposure Level			.evel:	
1005									1 000	V E I				
1995								0.040	1,239	Year-End	Year-End			
1996								2,916	1,458	2012	2009	Actual	Recast	
1997							4,088	2,726	1,363	Accounting	Accounting	Payments	Payments	
1998						6,194	4,130	2,753	1,377	Date	Date	during	during	
1999					7,422	6,073	4,049	2,699	1,350	Exposure	Exposure	2010-12	2010-12	
2000				9,968	8,435	6,901	4,601	3,067	1,534					
2001			15,336	11,727	9,923	8,119	5,413	3,608	1,804	2,040 /	1,804 x	2,707 =	3,061	
2002		18,600	15,810	12,090	10,230	8,370	5,580	3,720	1,860	3,958 /	3,720 _X	6,975 =	7,421	
2003	25,000	20,000	17,000	13,000	11,000	9,000	6,000	4,000	2,000	6,293 /	6,000 x	13,000 =	13,635	
2004	25,500	20,400	17,340	13,260	11,220	9,180	6,120	4,080	2,040	9,533 /	9,180 x	17,340 =	18,007	
2005	24,735	19,788	16,820	12,862	10,883	8,905	5,936	3,958		10,370 /	10,883 _x	20,283 =	19,327	
2006	26,219	20,975	17,829	13,634	11,536	9,439	6,293			15,932 /	13,634 _x	26,219 =	30,638	
2007	26,481	21,185	18,007	13,770	11,652	9,533				25,418 /	18,007 _X	32,837 =	46,351	
2008	23,568	18,855	16,026	12,256	10,370					31,399 /	18,855 _x	34,881 =	58,087	
2009	30,639	24,511	20,834	15,932						43,173 /	30,639 x	51,474 =	72,531	
2010	37,379	29,904	25,418											
2011	39,248	31,399										205,714	269,056	
2012	43,173													

Recast Accounting Date Loss Payments Emerged Representation

Exhibit 1 Table 5

NO NOISE IN PAYMENT PATTERN OR CASE RESERVES

LOSS PAYMENTS EMERGED BY YEAR-END ACCOUNTING DATE RECAST AT 2012 YEAR-END ACCOUNTING DATE EXPOSURE LEVEL USING CASE RESERVES AS EXPOSURE MEASURE

(\$000 Omitted) Same as traditional Payment Cumulative Emerged Payments of Losses which were Unpaid as of Year-End Accounting Date **Development** Derived by appropriate accumulation of Cumulative Loss Payments of Exhibit 1, Table 1 Exposure Adjusted to 2012 Year-End Accounting Date Exposure Level Method! Year-End Accounting As of Date 1 Year 2 Years 3 Years 4 Years 5 Years 6 Years 7 Years 8 Years 9 Years 107,813 197,268 269,056 1.202395 323,511 364,883 396,011 417,059 429,540 434,721 1.829724 1.363909 1.127883 1.085310 1.053151 1.029926 1.012061 2003 417,059 107,813 197,268 269,056 323,511 364,883 429,540 2004 1.829724 1.363909 1.202395 1.127883 1.085310 396,011 1.053151 1.029926 107,813 1.829724 197,268 1.363909 269,056 1.202395 323,511 1.127883 364,883 1.085310 396,011 1.053151 417,059 2005 323,511 364,883 396,011 107,813 1.829724 197,268 269,056 1.085310 \bigcirc 2006 1.363909 1.202395 1.127883 107,813 1.829724 197,268 1.363909 269,056 1.202395 323,511 364,883 2007 1.127883 107,813 197,268 269,056 323,511 2008 1.829724 1.363909 1.202395 2009 107,813 1.829724 197,268 1.363909 269,056 all LDFs identical 107,813 1.829724 197,268 2010 0 within each 107.813 2011 434,721 2012 column Average LDF 1.829724 1.363909 1.202395 1.127883 1.085310 1.053151 1.029926 1.012061 Average CDF 4.032178 2.203708 1.615729 1.343759 1.191399 1.097750 1.042348 1.012061 1.829724 1.202395 1.085310 1.053151 1.029926 1.012061 Weighted LDF 1.363909 1.127883 Weighted CDF 4.032178 2.203708 1.615729 1.343759 1.191399 1.097750 1.042348 1.012061

Accounting Date Payment Development Unpaid Loss Estimate

Exhibit 1 Table 6

NO NOISE IN PAYMENT PATTERN OR CASE RESERVES

unwinding exposure adjustment results in same accident year unpaid loss estimates as traditional payment development method

ACCOUNTING DATE PAYMENT DEVELOPMENT INDICATED AGGREGATE UNPAID LOSS AS OF 12/31/12; ALLOCATION OF TOTAL UNPAID CLAIM ESTIMATE TO ACCIDENT YEAR

(\$000 Omitted)

						· · · · · · · · · · · · · · · · · · ·
(1)	(2)	(3)	(4)=(2)x(3)	(5)= (4)-(2)	(6)	(7)
	Recast Cumulative			Payment Development		Accident Year
	Loss Payments		Indicated	Indicated Unpaid Loss		Allocation of Aggregate
	As of 12/31/12	Weighted	Total Emergence	as of 12/31/12		Accounting Date
Year-End	at 2012 Year-End	Cumulative	at 2012 Year-End	at 2012 Year-End		Payment Development
Accounting	Accounting Date	Development	Accounting Date	Accounting Date	Accident	Indicated Unpaid Loss
Date	Exposure Level	Factor	Exposure Level	Exposure Level	Year	as of 12/31/12
2003	434,721	1.000000	434,721		2003	
2004	429,540	1.012061	434,721	5,181	2004	3,060
2005	417,059	1.042348	434,721	17,662	2005	7,421
2006	396,011	1.097750	434,721	38,710	2006	13,634
2007	364,883	1.191399	434,721	69,838	2007	21,185
2008	323,511	1.343759	434,721	111,210	2008	26,397
2009	269,056	1.615729	434,721	165,665	2009	46,571
2010	197,268	2.203708	434,721	237,453	2010	76,254
2011	107,813	4.032178	434,721	326,908	2011	102,046
2012			434,721 *	434,721	2012	138,154

Total

Recast Loss Payments Emerged Accounting Date Representation

Exhibit 2 Table 4

NOISE IN PAYMENT PATTERN AND CASE RESERVES

LOSS PAYMENTS EMERGED BY YEAR-END ACCOUNTING DATE RECAST AT 2012 YEAR-END ACCOUNTING DATE EXPOSURE LEVEL USING CASE RESERVES AS EXPOSURE MEASURE

(\$000 Omitted)

Cumulative Emerged Payments of Losses which were Unpaid as of Year-End Accounting Date Derived by appropriate accumulation of Cumulative Loss Payments of Exhibit 2, Table 1 Exposure Adjusted to 2012 Year-End Accounting Date Exposure Level

Year-End															
Accounting	As of		As of		As of	As of	As of								
Date	1 Year		2 Years	_	3 Years		4 Years		5 Years		6 Years	_	7 Years	8 Years	9 Years
2003	110,337	1.793203	197,857	<u>1.346831</u>	266,480	1.206838	321,598	<u>1.127627</u>	362,643	<u>1.088906</u>	394,884	1.052614	415,660 <u>1.028032</u>	<u>2</u> 427,312 <u>1.011532</u>	432,240
2004	104,450	<u>1.831614</u>	191,313	1.396273	267,125	1.205181	321,934	1.137304	366,137	1.085009	397,262	1.056637	419,762 <u>1.028778</u>	<u>3</u> 431,841	
2005	105,407	1.863660	196,442	1.385869	272,243	<u>1.212790</u>	330,174	<u>1.131679</u>	373,651	1.087079	406,188	1.050341	426,636	$\sim \sim \sim$	
2006	107,687	1.854530	199,709	1.371618	273,924	1.201549	329,133	1.127578	371,123	1.079253	400,536			somewher	e
2007	111,076	<u>1.844031</u>	204,827	1.356930	277,936	<u>1.199481</u>	333,378	<u>1.121370</u>	373,841	_		1	Immm.	in the low	
2008	112,354	<u>1.808011</u>	203,136	1.354758	275,201	<u>1.195522</u>	329,009					Y Y		√ to mid \$40	n A
2009	108,263	<u>1.815070</u>	196,504	1.359876	267,222	-						```	\sim α	λ million $$	
2010	106,421	1.827327	194,466	-										range	
2011	107,469			-				within	each					lange	
2012			-				_						C C C	χ , ν	?
							colun	nn on s	same b	asis				\mathcal{A}	
Average LDF		1.829681		1.367451		1.203560		1.129112		1.085062		1.053198	1.028405	5 1.011532	
Average CDF		4.042031		2.209145		1.615521		1.342285		1.188798		1.095604	1.040264	4 1.011532	2
Weighted LDF		1.829531		1.366944		1.203286		1.128899		1.084878		1.053156	1.028416		
Weighted CDF		4.037726		2.206973		1.614531		1.341768		1.188563		1.095573	1.040275	5 1.011532	

Accounting Date Payment Development Unpaid Loss Estimate

Exhibit 2 Table 5

NOISE IN PAYMENT PATTERN AND CASE RESERVES

ACCOUNTING DATE PAYMENT DEVELOPMENT INDICATED AGGREGATE UNPAID LOSS AS OF 12/31/12; ALLOCATION OF TOTAL UNPAID CLAIM ESTIMATE TO ACCIDENT YEAR

(\$000 Omitted)

(1)	(2) Recast Cumulative Loss Payments	(3)	(4)= (2)x(3) Indicated	(5)= (4)-(2) Payment Development Indicated Unpaid Loss	(6)	(7) Accident Year Allocation of Aggregate
	As of 12/31/12	Weighted	Total Emergence	as of 12/31/12		Accounting Date
Year-End	at 2012 Year-End	Cumulative	at 2012 Year-End	at 2012 Year-End		Payment Development
Accounting	Accounting Date	Development	Accounting Date	Accounting Date	Accident	Indicated Unpaid Loss
Date	Exposure Level	Factor	Exposure Level	Exposure Level	Year	as of 12/31/12
	100.010	4 000000	100.010			
2003	432,240	1.000000	432,240		2003	
2004	431,841	1.011532	436,821	4,980	2004	2,924
2005	426,636	1.040275	443,819	17,183	2005	7,107
2006	400,536	1.095573	438,816	38,280	2006	13,814
2007	373,841	1.188563	444,333	70,492	2007	21,790
2008	329,009	1.341768	441,453	112,444	2008	26,195
2009	267,222	1.614531	431,437	164,216	2009	46,535
2010	194,466	2.206973	429,180	234,715	2010	75,706
2011	107,469	4.037726	433,929	326,460	2011	99,442
2012			433,929 *	433,929	2012	140,416

Total

Recast Reported Losses Emerged Accounting Date Representation

Exhibit 4 Table 3

NOISE IN PAYMENT PATTERN AND CASE RESERVES

CUMULATIVE REPORTED LOSSES EMERGED BY YEAR-END ACCOUNTING DATE RECAST AT 2012 YEAR-END ACCOUNTING DATE EXPOSURE LEVEL USING CASE RESERVES AS EXPOSURE MEASURE (\$000 Omitted)

Cumulative Emerged Reported Losses which were Unpaid as of Year-End Accounting Date Derived as Exhibit 2, Table 4 plus Case Reserves of Exhibit 2, Table 2 Adjusted to 2012 Year-End Accounting Date Exposure Level

equals recast aggregate case reserves

Year-End Accounting Date	After 0 Years		After 1 Year	-	After 2 Years		After 3 Years		After 4 Years		After 5 Years		After 6 Years	-	After 7 Years		After 8 Years	After 9 Years
2003 2004 2005 2006 2007 2008 2009 2010 2011 2011 2012	148,006 148,006 148,006 148,006 148,006 148,006 148,006 148,006	1.520684 1.489210 1.515247 1.490966 1.536145 1.542578 1.506422 1.476909 1.513372	220,412 1 224,266 1 220,672 1 227,359 1 228,311 1 222,960 1	1.276014 1.289541 1.277923 1.303327 1.294217 1.283167 1.274553 1.293966 mu	287,193 284,230 286,594 287,608 294,252 292,961 284,174 282,850 IST EQU	1.168440 1.171306 1.185282 1.179673 1.171426 1.163355 1.173655	335,568 332,921 339,695 339,283 344,694 340,817 333,522 tual c	<u>1.099595</u> <u>1.115211</u> <u>1.118295</u> <u>1.111792</u> <u>1.105837</u> <u>1.109798</u>	368,988 371,277 379,879 377,212 381,175 378,238	1.072108 1.076982 1.072197 1.070882 1.068106	395,595 399,858 407,305 403,950 407,135	1.047466 1.042366 1.045425 1.040086	414,373 416,799 425,807 420,142	1.026993 1.030754 1.026139 Hmm	λ α		430,607 1.003791 435,201 somewhere in the low to mid \$4007 million range	432,240
Average LDF Average CDF Weighted LDF		1.510170 2.958485 1.509636	1	1.286589 1.959041 1.286796		1.173305 1.522663 1.173275		1.110088 1.297755 1.110150		1.072055 1.169056 1.071929		1.043836 1.090482 1.043710		1.027962 1.044687 1.027948		1.012432 1.016270 1.012448	1.003791 1.003791 1.003791	
Weighted CDF		2.957307		1.958953		1.522349		1.297521		1.168780		1.090352		1.044689		1.012448	1.003791	

Accounting Date Incurred Development Unpaid Loss Estimate

Exhibit 4 Table 4

NOISE IN PAYMENT PATTERN AND CASE RESERVES

ACCOUNTING DATE INCURRED DEVELOPMENT INDICATED AGGREGATE UNPAID LOSS AS OF 12/31/12; ALLOCATION OF TOTAL UNPAID CLAIM ESTIMATE TO ACCIDENT YEAR

(\$000 Omitted)

unwinding exposure adjustment results in IBNR estimates by accident year

(1) Year-End Accounting	(2) Recast Reported Losses As of 12/31/12 at 2012 Year-End Accounting Date	(3) Weighted Cumulative Development	(4)= (2)x(3) Indicated Total Emergence at 2012 Year-End Accounting Date	(5)= (4)-(2) Indicated IBNR as of 12/31/12 at 2012 Year-End Accounting Date	(6) Accident	(7) Accident Year Allocation of Aggregate Accounting Date Incurred Development Indicated IBNR	(8) Case Reserves	(9)= (7)+(8) Accident Year Allocation of Aggregate Incurred Development Aggregate Unpaid Loss
Date	Exposure Level	Factor	Exposure Level	Exposure Level	Year	as of 12/31/12	as of 12/31/12	as of 12/31/12
2003	432,240	1.000000	432,240		2003			
2004	435,201	1.003791	436,851	1,650	2004	969	1,973	2,941
2005	436,938	1.016286	444,054	7,116	2005	3,155	4,068	7,224
2006	420,142	1.044689	438,918	18,776	2006	7,493	6,255	13,748
2007	407,135	1.090352	443,921	36,786	2007	12,007	9,476	21,483
2008	378,238	1.168780	442,078	63,839	2008	16,341	10,391	26,731
2009	333,522	1.297521	432,752	99,230	2009	30,801	16,315	47,116
2010	282,850	1.522349	430,597	147,747	2010	50,893	24,910	75,803
2011	223,988	1.958953	438,782	214,794	2011	71,103	31,618	102,721
2012	148,006	2.957307	437,699	289,693	2012	96,931	43,001	139,932
					Total	289,693	148,006	437,699

Two Important Accounting Date Results

- Accounting Data Incurred Development Method:
 Aggregate Unpaid Claim Estimate = Aggregate Case Reserves x CDF
- Accounting Date Bornhuetter-Ferguson Method:
 Aggregate Unpaid Claim Estimate = Aggregate Case Reserves

 + (1-1/CDF)x(Aggregate Expected Unpaid Losses)

Exposure Measures (A4) to Recast Accounting Date Experience

- Case Reserves
- Earned Premium
- Claim Counts; Averages and Counts (Frequency/Severity)- adjust for severity trend
- Other Exposure Measures- adjust for severity trend
- Broad Applicability

Accounting Date Implementation Challenges

- Data Availability
- Supplementary Experience
- Tail Development Factors
- Pseudo-Data
- Actuarial Consistency Assumptions Initially Unsatisfied

Accounting Date Reserving Analogues to Basic Reserving Methods

- Payment Development
- Incurred Development
- Bornhuetter-Ferguson
- Cape Cod
- Averages & Counts (Frequency/Severity)

Accounting Date Paradigm Consistent with Improved Accuracy

- Forward-Looking future exposure
- Aggregation Law of Large Numbers

- Forward-Looking
- Aggregation
- Forray's [1] two criteria
 - "...best-performing methods...observed to satisfy...
 - 1. Each relies at least in part on case reserves
 - 2. Amounts paid to date do not directly influence the indicated unpaid loss"

Areas for Future Research

- Hindsight measures
- Impact of changing environments
- Modifications to more completely satisfy assumptions A1-A7
- Optimal weighting scheme(s) to recast experience at current accounting date exposure level
- Tail development factor and expected unpaid loss procedures
- Trade-offs, interactions and sensitivities associated with the use of supplementary data, tail factors and pseudo-data; appropriate stability/responsiveness balance
- Most effective exposure measures
- Stochastic analysis and estimation of loss variability

General Principle Always Same:

- Recast aggregate emergence of unpaid claims of prior year-end accounting dates at current accounting date exposure level
- Use recast emergence as basis to estimate current accounting date aggregate unpaid claims
- Allocate aggregate unpaid claim estimate to accident year

Paper Introduces Accounting Date Reserving Paradigm; Appropriate Application:

- Provides practical, powerful additions to available loss reserving methodologies
- Reveals visibly apparent aggregate unpaid claim estimates
- Structure suggests improved accuracy over corresponding accident year development methods

General

- This set of slides/document/presentation is incomplete alone and intended to be viewed and read in conjunction with the accompanying complete paper "Aggregate Loss Reserve Analysis by Accounting Date" authored by Bertram A. Horowitz, President of Bertram Horowitz, Inc.
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[1] Forray, Susan J., "Looking Back to See Ahead: A Hindsight Analysis of Actuarial Reserving Methods", CAS E-Forum, Summer 2012