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"We always overestimate the change that will occur in the next two years and underestimate the change that will occur in the next ten. Don't let yourself be lulled into inaction."

-Bill Gates





Change









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Innovation in Insurance

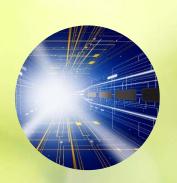
Refine Product Features

Streamline Processes Expand Our Distribution

Sustainable Innovation



Innovation in Insurance









Empowering or Disruptive Innovation

Innovation in Insurance

Skills & Attributes

Motivation

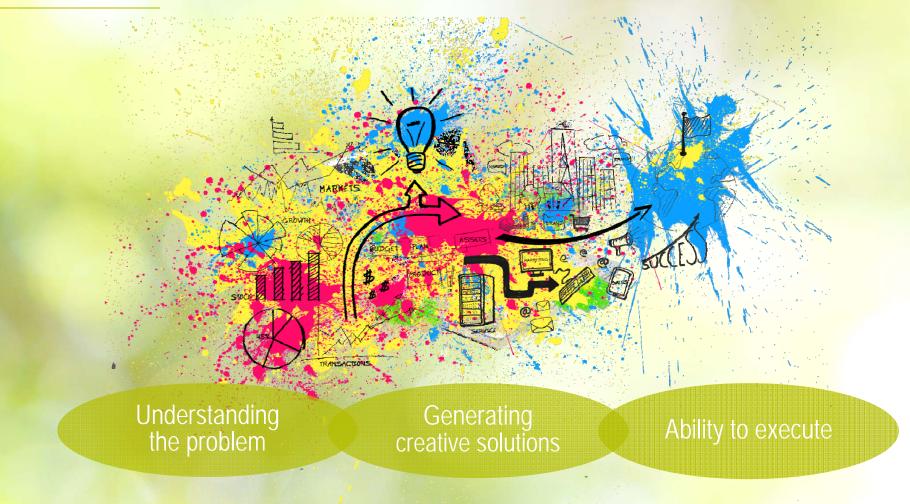












Solution Solution Solution Solution Solution





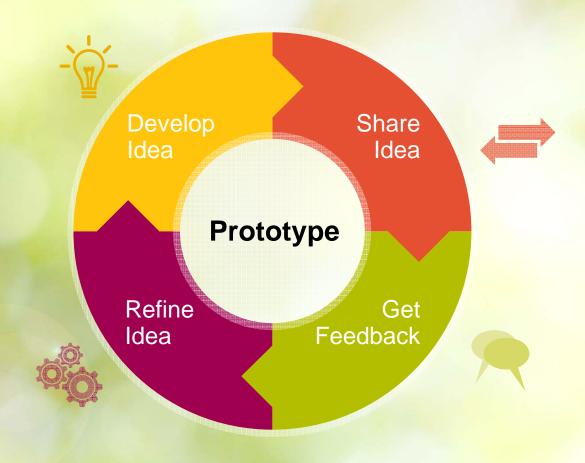




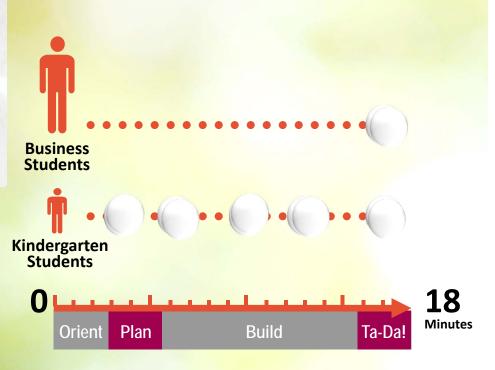
Execution

Typical Execution





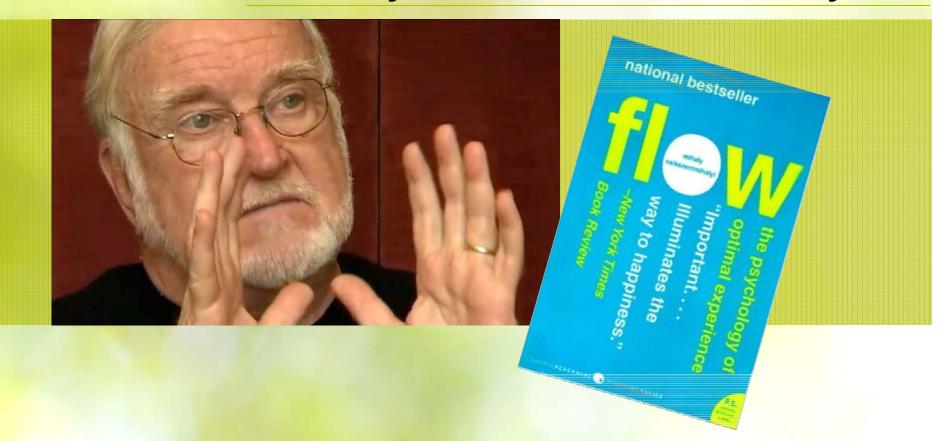
Marshmallow Challenge 20 sticks of spaghetti + one yard tape + one yard string + one marshmallow

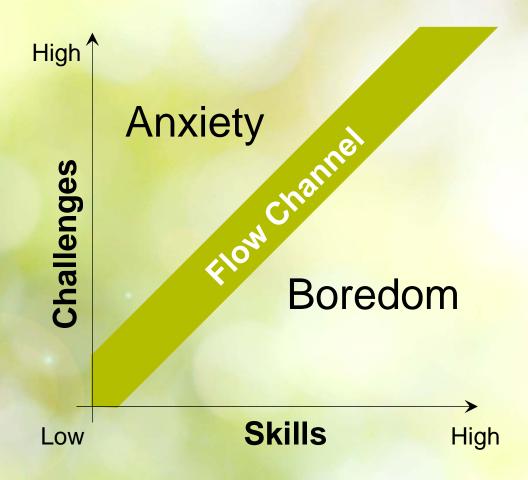


Where else would we benefit from more prototyping, more frequent engagement with our customers to shape solutions?

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Mihaly Csikszentmihalyi







Winners

are *not* people who never fail but people who **never quit**



In Conclusion....

