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PINNACLE
ACTUARIAL RESOURCES, INC.

The logo for Pinnacle Actuarial Resources, Inc. features the word 'PINNACLE' in a large, black, sans-serif font. The letter 'A' is replaced by a stylized orange sunburst icon. Below it, the words 'ACTUARIAL RESOURCES, INC.' are written in a smaller, black, sans-serif font.

GLMS, MACHINE LEARNING, & MORE, OH MY!

Michael Chen, Pinnacle Actuarial Resources, Inc.,
Gary Wang, Pinnacle Actuarial Resources, Inc.,
Don Hendriks, CARFAX

2018 CAS ANNUAL MEETING – LAS VEGAS, NV

About the Presenters

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- CARFAX
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- **Michael Chen**, FCAS, MAAA, CSPA
- Pinnacle Actuarial Resources, Inc.
- Consulting Actuary
- Des Moines, IA



- **Gary Wang**, FCAS, MAAA, CSPA
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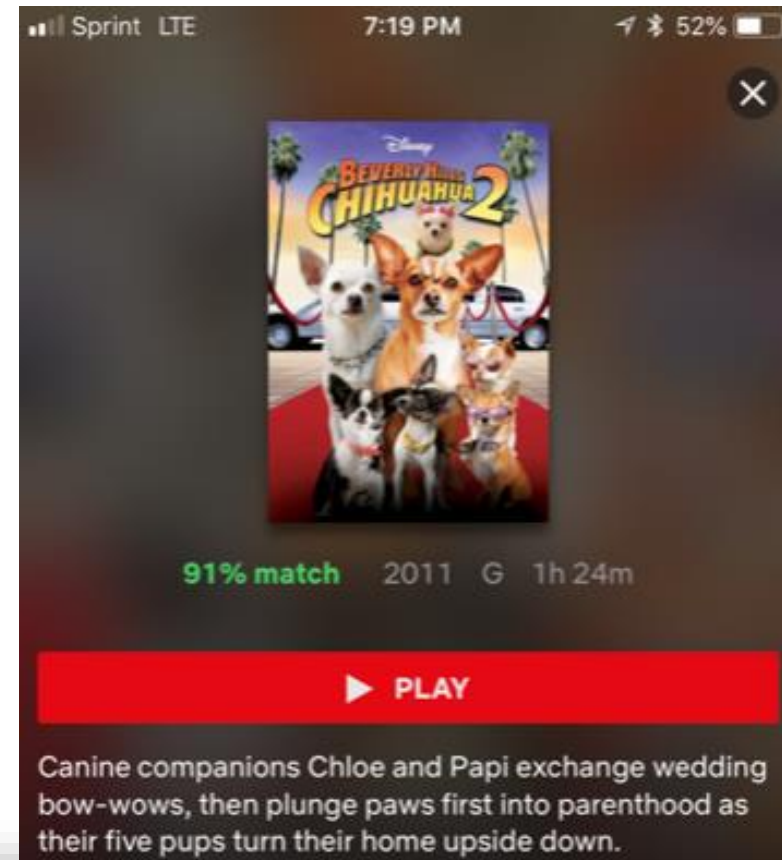
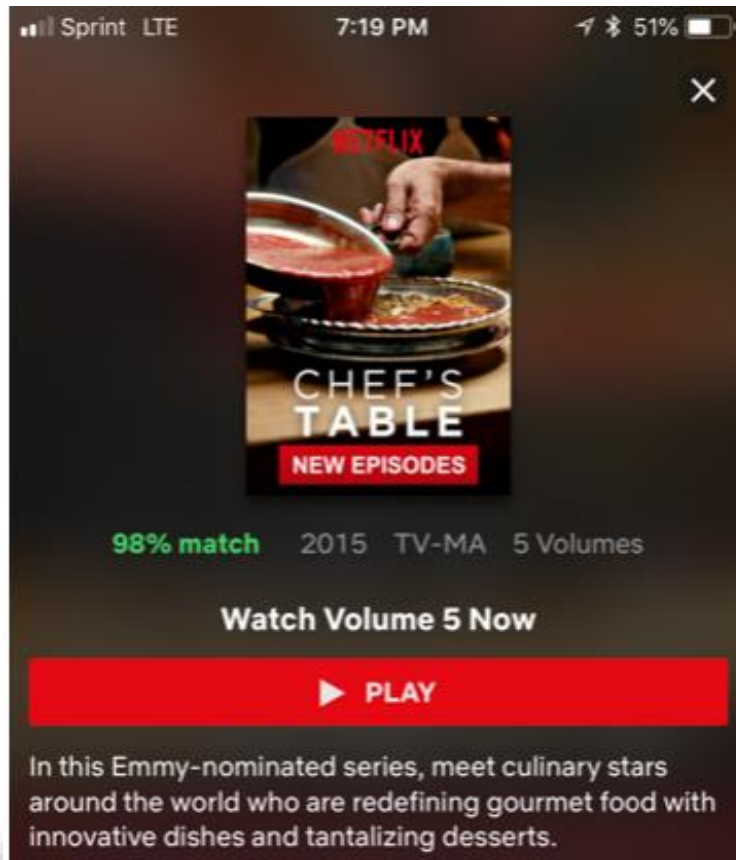
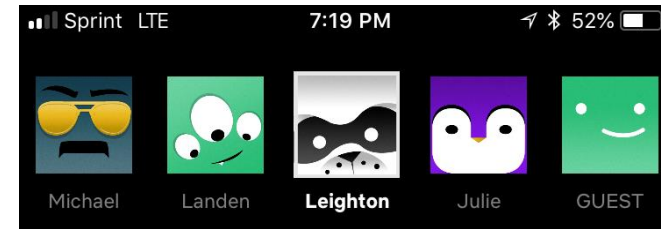
Agenda

- Introduction
- Residual Analysis – Feature Engineering
- Machine Learning
- Understanding through Competing Models



Introduction

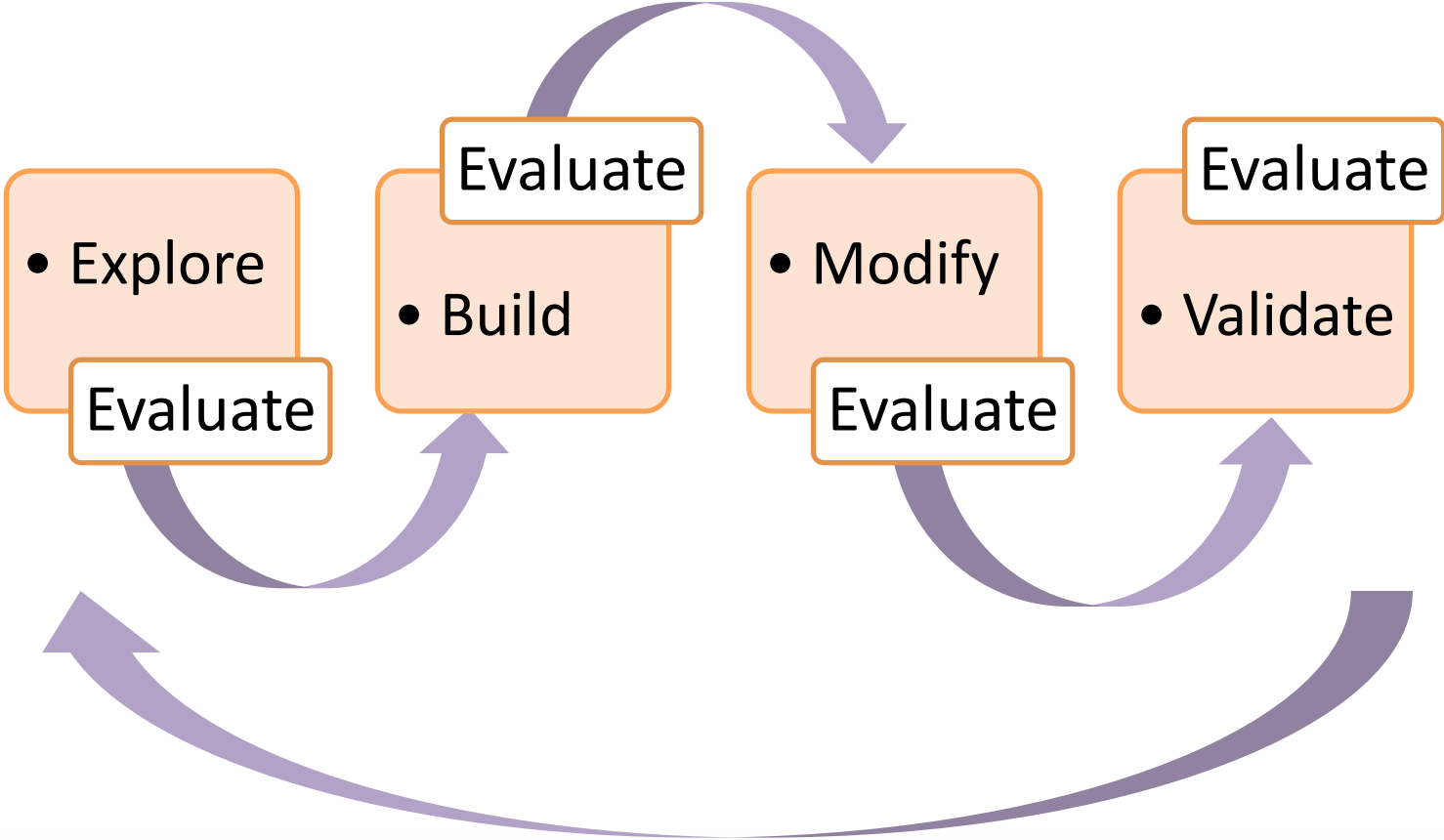
Netflix Prize



Netflix Prize

- Prize for best collaborative filtering algorithm to predict user ratings for films
- Competition began 10/2/2006 for Netflix, an online DVD-rental and video streaming service
- \$1,000,000 awarded in 9/21/2009 to BellKor's Pragmatic Chaos which bested Netflix's own algorithm for predicting ratings by 10.06%

Modeling Process Overview



Feature Engineering

- Feature engineering, refers to the process of creating new input features.
 - Feature engineering is an effective method of improving predictive models.

Feature Engineering, creating useful features

- Calculate statistics like the minimums, maximums, averages, medians and ranges.
 - Investigating the extremes (or the lack) may help define interesting behaviors.
- Create flags and count occurrences of events, highlighting statistically interesting habitual behaviors.
 - NSF notice on renewals for retention analysis
 - Examples: Younger drivers may separate themselves more clearly in a Non-Standard book than older drivers
- Create ratios seeking to add predictive value to already meaningful variables.
 - density, population/land area
 - vehicle to driver ratio (often used in a Matrix)

Feature Engineering, creating useful features

- Develop quintiles across variables of interest seeking to create expressive segments of the population while also dealing with extreme values.
 - Creating bins to transform variates to categorical variables
- Apply dimensionality reduction techniques, ranks, clustering etc. expecting that grouping those with similar behaviors will be statistically beneficial.
 - Principal Components
 - Clustering

Feature Engineering, creating useful features

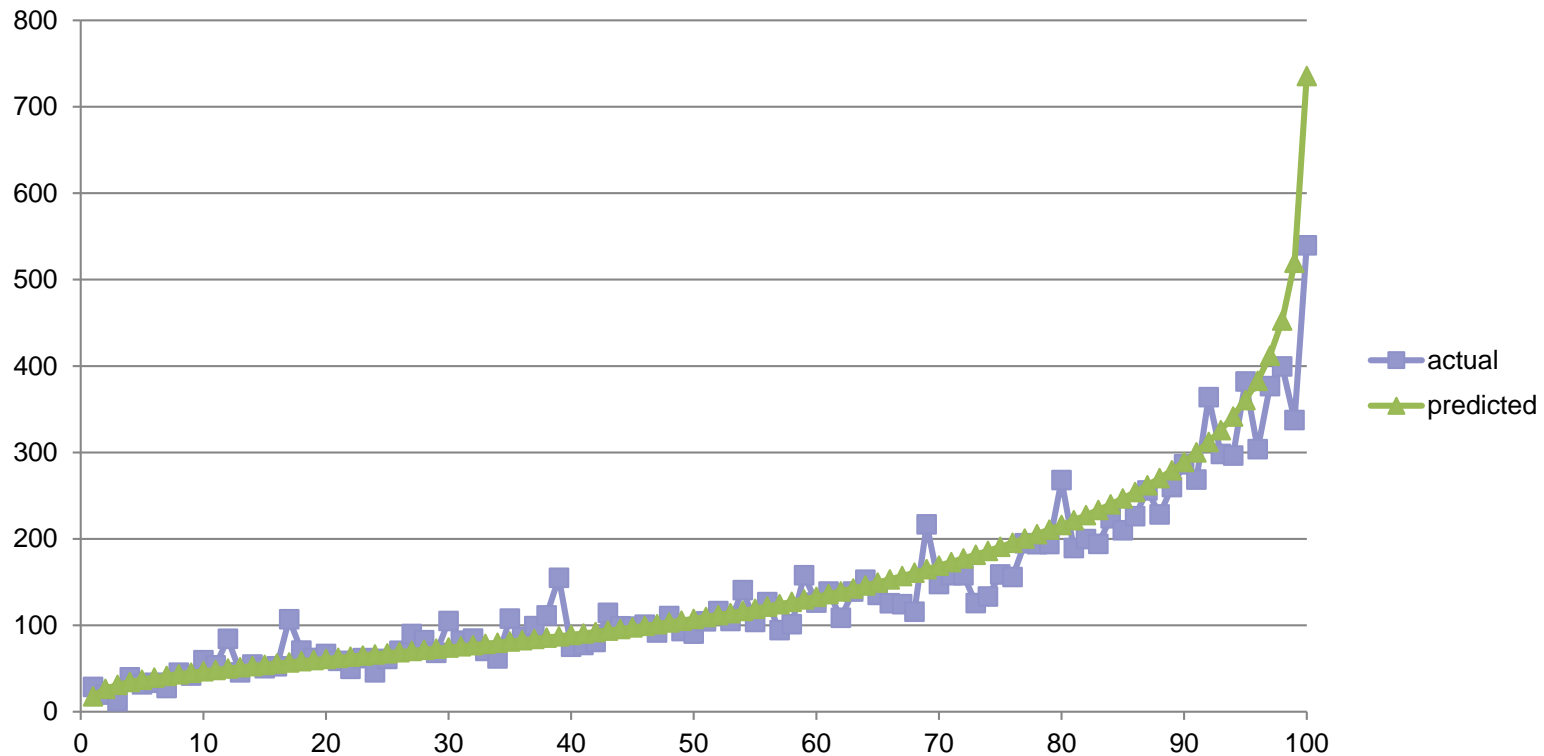
- Consider the element of time as an important interaction with any feature that has been developed.
 - Recognizing newer policies are biased toward no claim history, opportunity to tap into external data
- Use regression to identify trends in continuous variables thinking that moves up or down (whether fast or slow) will be interesting.
 - Looking at univariate and doing a fit

Feature Engineering, using non-linear techniques

- Have GLM
- Create residuals from you Actual and Predicted Values
- Model on the residuals using non-linear techniques
- Practical considerations concerning algorithm from the models
- Score your original GLM dataset
- Model with new variable either as a variate or could group as a categorical
 - Modeling techniques like decision trees naturally produce bins (categorical), bins have values so could also be treated as a variate
- Alternatively could do similar exercise on the actual for example vehicle symboling

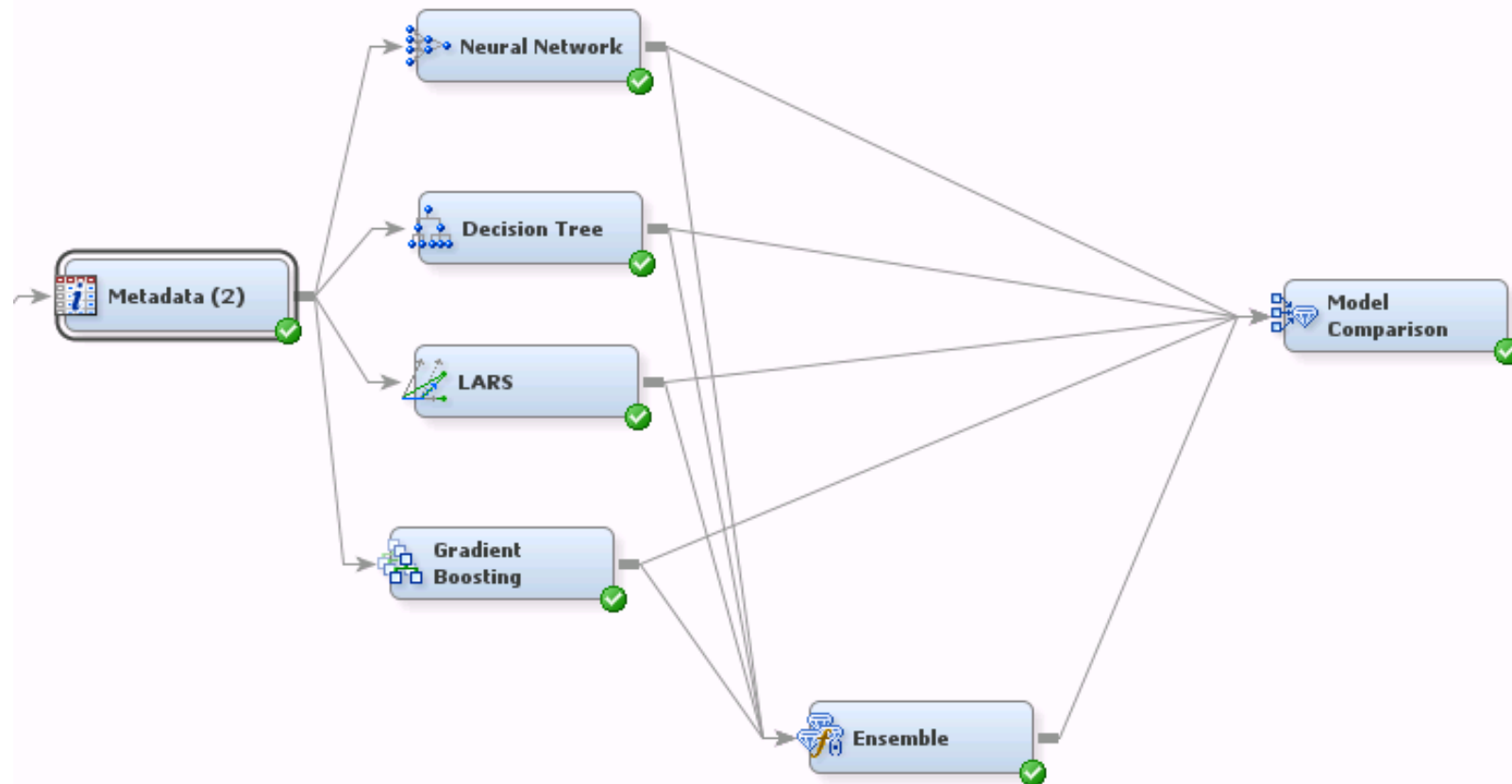
Feature Engineering, using non-linear techniques

- Initial GLM has been completed
 - Validates fairly well but may have room for improvement



Feature Engineering, using non-linear techniques

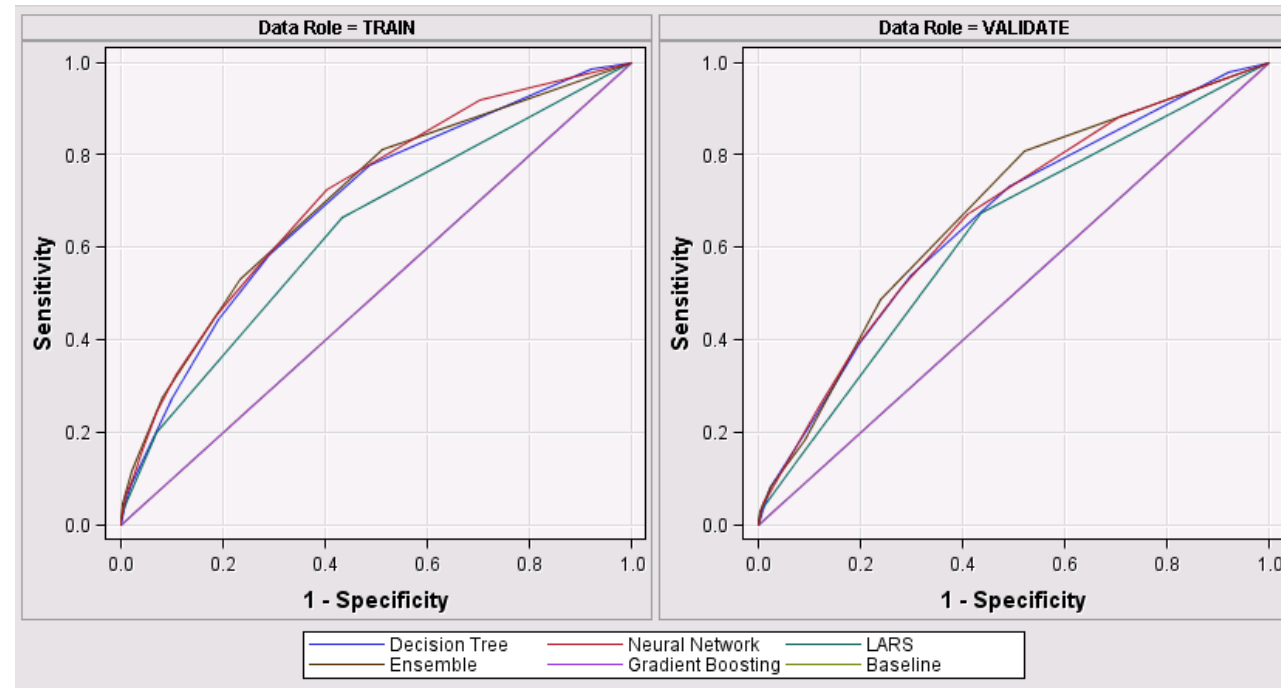
- Model on the residuals using non-linear techniques



Feature Engineering, using non-linear techniques

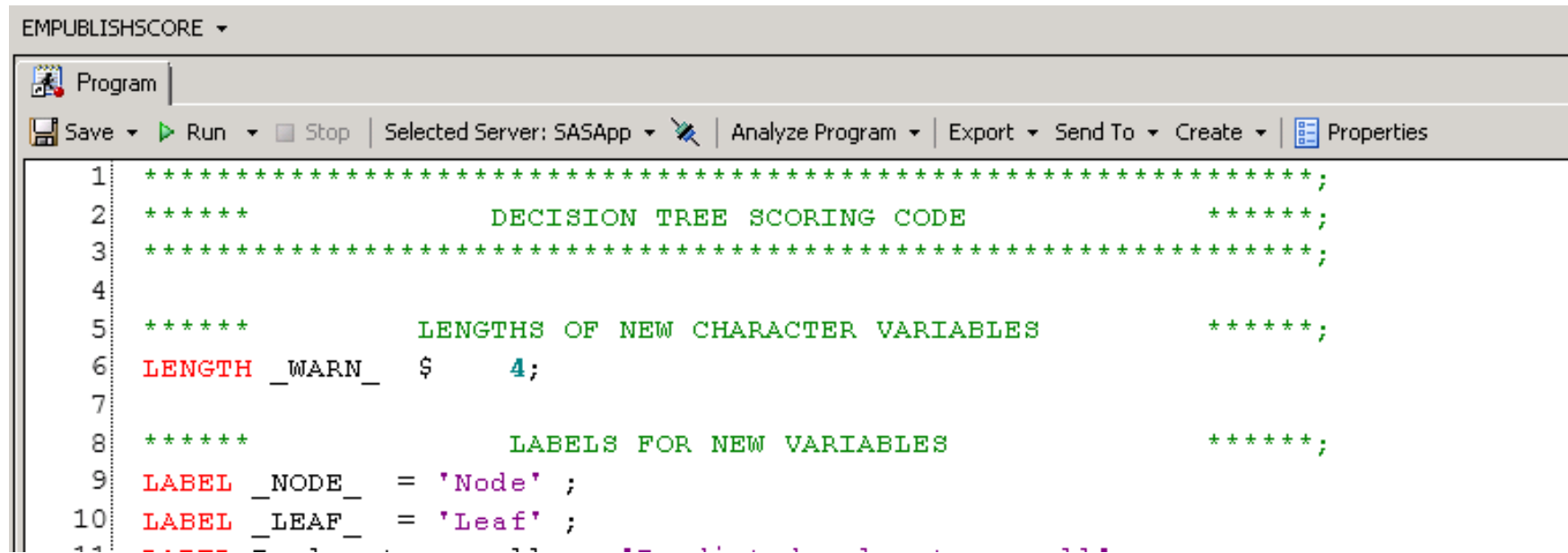
- Practical considerations concerning algorithm from the models

Selected Model	Model Description
Y	Ensemble
	Neural Network
	Decision Tree
	Gradient Boosting
	LARS



Feature Engineering, using non-linear techniques

- Use developed non-linear model to score your original GLM dataset

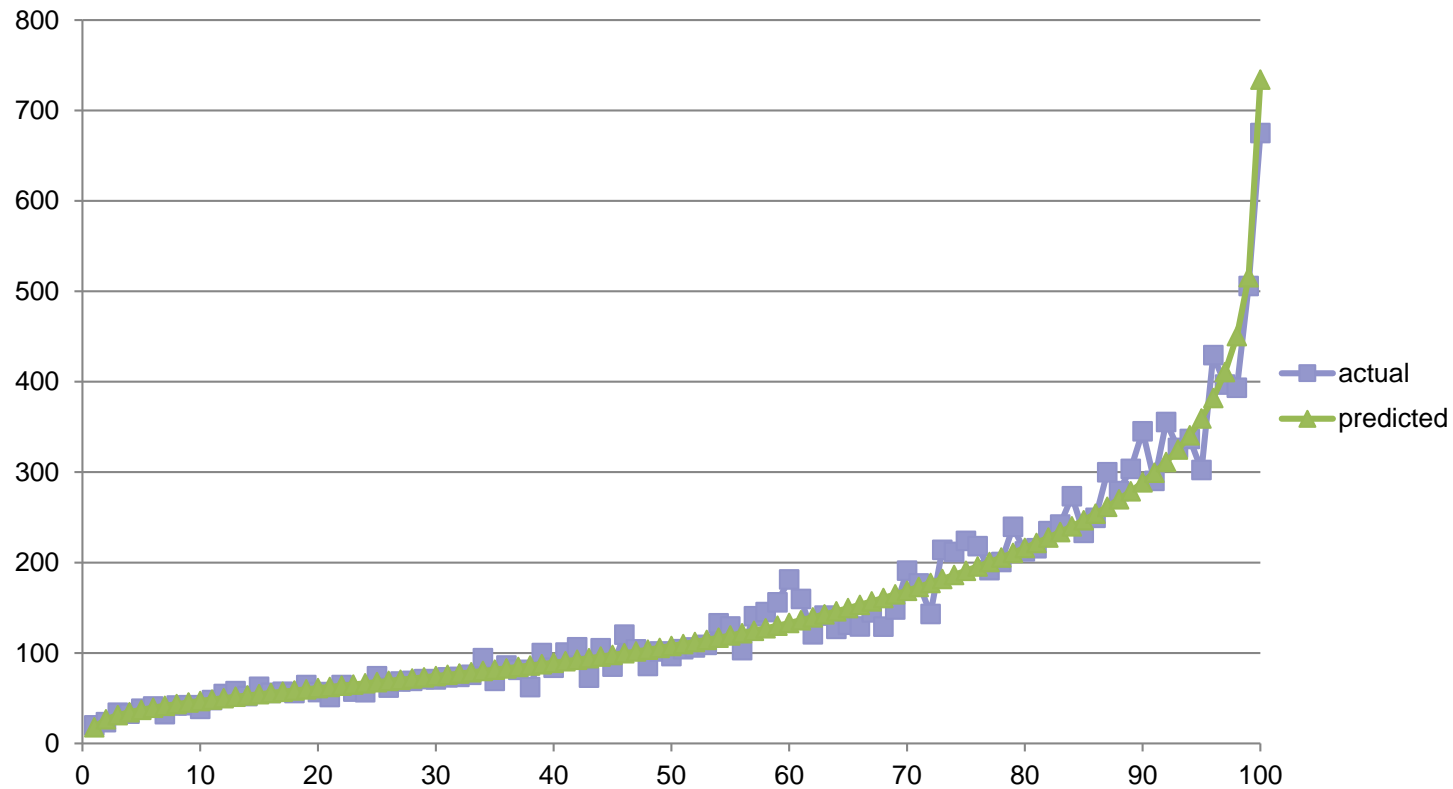


The screenshot shows the SAS software interface with a program editor window titled 'EMPUBLISHSCORE'. The code in the editor is as follows:

```
1 *****;
2 *****          DECISION TREE SCORING CODE          *****;
3 *****;
4
5 *****          LENGTHS OF NEW CHARACTER VARIABLES          *****;
6 LENGTH _WARN_    $    4;
7
8 *****          LABELS FOR NEW VARIABLES          *****;
9 LABEL _NODE_     = 'Node' ;
10 LABEL _LEAF_    = 'Leaf' ;
11 -----
```

Feature Engineering, using non-linear techniques

- Model with new variable either as a variate or could group as a categorical



Questions



Thank You for Your Time and Attention

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