www.pwc.com Capital Requirements by Regulatory Regime October 6, 2016

#### Objectives of session

#### Understand the impact of regulatory requirements on:

- Appetite and tolerance for capital at risk;
- Risk and capital management actions; and
- Broader implications for US Group RBC and ICS.

#### Understand similarities and differences between US, Bermuda and EEA regulatory capital requirements, including:

- Available capital considering balance sheet valuations
- Required capital based upon RBC formulas
- Levels and forms of regulatory intervention

#### Available capital versus RBC – US and UK

US RBC (\$B)	2015 w/ cat	2015 no cat	2014 w/ cat	2014 no cat
Available Capital	833.5	833.5	830.1	830.1
Required Capital (CAL)	267.5	247.8	267.8	247.4
Solvency Ratio	312%	336%	310%	336%

Source: NAIC Aggregated P&C RBC Data

<b>UK Solvency Ratios</b>	Small	Medium	Large	Total
ICAS	190%	147%	195%	181%
SII Standard Formula	154%	137%	193%	173%

Source: PRA The Solvency 2 Regulation

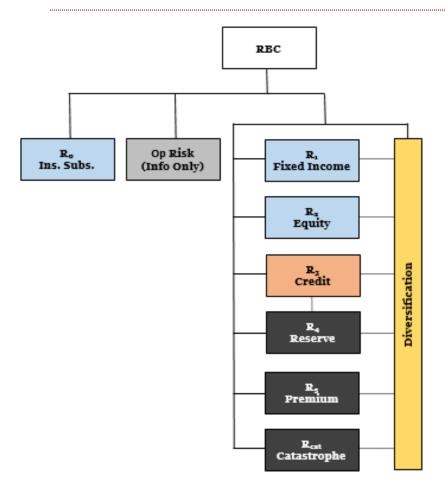
### Regulatory capital requirements - overview

Regime	US RBC	Bermuda BSCR	EEA SII SCR
RBC objective	<ul> <li>Minimum amount of capital required to support size and risk profile of insurer</li> </ul>	<ul> <li>Target capital required for adequate policyholder protection considering the risk profile of the insurer</li> </ul>	<ul> <li>Target capital required for adequate policyholder protection considering the risk profile of the insurer</li> </ul>
RBC calibration	No single calibration, certain factors 1% EPD	• 99 TVaR	• 99.5 VaR
Risk categories	<ul> <li>Fixed income, equity, credit, premium, reserve, affiliates, catastrophe (new), operational (draft)</li> </ul>	• Fixed income, equity, interest, credit, premium, reserve, catastrophe, operational	<ul> <li>Spread, equity, interest, property, currency, concentration, credit, premium, reserve, catastrophe, operational</li> </ul>
Dependency	Assumed independence between risk categories, except credit and reserve risk	Assumed independence between risk categories, except credit and reserve risk	Assumed correlations between and within risk categories
Regulatory intervention	<ul> <li>CAL = 200% ACL</li> <li>RAL = 150% ACL</li> <li>ACL = 100% ACL</li> <li>MCL = 70% ACL</li> </ul>	<ul> <li>ECR (BSCR or ICM), however Target Capital Level is 120% of ECR</li> <li>May require capital addons, adj. to BSCR</li> </ul>	<ul> <li>SCR</li> <li>MCR = linear formula, floor of 25% &amp; cap of 45% of SCR</li> <li>May compel internal model, require capital add-ons</li> </ul>

Capital Requirements by Regulatory Regime

October 2016

#### Required capital – US RBC



• 
$$RBC = R_0 + \sqrt{{R_1}^2 + {R_2}^2 + {R_3}^2 + {R_4}^2 + {R_5}^2 + {R_{cat}}^2}$$

where

 $R_o$  = Insurance affiliate investment and (non-derivative) off-balance sheet risk

 $R_1$  = Invested asset risk - fixed income investments

 $R_2$  = Invested asset risk - equity investments

 $R_3$  = Credit risk (non-reinsurance plus one half reinsurance credit risk)

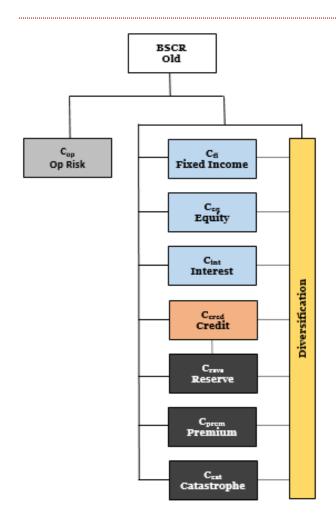
 $R_4$  = Loss reserve risk, one half reinsurance credit risk, growth risk

 $R_5$  = Premium risk, growth risk

 $R_{cat}$  = Catastrophe risk, including earthquake and hurricane

- 50% of required capital related to reinsurance recoverables is shifted to reserve risk  $R_4$  from credit risk  $R_3$
- Operational risk informational only

#### Required capital – Bermuda BSCR (Old)



• 
$$BSCR = C_{op} + \sqrt{C_{fi}^2 + C_{eq}^2 + C_{int}^2 + C_{prem}^2 + (\frac{1}{2}C_{cred} + C_{rsvs})^2 + (\frac{1}{2}C_{cred})^2 + C_{cat}^2}$$

where

 $C_{op}$  = Operational risk

 $C_{fi}$  = Fixed income investment risk

 $C_{eq}$  = Equity investment risk

 $C_{int}$  = Interest rate / liquidity risk

 $C_{prem} = \text{Premium risk}$ 

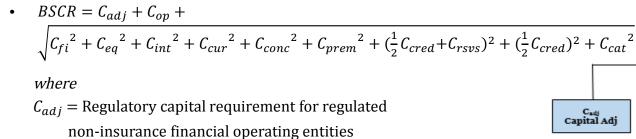
 $C_{rsvs}$  = Reserve risk

 $C_{cred} = Credit risk$ 

 $C_{cat}$  = Catastrophe risk

 BMA may assess capital add-ons/reductions directly to the BSCR for items such as: provisions for reserve deficiencies or premium inadequacies, significant growth in premiums, and quality of risk management surrounding operational risk.

#### Required capital – Bermuda BSCR (New)



 $C_{op}$  = Operational risk

 $C_{fi}$  = Fixed income investment risk

 $C_{eq}$  = Equity investment risk

 $C_{int}$  = Interest rate / liquidity risk

 $C_{curr} = Currency risk$ 

 $C_{conc}$  = Concentration risk

 $C_{prem}$  = Premium risk

 $C_{rsvs}$  = Reserve risk

 $C_{cred}$  = Credit risk

 $C_{cat}$  = Catastrophe risk

BMA may assess capital add-ons/reductions directly to the BSCR for items such as: provisions for reserve deficiencies or premium inadequacies, significant growth in premiums, and quality of risk management surrounding operational risk.

C<sub>fl</sub> Fixed Income C<sub>eq</sub> Equity Interest Ccur Currency C<sub>cone</sub> Concentration Catastrophe

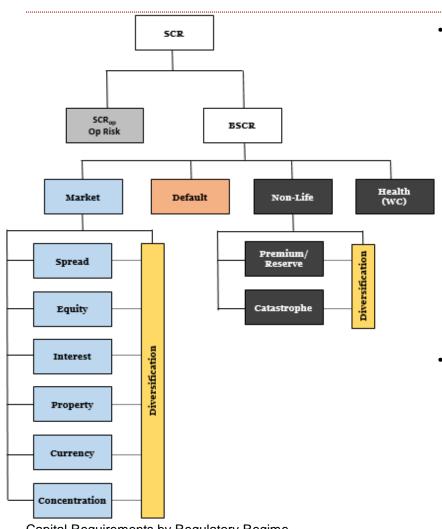
BSCR

C<sub>14j</sub> Capital Adj

C<sub>op</sub> Op Risk

Capital Requirements by Regulatory Regime **PwC** 

#### RBC risk categories – EEA SII Standard Formula



•  $SCR = BSCR + Adj + SCR_{op}$ 

where

$$BSCR = \sqrt{\sum_{ij} Corr_{ij} \times SCR_i \times SCR_j} + SCR_{intangible}$$

and

Adj = Adjustment for risk absorbing effect of TP and deferred taxes

 $SCR_{op} = Operational risk$ 

 $Corr_{ij} = Correlation$ 

 $SCR_i$  and  $SCR_j$  = Market risk, counterparty default risk, non-life underwriting risk, and health underwriting risk  $SCR_{intangible}$  = Intangible asset risk

 Adj, SCR<sub>intangible</sub> and certain sub-modules (i.e. life underwriting) have been redacted from the graphic.

# Balance sheet valuation differences

	US Statutory	Bermuda Statutory	Bermuda EBS	EEA SII BS
Assets	<ul><li>Bonds at amortized cost</li><li>Equities at market value</li></ul>	<ul> <li>Bonds at market value or amortized cost</li> <li>Equities at market value</li> </ul>	• GAAP or IFRS, if at fair value	• SII (or IFRS if SII not economic)
Tiele Titele	<ul> <li>LLAE Reserves:         Undiscounted         MBE</li> <li>Unearned         Premium         Reserves (UPR)</li> </ul>	<ul><li>LLAE Reserves: Undiscounted MBE</li><li>UPR</li></ul>	• Technical Provisions - Loss and Premium	• Technical Provisions - Loss and Premium
Liabilities		IPR Reserves	Risk M Premium Loss Pr	Provision

### Sample company

#### **Company profile**

- Multiline property & casualty insurer
- Net written premium: \$13.3 billion
- Assets: \$28.4 billion
- Surplus: \$9.3 billion

#### **Simplifications**

- No deferred tax assets or liabilities
- No affiliates

## Sample balance sheets under different regimes

(\$ Billions)	US Statutory	BDA Statutory	BDA EBS	EEA SII BS
Bonds	18.2	18.6	18.6	18.6
Equities	2.7	2.7	2.7	2.7
Cash and Other Invested Assets	3.3	3.3	3.3	3.3
Other Assets	4.2	4.2	4.2	4.2
Total Assets	28.4	28.9	28.9	28.9
LLAE Reserves / Provisions	11.7	11.7	10.8	10.8
UPR / Provisions	5.2	5.2	3.7	3.7
Risk Margins			2.2	2.2
Other Liabilities	2.2	2.2	2.2	2.2
Total Liabilities	19.1	19.1	18.8	18.8
Surplus / Available Capital	9.3	9.8	10.1	10.1

### Comparison of regulatory required capital

(\$ Billions)	US RBC	BDA BSCR (Stat)	BDA BSCR (EBS)	EEA SII SCR
Market	1.0	1.1	2.1	3.3
Credit	0.1	0.2	0.2	0.6
Insurance	5.2	12.3	10.1	4.0
Total	6.3	13.5	12.3	7.9
Diversification (\$)	(3.4)	(5.9)	(6.1)	(1.7)
Diversification (%)	54%	44%	50%	22%
Pre-Op Risk	2.9	7.6	6.2	6.1
Op Risk	0.1	0.8	0.6	0.4
RBC / BSCR / SCR	3.0	8.3	6.8	6.6
Surplus / Available Capital	9.3	9.8	10.1	10.1
Solvency Ratio	312%	117%	148%	154%

<sup>•</sup> EEA SII utilizes separate correlation matrices to determine diversification benefit within market and insurance submodules

## Required capital by risk category - market

Risk	US RBC	Bermuda BSCR (Stat)	Bermuda BSCR (EBS)	EEA SII SCR
Fixed Income	<ul><li> Factor based charges</li><li> Bond size adj. factor</li></ul>	Factor based charges	Factor based charges	
Spread				Shock on non- government bonds
Equity	Factor based charges	• Factor based charges, affiliates < SII	Factor based charges	Shock on equities, affiliates > BSCR
Interest		Shock on bonds not held to maturity	Shock on all bonds	Shock on net (interest sensitive) assets
Property	Factor based charges, included in Equity	Factor based charges, included in Equity	Factor based charges, included in Equity	Factor based charges, relatively high
Currency			Shock by currency if net assets < proxy	Shock on net assets by currency
Concentration	Factor based on largest     10 exposures, included     in FI/Equity		Factor based on largest     10 exposures	• Variable shock of assets > proportion threshold

### Required capital by risk category – market (cont'd)

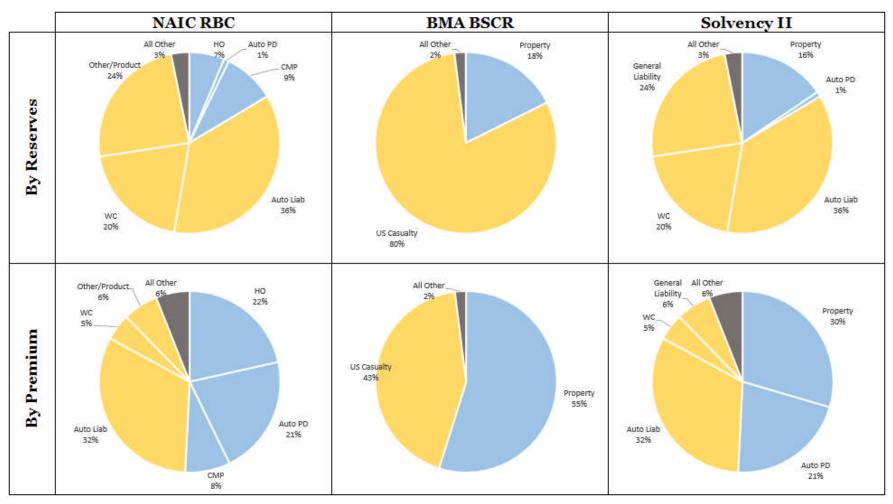
(\$ Billions)	US RBC	BDA BSCR (Stat)	BDA BSCR (EBS)	EEA SII
Fixed Income	0.2	0.1	0.1	
Spread				0.9
Equity	0.9	0.9	0.9	2.4
Interest		0.0	0.4	0.0
Property				0.1
Currency			0.6	0.4
Concentration			0.0	0.2
Total	1.0	1.1	2.1	3.9
Diversification (\$)				(0.7)
Diversification (%)				17%
Market Risk				3.3

## Required capital by risk category - credit

Risk	US	Bermuda	Bermuda	EEA
	RBC	BSCR (Stat)	BSCR (EBS)	SII SCR
Credit	Factor based charges	• Factor based charges	Factor based charges	<ul> <li>Factor based charges</li> <li>Reinsurance     recoverables offset by     collateral, mitigants</li> </ul>

(\$ Billions)	US	BDA	BDA	EEA
	RBC	BSCR (Stat)	BSCR (EBS)	SII
Credit Risk	0.1	0.2	0.2	0.6

#### Insurance risk – mapping lines of business



Capital Requirements by Regulatory Regime PwC

### Required capital by risk category – insurance risk

(\$ Billions)	US RBC	BDA BSCR (Stat)	BDA BSCR (EBS)	EEA SII
Reserve	1.7	4.7	3.5	1.7
Premium	1.5	5.4	4.4	1.7
Catastrophe	2.1	2.2	2.2	2.0
Total	5.2	12.3	10.1	5.4
Diversification (\$)				(1.5)
Diversification (%)				27%
Insurance Risk				4.0

## Required capital by risk category – reserve risk

(\$ Billions)	US RBC	BDA BSCR (Stat)	BDA BSCR (EBS)	EEA SII
Nominal reserves	11.7	11.7	11.7	11.7
Implied discount	88.4%		92.0%	92.0%
Discounted reserves	10.4		10.8	10.8
Implied geo-div factor			81.3%	81.3%
Total post geo-diversification			8.8	8.8
Implied capital charge	20.1%	43.2%	43.2%	30.7%
Pre-covariance amount	2.1	5.1	3.8	2.7
LoB diversification factor	78.9%	92.1%	92.1%	62.9%
Total required capital	1.7	4.7	3.5	1.7
'% of nominal reserves	14.0%	39.8%	29.7%	14.4%
% of discounted reserves	15.8%		32.3%	15.7%

## Required capital by risk category – premium risk

(\$ Billions)	US RBC	BDA BSCR (Stat)	BDA BSCR (EBS)	EEA SII
2016 NWP (estimated)	13.3	13.3	13.3	13.1
Implied geo-div factor			81.3%	81.3%
Total post geo-diversification			10.8	10.6
Implied capital charge	14.6%	49.8%	49.8%	24.3%
Pre-covariance amount	1.9	6.6	5.4	2.6
LoB diversification factor	78.4%	81.8%	81.8%	67.2%
Total required capital	1.5	5.4	4.4	1.7
% of NWP	11.5%	40.8%	33.1%	13.3%

## Required capital by risk category – cat risk

(\$ Billions)	US RBC	BDA BSCR (Stat)	BDA BSCR (EBS)	EEA SII
Hurricane – net	1.5			1.5
Earthquake – net	0.5			0.5
Net PML/natural catastrophe		2.0	2.0	1.6
Credit charge	0.1	0.2	0.2	
Man made catastrophe				1.2
Other catastrophe				0.2
Total required capital	2.1	2.2	2.2	2.0

• EEA SII utilizes separate correlation matrices to determine diversification benefit within natural catastrophes and man made catastrophes. in addition to an overall correlation between natural, man made, and other catastrophes

## Sensitivity to insurance exposure

Sampl	e company: m	ulti-line exam	ıple
	•		

(\$ Billions)	US RBC	BDA BSCR (Stat)	BDA BSCR (EBS)	EEA SII SCR
Insurance	5.2	12.3	10.1	4.0
Total	6.3	13.5	12.3	7.9
RBC / BSCR / SCR	3.0	8.3	6.8	6.6
Solvency Ratio	312%	117%	148%	154%

#### Sample company: mono-line example (general liability)

(\$ Billions)	US RBC	BDA BSCR (Stat)	BDA BSCR (EBS)	EEA SII SCR
Insurance	5.2	11.7	9.2	5.6
Total	6.3	13.0	11.5	9.5
RBC / BSCR / SCR	4.1	9.3	7.4	7.9
Solvency Ratio	228%	105%	136%	128%

#### **Conclusions**

- While rating agency required capital is often the binding capital constraint for US insurers, growth in non-US territories can have a significant impact on an insurer's ability to strategically deploy capital within a global group.
- Regulatory capital standards continue to evolve, with enhancements to US RBC well underway, NAIC development of a US capital standard for US insurance groups, Fed development of a capital standard for regulated insurance groups, and the IAIS' development of ICS. Understanding the nuances of local regulatory capital requirements is essential for informed contributions to the discussions surrounding these evolving standards.

#### Useful references

- "Solvency II Standard Formula and NAIC Risk-Based Capital (RBC)," CAS RBC Dependencies and Calibration Working Party, Fall 2012, https://www.casact.org/pubs/forum/12fforumpt2/RBC-DCWPRpt3.pdf.
- "Insurance Summit Risk-Based capital Update," NAIC, 2016, http://www.naic.org/insurance\_summit/documents/insurance\_summit\_160517\_financial\_risk\_based\_capital\_update.pdf.
- "NAIC Property and Casualty Risk-Based Capital Newsletter," NAIC, August 2016, Volume 20.1, http://www.naic.org/documents/committees\_e\_capad\_prbc\_related\_newsltr\_1608.pdf.
- "BMA The Bermuda Capital and Solvency Return 2015 Instruction Handbook For Class 4, Class 3B & Class 3A (Re)Insurers," BMA, 2015, http://www.bma.bm/document-centre/reporting-forms-and-guidelines/INSURANCE 20II/2015 General Business Capital and Solvency Return Instructions Handbook.pdf.
- "BMA Guidance Notes For Commercial Insurers and Insurance Groups' Statutory Regime," BMA, February 2016, http://www.bma.bm/market-trial-runs/EBS Trial/Guidance Note for Statutory Reporting Regime.pdf.
- "Technical Specification for the Preparatory Phase (Part I)," EIOPA, April 2014, https://eiopa.europa.eu/Publications/Standards/A\_-\_Technical\_Specification\_for\_the\_Preparatory\_Phase\_\_Part\_I\_.pdf.
- "Briefing on Solvency II," Munich Re, November 2015, https://www.munichre.com/site/corporate/get/params\_E-1083786916 Dattachment/1126039/SolvencyII-Briefing-2015-11-30.pdf.

ı	
n	2016 PwC. All rights reserved. PwC refers to the US member firm or one of its subsidiaries or affiliates, and may sometimes refer to the PwC network. Each nember firm is a separate legal entity. Please see <a href="www.pwc.com/structure">www.pwc.com/structure</a> for further details. This content is for general information purposes only, and should ot be used as a substitute for consultation with professional advisors.
A	at PwC, our purpose is to build trust in society and solve important problems. PwC is a network of firms in 157 countries with more than 208,000 people who are ommitted to delivering quality in assurance, advisory and tax services. Find out more and tell us what matters to you by visiting us at <a href="https://www.pwc.com/us">www.pwc.com/us</a> .