#### **Antitrust Notice**

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### Workers Compensation Excess Loss Development

#### Jon Evans

2011 Casualty Loss Reserve Seminar Las Vegas, NV September 15-16, 2011

#### **Overview**

- This is an update of the NCCI 2007 study, "Workers Compensation Excess Development," adding four calendar years of Call 31 experience
- As part of our review of excess loss factors, we investigate countrywide excess loss development
- We also look at excess loss development for
  - States grouped by lump sum settlement rules
  - States grouped by ELFs at a \$1 million limit
  - Large Deductible policies



#### **Call 31**

Initiated in 2003 to allow limited loss development in aggregate ratemaking

 Includes all claims over \$500K for Accident Years 1984 and subsequent, valued annually for 12/31/1998 and subsequent end of calendar years



#### **Key Findings**

- Claims over \$5 million were more likely to develop down than up through 26 years of development. This is in contrast to claims of about \$1 million, which are more likely to develop up rather than down through 26 years
- Claims under Large Deductible policies had significantly more development in the excess layers reviewed than claims under ground-up policies
- States allowing medical lump sum settlements had more development for high excess layers than states that do not allow medical lump sum settlements



#### **Study Design**

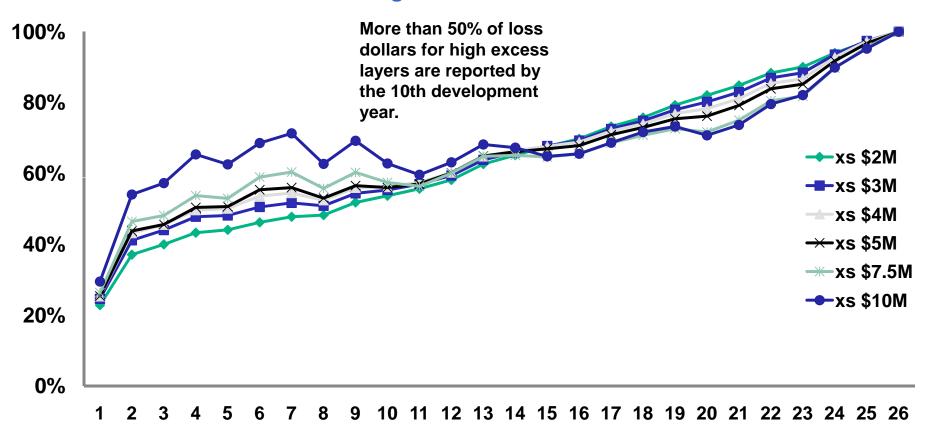
- Claim values in this study
  - Are case incurred losses
  - Combine indemnity and medical
  - Do not include loss adjustment expense

Excess amounts are excess per claim



#### **Excess Case Incurred Loss Emergence**

#### Percentage of Losses at 26 Years



#### **Development Year**

Source: Call 31 data, Accident Years 1984-2008, Calendar Years 2000-2009

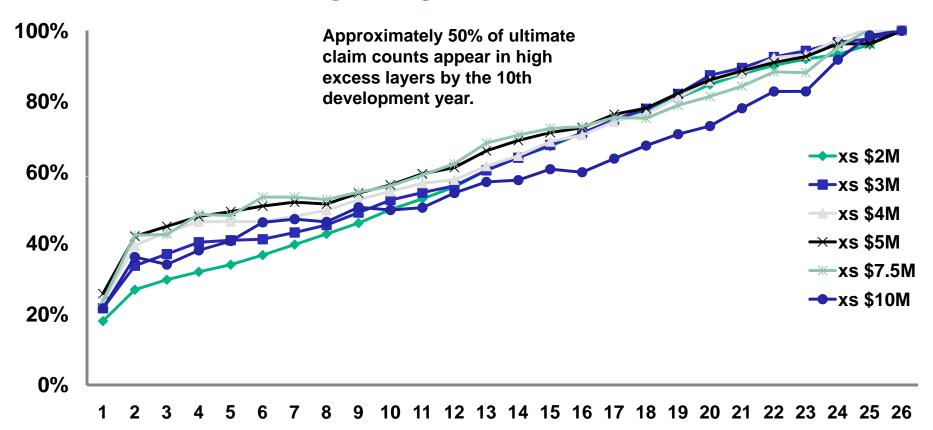
Combination of 3% and 5% trend

Based on data for the states where NCCI provides ratemaking services, excluding TX and WV



### Large Claim Counts Emergence

#### **Percentage of Large Claim Counts at 26 Years**



#### **Development Year**

Source: Call 31 data, Accident Years 1984-2008, Calendar Years 2000-2009

Combination of 3% and 5% trend

NCCI

### **Development of Individual Large Losses**



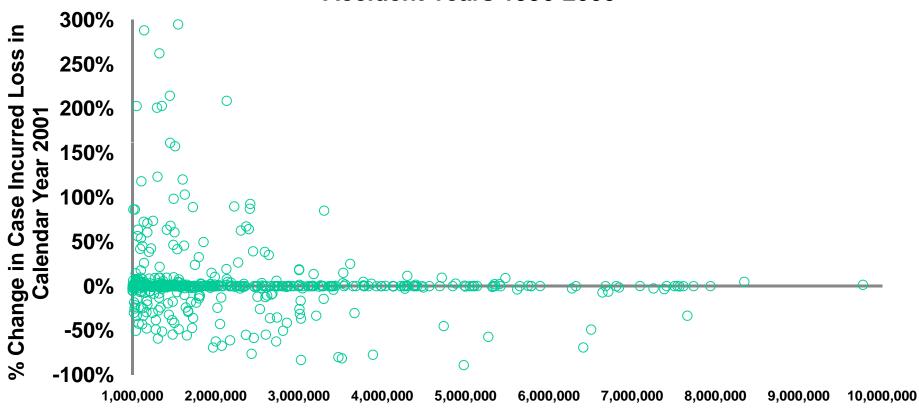
### Development of Individual Large Losses

- In the previous look at calendar years 2001–2005, very large losses were more likely to show dramatic drops in case incurred value than increases
- The following scatter plots show that this pattern persists into calendar years 2006–2009
- This gives rise to instances where development for higher layers is approximately the same or less than development for lower layers
- For very mature development ages, the increases and decreases are more balanced



### Case Incurred Loss Development By Size of Loss in 2001

Accident Years 1996-2000

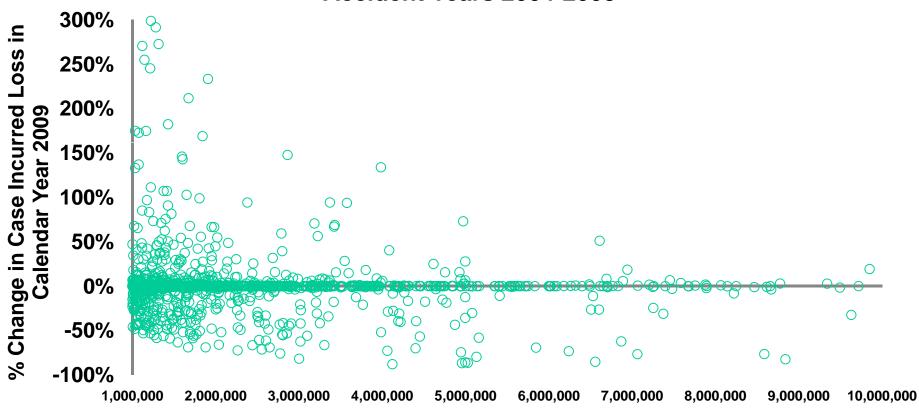


Case Incurred Loss Amount at 12/31/2000



### Case Incurred Loss Development By Size of Loss in 2009

Accident Years 2004-2008

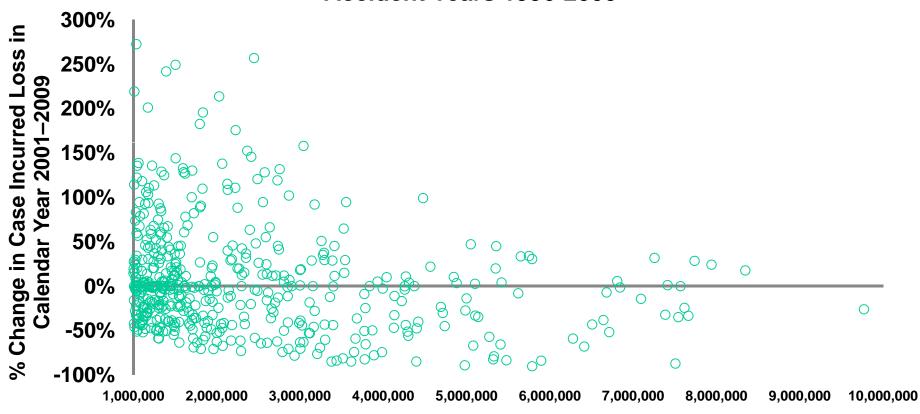


Case Incurred Loss Amount at 12/31/2008



# Case Incurred Loss Development By Size of Loss in 2001–2009

Accident Years 1996-2000

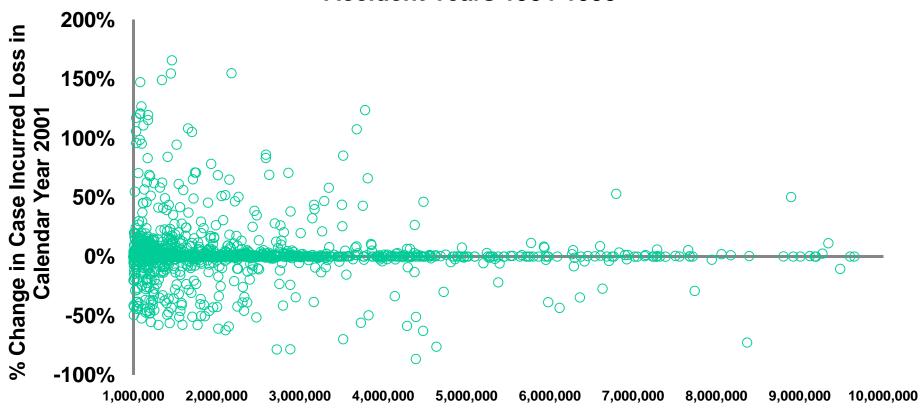


Case Incurred Loss Amount at 12/31/2000



### Case Incurred Loss Development By Size of Loss in 2001

Accident Years 1984-1995

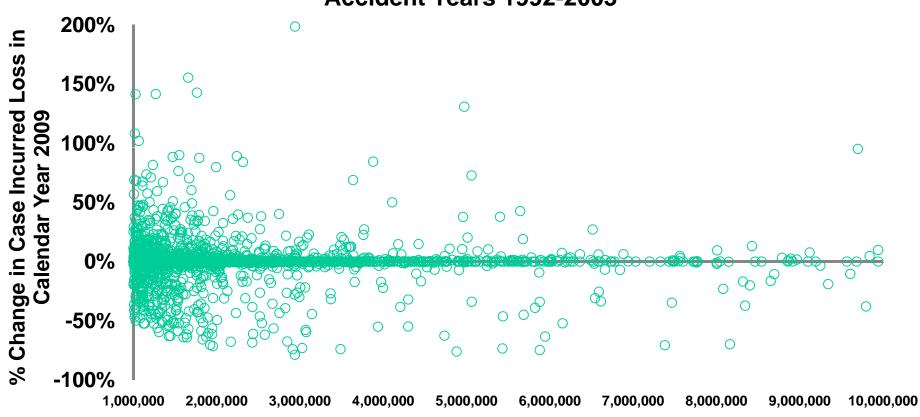


Case Incurred Loss Amount at 12/31/2000



### Case Incurred Loss Development By Size of Loss in 2009

Accident Years 1992-2003

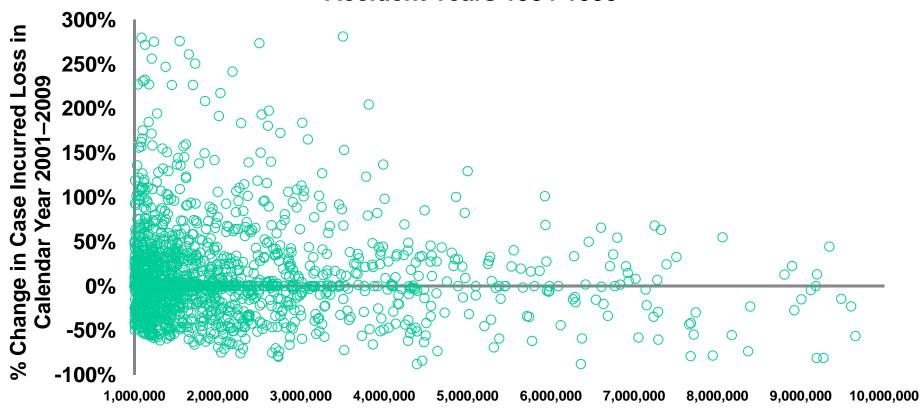


Case Incurred Loss Amount at 12/31/2008



# Case Incurred Loss Development By Size of Loss in 2001–2009

Accident Years 1984-1995



Case Incurred Loss Amount at 12/31/2000



# Trending Losses Underlying Excess Development Factors

- Trends in claim costs change the relationship between average claim size and any fixed limit
- For example, if costs increase by 100% over 10 years, then development patterns today excess of \$2M might be similar to those excess of \$1M 10 years ago
- We compensate for this by trending individual claim amounts to a common date



# Turning Call 31 Into Excess Development Factors

- Claims trended on a ground-up basis by 5% and 3% from accident year to 2010
  - 26 years of development for attachments ≥ \$2M
  - 11 years for attachments ≥ \$1M
  - 6 years for attachments ≥ \$700K
- Longer development is not available for low attachments because the cumulative trend backward corresponds to claim sizes below the \$500K minimum for Call 31 reporting



### Large Dollar Deductible Policies

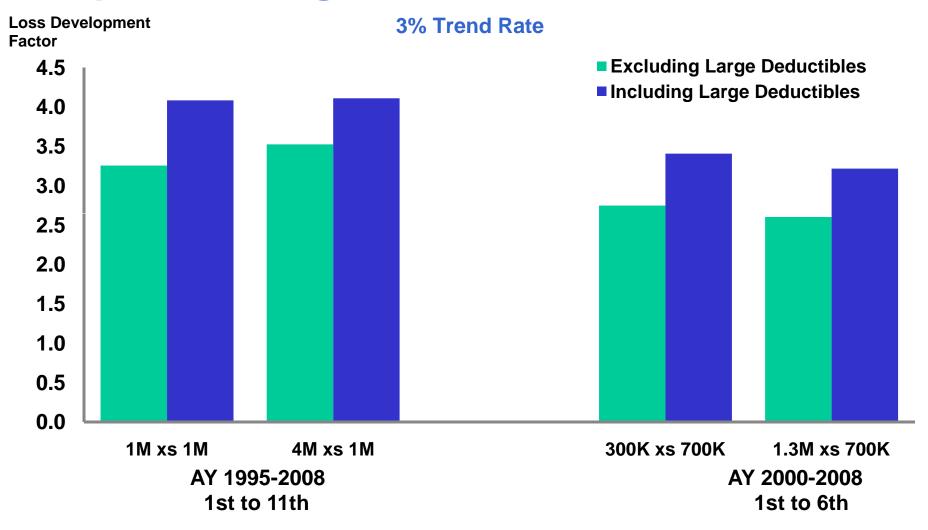


#### Large Dollar Deductible Policies

- Large Deductible claims are reported in Call 31 for four states—Florida, Nebraska, Oregon, and Virginia. Oregon has insufficient claims volume reported, so this analysis is based on Florida, Nebraska, and Virginia
- Only limits of \$1M and smaller are reviewed, in order to have sufficient claim volume
- We compare loss emergence including Large Deductible claims, and excluding Large Deductible claims



#### Impact of Large Dollar Deductible Policies





## Cumulative Development Factors Derived From Call 31

Calendar Years 2000-2009, 1st Through 26th Calendar Year Past Accident Year,
Case Incurred Loss Trended From Accident Year to 2010
Florida, Nebraska, Virginia

		3% Tre	nd Rate	5% Trend Rate		
	Layers	Excluding Large Deductibles	Including Large Deductibles	Excluding Large Deductibles	Including Large Deductibles	
AY 1995–2008	1M xs 1M	3.26	4.09	3.45	4.30	
1 <sup>st</sup> to 11 <sup>th</sup>	4M xs 1M	3.53	4.11	3.64	4.28	
AY 2000–2008	300K xs 700K	_	3.41	2.78	3.45	
1 <sup>st</sup> to 6 <sup>th</sup>	1.3M xs 700K		3.22	2.62	3.25	



### **Lump Sum Settlement State Groups**



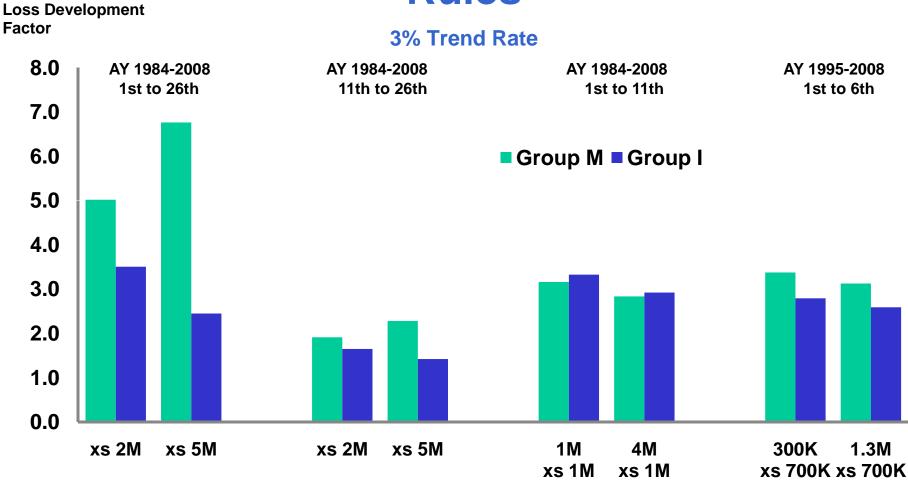
### State Groups by Lump Sum Settlement Rules

Although lump sum rules vary by state and change over time, for recent years the following groups have somewhat similar rules

- Group M States allowing medical liability to be extinguished in some circumstances: AL, AR, CO, FL, GA, HI, IL, IA, KS, ME, MS, MO, MT, NE, NC, OK, RI, SC, TN, UT, VT, and VA
- Group I States permitting only indemnity lump sum settlements: AK, AZ, DC, KY, LA, NH, NM, OR, and SD



# State Groups by Lump Sum Settlement Rules





# Cumulative Development Factors Derived From Call 31

Calendar Years 2000-2009, 1st Through 26th Calendar Year Past Accident Year,
Case Incurred Loss Trended From Accident Year to 2010

		3% Trend Rate		5% Trend Rate	
	Layers	Group M	Group I	Group M	Group I
AY 1984–2008	xs 2M	5.02	3.51	5.04	4.19
1 <sup>st</sup> to 26 <sup>th</sup>	xs 5M	6.76	2.45	5.48	2.83
AY 1984–2008	xs 2M	1.91	1.65	1.87	1.83
11 <sup>th</sup> to 26 <sup>th</sup>	xs 5M	2.28	1.42	2.00	1.50
AY 1995–2008	1M xs 1M	3.16	3.33	3.51	3.75
1 <sup>st</sup> to 11 <sup>th</sup>	4M xs 1M	2.84	2.92	3.08	3.30
AY 2000–2008	300K xs 700K	3.38	2.79	3.41	2.82
1 <sup>st</sup> to 6 <sup>th</sup>	1.3M xs 700K	3.13	2.59	3.16	2.63



### State Groups by Lump Sum Settlement Rules

Medical lump sum settlements tend to increase both early and later development factors, particularly for high attaching layers



# **Excess Loss Factors and Excess Loss Development by State**



#### **Excess Loss Factor**

 An excess loss factor (ELF) at a limit is the ratio of losses excess of the limit to total losses

 NCCI publishes ELFs, which vary by state, hazard group, and year



### States Grouped by ELF at \$1 Million Limit

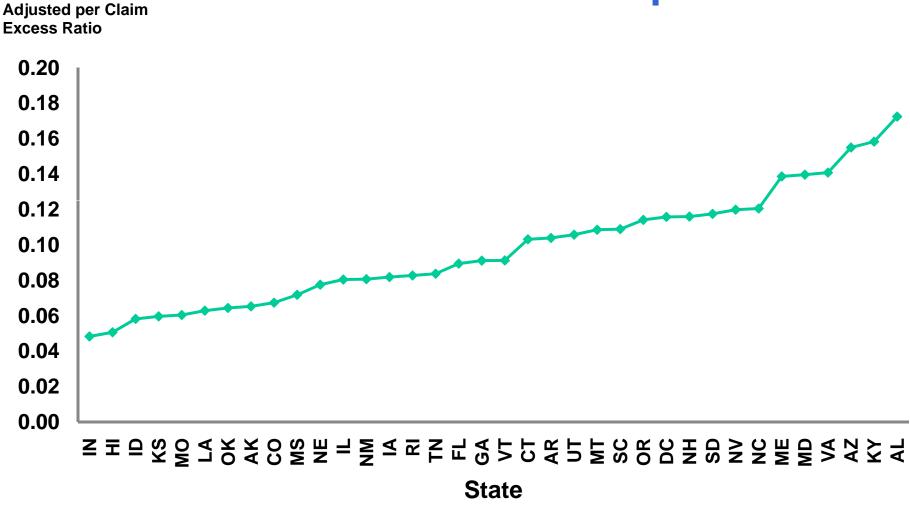
High (H) Group: AL, AZ, KY, ME, MD, and VA

Medium (M) Group: AR, CT, DC, MT, NV, NC, NH,
 OR, SC, SD, and UT

Low (L) Group: AK, CO, FL, GA, HI, ID, IL, IA, KS, LA
 MS, MO, NE, NM, OK, RI, TN, and VT



#### **ELFs for Hazard Group D**

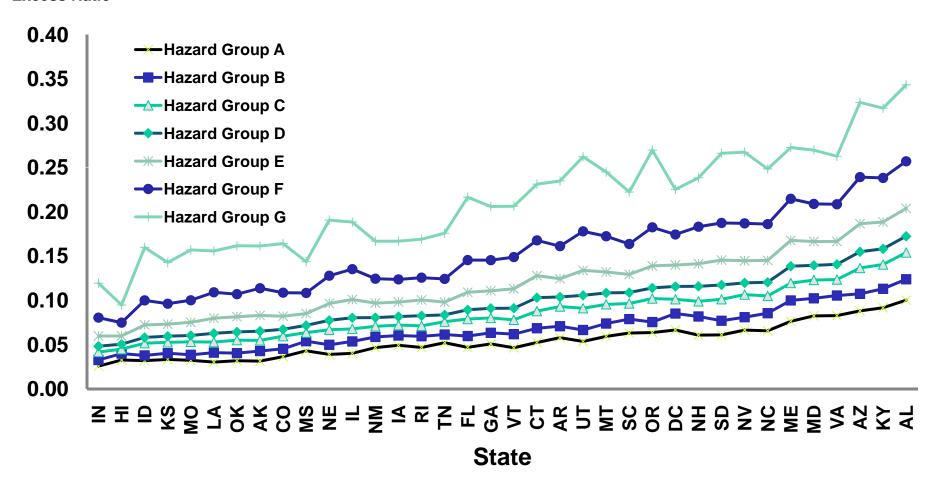


Source: NCCI Excess Loss Factors as of 01/01/2011



#### **ELFs by Hazard Group and State**

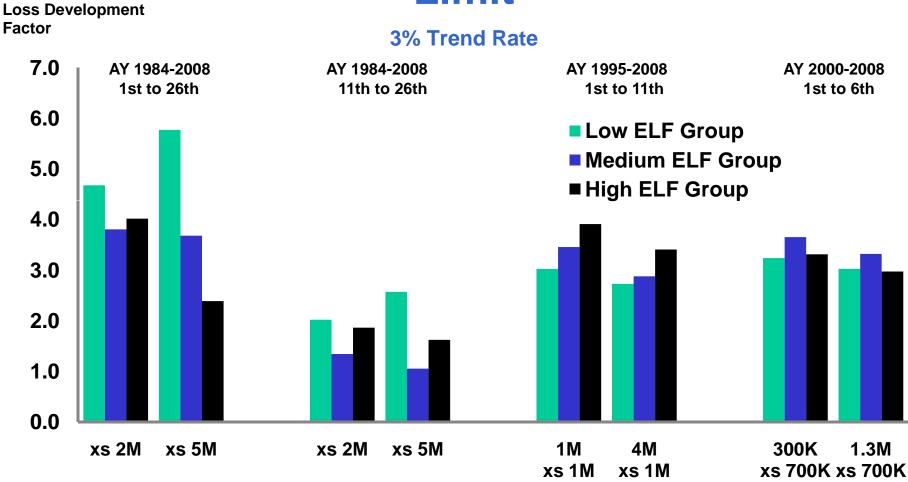
Adjusted per Claim Excess Ratio



Source: NCCI Excess Loss Factors as of 01/01/2011



# States Grouped By ELFs at \$1 Million Limit





## Cumulative Development Factors Derived From Call 31

Calendar Years 2000-2009, 1st Through 26thCalendar Year Past Accident Year,
Case Incurred Loss Trended From Accident Year to 2010

		3% Trend Rate			5% Trend Rate		
	Layers	Low ELF	Medium ELF	High ELF	Low ELF	Medium ELF	High ELF
AY 1984–2008	xs 2M	4.68	3.81	4.02	4.66	4.20	5.02
1 <sup>st</sup> to 26 <sup>th</sup>	xs 5M	5.77	3.68	2.39	4.78	3.76	2.88
AY 1984–2008	xs 2M	2.02	1.34	1.86	1.89	1.49	2.18
11 <sup>th</sup> to 26 <sup>th</sup>	xs 5M	2.57	1.05	1.62	2.20	1.20	1.60
AY 1995–2008	1M xs 1M	3.02	3.46	3.91	3.35	3.88	4.41
1 <sup>st</sup> to 11 <sup>th</sup>	4M xs 1M	2.73	2.88	3.41	2.97	3.16	3.88
AY 2000–2008	300K xs 700K	3.24	3.65	3.31	3.26	3.70	3.37
1 <sup>st</sup> to 6 <sup>th</sup>	1.3M xs 700K	3.02	3.32	2.97	3.05	3.38	3.03



### States Grouped by ELF at \$1 Million Limit

- States in the Low ELF group tend to show more development in high excess layers, and less development in the lower excess layers, than states in the High and Medium ELF groups
- However, it is not clear from this analysis that there is a credible and consistent relationship between ELFs and excess loss development



### RAA Excess Reinsurance Loss Development



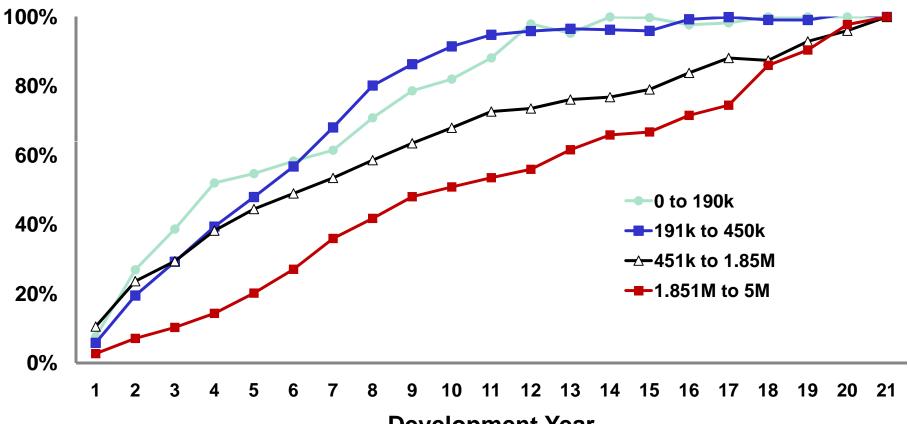
# RAA Excess Reinsurance Loss Development

- Reinsurance Association of America (RAA) excess triangles are compiled by ranges of attachment points without distinction by limit
- Reinsurance coverage is usually on a per occurrence basis
- Losses are affected by various reinsurance contract provisions
- Losses may include reinsurer adjusted estimates for ceded case reserves
- Losses may include excess loss for claims settling below attachment, as part of commutation agreement
- Reporting is affected by delays in reports to reinsurer



# RAA Excess Reinsurance Loss Development

Percentage of Case Incurred Loss at 21 Years of Development



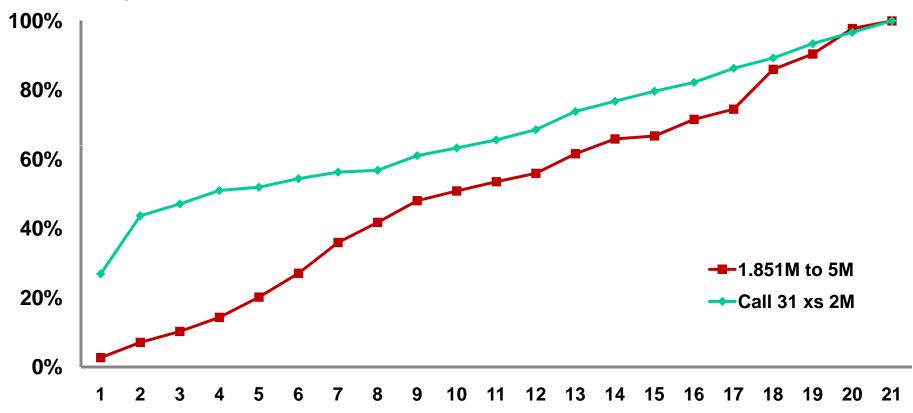
#### **Development Year**

Sources: Volume weighted for Accident Years 1986–2006 and Calendar Years 2000–2006, derived from the Reinsurance Association of America's *Historical Loss Development Study (2007)* 



# RAA Excess Reinsurance Loss Development

Percentage of Case Incurred Loss at 21 Years of Development



#### **Development Year**

Sources:

- 1. Call 31 data, Accident Years 1984–2008, Calendar Years 2000–2009, Combination of 3% and 5% trend Based on data for the states where NCCI provides ratemaking services, excluding TX and WV
- 2. Volume weighted for accident years 1986-2006 and calendar years 2000-2006, derived from the Reinsurance Association of America's *Historical Loss Development Study (2007)*



# Comparison Between Call 31 Excess Development And RAA Excess Development

- Recent RAA data shows some reversal patterns, where higher attachment points have similar or lower development factors than lower attachment points
- This pattern is less pronounced than in older RAA data
- This continues to confirm the reversal patterns observed in Call 31 excess development

