

The Case for Case: Case-Reserve Development

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1

Outline

- I. Introduction
- II. Loss Statics
 - Ratio methods
 - Aggregation principle
 - Paid and case duality
- III. Loss Dynamics
 - Loss development as $\Delta\text{Incd}(f)$
 - ΔIncd to what? To paid, incurred, or case?
 - Considerations and Findings
- IV. Conclusion

2

I. Introduction

- Question 3.14159 from CAS Exam 2.71828:
Assume that the average car costs \$30,000 and weighs 3,000 pounds. What is the expected cost of a car that weighs 2,000 pounds?
 - A) \$20,000
 - B) Greater than \$20,000 and less than \$30,000
 - C) \$30,000
 - D) Greater than \$30,000
 - E) Cannot be determined
- Bonus Question: Which is greater, e^π or π^e ?

3

I. Introduction (cont'd)

- "Actuarial Science" – Is loss reserving scientific?
Any intelligent fool can make things bigger and more complex. It takes a touch of genius – and a lot of courage – to move in the opposite direction. Albert Einstein
- Is ASOP 36 §3.6.3 (Expected Value Estimate) science, proto-science, or pseudoscience?
- Methods versus Models? A red herring.
"Model risk": Are actuaries making a science out of ignorance?
- The paid and incurred goalposts – Do they span the whole field? Are you a "paidist" or an "incurredist"?
- NAIC versus CAS terminologies:
Reported vs. Incd = Paid+Case
Bulk+IBNR vs. IBNER+IBNYR = IBNR

4

II. Loss Statics

- Ratio Methods – an example:

\$100 has been paid on loss X
Adjusters have set case reserves at \$50

The loss portions of losses similar to X are:
 $\alpha = \frac{1}{2}$ or 50% paid
 $\beta = \frac{1}{6}$ or 16.7% case
 $\gamma = \frac{1}{3}$ or 33.3% IBNR

Estimate the IBNR, or the ultimate amount, of X.

5

II. Loss Statics (cont'd)

- Notation for a systematic analysis of the ratio methods:

	Paid	Case	IBNR	Ultimate
Amount X	P	C	I	U = P+C+I
Portion ξ	α	β	γ	$1 = \alpha + \beta + \gamma$

- Binary representation of loss types:

1 = 001 = Paid 2 = 010 = Case 4 = 100 = IBNR

Define: 1 + 2 = 3 = 011 = Incd
 1 + 4 = 5 = 101 = Paid + IBNR = \neg Case
 2 + 4 = 6 = 110 = \neg Paid
 1 + 6 = 7 = 111 = Paid + \neg Paid = Ultimate
 2 + 5 = 7 = 111 = Case + \neg Case = Ultimate
 3 + 4 = 7 = 111 = Incd + IBNR = Ultimate

6

II. Loss Statics (cont'd)

- Ratio method $i:j$ yields the IBNR that satisfies:

$$\frac{X_i}{\xi_i} = \frac{X_j}{\xi_j}$$

- E.g., method 1::7: $\frac{P}{\alpha} = \frac{U}{1} \Rightarrow IBNR_{1:7} = \frac{P}{\alpha} - P - C$

– Equivalent to the paid CL method

- $i:j \equiv j:i$, and $i \neq j$. So let $i < j$. $(6 \times 7) / 2 = 21$ methods. But 1::2, 1::3, and 2::3 have no unknowns; so really 18 methods. But $18 = 5 \times 3 + 3 \times 1$. Five triads and three monads, for 8 algebraically different methods.

7

II. Loss Statics (cont'd)

- Discuss workbook [Ratio Methods.xlsx]

Type	1	2	3	4	5	6	7	Equations:
Name	Paid	Case	Incd	IBNR	-Case	-Paid	Ultimate	
Amount	100	50	150	IN/A	IN/A	IN/A	IN/A	$7 = 1+2+4+1+6+2+5+3+4$
Portion	0.5	0.166667	0.666667	0.833333	0.833333	0.5	1	$6 = 2+4$ $5 = 1+4$ $3 = 1+2$

Ratio	Description	Ultimate	Ultimate	Ratio
1:2	Paid to Case	IN/A	0.5	5:6
1:3	Paid to Incd	IN/A	0.166667	1:6
1:4	Paid to IBNR	66.6667	235.6667	6:7
1:5	Paid to -Case	166.6667	236.6667	3:6
1:6	Paid to -Paid	100	200	1:4
1:7	Paid to Ultimate	100	200	4:5
2:3	Case to Incd	IN/A	235	3:7
2:4	Case to IBNR	100	250	3:5
2:5	Case to -Case	250	300	2:4
2:6	Case to -Paid	150	250	4:6
2:7	Case to Ultimate	75	300	2:7
3:4	Incd to IBNR	75	235	3:5
3:5	Incd to -Case	187.5	237.5	2:4
3:6	Incd to -Paid	112.5	212.5	2:5
3:7	Incd to Ultimate	66.6667	216.6667	0
4:5	IBNR to -Case	166.6667	236.6667	0
4:6	IBNR to -Paid	100	200	0
4:7	IBNR to Ultimate	75	235	0
5:6	-Case to -Paid	125	175	0
5:7	-Case to Ultimate	250	300	0
6:7	-Paid to Ultimate	100	200	0

If $kx + xl + xj$ (same for l), then $i:j = k:l$
 Six triads: 3 + 5 = 8; so 3:5, 3:6, and 5:6 are monadic.
 Method Relations:
 $225 = 200(0.75) + 300(0.25)$, where 0.75 = 0.25 = paid : case
 $225 = 238(0.75) + 250(0.25)$, where 0.75 = 0.25 = paid : case
 $175 = \text{average}(212.5, 237.5)$; 1:1 = paid : case
 175 is extreme (3:6)

8

II. Loss Statics (cont'd)

- Five Triadic methods:

– If $x_i + x_j \equiv x_{k=i+j}$, then methods $i:j$, $i:k$, and $j:k$ give the same result. For:

$$IBNR_{i:j} \Leftrightarrow \begin{vmatrix} x_i & x_j \\ \xi_i & \xi_j \end{vmatrix} = 0$$

- So:
- 1::6 = 1::7 = 6::7 *Ult / Paid*
 - 3::4 = 3::7 = 4::7 *Ult / Incd*
 - 2::5 = 2::7 = 5::7 *Ult / Case*
 - 1::4 = 1::5 = 4::5 *IBNR / Paid*
 - 2::4 = 2::6 = 4::6 *IBNR / Case*

- Three Monadic methods 3::5, 3::6, 5::6

– Binary complements of the unlawful 1::2, 1::3, and 2::3

9

II. Loss Statics (cont'd)

- Define weights $w_1 = \frac{\alpha}{\alpha+\beta}$ $w_2 = \frac{\beta}{\alpha+\beta}$
- Let \sim be relation in $\frac{P}{\alpha} \sim \frac{C}{\beta}$
- Incd mediates between paid and case because:
 - The goalposts are Paid and Case; Incd is the 50-yard line

$$\frac{P+C}{\alpha+\beta} = \frac{P}{\alpha} \frac{\alpha}{\alpha+\beta} + \frac{C}{\beta} \frac{\beta}{\alpha+\beta} = \frac{P}{\alpha} w_1 + \frac{C}{\beta} w_2$$

- The five triadic methods order as:

$$IBNR_{1,7} \sim IBNR_{1,4} \sim IBNR_{3,4+3,7} \sim IBNR_{2,4} \sim IBNR_{2,7}$$

$$\frac{Ult}{Paid} \sim \frac{IBNR}{Paid} \sim \left(\frac{IBNR}{Incd} = \frac{Ult}{Incd} \right) \sim \frac{IBNR}{Case} \sim \frac{Ult}{Case}$$

- Incd IBNR is the (w_1 , w_2) weighted average of both sets of Paid and Case methods.

10

II. Loss Statics (cont'd)

- As for the monadic methods:
 - Incd IBNR mediates here as the simple average of $IBNR_{3,5}$ and $IBNR_{3,6}$. $IBNR_{3,6}$ is unruly, often an extremum.
- The Actuarial Central Estimate (ASOP 43 §3.3a) can be none other than the Incd chain-ladder.
 - Incd methods mediate between paid and case methods
 - Not obvious for two reasons
 - Actuaries aren't acquainted with dynamic forms of case methods
 - The AY orderings obey the \sim . Some cancellation in total order.

$$IBNR_{1,7} \sim IBNR_{3,6} \sim IBNR_{3,4+3,7} \sim IBNR_{3,5} \sim IBNR_{2,7}$$

$$\frac{Ult}{Paid} \sim \frac{IBNR}{Paid} \sim \left(\frac{IBNR}{Incd} = \frac{Ult}{Incd} \right) \sim \frac{IBNR}{Case} \sim \frac{Ult}{Case}$$

11

II. Loss Statics (cont'd)

- Aggregation Principle:

If $\forall \eta : \frac{x_{\eta i}}{\xi_i} = \frac{x_{\eta j}}{\xi_j}$, then :

$$\frac{\sum_{\eta} x_{\eta i}}{\xi_i} = \frac{\sum_{\eta} x_{\eta j}}{\xi_j} = \frac{\sum_{\eta} x_{\eta i}}{\xi_i} = \frac{\sum_{\eta} x_{\eta j}}{\xi_j} = \frac{\sum_{\eta} x_{\eta i}}{\xi_i} = \frac{\sum_{\eta} x_{\eta j}}{\xi_j}$$

- a very desirable and appealing property for a loss-development method
- really just means that multiplication distributes over addition
- no implication that the method is unbiased
 - Can a method's results may be biased by AY, but not in total?

12

II. Loss Statics (cont'd)

- Implications
 - Incurred mediates between paid and case
 - Implications to the underwriting cycle?
 - Develop only open claims, for which C and $\beta > 0$
 - Reopenings and IBNYR better treated separately
 - How to handle this annoying situation?
 - A self-insured changes its claim adjuster. The new adjuster tracks only the claims left open from the old one.

13

II. Loss Statics (cont'd)

- Paid and Case Duality
 - Abstractly, paid = 1 = 001, case = 2 = 010
 - Methods don't favor paid or case
 - If paid and case equally well suited for loss reserving, then probably their sum (incd = 3 = 011) will be well suited
 - If one is better suited than the other, then incd is not likely to be as good as the better method.
- Concretely, how do paid and case losses differ?
 - Paid is a fact of the past; case is an expectation of the future
 - Retrospective vs prospective
 - "Actuaries drive by looking in their rearview mirrors," said a CEO. True?
 - Open claims tend to be the largest and most idiosyncratic
 - Lazy (unethical) to invoke the car fallacy (\$10 per pound)
 - Are future payments on a few open claims related to the payments of many closed claims? NPV analogy

14

III. Loss Dynamics

- Dynamics: Changes at regular intervals of time
 - The point of the loss triangle
- Loss reaches ultimate in steps:
 - Ultimately paid: $Ult = \Delta Paid(1) + \Delta Paid(2) + \dots$
 - Ultimately incd: $Ult = \Delta Incd(1) + \Delta Incd(2) + \dots$
 - But $\Delta Incd = \Delta Paid + \Delta Case$
- Loss development as a vector: $\Delta Incd(t) = \begin{bmatrix} \Delta Paid(t) \\ \Delta Case(t) \end{bmatrix}$
- Which development factor?

$$\frac{\Delta Incd(t)}{Paid(t-1)} \quad \frac{\Delta Incd(t)}{Incd(t-1)} \quad \frac{\Delta Incd(t)}{Case(t-1)}$$

15

III. Loss Dynamics (con't)

- Incd method mediates between paid and case:

$$\frac{\Delta Incd(t)}{Incd(t-1)} = \frac{\Delta Paid(t)}{Paid(t-1)} \left(w_1 = \frac{Paid(t-1)}{Incd(t-1)} \right) + \frac{\Delta Case(t)}{Case(t-1)} \left(w_2 = \frac{Case(t-1)}{Incd(t-1)} \right)$$

- The static arguments for case apply here
 - Compare (paid + remaining case) with (+) initial case
- The so-called "IBNR-to-Case" method:

$$IBNR = Case \cdot \frac{1 - \sqrt{IncdLDF}}{\sqrt{IncdLDF} - \sqrt{PaidLDF}}$$

- Formally unobjectionable as IBNR₂₋₄
- But its LDFs derived separately, not "codeveloped"
- This "generally accepted" method is defective!

16

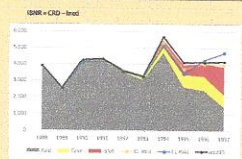
III. Loss Dynamics (con't)

- Discuss workbook [Meyers† Example.xlsx]

Comparison of Methods

Losses as of 12/31/1997

AY	Paid	Case	Incd	IBNR	CRD	CI Incd	CI Paid
1998	3,842	5	3,847	0	4,813	3,837	3,812
1999	2,511	7	2,518	0	2,538	2,518	2,512
2000	4,155	11	4,166	-2	4,389	4,167	4,162
2001	6,332	11	6,343	-2	6,364	6,364	6,360
2002	3,481	72	3,553	113	3,673	3,564	3,566
2003	3,036	116	3,152	205	3,293	3,233	3,266
2004	4,714	402	5,116	344	5,520	5,339	5,345
2005	2,607	775	3,382	587	3,969	3,744	3,614
2006	3,422	895	4,317	768	4,900	4,687	4,731
2007	1,413	793	2,206	1,644	3,847	4,025	4,720
Total	33,625	3,128	35,753	3,254	39,939	38,939	38,313



† Meyers [2015], p. 5, Tables 2 and 3

17

III. Loss Dynamics (con't)

- The development equation:

$$\begin{bmatrix} Paid_{t+1} \\ Case_{t+1} \end{bmatrix} = \begin{bmatrix} Paid_t \\ 0 \end{bmatrix} + \begin{bmatrix} a \\ b \end{bmatrix} Case_t = \begin{bmatrix} 1 & a \\ 0 & b \end{bmatrix} \begin{bmatrix} Paid_t \\ Case_t \end{bmatrix}$$

- Matrices of the form $\begin{bmatrix} 1 & a \in \mathbb{R} \\ 0 & b \in \mathbb{R}^+ \end{bmatrix}$ constitute a group
 - Closed under matrix multiplication

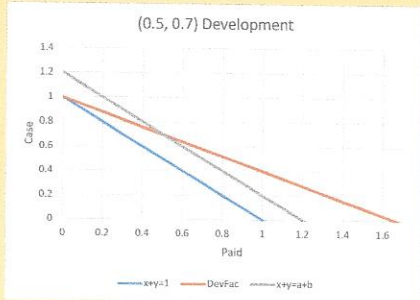
- Identity matrix $I_2 = \begin{bmatrix} 1 & 0 \\ 0 & 1 \end{bmatrix}$, inverse matrix $\begin{bmatrix} 1 & -a/b \\ 0 & 1/b \end{bmatrix}$

- Matrix development is not commutative in general
- Development matrices commute \Leftrightarrow collinear with I_2
- Development is order-dependent

18

III. Loss Dynamics (con't)

- Development graph



19

III. Loss Dynamics (con't)

- Considerations and Findings

- n^{th} -Ult development

$$\text{If } 0 < b < 1: \lim_{n \rightarrow \infty} \begin{bmatrix} 1 & a^n \\ 0 & b \end{bmatrix} = \begin{bmatrix} 1 & a/(1-b) \\ 0 & 0 \end{bmatrix}$$

- If Incd < Paid, fine. Ignoring Case may aggravate the underwriting cycle.
- The mixing of paid and case is like the feet of iron and clay in Daniel 2.43. But which is iron and which is clay?
- Loss development = loss individuation or "idiosyncratization"
No tolerance for "average" statistics (car fallacy)
- For Bulk (IBNER) actuaries are corrective lenses for the eyes of claim adjusters
- A scientific hypothesis: Underwriting ~ loss in suspension;
Reserving ~ loss precipitating into claim crystals

20

IV. Conclusion

- The Case for Case
 - Reserving data consists of claim counts, paid, and case
 - Case is the only prospective quantity.
 - Bulk (IBNER) differs from IBNYR and reopenings
 - Case-reserve development started w Marker & Mohl (1980)
But not limited to claims-made exposures
- The "methods" have nothing to do with sampling
 - The "Central Estimate" is the incurred.
- Wanted: a scientific theory of how loss is incurred.
 - No loss without a claim. Precipitation?
 - Ratemaking : Reserving :: Incurable : Incurred
A loss incurred jumps off the exposure track into the claim adjuster's lap!
- Who ya gonna call? Reserve busters!

21

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Ranking	Session	Title	Response Percent	Response Count
1	PD-8	PD - Reserving War Stories		52
2	PD-7	PD - Professionalism in Reserve Setting	54%	47
3	ST-8	ST - You've Got to See it to Believe it: Data Visualization Techniques in Reserving	49%	47
4	VR-1	VR - Beyond the Point Estimate: An Introduction on How to Understand and Communicate Reser	49%	46
5	AR-5	AR - The Case for Case: Case-Reserve Development	47%	45
6	VR-4	VR - How Do Companies Develop a Range of Reserves, from Theory to Practice	46%	45
7	AR-2	AR - Improving Actuarial Reserve Analysis through Claim-Level Predictive Analytics	46%	43
8	LOB-2	LOB - Cyber Risk - Industry Impact of Cyber Risk and Aggregation/Accumulation Management	44%	41
9	FR-5	FR - Reserving Disclosures in Financial Reports;Current & Proposed US GAAP & SEC Disclosur	42%	34
10	ERM-1	ERM - A Capital Modeler's View of Reserving Ranges	34%	31
11	AR-3	AR - Introduction to GLM with Application to Smoothing and Extrapolating Development Patterns	32%	30
12	PD-5	PD - Peering into Peer Reviews	31%	29
13	AR-1	AR - A Deep Exploration of Loss Adjustment Expense Reserving	30%	28
14	WC-1	WC - Impact of claim Level Predictive Modeling on Actuarial Reserve Analysis	29%	28
15	PD-1	PD - ABCD - Case Studies	29%	26
16	ERM-2	ERM - AM Best Stochastic BCAR model	27%	24
17	ERM-6	ERM - ERM Best Practices: Assisting the CFO And Chief Actuary In Establishing Loss Reserves	25%	24
18	LOB-3	LOB - The third wave of asbestos liabilities	25%	24
19	ST-2	ST - Fracking: An Emerging Resource and Source of New Risk	25%	23
20	AR-4	AR - Reserve Mixology 201	24%	22
21	WC-3	WC - NCCI Studies - Unexpected Impact of WC Medical Fee Schedules and Prescription Drug Fe	23%	21
22	R-4	RE - Reserving for Non-Property Catastrophes	22%	20
23	FR-1	FR - IASB insurance accounting standard for property/casualty contracts â€” latest update	21%	19
24	FR-6	FR - Tax Issues for P&C Actuaries	20%	19
25	PD-10	PD - Take 3: Lights! Camera! Professionalism!	20%	19
26	ST-1	ST - Actuarial Functions: What Kind of Improvements to Face Future Challenges?	20%	18
27	R-2	RE - Ceded Reserves - Setting and Monitoring	19%	17
28	VR-5	VR - Incorporating Model Error into the Actuary's Estimate of Uncertainty	18%	17
29	VR-6	VR - Past the Bootstrap - Bayesian Reserving	18%	17
30	ERM-4	ERM - Bringing It All Together - Comparing Risk & Capital Regimes Globally	18%	16
31	PD-3	PD - Mock Deposition - 1	17%	16
32	WC-4	WC - Workers Compensation Presumptions: A Double Edged Sword	17%	16
33	WC-6	WC - WC and the Intersection with Asbestos Bankruptcy Trust Claims and Other Emerging OD Ti	17%	15
34	PD-2	PD - Communication in Multiple Environments	16%	14
35	FR-7	FR - Updated AAA Issues Brief: An Overview for P/C Insurer's Audit Committees: Effective Use c	14%	13
36	PD-9	PD - Survey Says - Professionalism Edition	13%	13
37	SI-3	SI - How is your TPA Performing?	13%	13
38	VR-3	VR - GLM's and Bayesian Models	13%	13
39	SI-1	SI - Captive Feasibility Studies	13%	12
40	ST-6	ST - Reserving in High Inflation (International)	12%	12
41	PD-6	PD - Professionalism Considerations in Captive Insurance	12%	11
42	R-5	RE - Run Off Solutions for Legacy Liabilities	11%	11
43	ERM-3	ERM - Applying Fuzzy Logic to Risk Assessment and Decision-Making	11%	10
44	FR-4	FR - Economic Balance Sheet: what is it for Bermuda General Insurers?	10%	10
45	HC-1	HC - Have You Thought About These Issues in Medical Professional Liability?	10%	10
46	ST-4	ST - Property Casualty Specialty Insurance Markets - Survival of the Fittest	10%	10
47	FR-3	FR - Opinion Writers Coffee Klatsch	9%	9
48	HC-2	HC - Health Care Professional Liability Claim Trends: The Perspective of 3	9%	9
49	HC-3	HC - Today's Medical Professional Liability Market: Challenges and Opportunities	9%	9
50	LOB-1	LOB - Credit and Surety - Business Changing with New Exposures	9%	9
51	WC-2	WC - Medicare Secondary Payer Status: The Impact of Section 111 Reporting Requirements	9%	9
52	PD-4	PD - Mock Deposition - 2	9%	8
53	R-1	RE - Alternative Capital	8%	8
54	WC-5	WC - State of WC in Pennsylvania and TBD - Old, New and Potential Trends	8%	8
55	ERM-5	ERM - ERM ASOP's	8%	7
56	ST-5	ST - Reserving for Loyalty Rewards Programs	7%	7
57	FR-2	FR - Know Your Measurement Basis	7%	5
58	SI-2	SI - How Does Your Captive Rate?	5%	5
59	VR-2	VR - Extrapolating Co-Linear Payment Trends for Development Triangle GLMs	5%	5
60	R-3	RE - Losses, Contracts and Money - oh my!	5%	4
61	ST-3	ST - NICB's Focus in Combating Insurance Fraud and Crime	4%	4
62	FR-8	FR - How To Fit a Quart Into a Pint	4%	3
63	SI-4	SI - Working Effectively with Corporate Risk Managers	3%	3
64	VR-7	VR - Alimi	3%	1
65	ST-7	ST - RMarkdown and GIT for Collaborative Actuarial Research and Analysis	1%	0
		VR - Reserve Variability and ERM - bridging the gap	0%	16
		HC - Leading Databases	17%	7