




# Creating a Great Loss- Model without Losing a Wink of Sleep

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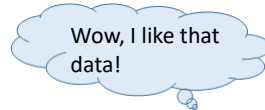
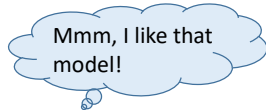


## Creating a Great Loss- Model without Losing a Wink of Sleep

How simulations can help bring models and data together

## Models for Loss Reserving

The problem is about matching data and model – making a productive relationship between them. There is a purpose, and it is so that you can make a forecast about future data. An important side-benefit is that a good model gives you insight into what’s driving your data.



153,638	342,050	476,584	564,040	624,388	666,792	698,030	719,282	735,504	750,344	762,644
178,536	404,548	563,842	668,528	750,976	817,968	875,342	914,560	937,022	954,022	967,044
210,172	469,340	657,738	780,362	864,182	928,568	978,764	1,019,032	1,052,532	1,081,032	1,105,044
241,448	564,930	784,200	943,340	1,054,444	1,138,568	1,204,764	1,254,032	1,298,532	1,338,032	1,373,044
272,810	684,114	944,764	1,144,862	1,304,444	1,434,568	1,534,764	1,614,032	1,684,532	1,744,032	1,794,044
304,454	824,400	1,124,906	1,384,428	1,604,214	1,794,182	1,954,342	2,094,032	2,214,532	2,314,032	2,394,044
336,476	984,124	1,344,772	1,664,180	1,944,180	2,194,180	2,414,180	2,594,032	2,744,032	2,874,032	2,984,044
368,498	1,164,026	1,584,828	1,964,220	2,304,180	2,604,180	2,864,180	3,094,032	3,294,032	3,464,032	3,614,044
400,520	1,364,048	1,844,848	2,284,180	2,684,180	3,044,180	3,364,180	3,644,032	3,894,032	4,114,032	4,304,044
432,542	1,584,070	2,124,870	2,604,200	3,004,180	3,364,180	3,684,180	3,964,032	4,214,032	4,434,032	4,624,044
464,564	1,824,092	2,424,900	2,924,220	3,344,180	3,684,180	4,004,180	4,294,032	4,544,032	4,764,032	4,954,044
496,586	2,084,114	2,744,930	3,204,240	3,644,180	4,004,180	4,324,180	4,614,032	4,864,032	5,084,032	5,274,044
528,608	2,364,136	3,084,960	3,604,260	4,004,180	4,364,180	4,644,180	4,934,032	5,184,032	5,404,032	5,594,044
560,630	2,664,158	3,444,990	4,004,280	4,404,180	4,764,180	5,044,180	5,334,032	5,584,032	5,804,032	5,994,044
592,652	2,984,180	3,824,020	4,404,300	4,804,180	5,164,180	5,444,180	5,734,032	5,984,032	6,204,032	6,394,044
624,674	3,324,202	4,224,050	4,804,320	5,204,180	5,564,180	5,844,180	6,134,032	6,384,032	6,604,032	6,794,044
656,696	3,684,224	4,644,080	5,204,340	5,604,180	5,964,180	6,244,180	6,534,032	6,784,032	7,004,032	7,194,044
688,718	4,064,246	5,084,110	5,604,360	6,004,180	6,364,180	6,644,180	6,934,032	7,184,032	7,404,032	7,594,044
720,740	4,464,268	5,544,140	6,004,380	6,404,180	6,764,180	7,044,180	7,334,032	7,584,032	7,804,032	7,994,044
752,762	4,884,290	6,024,170	6,404,400	6,804,180	7,164,180	7,444,180	7,734,032	7,984,032	8,204,032	8,394,044
784,784	5,324,312	6,524,200	6,804,420	7,204,180	7,564,180	7,844,180	8,134,032	8,384,032	8,604,032	8,794,044
816,806	5,784,334	7,044,230	7,204,440	7,604,180	7,964,180	8,244,180	8,534,032	8,784,032	9,004,032	9,194,044
848,828	6,264,356	7,584,260	7,604,460	8,004,180	8,364,180	8,644,180	8,934,032	9,184,032	9,404,032	9,594,044
880,850	6,764,378	8,144,290	8,004,480	8,404,180	8,764,180	9,044,180	9,334,032	9,584,032	9,804,032	9,994,044
912,872	7,284,400	8,724,320	8,404,500	8,804,180	9,164,180	9,444,180	9,734,032	9,984,032	10,204,032	10,394,044
944,894	7,824,422	9,324,350	8,804,520	9,204,180	9,564,180	9,844,180	10,134,032	10,384,032	10,604,032	10,794,044
976,916	8,384,444	9,944,380	9,204,540	9,604,180	9,964,180	10,244,180	10,534,032	10,784,032	11,004,032	11,194,044
1,008,938	8,964,466	1,0,584,410	9,604,560	10,004,180	10,364,180	10,564,180	10,834,032	11,084,032	11,304,032	11,494,044
1,040,960	9,564,488	11,244,440	10,004,580	10,404,180	10,684,180	10,864,180	11,134,032	11,384,032	11,604,032	11,794,044
1,072,982	10,184,510	11,924,470	10,404,600	10,804,180	10,964,180	11,044,180	11,234,032	11,484,032	11,704,032	11,894,044
1,104,004	10,824,532	12,624,500	10,804,620	11,204,180	11,164,180	11,164,180	11,334,032	11,584,032	11,804,032	11,994,044
1,136,026	11,484,554	13,344,530	11,204,640	11,604,180	11,284,180	11,264,180	11,434,032	11,684,032	11,904,032	12,094,044
1,168,048	12,164,576	14,084,560	11,604,660	12,004,180	11,404,180	11,364,180	11,534,032	11,784,032	12,004,032	12,194,044
1,200,070	12,864,598	14,844,590	12,004,680	12,404,180	11,524,180	11,444,180	11,614,032	11,884,032	12,104,032	12,294,044
1,232,092	13,584,620	15,624,620	12,404,700	12,804,180	11,644,180	11,484,180	11,704,032	11,984,032	12,204,032	12,394,044
1,264,114	14,324,642	16,424,650	12,804,720	13,204,180	11,764,180	11,544,180	11,794,032	12,084,032	12,304,032	12,494,044
1,296,136	15,084,664	17,244,680	13,204,740	13,604,180	11,844,180	11,604,180	11,894,032	12,184,032	12,404,032	12,594,044
1,328,158	15,864,686	18,084,710	13,604,760	14,004,180	11,924,180	11,664,180	11,994,032	12,284,032	12,504,032	12,694,044
1,360,180	16,664,708	18,944,740	14,004,780	14,404,180	12,004,180	11,724,180	12,094,032	12,384,032	12,604,032	12,794,044
1,392,202	17,484,730	19,824,770	14,404,800	14,804,180	12,084,180	11,784,180	12,194,032	12,484,032	12,704,032	12,894,044
1,424,224	18,324,752	20,724,800	14,804,820	15,204,180	12,164,180	11,844,180	12,294,032	12,584,032	12,804,032	12,994,044
1,456,246	19,184,774	21,644,830	15,204,840	15,604,180	12,244,180	11,904,180	12,394,032	12,684,032	12,904,032	13,094,044
1,488,268	20,064,796	22,584,860	15,604,860	16,004,180	12,324,180	11,964,180	12,494,032	12,784,032	13,004,032	13,194,044
1,520,290	20,964,818	23,544,890	16,004,880	16,404,180	12,404,180	12,024,180	12,594,032	12,884,032	13,104,032	13,294,044
1,552,312	21,884,840	24,524,920	16,404,900	16,804,180	12,484,180	12,084,180	12,694,032	12,984,032	13,204,032	13,394,044
1,584,334	22,824,862	25,524,950	16,804,920	17,204,180	12,564,180	12,144,180	12,794,032	13,084,032	13,304,032	13,494,044
1,616,356	23,784,884	26,544,980	17,204,940	17,604,180	12,644,180	12,204,180	12,894,032	13,184,032	13,404,032	13,594,044
1,648,378	24,764,906	27,584,010	17,604,960	18,004,180	12,724,180	12,264,180	12,994,032	13,284,032	13,504,032	13,694,044
1,680,400	25,764,928	28,644,040	18,004,980	18,404,180	12,804,180	12,324,180	13,094,032	13,384,032	13,604,032	13,794,044
1,712,422	26,784,950	29,724,070	18,404,100	18,804,180	12,884,180	12,384,180	13,194,032	13,484,032	13,704,032	13,894,044
1,744,444	27,824,972	30,824,100	18,804,120	19,204,180	12,964,180	12,444,180	13,294,032	13,584,032	13,804,032	13,994,044
1,776,466	28,884,994	31,944,130	19,204,140	19,604,180	13,044,180	12,504,180	13,394,032	13,684,032	13,904,032	14,094,044
1,808,488	29,964,016	33,084,160	19,604,160	20,004,180	13,124,180	12,564,180	13,494,032	13,784,032	14,004,032	14,194,044
1,840,510	31,064,038	34,244,190	20,004,180	20,404,180	13,204,180	12,624,180	13,594,032	13,884,032	14,104,032	14,294,044
1,872,532	32,184,060	35,424,220	20,404,200	20,804,180	13,284,180	12,684,180	13,694,032	13,984,032	14,204,032	14,394,044
1,904,554	33,324,082	36,624,250	20,804,220	21,204,180	13,364,180	12,744,180	13,794,032	14,084,032	14,304,032	14,494,044
1,936,576	34,484,104	37,844,280	21,204,240	21,604,180	13,444,180	12,804,180	13,894,032	14,184,032	14,404,032	14,594,044
1,968,598	35,664,126	39,084,310	21,604,260	22,004,180	13,524,180	12,864,180	13,994,032	14,284,032	14,504,032	14,694,044
1,000,000	36,864,148	40,344,340	22,004,280	22,404,180	13,604,180	12,924,180	14,094,032	14,384,032	14,604,032	14,794,044
1,032,022	38,084,170	41,624,370	22,404,300	22,804,180	13,684,180	12,984,180	14,194,032	14,484,032	14,704,032	14,894,044
1,064,044	39,324,192	42,924,400	22,804,320	23,204,180	13,764,180	13,044,180	14,294,032	14,584,032	14,804,032	14,994,044
1,096,066	40,584,214	44,244,430	23,204,340	23,604,180	13,844,180	13,104,180	14,394,032	14,684,032	14,904,032	15,094,044
1,128,088	41,864,236	45,584,460	23,604,360	24,004,180	13,924,180	13,164,180	14,494,032	14,784,032	15,004,032	15,194,044
1,160,110	43,164,258	46,944,490	24,004,380	24,404,180	14,004,180	13,224,180	14,594,032	14,884,032	15,104,032	15,294,044
1,192,132	44,484,280	48,324,520	24,404,400	24,804,180	14,084,180	13,284,180	14,694,032	14,984,032	15,204,032	15,394,044
1,224,154	45,824,302	49,724,550	24,804,420	25,204,180	14,164,180	13,344,180	14,794,032	15,084,032	15,304,032	15,494,044
1,256,176	47,184,324	51,144,580	25,204,440	25,604,180	14,244,180	13,404,180	14,894,032	15,184,032	15,404,032	15,594,044
1,288,198	48,564,346	52,584,610	25,604,460	26,004,180	14,324,180	13,464,180	14,994,032	15,284,032	15,504,032	15,694,044
1,320,220	49,964,368	54,044,640	26,004,480	26,404,180	14,404,180	13,524,180	15,094,032	15,384,032	15,604,032	15,794,044
1,352,242	51,384,390	55,524,670	26,404,500	26,804,180	14,484,180	13,584,180	15,194,032	15,484,032	15,704,032	15,894,044
1,384,264	52,824,412	57,024,700	26,804,520	27,204,180	14,564,180	13,644,180	15,294,032	15,584,032	15,804,032	15,994,044
1,416,286	54,284,434	58,544,730	27,204,540	27,604,180	14,644,180	13,704,180	15,394,032	15,684,032	15,904,032	16,094,044
1,448,308	55,764,456	60,084,760	27,604,560	28,004,180	14,724,180	13,764,180	15,494,032	15,784,032	16,004,032	16,194,044
1,480,330	57,264,478	61,644,790	28,004,580	28,404,180	14,804,180	13,824,180	15			

## Models for Loss Reserving

Method	0-1	1-2	2-3	3-4	4-5	5-6
Standard Chain Ladder	2.30320	1.42097	1.20149	1.11491	1.07412	1.04784
Arithmetic Average	2.28806	1.41494	1.19832	1.11307	1.07234	1.04741
Geometric Average	2.28656	1.41462	1.19820	1.11301	1.07229	1.04740
Average Without Min/Max	2.27951	1.41098	1.19697	1.11129	1.06840	1.04720
Wtd. Average of Last 4	2.38317	1.44078	1.20870	1.11892	1.07664	1.04802
Average of Last 4	2.37843	1.43814	1.20704	1.11771	1.07532	1.04755

Each of these choices can be regarded as a different model, and if you think about them you'll find that each of them embodies certain assumptions about the data (or about the modeler or their company). You might also have certain rules of thumb as to when to use one model rather than another – these considerations ought properly to be regarded as a part of your model. This is because we want to be able to compare models in terms of quality, or, if you'll forgive the pun, 'fit for purpose'.

In this example there are always the same number of parameters (for a given size and shape of data array) and that's dictated by your structure, but it seems more natural that the number of required parameters should also depend on what's in the data.



## Models for Loss Reserving: Further Considerations

These are some of the things you need to think about, in terms of achieving a good model:

The smaller the number of parameters the better, although this is one consideration among others. In more sophisticated contexts you can use the AIC or BIC to grade various models.

Take away point: redundant parameters harm a model – they improve the fit but add uncertainty to the forecast.

In the table above we showed the age-to-age ratios, but we should also include a 'to Ultimate' ratio – that is really part of the forecast, but the parameters used in a forecast should be regarded as part of the model as well. How do you go about choosing a 'to Ultimate ratio'? Via smoothing, perhaps?

To get a grip on all relevant considerations it is useful to have a sandbox for model testing.



# A Sandbox for model QC: Real vs Simulated data

This just means that you have a rich set of sample data that you can use for testing models.

These could be sets of real data where you know the long-term outcome.

You know the data well and use it again and again.

This has advantages over using simulated data, but also has certain drawbacks.

What are the issues or real vs simulated data?

Knowing the outcome with real data can leads to a bias in choice of model. We want to know what the best estimate of the outcome was at the time, and this might differ from what actually happened.

Generally it is good to have access to both kinds of data.

Simulation of data might sound tricky, but having a model for the data and being able to simulate data are almost identical, or should be.

This is an important point and bears repeating.



## Modeling and Simulating

Having a model for the data and being able to simulate data are almost identical.

What makes a good model? What makes a good simulation?

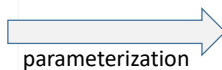
Is the answer to these two questions the same? Not really.

More like two ways of looking at the same thing.

A good simulation should be a “deep fake”.

175,678	542,070	476,704	766,681	624,398	666,702	699,639	718,281	793,904	796,344	782,541
178,576	484,740	503,842	468,523	739,574	737,960	623,542	848,240	871,022	889,822	
233,712	468,541	457,728	780,882	864,052	320,268	976,764	902,572	1,020,222		
233,448	464,530	448,300	779,541	870,704	870,268	764,124	1,052,122			
233,836	498,514	498,764	809,862	898,464	870,876	764,124	1,052,122			
287,424	478,480	435,936	745,428	862,224						
287,736	473,224	447,772	794,388	897,788						
336,764	768,020	833,828	1,020,222							
436,764	768,020	1,020,222								
436,776	1,020,222	1,020,222								
496,288										

Data

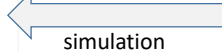


$$y(w, d) = \alpha_w + \sum_{j=1}^d \gamma_j + \sum_{t=2}^{w+d} t_t + \varepsilon$$

Model

175,678	542,070	476,704	766,681	624,398	666,702	699,639	718,281	793,904	796,344	782,541
178,576	484,740	503,842	468,523	739,574	737,960	623,542	848,240	871,022	889,822	
233,712	468,541	457,728	780,882	864,052	320,268	976,764	902,572	1,020,222		
233,448	464,530	448,300	779,541	870,704	870,268	764,124	1,052,122			
233,836	498,514	498,764	809,862	898,464	870,876	764,124	1,052,122			
287,424	478,480	435,936	745,428	862,224						
287,736	473,224	447,772	794,388	897,788						
336,764	768,020	833,828	1,020,222							
436,764	768,020	1,020,222								
436,776	1,020,222	1,020,222								
496,288										

Sim Data



$$y(w, d) = \alpha_w + \sum_{j=1}^d \gamma_j + \sum_{t=2}^{w+d} t_t + \varepsilon$$

Model



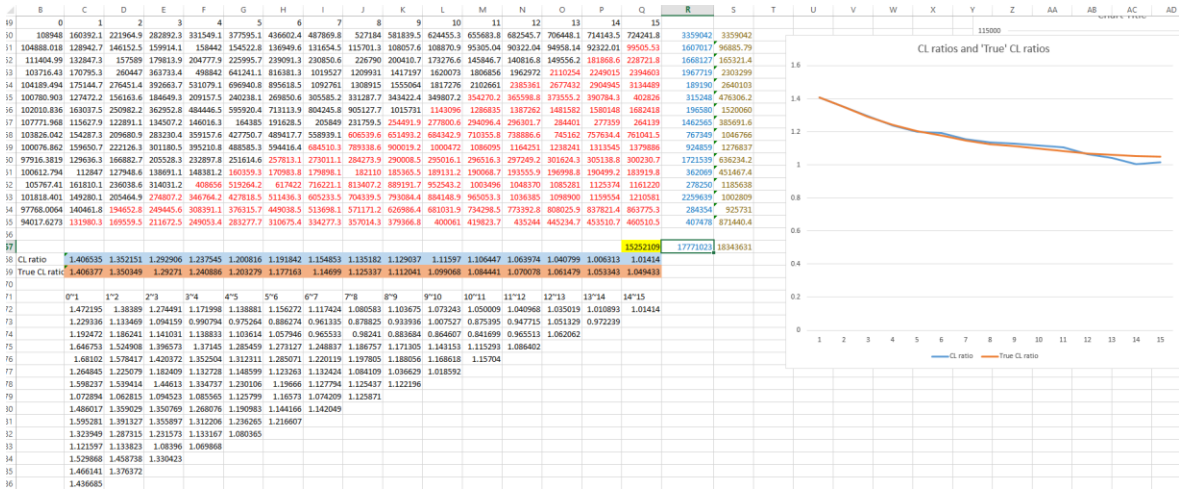
# The value of simulating data

Does anyone know of a good chain-ladder based data simulator?

The next few slides show a simple one that I created in Excel. This is an exercise I recommend, especially if you use this method a lot.



## The value of simulating data



Here is a screen cap. The data is the black part of the array at the top. The red are the future values that I got for free as a result of my method.

Underneath is the age-to-age ratio triangle, which tells me how plausible looking my sims are.

Light blue are the chain-ladder ratios and the C-L ultimates. The orange or light-brown are the 'best' ratios.



## The value of simulating data

1. The aim is to simulate data that 'looks like' real data.
2. Because a uniform process is used we produce consistent 'future' values at the same time. We can use these to test the forecast.

	4	5	6	7	8	9	10	1
331549.1	377595.1	436602.4	487869.8	527184	581839.5	624455.3	655683.	
158442	154522.8	136949.6	131654.5	115701.3	108057.6	108870.9	95305.0	
204777.9	225995.7	239091.3	230850.6	226790	200410.7	173276.6	145846.	
498842	641241.1	816381.3	1019527	1209931	1417197	1620073	180685	
531079.1	696940.8	895618.5	1092761	1308915	1555064	1817276	210266	
209157.5	240238.1	269850.6	305585.2	331287.7	343422.4	349807.2	354270.	
484446.5	595920.4	713113.9	804245.8	905127.7	1015731	1143096	128683.	
146016.3	164385	191628.5	205849	231759.5	254491.9	277800.6	294096.	
359157.6	427750.7	489417.7	558939.1	606539.6	651493.2	684342.9	710355.	
395210.8	488585.3	594416.4	684510.3	789338.6	900019.2	1000472	108609.	
232897.8	251614.6	257813.1	273011.1	284273.9	290008.5	295016.1	296516.	
148381.2	160359.3	170983.8	179898.1	182110	185365.5	189131.2	190068.	
408656	519264.2	617422	716221.1	813407.2	889191.7	952543.2	100349	
346764.2	427818.5	511436.3	605233.5	704339.5	793084.4	884148.9	965053.	
308391.1	376315.7	449038.5	513698.1	571171.2	626986.4	681031.9	734298.	

3*4	4*5	5*6	6*7	7*8	8*9	9*10	:
1.171998	1.138881	1.156272	1.117424	1.080583	1.103675	1.073243	
0.990794	0.975264	0.886274	0.961335	0.878825	0.933936	1.007527	
1.138833	1.103614	1.057946	0.965533	0.98241	0.883684	0.864607	
1.37145	1.285459	1.273127	1.248837	1.186757	1.171305	1.143153	
1.352504	1.312311	1.285071	1.220119	1.197805	1.188056	1.168618	
1.132728	1.148599	1.123263	1.132424	1.084109	1.036629	1.018592	
1.334737	1.230106	1.19666	1.127794	1.125437	1.122196		
1.085565	1.125799	1.16573	1.074209	1.125871			
1.268076	1.190983	1.144166	1.142049				
1.312206	1.236265	1.216607					
1.133167	1.080365						

3. A table of cumulatives doesn't reveal much to the eye, so the idea was to produce a plausible looking age-to-age ratios table.



## The value of simulating data

4. The CL method is deterministic so there is a need to 'inject' randomness into the simulation. There is no obvious consistent way to do this, so it's a matter of choice. The underlying structure is therefore CL-skeleton with randomness added on.

In my example I put random fluctuations in the individual age-to-age ratios and added some normally distributed 'noise' on top of that. I wanted a small minority of individual age-to-age ratios to be less than 1.

$$f_x = D4*(D4/C4+(D4/C4-1)*(0.25*RAND()-0.3))+AVERAGE(D4:D19)*NORM.S.INV(RAND())*E51/50$$

C	D	E	F	G
7*RAND()	=(0.8+0.25*RAND())	=(0.8+0.25*RAND())	=(0.8+0.25*RAND())	=(0.8+0.25*RAND())
=(1+0.7*RAND())	=C4*(C4/B4+(C4/B4-1)*(1+0.7*RAND()))	=D4*(D4/C4+(D4/C4-1)*(1+0.7*RAND()))	=E4*(E4/D4+(E4/D4-1)*(1+0.7*RAND()))	=F4*(F4/E4+(F4/E4-1)*(1+0.7*RAND()))
=(1+0.7*RAND())	=C5*(C5/B5+(C5/B5-1)*(1+0.7*RAND()))	=D5*(D5/C5+(D5/C5-1)*(1+0.7*RAND()))	=E5*(E5/D5+(E5/D5-1)*(1+0.7*RAND()))	=F5*(F5/E5+(F5/E5-1)*(1+0.7*RAND()))
=(1+0.7*RAND())	=C6*(C6/B6+(C6/B6-1)*(1+0.7*RAND()))	=D6*(D6/C6+(D6/C6-1)*(1+0.7*RAND()))	=E6*(E6/D6+(E6/D6-1)*(1+0.7*RAND()))	=F6*(F6/E6+(F6/E6-1)*(1+0.7*RAND()))
=(1+0.7*RAND())	=C7*(C7/B7+(C7/B7-1)*(1+0.7*RAND()))	=D7*(D7/C7+(D7/C7-1)*(1+0.7*RAND()))	=E7*(E7/D7+(E7/D7-1)*(1+0.7*RAND()))	=F7*(F7/E7+(F7/E7-1)*(1+0.7*RAND()))
=(1+0.7*RAND())	=C8*(C8/B8+(C8/B8-1)*(1+0.7*RAND()))	=D8*(D8/C8+(D8/C8-1)*(1+0.7*RAND()))	=E8*(E8/D8+(E8/D8-1)*(1+0.7*RAND()))	=F8*(F8/E8+(F8/E8-1)*(1+0.7*RAND()))
=(1+0.7*RAND())	=C9*(C9/B9+(C9/B9-1)*(1+0.7*RAND()))	=D9*(D9/C9+(D9/C9-1)*(1+0.7*RAND()))	=E9*(E9/D9+(E9/D9-1)*(1+0.7*RAND()))	=F9*(F9/E9+(F9/E9-1)*(1+0.7*RAND()))
=(1+0.7*RAND())	=C10*(C10/B10+(C10/B10-1)*(1+0.7*RAND()))	=D10*(D10/C10+(D10/C10-1)*(1+0.7*RAND()))	=E10*(E10/D10+(E10/D10-1)*(1+0.7*RAND()))	=F10*(F10/E10+(F10/E10-1)*(1+0.7*RAND()))
=(1+0.7*RAND())	=C11*(C11/B11+(C11/B11-1)*(1+0.7*RAND()))	=D11*(D11/C11+(D11/C11-1)*(1+0.7*RAND()))	=E11*(E11/D11+(E11/D11-1)*(1+0.7*RAND()))	=F11*(F11/E11+(F11/E11-1)*(1+0.7*RAND()))
=(1+0.7*RAND())	=C12*(C12/B12+(C12/B12-1)*(1+0.7*RAND()))	=D12*(D12/C12+(D12/C12-1)*(1+0.7*RAND()))	=E12*(E12/D12+(E12/D12-1)*(1+0.7*RAND()))	=F12*(F12/E12+(F12/E12-1)*(1+0.7*RAND()))
=(1+0.7*RAND())	=C13*(C13/B13+(C13/B13-1)*(1+0.7*RAND()))	=D13*(D13/C13+(D13/C13-1)*(1+0.7*RAND()))	=E13*(E13/D13+(E13/D13-1)*(1+0.7*RAND()))	=F13*(F13/E13+(F13/E13-1)*(1+0.7*RAND()))
=(1+0.7*RAND())	=C14*(C14/B14+(C14/B14-1)*(1+0.7*RAND()))	=D14*(D14/C14+(D14/C14-1)*(1+0.7*RAND()))	=E14*(E14/D14+(E14/D14-1)*(1+0.7*RAND()))	=F14*(F14/E14+(F14/E14-1)*(1+0.7*RAND()))

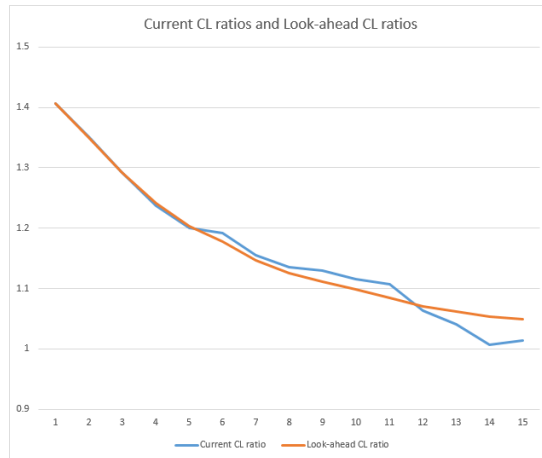


## The value of simulating data

5. Because I had the 'true' forecast values I also had access to 'true' or 'look-ahead' CL ratios, based on all the data instead of just the current data.

The look-ahead ratios when graphed were smoother than the current ratios – which might make a case for ratio smoothing.

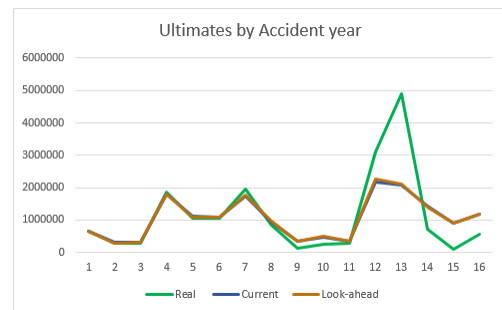
13	10118.4011	149280.09	205464.9	274807.2	346764.2
14	101818.4011	149280.09	205464.9	274807.2	346764.2
15	97768.00644	140461.82	194652.8	249445.6	308391.1
16	94017.62731	131980.27	169559.5	211672.5	249053.4
Current CL ratio	1.4065347	1.352151	1.292906	1.237545	
Look-ahead CL ratio	1.4063774	1.350349	1.29271	1.240886	



## The value of simulating data

6. Naturally, part of the simulator was to run the CL method forecast with the two sets of ratios, and compare the ultimates with the 'true' values that were consistently simulated.

08	552765.589	564919	1170456	1170506
Ultimates:	Real	Current	Look-ahead	
	18038852	16814808	16969278	
08	1.09971743	1.095544		



7. How did we do? Typically with this set-up the CL forecasts differ significantly from the true result. And it's clear why. Models are good in the early accident years but poor in the later ones. They under-estimate the volatility.

8. This gives you exactly the motivation behind Bornhuetter-Ferguson. But the problem it seeks to correct is not in the data, but in the model.



## Take-away point #1: Having a data model and being able to simulate data are almost identical

1. If your model is derived from (parameterized by) real data, then the datasets you simulated ought to 'look-like' the original data.
2. This is an important idea: **if your model really captures the features in the original data then you should be able to run it backwards and produce datasets that are similar to the original data. This is a powerful way of testing the model.**
3. It leads to an important question: **What does it mean to be similar to the data?**
4. In my example I wasn't trying to simulate a particular dataset, but I judged the plausibility of the data by the plausibility of the age-to-age ratios.
5. So one answer: Every result of transforming the data that arises in the course of modeling it should 'look like' the same result for the real data. (The transformations should make the 'looks like' easier to judge.) A good simulation should be a "deep fake".
6. Corollary: If it's easy to tell that data simulated from a model is not real data then it's probably not a good model.



## Take-away point #1: Having a data model and being able to simulate data are almost identical

7. A further point: My Excel CL-reversing simulator was poor because the randomness was introduced in a completely ad hoc manner. A better model is going to have some way of measuring the volatility inherent in the data and incorporating that, so that when you run the model backwards your simulations should come out with pretty much the same volatility.

Enter Mack and the Bootstrap!

But first a digression...





## Digression: Simulating Insurance

Before we go on, one reason that I recommend creating your own CL data simulator is that it's fun. It very quickly becomes a game where you can play around with the formulas and parameters and see how good you can get at forecasting. It's simple enough to do this easily.

In general 'game-ification' is a bit of a buzzword these days. We're reliably informed that people learn skills faster if it is turned into a game. How many of you learned to type in this way?

Someone might create a good game to learn loss-reserving, putting in all the pitfalls.

A while back I had the idea of creating a P&C Insurance simulator game. The idea was to turn it into an app that we could give away at conferences like this. People might enjoy playing it for a day or two and it would have our logo plastered over it.

It never got beyond a prototype in Python which I want to show you. It doesn't have any logos on it, but if you think it might be fun to play come and see me at our booth and I'll give you a copy of the Python script. (The Python language is free and the script is just an easy to understand text file.)



## The P&C Insurance Game

Two players: You and your Competitor (= the computer)

When the game round starts you get a list of properties seeking insurance:

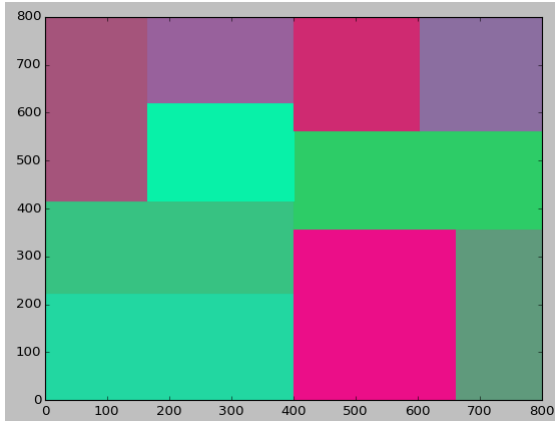
```
>>>
Start? y
Number of properties? 10
property # 1 : insured value = 1081791.0 event probability = 3.0 %
property # 2 : insured value = 2112635.0 event probability = 6.0 %
property # 3 : insured value = 1157874.0 event probability = 17.0 %
property # 4 : insured value = 1136942.0 event probability = 24.0 %
property # 5 : insured value = 1800431.0 event probability = 10.0 %
property # 6 : insured value = 2216953.0 event probability = 5.0 %
property # 7 : insured value = 1129078.0 event probability = 1.0 %
property # 8 : insured value = 1486219.0 event probability = 15.0 %
property # 9 : insured value = 987038.0 event probability = 21.0 %
property # 10 : insured value = 1930853.0 event probability = 14.0 %
```

Each property want to be insured to a certain value and has a certain probability of a loss event in the insured period. The loss, if it happens, can be anything up to the insured value.

The game model includes *randomized environmental factors* affecting severity and event likelihood. These change with each round.



## The P&C Insurance Game



It generates a little picture of the properties. Size = value, color = event likelihood.

When you close the picture window you are prompted for your premium-setting strategy:

-----  
 What is your strategy? [eg. OS3R2 or C+S-R] OS0R-2

Strategy = how you set your premiums. Whether you or your competitor get the account is premium driven, but only probabilistically.

So depending on the client you will be more or less competitive than the base rate which is designed for LR = 90%

S means discounting for high value accounts; R means discounting for high risk ones.

OS2R-1 means you prefer low risk and strongly prefer high value accounts.

C+S-R means you look at what your competitor is charging and whatever it is you try do outdo him for high value low risk.



## The P&C Insurance Game

OS0R-2 was chosen in response to the picture. In this case the competitor chose a similar strategy, but discounted more on large accounts. Split was about equal, but we raised a bit more premium. The ELR for each policy indicates discounting. Here the Competitor did more of that.

```
Competitor strategy is OS1R-1
[0, 1, 1, 1, 0, 0, 1, 1, 0, 0]
MY PORTFOLIO
```

```
-----
property # 2 Premium = 126981.0 Value = 2,112,635 Risk level = 0.055 ELR = 92 %
property # 3 Premium = 211432.0 Value = 1,157,874 Risk level = 0.166 ELR = 91 %
property # 4 Premium = 298153.0 Value = 1,136,942 Risk level = 0.236 ELR = 90 %
property # 7 Premium = 10382.0 Value = 1,129,078 Risk level = 0.009 ELR = 92 %
property # 8 Premium = 250263.0 Value = 1,486,219 Risk level = 0.153 ELR = 91 %
```

```
-----
Total Premium = 897,211
```

```
COMPETITOR PORTFOLIO
```

```
-----
property # 1 Premium = 39501.0 Value = 1,081,791 Risk level = 0.034 ELR = 93 %
property # 5 Premium = 184633.0 Value = 1,800,431 Risk level = 0.096 ELR = 93 %
property # 6 Premium = 108132.0 Value = 2,216,953 Risk level = 0.046 ELR = 94 %
property # 9 Premium = 222309.0 Value = 987,038 Risk level = 0.207 ELR = 92 %
property # 10 Premium = 289307.0 Value = 1,930,853 Risk level = 0.14 ELR = 93 %
```

```
-----
Total Premium = 843,882
```

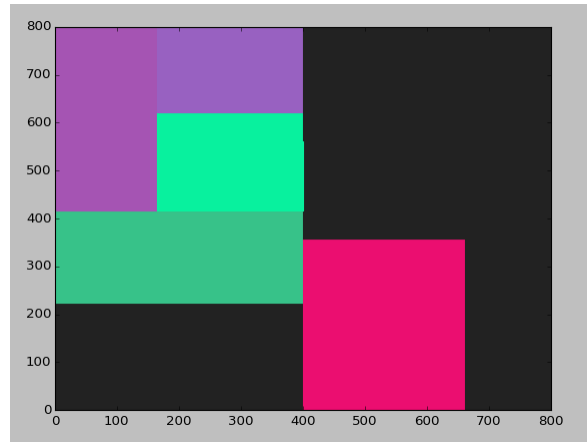


## The P&C Insurance Game

The competitor's properties have been blacked out.  
We only got two of the 5 low risk properties, and  
we got the big high risk one.  
Not as good a position as we'd hoped for.

Salesmanship counts for something, but at least we  
didn't discount as much as the competitor.

ready? y



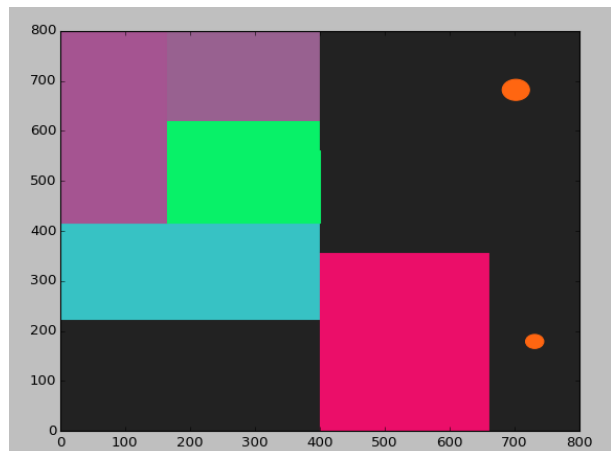
## The P&C Insurance Game

property # 5 is hit.  
property # 10 is hit.

The size of the orange dot shows the severity.

All of our properties were event free!

Bonus to the sales team!!



## The P&C Insurance Game

```

My losses = 0
Change = 897,211
My total funds = 897,211
-----
Competitor losses = 2,213,494
Change = -1,369,611
Competitor total funds = -1,369,611

```

```
=====
```

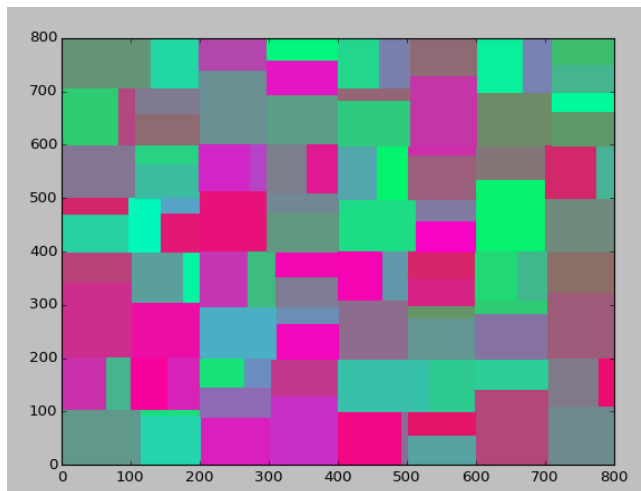
```

Another round? y
Number of properties? 100

```



## The P&C Insurance Game



## Back to the main thread: The value of simulating data

One moral we can draw from all of that is when you simulate you need to choose your random inputs carefully, both as to distribution and where in the structure you inject them. The original Excel CL model failed on both counts: the random bits were chosen ad hoc from easy distributions, they were used to make the individual ratios table look good, but with no further insight into the structure.

The Bootstrap Method (which is ultimately nothing more than a way to run the Chain-Ladder backwards\*) attempts to solve both of these problems in a single stroke.

1. We'll extract the random inputs from the deviations between model and data (i.e. the 'residuals')
2. We'll inject them in exactly the same places as we took them from.
3. Randomness will come from randomly shuffling them.

There are numerous technical problems that have to be solved to make this work, of which I'll only mention the first:

If you are going to shuffle the residuals they need to all be on the same basis – differences between big/small numbers are typically big/small – they need to be scaled before you can swap them.

The natural way to do this is via a regression, where part of the process is to compute the standard deviation of the residuals; this ought to be the natural scaling factor.

So, we'll follow Thomas Mack and express each step of the C-L as a regression.

\*When applied to the Mack model. Other bootstraps invert other models.



## The Chain-Ladder as a set of regressions

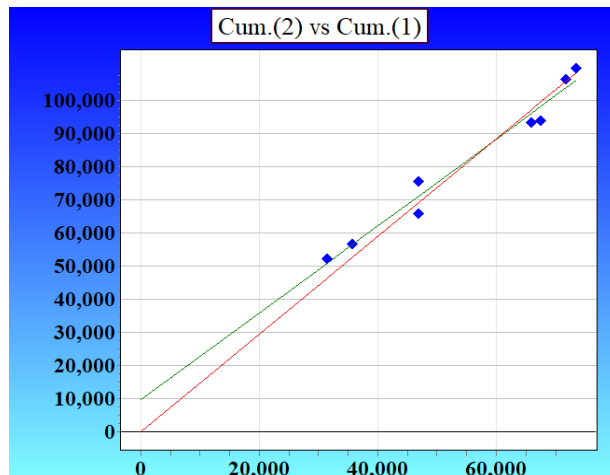
Here is what a single step in the C-L looks like as a regression. (Real data.)

The red line is the C-L ratio, and its gradient has been selected so as to minimize the sum of the squares of the distances from the blue dots, but with a weighting so that the same deviation counts more lower down the line than higher.

It looks pretty good, doesn't it?

Actually there's an optimistic bias here, since  
 $Cumul2 = Cumul1 + Incr2$

The true regression underneath what you see here is of  $Incr2$  on  $Cumul1$ :

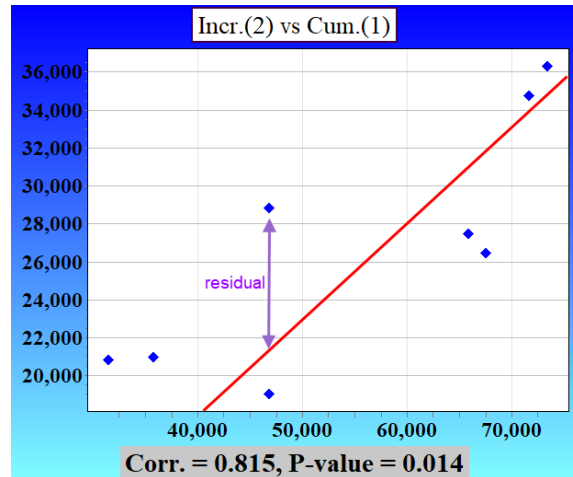


## The Chain-Ladder as a set of regressions

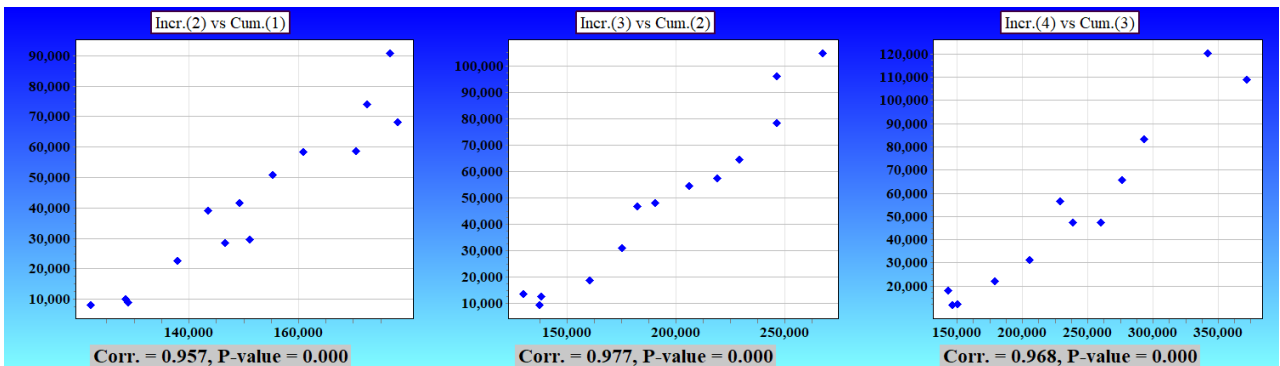
The residuals from this regression, the differences between observed and predicted, suitably reweighted and standardized will provide us with a completely interchangeable set of random-like values expressive of the inherent volatility in the data.

To simulate a dataset we can sprinkle these residuals randomly over our data array, unweighting and un-standardizing according to the cell they fall into, and then add them onto the regression value (red line) that belongs with that cell.

Incidentally, these regressions form a powerful fake data detector. If I apply them to data produced by my Excel C-L simulator, I get...



## Chain-Ladder regressions as fake data detector



Here are three successive age-to-age regressions from the data generated by my primitive C-L reverser. The correlations are insanely high, such as are never seen in real data! They completely expose my fabrication.

(Note that Bootstrap generally abbreviates as 'BS'.)



## The Chain-Ladder as a set of regressions

Now that we have a full set of standardized residuals we can do three things:

(1) Plot them in different views, and this will give us a sort of x-ray of **how well the model fits the data**.

(2) Create **as many Bootstrap pseudo-data sets as we want** and use them to draw out distributional measures for our C-L model.

And

(3) Combine (1) and (2) by comparing the X-rays of the real data with those of the pseudo-data to **again assess the quality of the model**.

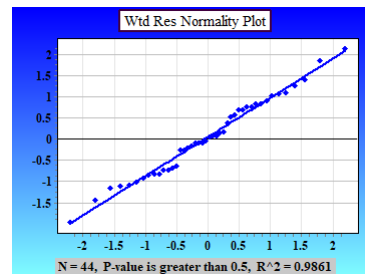
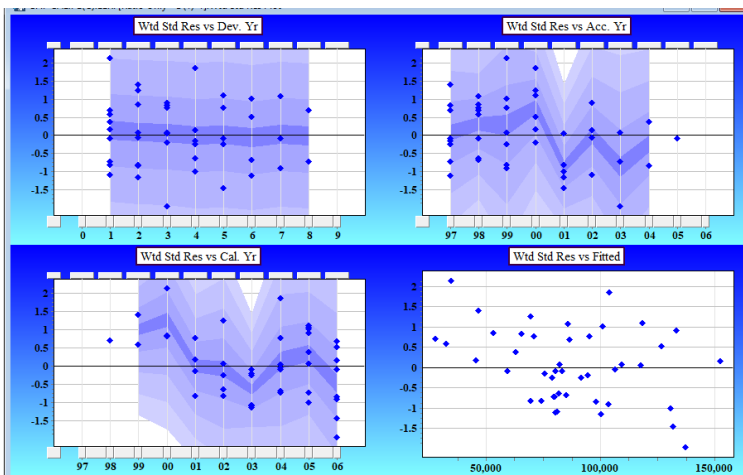
I'll finish by quickly going through each of these in turn.



## Evaluating the fit of model to data

### (1) Plot them in different views.

Here are five different ways of looking at the residuals:



Left clockwise:

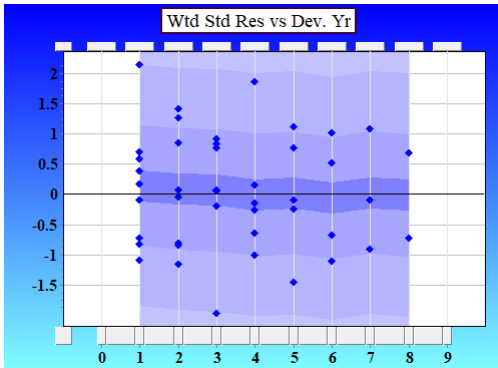
1. By development year
2. By accident year
3. By Size of underlying value
4. By Calendar year

Above:

1. Normality plot – quantile vs. Normal quantile.



## Evaluating the fit of model to data: the view from development



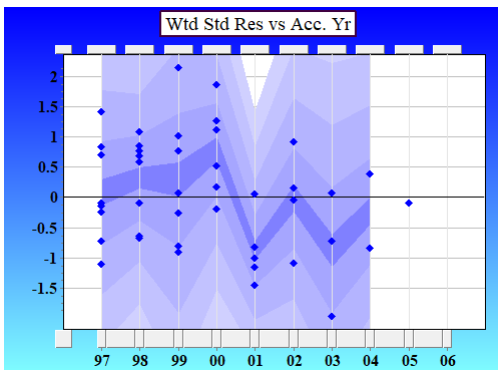
Along the development axis the residuals ought to appear nicely balanced. This is the age-to-age direction; each residual comes out of its respective regression and the weighting and standardization mean that the shade bars ought to be close to horizontal.

Weighting = adjusting the Std. Deviation by size of the predictor  
Standardizing = adjusting the residual by the Std. Deviation.

This shows only that Mack was done correctly.



## Evaluating the fit of model to data: the view from accident



Along the accident axis we can see some structure that was not captured by the model.

The early year residuals lean positive, the later ones lean strongly negative.

Does this matter?

Yes, it does.

It means our forecasts come in too low in the early years and too high in the later years, and the division is sharp at 2000~2001.

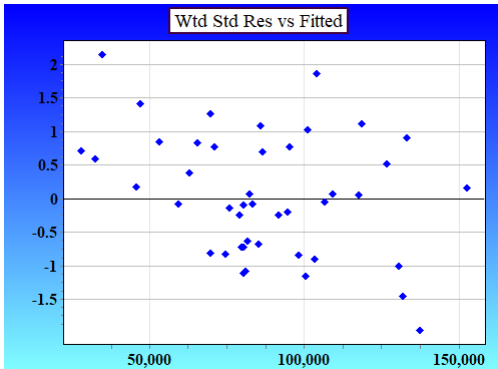
It's something you have to look into. You might need to split the data, or remove early years from your calculations.

(This data is CAL.)





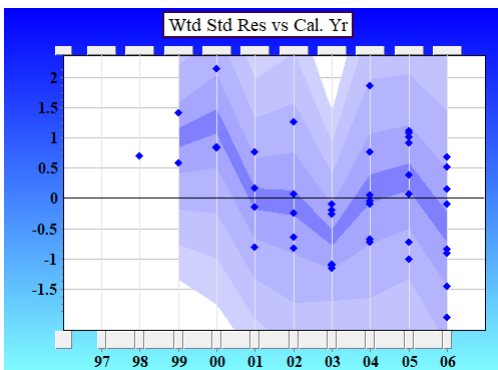
## Evaluating the fit of model to data: the view from size



Arrayed according to the size of the fitted value the division between positive and negative residuals appears again. The big numbers have negative residuals while the small ones have positive ones. This suggests a systematic bias in our model derived values and that the forecast is likely to come in on the high side. The conclusion is not certain, but again we see that there is structure in the data that is not removed by the model.



## Evaluating the fit of model to data: the view from calendar

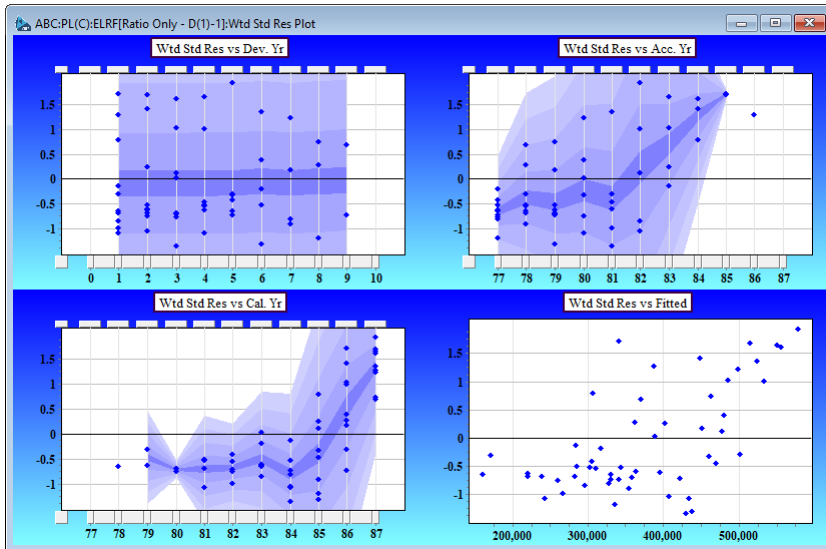


In the calendar direction this unaccounted for structure appears as something like a constant trend. The further in time we go the more out of kilter the fitted values are. Calendar trends (aka inflation) are not picked up by this kind of model. They can have severe effects on the forecast. If you know they are there you might be able to develop strategies to compensate – but first you need to know they are there.

In this case the downward trend means the model likely overestimates future losses. The next slide shows a more dangerous example.



## Evaluating the fit of model to data: a synoptic view



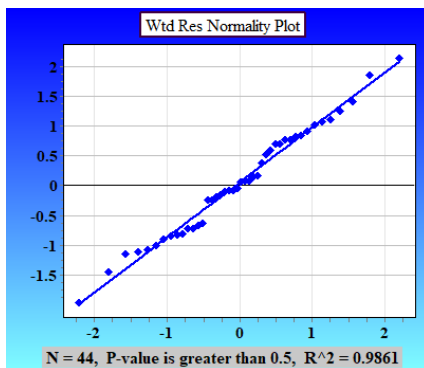
This is WC data.

In this case there was a radical change in trend at about 1984. We go from overfitting the earlier years to seriously underfitting the later ones.

Trusting this model without further adjustment would lead to drastic under-reserving and eventual insolvency. (Which I believe is what happened.)



## Evaluating the fit of model to data: the view from Normal



The fifth 'x-ray' picture is the Normality plot, which for this example looks good. There are reasons why we want the weighted and standardized residuals to be Normal.

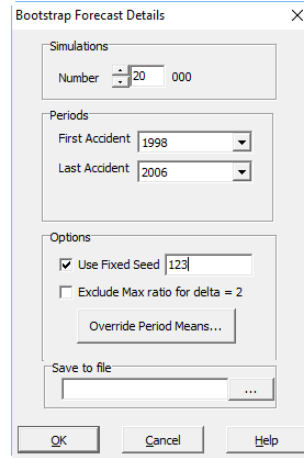
In fact this speaks to Mack's original motivation in developing the regression formulation of the C-L. Of all the ways that could have been used to come up with an average age-to-age ratio, the C-L formula is best if these residuals are Normal. It is a hidden assumption in the method.



## Create as many Bootstrap pseudo-data sets as we want and use them to draw out distributional measures for your C-L model

As they say about sausages: There is no problem as long as we don't go into the details of how it is done.

Depending on your software you press a few buttons to set it up.



And voilà!



### Bootstrap distribution

Sample-Based Statistics					
Accident Year	Sample Mean	ELRF Mean	Sample Median	Sample S.D.	ELRF S.D.
1998	507	989	491	947	478
1999	932	914	929	1,385	1,065
2000	2,725	2,976	2,713	1,970	1,857
2001	8,964	6,536	8,906	3,672	2,274
2002	18,633	16,360	18,592	7,250	6,624
2003	36,648	28,916	36,517	9,945	9,154
2004	59,203	50,009	58,955	12,004	10,598
2005	82,725	75,373	82,011	18,791	13,343
2006	92,666	86,679	92,116	20,677	19,662
Total	303,003	268,752	302,153	37,952	33,501

20,000 Simulations. 1 Unit = 1,000 €

%	Sample			
	Quantile	# S.D.'s	VaR	T-VaR
99.7	409.503	2.806	106.500	118.402
99.6	406.963	2.739	103.959	115.168
99.5	403.711	2.654	100.708	112.664
99.4	401.117	2.585	98.114	110.484
99.3	398.778	2.524	95.774	108.568
99.2	397.495	2.490	94.492	106.882
99.1	395.702	2.443	92.699	105.399
99.0	394.295	2.405	91.292	104.068
98.0	383.416	2.119	80.413	94.615
97.0	376.138	1.927	73.134	88.595
96.0	371.186	1.797	68.183	84.104
95.0	366.585	1.675	63.582	80.455

The entire distribution is available. However, if you look closely you can see that the Bootstrap sample mean is about 13% bigger than the ELRF = Mack = C-L mean, and the sample S.D. is about 13% bigger than the Mack S.D.

If you like the C-L mean value better you can shift the distribution over to equalize the means.

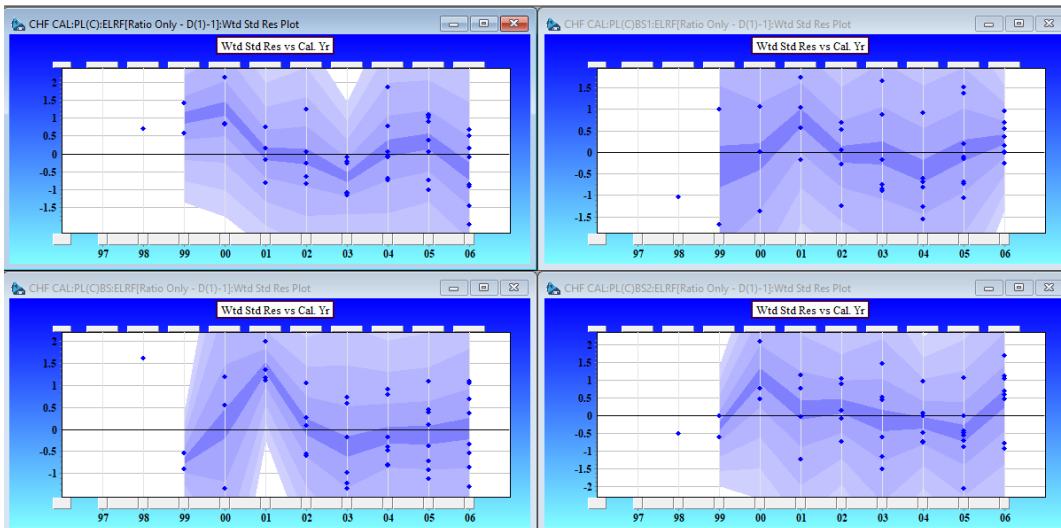


## Combine Bootstrap and model-fit by comparing the residual 'X-rays' of the real data with those of the pseudo-data to assess the quality of the model

Bootstrap simulated pseudo-datasets are computationally very cheap. We just used 20,000 of them to derive a loss distribution. For each such dataset we computed its C-L forecast and threw it away. Now we'll use the Bootstrap to make just three pseudo-datasets, but we'll hang on to them in full detail. It's not the forecasts we want to look at but the residual plots from applying Mack.



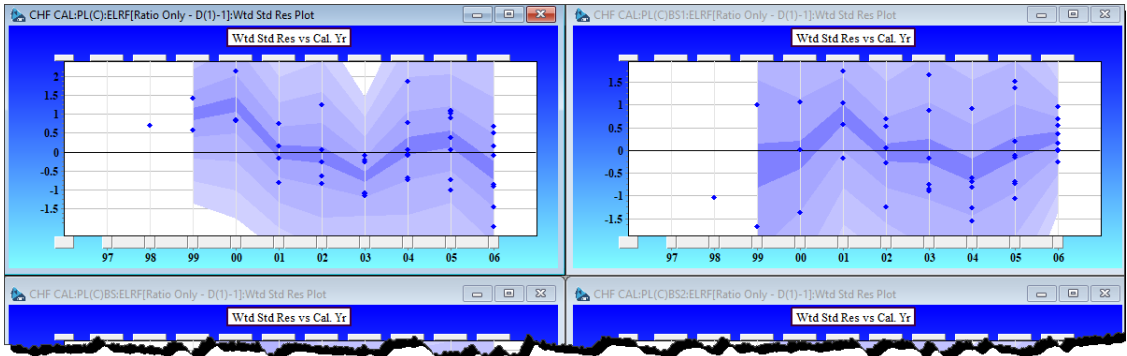
### Bootstrap for model fit



Here they the calendar direction residual plots. Can you see the odd one out?



## Bootstrap for model fit



If you went for the upper left you were right. The downward trend in the residuals in the calendar direction disappears in the Bootstrapped samples. Which is just what you'd expect when you think about it. In one way you could think of it as smoothing out the idiosyncrasies in the data. But if you regard the residual plots as valuable diagnostic tools...  
... you might better call it, "shredding the evidence."



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