


# Cash Flow and Unpaid Claim Runoff Estimates Using Mack and Merz-Wüthrich Models

Cash Flow and Unpaid Claim Runoff Estimates Using Mack and Merz-Wüthrich Models

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Paper Outline

- Mack Model
  - Unpaid Claim Uncertainty
  - Unpaid Claim Runoff Uncertainty
  - Cash Flow Uncertainty
- Merz-Wüthrich Model
  - Unpaid Claim Uncertainty
  - Unpaid Claim Runoff Uncertainty
  - Cash Flow Uncertainty
- Alternative Model
- Conclusions



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Notation

$c(w, d)$  cumulative loss from accident year  $w$  as of age  $d$ .

$q(w, d)$  incremental loss for accident year  $w$  from  $d-1$  to  $d$ .

$c(w, n) = U(w)$  total loss from accident year  $w$  when claims are at ultimate values at time  $n$ .

$R(w)$  future development after age  $n-w+1$  for accident year  $w$ , i.e.,  $= U(w) - c(w, n-w+1)$ .

$F(d)$  factor applied to  $c(w, d)$  to estimate  $c(w, d+1)$ .


$\epsilon(w, d)$  a random fluctuation, or error, which occurs at the  $w, d$  cell.

$E(x)$  the expectation of the random variable  $x$ .

$\text{Var}(x)$  the variance of the random variable  $x$ . Or, alternatively  $\sigma_x^2$ .

$\sigma_x$  the standard deviation of the random variable  $x$ .

$N$  the total number of accident years.



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# Cash Flow and Unpaid Claim Runoff Estimates Using Mack and Merz-Wüthrich Models


**Notation**

$t$  "at time" is equivalent to the valuation date used for financial accounting.

$T$  "time horizon" is the period for which the full distribution, including both process and parameter variance, is estimated.

$T'$  "time window" is the period between the valuation date and the time when the process variance and only a portion of the parameter variance is estimated.

Companion Excel files illustrate all formulas in the paper.  
Free software is also available.



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**Mack Model**

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**Mack Model**

- Unpaid Claim Uncertainty
  - Variance of Development Periods
 
$$\hat{\sigma}_d^2 = \frac{1}{N-d-1} \times \sum_{j=1}^{N-d} c(j,d) \times \left\{ \frac{c(j,d+1)}{c(j,d)} - F(d) \right\}^2 ; 1 \leq d \leq n-2$$
  - Variance of Accident Year
 
$$\text{Var}[\hat{R}(w)] = \hat{\ell}(w,n)^2 \times \sum_{d=n+1-w}^{n-1} \frac{\hat{\sigma}_d^2}{\hat{F}(d)^2} \times \left\{ \frac{1}{\hat{\ell}(w,d)} + \frac{1}{\sum_{j=1}^{N-d} c(j,d)} \right\}$$
  - Variance of Total of All Accident Years
 
$$\text{Var}[\hat{R}(\text{tot})] = \sum_{w=1}^N \left\{ \text{Var}[\hat{R}(w)] + 2\hat{\ell}(w,n) \left( \sum_{i=w+1}^N c(i,n) \right) \sum_{d=n+1-w}^{n-1} \left( \frac{\hat{\sigma}_d^2}{\hat{F}(d)^2} \times \frac{1}{\sum_{j=1}^{N-d} c(j,d)} \right) \right\}$$



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# Cash Flow and Unpaid Claim Runoff Estimates Using Mack and Merz-Wüthrich Models

**Mack Model**

- Unpaid Claim Mean Runoff

Runoff of Mack Model									
Mean Values by Valuation Period (t)									
Year (w)	0	1	2	3	4	5	6	7	8
1	-	-	-	-	-	-	-	-	-
2	96,634	-	-	-	-	-	-	-	-
3	409,511	93,678	-	-	-	-	-	-	-
4	709,628	462,448	92,268	-	-	-	-	-	-
5	984,889	650,741	424,066	84,611	-	-	-	-	-
6	1,419,459	1,036,173	684,625	446,148	89,016	-	-	-	-
7	2,177,641	1,572,093	1,147,592	758,242	494,122	98,588	-	-	-
8	3,920,301	2,610,043	1,884,254	1,375,463	908,802	592,237	118,164	-	-
9	4,278,972	3,260,138	2,170,522	1,566,954	1,143,840	755,764	492,507	98,266	-
10	4,625,811	3,769,007	2,871,597	1,911,841	1,380,205	1,007,518	665,692	483,810	86,555
<b>Total</b>	<b>18,680,856</b>	<b>11,454,320</b>	<b>9,274,925</b>	<b>6,140,259</b>	<b>4,015,986</b>	<b>2,454,107</b>	<b>1,276,363</b>	<b>532,076</b>	<b>86,555</b>



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**Mack Model**

- Unpaid Claim Runoff Uncertainty

Runoff of Mack Model									
Standard Deviations by Valuation Period									
Year	0	1	2	3	4	5	6	7	8
1	-	-	-	-	-	-	-	-	-
2	75,935	-	-	-	-	-	-	-	-
3	121,099	74,931	-	-	-	-	-	-	-
4	133,549	120,373	74,041	-	-	-	-	-	-
5	261,406	125,695	113,131	69,186	-	-	-	-	-
6	411,010	269,797	130,224	117,306	71,982	-	-	-	-
7	558,317	437,273	287,714	139,969	126,301	78,029	-	-	-
8	875,328	623,160	489,242	323,291	156,581	144,441	90,309	-	-
9	971,258	785,070	557,224	436,400	287,117	139,643	125,999	77,826	-
10	1,363,155	903,373	729,436	516,796	404,139	265,121	127,697	114,976	70,421
CVA	1,353,961	1,039,055	773,477	556,945	384,712	263,965	170,358	79,424	-
<b>Total</b>	<b>2,447,095</b>	<b>1,788,912</b>	<b>1,340,940</b>	<b>954,131</b>	<b>663,602</b>	<b>431,762</b>	<b>263,362</b>	<b>155,952</b>	<b>70,421</b>



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**Mack Model**

- Cash Flow Uncertainty
  - Cash Flow Mean Unpaid
    - Sum the mean along the diagonal
  - Cash Flow Uncertainty
    - Calculate standard deviation along the diagonal
  - Cash Flow Total Uncertainty
    - Calculate standard deviation for all diagonals
    - More covariance since need to include development period correlation



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# Cash Flow and Unpaid Claim Runoff Estimates Using Mack and Merz-Wüthrich Models



● Merz-Wüthrich Model

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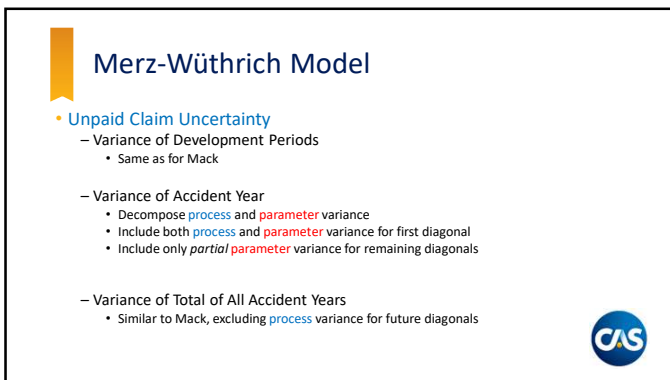
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**Merz-Wüthrich Model**

- Unpaid Claim Uncertainty
  - Variance of Development Periods
    - Same as for Mack
  - Variance of Accident Year
    - Decompose process and parameter variance
    - Include both process and parameter variance for first diagonal
    - Include only partial parameter variance for remaining diagonals
  - Variance of Total of All Accident Years
    - Similar to Mack, excluding process variance for future diagonals



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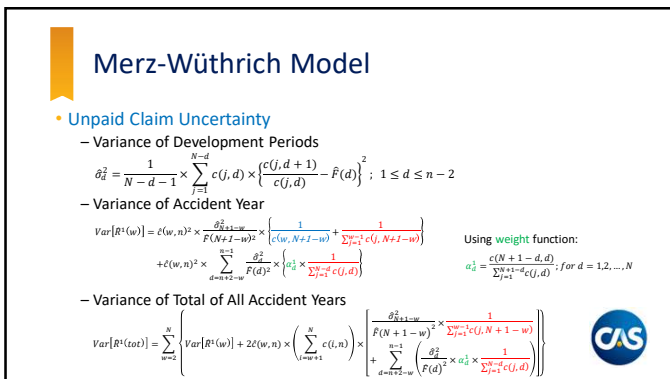
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**Merz-Wüthrich Model**

- Unpaid Claim Uncertainty
  - Variance of Development Periods
 
$$\hat{\sigma}_d^2 = \frac{1}{N-d-1} \times \sum_{j=1}^{N-d} c(j, d) \times \left\{ \frac{c(j, d+1)}{c(j, d)} - \hat{F}(d) \right\}^2 ; 1 \leq d \leq n-2$$
  - Variance of Accident Year
 
$$\text{Var}[R^2(w)] = \ell(w, n)^2 \times \frac{\hat{\sigma}_{N+1-w}^2}{\hat{F}(N+1-w)^2} \times \left\{ \frac{1}{c(w, N+1-w)} + \frac{1}{\sum_{j=1}^{N-w} c(j, N+1-w)} \right\}$$

$$+ \ell(w, n)^2 \times \sum_{d=n+2-w}^{n-1} \frac{\hat{\sigma}_d^2}{\hat{F}(d)^2} \times \left\{ a_d^2 \times \frac{1}{\sum_{j=1}^d c(j, d)} \right\}$$

Using weight function:  
 $a_d^2 = \frac{c(N+1-d, d)}{\sum_{j=1}^{N-d} c(j, d)}$  for  $d = 1, 2, \dots, N$
  - Variance of Total of All Accident Years
 
$$\text{Var}[R^2(\text{tot})] = \sum_{n=2}^N \left\{ \text{Var}[R^2(w)] + 2\ell(w, n) \times \left( \sum_{i=w+1}^n c(i, n) \times \left[ \frac{\hat{\sigma}_{N+1-w}^2}{\hat{F}(N+1-w)^2} \times \frac{1}{\sum_{j=1}^d c(j, N+1-w)} + \sum_{d=n+2-w}^{n-1} \left( \frac{\hat{\sigma}_d^2}{\hat{F}(d)^2} \times a_d^2 \times \frac{1}{\sum_{j=1}^d c(j, d)} \right) \right] \right) \right\}$$


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# Cash Flow and Unpaid Claim Runoff Estimates Using Mack and Merz-Wüthrich Models

## Merz-Wüthrich Model

- Unpaid Claim Uncertainty (1-Year Time Horizon)

Year (w)	Merz-Wüthrich Model			CoV
	Unpaid Claims	Standard Deviation		
1	-	-	-	0.0%
2	94,634	75,535	-	79.8%
3	469,511	105,309	-	22.4%
4	709,638	79,846	-	11.3%
5	984,889	235,115	-	23.9%
6	1,419,459	318,427	-	22.4%
7	2,177,541	361,089	-	16.6%
8	3,920,301	629,681	-	16.1%
9	4,278,972	588,652	-	13.8%
10	4,625,811	1,029,925	-	22.3%
CVA	-	-	1,025,050	-
<b>Total</b>	<b>18,680,856</b>	<b>1,778,968</b>	-	<b>9.5%</b>



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## Merz-Wüthrich Model

- Unpaid Claim Runoff Uncertainty
  - Runoff of Mean Unpaid
    - Same as Mack
  - Runoff of Accident Year Uncertainty
    - Roll forward to remove t diagonals
    - Include both process and partial parameter variance for first diagonal (for t>1)
    - Include only partial parameter variance for remaining diagonals (less than for t=1)
  - Runoff of Total of All Accident Year Uncertainty
    - Roll forward to remove t diagonals
    - For all runoff years, the totals reconcile to Mack



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## Merz-Wüthrich Model

- Unpaid Claim Runoff Uncertainty (Time Window)

Year	Runoff of Merz-Wüthrich Model									TOTAL	
	1	2	3	4	5	6	7	8	9		
1	-	-	-	-	-	-	-	-	-	-	-
2	75,535	-	-	-	-	-	-	-	-	-	75,535
3	105,309	60,996	-	-	-	-	-	-	-	-	121,699
4	79,846	91,093	96,292	-	-	-	-	-	-	-	193,549
5	235,115	60,577	82,068	51,474	-	-	-	-	-	-	261,406
6	318,427	233,859	57,825	82,433	51,999	-	-	-	-	-	411,010
7	361,089	328,889	243,412	59,162	85,998	54,343	-	-	-	-	558,317
8	629,681	391,249	359,352	266,320	64,443	94,166	59,533	-	-	-	875,328
9	588,652	554,574	344,763	318,493	236,576	56,543	83,645	52,965	-	-	971,238
10	1,029,925	538,726	551,118	317,242	299,078	218,924	51,661	77,217	49,055	-	1,363,155
CVA	1,025,050	676,444	449,236	288,887	164,691	92,828	57,595	24,085	-	-	1,353,961
<b>Total</b>	<b>1,778,968</b>	<b>1,177,727</b>	<b>885,178</b>	<b>607,736</b>	<b>428,881</b>	<b>267,503</b>	<b>128,557</b>	<b>96,764</b>	<b>49,055</b>	<b>2,447,095</b>	



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# Cash Flow and Unpaid Claim Runoff Estimates Using Mack and Merz-Wüthrich Models

## Merz-Wüthrich Model

- Comparison with Mack Runoff

Valuation Period	Unpaid Claims	Mack Model		Merz-Wüthrich Model		
		Standard Deviation	CoV	Standard Deviation	CoV	Ratio
0	18,680,856	2,447,095	13.1%	1,778,968	9.5%	72.7%
1	13,454,320	1,788,912	13.3%	1,177,727	8.8%	65.8%
2	9,274,925	1,340,940	14.5%	885,178	9.5%	66.0%
3	6,143,258	954,131	15.5%	607,736	9.9%	63.7%
4	4,015,986	663,602	16.5%	428,681	10.7%	64.6%
5	2,454,107	431,762	17.6%	267,503	10.9%	62.0%
6	1,276,363	263,362	20.6%	128,557	10.1%	48.8%
7	532,076	159,952	30.1%	96,764	18.2%	60.5%
8	86,555	70,421	81.4%	49,055	56.7%	69.7%



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## Merz-Wüthrich Model

- Cash Flow Uncertainty
  - Cash Flow Mean Unpaid
    - Sum the mean along the diagonal
  - Cash Flow Uncertainty
    - Calculate standard deviation along the diagonal
    - For  $k=1$ , first diagonal includes process and parameter variance
    - For  $k>1$ , first diagonal includes process and partial parameter variance
  - Cash Flow Total Uncertainty
    - Calculate standard deviation for all diagonals
    - More covariance since need to include development period correlation



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## Merz-Wüthrich Model

- Cash Flow Uncertainty (1-Year Time Horizon)

k	Merz-Wüthrich Model Cash Flow Uncertainty		
	Unpaid Claims	Standard Deviation	CoV
11	5,226,536	665,562	12.7%
12	4,179,394	111,733	2.7%
13	3,131,668	108,154	3.5%
14	2,127,272	95,702	4.5%
15	1,561,879	83,976	5.4%
16	1,177,744	76,031	6.5%
17	744,287	67,017	9.0%
18	445,521	55,652	12.5%
19	86,555	40,213	46.5%
CVA		1,632,904	
Total	18,680,856	1,778,968	9.5%



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# Cash Flow and Unpaid Claim Runoff Estimates Using Mack and Merz-Wüthrich Models

## Merz-Wüthrich Model

- Cash Flow Runoff Uncertainty (Time Window)

Runoff of Merz-Wüthrich Model										
Cash Flow Standard Deviations by Time Window										
t	1	2	3	4	5	6	7	8	9	TOTAL
11	665,562	-	-	-	-	-	-	-	-	665,562
12	111,733	599,391	-	-	-	-	-	-	-	609,716
13	108,154	86,156	541,078	-	-	-	-	-	-	558,467
14	95,702	76,066	64,691	423,136	-	-	-	-	-	445,167
15	83,976	62,286	53,438	45,235	210,114	-	-	-	-	353,389
16	76,031	51,412	40,766	36,443	29,206	222,871	-	-	-	248,729
17	67,017	38,525	27,466	21,825	18,919	16,823	111,174	-	-	142,151
18	55,652	31,819	22,446	17,711	15,257	13,786	11,586	92,455	-	118,457
19	40,213	20,602	13,965	10,286	8,620	7,577	6,974	5,476	49,055	70,421
20	-	-	-	-	-	-	-	-	-	-
CVA	2,632,904	1,002,522	693,268	431,394	270,680	146,137	63,221	28,026	-	2,106,547
Total	1,778,968	1,177,727	885,178	607,736	428,681	267,503	128,557	96,764	49,055	2,447,095



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## Alternative Model

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## Alternative Model

- Unpaid Claim Runoff Uncertainty
  - Runoff of Mean Unpaid
    - Same as Mack
  - Runoff of Accident Year Uncertainty
    - Roll forward to remove t diagonals
    - Include both process and parameter variance for first diagonal (for t>1)
    - Include only partial parameter variance for remaining diagonals (same as t=1)
  - Runoff of Total of All Accident Year Uncertainty
    - Roll forward to remove t diagonals
    - For each runoff year, the first diagonal reconciles to Mack



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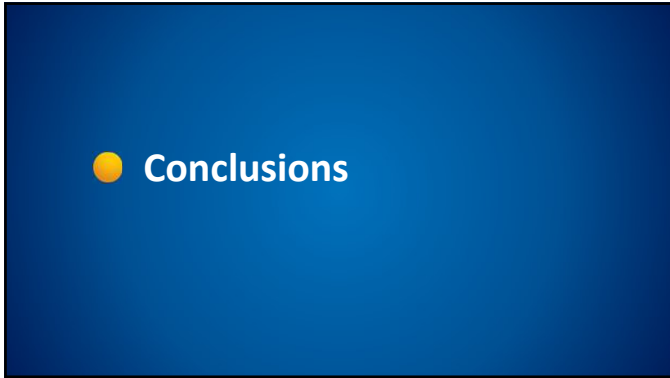
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# Cash Flow and Unpaid Claim Runoff Estimates Using Mack and Merz-Wüthrich Models



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### Model Comparisons

Mack	Merz-Wüthrich	Alternative
<ul style="list-style-type: none"> <li>Current Calendar Year:                             <ul style="list-style-type: none"> <li>First diagonal: both process and parameter variance</li> <li>Other diagonals: both process and parameter variance</li> </ul> </li> <li>Future Runoff Years:                             <ul style="list-style-type: none"> <li>First diagonal: both process and parameter variance</li> <li>Other diagonals: both process and parameter variance</li> </ul> </li> <li>Reconciliation:                             <ul style="list-style-type: none"> <li>Not Applicable</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>Current Calendar Year:                             <ul style="list-style-type: none"> <li>First diagonal: both process and parameter variance</li> <li>Other diagonals: only partial parameter variance</li> </ul> </li> <li>Future Runoff Years:                             <ul style="list-style-type: none"> <li>First diagonal: both process and partial parameter variance</li> <li>Other diagonals: only partial parameter variance</li> </ul> </li> <li>Reconciliation:                             <ul style="list-style-type: none"> <li>All runoff years reconcile to Mack</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>Current Calendar Year:                             <ul style="list-style-type: none"> <li>First diagonal: both process and parameter variance</li> <li>Other diagonals: only partial parameter variance</li> </ul> </li> <li>Future Runoff Years:                             <ul style="list-style-type: none"> <li>First diagonal: both process and parameter variance</li> <li>Other diagonals: only partial parameter variance</li> </ul> </li> <li>Reconciliation:                             <ul style="list-style-type: none"> <li>Not Applicable</li> </ul> </li> </ul>



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### Conclusions

- Calculation of Risk Margin (using Merz-Wüthrich)

Valuation Period	Unpaid Claims	Cost of Capital for Merz-Wüthrich Model using a VaR Capital Profile			Discounted	
		Standard Deviation	99.5 <sup>th</sup> Percentile	99.5% VaR	6.0% CoC	CoC
0	18,680,856	1,778,968	23,753,426	5,072,570	304,354	301,328
1	13,454,320	1,177,727	16,785,734	3,331,414	199,885	193,982
2	9,274,925	885,178	11,799,479	2,524,553	151,473	144,092
3	6,143,258	607,736	7,882,818	1,739,561	104,374	97,323
4	4,015,986	428,681	5,252,966	1,236,980	74,219	67,836
5	2,454,107	267,503	3,227,797	773,690	46,421	41,590
6	1,276,363	128,557	1,645,023	368,659	22,120	19,425
7	532,076	96,764	833,102	301,026	18,062	15,548
8	86,555	49,055	293,233	206,679	12,401	10,464
<b>Total</b>					<b>891,587</b>	
Percent of Unpaid Claims:						<b>4.8%</b>



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# Cash Flow and Unpaid Claim Runoff Estimates Using Mack and Merz-Wüthrich Models

## Conclusions

### • Calculation of Risk Margin (using Alternative Model)

Valuation Period	Unpaid Claims	Cost of Capital for Alternative Model using a VaR Capital Profile					
		Standard Deviation	99.5 <sup>th</sup> Percentile	99.5% VaR	6.0% CoC	Discounted CoC	
0	18,680,856	1,778,968	23,753,426	5,072,570	304,354	301,328	
1	13,454,320	1,258,989	17,038,055	3,583,735	215,024	208,674	
2	9,274,925	987,439	12,123,409	2,848,484	170,909	162,580	
3	6,143,258	713,534	8,222,165	2,078,907	124,734	116,308	
4	4,015,986	521,112	5,555,442	1,539,456	92,367	84,424	
5	2,454,107	353,057	3,512,025	1,057,918	63,475	56,868	
6	1,276,363	214,796	1,935,777	659,413	39,565	34,745	
7	532,076	144,746	1,021,830	489,754	29,385	25,295	
8	86,555	70,421	421,013	334,458	20,067	16,933	
<b>Total</b>						<b>1,007,157</b>	
Percent of Unpaid Claims:						5.4%	



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## Conclusions

### • Calculation of Risk Margin (using BE Runoff)

Valuation Period	Unpaid Claims	Cost of Capital using a BE Runoff Capital Profile					
		BE Runoff Ratio	99.5 <sup>th</sup> VaR	BE Runoff Ratio VaR	6.0% CoC	Discounted CoC	
0	18,680,856	100.0%	5,072,570	5,072,570	304,354	301,328	
1	13,454,320	72.0%		3,653,365	219,202	212,729	
2	9,274,925	49.6%		2,518,499	151,110	143,746	
3	6,143,258	32.9%		1,668,131	100,088	93,327	
4	4,015,986	21.5%		1,090,494	65,430	59,803	
5	2,454,107	13.1%		666,384	39,983	35,821	
6	1,276,363	6.8%		346,582	20,795	18,262	
7	532,076	2.8%		144,479	8,669	7,462	
8	86,555	0.5%		23,503	1,410	1,190	
<b>Total</b>						<b>873,668</b>	
Percent of Unpaid Claims:						4.7%	



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## Conclusions

- Runoff of Merz-Wüthrich standard deviation tends to underestimate the Risk Margin (under Solvency II)
- Runoff of the Alternative standard deviation corrects for the underestimation
- Covariance Adjustment
  - Examples in this presentation all show separate CVA
  - Paper includes formulas to allocate CVA to respective years
  - This may aide in comparisons with other models



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# Cash Flow and Unpaid Claim Runoff Estimates Using Mack and Merz-Wüthrich Models

**Any Final Questions?**

**Contact Information:**  
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**About the speaker**

- Name**
  - Mark R. Shapland, FCAS, FSA, MAAA
  - Past member of CAS Board of Directors
  - Frequent Speaker at CAS and International Events
- Recent Publications**
  - Cash Flow and Unpaid Claim Runoff Estimates Using Mack and Merz-Wüthrich Models
  - Back-Testing the ODP Bootstrap & Mack Bootstrap Models
  - Using the Hayne MLE Models: A Practitioners Guide
  - The Actuary and Enterprise Risk Management: Integrating Reserve Variability
  - Using the ODP Bootstrap Model: A Practitioner's Guide
  - The Analysis of "All-Prior" Data



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