

ERM and Climate Change Risk

Actuaries and Climate Risk - A Consulting Practice Downunder View

Rade Musulin, ACAS, MAAA, CCRMP Principal, Finity Consulting, Sydney, Australia

Actuaries and Climate Risk – A Commercial Insurer's View Barry Franklin, FCAS, CERA, MAAA EVP & Chief Actuary, Zurich North America

Actuaries and Climate Risk – A Personal Lines View

Parr Schoolman, FCAS, MAAA, CERA, SVP & CRO, Allstate Personal Property & Liability

CAS Spring Meeting 2020 | ERM and Climate Change Risk | 12 May 2020



IAGA

stochastically.

THERE WILL BE GREEN IN GREEN CONSULTING Rule Me

There is an American expression that some activities offer a chance to "make some green", referring to profit potential and the color of US dollars. In coming decades actuaries have significant opportunities to turn skills in "green" environmental initiatives into "green" financial rewards.

Despite the best efforts of fossil fuel interests and 'I'm not a scientist' political leaders, momentum is building in almost every major country for a profound economic transformation in the energy sector that will affect almost every facet of economic activity. Evidence of this abounds. By 2015 there were more jobs in solar power than coal in the United States, and solar jobs are growing quickly. China is forecast to

become the world's largest electric vehicle market by 2020. Geothermal, wind, and wave power

are growing. This transformation will affect many aspects of actuarial work. Property insurers will have to adapt coverage for solar panels and hatteries. Automobile insurers will have to rate electric vehicles. Insurer asset mix may be affected by green investment initiatives. Weather patterns may change, affecting property and/or agriculture insurance losses. Mortality and morbidity may change due to migration or increasing heat in

some areas. Rising seas may pose significant challenges for coastal flood insurance. One major challenge for coping with climate issues is to break the black and white mindset of people on both sides of the debate. Greens and skeptics alike often fall into the trap of taking extreme positions with an almost religious conviction that their view of the future is correct and certain. In reality, the earth's climate is an incredibly complex and unpredictable system in which future states should be described

Risk and uncertainty are at the core of actuarial science. Climate change adaptation is an exercise in risk management in the face of uncertain future states. Actuaries can play a significant role in this process.

I recently wrote three articles illustrating some ways actuaries can contribute, "Dem and Disarters", "Rising Tides", and "Rising Tides Downunder." The basic premise of this work is that actuaries can adapt tools we use in our traditional work (such as catastrophe and economic capital models) to tackle problems like the optimal investment societies should make in climate change adaptation.

Actuarial organizations are increasing activity in various climate related work. The International Actuarial Association (IAA) has formed the "Resource and Environment Working Group" (REWG) to "serve as a working group within the IAA devoted to environment issues that can affect the work of actuaries in

3



Actuaries and Climate Risk A Consulting Practice Downunder View

Rade Musulin, ACAS, MAAA, CCRMP Principal, Finity Consulting, Sydney, Australia

Need for climate risk disclosure grows

Government and regulatory

- APRA, Reserve Bank, ASIC (Aust.)
- Bank of England (UK)
- European Commission (EU)
- NAIC (US)
- MAS (Singapore)
- and many more...

Internal governance

- Board
- ERM
- Strategy

- Shareholders
 - Activist investor groups
 - Institutional investors
- Investment Funds
- Rating Agencies (S&P, AM Best)
- Customers
- General public, whose motivation may have been increased by recent severe weather



Taskforce on Climate-related Financial Disclosures

Recommendations of the Task Force the Climate-related Financial Disclosures

"

Increasing transparency makes markets more efficient, and economies more stable and resilient.

- Michael R. Bloomberg, Chair

https://www.fsb-tcfd.org/

5

Established by G20 and FSB to provide information for investors and create a more stable transition to a low carbon economy. The TCFD is a framework for measuring and reporting climate risk.



Global regulators' views

"To bring climate risks and resilience into the heart of financial decision making, climate disclosure must become comprehensive, climate risk management must be transformed, and sustainable investing must go mainstream."

Mark Carney, Governor, Bank of England

"APRA is embedding the assessment of climate risk into our ongoing supervisory activities. We intend to probe the entities we regulate on their risk identification, measurement and mitigation strategies. We expect to see continuous improvement in how entities are preparing for the transition to the low-carbon economy. Additionally...we are strongly encouraging entities to adopt the TCFD recommendations around disclosure."

Geoff Summerhayes, Executive Board Member, Australian Prudential Regulation Authority

"Finance, innovation and technology are a force for good, to overcome challenges and improve lives. Climate change is the ultimate challenge for humankind. It cannot be that the two objectives of being green and pursuing growth are irreconcilable. With imagination, innovation, technology, determination, we can reconcile them."

Ong Ye Kung, Board Member, Monetary Authority of Singapore

CAS Spring Meeting 2020 | ERM and Climate Change Risk | 12 May 2020

INFORMATION PAPER

Climate change: Awareness to action 20 March 2019



Australian financial firms are making disclosures





Climate Change Position Statement and 2020 Action Plan



200 Mestpac GROU



7



CAS Spring Meeting 2020 | ERM and Climate Change Risk | 12 May 2020

ANZ

Categories of climate risk

What are climate risks? Climate change financial risks are material, foreseeable and actionable



Source: Australian Prudential Regulation Authority



8

Physical and transition risk interaction

- Physical (e.g. bushfire from heatwaves) and transition (e.g. decarbonization or carbon taxes) risks are inversely related
- Their time horizons differ:
 - Physical risk is gradual
 - Transition risk can emerge quickly
- Reducing physical risk has large longterm benefits but often involves significant near-term costs
- This helps explain the politics
- Finding the right policy mix requires a long-term view of both cost and benefit, as is common in social programs

Transition-physical risk trade-off > 6°C High Risk Physical Risk ow Risk 2°C - 1.5° **Transition Risk** Low Risk High Risk

Finity climate risk practice

Climate risk assessment

We provide an initial assessment of your current exposure to 'Transition' and 'Physical' risk and will detail the impacts that climate change has had on your company to date. This will include impact on costs to date and assessment of how you can manage/monitor impacts in the future.

Weather risk linked parametric pricing

Q

We have extensive experience using weather data including weather data including weather station observations, gridded data and reanalysis datasets. We have used these to calibrate a number of parametric insurance covers, taking into account effect of climate change and long term cycles (IOD, IPO, ENSO).

8

Scenario testing

 \bigcirc

With significant uncertainty around the range of possible future outcomes, scenario testing can be used to enhance the strategic conversation about the future. We can help determine what scenarios will provide the most value to your organisation and help articulate the impact of these scenarios on your business



Financial modelling process

We can work with you to build a financial model that is needed to measure climate risk impacts i.e. translating changes in the physical risk into financial impacts. This will be a robust and flexible process that can incorporate the science as it continues to evolve.



CAS Spring Meeting 2020 | ERM and Climate Change Risk | 12 May 2020

Climate disclosures

Concerns about the threat to global financial stability

from climate-related risks have culminated in the Task

Force on Climate-related Financial Risk Disclosure (TCFD)

releasing a globally consistent framework for climate

disclosures. This has received widespread support from

investor groups, regulators and financial institutions.

Industry leading natural peril models Our natural peril models, provide accurate address level

risk information for each property in Australia. Using the available science we re-calibrate these models for a future warmed environment to provide an understanding of how this risk will change under various future scenarios.



General skills required include

- "Traditional" actuarial tools such as pricing, reserving, capital management, ERM
- Strong understanding of catastrophe risk, including underlying meteorology, and how catastrophe models work (CCRMP)
- Literate in climate science to understand various future scenarios
- Ability to grasp macroeconomic concepts and how decarbonization may affect the economy
- Knowledge of investment practices and sustainable finance
- Skill in financial modeling



11

Climate risk assessment example (I)

- Risks must be evaluated by considering various future scenerios
- Physical risk
 - Develop views of future physical risk
 - Scientific literature
 - Catastrophe models
 - Identify and measure insurer's exposure to physical risks
 - Pricing, policy wordings, underwriting
 - Reinsurance
 - Insurer's own physical assets, e.g. buildings
- Transition risk
 - Customer base
 - Investment portfolio
 - Political environment (e.g. risk of change in government policies)



12

Climate risk assessment example (II)

- Litigation risk
 - Shareholder action for not avoiding foreseeable risks
 - Regulatory issues
- Action plan examples
 - Build climate risk into ERM framework, risk registers, etc.
 - Establish investment policies on carbon assets
 - Stress test reinsurance structures
 - Perform strategic review of markets and customers
 - Will current policyholder base be viable after decarbonization?
 - What new opportunities may emerge?
 - Develop "green" practices, such as buying carbon offsets or reducing carbon footprint of the organization



13

What is actuarial about climate risk?

- We have relevant skills:
 - Extreme events
 - Tail risk
 - Discounting (we need to compare future events to current costs)
 - Stochastic thinking (climate risk is uncertain)
 - Skill in financial modeling
 - And many more...

- Climate risk affects what we do:
 - Pricing
 - Product development
 - Capital management
 - Reinsurance
 - Enterprise risk management
 - Financial condition reports
 - Etc.



CAS Spring Meeting 2020 | ERM and Climate Change Risk | 12 May 2020

Actuarial associations are focusing on climate



COVID-19 and climate risk

- COVID-19 is exposing many problems that may emerge in a warming world, including the importance of multi-national coordination, exposure to supply chain disruptions, and a need for massive government investment
- Will clear warnings be ignored (again)?
- Firms need to take climate risk seriously:
 - The science is beyond question regarding measurements and general projections; "dispute" involves causation, transition dislocation, and what action(s) should be taken
 - Stakeholders expect the risk to be considered (regulators, shareholders, the general public)
 - Climate risk creates opportunity

CAS Spring Meeting 2020 | ERM and Climate Change Risk | 12 May 2020



http://www.ozgator.com/publications/MusulinRisingTidesArticle1115.pdf



Actuaries and Climate Risk – A Commercial Insurer's View

Barry Franklin, FCAS, CERA, MAAA EVP & Chief Actuary, Zurich North America

CAS Spring Meeting 2020 | ERM and Climate Change Risk | 12 May 2020



IFoA Climate Change Guidance for GI Practitioners

Relevance to General Insurance

Physical Risks – "The first-order risks which arise from weather-related events, such as floods and storms."

Transition Risks – "The financial risks which could arise for insurance firms from the transition to a lower-carbon economy"

Liability Risks – "Risks that could arise for insurance firms from parties who have suffered loss and damage from climate change, and then seek to recover losses from others who they believe may have been responsible."

Impacts on Key Focus Areas for GI Actuaries

Pricing and Underwriting Reserving Catastrophe modelling Reinsurance Investment Risk management Capital management

CAS Spring Meeting 2020 | ERM and Climate Change Risk | 12 May 2020



World Economic Forum Global Risks 2020 Figure I: The Evolving Risks Landscape, 2007-2020



World Economic Forum Global Risks 2020



What Can Commercial Carriers Do?

- Pricing & Underwriting
 - "Balance" catastrophe exposure across perils
 - Evaluate terms and conditions to manage BI exposure in view of global supply chain risk
 - Utilize satellite imagery and geocoding to aid risk selection (flood, wildfire)

Reserving

- Apply learnings from recent events (2019 spring floods/prevented planting, delayed planting/late harvest and early freeze for crop, e.g.)
- Recognize subtleties in reserving defense costs for climate litigation venue shopping, evolving theories of liability and litigation strategies (from GL to D&O, e.g.)
- Assess impact of frequency/severity of storms on claim settlement timelines and costs when catastrophes do occur



What Can Commercial Carriers Do? (cont.)

- Catastrophe Models
 - Assess impact of placing greater weight on recent severe events
 - Use higher return periods in evaluating potential exposure to portfolio

Reinsurance

- Focus on counterparty credit risk management
- Utilize CAT bonds and other financial instruments as part of overall strategy

Investment

- "Harmonize" Underwriting and Investment risks to avoid inconsistency/overexposure
- Consider "Green bonds" as a high quality class of debt investments
- Recognize the opportunities and risks associated with climate transition



22

What Can Commercial Carriers Do? (cont.)

- Risk Management
 - Ensure regular risk assessments and ORSA stress scenarios include climate change impacts
 - Raise awareness with company management & boards utilizing recognized sources (WEF Global Risks Report, e.g.)
 - Work with intermediaries and customers to share knowledge, focus on need for mitigation, resilience
 - "Connect the dots" across the organization to monitor exposures, trends
- Capital Management
 - Incorporate explicit climate shocks in tail event scenarios
 - Ensure effective mitigation plans exist to respond to capital stresses



23

Zurich Insurance Group Actions

As an insurer:

- General: Signatory to UN Principles for Sustainable
 Insurance
- Physical Risks Managing our accumulations/working with customers and communities to build resilience; embedding climate change stress scenarios in ORSA; launched the Zurich Flood Resilience Alliance in 2013
- Transition Risks— Adjusting asset allocations, underwriting portfolio to de-emphasize carbonintensive industries (thermal coal, shale oil, etc.)
- Liability Risks UW actions through portfolio management, actively and successfully defending climate-related litigation against current and former customers; LPT of legacy liabilities; strategic use of reinsurance; maintenance of conservative capital position

As a corporate entity

- LEED certified building locations
- Elimination of single-use plastics
- Reduction in travel through webex, other remote meeting capabilities
- Reductions in printing
- Extensive use of remote working, flex work to reduce commuting and office space footprint requirements
- 3 pronged approach to sustainability climate change, cyber risk, future of work

CAS Spring Meeting 2020 | ERM and Climate Change Risk | 12 May 2020



UN Principles for Sustainable Insurance

Mario Greco, Group Chief Executive Officer, Zurich Insurance Group

 "At Zurich, we are proud of the steps we have taken to incorporate environment, social and governance ("ESG") considerations into our core activities of investment and underwriting. Signing the UNEP FI Principles for Sustainable Insurance allows us to build on those efforts by being part of the broader dialogue on the role insurance plays in shaping a more resilient tomorrow." Principle 1: We will embed in our decision-making ESG issues relevant to our insurance business.

Principle 2: We will work together with our clients and business partners to raise awareness of ESG issues, manage risk and develop solutions.

Principle 3: We will work together with governments, regulators and other key stakeholders to promote widespread action across society on ESG issues.

Principle 4: We will demonstrate accountability and transparency in regularly disclosing publicly our progress in implementing the Principles.

25



Actuaries and Climate Risk – A Personal Lines View

Parr Schoolman, FCAS, MAAA, CERA, SVP & CRO, Allstate Personal Property & Liability

CAS

26

Allstate Prosperity Report

"Climate change has a broad impact on Allstate's business. Understanding weather exposure and underlying trends is important for the property protection products we provide to customers."

• "Allstate has advocated for addressing the impacts of climate change over the last 25 years. At the state level, we have helped strengthen building codes, enhance emergency response capabilities and create catastrophe insurance pools."

Jess Merten, Executive Vice President & CRO

CAS Spring Meeting 2020 | ERM and Climate Change Risk | 12 May 2020



How are Personal Lines Insurers Impacted?

US Personal Lines insurers

• Physical Risk to properties covered by products we sell

- Insurability: Can we estimate possible loss events reliably enough to insure them?
- Volatility: Frequency and severity of events are managed through pricing, underwriting, and reinsurance
- Financial Risk associated with the assets held in our investment portfolio
 - Monitoring our investment portfolio exposure to assets/business most exposed to climate trends
- Reputational/Regulatory Risk driven by social and individual actions
 - The trend towards Environmental, Social, and Governance based investing (ESG) is growing
 - Rate regulation in geographies most exposed to Climate Trends may prevent the ability to price risk appropriately



28

Scenario Analysis is a useful tool to identify exposure to key risks across the key dimensions expected to be impacted

Who Holds the Risk?

An overview of stakeholders in Florida residential real estate market

Assumption: Rising sea levels and more frequent severe storms will create more frequent and/or severe flooding causing damage to properties and creating negative impacts on home prices



- Mapping the flow of exposure through the social/economic system allows for an evaluation of potential stakeholders to the risk
- For personal lines insurers risk, can exist in both the insurance and investment portfolios
- Reinsurance and catastrophe bond markets provide a mechanism for insurers to mitigate hazard risk
- Risk exposure flows to federal and state programs in both the insurance and financial system
- Regulatory responses to localized events can create additional risk if the economic costs of catastrophe exposure is suppressed



29

Source: Adapted from McKinsey's "Climate Risk and Response"

Weather has a significant impact on a personal lines insurer's business...



...so long term weather data must be monitored for inflection points in trends...



Changes in US Precipitation 1985 - Current

31

Precipitation

-2.5% 2.5%





32



33



CAS Spring Meeting 2020 | ERM and Climate Change Risk | 12 May 2020





- •Median US home size increased 55% from 1975 to 2018
- •Housing units in Dallas increased over 230% over same time period
- •Impact = The same tornado path or hail storm could have ~4X increase in exposure to loss today vs. 40+ years ago

CAS Spring Meeting 2020 | ERM and Climate Change Risk | 12 May 2020



Catastrophe models and reinsurance can be useful to quantify short term costs for ratemaking

- Personal lines property coverage is usually provided in 12 month contracts that can be re-priced annually at each renewal
- Catastrophe models are useful in converting historical weather patterns and long term historical trends into estimates of current exposure
- Reinsurance and catastrophe bonds can be utilized to mitigate volatility and convert exposure to catastrophe risk into a transparent cost that can be used in rate filings





Changes in stakeholder activities around climate change and sustainability risk will likely emerge faster than climate trends

The trend towards Environmental, Social, and Governance based investing (ESG) is growing

- The International Capital Markets Association has issued guidelines to create classifications for Green, Social, and Sustainability Bonds
- ESG based investment funds and bond issuance is growing, \$570B ESG themed bonds issued in 2019, and ESG based AUM rising to \$12T
- Large institutional investors have been making climate risk a top priority, and if current pressures continue to build, companies may see their cost of capital impacted

The aging infrastructure and electrical grid of many regions, leave areas less resilient to severe weather events

- Investments in municipal bonds as well as commercial real estate must consider local, long term resilience including sustainability of market values and tax bases
- Resiliency in residential properties can be enhanced through improved building codes, the development of impact resistant shingles, as well as the increased use of fire resistant materials in new construction



CAS Spring Meeting 2020 | ERM and Climate Change Risk | 12 May 2020

Questions and Discussion

CAS Spring Meeting 2020 | ERM and Climate Change Risk | 12 May 2020

