

Age As A Driver of Frequency and Severity of Workers Comp Claims

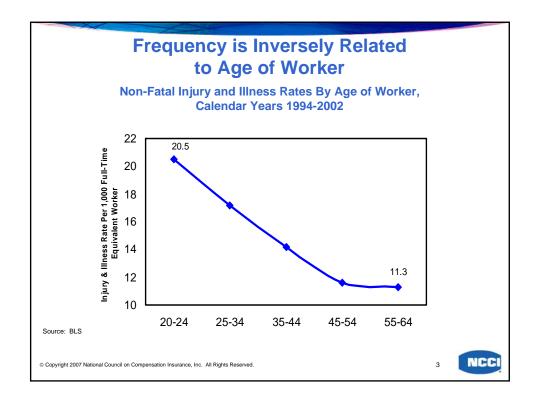
Harry Shuford, PhD Practice Leader and Chief Economist

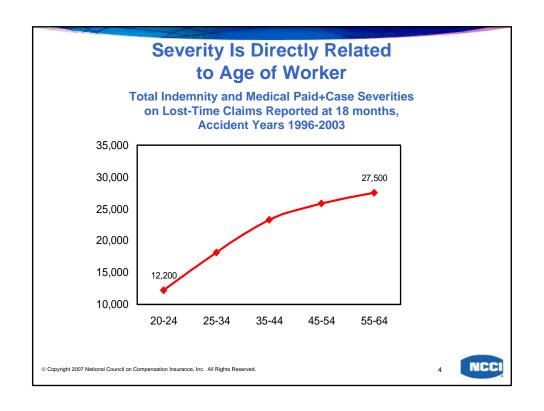
Southwest Actuarial Forum Austin, Texas June 4, 2007

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Key Findings

- · Age is a factor in explaining trends in frequency and severity
- · The significance of age on frequency has diminished.
- The significance of age on severity is essentially unchanged.
- Differences in severity by age can be explained by differences in
 - wages
 - claim durations
 - lump sum payments
 - injury diagnoses, and
 - number of medical treatments
- Workers compensation claims of baby boomers made an impact on loss costs historically, but
- The major impact of an aging workforce has likely already occurred



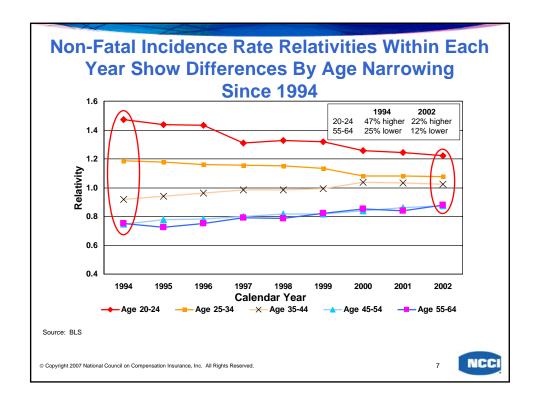


Impact of Age on Frequency

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Non-Fatal Incidence Rates Involving Days Away from Work by Age Show Relationships Narrowing 30 Annualized Changes 20-24 25-34 -8.4% -7.4% Injury & Illness Rate per 1,000 FTE Workers 25 35-44 -5.0% -4.4% 15 10 1994 1995 1996 1997 1998 2002 1999 2000 2001 Calendar Year Total 20-64 → Age 20-24 → Age 25-34 × Age 35-44 Age 45-54 → Age 55-64 Source: BLS NCCI © Copyright 2007 National Council on Compensation Insurance, Inc. All Rights Reserved.

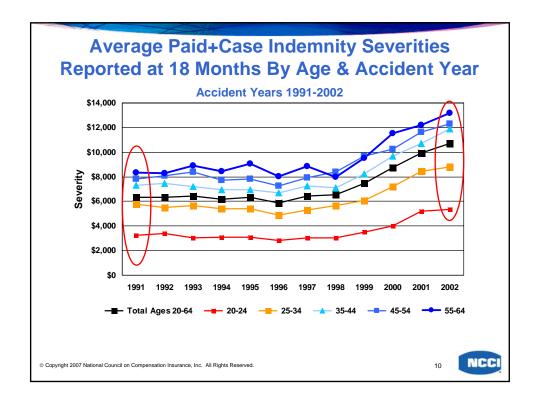


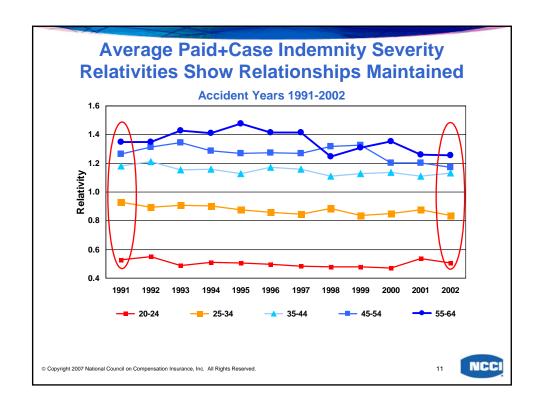
Impact of Age on Frequency Trends

- Occupational mix/shift explains a portion
 - Younger workers < 30% managerial
 - Older workers ~35% managerial
 - General shift toward managerial
- · Suggests that age is not as significant going forward
- Suggests that as the baby boomers retire, younger workforce may not exert as much upward pressure on frequency trends

Impact of Age on Indemnity Severity

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A "Model" of Claims Costs

Cost = Price x Utilization

Utilization = Quantity and Mix

Impact of Age on Indemnity Severity

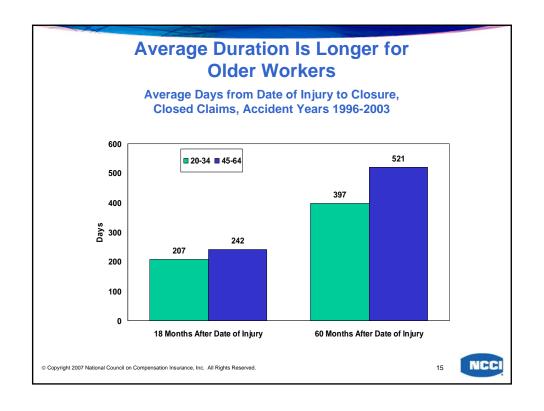
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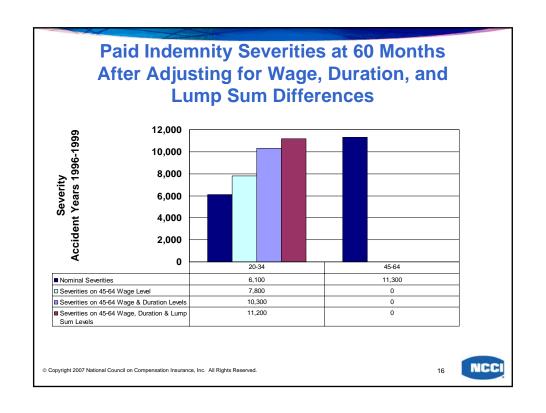
- "Price" Differences in average weekly wage
- "Quantity and Mix" Differences in duration and the percentage of claims receiving lump sum payments

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Average Weekly Wage Increases With Age **Average Weekly Wage of Injured Workers,** Closed Claims at 60 Months, Accident Years 1996-1999 \$600 \$500 \$400 \$300 \$200 55-64 20-24 25-34 35-44 45-54 NCC © Copyright 2007 National Council on Compensation Insurance, Inc. All Rights Reserved.





Paid Indemnity Severities at 60 Months After Adjusting for Wage, Duration, and Lump Sum Differences

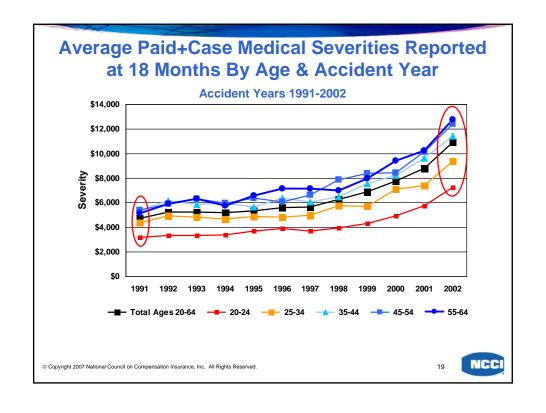
Ac	cident Years 1996-1999	20-34	45-64	% Diff 20-34 vs. 45-64
Unadjusted Indemnity Seve	erities	6,100	11,300	85%
Controlled for Wage Differences Portion Due to Wage Difference	s	7,800	11,300	44 % 33%
Controlled for Wage Differences & Portion Due to Duration Differen		10,300	11,300 (10% 47%
Controlled for Wage, Duration & L Portion Due to Lump Sum Differ	•	11,200	11,300	17%
Total Portion Due to Wage, Dur Remaining Portion Due to Age	•		(97% 3%

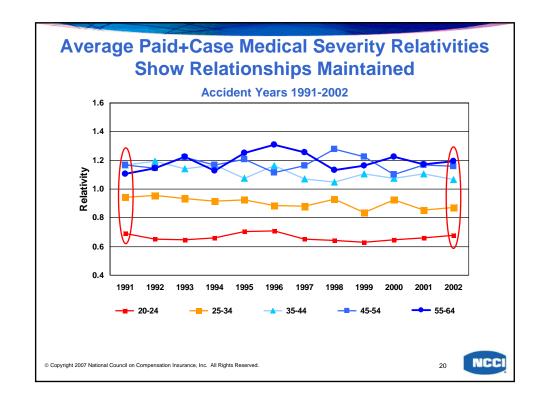
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Impact of Age on Medical Severity





Impact of Age on Medical Severity

Control for:

- "Mix" Differences in diagnosis mix
- "Quantity" Differences in number of treatments
- "Price" Differences in price of medical services

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Impact of Age on Medical Severity

Differences in Diagnosis Mix

Rankings of Top 10 Lost-Time Claim Diagnoses

1996-2003

Ages 20-34

1 SPRAIN LUMBAR REGION 2 LUMBAR DISC DISPLACEMENT 3 CARPAL TUNNEL SYNDROME 4 LUMBAGO 5 CERVICALGIA 6 LOWER LEG INJURY NOS 7 SPRAIN OF ANKLE NOS 8 SPRAIN OF NECK 9 LUMBOSACRAL NEURITIS NOS

Ages 45-64

1	CARPAL TUNNEL SYNDROME
2	LUMBAR DISC DISPLACEMENT
3	SPRAIN ROTATOR CUFF
4	TEAR MED MENISC KNEE-CUR
5	CERVICALGIA
5 6	CERVICALGIA SPRAIN LUMBAR REGION

9 LUMBAGO

10 LOWER LEG INJURY NOS

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10 SPRAIN LUMBOSACRAL

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Top 10 Diagnoses—7 in Common Lost-Time Claims

1996-2003

Ages 20-34 SPRAIN LUMBAR REGION

2	LUMBAR DISC DISPLACEMENT
3	CARPAL TUNNEL SYNDROME
4	LUMBAGO
5	CERVICALGIA
6	LOWER LEG INJURY NOS
7	
8	
9	LUMBOSACRAL NEURITIS NOS
10	

Ages 45-64

	Ages 45-64
1	CARPAL TUNNEL SYNDROME
2	LUMBAR DISC DISPLACEMENT
3	
4	
5	CERVICALGIA
6	SPRAIN LUMBAR REGION
7	
8	LUMBOSACRAL NEURITIS NOS
9	LUMBAGO
10	LOWER LEG INJURY NOS

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Top 10 Diagnoses—3 Different Minor Sprains vs. Repetitive Motion

Lost-Time Claims

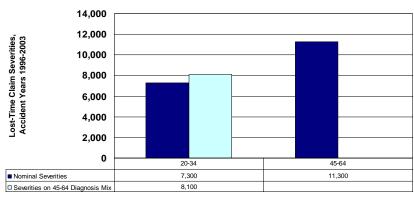
	Ages 20-34	1996-2003	Ages 45-64
1		1	
2		2	
3		3	SPRAIN ROTATOR CUFF
4		4	TEAR MED MENISC KNEE-CUR
5		5	
6		6	
7	SPRAIN OF ANKLE NOS	7	ROTATOR CUFF SYND NOS
8	SPRAIN OF NECK	8	
9		9	
10	SPRAIN LUMBOSACRAL	10	

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Paid Medical Severities After Adjusting for Diagnosis Mix Cumulative Paid Medical Severities Through Latest Evaluation 14,000



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Paid Medical Severities After Adjusting for Diagnosis Mix

Cumulative Paid Medical Severities Through Latest Evaluation Lost-Time Claims, Accident Years 1996-2003

Lost-Time Claims, Accident Years 1996-2003			% Diff 20-34 vs.
	20-34	45-64	45-64
Unadjusted Medical Severities on Lost-Time Claims	7,300	11,300	55%
Controlled for Diagnosis Mix	8,100	11,300	39%
Portion Due to Diagnosis Mix			20% - 24%

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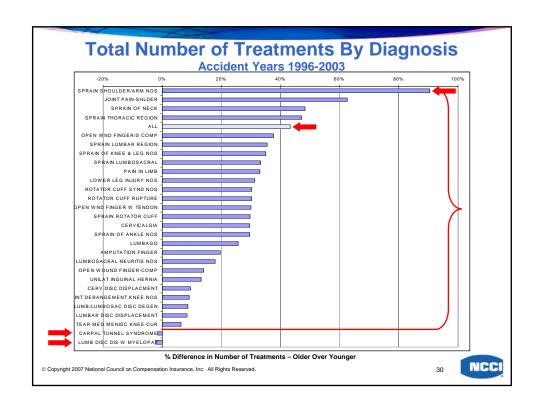
Impact of Age on Medical Severity

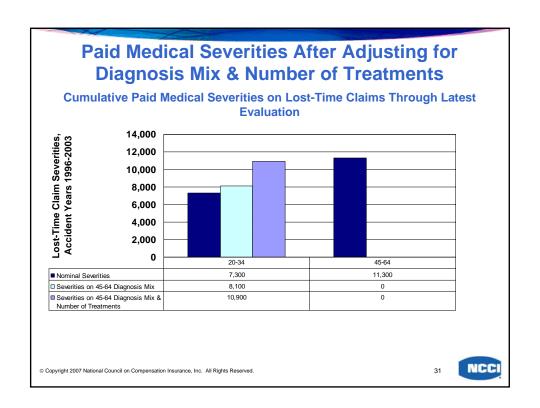
Differences in Number of Treatments

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	Average Treatments & % Price Differences			
	Per Treatment, Accident Years 1996-2003			
	All Diagnoses			
Overall Medical Severity %				
Difference Older Over Younger:				Average Price
55%	Average	Treatment	s Per Claim	Per Treatment
			% Difference	% Difference
			Older Over	Older Over
Treatment Service Group	20-34	45-64	Younger	Younger
Pathology	1.6	3.0	90%	
Complex Surgery and Anesthesia	1.6	2.7	65%	
Hospital Services	1.3	2.1	60%	
Surgical Treatments	0.9	1.4	55%	
Drugs, Supplies and DME	10.4	15.4	48%	
Other	7.7	11.2	45%	
Physical Therapy	34.9	49.9	43%	
Complex Diagnostic Testing	0.8	1.1	42%	
Diagnostic Radiology	3.3	4.7	40%	
Office Visits	7.8	9.8	26%	
Emergency Services	1.0	0.8	-15%	
Total Treatments	71.3	102.1	43%	





Paid Medical Severities After Adjusting for Diagnosis Mix & Number of Treatments

Cumulative Paid Medical Severities on Lost-Time Claims Through Latest Evaluation, Accident Years 1996-2003 % Diff

	20-34	45-64	20-34 vs. 45-64
Unadjusted Medical Severities on Lost-Time Claims	7,300	11,300	55%
Controlled for Diagnosis Mix Portion Due to Diagnosis Mix	8,100	11,300	39% 20% - 24%
Controlled for Diagnosis Mix & Number of Treatments Portion Due to Number of Treatments	10,900	11,300	3% 70%
Total Portion Due to Diagnosis Mix & Number of Treatments Remaining Portion Due to Age & Other Factors		(91% - 94% 6% - 9%

	Average Treatments & % Price Difference Per Treatment, Accident Years 1996-200			
		Al	l Diagnoses)
Overall Medical Severity % Difference Older Over Younger: 55%	Average	e Treatmei	nts Per Claim	Average Price Per Treatment
			% Difference	% Difference
			Older Over	Older Over
Treatment Service Group	20-34	45-64	Younger	Younger
Pathology	1.6	3.0	90%	-1%
Complex Surgery and Anesthesia	1.6	2.7	65%	7%
Hospital Services	1.3	2.1	60%	0%
Surgical Treatments	0.9	1.4	55%	-2%
Drugs, Supplies and DME	10.4	15.4	48%	17%
Other	7.7	11.2	45%	0%
Physical Therapy	34.9	49.9	43%	0%
Complex Diagnostic Testing	0.8	1.1	42%	1%
Diagnostic Radiology	3.3	4.7	40%	4%
Office Visits	7.8	9.8	26%	2%
Emergency Services	1.0	0.8	-15%	27%
Total Treatments	71.3	102.1	43%	8%

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Why Aging Boomers Matter to Workers Compensation

Age is a factor in claims costs:

Indemnity

 Differences in average weekly wage and duration of claims account for most of the difference in indemnity severity across age cohorts

Medical

- Differences in type of injury account for a modest portion of the difference in medical severity
- The key driver is markedly higher differences in the number of treatments within a diagnosis

They're Related

 Greater levels of treatment undoubtedly account for the longer duration of indemnity payments for older workers

Tracking Trends In Loss Costs

In terms of loss costs—

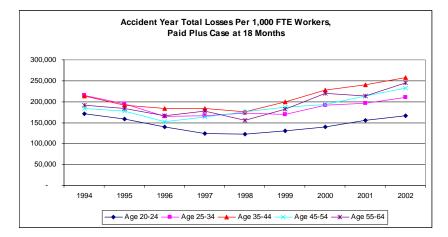
Higher severity of claims by older workers tends to offset at least some benefits of lower frequency

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Differences By Age for Total Loss Costs— Highest for Ages 35-44 In Latest Years



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Tracking Age Weighted Trends in Loss Costs

Historically

Boomers Made a Difference

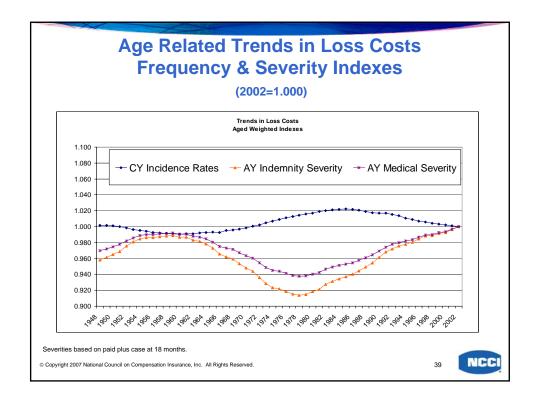
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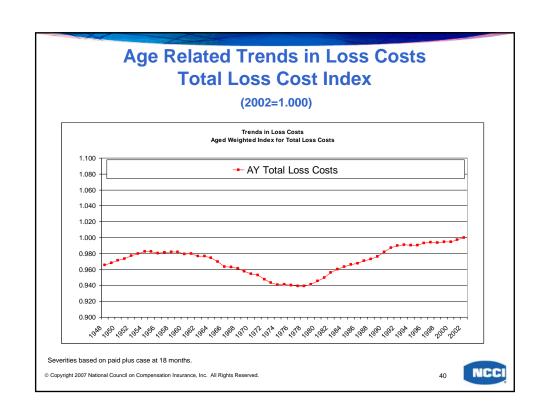
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Tracking Age Weighted Trends in Loss Costs

Clarification

- The following are not actual measures of frequency, severity, or loss costs
- They are indexes based on estimated age-related differences observed in 2002
- Technically they indicate how loss costs in 2002 would change if the age composition of the labor force matched the indicated year
- They are a rough indication of the likely impact of the baby boomers on WC loss costs over time





Tracking Age Weighted Trends in Loss Costs

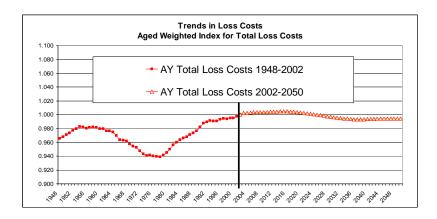
Boomers Made a Difference Historically
Will They Continue to Make a Difference?
Estimates for 2003–2050

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Age Related Trends in Loss Costs Frequency and Severity Indexes (2002=1.000)**Trends in Loss Costs** Aged Weighted Frequency and Severity Indexes 1.100 - CY Incidence Rates 1948-2002 1.060 AY Indemnity Severity 1948-2002 X AY Indemnity Severity 2002-2050 1.040 1.000 0.980 Severities based on paid plus case at 18 months. NCCI © Copyright 2007 National Council on Compensation Insurance, Inc. All Rights Reserved





Severities based on paid plus case at 18 months.

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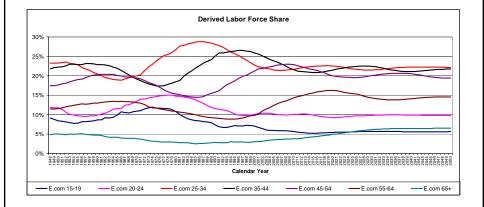
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Tracking Age Related Trends In Loss Costs

The major impact of an aging workforce is likely behind us for two reasons:

1. Forecasts for the age distribution of the labor force show only small changes in the future.



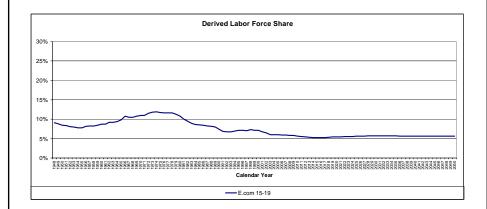


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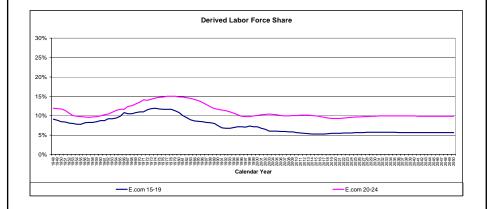
Derived Labor Force Share—Smaller Changes in the Future



Labor force share by age was derived by multiplying labor force participation rates for each age cohort by population for each age cohort. Forecasts of population are from Economy.com. Labor force participation rates by age were only available through 2006, so the 2006 values were used for future years.

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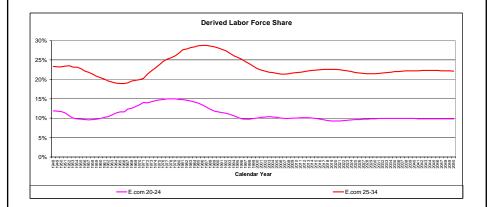


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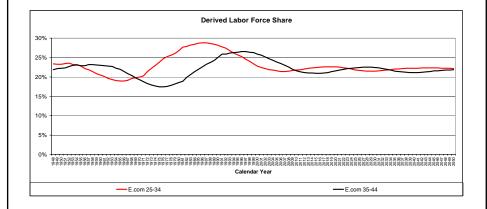
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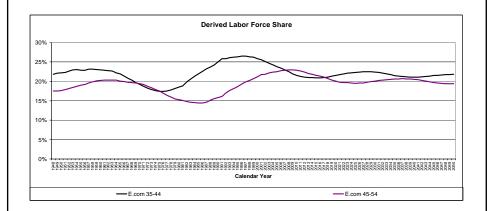




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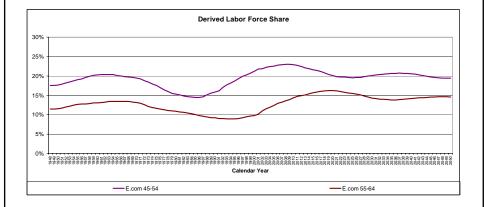
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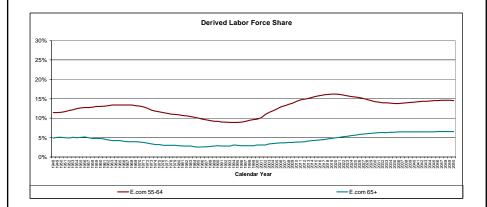




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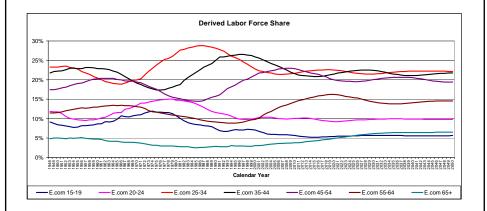
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Tracking Age Related Trends In Loss Costs

The major impact of an aging workforce is likely behind us for two reasons:

- 1. Forecasts for the age distribution of the labor force show only small changes in the future.
- 2. There is very little difference in the frequency and severity levels of the 45-54 and 55-64 age cohorts. Currently baby boomers are 42-60 years old, so for the most part have already entered these age groups.

Key Findings

- · Age is a factor in explaining trends in frequency and severity
- The significance of age on frequency has diminished; significance on severity has been maintained
- Differences in severity by age can be explained by differences in
 - wages
 - claim durations
 - lump sum payments
 - injury diagnoses, and
 - number of medical treatments
- Workers compensation claims of baby boomers made an impact on loss costs historically, but the major impact of an aging workforce has likely already occurred

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Discussion/Questions?

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