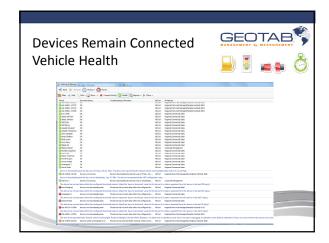
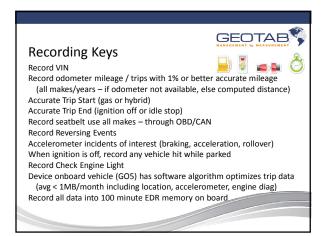
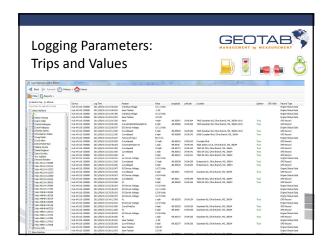


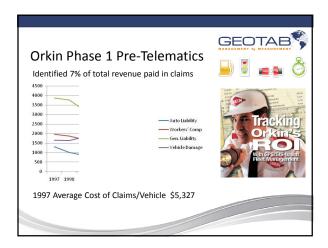
Gold Standard Commercial Fleet Trip, Events and EDR "Black Box" Recording 14 years onboard measurement / data optimization expertise Key customers include UPS, Frito-Lay, Rollins Orkin Our solutions represented through solutions focused partners - 5 of the top fleet management companies including PHH Arval -Top personal and commercial driver training program providers - Leading route planning providers One of the telematics solutions options for the Onboard Advisor program Personal and Commercial Insurance program solution provider with ISO

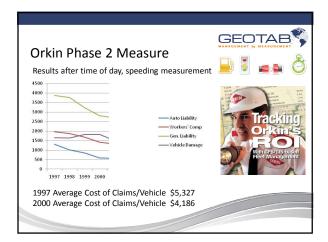
Geotab has solved telematics recording challenges Compatible with all OBD protocols as well as J1708, J1939 and CANBUS, Low and High Speed GM on single plug & play device Accurate recording in hybrids and electric vehicles Fast latch location technology when parked indoors / garages VIN, odometer, seatbelt for most makes/models

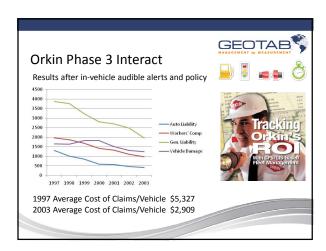


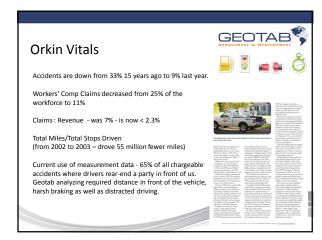


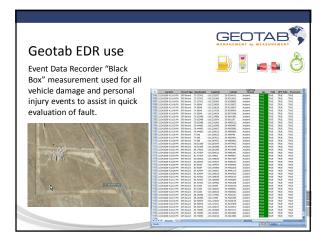












What's in it for you? More data collection points to compare vs claims Proactively deal with incidents - enabling more data to be gathered (weather condition) Proactively identify habits and identify whether loss control methods (alerts) work to improve habits Fewer number of claims Quicker claims settlements Validation of parked and unattended claims Reduced towing compound payments