Catastrophe Analysis in A.M. Best Ratings October 2012

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Catastrophe Models

- Important part of overall risk management strategy
 - not the sole risk management mechanism
 - AMB does not require multiple models or any particular model vendor
 - Do expect company "ownership" of catastrophe risk management including model output



Catastrophe Models

- Management's ability to articulate:
 - rationale for reliance on particular model(s)
 - realistic scenarios
 - risk tolerance levels
 - use of models in underwriting process
 - understanding of model assumptions/sensitivity analysis
- > PML to surplus measures
 - \cdot retention
 - gross PML multiples of surplus?



Beyond Catastrophe Model Output

- Deterministic scenarios
 - geographic concentration
- Actual loss vs. model estimates
 - top 5 severe historical losses
- > TVAR analysis
- Zonal aggregates



Catastrophe Impact on Ratings

- Modeled output of catastrophe exposure incorporated into Best Capital Adequacy Ratio (BCAR)
- Ability to absorb financial impact of an event:
 - appropriateness of reinsurance programs
 - "excess" capital
 - access to capital
 - willingness to recapitalize



BCAR - Catastrophe Model Impact

Gross PML:

- · 1-in-100 year loss hurricane/wind
- 1-in-250 year loss earthquake

After-Tax Net PML:

- retention
- co-participation
- reinstatement premiums

Model results to include:

- LAE
- demand / storm surge
- fire following earthquakes
- "medium-term"
- world-wide results
- assessments guarantee funds/state wind plans

Catastrophe-Stress Test BCAR

Keys to Strong Catastrophe Risk Management

Data quality

- senior management's firm commitment
- proper coding of loss exposure
- auditing of exposure coding
- insurance to value
- Monitoring Exposure
 - monitoring exposures = frequent & consistent
 - aggregate loss exposure
 - potential concentration issues



Keys to Strong Catastrophe Risk Management

Controls

- aggregate limits established & communicated
- reinsurance program appropriate protection
- catastrophe management integrated into:
 - underwriting process
 - \cdot culture of the organization
- Formalized/Documented risk tolerance



Post Event Analysis

- Company retains exposures post-event
- Management's response to a significant catastrophe:
 - underwriting initiatives
 - claims response
 - reserving practices
 - historical responses of company
- Prospective impact on company's ERM practices



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