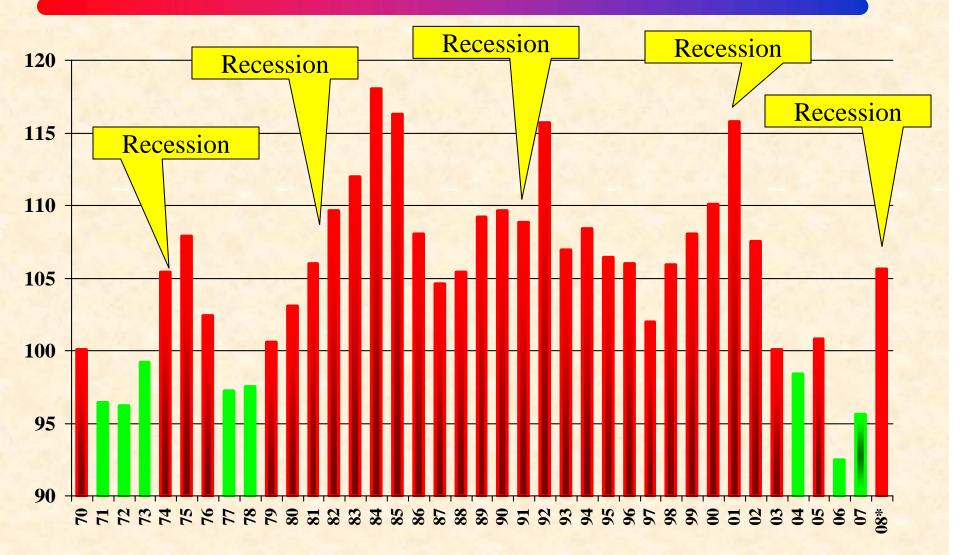
What Does the Recession Mean for the (Re)insurance Industry?



CAS Annual Seminar on Reinsurance Hamilton, Bermuda May 19, 2009

Steven N. Weisbart, Ph.D., CLU, Senior Vice President and Chief Economist Insurance Information Institute ♦ 110 William Street ♦ New York, NY 10038 Tel: (212) 346-5540 ♦ Cell: (917) 494-5945 ♦ stevenw@iii.org ♦ www.iii.org

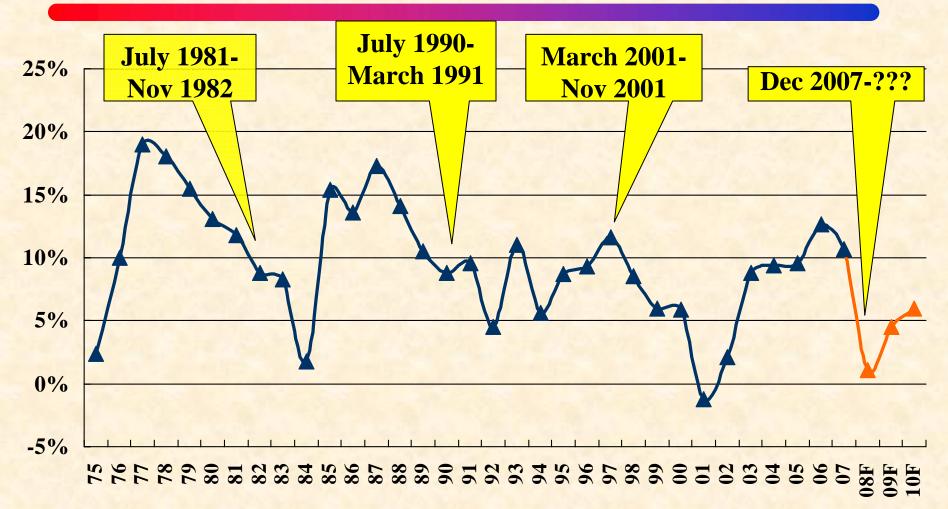
U.S. P/C Insurance Industry Combined Ratio, 1970-2008*



Sources: A.M. Best; ISO, III



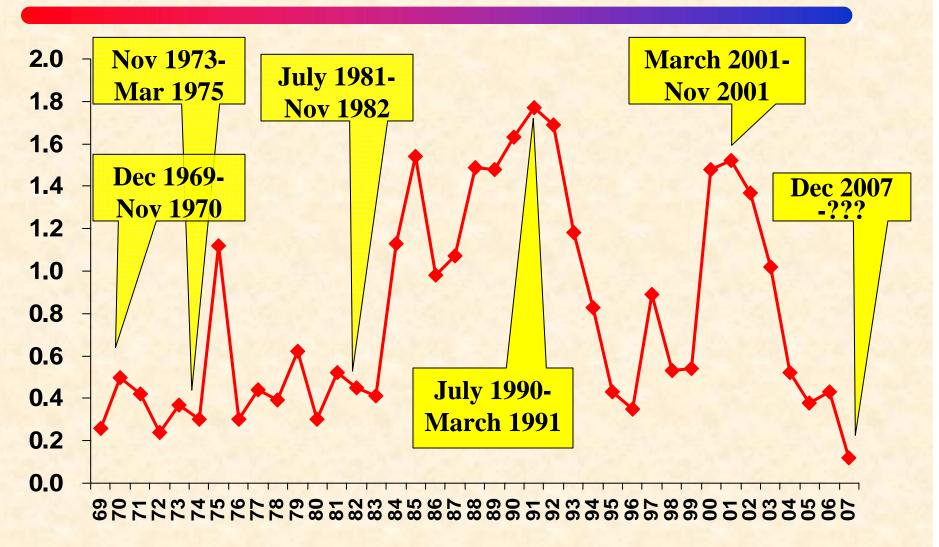
P/C Insurance Industry ROEs and Recent Recessions



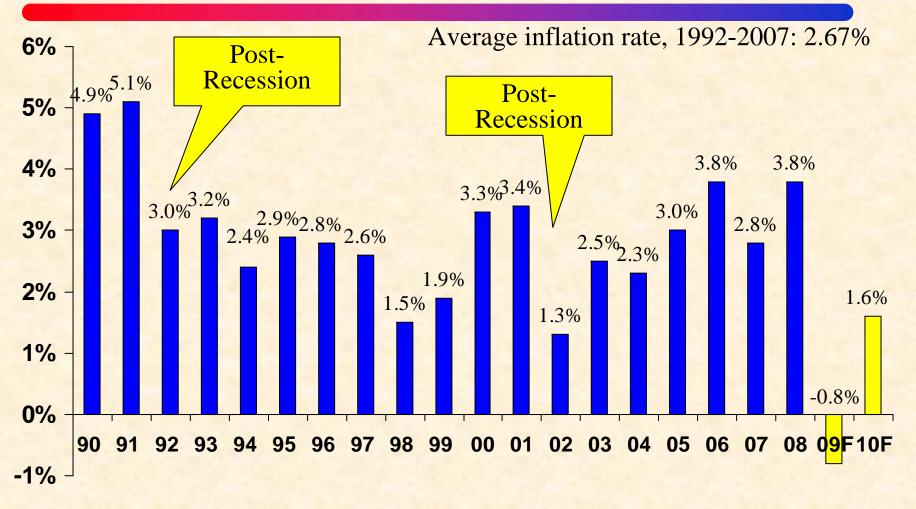
Note: 2008 figure is actual 9-month Return on Average Surplus.

Sources: ISO; Insurance Information Institute.

P/C Insurer Impairment Frequency and Recent Recessions, 1969-2007



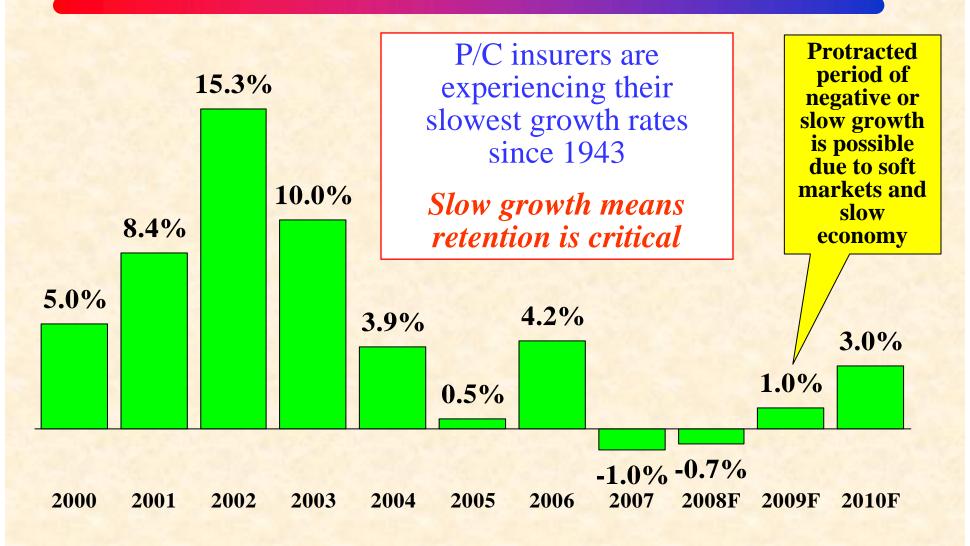
After Recent Recessions, the Annual Inflation Rate Dropped



Sources: US Bureau of Labor Statistics (actual, blue bars); Blue Chip Economic Indicators, 3/2009 issue, (forecasts, yellow bars)

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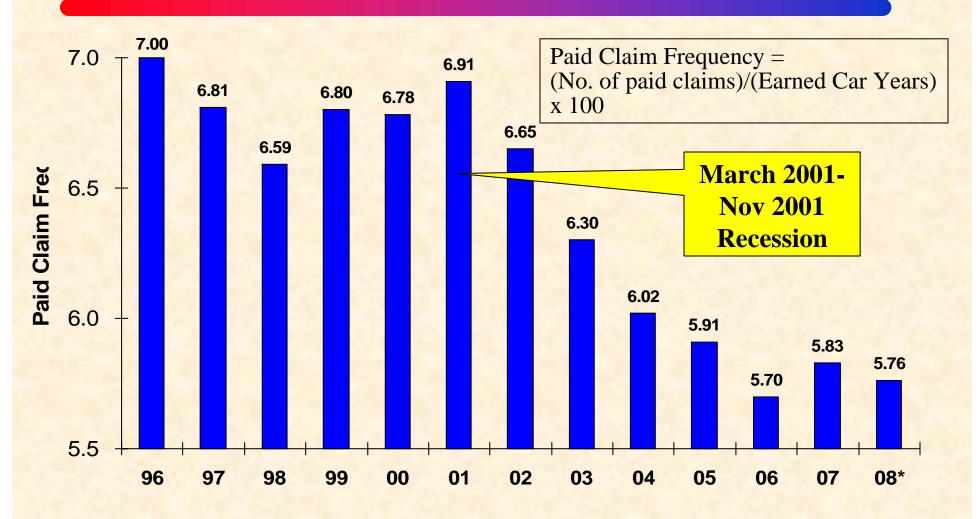
Year-to-Year Change in Net Written Premium, 2000-2010F



Source: A.M. Best (historical and forecast).



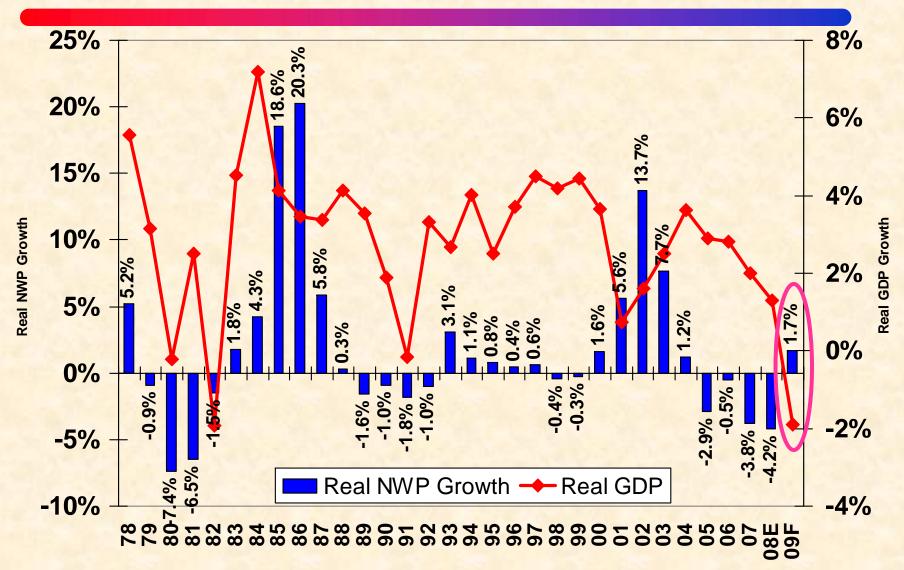
Auto Collision: Paid Claim Frequency Has Been Dropping Since 2001



Sources: Federal Highway Administration (http://www.fhwa.dot.gov/ohim/tvtw/08juntvt/08juntvt.pdf; ISO Fast Track Monitoring System, *Private Passenger Automobile Fast Track Data*: Third Quarter 2008, published January 19, 2009 and earlier reports. 2008 figure is for 4 quarters ending Q3 2008.



Does National Economic Growth Affect Real P/C Premium Growth? Not Much

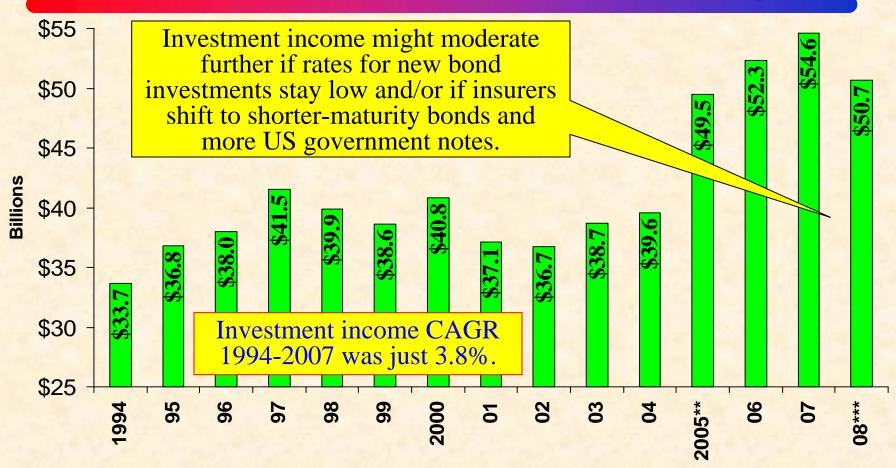


Sources: A.M. Best, US Bureau of Economic Analysis, Blue Chip Economic Indicators, 2/09; Insurance Information Inst.

Investment Performance

Investments are the Main Source of Declining Profitability

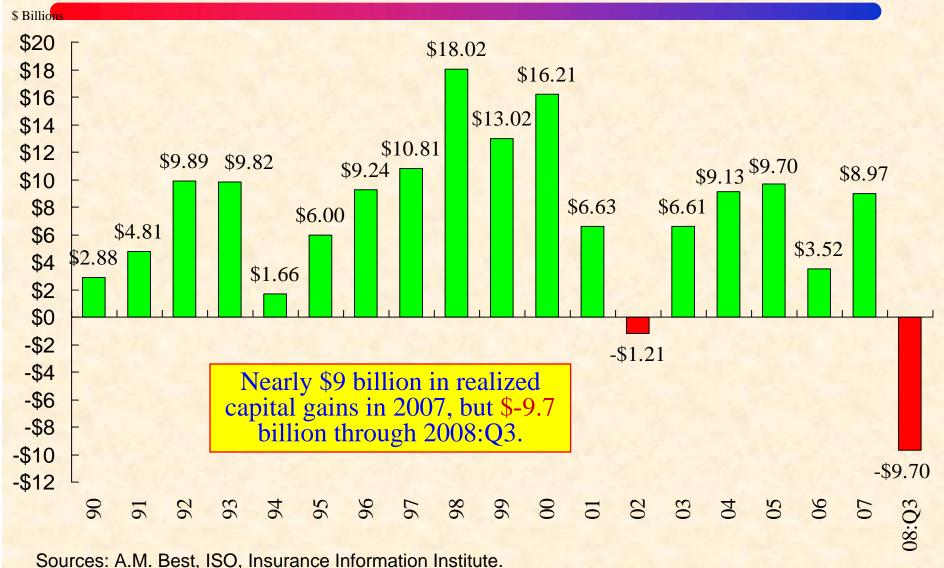
P/C Industry Investment Income*, 1994-2008:Q3



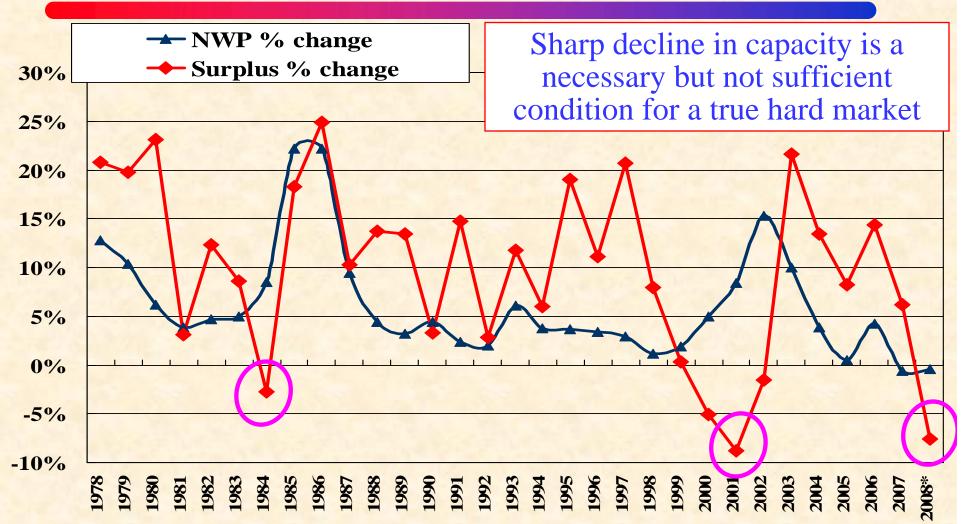
^{*}Primarily interest and stock dividends. ** Investment income (excluding one-time dividend) jumped in 2005 as insurers that had accumulated cash captured rising bond interest rates. Also, 2005 figure includes special one-time dividend of \$3.2B. ***Annualized based on result in first three quarters. Sources: ISO; Insurance Information Institute.

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P/C Industry Net Realized Capital Gains, 1990-2008:Q3



Historically, Hard Markets Follow When Surplus "Growth" is Negative

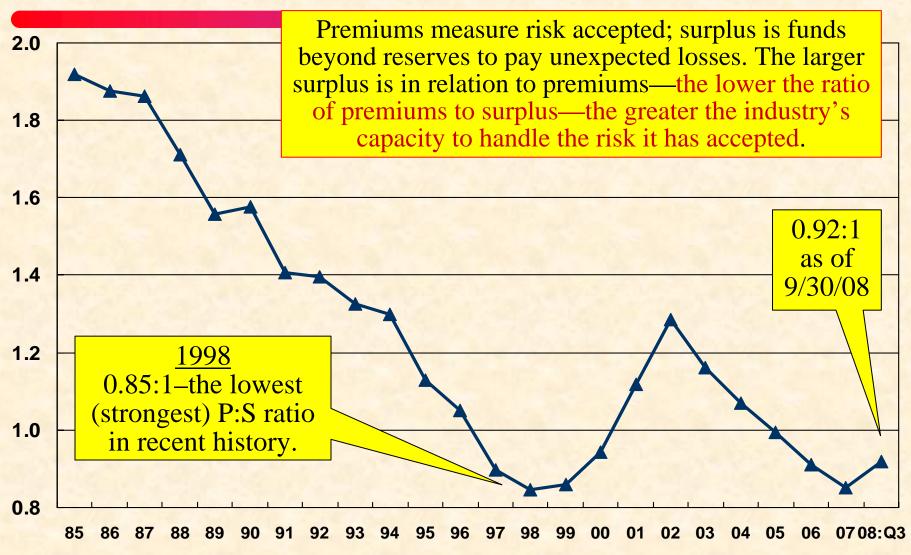


*Actual 9-month 2008 result.

Sources: A.M. Best, ISO, Insurance Information Institute



U.S. P/C Industry Premiums-to-Surplus Ratio: 1985-2008:Q3

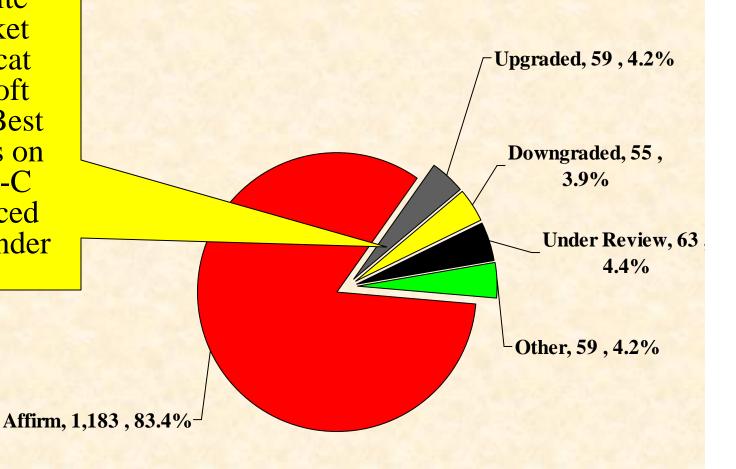


Sources: A.M. Best, ISO, Insurance Information Institute.



In 2008, A.M. Best Affirmed or Upgraded 88% of P/C Insurers*

In 2008, despite financial market turmoil, high cat losses and a soft market, A.M. Best lowered ratings on just 3.9% of P-C insurers. It placed another 4.4% under review



*Through December 19. Source: A.M. Best.