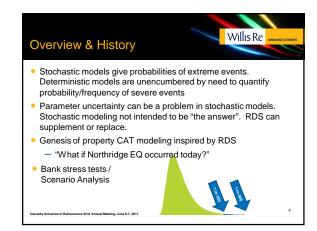
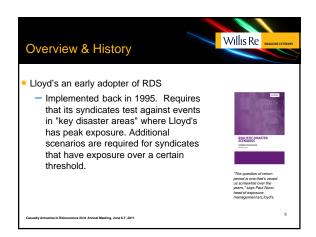
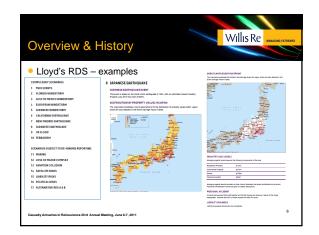


Antitrust Notice Willis R	e maraging extremes
The Casualty Actuarial Society is committed to adhering strictly to the letter and spirit of the antifrust laws. Seminars conducted under the auspices of the CAS are designed solely to provide a forum for the expression of various points of view on topics described in the programs or agendas for such meetings.	(A)
Under no circumstances shall CAS seminars be used as a means for competing companies or firms to reach any understanding – expressed or implied – that restricts competition or in any way impairs the ability of members to exercise independent business judgment regarding matters affecting competition.	
It is the responsibility of all seminar participants to be aware of antitrust regulations, to prevent any written or verbal discussions that appear to violate these laws, and to adhere in every respect to the CAS antitrust compliance policy.	
Casualty Actuaries in Reinsurance 23rd Annual Meeting, June 6-7, 2011	2

Introduction	Willis Re MAAGOO LITHOUS
<ul><li>Overview &amp; History</li></ul>	
<ul> <li>Recent Developments</li> </ul>	
<ul><li>Pros &amp; Cons</li></ul>	
<ul> <li>Sample of Historical Disasters</li> </ul>	
<ul> <li>RDS Case Study</li> </ul>	
Casualty Actuaries in Reinsurance 23rd Annual Meeting, June 6-7, 2011	3



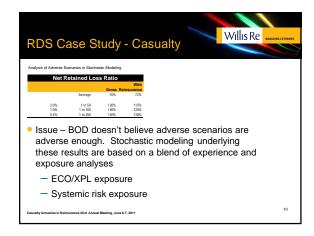


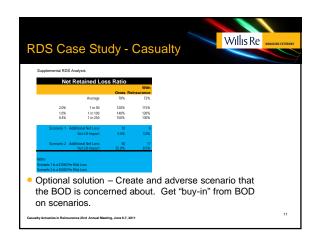


Recent Dev	velopments			Willis	Re MARAGING EXTR
AM Best – N	ew ERM section in S	RO a	sks for	а	
			3110 101	u	
	estimate impact of RI				
56b. Within each risk type listed in the threat to the overall financial str	e table below, what has management identified to be its la ength of the rating unit?	rgest potential			
Risk Type	(01) Description of Risk/Event/So	enario		(02) Estimated Potential Impact	(03) % of 2010
Market Risk				(\$000s)	Group PHS
Credit Risk					
Underwriting Risk					
Operational Risk					
Strategic Risk					
Liquidity Risk					
Inflation RDS	564. In the latels fellow, places obscribe 3 potential feature general inflation places provide the internated eventil real trapect on the current real for someons, if one.  [217]  Description of General Inflation Stees Scienceson.	sconaries that your rate is reserve position and (RZ) Estimated (spect (\$000s)	the rating unit's planned a	stress scenaries for the miligation strategy and (13) Janued Miligation Strate	ociated with each stress
	2				

Pros & Cons of RDS and Deterministic Models	LING EXTREMES
• Pros	
<ul> <li>Intuitive and easily communicated with stakeholders and non-technical executives</li> </ul>	
<ul> <li>Management faced with "reality", forced to deal with threats to firm. Fosters discussion about risk.</li> </ul>	
<ul> <li>Flexible. Historical loss data not necessary</li> </ul>	
<ul> <li>No need to worry about tail fatness</li> </ul>	
<ul> <li>Can be used for casualty lines when tail estimates are problematic</li> </ul>	
• Cons	
<ul> <li>Arbitrary</li> </ul>	
<ul> <li>Data capturing (e.g., limit accumulation at a specific location)</li> </ul>	
<ul> <li>Did you select a "realistic" disaster scenario? Or was it not adverse enough?</li> </ul>	
<ul> <li>Can be easily overwhelmed by specificity</li> </ul>	
<ul> <li>Forward-looking instead of historical event data</li> </ul>	
What is the "next Asbestos"?	
Casualty Actuaries in Reinsurance 23rd Annual Meeting, June 6-7, 2011	8

Pros & Cons o Deterministic N		VVIIIS Re
•		aster scenario? Or was it not adverse enough?
		nducted stress tests for large US Banks. The ed not adverse enough.
Table 1  Economic Scenarios: Baseline and More Ad (Minus signs indicate negative v		Costan thermosyment laze (USARTISCA) Sauces US, Desertment of Later laves do Later Statistics
	2009 2010	"[
Consensus Forecasts Blue Chip Survey of Professional Forecasters	-2.0 2.1 -2.1 2.0 -1.9 2.1 -2.0 2.2 -3.3 0.5	N
Average Baseline Consensus Forecasts	8.4 8.8 8.4 9.0 8.3 8.7	
Survey of Professional Forecasters	8.9 10.3	4 3896 3807 3008 2008 3018 3818 2022 58406 area inducts US recessions 3911 reasonability and the US area and t
	-14 -4 -22 -7	an interest of the second
Actual outcome: 2009 U3	employm	ent rate – 9.7%; 2010 – 10.6%
Casualty Actuaries in Reinsurance 23rd Annual Mee		9





RDS Case Study - Casualty	AGING EXTREMES
Other optional solutions	
Use (adjusted) historical data	
<ul> <li>Actual disasters, adjusted for company footprint</li> </ul>	
<ul> <li>Historical adverse Accident Year</li> </ul>	
<ul> <li>Historical adverse Accident Year – industry group</li> </ul>	
Reverse scenarios	
Forward-looking scenarios	
Casualty Actuaries in Reinsurance 23rd Annual Meeting, June 6-7, 2011	12

## Sample of Historical Disasters Willis Re Hotel Fires The risk of courts to 9/11 unfavorably interpret Rhode Island nightclub fire coverage is not easily captured by stochastic BP Texas City explosion & models many other industrial accidents Asbestos (stacking limits) Enron Katrina (wind vs. water) Rogue Doctors / Nurses Chinese Drywall (May 2011 FL court decision à "gas = smoke") Asbestos & Tobacco Ephedra ECO/XPL Wıllıs Re Actuarial disclaimer This analysis has been programed by Willis Limited another Willis Re (not Willis Re) on condition that is shall be reased as sincisty confidential and shall not be communicated in a vision, in just, or in part, or in part, or in part of party will put will be a limited on the content from Willis Re. Willis is has been given been been partial, register of excessions have prefer been partial and the programment of the programment yellow such program or various and the program of the program or various and the program or various an