







**MEADOWBROOK™
INSURANCE GROUP**

Reinsurance Markets

- ▶ Direct Markets
- ▶ Broker Markets
 - One Large Relationship
 - Several Other Smaller Markets
- ▶ Domestic, London, Bermuda and Other
- ▶ Captives

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**MEADOWBROOK™
INSURANCE GROUP**

Reinsurer Requirements

- ▶ Relationship – Long Term (Current or Expected)
- ▶ Financial Stability
- ▶ Expertise and Experience
- ▶ T Listing
- ▶ Understand our Business

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**MEADOWBROOK™
INSURANCE GROUP**

Unique Reinsurance Needs

- ▶ Excess Workers Compensation Program
 - Tied to our Underwriting Group
 - Multi-Layer
 - Catastrophe Coverage Need Including Terrorism
- ▶ Aircraft
- ▶ Marine
- ▶ Surety Program

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Communication Needs

- ▶ Catastrophe Concentration Analysis
 - Internal Allocation of Cost
- ▶ ERM Considerations
 - Reinsurer Concentrations
 - Retrocession Implications

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