

STEPPING OUT OF THE MODEL: ESTIMATING TAIL RISK USING DETERMINISTIC SCENARIOS

eXTREME™ Tornado For Severe Thunder Storm Tail Loss Estimates

> Prasad Gunturi Willis Re

Outline



- Probabilistic severe thunder storm models
- Deterministic methods for tail loss estimates
- Maximum Foreseeable Loss (MFL) model
- Case study

Deterministic scenarios to manage risk



- Deterministic event scenarios can be used
 - As a primary risk measure
 - Assessing account, territory risk
 - Measuring aggregate risk level
 - Setting risk tolerances, appetites, and limits
 - Evaluating benefit of reinsurance
 - To verify model calibration
 - Factor-based models
 - Stochastic models

Probabilistic severe thunder storm models



- Typically optimized for industry portfolios
 - Sample storm paths based on industry exposure
 - High probability of model failure for any given company
- Event set size and model resolution are critical for stable model
 - A very large number of events (e.g., 500,000)
 - An insufficient number of events can lead to over or under estimating the tail risk
 - High-resolution definition of tornado paths and other hazard footprints are important

Importance of event set size & resolution

 It is impractical to achieve loss convergence for all severe thunder storm business applications using a physical, event-based model in today's computing environment

Illustrative Calculations

Average size of a Path	0.5mi width and 5mi length
Average size of a county	50x50mi
Min. Number of Paths Required to	
fully Cover a County	1,000
Num. of tornado severity scenarios	5_
Num. of possible orientations of the	
path to be modeled	18
Total Num. of Scenarios for a	
County	90,000
Number of counties in towards allow	1.500
Number of counties in tornado alley	1,500
Total Number of Paths need to be	405.000.000
Modeled	135,000,000
Avg. number of paths in a	
thunderstorm outbreak	20
Total Number of Thundersterm	
Total Number of Thunderstorm	0.750.000
Outbreaks to be Modeled	6,750,000

Deterministic methods for tail loss estimates



- Probability and possibility
- Large event set with no gaps in coverage
- High-severity events
- "What if" scenarios
- Top loss scenarios can be 1:500 to 1:10,000 events

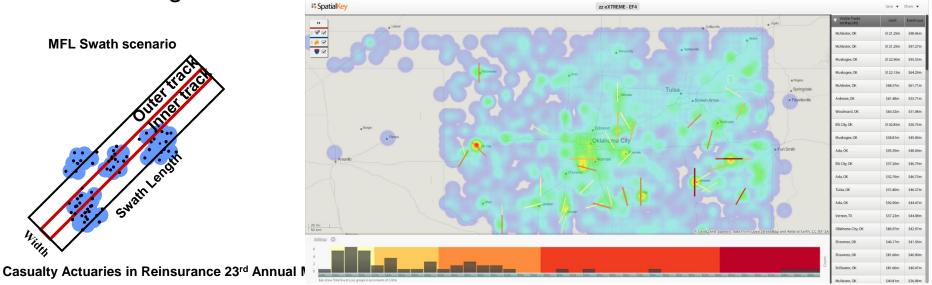
eXTREMETM Tornado - A Maximum Foreseeable Loss mode



MANAGING EXTREME

- Exhaustive set of high-severity events, centered specifically on a portfolio
 - ~1 million events can be built specifically for a company's portfolio (no coverage gaps)
 - Street-level property address information is critical
 - Tornado, hail, or wind swaths independently or together

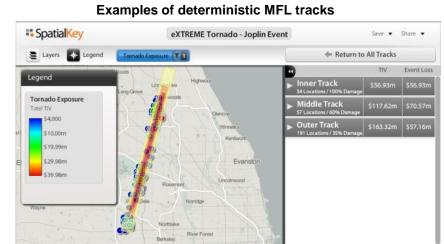
Damage curves for appropriate lines of business

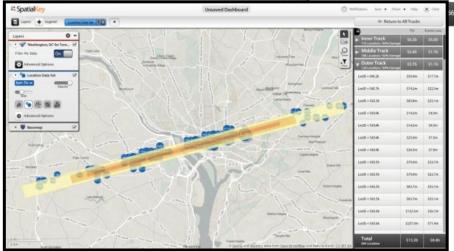


Case study- F4 tornado scenario



- A storm producing a single F4 tornado with path size of Joplin tornado
- Winds and damage within the track based on detailed tornado research
- Top loss scenarios are similar to 1:500 to 1:10,000 events
- Customized to fit company's portfolio
- Supplemented vendor output
- Independently assessed loss severity potential





Case study results



 F4 storm scenario loss estimates are 15% to 35% higher than probabilistic model estimated 1:10,000 year loss

Probabilistic model results for study region/exposure

Study region loss results			
	Loss in million USD		
Return Period	AEP	OEP	
10,000	\$ 122	\$ 111	
1,000	\$ 87	\$ 78	
250	\$ 53	\$ 45	
100	\$ 36	\$31	

F4 Scenario Summary Statistics

- 34% scenarios >\$55m
- 12% scenarios >\$85m
- 4% scenarios > \$120m

Closing thoughts on deterministic scenarios



- Intuitive nature of deterministic scenarios can help communicating with senior managers, BOD and other stakeholders
- Deterministic methods can be used for stress testing and developing risk management solutions
- Deterministic scenarios can be paired with stochastic models
- Useful in developing alternative views of risk by considering different sizes of events and "what if" analyses

Disclaimer

- This analysis has been prepared by Willis Limited and/or Willis Re Inc ("Willis Re") on condition that it shall be treated as strictly confidential and shall
 not be communicated in whole, in part, or in summary to any third party without written consent from Willis Re.
- Willis Re has relied upon data from public and/or other sources when preparing this analysis. No attempt has been made to verify independently the accuracy of this data. Willis Re does not represent or otherwise guarantee the accuracy or completeness of such data nor assume responsibility for the result of any error or omission in the data or other materials gathered from any source in the preparation of this analysis. Willis Re, its parent companies, sister companies, subsidiaries and affiliates (hereinafter "Willis") shall have no liability in connection with any results, including, without limitation, those arising from based upon or in connection with errors, omissions, inaccuracies, or inadequacies associated with the data or arising from, based upon or in connection with errors, omissions, inaccuracies, or inadequacies associated with the data or arising from, based upon or in connection with this analysis or any results contained herein. Willis expressly disclaims any and all liability arising from, based upon or in connection with this analysis. Willis assumes no duty in contract, tort or otherwise to any party arising from, based upon or in connection with this analysis, and no party should expect Willis to owe it any such duty.
- There are many uncertainties inherent in this analysis including, but not limited to, issues such as limitations in the available data, reliance on client data and outside data sources, the underlying volatility of loss and other random processes, uncertainties that characterize the application of professional judgment in estimates and assumptions, etc. Ultimate losses, liabilities and claims depend upon future contingent events, including but not limited to unanticipated changes in inflation, laws, and regulations. As a result of these uncertainties, the actual outcomes could vary significantly from Willis Re's estimates in either direction. Willis makes no representation about and does not guarantee the outcome, results, success, or profitability of any insurance or reinsurance program or venture, whether or not the analyses or conclusions contained herein apply to such program or venture.
- Willis does not recommend making decisions based solely on the information contained in this analysis. Rather, this analysis should be viewed as a
 supplement to other information, including specific business practice, claims experience, and financial situation. Independent professional advisors
 should be consulted with respect to the issues and conclusions presented herein and their possible application. Willis makes no representation or
 warranty as to the accuracy or completeness of this document and its contents.
- This analysis is not intended to be a complete actuarial communication, and as such is not intended to be relied upon. A complete communication
 can be provided upon request. Willis Re actuaries are available to answer questions about this analysis.
- Willis does not provide legal, accounting, or tax advice. This analysis does not constitute, is not intended to provide, and should not be construed as such advice. Qualified advisers should be consulted in these areas.
- Willis makes no representation, does not guarantee and assumes no liability for the accuracy or completeness of, or any results obtained by application of, this analysis and conclusions provided herein.
- Where data is supplied by way of CD or other electronic format, Willis accepts no liability for any loss or damage caused to the Recipient directly or
 indirectly through use of any such CD or other electronic format, even where caused by negligence. Without limitation, Willis shall not be liable for:
 loss or corruption of data, damage to any computer or communications system, indirect or consequential losses. The Recipient should take proper
 precautions to prevent loss or damage including the use of a virus checker.
- This limitation of liability does not apply to losses or damage caused by death, personal injury, dishonesty or any other liability which cannot be
 excluded by law.
- Acceptance of this document shall be deemed agreement to the above.