

2015 SEMINAR ON REINSURANCE JUNE 1-2, 2015

Oliver Wyman Actuarial Consulting

Dan Gibson Steve Sumner

Executive Summary	Risk Management Framework (Section #1)	Company's Assessment of Risk (Section #2)	Assessment of Risk Capital (Section #3)	Insights From the Regulators
<u>\$100</u>	<u>\$100</u>	<u>\$100</u>	<u>\$100</u>	<u>\$100</u>
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<u>\$500</u>	<u>\$500</u>	<u>\$500</u>	<u>\$500</u>	<u>\$500</u>



This concept can help demonstrate the effectiveness of ERM/ORSA and show how management is involved.

Executive Summary- \$100

What is Business Management Integration (BMI)?



Description of your organization, including ownership, legal entity org. chart, distribution strategy, value proposition, mission, etc.

Executive Summary- \$200

What are things that you might include in the Executive Summary of ORSA?

Executive Summary- \$200



These forecasts/projected rating agency and regulatory scores/assessments might be used as a proxy for economic capital and solvency.

What is BCAR and RBC?



Regulation that is intended to establish economically efficient capitalization to accomplish business objectives.

Executive Summary - \$400

What is Own Risk and Solvency Assessment (ORSA)?



These are the two primary goals of ORSA.

What are:

- To foster an effective level of ERM at all insurers; and
- To provide a group level perspective on risk and capital?

Executive Summary - \$500



There can be four layers to this – Strategy, Risk Management Process, Infrastructure & Culture

What is the ERM/ORSA framework?



In corporate governance, this expression often explains the roles of the BOD and management, Internal Audit and Risk Management

Section #1 - \$200

What are the three (3) lines of defense?



Risk Identification, Risk Assessment, Risk Mitigation, Risk Reporting and Risk Planning.

What are the components of Layer #2, the Risk Management Process?



This tool is often used as a repository of risks and controls and can be used in creating a "heat map" of a company's risk.

What is a Risk Register?



They can be used to articulate the broad level of risk and the risk limit the BOD has authorized management to take.

What are the BOD approved risk appetite and risk tolerance statements?



Charts that contain this information may be one way to present your company's assessment of risk and exposure.

What are:

- Historical and prospective financial indicators (IS&BS)
- RBC, BCAR, CR, Income
- Results by line of business
- Market outlook/forecast
- Risk tolerance tests



The number of years that insurers should use in their time horizon.

What is 1, 2, 3 or more years?



Projections for BCAR, RBC.

What metrics can be used as a proxy for future capital levels in satisfying projected solvency?



This metric arrays all simulated losses occurring during the given annual period and estimates the resulting GAAP impact on P&L for that annual period...

What is the Aggregate Curve test?



Extreme events including Katrina, Wilma, Andrew, RDS, interest rate and stock market volatility, AM Best downgrade can be used in satisfying this ORSA requirement.

Section # 2- \$500

What is stress & reverse stress testing?



This phrase is used to describe any insurer's best approach for achieving ORSA.

Section #2 – BONUS!

What is Business Management Integration?

Section #2 – BONUS!



An Economic Capital Model satisfies this test.

What is the Use Test?

Section #2 – BONUS!



"Underwriting drives capital, not the other way around."

What is one way to describe your company's use of capital or capital allocation?



ORSA Summary Report is submitted to the lead regulator after the Board approval of the plan and management's, Risk Committee and Board's approval of ORSA. Section #3- \$200

What is an ORSA Summary Report sign-off procedure?



BCAR and/or RBC, capital headroom above a minimum level are possible risk tolerance tests.

These measures can be used as a proxy for determining economic capital and solvency?



Planned improvements in modeling of risks, product evaluation, territorial expansion and de-risking of the investment portfolio. Section #3- \$400

What is the company's plan for improving Section #3 reporting?



This methodology enables the calculation and group assessment of Risk Capital and Prospective Solvency.

What are the methodologies and results of modeling the financial forecast of the market?

ORSA is new and insurers are concerned about the information contained therein remaining this way.

Insights From the Regulators - \$100

What is confidential or confidentiality?



ORSA could make this Form redundant or obsolete.

What is the Enterprise Risk Reporting form or Form "F"?



A phrase to describe the early stages of development in infants can also be used to describe the regulators approach to ORSA.

Insights From the Regulators - \$300

What is crawl before you walk?



Many companies plan on using this period of time when completing ORSA.

What is a 1-year time horizon?



The ORSA Summary Report shall be used to supplement this regulatory process.

What is the financial examination process?



JEOPARDY!

The use of this tool will be viewed as a positive by some regulators while others will have no view at all.

FINAL JEOPARDY

What is an Economic Capital Model or "ECM"?



An incomplete or an inconsistent ORSA Summary Report could result in this.

FINAL JEOPARDY

What is a targeted financial examination?

