# CAS RPM Seminar 2009 Predictive Modeling Track 

## GLM II: Basic Modeling Strategy

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## Overview

1. The modeling cycle
2. Quick review of GLMs
3. Concrete example

- Summary statistics
- Exploratory plots
- Fitting models and parameter estimates
- Diagnosing the fit and corrective measures
- Interactions

4. Validation
5. Model building summary

## Basic Modeling Cycle



## Basic Model Form

$$
g(\mathbb{E}[y])=\beta_{0}+x_{1}^{\prime} \beta_{1}+\cdots+x_{k}^{\prime} \beta_{k}+\text { offset }
$$

1. The link function is $g$
2. The distribution of $y$ is a member of the exponential family
3. The explanatory variables $x_{i}^{\prime}$ can be continuous or categorical
4. The offset term can be used to adjust for exposure or to introduce known restrictions

## Common Model Forms

Link functions: identity (additive effects), logarithm (multiplicative effects), reciprocal, log odds, probit, etc ...

Response distributions: normal, gamma, inverse gaussian, Tweedie, binomial, poisson, negative binomial

Offset: to adjust for exposure or to incorporate known effects

## Personal Injury Claims

The dataset (see [4]) contains 22,036 claims arising from accidents between July 1989 and January 1999. Claims settled with zero payment are not included. The variables in the dataset are:

1. Settlement amount (range: $\$ 10$ to $\$ 4.5 \mathrm{M}$ )
2. Injury type (codes: $1,2,3,4,5,6,9$ )
3. Legal representation (codes: $1-\mathrm{Yes}, 0-\mathrm{No}$ )
4. Accident, reporting, and settlement month
5. Operational time

We will work with a random sample of 2,000 claims.

## Summary Statistics (for random sample)

|  | Claim <br> Amount |
| :--- | ---: |
| Minimum | 24 |
| 1st Quartile | 6,144 |
| Median | 14,222 |
| Mean | 37,525 |
| 3rd Quartile | 35,435 |
| Maximum | 976,379 |

There are 172 records ( $\approx 8.5 \%$ ) with claim amounts greater than 100,000.

## Exploratory Plots I



## Exploratory Plots II



## Exploratory Plots III



## Exploratory Plots IV



## Normal log-link model

$\log ($ Settlement Amount $)=$ Op.Time + Injury + Attorney

|  | Estimate | Std. Error | t value | $\operatorname{Pr}(>\mathrm{t})$ |
| :--- | ---: | ---: | ---: | ---: |
| (Intercept) | 8.817 | 0.138 | 63.99 | $<2 \mathrm{e}-16$ |
| Op.Time | 0.026 | 0.002 | 15.82 | $<2 \mathrm{e}-16$ |
| injury 2 | 0.757 | 0.067 | 11.31 | $<2 \mathrm{e}-16$ |
| injury 3 | 0.844 | 0.079 | 10.75 | $<2 \mathrm{e}-16$ |
| injury 4 | 0.607 | 0.182 | 3.33 | 0.0009 |
| injury 5 | 0.505 | 0.199 | 2.54 | 0.0113 |
| injury 6 | 0.645 | 0.245 | 2.63 | 0.0086 |
| injury 9 | -0.942 | 0.554 | -1.70 | 0.0892 |
| attorney Yes | -0.017 | 0.057 | -0.29 | 0.7705 |

Residual deviance: $7.9 \mathrm{e}+12$ on 1991 degrees of freedom

## Residual Check: Normal error



## Gamma log-link model

$\log ($ Settlement Amount $)=$ Op.Time + Injury + Attorney

|  | Estimate | Std. Error | t value | $\operatorname{Pr}(>\mathrm{t})$ |
| :--- | ---: | ---: | ---: | ---: |
| (Intercept) | 8.425 | 0.064 | 130.69 | $<2 \mathrm{e}-16$ |
| Op.Time | 0.030 | 0.001 | 29.67 | $<2 \mathrm{e}-16$ |
| injury 2 | 0.707 | 0.074 | 9.49 | $<2 \mathrm{e}-16$ |
| injury 3 | 0.900 | 0.116 | 7.75 | $1.46 \mathrm{e}-14$ |
| injury 4 | 1.045 | 0.271 | 3.85 | 0.0001 |
| injury 5 | 0.279 | 0.323 | 0.86 | 0.39 |
| injury 6 | 0.199 | 0.247 | 0.80 | 0.42 |
| injury 9 | -0.864 | 0.129 | -6.68 | $3.00 \mathrm{e}-11$ |
| attorney Yes | 0.200 | 0.057 | 3.52 | 0.0004 |

Residual deviance: 2072.0 on 1991 degrees of freedom

## Residual Check: Gamma error



## Location-Spread Plot for Gamma Model



## Analysis of Deviance Table

Model: Gamma, link: log
Response: settlement amount
Terms added sequentially (first to last)

|  |  | Change in <br> Deviance | Resid. <br> Deviance | Resid. <br> Df |
| :--- | ---: | ---: | ---: | ---: |
| (Intercept) |  | 3894 | 1999 |  |
| Op.Time | 1 | 1502 | 2392 | 1998 |
| injury | 6 | 303 | 2089 | 1992 |
| attorney | 1 | 17 | 2072 | 1991 |

## Injury Parameter Estimates



## Grouping Injury Levels

| Model | Injury levels | Deviance | Diff | q | Crit.Val. |
| :---: | :---: | ---: | :---: | :---: | ---: |
| 1 | 1234569 | 2072 |  |  |  |
| 2 | 1234569 | 2077 | 5 | 2 | 5.9 |
| 3 | 123456 | 2077 | 5 | 3 | 7.8 |
| 4 | 156234 | 9 | 2079 | 7 | 4 |

Diff: is the difference between the current model and model 1. q : is the number of restrictions in the current model compared to model 1.
Crit.Val.: is the 0.95 quantile of the chi-squared distribution with q degrees of freedom.

## Checking the Link Function

Two ways to assess the link function:

1. Embed the link function in a parametric family and compare model fit at various points.
2. We know that

$$
x_{i}^{\prime} \beta=g\left(y_{i}\right) \approx g\left(\mu_{i}\right)+g^{\prime}\left(\mu_{i}\right)\left(y_{i}-\mu_{i}\right)
$$

So plotting the linear predictor against the right-hand side of the above equation should give us a straight line.

## Checking the Link Function



## Checking Explanatory Variables

Plot residuals against explanatory variables.



## Checking Explanatory Variables



## Interactions

We say that two explanatory variables $x$ and $z$ interact if the effect of $x$ on the response variable depends on the values of $z$.

For our example, does the effect of attorney involvement depend on the type of injury?

## Conditional Plot



## Model Validation

Several model validation techniques:

1. Out-of-sample
2. Cross-validation
3. Bootstrap estimates of prediction errors

## Out-of-Sample Validation

Predicted values compared against actual values for a new sample of 2,000 claims.

| Predicted <br> Range | Type | 1st Qu. | Mean | Ratio |  |
| :---: | :---: | ---: | ---: | ---: | ---: |
| A/P | 3rd Qu. |  |  |  |  |
| $(43800,61500]$ | A | 14770 | 45790 |  | 52880 |
|  | P | 48150 | 52720 | 0.87 | 57460 |
| $(61500,91600]$ | A | 22800 | 77900 |  | 85350 |
|  | P | 67180 | 74800 | 1.04 | 81860 |
| $(91600,232000]$ | A | 42680 | 150700 |  | 171700 |
|  | P | 106300 | 135000 | 1.12 | 156700 |

Only the last three groups of the table are shown.
The type column refers to actual (A) or predicted ( P ) values.
The column ratio $\mathrm{A} / \mathrm{P}$ is the ratio of the actual mean divided by the predicted mean.

## Model Building Summary



## References

[1] Chambers, J. M., Cleveland, W. S., Kleiner, B., and Tukey, P. A. 1983. Graphical Methods for Data Analysis. Belmont, California: Wadsworth International Group.
[2] Fahrmeir, L., and Tutz, G. 2001. Multivariate Statistical Modelling Based on Generalized Linear Models. Springer.
[3] Hardin, J., and Hilbe, J. 2001. Generalized Linear Models and Extensions. College Station, Texas: Stata Press.
[4] De Jong, P., and Heller, G. Z. 2008. Generalized Linear Models for Insurance Data. Cambridge University Press.
[5] Cleveland, W. 1993. Visualizing Data. Hobart Press.
[6] Venables, W., and Ripley, B. 2002. Modern Applied Statistics with S. Springer New York.

