

**Data and Disaster:  
The Role of Data in the Financial  
Crisis**

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**Motivation**

- Explore role of data in the financial crisis
- Illustrate that data was available
  - Much of analysis is exploratory
  - Some data mining will be illustrated
- Could have detected problems
  - Due diligence could have uncovered fraud
  - Provide warning of deterioration on mortgage quality

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**Two Case Studies of Use of Data to  
Detect Problems**

- Madoff Ponzi Scheme
- Mortgage Crisis

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## Madoff Ponzi Scheme

Could his fraud have been detected?  
Should his data have been analyzed to verify that his returns were legitimate?

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## The data

- 1991 through 2008 returns on a Madoff feeder fund
- Downloaded from internet Jan, 2009
- This analysis motivated by Markopolis testimony to congress

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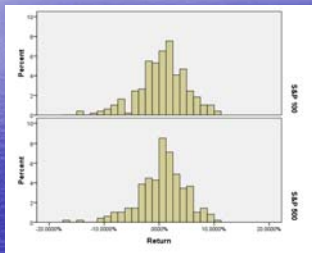
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## Two similar assets: S&P 500 and S&P 100



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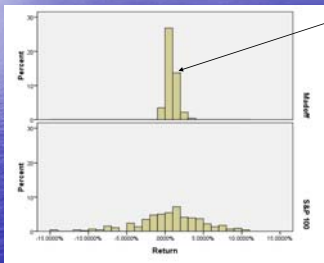
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## Madoff vs S&P 100



Too good to be true!

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## Asset Descriptive Statistics

Statistics for Different Assets				
Return				
Name	Mean	Std. Deviation	Skewness	Kurtosis
Balanced	.43%	2.87%	-.89	1.54
Lng Bond	.67%	2.55%	.13	3.30
Madoff	.83%	.70%	.77	.51
S&P 100	.55%	4.39%	-.52	.84
S&P 500	.59%	4.31%	-.65	1.30
Total	.62%	3.39%	-.71	2.96

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## Percent of Time Negative Returns

Asset	Pct Negative Return
Balanced	39%
Lng Bond	37%
S&P 100	41%
S&P 500	38%
Madoff	7%

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## Min and Max

Asset	Median	Minimum	Maximum
Balanced	0.8%	-11.6%	5.7%
Long Bond	0.9%	-8.7%	11.4%
S&P 100	1.0%	-14.6%	10.8%
Madoff	0.7%	-0.6%	3.3%

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## Benford's Law

Digit	Proportion
1	30.1%
2	17.6%
3	12.5%
4	9.7%
5	7.9%
6	6.7%
7	5.8%
8	5.1%
9	4.6%

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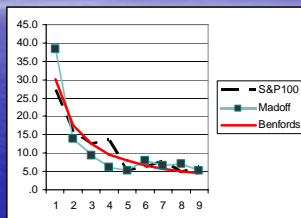
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## Benford's law applied to Madoff data

- Usually applied to transactions
- Not a strong indicator of fraud applied to these returns



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## Madoff Case Study Conclusions

- Simple graphs and descriptive statistics could have detected the scheme
- Virtually all of them would have shown that the Madoff data deviates significantly from statistical patterns for similar assets

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## The Mortgage Crisis

Could simple descriptive statistics have predicted the meltdown?

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## Some Descriptive Information from HMDA for Florida

		Loan_Amount_000s	Applicant_Eths no_000s	Ratepercent
N	Valid	1773450	1773450	159203
	Missing	0	0	1614247
Mean		206.52	114.20	5.0493
Median		171.00	75.00	4.7400
Skewness		18.549	16.011	-.217
Std. Error of Skewness		.002	.002	-.006
Kurtosis		1817.752	473.108	-.773
Std. Error of Kurtosis		.004	.004	.012
Minimum		2	2	3.000
Maximum		45500	9901	30.36
Percentiles	5	31.00	28.00	3.0000
	10	50.00	35.00	3.1700
	20	80.00	45.00	3.3000
	30	120.00	54.00	3.5000
	40	147.00	64.00	4.0000
	50	171.00	75.00	4.7400
	60	190.00	80.00	5.4000
	70	229.00	105.00	5.9000
	80	275.00	136.00	6.5000
	90	364.00	204.00	7.1600
95	468.00	300.00	8.0500	

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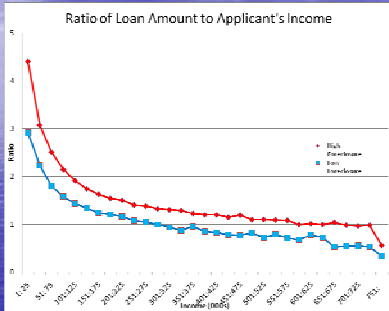
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## Ratio of Loan To Income




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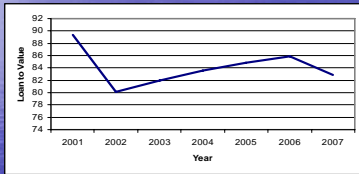
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## Time Series of Loan-to-Value



Data from Demyanyk and Hemert, 2008

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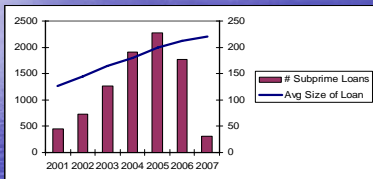
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## Subprime Loan Volume and Size



Data from Demyanyk and Hemert, 2008

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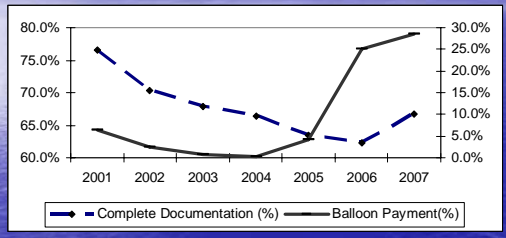
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### Balloon Payments and Completed Documentation



Data from Demyanyk and Hemert, 2008

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### Observations from HMDA

- HMDA indicates lower income applicants tend to have a higher loan to income ratio
- HMDA cross-state comparison indicates states with a foreclosure problem have consistently higher loan to income ratios compared to states not experiencing a foreclosure problem

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### Observations from Loan Portfolio Descriptive Statistics

- Subprime loans increased to unprecedented levels
- Loan to value increased
- Documentation decreased
- Balloon payments increased

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**Mortgage Fraud Analysis**

Can data and models be used to detect mortgage fraud?

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**Interthinx Fraud Risk Index**

- Uses detailed transaction data from loan applications processed by Interthinx's FraudGUARD System
- Uses relevant external data
  - Demographic, address data
  - Combination of methods

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**Subcomponents of Fraud Risk Index**

- Property Value
  - Is appraisal value accurate?
- Identity
  - True identity of loan applicant? Is credit data accurate?
- Occupancy
  - Is applicant misrepresenting intent to occupy home?
- Income
  - Is income accurately stated?

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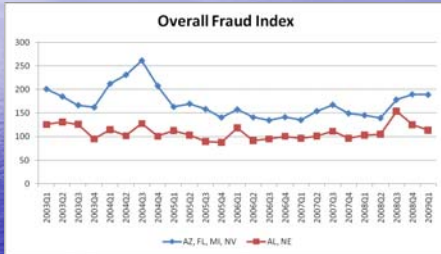
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## Overall Fraud Risk Index




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## Property Value Risk Index




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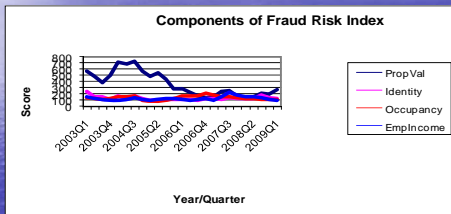
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## Florida Subcomponents of Fraud Risk Index




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# Housing Data Trees

Could data mining have been used to predict subprime meltdown?

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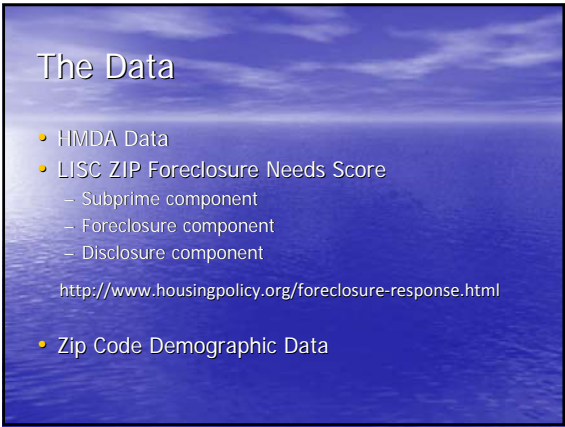
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# The Data

- HMDA Data
- LISC ZIP Foreclosure Needs Score
  - Subprime component
  - Foreclosure component
  - Disclosure component
- <http://www.housingpolicy.org/foreclosure-response.html>
- Zip Code Demographic Data

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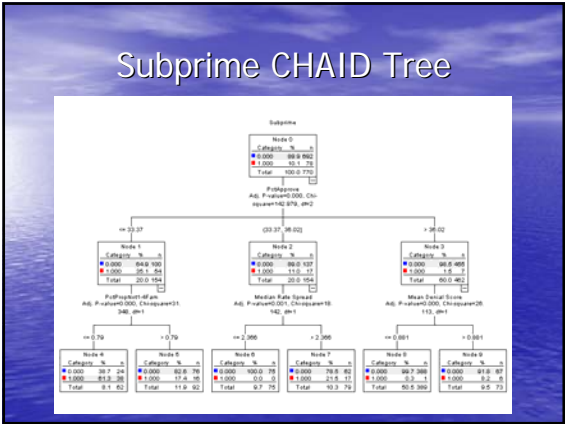
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# Subprime CHAID Tree

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## Results of Applying Clustering to HMDA Data

- K-means clustering applied to loan characteristics but not result data (i.e., approval)

Table 18.5 - Means On Variables

	Cluster		
	1	2	3
Avg Loan Amount	297.23	566.96	163.80
Average Income	166.71	356.66	87.26
Mean LTV-to-Ratio	2.53	2.38	2.48
Rate Spread - mean	4.84	4.54	5.05
Median LTV Ratio	2.29	2.09	2.31
Median Rate Spread	4.40	3.95	4.67
Percent Applicants High LTV	4.4	3.8	4.5
Percent Applicants High Rate Spread	4.7	4.5	5.6
Percent Manufactured, Multi-Family Homes	1.9	4	6.1
Percent Home Improvement	57.8	56.5	56.6
Percent Refinance	52.4	52.5	57.2
Percent Owner Occupied	18.1	28.4	13.5

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## Limitations of Data

- Origination Year vs Calendar Year

Year	Cumulative Default Rates @12/31/07								
	Development Age								
	1,000	2,000	3,000	4,000	5,000	6,000	7,000	8,000	9,000
1999	0.013	0.076	0.131	0.179	0.202	0.223	0.231	0.236	0.239
2000	0.015	0.084	0.144	0.177	0.202	0.214	0.221	0.225	
2001	0.019	0.090	0.148	0.191	0.209	0.221	0.228		
2002	0.011	0.066	0.111	0.135	0.151	0.158			
2003	0.008	0.050	0.081	0.103	0.114				
2004	0.009	0.048	0.064	0.089					
2005	0.010	0.074	0.136						
2006	0.026	0.128							
2007	0.040								

Francis, L. "The Financial Crisis: An Actuary's View", in *Risk Management: The Current Financial Crisis, Lessons Learned and Future Implications*, 2008

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## Data Limitations

- As a result calendar year default rates are usually primarily attributable to earlier origination years
- It is likely that the 2007 default rates are largely driven by conditions in earlier years
- This affects interpretation of tree results

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## Observations

- Approval/Denial rate was an important variable for foreclosure and subprime problems
  - This may be a lagged effect. Low approval rates in 2007 reflect recognition of foreclosure problem originating in prior years when loose underwriting standards led to approval of risky and/or fraudulent loans
- Population and interest rate spread are additional important predictors of subprime problems
- Loan to income is an important predictor of foreclosures

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## Systemic Risk Data Collection Effort

www.ce-nif.org

The screenshot shows the website for the Committee to Establish the National Institute of Finance (CE NIF). At the top, there is a logo with 'CE NIF' and the text 'Committee to Establish the National Institute of Finance'. Below the logo is a green banner with the text 'Help us create the National Institute of Finance. The National Institute of Finance will be the nation's central repository for financial transaction and entity position data, and to offer regulators the analytical capacity to take full advantage of that information. The NIF will strengthen the government's ability to oversee the economy and, in so doing, will help increase public confidence and trust in U.S. financial markets.' Below the banner is a form with a 'Name' field. To the right of the form is a section titled 'Why We Need A National Institute of Finance' with a small icon of a document. The text in this section reads: 'Recent catastrophic events in financial markets revealed significant gaps in the information and analytic tools available to regulators and policymakers charged with ensuring the health of the financial system. The National Institute of Finance (NIF) will have the mandate, resources, and capability to address these failings. The National Institute of Finance's mission will be to maintain a national repository of financial transaction and entity position data, and to offer regulators the analytical capacity to take full advantage of that information. The NIF will strengthen the government's ability to oversee the economy and, in so doing, will help increase public confidence and trust in U.S. financial markets.'

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- Questions?

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