# Tweedie Compound Poisson Linear Models

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## Agenda

- Introduction to the Tweedie compound Poisson distribution
  - Construction and simulation of compound Poisson variables
  - Overview of the challenges on statistical inference
  - Investigation of the impact of the index parameter on inferences
  - Description of the data under study
- Compound Poisson linear models
  - Generalized linear models [GLM]
  - Generalized linear mixed models [GLMM]
    - Shrinkage estimates
    - Accounting for within-cohort correlations
  - Generalized additive models [GAM] / penalized splines
    - Specifying smoothing effects vs global linear trends
  - Zero-inflated compound Poisson models [ZICP]
    - Accounting for "bonus hunger"
    - Modeling patterns in the observed frequency of zeros
- Summary and conclusion

#### The compound Poisson distribution



(1)

# The Tweedie compound Poisson distribution

- ▶ The goal is to model the aggregate claim amount for a policy term.
- ▶ The well-known collective risk model:
  - The sum of an unknown number of individual claims

$$Y = \sum_{i}^{T} X_{i}$$

• T is the number of claims,  $X_i$  is the loss amount for the  $i_{th}$  claim.

► A special case: the Tweedie compound Poisson distribution [CPois]

$$T \sim \text{Pois}(\lambda), X_i \stackrel{\text{iid}}{\sim} \text{Gamma}(\alpha, \gamma), T \perp X_i.$$
 (2)

#### The compound Poisson distribution



# Motivations for employing the CPois distribution

- ▶ Reasonable assumptions: Poisson frequency and Gamma severity
- Capability to accommodate the aggregate loss distribution: it has a probability mass at zero accompanied by a continuous distribution on the positive values
- Belongs to the exponential dispersion family:  $Var(Y) = \phi \cdot \mu^{p}$ 
  - $\phi > 0$ : dispersion parameter,  $p \in (1,2)$ : the index parameter
  - $V(\mu) = \mu^{p}$ : the variance function
  - Various linear model forms can be readily handled for a given p
- ▶ The density is intractable, but can be approximated accurately and fast.
  - In general, compound distributions must be evaluated using the less efficient and much slower recursive algorithm.

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Simulation of the compound Poisson distribution



# Simulation of a *CPois* variable (1)

▶ It is straightforward to simulate from the *CPois* distribution.



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Simulation of the compound Poisson distribution



## Simulation of a *CPois* variable (2)

```
lambda <- mu^(2 - p) / (phi * (2 - p))
alpha <- (2 - p) / (p - 1)
gamma <- phi * (p - 1) * mu^(p - 1)
s2 <- sapply(rpois(n, lambda), function(x)
ifelse(x > 0, sum(rgamma(x, alpha, scale = gamma)), 0))
```



#### Challenges on statistical inferences



## **Existing challenges**

- Available fitting methods require the index p to be known.
  - Pre-specify it with an "expert" selection.
    - What's the impact of the index p on inference?
    - Little impact on regression parameters
    - Significant impact on  $\phi$ , thus on estimated standard errors and hypothesis tests
  - Inference on *p*, i.e., estimation of the variance function:
    - Full maximum likelihood estimation with density approximation
- Extensions of the *CPois* distribution:
  - The zero-inflated Poisson [ZIP] model has better performances than a regular Poisson model in modeling claim counts.
  - Excess zeros: "Hunger for bonus"
  - Patterns in observed frequencies of zeros
  - If  $T \sim ZIP$ , this yields a zero-inflated compound Poisson model [ZICP].
  - Extension to the severity part is more difficult!

Impact of the index parameter



## Impact of *p* on parameter estimates



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Impact of the index parameter



#### **Impact of** *p* **on P-values**



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Data description



## **Data description**

- Examples are illustrated using a data set:
  - A sample composed of 27,246 policies issued during 2006-2009.
  - 93.2% of the policies reported no claims.

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Generalized linear models



# **Generalized linear models**

$$\eta(\boldsymbol{\mu}) = \mathbf{X}\boldsymbol{\beta} \tag{3}$$

- Denote  $\boldsymbol{\sigma} = (\phi, p)'$  as the vector of nuisance parameters.
- For a given p (or σ), we can estimate the model using the widely available Fisher's scoring algorithm: β(σ).
- ▶ We can profile out  $\beta$  from the likelihood and maximize the profile likelihood to estimate  $\sigma$  as

$$\hat{\boldsymbol{\sigma}} = \arg \max_{\boldsymbol{\sigma}} \ell(\boldsymbol{\sigma} | \mathbf{y}, \hat{\boldsymbol{\beta}}(\boldsymbol{\sigma})).$$
 (4)

- ▶ The likelihood is approximated using numerical methods, and then optimized subject to  $\phi > 0$  and  $p \in (1, 2)$ .
- The estimate for  $\beta$  is  $\hat{\beta}(\hat{\sigma})$ .

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Generalized linear models



# Fitting the model

- ► We specify a pure premium model:
  - Log link function
  - LOSS as the response variable
  - The log of the exposure as an offset
  - 12 predictors their names are masked here

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### **Inference results**

	Estimate	Std. Error	t value	Pr(> t )	
(Intercept)	-5.48427	0.32700	-16.771	< 2e-16	***
var1	-0.53909	0.02715	-19.855	< 2e-16	***
factor(var2)1	-0.17072	0.11328	-1.507	0.13181	
factor(var3)1	-0.23210	0.08705	-2.666	0.00768	**
factor(var4)1	-0.04758	0.10541	-0.451	0.65172	
var5	-0.10532	0.04399	-2.394	0.01667	*
var6	-0.19469	0.03690	-5.276	1.33e-07	***
var7	-0.06089	0.04002	-1.521	0.12817	
var8	-0.06276	0.04042	-1.553	0.12049	
var9	0.16668	0.04248	3.924	8.74e-05	***
var10	0.25248	0.03955	6.384	1.76e-10	***
var11	0.05539	0.04428	1.251	0.21092	
var12	0.07475	0.03581	2.088	0.03685	*
Signif. codes	: 0 *** (	0.001 ** 0.	01 * 0.0	5 . 0.1	1
(MLE estimate	for the d	dispersion	paramete	r is 22.8	829 ;
MLE estimate	for the i	index param	eter is	(1.4749)	
lesidual devia	ance: 1383	337 on 272	33 degr	ees of fre	eedom
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# **Generalized linear mixed models**

Extend the GLMs by including random effects:

$$egin{aligned} &\eta(oldsymbol{\mu}) = oldsymbol{X}oldsymbol{eta} + oldsymbol{Z}oldsymbol{b} \ &oldsymbol{b} \sim (oldsymbol{0},oldsymbol{\Sigma}) \end{aligned}$$

- ► The distribution on **b** shrinks its estimate toward zero.
- The Bülmann credibility formula is a special case of the (Normal) mixed model with only the intercept.
- Existing inference method: Penalized Quasi-likelihood
  - Not suited to estimating *p* the objective function maximized is not truly an approximation of the likelihood
  - Likelihood ratio tests to compare nested models?



# **Estimation in GLMM**

We consider full maximum likelihood estimation methods that maximize the marginal likelihood

$$p(\mathbf{y}|oldsymbol{eta},\phi,p,\mathbf{\Sigma}) = \int p(\mathbf{y}|oldsymbol{eta},\phi,p,\mathbf{b})\cdot p(\mathbf{b}|\mathbf{\Sigma})d\mathbf{b}.$$

- This integral is intractable and must be evaluated numerically.
  - Laplace approximations
    - Integrate out **b** using the second-order Taylor approximation to the joint likelihood at the conditional mode of **b**.
    - Conditional mode of **b** is found using Penalized Iteratively Re-weighted Least Squares.
  - Adaptive Gauss-Hermite quadrature
    - Higher-order integral approximation
    - · Collapse to the Laplace method when only one knot is specified
    - More accurate at the cost of slower speed
    - Limited to a single grouping factor



# Fitting the model

- We allow intercepts to vary by COUNTY
- ▶ This will account for the within county correlation: closer risks are more alike
- This will also shrink parameter estimates:
  - Estimates for small counties are pulled toward the overall mean for lack of credibility

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## **Inference results**

#### Random effects:

Groups Nam	le	Variance	Std.Dev.					
COUNTY (Ir	tercept)	0.034618	0.18606					
Residual		22.686004	4.76298					
Number of obs	: 27246,	groups: CO	DUNTY, 56					
Fixed effects:								
	Estimate	std. Erro	or t value					
(Intercept)	-5.54023	0.2847	77 -19.455					
var1	-0.54251	0.0233	33 -23.258					
factor(var2)	-0.18056	0.0976	52 -1.850					
factor(var3)	-0.22919	0.0753	30 -3.044					
factor(var4)	-0.07363	0.0951	14 -0.774					
var5	-0.10870	0.0379	94 -2.865					
var6	-0.19327	0.0317	76 -6.086					
var7	-0.05482	0.0345	52 -1.588					
var8	-0.05690	0.0348	34 -1.633					
var9	0.21623	0.0544	43 3.973					
var10	0.23819	0.0559	98 4.255					
var11	0.10114	0.0476	57 2.122					
var12	0.07608	0.0308	30 2.470					
Estimated sca	le parame	eter: 22.68	36					
Estimated inc	lex parame	eter: 1.475	57					



### **County estimates**





# Introduction to splines

- Splines offer a flexible means of modeling nonlinear pattern:
  - It is hard to find an appropriate parametric nonlinear model.
- Model the pattern using piece-wise polynomials (basis functions):
  - Number of cut-off points (knots)
  - Positioning of the knots

Form	X	Z
Linear	x	$(x-\kappa_1)_+,(x-\kappa_2)_+$
Quadratic	$x, x^2$	$(x-\kappa_1)^2_+, (x-\kappa_2)^2_+$
Cubic	$x, x^2, x^3$	$(x - \kappa_1)^3_+, (x - \kappa_2)^3_+$
Radial	x	$ x-\kappa_1 ,  x-\kappa_2 $

Table: Basis functions.  $(x - \kappa)_+ = (x - \kappa) \cdot (x - \kappa > 0)$ 





# Spline bases in GLM

 These basis functions can be used in a linear model as (e.g., with linear basis functions)

$$\eta(\mu_i) = \beta_0 + \beta_1 x_i + \sum_{k=1}^{K} b_k (x_i - \kappa_k)_+.$$
 (6)

Using matrix notation,

$$\eta(\boldsymbol{\mu}) = \mathbf{X}\boldsymbol{\beta} + \mathbf{Z}\mathbf{b}. \tag{7}$$

- $\beta = (\beta_0, \beta_1)'$  is the coefficients for intercept and x;
- $\mathbf{b} = (b_1, \cdots, b_K)'$  is the coefficients for the basis functions having knots;
- $\mathbf{X}_i = (1, x_i)$  and  $\mathbf{Z}_i = [(x_i \kappa_1)_+, \cdots, (x_i \kappa_K)_+]$  design matrix.

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## Problem with choices of spline knots

- ▶ Too few not enough to describe the pattern.
- Too many wiggly fit, including too much noise.





# Additive models: penalized splines

- To avoid wiggly fit, we impose the constraints  $\mathbf{b}^T \mathbf{b} < C$ .
- This "penalty" is equivalent to assuming

$$b_k \sim N(0, \sigma_b^2). \tag{8}$$

This provides a convenient way to estimate additive models using the mixed model software.



# Fitting the model

- ▶ We specify a smoothing effect for var1 using a linear spline.
- ▶ We use 15 knots, determined by empirical quantiles.
- Fit the model using the mixed-model estimation method.



### **Inference results**

Random effects	:		
Groups Name	Variance S	Std.Dev.	
f.var1 tp	0.015549 0	.12469	
Residual	22.727942 4	1.76738	
Number of obs:	27246, grou	ups: f.va	r1, 14
Fixed effects:			
	Estimate St	d. Error	t value
(Intercept)	-11.12784	0.24438	-45.54
var1.fx1	-0.22747	0.17502	-1.30
factor(var2)1	-0.15661	0.09742	-1.61
factor(var3)1	-0.21359	0.07490	-2.85
factor(var4)1	-0.05137	0.09054	-0.57
var5	-0.11730	0.03803	-3.08
var6	-0.19423	0.03168	-6.13
var7	-0.05469	0.03439	-1.59
var8	-0.06505	0.03477	-1.87
var9	0.16463	0.03646	4.51
var10	0.24712	0.03398	7.27
var11	0.05807	0.03798	1.53
var12	0.07783	0.03080	2.53
Estimated scal	e parameter:	22.7279	
Estimated inde	x parameter:	1.4763	

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### Smoothing effect on var1



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# The Zero-inflated compound Poisson distribution

> Zero-inflated Poisson model to account for excess zeros in count data:

$$T_i \sim \begin{cases} 0 & \text{with probability } q_i, \\ Pois(\lambda_i) & \text{with probability } 1 - q_i. \end{cases}$$
 (9)

Replacing the latent Poisson variable by the above zero-inflated Poisson, we have a zero-inflated compound Poisson:

$$Y_i \sim \begin{cases} 0 & \text{with probability } q_i, \\ CPois(\mu_i, \phi, p) & \text{with probability } 1 - q_i. \end{cases}$$
 (10)

- The zero-inflation part generates the excess zeros with probability q<sub>i</sub>.
- The compound Poisson part generates the random claim amount from the compound Poisson process.

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# The ZICP model

Under this assumption, the probability of observing a zero is

$$Pr(Y_i=0)=q_i+(1-q_i)\cdot \exp\left(-rac{\mu_i^{2-p}}{\phi(2-p)}
ight).$$

We allow covariates to be incorporated in both parts such that

$$\varphi(\mathbf{q}) = \mathbf{G}\boldsymbol{\gamma}, \quad \eta(\boldsymbol{\mu}) = \mathbf{B}\boldsymbol{\beta}.$$
 (12)

- The zero-inflation part enables one to
  - Investigate the claim underreporting behavior due to bonus hunger.
  - More adequately model the patterns in the observed frequency of zeros.

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# Fitting the model

- ▶ We specify four relevant covariates in the zero-inflation part.
- ▶ The offset term is only used for the compound Poisson part.

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### **Inference results**

Zero-inflat	ion model c	oofficients			
2010 Illiat	Fetimate S	td Error z		$r(\lambda   z  )$	
(Intercent)	E 76E60	0 97E26	C E07	1 500-11	
(intercept)	0.57206	0.07000	7 070	1 45- 10	
vari	-0.57326	0.00098	2 000 /	1.450-12	
varb	0.26670	0.06934	3.000 0	0.002633	· ·
Var12	-0.29465	0.07935 ·	-3.713	0.000205	***
varo	0.39966	0.11359	3.519 (	0.000434	***
Compound Po	isson model	coefficient	s:		
-	Estimate	Std. Error	z valu	e Pr(> z	)
(Intercept)	-3.08997	0.38046	-8.12	2 4.60e-1	6 ***
var1	-0.70988	0.03144	-22.580	) < 2e-1	6 ***
factor(var2	)1 -0.17217	0.09748	-1.76	6 0.0773	5.
factor(var3	)1 -0.21038	0.07560	-2.78	3 0.0053	9 **
factor(var4	)1 -0.03911	0.09126	-0.429	9 0.6682	20
var5	-0.01280	0.05290	-0.243	2 0.8087	9
var6	-0.08766	0.04214	-2.080	0.0375	3 *
var7	-0.05532	0.03574	-1.548	0.1216	57
var8	-0.06335	0.03617	-1.75	1 0.0798	. 8
var9	0.15679	0.03732	4.20	2 2.65e-0	)5 ***
var10	0.24797	0.03419	7.25	4 4.06e-1	3 ***
var11	0.05167	0.03990	1.29	5 0.1953	2
Signif. cod	es: 0 ***	0.001 ** 0.0	01 * 0.0	05 . 0.1	1
(MLE estima MLE estima	(MLE estimate for the dispersion parameter is 19.079;				
		1			

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## Predicted probability of zeros (1)



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# Predicted probability of zeros (2)



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## Predicted probability of zeros (3)



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# Predicted probability of zeros (3)



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# **Model comparisons**

- The information criteria
- The 10-fold cross validation mean squared error (not quite informative)
- The Gini index
  - Let  $y_i$  be the loss,  $P_i$  be the baseline premium,  $S_i$  be the insurance score (predictions from the model) and  $R_i = S_i/P_i$  be the relativity.
  - Sort the observations by the relativity in an increasing order.
  - Compute the empirical cumulative premium and loss distributions as

$$\hat{F}_{P}(s) = \frac{\sum_{i=1}^{n} P_{i} \cdot \mathbb{1}(R_{i} \leq s)}{\sum_{i=1}^{n} P_{i}}, \ \hat{F}_{L}(s) = \frac{\sum_{i=1}^{n} y_{i} \cdot \mathbb{1}(R_{i} \leq s)}{\sum_{i=1}^{n} y_{i}}.$$
 (13)

• The graph  $(\hat{F}_P(s), \hat{F}_L(s))$  is an ordered Lorenz curve.

	Loglikelihood	AIC	BIC	MSE	Gini
GLM	-13067.43	26147.85	26267.61	24.98	-1.62(2.13)
ZICP	-13022.18	26078.36	26217.98	24.95	6.92(2.10)

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#### The ordered Lorenz curve



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Compound Poisson Linear Models

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## Summary

- Reviewed the compound Poisson distribution.
- Discussed the challenges on statistical inference.
- Presented MLE methods for estimating various linear models.
- Illustrated these techniques through an example.

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