

WC-3: Workers Compensation – State of the Market

Presented by: *Tony DiDonato, FCAS, MAAA Director & Senior Actuary, NCCI*

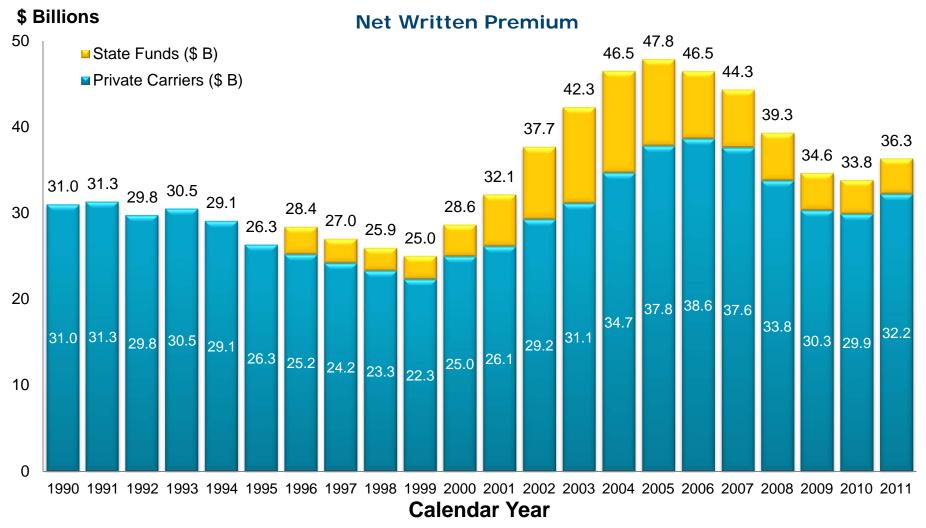
CAS RPM Seminar March, 2013 Huntington Beach, CA



Workers Compensation Countrywide Premium

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Countrywide Workers Compensation Premium—First Increase in Years



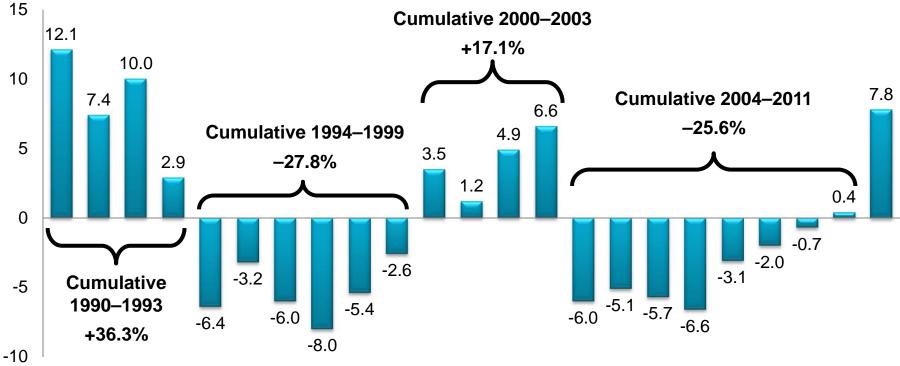
Source: 1990–2010 Private Carriers, Annual Statement Data; 2011, NCCI 1996–2011 State Funds: AZ, CA, CO, HI, ID, KY, LA, MD, MO, MT, NM, OK, OR, RI, TX, UT Annual Statements State Funds available for 1996 and subsequent



Countrywide Average Approved Bureau Rates/Loss Costs

History of Average Workers Compensation Bureau Rate/Loss Cost Level Changes

Percent



1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012*

Calendar Year

* Preliminary

Countrywide approved changes in advisory rates, loss costs, and assigned risk rates as filed by the applicable rating organization relative to the previously filed rates



Countrywide Average Approved Bureau Rates/Loss Costs

All States vs. NCCI States

10 Cumulative 2005–2012: 7.8 All States 8 -14.7% All States NCCI States -13.1% NCCI States 6 4 2.5 2 0.4 0 -0.2 -0.3 -0.7 -2 -1.2 -2.0 -2.5 -3.1 -3.6 -3.1 -4 -6 -5.1 -5.3 -5.7 -6.6 -8 2005 2006 2007 2008 2009 2010 2011 2012*

Calendar Year

* Preliminary

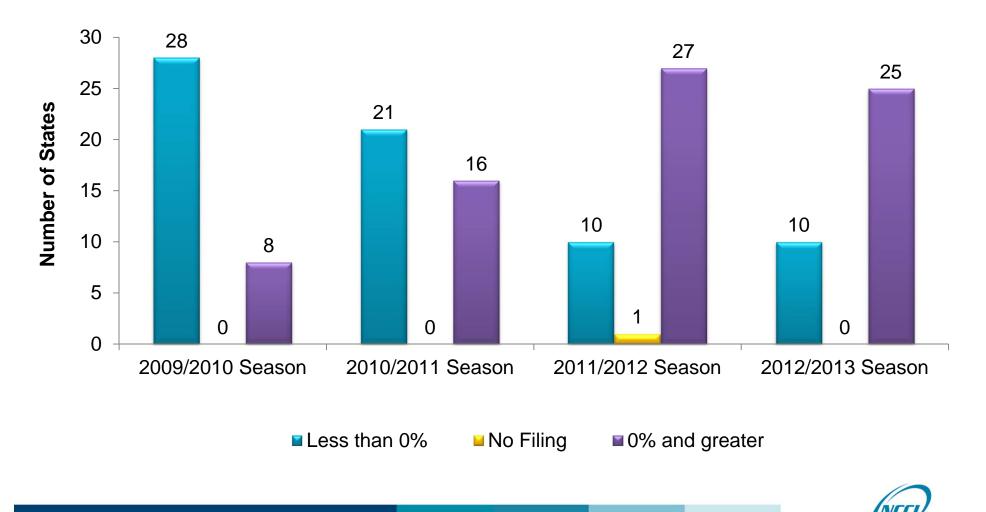
Percent

Countrywide approved changes in advisory rates, loss costs, and assigned risk rates as filed by the applicable rating organization relative to the previously filed rates



Status of NCCI Filing Activity

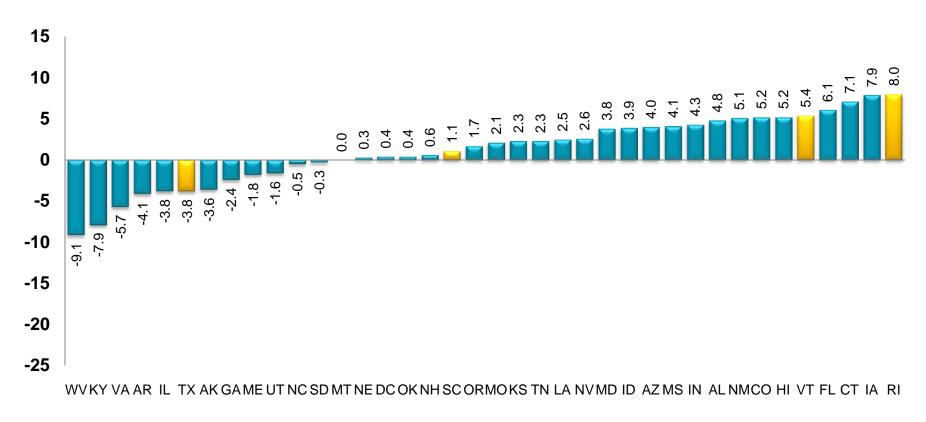
Voluntary Market Filings



Current NCCI Voluntary Market Rate/Loss Cost Level Changes

Excludes Law-Only Filings

Percent



Approved

Pending

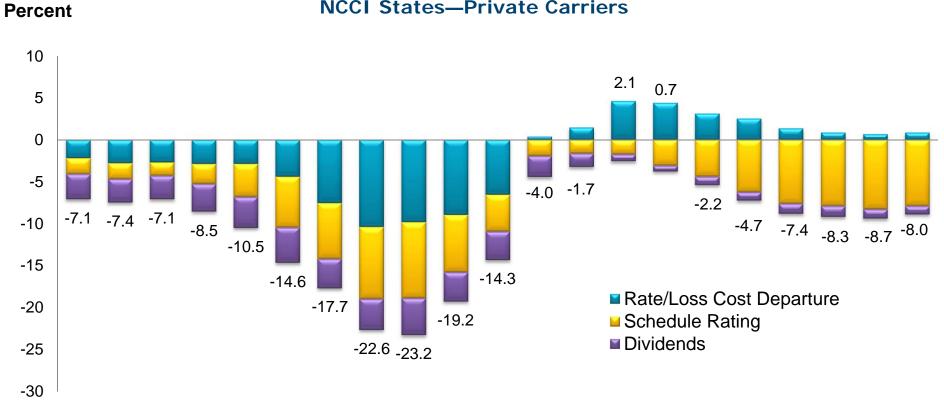
 Reflects the most recent experience filing in each jurisdiction

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Countrywide Impact of Discounting on Workers Compensation Premium

NCCI States—Private Carriers



1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 p

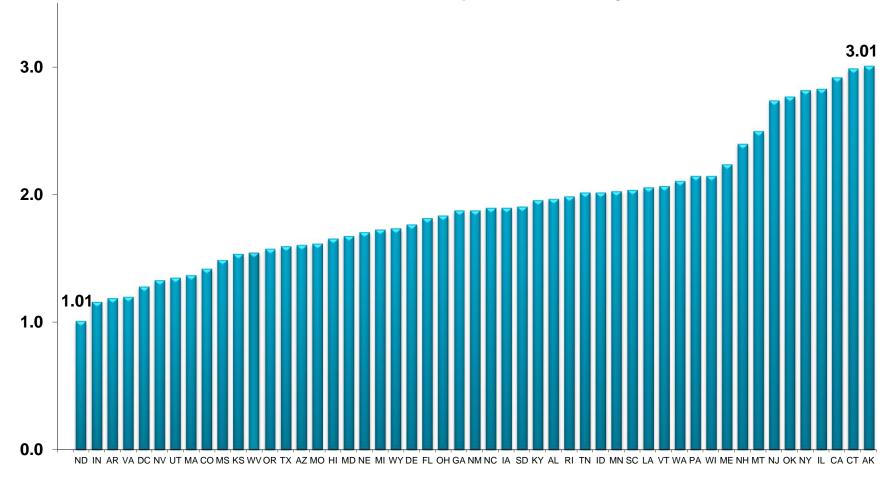
Policy Year

p Preliminary Dividend ratios are based on calendar year statistics NCCI benchmark level does not include an underwriting contingency provision Based on data through 12/31/2011 for the states where NCCI provides ratemaking services



Workers Compensation Premium Rate Ranking

Premium Rate Index per \$100 of Payroll

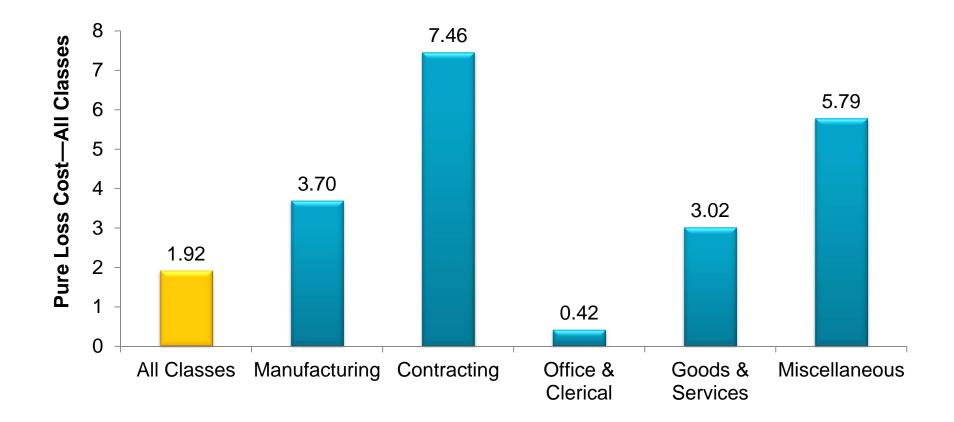


Source: 2012 Oregon Workers' Compensation Premium Rate Ranking Summary Indexes based on rates in effect on January 1, 2012

NCCI



Countrywide Average Rates by Industry Group

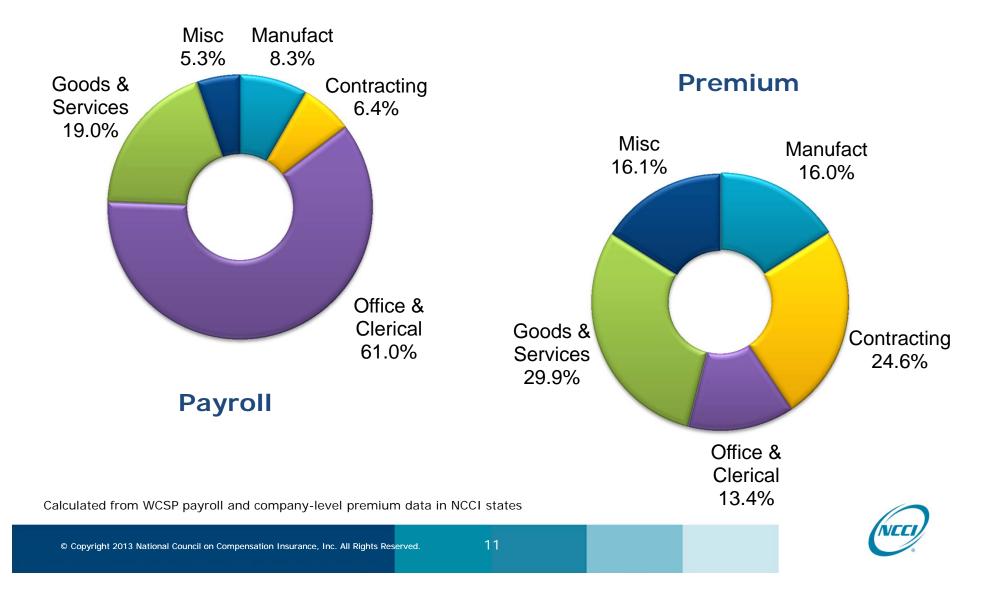


Calculated from WCSP payroll and company-level premium data in NCCI states

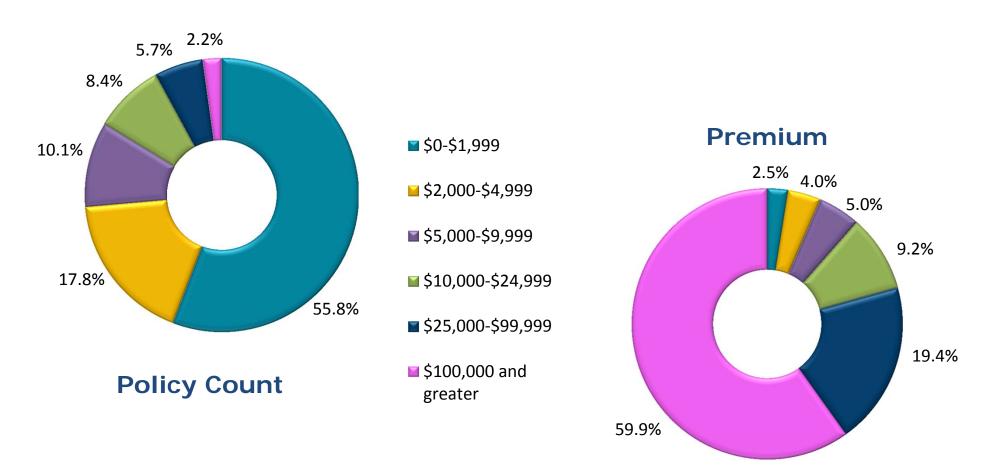




Countrywide Distribution of Payroll and Premium by Industry Group



Countrywide Policy Size Comparison by Policy Count and Premium

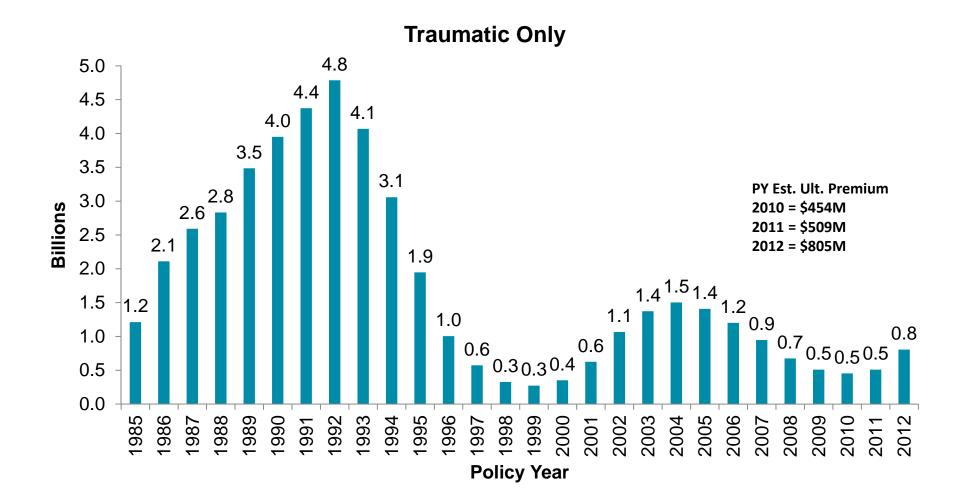


Calculated from WCSP payroll and company-level premium data in NCCI states

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Estimated Ultimate Premium All Pools Combined



NCCI residual market pool data valued as of 9/30/12, which excludes direct assignment policy premium.



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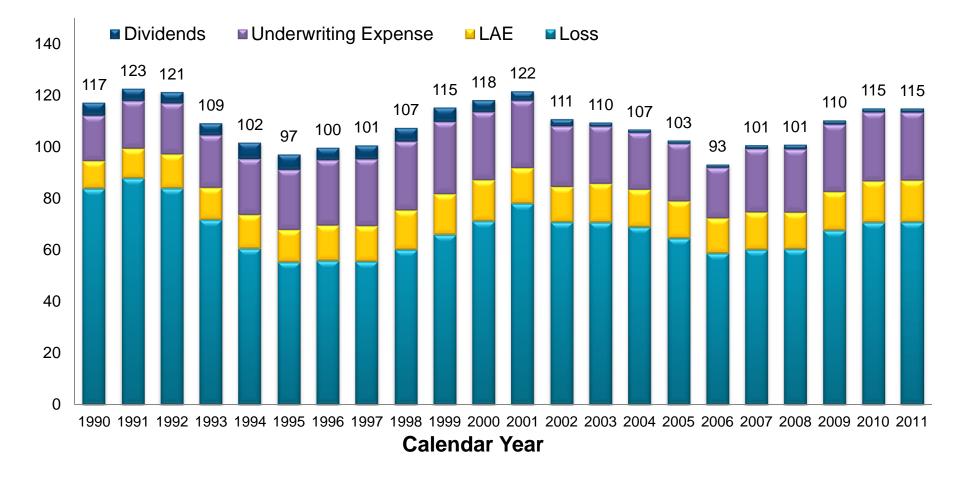


Workers Compensation Combined Ratios

Countrywide Workers Compensation Calendar Year Combined Ratio Remains High

Private Carriers

Percent

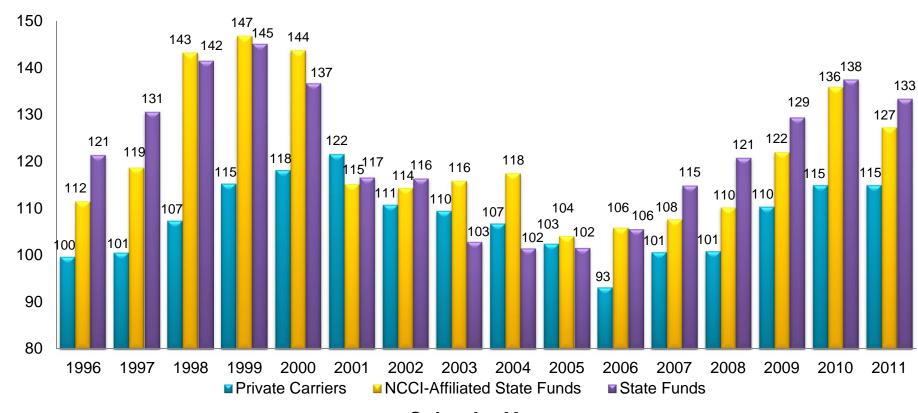


Source: 1990–2011, Annual Statement Data



Countrywide Workers Compensation Calendar Year Net Combined Ratios

Private Carriers and State Funds



Calendar Year

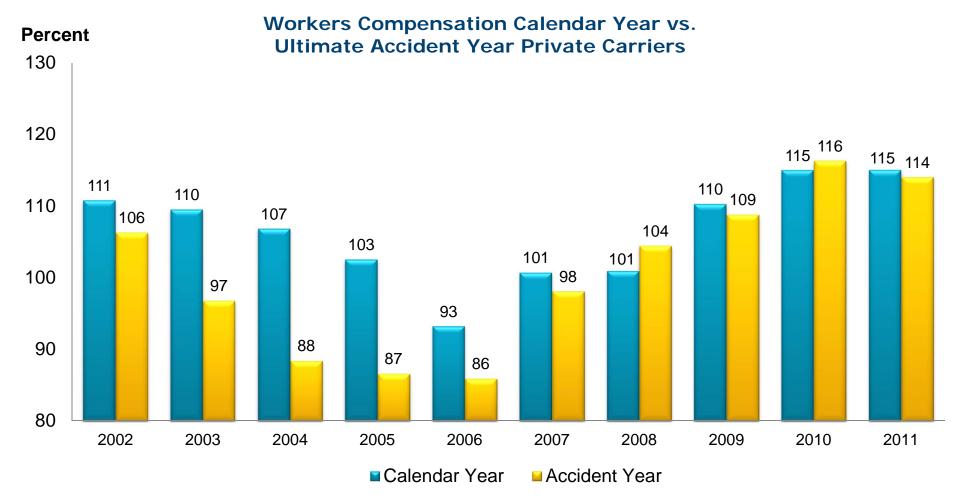
Source: 1996–2011 Private Carriers, Annual Statement Data

Percent

1996–2011 NCCI-Affiliated State Funds: AZ, CO, HI, ID, KY, LA, MO, MT, NM, OK, OR, RI, UT Annual Statements 1996–2011 State Funds: AZ, CA, CO, HI, ID, KY, LA, MD, MO, MT, NM, OK, OR, RI, TX, UT Annual Statements

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Countrywide Accident Year Net Combined Ratio



Accident Year data is evaluated as of 12/31/2011 and developed to ultimate

Source: Calendar Years 2002–2011, Annual Statement Data;

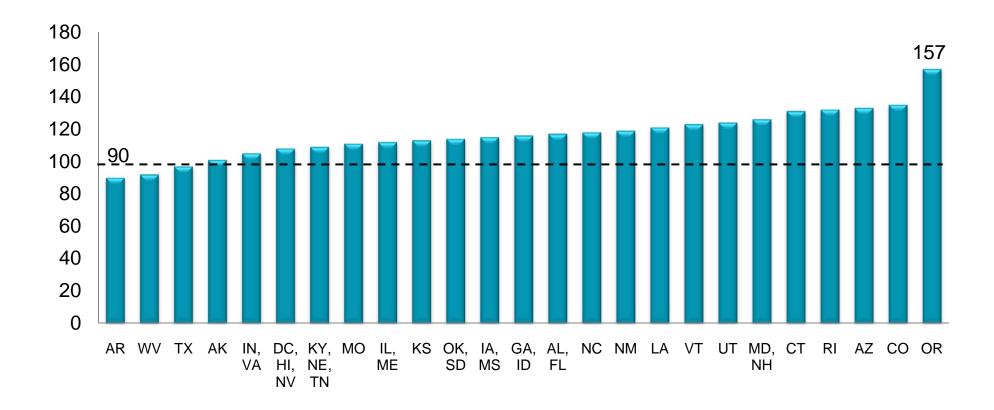
Ultimate Accident Years 2001–2011, NCCI analysis based on Annual Statement Data

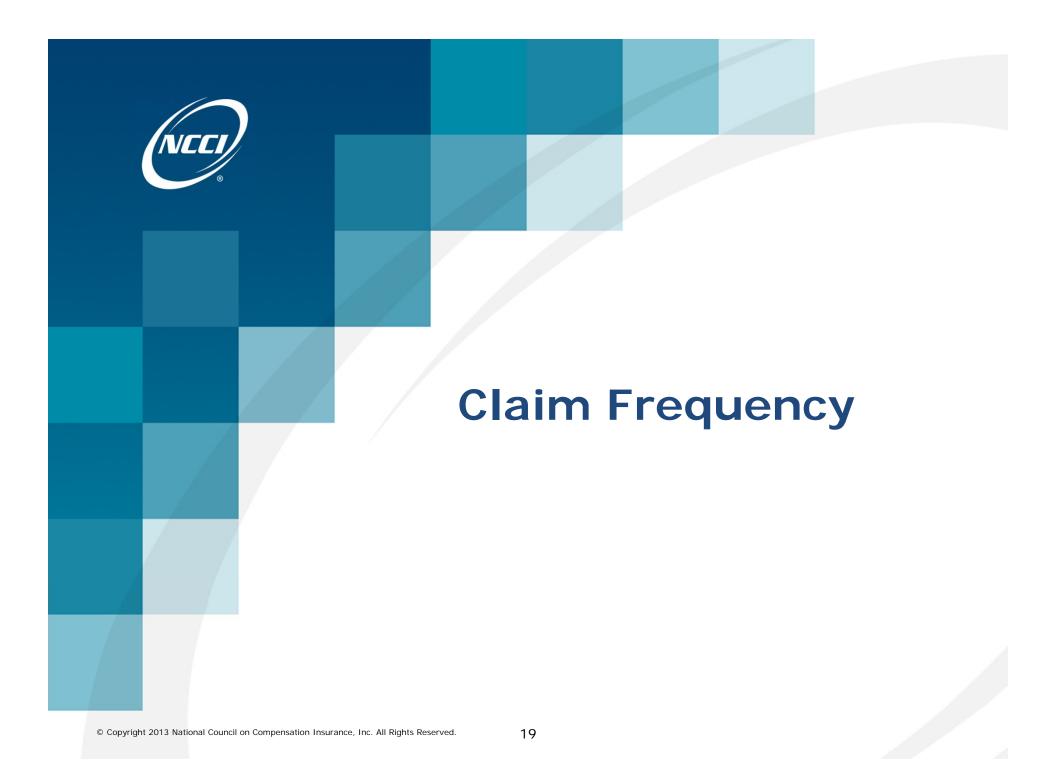
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Results Vary From State to State

Accident Year 2011 Combined Ratios





Countrywide Workers Compensation Lost-Time Claim Frequency Declined in 2011

Percent



Accident Year

2011p: Preliminary based on data valued as of 12/31/2011

1991–2010: Based on data through 12/31/2010, developed to ultimate

Based on the states where NCCI provides ratemaking services, including state funds; excludes high deductible policies Frequency is the number of lost-time claims per \$1M pure premium at current wage and voluntary loss cost level



Adjustments to Indicated Change in Lost-Time Claim Frequency

Accident Year 2010 & 2011

Estimated Adjustments to Frequency Change

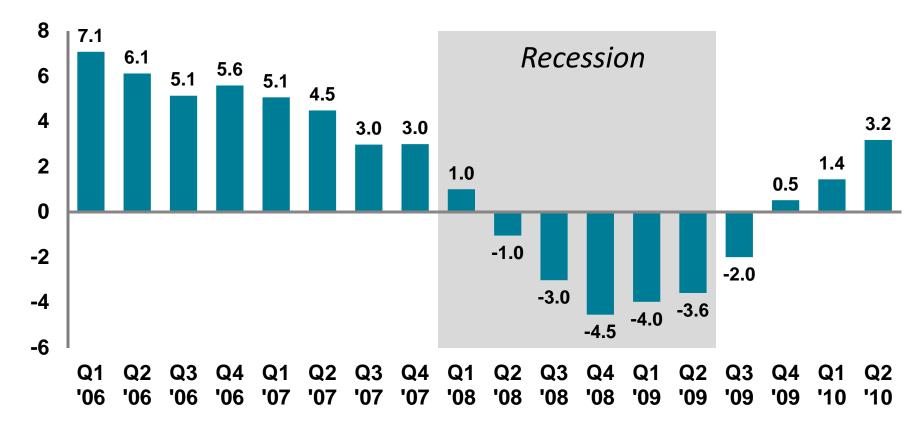
| | 2010 | 2011 |
|---------------------------------|------|------|
| Unadjusted Frequency Change | +10% | -4% |
| CY Premium Adjustment | -6% | +4% |
| Workweek and Industry Group Mix | -1% | -1% |
| | | |
| Adjusted Frequency Change | +3% | -1% |



The Recession Impacted Premium Audits

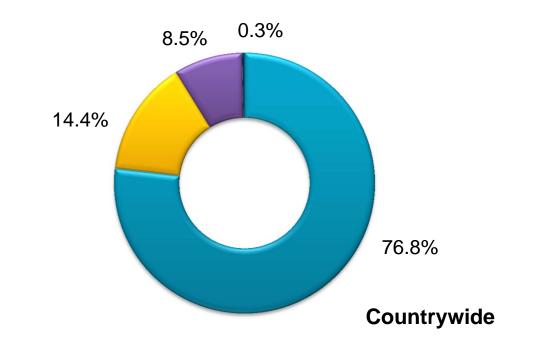
Final Premium vs. Estimated Premium by Policy Effective Quarter

Percent



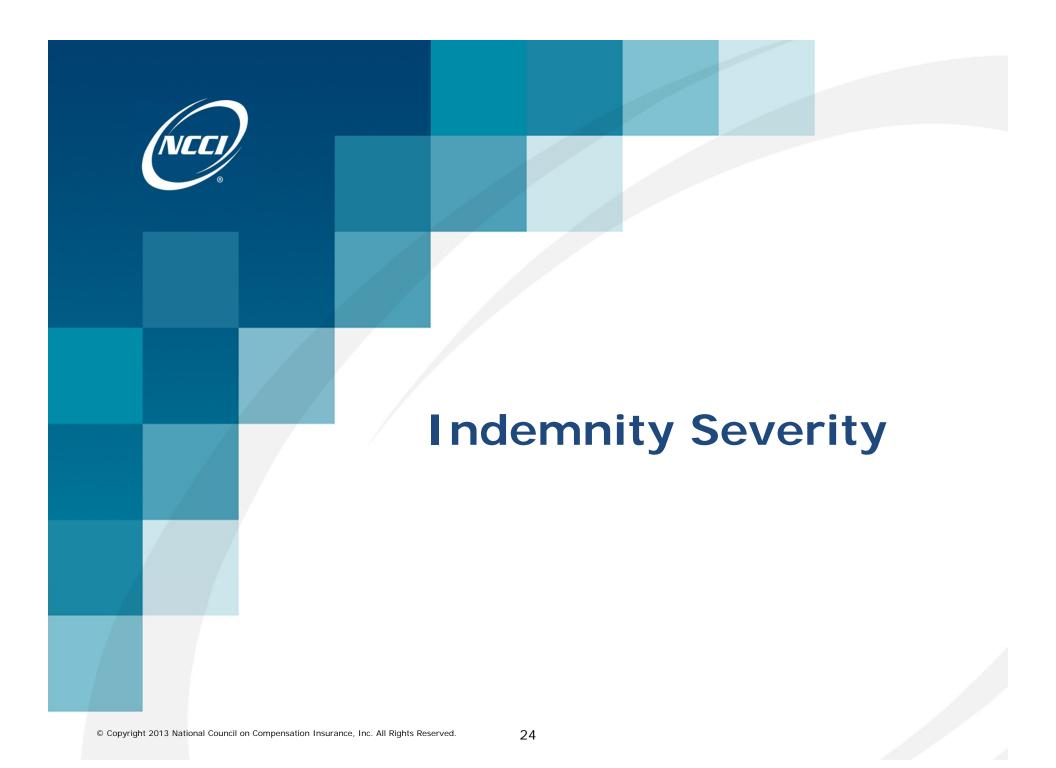
NCCI's *Statistical Plan* audited premium compared to policy-estimated premium Based on the states where NCCI provides ratemaking services, including state funds; excludes high deductible policies and mid-term cancellations

Countrywide Distribution of Claims by Injury Type



Medical Only
Temporary Total
Permanent Partial
Permanent Total/Fatal

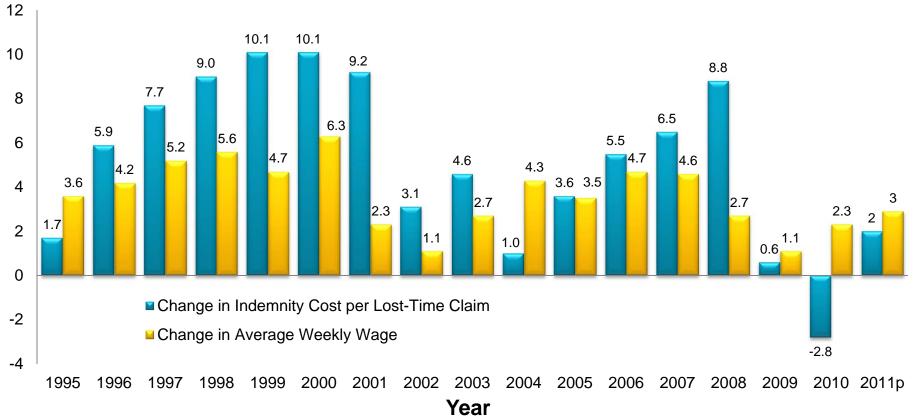
Based on NCCI's *Statistical Plan* data
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Countrywide Workers Compensation Indemnity Severity— Modest Increase in 2011

Percent Change

Average Indemnity Cost per Lost-Time Claim

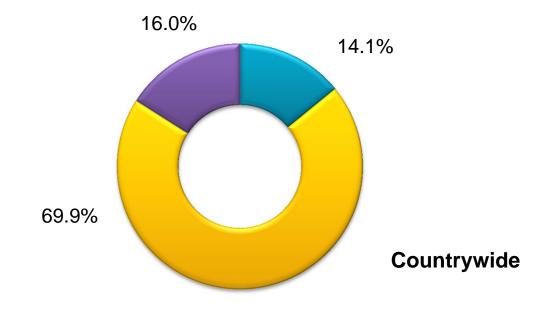


p Preliminary

Based on the states where NCCI provides ratemaking services, including state funds; excludes high deductible policies Sources: Average Weekly Wage 1995–2008: Quarterly Census of Employment and Wages, Economy.com; 2009-2011p, NCCI Accident year indemnity severity—NCCI states, NCCI



Countrywide Indemnity Loss Distribution by Injury Type



Temporary Total Permanent Partial Permanent Total/Fatal



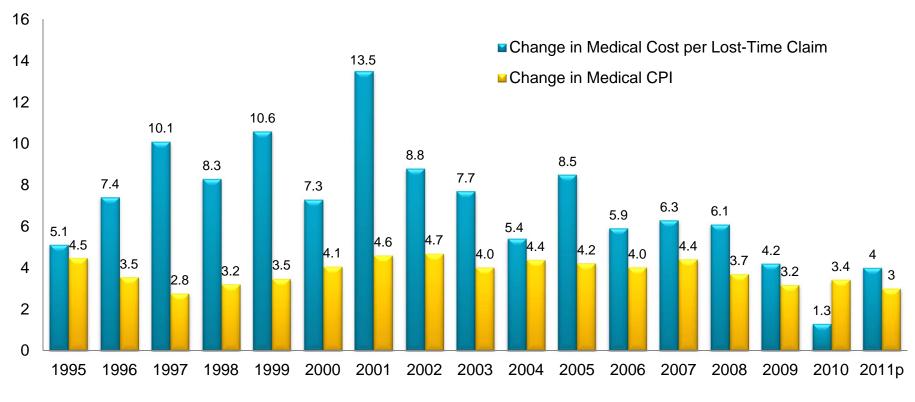


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Countrywide Workers Compensation Medical Severity—Moderate Increase in 2011

Average Medical Cost per Lost-Time Claim

Percent Change



Year

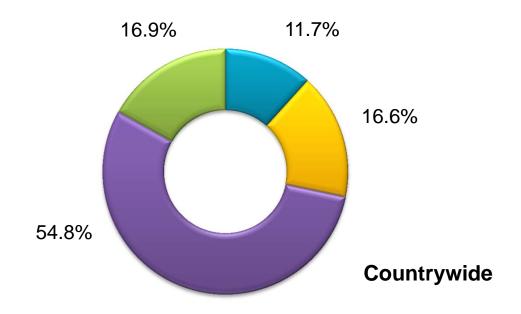
p Preliminary

Based on the states where NCCI provides ratemaking services, including state funds; excludes high deductible policies Sources: Medical CPI—All states, Moody's Economy.com; Accident year medical severity—NCCI states, NCCI

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Countrywide Medical Loss Distribution by Injury Type



Medical Only
Temporary Total
Permanent Partial
Permanent Total/Fatal





NCCI Experience Rating Plan: Initial Split Point Results

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Background

- Experience rating (ER) values using a \$10,000 split point are being filed on a state-by-state basis for loss cost and rate filings effective 1-1-13 and subsequent
- When a loss cost filing is pending, preliminary mods are issued by NCCI
- Preliminary mods use approved ER values and are being issued under a \$5K split point until the rate (loss cost) filing is approved
- Final mods that use the revised split point are issued once the rate (loss cost) filing is approved



Preliminary Mods and Final Mods

In 2012, Preliminary mods are computed using:

- 3-years of updated actual losses for employers
- Current approved split point (\$5,000)
- Current approved Expected Loss Rates (ELR)
- Current approved D-ratio, Weights, & Ballasts
- Upon approval, Final mods are computed using:
 - 3-years of updated actual losses for employers
 - New split point (\$10,000)
 - New ELR
 - New D-ratio, New Weights, & New Ballasts
- NCCI is analyzing the comparison of preliminary and final mod results as states are approved



Comparisons of Preliminary Mods to Final Mods

Initial Snapshot of Mod Results from Recently Approved States*

| % Change in | | Average Mod | |
|---|------------|--------------------------|---------------------|
| Prelim_Mod to Final_Mod | % of Risks | Preliminary SP = \$5K | Final SP = \$10K |
| Change <u><</u> -15% | 0.07% | 1.68 | 1.31 |
| -15% <change <u=""><-10%</change> | 0.43% | 0.81 | 0.72 |
| -10% <change <u="">< -5%</change> | 11.45% | 0.85 | 0.79 |
| -5%< Change < 0% | 61.64% | 0.93 | 0.90 |
| No Change | 4.48% | 0.99 | 0.99 |
| 0%< Change <u><</u> 5% | 9.97% | 1.08 | 1.11 |
| 5%< Change <u><</u> 10% | 8.04% | 1.20 | 1.29 |
| 10%< Change <u><</u> 15% | 3.23% | 1.30 | 1.46 |
| 15% <change< td=""><td>0.68%</td><td>1.44</td><td>1.70</td></change<> | 0.68% | 1.44 | 1.70 |
| Total | 100.00% | 0.98 | 0.97 |

* Based upon a sample of 75,007 intrastate risks from the following 26 states: MO, AZ, IN, OR, IL, NM, MD, OK, ID, HI, KS, FL, NH, TN, IA, ME, CO, AL, NE, CT, GA, MS, LA, AK, VA, NV



