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# GLM II: Basic Modeling Strategy

Ernesto Schirmacher

Liberty Mutual Insurance

Casualty Actuarial Society  
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# Overview

Quick Review of GLMs

Project Cycle

Modeling Cycle

Personal Auto Claims Example

Exploratory Analysis

Build, Test, Validate

Exposure Adjustments

## Basic GLM Specification

$$g(\mathbb{E}[y]) = \beta_0 + x_1\beta_1 + \cdots + x_k\beta_k + \text{offset}$$

1. The link function is  $g$
2. The distribution of  $y$  is a member of the exponential family
3. The explanatory variables  $x_i$  may be continuous or discrete
4. The offset term can be used to adjust for exposure or to introduce known restrictions

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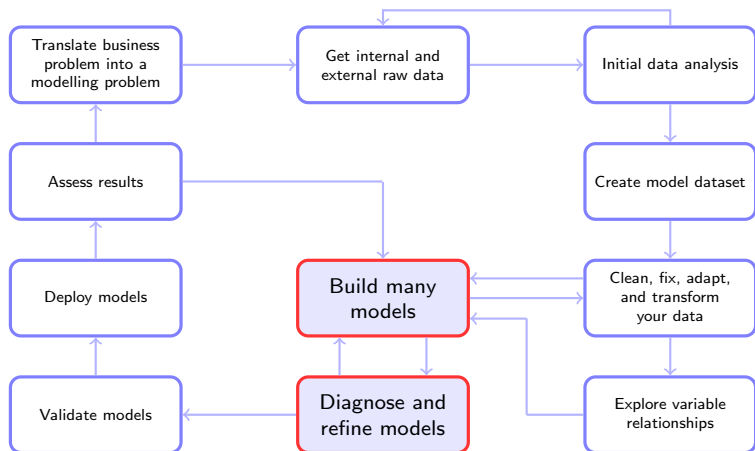
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$$\mathbb{E}[y] = g^{-1}(\beta_0 + x_1\beta_1 + \cdots + x_k\beta_k + \text{offset})$$

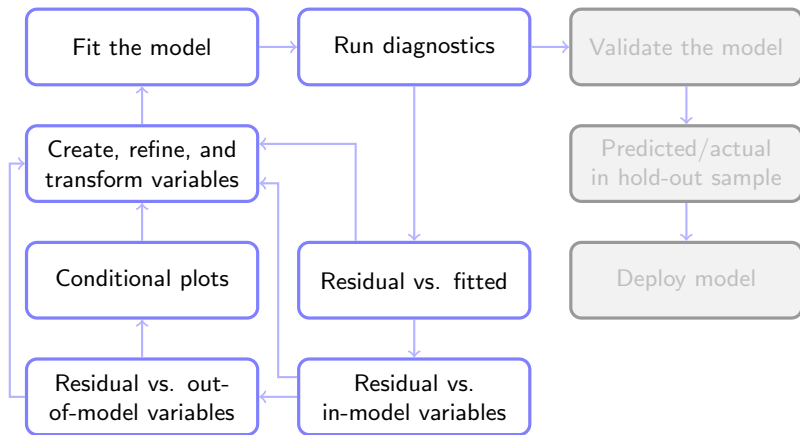
## Common Model Forms

	Freq	Counts	Severity	Prob
Link	$\log(\mu)$	$\log(\mu)$	$\log(\mu)$	$\text{logit}(\mu)$
Error	Poisson	Poisson	Gamma	Binomial
Variance	$\mu$	$\mu$	$\mu^2$	$\mu(1 - \mu)$
Weights	Exposure	1	# claims	1
Offset	0	$\log(\text{Exposure})$	0	0

# Overall Project Cycle



# Model Building Cycle





# Personal Auto Claims

The dataset contains 67,856 policies taken out in 2004 or 2005. This is the `car.csv` dataset featured in the book by de Jong & Heller [3].

The available variables are:

1. Driver age
2. Gender
3. Garage location
4. Vehicle body
5. Vehicle age
6. Vehicle value ( $\infty$ )
7. Exposure ( $\infty$ )
8. Claim?
9. Number of claims
10. Total claim cost ( $\infty$ )

( $\infty$ ) denotes a continuous variable. All other variables are categorical or counts.

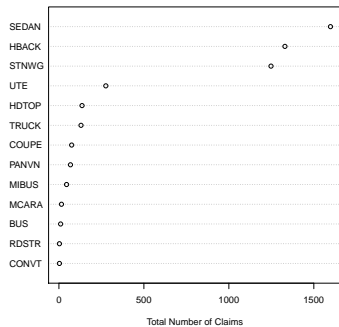
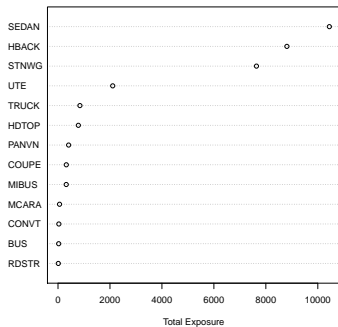
## Variable Descriptions

Variable	Type	Comments
Driver Age	Cat	1 = youngest, 2, . . . , 6 = oldest
Gender	Cat	F = Female, M = Male
Garage Location	Cat	A, B, C, D, E, F
Vehicle Body	Cat	13 classes
Vehicle Age	Cat	1 to 4 = oldest
Vehicle Value	Cont	range: 0 to 34.56, in units of \$10K
Exposure	Cont	range: 0.003 to 0.999
Claim?	Cat	0 = no claim, 1 = claim
Number of Claims	Count	0, 1, 2, 3, 4
Total Claim Cost	Cont	range: \$0 to \$55,922

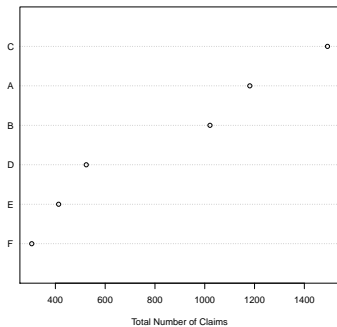
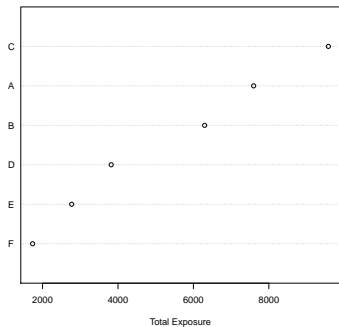
# Exploratory Analysis

- ▶ Tabular summaries
- ▶ Univariate exploration (along with exposure)
- ▶ Bivariate relationships
- ▶ Correlations
- ▶ Missing Value Check Model

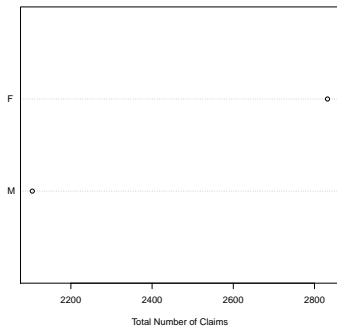
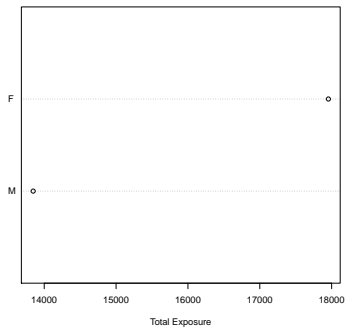
# Exploratory Analysis: by Vehicle Body



# Exploratory Analysis: by Geographic Area



# Exploratory Analysis: by Gender



## Exploratory Analysis: Linear Correlations

	VV	VB	VA	A	G
Vehicle Value					
Vehicle Body	0.29				
Vehicle Age	-0.54	0.07			
Area	0.10	0.16	0.02		
Gender	0.10	0.19	0.05	0.01	
Age	-0.06	0.00	0.02	-0.05	0.05

## Missing Value Check Model

Should be the very first model you build!

1. Make a copy of you dataset
2. Place a 1 if a predictor variable's value is *not missing*
3. Place a 0 if a predictor variable's value is missing
4. Leave all the response variables untouched!

The only information that remains in the input dataset is whether or not there is something entered for a variable's value.

Create a predictive model that attempts to predict the value of the output variables.



## Preparing to Stay Honest

Take precautions to make sure that the results achieved are actually worth having. To this end split your data into three sets:

1. *Build*: used to create many models
2. *Test*: used to check intermediate models
3. *Validate*: used only once to check your final model

One rule of thumb: (50%, 25%, 25%).

Set	Records
<i>Build</i>	33,928
<i>Test</i>	16,964
<i>Validate</i>	16,964
Total	67,856

# Summary Statistics for Build Dataset

## Continuous Variables

	total	claim	cost	exposure	veh.value
Min.	:	0.0	0.003	0.000	
1st Qu.:		0.0	0.219	1.010	
Median	:	0.0	0.446	1.500	
Mean	:	143.4	0.469	1.777	
3rd Qu.:		0.0	0.709	2.150	
Max.	:	55920.0	0.999	34.560	

Vehicle value is in units of \$10,000.

# Summary Statistics for Build Dataset

## Categorical Variables (record counts)

veh.body	veh.age	area
SEDAN:11149	1: 6017	A: 8216
HBACK: 9372	2: 8332	B: 6603
STNWG: 8114	3:10126	C:10344
UTE : 2351	4: 9453	D: 4035
TRUCK: 886		E: 2971
HDTOP: 770		F: 1759
COUPE: 396		
PANVN: 378		
MIBUS: 373		
MCARA: 60		
CONVT: 37		
BUS : 27		
RDSTR: 15		

# Summary Statistics for Build Dataset

## Categorical Variables (record counts)

age.cat	gender	claim?	claim count
1:2852	F:19264	No :31599	0:31599
2:6501	M:14664	Yes: 2329	1: 2185
3:7971			2: 133
4:8086			3: 10
5:5290			4: 1
6:3228			

# Summary Statistics for Build Dataset

## Categorical Variables (record counts)

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What is the claim frequency?

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What is the claim frequency?

$$\text{frequency} = \frac{?}{2329 + 31599} = 6.86\%$$

## A naive GLM model for Claim Counts

```
Call: glm(formula = num.claims ~ 1,
          family = poisson(link = "log"),
          data = car[b.idx, ])
```

Coefficients:

	Estimate	Std. Error	z value	Pr(> z )
(Intercept)	-2.61397	0.02006	-130.3	<2e-16 ***

Null deviance: 13437 on 33927 degrees of freedom

Residual deviance: 13437 on 33927 degrees of freedom

$$e^{-2.61397} = 0.0732 = \frac{2485}{33928}$$

## How to adjust for Exposure?

For a frequency model with a log-link we have

$$\log \left( \frac{\mathbb{E}[\text{counts}]}{\text{exposure}} \right) = \text{linear predictor}$$

$$\log (\mathbb{E}[\text{counts}]) = \text{linear predictor} + \underbrace{\log (\text{exposure})}_{\text{offset term}}$$



## A simple GLM model for Claim Counts

```
Call: glm(formula = num.claims ~ 1,
          family = poisson(link = "log"),
          data = car[b.idx, ],
          offset = log(exposure))
```

Coefficients:

	Estimate	Std. Error	z value	Pr(> z )
(Intercept)	-1.85591	0.02006	-92.52	<2e-16 ***




Null deviance: 12864 on 33927 degrees of freedom

Residual deviance: 12864 on 33927 degrees of freedom





$$e^{-1.85591} = 0.1563 = \frac{2485}{15897.84}$$

Continues with Len's presentation

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