Antitrust Notice

- The Casualty Actuarial Society is committed to adhering strictly to the letter and spirit of the antitrust laws. Seminars conducted under the auspices of the CAS are designed solely to provide a forum for the expression of various points of view on topics described in the programs or agendas for such meetings.
- Under no circumstances shall CAS seminars be used as a means for competing companies or firms to reach any understanding expressed or implied that restricts competition or in any way impairs the ability of members to exercise independent business judgment regarding matters affecting competition.
- It is the responsibility of all seminar participants to be aware of antitrust regulations, to prevent any written or verbal discussions that appear to violate these laws, and to adhere in every respect to the CAS antitrust compliance policy.

GLM I: Introduction to Generalized Linear Models

Ernesto Schirmacher

Liberty Mutual Insurance

Casualty Actuarial Society Ratemaking and Product Management Seminar March 27–29, 2017 San Diego, CA

Overview

Overview of GLMs

Personal Injury Claims

Intercept Only Models

One Continuous Predictor

One Discrete Predictor

Many Predictors

Key Concepts

Standard Linear Model Specification

$$y = \beta_0 + x_1 \beta_1 + \dots + x_k \beta_k + \epsilon$$
 with $\epsilon \in N(0, \sigma^2)$

Standard Linear Model Specification

$$y = \beta_0 + x_1 \beta_1 + \dots + x_k \beta_k + \epsilon$$
 with $\epsilon \in N(0, \sigma^2)$

A better way to think about this would be

$$\mathbb{E}[y] = \beta_0 + x_1 \beta_1 + \dots + x_k \beta_k$$

where $y \in N(\mu, \sigma^2)$ and $\mu = \beta_0 + x_1\beta_1 + \cdots + x_k\beta_k$ is the linear predictor.

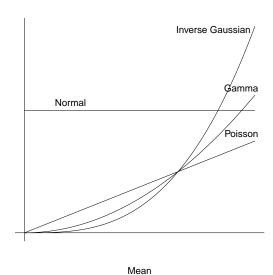
Generalized Linear Model Specification

$$g(\mathbb{E}[y]) = \beta_0 + x_1\beta_1 + \cdots + x_k\beta_k + \text{offset}$$

- 1. The link function is g
- 2. The distribution of y is a member of the exponential family
- 3. The explanatory variables x_i may be continuous or discrete
- 4. Offset terms have a known coefficient of 1 in the linear predictor

Mean-Variance Relationship

Variance



Personal Injury Dataset

The dataset contains 22,036 settled personal injury claims. These claims arose from accidents occurring from July 1989 through January 1999. This is the persinj.xls dataset featured in the book by de Jong & Heller [2].

I have taken a random sample of 200 claims.

The variables are:

- 1. Settled Amount
- 2. Injury codes
- 3. Legal representation
- 4. Accident month
- Derived variables:
 - 1. Injured count
 - 2. Accident injury code

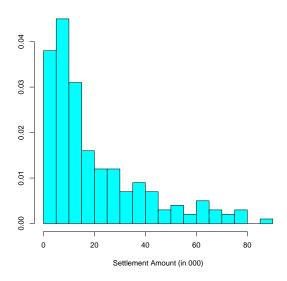
- 5. Report month
- 6. Finalization month
- 7. Operational time

- 3. Report delay
- 4. Settlement delay

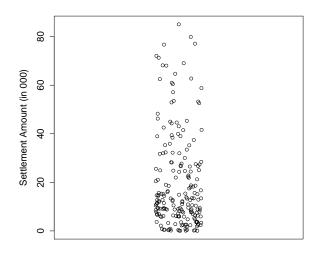
Variable Descriptions

Variable	Type	Comments
Settled Amount	Cont	range: \$40 to \$85,000
Injury Codes	Cat	Injury level: $1, 2, \dots, 6 = death, 9 = missing$
Legal Rep.	Bin	Attorney involved? $1 = \text{Yes}$, $0 = \text{No}$
Accident Month	Coded	$1 = July \; 1989, \; 120 = June \; 1999$
Report Month	Coded	same as accident month
Fin. Month	Coded	same as accident month
Injured Count	Count	Number of persons injured: $1, 2, \ldots, 5$
Acc. Injury	Cat	Highest injury code among those injured
Report Delay	Cont	# months between accident and report
Settle. Delay	Cont	# months between report and settlement

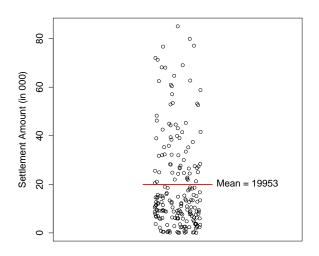
Histogram of Settlement Amount



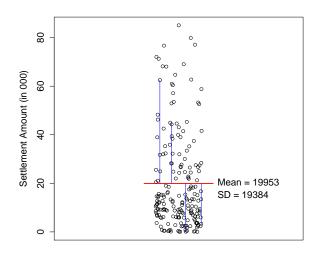
Distribution of Settlement Amount



Settlement Amount: mean



Settlement Amount: mean & standard deviation



Linear Model—Intercept only

```
Call:
lm(formula = total ~ 1, data = spinj)
Residuals:
  Min 10 Median 30
                           Max
-19913 -13570 -7199 7591 65110
Coefficients:
          Estimate Std. Error t value Pr(>|t|)
(Intercept)
             19953
                   1371 14.56 <2e-16 ***
Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' 1
```

Residual standard error: 19380 on 199 degrees of freedom

14 / 41

Generalized Linear Model—Normal Id—Intercept only

```
Call: glm(formula = total ~ 1,
         family = gaussian(link = identity), data = spinj)
Deviance Residuals:
  Min
          1Q Median 3Q
                             Max
-19913 -13570 -7199 7591 65110
Coefficients:
          Estimate Std. Error t value Pr(>|t|)
(Intercept) 19953 1371 14.56 <2e-16 ***
Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' 1
(Dispersion parameter for gaussian family taken to be 375744867)
```

Null deviance: 7.4773e+10 on 199 degrees of freedom Residual deviance: 7.4773e+10 on 199 degrees of freedom AIC: 4519.5

Number of Fisher Scoring iterations: 2

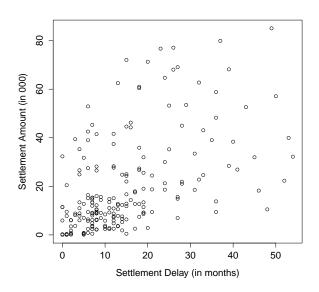
Generalized Linear Model—Gamma Id—Intercept only

```
Call: glm(formula = total ~ 1,
         family = Gamma(link = identity), data = spinj)
Deviance Residuals:
   Min
             1Q Median
                              3Q
                                     Max
-3.2293 -0.9588 -0.4165 0.3407 1.9043
Coefficients:
           Estimate Std. Error t value Pr(>|t|)
(Intercept) 19953 1371 14.56 <2e-16 ***
Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' 1
(Dispersion parameter for Gamma family taken to be 0.9438079)
   Null deviance: 252.05 on 199 degrees of freedom
Residual deviance: 252.05 on 199 degrees of freedom
ATC: 4366.6
Number of Fisher Scoring iterations: 3
```

Generalized Linear Model—Gamma Log—Intercept only

```
Call: glm(formula = total ~ 1,
         family = Gamma(link = "log"), data = spinj)
Deviance Residuals:
   Min
             1Q Median 3Q
                                     Max
-3.2293 -0.9588 -0.4165 0.3407 1.9043
Coefficients:
           Estimate Std. Error t value Pr(>|t|)
(Intercept) 9.9011 0.0687 144.1 <2e-16 ***
Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' 1
(Dispersion parameter for Gamma family taken to be 0.9438079)
   Null deviance: 252.05 on 199 degrees of freedom
Residual deviance: 252.05 on 199 degrees of freedom
ATC: 4366.6
Number of Fisher Scoring iterations: 6
```

Settlement Amount vs. Settlement Delay

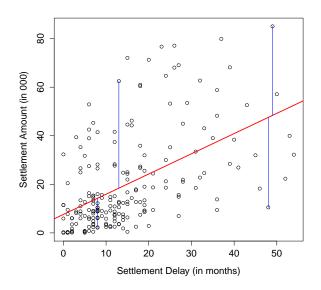


Linear Model-Intercept and Slope

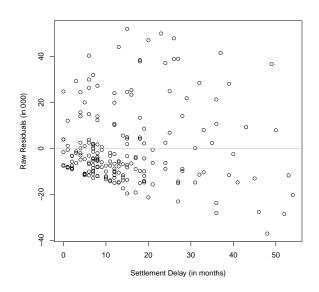
```
Call:
lm(formula = total ~ settle.delay, data = spinj)
Residuals:
  Min 10 Median 30
                           Max
-37059 -10395 -5085 4366 51957
Coefficients:
            Estimate Std. Error t value Pr(>|t|)
(Intercept) 7614.05 1861.85 4.089 6.28e-05 ***
settle.delay 832.30
                        97.44 8.542 3.50e-15 ***
Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' 1
```

Residual standard error: 16610 on 198 degrees of freedom Multiple R-squared: 0.2693, Adjusted R-squared: 0.2656 F-statistic: 72.96 on 1 and 198 DF, p-value: 3.504e-15

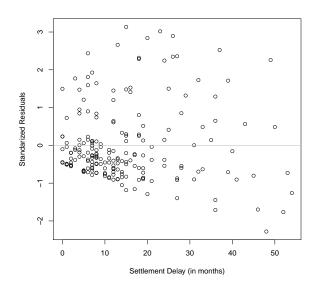
Settlement Amount vs. Delay: Least Squares Line



Raw Residuals vs. Settlement Delay



Standarized Residuals vs. Settlement Delay



Many Flavors of Residuals

Raw
$$y-\hat{y}$$
 or $y-\mu$ or $y-\mathbb{E}[y]$
Pearson $(y-\mu)/\sqrt{V}$
Deviance $\mathrm{sgn}(y-\mu)\sqrt{\mathrm{deviance}}$

Standarized Divide residual by $\sqrt{1-h}$, which aims to make its variance constant; where h are the diagonal elements of the projection ('hat') matrix, $H=X(X^tX)^{-1}X^t$, which maps y into \hat{y} Studentized Divide residual by $\sqrt{\phi}$; where ϕ is the scale parameter Stan & Stud Divide residual by both standarized and studentized adjustments

Deviance

Distribution	Contribution to Squared Deviance
Normal	$(y_i - \mu_i)^2$
Poisson	$2\{y_i\log(y_i/\mu_i)-y_i+\mu_i\}$
Gamma	$2\{-\log(y_i/\mu_i)+(y_i-\mu_i)/\mu_i\}$
Inverse Gaussian	$(y_i-\mu_i)^2/(\mu_i^2y_i)$

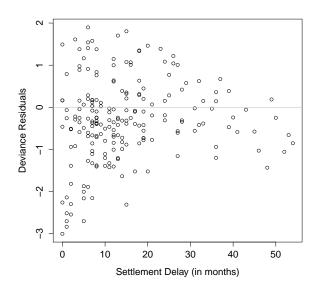
Gamma Log GLM-Intercept and Slope

```
Call: glm(formula = total ~ settle.delay,
         family = Gamma(link = "log"), data = spinj)
Deviance Residuals:
   Min
             1Q Median 3Q
                                     Max
-3.0008 -0.8017 -0.3145 0.1991 1.8982
Coefficients:
            Estimate Std. Error t value Pr(>|t|)
(Intercept) 9.187173 0.102174 89.917 < 2e-16 ***
settle.delay 0.040473 0.005347 7.569 1.39e-12 ***
Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' 1
(Dispersion parameter for Gamma family taken to be 0.8310652)
   Null deviance: 252.05 on 199 degrees of freedom
```

Residual deviance: 206.47 on 198 degrees of freedom ATC: 4321.8

Number of Fisher Scoring iterations: 7

Gamma Model: Deviance Residuals vs. Settlement Delay

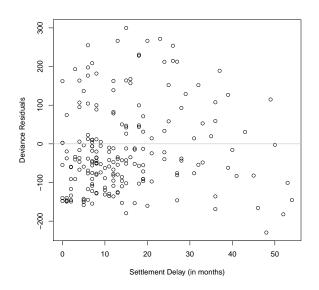


Poisson Log GLM-Intercept and Slope

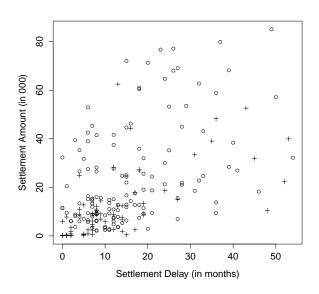
```
Call: glm(formula = tot.amt ~ settle.delay,
          family = poisson(link = "log"), data = spinj)
Deviance Residuals:
   Min
             1Q Median 3Q
                                     Max
-229.41 -92.18 -42.51 35.74 299.99
Coefficients:
             Estimate Std. Error z value Pr(>|z|)
(Intercept) 9.323e+00 8.583e-04 10862.1 <2e-16 ***
settle.delay 3.280e-02 3.338e-05 982.7 <2e-16 ***
Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' 1
(Dispersion parameter for poisson family taken to be 1)
   Null deviance: 3366902 on 199 degrees of freedom
Residual deviance: 2515703 on 198 degrees of freedom
ATC: 2517928
```

Number of Fisher Scoring iterations: 5

Poisson Model: Deviance Residuals vs. Settlement Delay



Legal Representation?



Gamma Log GLM-Legal Representation?

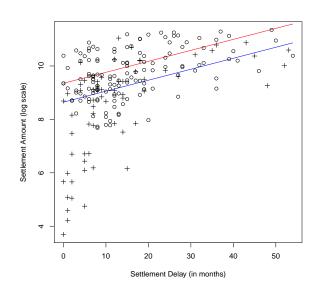
```
Call: glm(formula = total ~ settle.delay + legrep,
         family = Gamma(link = "log"), data = spinj)
Deviance Residuals:
   Min
             1Q Median
                             3Q
                                     Max
-2.8152 -0.8183 -0.3115 0.2864 2.6778
Coefficients:
            Estimate Std. Error t value Pr(>|t|)
(Intercept) 8.64459 0.13476 64.148 < 2e-16 ***
settle.delay 0.04112 0.00539 7.628 9.96e-13 ***
legrep1 0.70702 0.13989 5.054 9.85e-07 ***
Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' 1
(Dispersion parameter for Gamma family taken to be 0.8354751)
```

Null deviance: 252.05 on 199 degrees of freedom Residual deviance: 186.98 on 197 degrees of freedom

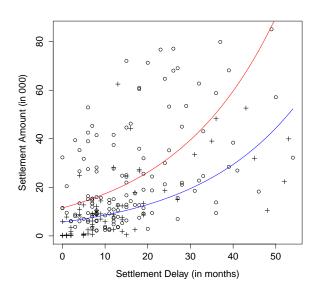
AIC: 4300.9

Number of Fisher Scoring iterations: 8

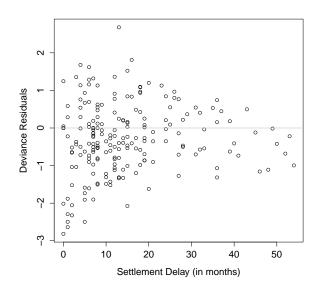
Legal Representation: Linear Predictor



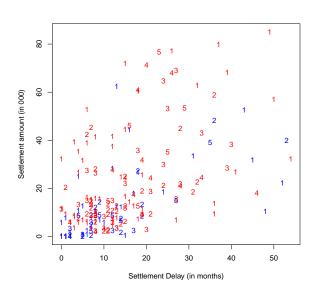
Legal Representation: Fitted Values



Legal Representation: Deviance Residuals



Number of Injured Persons



Gamma Log GLM-Many Predictors

Number of Fisher Scoring iterations: 9

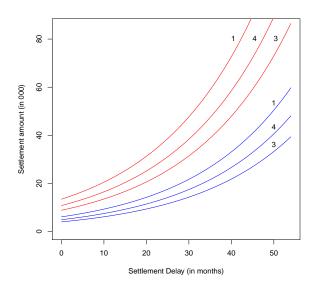
```
Call: glm(formula = total ~ settle.delay + legrep + inj.count,
        family = Gamma(link = "log"), data = spinj)
Coefficients:
            Estimate Std. Error t value Pr(>|t|)
(Intercept)
            8.722358
                     0.141721 61.546 < 2e-16 ***
settle.delay
            0.786161  0.139411  5.639  6.01e-08 ***
legrep1
inj.count2 -0.300230 0.160788 -1.867 0.0634 .
inj.count3 -0.416338 0.177247 -2.349 0.0198 *
inj.count4 -0.216891 0.244640 -0.887 0.3764
inj.count5 0.005267 0.254395 0.021 0.9835
   Null deviance: 252.05 on 199 degrees of freedom
Residual deviance: 181.44 on 193 degrees of freedom
AIC: 4302
```

35 / 41

Predicted Values

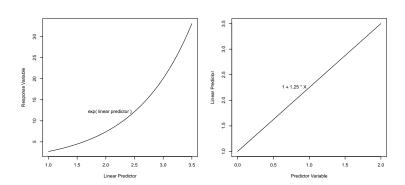
	0	Injured Count	Linear Predictor	Fitted Value
0	No	1	$8.7 + 0 \cdot 0.042 = 8.7$	$e^{8.7} = 6003$ $e^{9.5} = 13360$ $e^{8.9} = 7332$
0	Yes	1	$8.7 + 0 \cdot 0.042 + 0.79 = 9.5$	
10	No	4	$8.7 + 10 \cdot 0.042 - 0.22 = 8.5$	

Many Predictors: Fitted Values



Summary Key Concepts: Link Function

The link function is the bridge between the space of the linear predictor and the space of the response.



Summary Key Concepts: Deviance

The deviance tells us how to measure the distance between an observation and its fitted value.

Distribution	Contribution to Squared Deviance
Normal	$(y_i - \mu_i)^2$
Poisson	$2\{y_i\log(y_i/\mu_i)-(y_i-\mu_i)\}$
Gamma	$2\{-\log(y_i/\mu_i)+(y_i-\mu_i)/\mu_i\}$
Inverse Gaussian	$(y_i-\mu_i)^2/(\mu_i^2y_i)$

References



John M. Chambers, William S. Cleveland, Beat Kleiner, and Paul A. Tukey. *Graphical Methods for Data Analysis*.

The Wadsworth Statistics/Probability Series. Wadsworth International Group, Belmont, California, 1983.



Annette J. Dobson.

An introduction to Generalized Linear Models. Chapman & Hall, London, 1990.



Edward W. Frees.

Regression Modeling with Actuarial and Financial Applications. Cambridge University Press, 2010.

References

- James Hardin and Joseph Hilbe.

 Generalized Linear Models and Extensions.

 Stata Press, College Station, Texas, 2001.
- Piet De Jong and Gillian Z. Heller.

 Generalized Linear Models for Insurance Data.

 Cambridge University Press, 2008.
- W.N. Venables and B.D. Ripley.

 Modern Applied Statistics with S.

 Springer New York, 2002.