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GLM II: Basic Modeling Strategy

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Ratemaking and Product Management Seminar
March 27–29, 2017
San Diego, CA

Overview

Quick Review of GLMs

Project Cycle

Modeling Cycle

Personal Auto Claims Example

Exploratory Analysis

Build, Test, Validate

Exposure Adjustments

Basic GLM Specification

$$g(\mathbb{E}[y]) = \beta_0 + x_1\beta_1 + \cdots + x_k\beta_k + \text{offset}$$

- 1. The link function is *g*
- 2. The distribution of y is a member of the exponential family
- 3. The explanatory variables x_i may be continuous or discrete
- 4. The offset term can be used to adjust for exposure or to introduce known restrictions

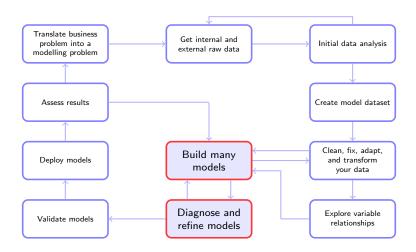
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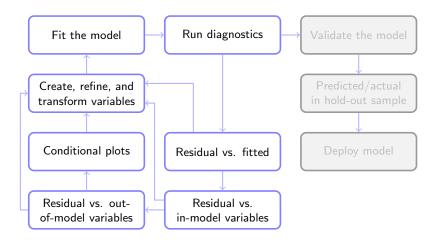
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$$\mathbb{E}[y] = g^{-1} \left(\beta_0 + x_1 \beta_1 + \dots + x_k \beta_k + \text{offset} \right)$$

Overall Project Cycle



Model Building Cycle



Personal Auto Claims

The dataset contains 67,856 policies taken out in 2004 or 2005. This is the car.csv dataset featured in the book by de Jong & Heller [3].

The available variables are:

- 1. Driver age
- 2. Gender
- 3. Garage location
- 4. Vehicle body
- 5. Vehicle age

- 6. Vehicle value (∞)
- 7. Exposure (∞)
- 8. Claim?
- 9. Number of claims
- 10. Total claim cost (∞)

 (∞) denotes a continuous variable. All other variables are categorical or counts.

Variable Descriptions

Variable	Type	Comments
Driver Age	Cat	$1 = youngest, 2, \dots, 6 = oldest$
Gender	Cat	F = Female, M = Male
Garage Location	Cat	A, B, C, D, E, F
Vehicle Body	Cat	13 classes
Vehicle Age	Cat	$1 ext{ to } 4 = ext{oldest}$
Vehicle Value	Cont	range: 0 to 34.56, in units of \$10K
Exposure	Cont	range: 0.003 to 0.999
Claim?	Cat	$0 = no claim, \ 1 = claim$
Number of Claims	Count	0, 1, 2, 3, 4
Total Claim Cost	Cont	range: \$0 to \$55,922

Exploratory Analysis

- Tabular summaries
- Univariate exploration (along with exposure)
- Bivariate relationships
- Correlations

Preparing to Stay Honest

Take precautions to make sure that the results achieved are actually worth having. To this end split your data into three sets:

- 1. Build: used to create many models
- 2. Test: used to check intermediate models
- 3. Validate: used only once to check your final model

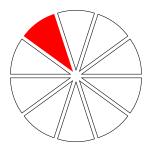
One rule of thumb: (50%, 25%, 25%).

Set	Records	
Build	33,928	
Test	16,964	
Validate	16,964	
Total	67,856	

Preparing to Stay Honest

What if you don't have a large dataset that would allow you to split it in three segments (Build, Test, Validate)?

Use Cross-Validation!



Continuous Variables

		total		
		claim		
		cost	exposure	veh.value
Min.	:	0.0	0.003	0.000
1st Qu.	:	0.0	0.219	1.010
Median	:	0.0	0.446	1.500
Mean	:	143.4	0.469	1.777
3rd Qu.	:	0.0	0.709	2.150
Max.	:55	5920.0	0.999	34.560

Vehicle value is in units of \$10,000.

Categorical Variables (record counts)

veh.body veh.age area SEDAN: 11149 1: 6017 A: 8216 HBACK: 9372 2: 8332 B: 6603 STNWG: 8114 3:10126 C:10344 UTE : 2351 4: 9453 D: 4035 E: 2971 TRUCK: 886 HDTOP: 770 F: 1759 COUPE: 396 PANVN: 378 MTBUS: 373 MCARA: 60 CONVT: 37 27 BUS : RDSTR: 15

Categorical Variables (record counts)

```
claim
age.cat
         gender
                    claim?
                               count
 1:2852 F:19264 No :31599
                             0:31599
2:6501 M:14664 Yes: 2329
                             1: 2185
3:7971
                             2:
                                 133
4:8086
                             3: 10
 5:5290
                             4:
 6:3228
```

Categorical Variables (record counts)

```
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 1:2852 F:19264 No :31599
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```

What is the claim frequency?

A naive GLM model for Claim Counts

Null deviance: 13437 on 33927 degrees of freedom Residual deviance: 13437 on 33927 degrees of freedom

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$$e^{-2.61397} = 0.0732$$

How to adjust for Exposure?

For a frequency model with a log-link we have

$$\log \left(\frac{\mathbb{E}[\mathsf{counts}]}{\mathsf{exposure}} \right) = \mathsf{linear} \ \mathsf{predictor}$$

$$\log \left(\mathbb{E}[\mathsf{counts}] \right) = \mathsf{linear} \ \mathsf{predictor} + \underbrace{\log \left(\mathsf{exposure} \right)}_{\mathsf{offset} \ \mathsf{term}}$$

A simple GLM model for Claim Counts

Coefficients:

```
Estimate Std. Error z value Pr(>|z|)
(Intercept) -1.85591 0.02006 -92.52 <2e-16 ***
```

Null deviance: 12864 on 33927 degrees of freedom Residual deviance: 12864 on 33927 degrees of freedom

$$e^{-1.85591} = 0.1563 = \frac{2485}{15897.84}$$

Continue with Paul's presentation

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