





ANTITRUST NOTICE

 The Casualty Actuarial Society is committed to adhering strictly to the letter and spirit of the antitrust laws. Seminars conducted under the auspices of the CAS are designed solely to provide a forum for the expression of various points of view on topics described in the programs or agendas for such meetings.



- · Under no circumstances shall CAS seminars be used as a means for competing companies or firms to reach any understanding – expressed or implied – that restricts competition or in any way impairs the ability of members to exercise independent business judgment regarding matters affecting competition.
- · It is the responsibility of all seminar participants to be aware of antitrust regulations, to prevent any written or verbal discussions that appear to violate these laws, and to adhere in every respect to the CAS antitrust compliance policy.



THE BASICS

Disability Insurance Health Insurance Insurance that helps pay an individual's lost income if they become disabled and are unable to work. employers offer insurance to their yees as part of a its package, but duals can purchase on their own. Separate from health insurance and workers' compensation insurance.



THE AFFORDABLE CARE ACT (ACA)

- · A massive law with 10 titles and hundreds of provisions
- · Individual and employer mandates, exchanges/ marketplaces
- · Medicare and Medicaid reforms, workforce provisions, FDA approval of biosimilars
- · Many other provisions with guidance issued by multiple federal agencies
- · No mention of Workers' Compensation
- Catalyst for Accountable Care Organizations (ACOs) and health system consolidation and integration



ACO OFFERS INTEGRATED CARE

A network of doctors, hospitals and other providers that share responsibility for patient care.



- · Electronic health records
- · Data sharing
- Clinical protocols





630 ACOs AND COUNTING

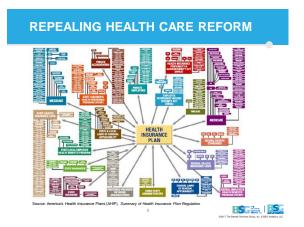




ACO/ACA IMPACT ON WORKERS' COMPENSATION

- ACOs improved care coordination for occupational health providers
- ACOs reinforced the concept of value-based provider contracts for workers' compensation
- ACA Medicare provider payment policy reduced reimbursements. Many states use Medicare to set their workers' compensation reimbursements, so payments are reduced
- ACA increased the number of insured Americans, reducing cost shifting to workers' compensation





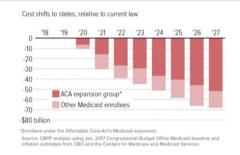
KEY PROVISIONS OF AMERICAN HEALTH CARE ACT

Under Obamacare	American Health Care Act
Individual mandate	Repeal
Employer mandate	Repeal
Subsidies for out-of-pocket expenses	Repeal
Premium subsidies	Change
Medicaid expansion	Change
Health Savings Account	Change
Restrictions on charging more for older Americans	Change
Dependent coverage until 26	Кеер
Pre-existing conditions policy	Кеер
Essential health benefits	Кеер
Prohibitions on annual and lifetime limits	Кеер

 $Source: https://www.nytimes.com/interactive/2017/03/06/us/politics/republican-obamacare-replacement.html?_results.publican-obamacare-replacement.html.$



POSSIBLE MEDICAID COST SHIFTS



Source: Center on Budget and Policy Priorities, CBPP.org

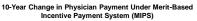


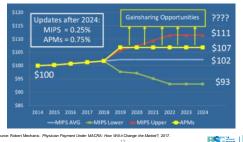
PHYSICIAN PAYMENT UNDER MEDICARE ACCESS AND CHIP REAUTHORIZATION ACT (MACRA)

10-Year Change in Physician Payment Under Merit-Based Incentive Payment System (MIPS)



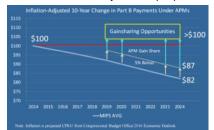
PHYSICIAN PAYMENT UNDER MACRA





PHYSICIAN PAYMENT UNDER MACRA

The only way physicians can maintain current income is through successful Advance Alternative Payment Model (APM) Performance



Source: Robert Mechanic. Physician Payment Under MACRA: How Will it Change the Market?, 2017



NOW WHAT?

Catalysts

- Medicare payments will decrease and be based on quality metrics
- Medicaid payments will likely decrease and become per capita "block grants" to states

Implications

- Pressure on hospital bottom lines
- Competition for private and commercial paid patients, including workers' compensation
- Pressure on workers' compensation providers to accept lower pricing





