Antitrust Notice

- The Casualty Actuarial Society is committed to adhering strictly to the letter and spirit of the antitrust laws. Seminars conducted under the auspices of the CAS are designed solely to provide a forum for the expression of various points of view on topics described in the programs or agendas for such meetings.
- Under no circumstances shall CAS seminars be used as a means for competing companies or firms to reach any understanding – expressed or implied – that restricts competition or in any way impairs the ability of members to exercise independent business judgment regarding matters affecting competition.
- It is the responsibility of all seminar participants to be aware of antitrust regulations, to prevent any written or verbal discussions that appear to violate these laws, and to adhere in every respect to the CAS antitrust compliance policy.



GLM II: Basic Modeling Strategy

Ernesto Schirmacher

Liberty Mutual Insurance

Casualty Actuarial Society Ratemaking and Product Management Seminar March 19–21, 2017 Chicago, IL

Overview

Quick Review of GLMs

Project Cycle

Modeling Cycle

Personal Auto Claims Example

Exploratory Analysis

Build, Test, Validate

Exposure Adjustments

Basic GLM Specification

$$g(\mathbb{E}[y]) = \beta_0 + x_1\beta_1 + \cdots + x_k\beta_k + \text{offset}$$

- 1. The link function is g
- 2. The distribution of y is a member of the exponential family
- 3. The explanatory variables x_i may be continuous or discrete
- 4. The offset term can be used to adjust for exposure or to introduce known restrictions

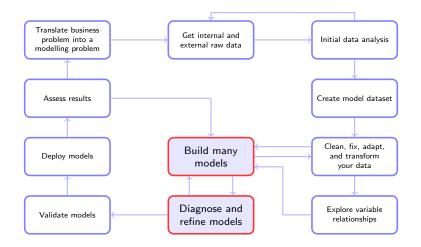
Basic GLM Specification

$$g(\mathbb{E}[y]) = \beta_0 + x_1\beta_1 + \cdots + x_k\beta_k + \text{offset}$$

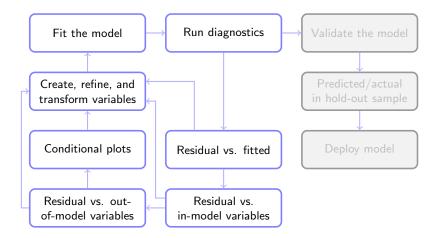
- 1. The link function is g
- 2. The distribution of y is a member of the exponential family
- 3. The explanatory variables x_i may be continuous or discrete
- 4. The offset term can be used to adjust for exposure or to introduce known restrictions

$$\mathbb{E}[y] = g^{-1} \left(\beta_0 + x_1 \beta_1 + \dots + x_k \beta_k + \text{offset}\right)$$

Overall Project Cycle



Model Building Cycle



Personal Auto Claims

The dataset contains 67,856 policies taken out in 2004 or 2005. This is the car.csv dataset featured in the book by de Jong & Heller [3].

The available variables are:

- 1. Driver age
- 2. Gender
- 3. Garage location
- 4. Vehicle body
- 5. Vehicle age

- 6. Vehicle value (∞)
- 7. Exposure (∞)
- 8. Claim?
- 9. Number of claims
- 10. Total claim cost (∞)

 (∞) denotes a continuous variable. All other variables are categorical or counts.

Variable Descriptions

Variable	Туре	Comments
Driver Age	Cat	$1 = youngest, 2, \dots, 6 = oldest$
Gender	Cat	F=Female,M=Male
Garage Location	Cat	A, B, C, D, E, F
Vehicle Body	Cat	13 classes
Vehicle Age	Cat	1 to $4 = oldest$
Vehicle Value	Cont	range: 0 to 34.56, in units of \$10K
Exposure	Cont	range: 0.003 to 0.999
Claim?	Cat	$0 = {\sf no} {\sf claim}, \ 1 = {\sf claim}$
Number of Claims	Count	0, 1, 2, 3, 4
Total Claim Cost	Cont	range: \$0 to \$55,922

Exploratory Analysis

- Tabular summaries
- Univariate exploration (along with exposure)
- Bivariate relationships
- Correlations

Preparing to Stay Honest

Take precautions to make sure that the results achieved are actually worth having. To this end split your data into three sets:

- 1. Build: used to create many models
- 2. Test: used to check intermediate models
- 3. Validate: used only once to check your final model

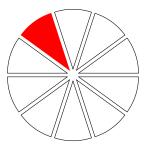
One rule of thumb: (50%, 25%, 25%).

Set	Records		
Build	33,928		
Test	16,964		
Validate	16,964		
Total	67,856		

Preparing to Stay Honest

What if you don't have a large dataset that would allow you to split it in three segments (Build, Test, Validate)?

Use Cross-Validation!



Continuous Variables

		total		
		claim		
		cost	exposure	veh.value
Min.	:	0.0	0.003	0.000
1st Qu.	:	0.0	0.219	1.010
Median	:	0.0	0.446	1.500
Mean	:	143.4	0.469	1.777
3rd Qu.	:	0.0	0.709	2.150
Max.	:5	5920.0	0.999	34.560

Vehicle value is in units of \$10,000.

Categorical Variables (record counts)

veh	. body	veh.age	area
SEDAN:1	11149	1: 6017	A: 8216
HBACK:	9372	2: 8332	B: 6603
STNWG:	8114	3:10126	C:10344
UTE :	2351	4: 9453	D: 4035
TRUCK:	886		E: 2971
HDTOP:	770		F: 1759
COUPE:	396		
PANVN:	378		
MIBUS:	373		
MCARA:	60		
CONVT:	37		
BUS :	27		
RDSTR:	15		

Categorical Variables (record counts)

			C	laim
age.cat	gender	claim?	с	ount
1:2852	F:19264	No :31599	0:3	1599
2:6501	M:14664	Yes: 2329	1:	2185
3:7971			2:	133
4:8086			3:	10
5:5290			4:	1
6:3228				

~1 ~ . . .

Categorical Variables (record counts)

			С	laim
age.cat	gender	claim?	С	ount
1:2852	F:19264	No :31599	0:3	1599
2:6501	M:14664	Yes: 2329	1:	2185
3:7971			2:	133
4:8086			3:	10
5:5290			4:	1
6:3228				

~ 1 ~

What is the claim frequency?

A naive GLM model for Claim Counts

```
Call: glm(formula = num.claims ~ 1,
        family = poisson(link = "log"),
        data = car[b.idx, ])
```

Coefficients:

Estimate Std. Error z value Pr(>|z|) (Intercept) -2.61397 0.02006 -130.3 <2e-16 ***

Null deviance: 13437 on 33927 degrees of freedom Residual deviance: 13437 on 33927 degrees of freedom

A naive GLM model for Claim Counts

```
Call: glm(formula = num.claims ~ 1,
        family = poisson(link = "log"),
        data = car[b.idx, ])
```

Coefficients: Estimate Std. Error z value Pr(>|z|) (Intercept) -2.61397 0.02006 -130.3 <2e-16 ***

Null deviance: 13437 on 33927 degrees of freedom Residual deviance: 13437 on 33927 degrees of freedom

 $e^{-2.61397} = 0.0732$

How to adjust for Exposure?

For a frequency model with a log-link we have

$$\log\left(\frac{\mathbb{E}[\text{counts}]}{\text{exposure}}\right) = \text{linear predictor}$$

$$\log (\mathbb{E}[\text{counts}]) = \text{linear predictor} + \underbrace{\log (\text{exposure})}_{\text{offset term}}$$

A simple GLM model for Claim Counts

```
Call: glm(formula = num.claims ~ 1,
family = poisson(link = "log"),
data = car[b.idx, ],
offset = log(exposure))
```

Coefficients:

Estimate Std. Error z value Pr(>|z|) (Intercept) -1.85591 0.02006 -92.52 <2e-16 ***

Null deviance: 12864 on 33927 degrees of freedom Residual deviance: 12864 on 33927 degrees of freedom

$$e^{-1.85591} = 0.1563 = \frac{2485}{15897.84}$$

Continue with Pong's presentation

References

John M. Chambers, William S. Cleveland, Beat Kleiner, and Paul A. Tukey.
Graphical Methods for Data Analysis.
The Wadsworth Statistics/Probability Series. Wadsworth
International Group, Belmont, California, 1983.

- W.S. Cleveland. Visualizing Data. Hobart Press, 1993.
- Piet De Jong and Gillian Z. Heller. Generalized Linear Models for Insurance Data. Cambridge University Press, 2008.

References

Peter K. Dunn and Gordon K. Smyth. Randomized quantile residuals.

Journal of Computational and Graphical Statistics, 5(3):236–244, 1996.

- L. Fahrmeir and G. Tutz. Multivariate Statistical Modelling Based on Generalized Linear Models. Springer, 2001.
- James Hardin and Joseph Hilbe. Generalized Linear Models and Extensions. Stata Press, College Station, Texas, 2001.
- W.N. Venables and B.D. Ripley. *Modern Applied Statistics with S.* Springer New York, 2002.