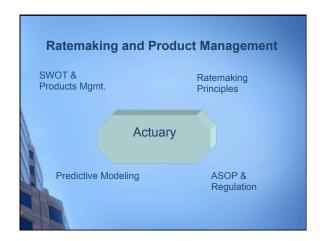


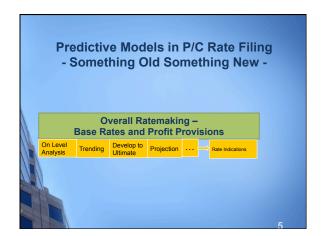
Agenda

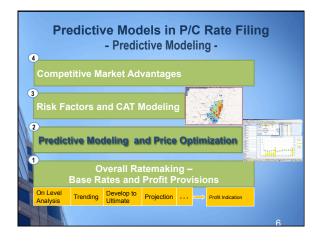
- Ratemaking and Product Management
- Predictive Models in P/C Rate Filing
- What will Regulators be Looking Frequently Asked Questions

2









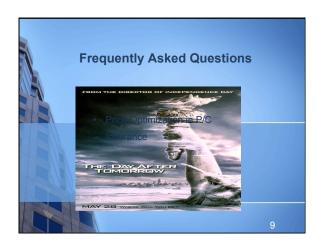
What will Regulators be Looking - Ratemaking Principles -

- Principle 1: A rate is an estimate of the expected value of future costs.
- Principle 2: A rate provides for all costs so that the insurance system is financially sound.
- Principle 3: A rate provides for the costs associated with an individual risk transfer.

Principle 4: A rate is reasonable and not excessive, inadequate, or unfairly discriminatory.

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What will Regulators be Looking Predictive Modeling Best Practices Analytics Talents Data Model Validation PhD Statistician UW & Products IT Reporting • Models • Variables • Variables • Validation • Transparency • Monitoring



Discussion Topics Big Data NAIC State Limitations Predictive Modeling Blackbox FOIA Legislative Issues Correlation & Causation Modeling Risks

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