

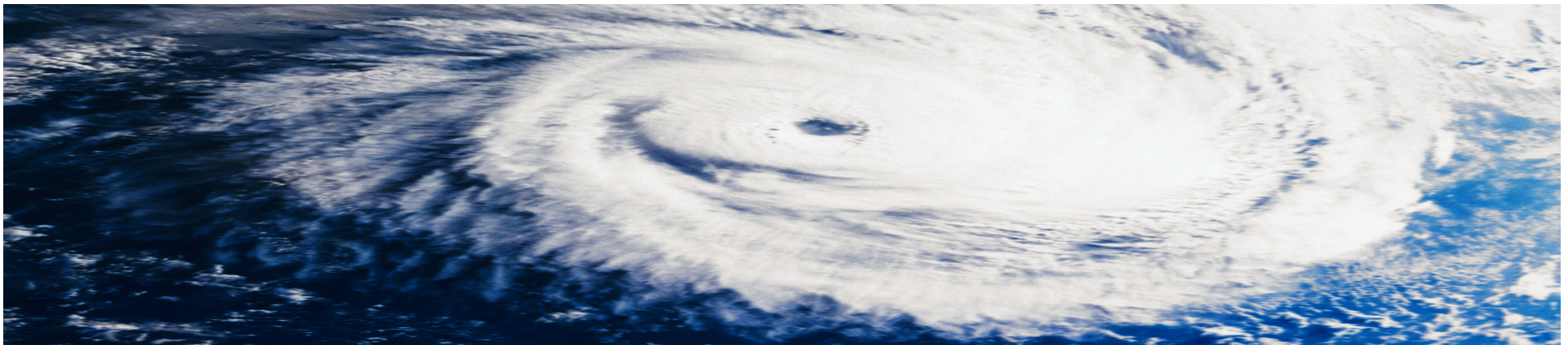
Casualty Actuarial Meeting-Orlando June 18,2007

.....*FHCF-Its Ability to Meet its Obligations*



The Perfect Storm

- 2004/2005 losses
- Continuous development of losses as files reopened
- Rising Capital Costs
- Assessments for 2004-Citizens
- Assessments for 2005-Citizens & FHCF
- Delayed rate relief
- Systems changes to accommodate legislative requirements
- Model Changes increasing estimates of damageability
- AM Best/others expand requirements impacting both supply and demand of capital
 - Generating less capital available by reinsurers
 - Forcing greater demand for reinsurance by carriers
- Extraordinary increases in values of property in Florida
- Need for horizontal covers for multiple events single year
- Insurance Dept. controls
- The impact of term limits reducing experience/knowledge in Tallahassee



So What is the Company View????

Dependencies differ:

- ❑ **Large carriers -SF/Allstate major supporters of expansion; reinsurance costs drive down their ability to manage market share**
- ❑ **The midsize cos -Like the price benefit; could take advantage as majors reduce volume but pricing controls, Citizens and political risk are high; TEACO layers too expensive, private market cheaper**
- ❑ **The start ups/smaller carriers -Must have the support but need more underneath; need to spend more for horizontal covers for the multiple small hits**



Carrier Concerns:



- Prices generated by Gov't intervention/presumed factor process
- Forced Wind Mitigation Credits
- Inconsistency of legislative and regulatory environment
- OIR and use of models in generating adequate rates
- Failure to allow rates to increase over time; continually behind in pricing the product
- Delays in getting funds while bonding
- Small hits below FHCF that chew up capital
- Long term viability of the market with assessment load
- Paying claims within 90 days





“Forgive us our Debts.....

.....As we forgive our debtors”

