



Overview of The Non-life Insurance Market in China

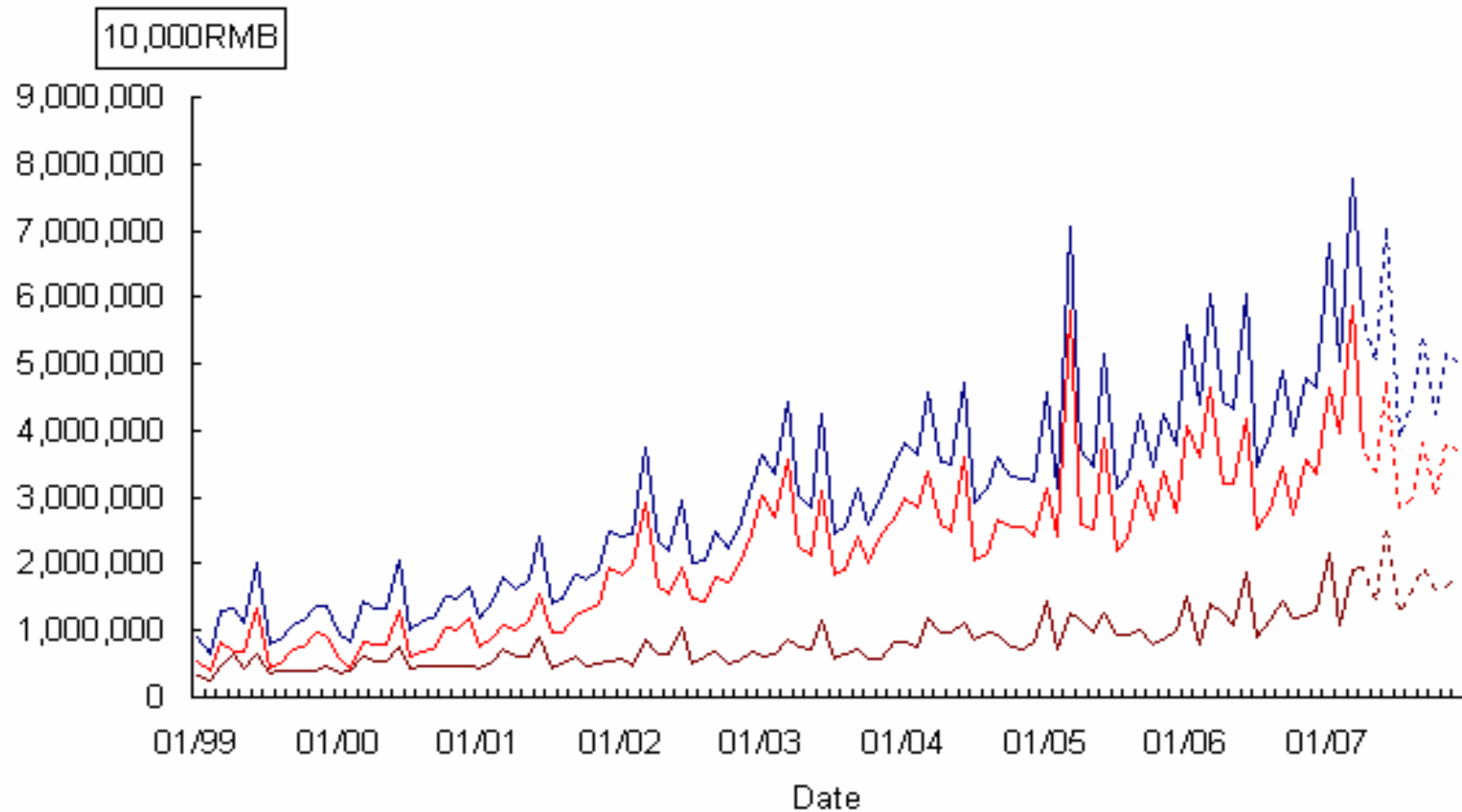
Yao Rui
foolishray@126.com

Orlando, United States
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Agenda

- Premium Volume
- Number of Insurance Companies
- Premium Volume in Relation to Companies

Premium Volume



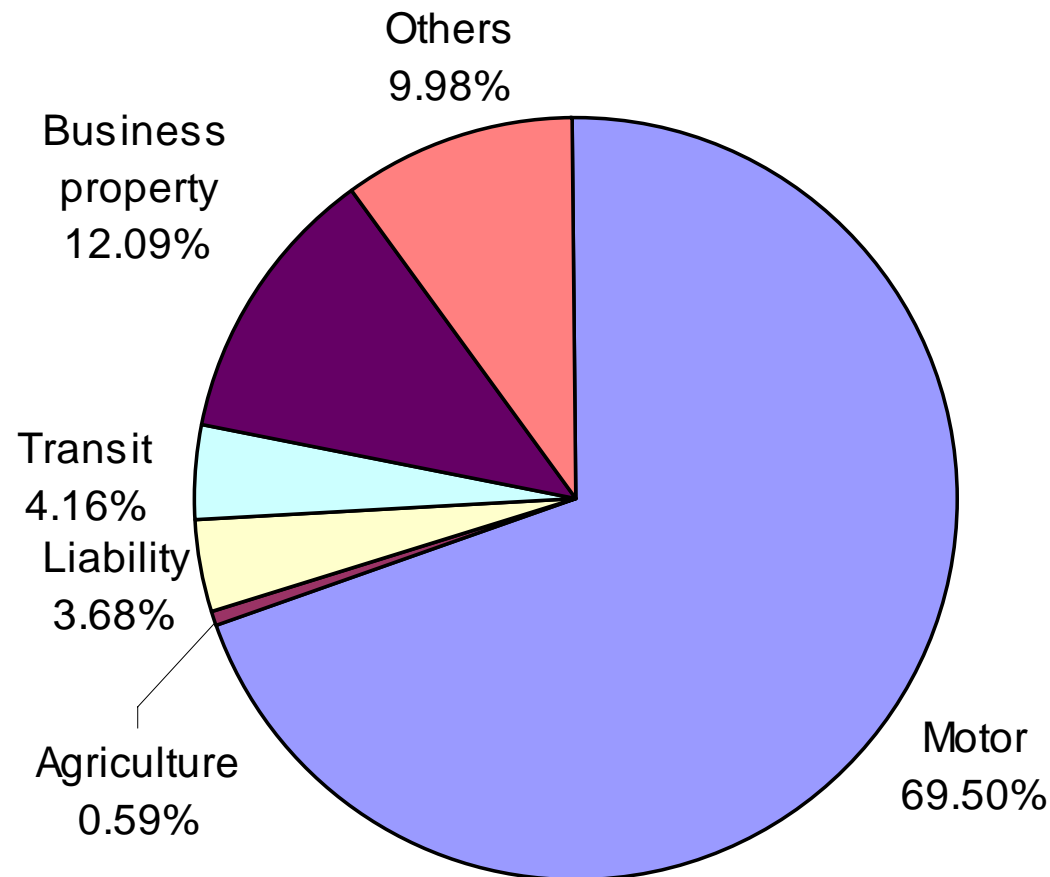
— Gross Premium Revenue of Insurance Industry
— Gross Premium Revenue of Non-life Insurance
— Gross Premium Revenue of Life Insurance

Data source:

CRIC official website 2006

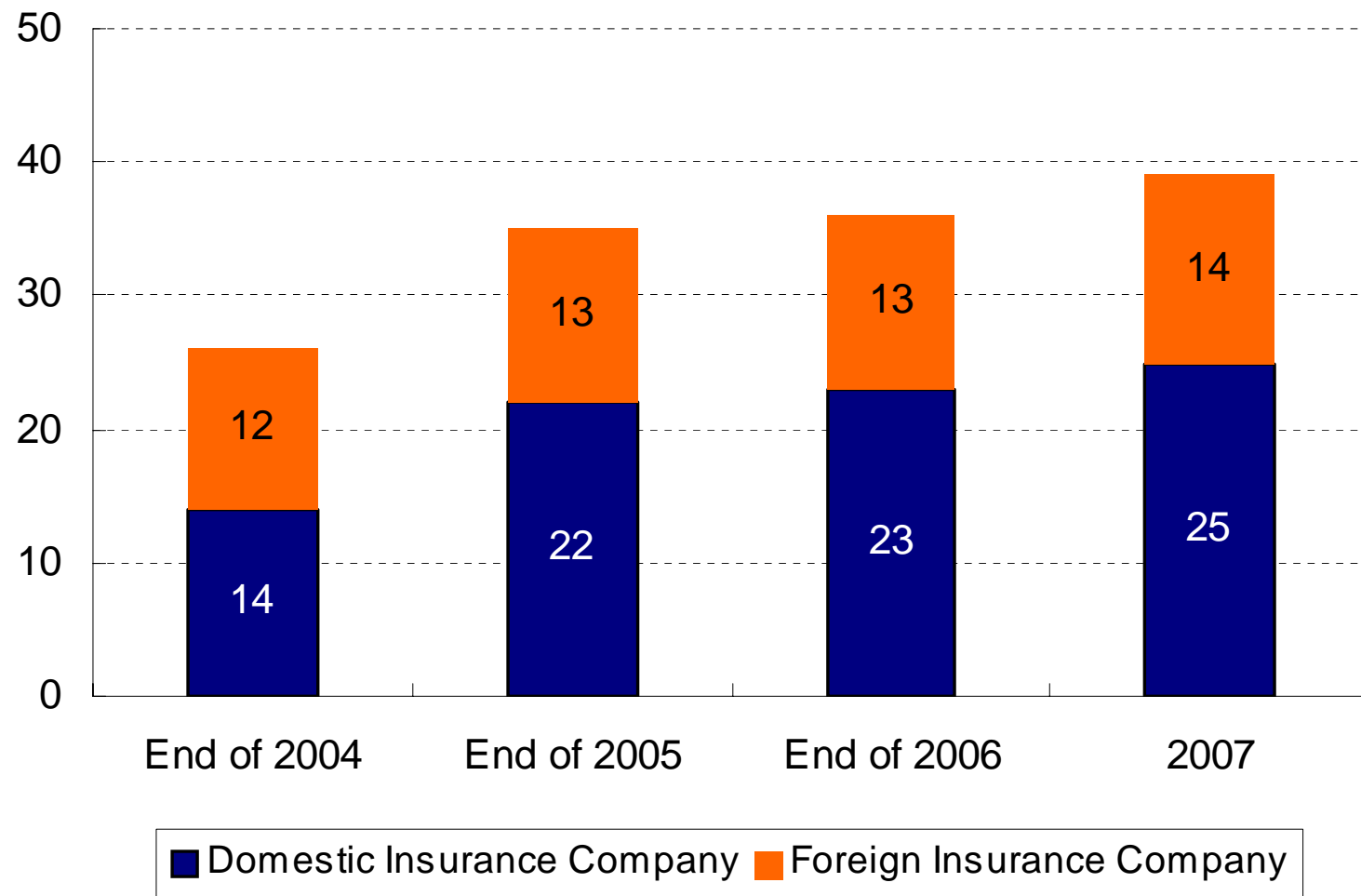
Premium Volume

■ Premium Volume for Different Lines of Insurance



Data source: Insurance yearbook of China in 2005

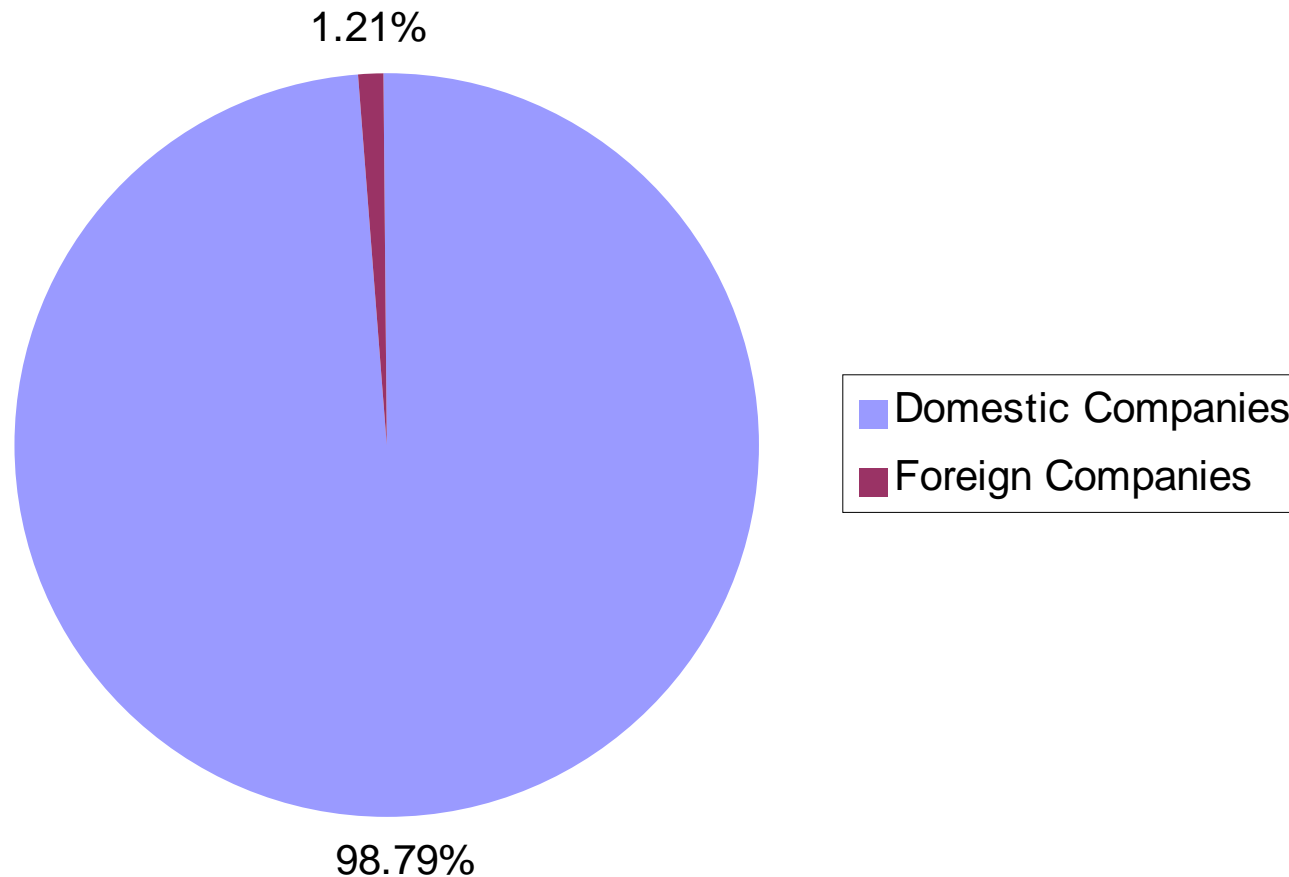
Number of Non-life Insurance Companies



Data source: CRIC official website

Premium Volume for Different Companies

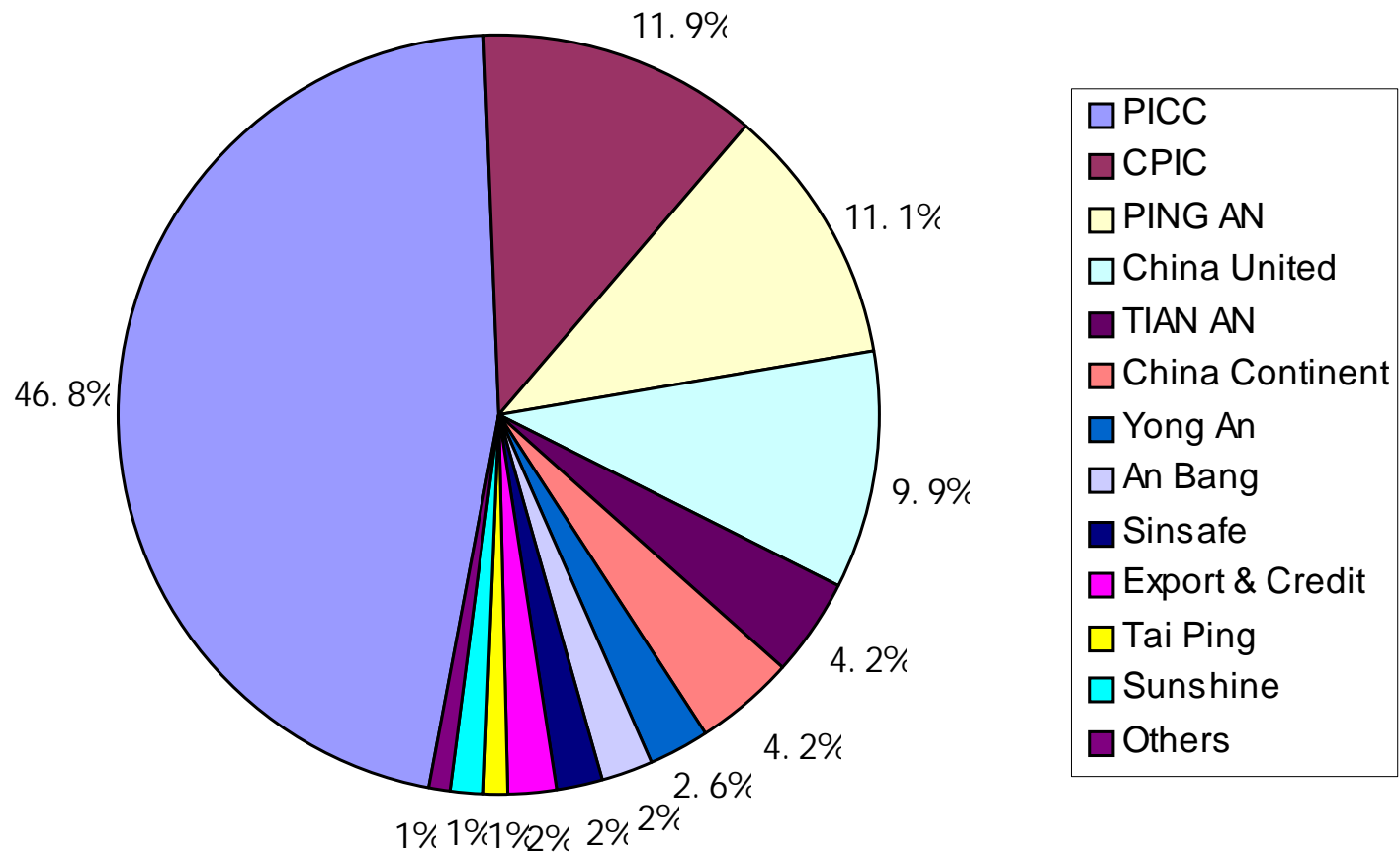
- Comparison of Domestic and Foreign Companies



Data source: CRIC official website 2006

Premium Volume for Different Companies

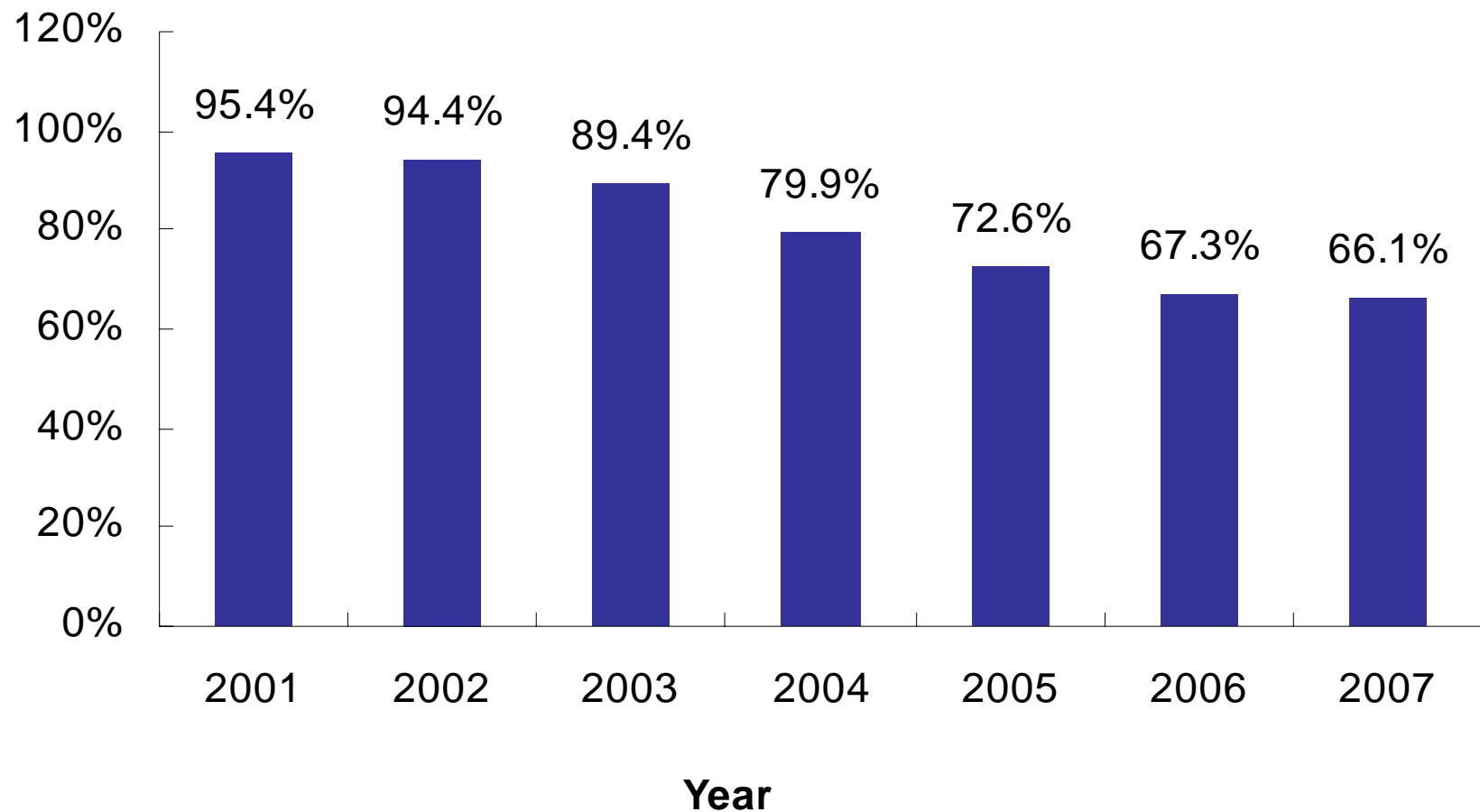
■ For Domestic Companies



Data source: Insurance yearbook of China in 2006

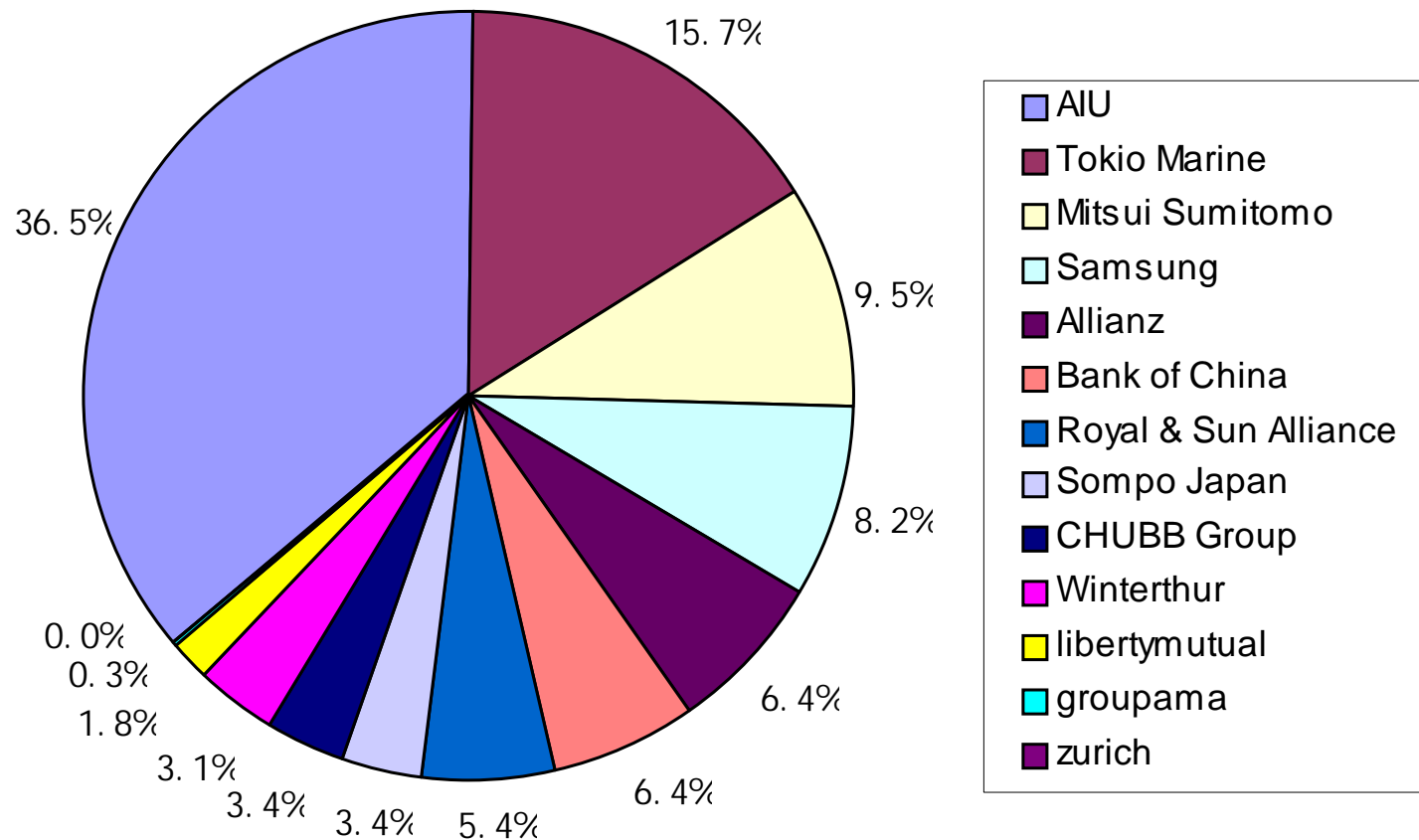
Premium Volume for Different Companies

- Market share of the three greatest non-life insurers



Premium Volume for Different Companies

■ For Foreign Companies



Data source: Insurance yearbook of China in 2006

Premium Volume for Different Companies

- The influence of CTP on different companies
 - Before CTP Promulgated
 - GPR of Domestic companies increased by 9.5%
 - GPR of Foreign companies increased by 29.5%
 - After CTP Promulgated
 - GPR of Domestic companies increased by 43.3%
 - GPR of Foreign companies increased by 27.6%

GPR is short for the Gross Premium Revenue

Thank you!