CAPITAL ALLOCATION BY PERCENTILE LAYER

Step by Step Instructions and Calculations for Allocating Capital

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INTRODUCTION

- Why would anyone want to allocate capital?
 - to calculate how much premium to charge (prospective)
 - to measure profitability on a risk adjusted basis (retrospective)
- We'll focus on calculating target premium



INTRODUCTION

- Remember:
 - capital doesn't actually get allocated
 - we're allocating the <u>cost</u> of the total firm's capital
 - we're just saying "allocate capital" as shorthand



INTRODUCTION

- This presentation works in tandem with an accompanying spreadsheet workbook
- Each numbered step in the slides corresponds to a sheet in the workbook

Let's begin!



STEP BY STEP INSTRUCTIONS (1)

Create or obtain simulation output

- make sure output is at the desired degree of granularity for allocation
- We'll use simulated data for 3 Lines of Business
 - 3 lognormal distributions; mean =1m
 - CVs of 20%, 50%, and 100%
- Exact same data set as used for 2009 CAS Annual Meeting session of Mango, Venter, Bodoff



STEP BY STEP INSTRUCTIONS (2)

For each simulated scenario

- Track loss of each line of business or "component"
- Track loss of the total firm
- Track how much each component contributes to the total loss



STEP BY STEP INSTRUCTIONS (3)

- Sort total losses by order of magnitude
 - ascending or descending
 - we'll use descending order



STEP BY STEP INSTRUCTIONS (4)

- Select the "required capital rule" that underpins the amount of capital required to be held
- How one chooses the required capital affects the allocation
- For illustration we'll use a "250 year return period"
 - also known as Value at Risk or VaR(99.6%)
 - in our simulated data, we have 1,000 simulated loss years
 - so we take the dollar amount such that one has a 99.6% probability of being less than or equal to that amount
 - 4 losses out of 1,000 (i.e. 1 out of 250) will be greater



STEP BY STEP INSTRUCTIONS (5)

- Now we can begin the "layering" process
- Goal
 - allocate total capital to loss scenarios
- Key
 - do not allocate all the capital in one fell swoop the pitfall of all other capital allocation methods
 - rather, allocate each granular bit of capital
 - allocate uniquely each dollar of capital
 - or, more practically, allocate each layer of capital



STEP BY STEP INSTRUCTIONS (5)

- How should one select the boundary points of the layers of capital?
 - use a separate layer of capital for each loss scenario
 - 1,000 simulations = 1,000 layers of capital
 - 5,000 simulated losses = 5,000 layers of capital
 - etc.
- In case of VaR required capital, the largest losses typically do not correspond to larger capital
- So you should layer the capital based on the lesser of {loss, capital}
 - check that the layers of capital add up to the total capital



STEP BY STEP INSTRUCTIONS (6)

- We now have 2 columns of information:
 - column of insurer's loss scenarios
 - column of layers of capital
- Goal: allocate each layer of capital to loss scenarios
- Note:
 - each layer of capital will be allocated to numerous different loss scenarios
 - each loss scenario receives allocation of capital from numerous layers of capital



STEP BY STEP INSTRUCTIONS (7)

For each layer of capital:

- the layer of capital ought to be allocated only to losses that penetrate the layer
- each loss scenario that does penetrate the layer of capital receives allocation from that layer
- Apply to a single layer of capital, then iterate
- Sheet 7 shows detailed demonstration
 - generates "expanding triangle of allocations"
 - useful for understanding, but not needed in practice
 - use shortcut formulas



STEP BY STEP INSTRUCTIONS (8)

- In practice, you don't need sheet 7
- Sheet 8 shows two methods of condensing sheet 7
 - calculation #1
 - do same formulas but condense into one column
 - calculation #2
 - iterative formula
 - starts with smallest loss, proceeds to next larger loss
 - each loss scenario receives allocation of capital that is
 - exactly the same amount as the next smaller loss scenario
 - <u>plus</u> an incremental amount of capital from the next layer of capital
 - for simulated losses, both calculations provide same answers



STEP BY STEP INSTRUCTIONS (9)

- We now have an initial allocation of capital to loss scenarios for the total firm
- Each loss scenario's allocated capital can be decomposed to individual line of business
 - based on each line's loss contribution to the total loss scenario
- Now we have allocated capital by loss scenario by line of business
- Sum each line of business across all loss scenarios



STEP BY STEP INSTRUCTIONS (10)

- So far
 - we've allocated capital based on loss scenarios
- But what about premium?
 - use allocated capital to calculate target premium
- Note:
 - Initially, we calculated the capital amount so that the firm has sufficient funds to satisfy VaR loss scenario
 - collecting target premium then contributes to the amount of needed funds, which reduces the amount of needed capital
 - capital → premium → reduces capital → reduces premium → increases capital etc.
 - need formula to solve the endless loop



STEP BY STEP INSTRUCTIONS (10)

- Premium = target premium net of expenses
- EL = expected value of company's loss
- r% = required rate of return on capital
- Net Capital = required capital Premium
- Premium = EL + r% * Net Capital
- Premium = EL + r% * (required capital Premium)

Premium = EL + r/(1+r) * (capital – EL)



STEP BY STEP INSTRUCTIONS (10)

- Calculate target premium net of expenses via:
 - Premium = EL + r/(1+r) * (capital EL)
- Let's use r% = 10%, for illustration purposes
- Remember that EL = expected value of loss to the company
 - losses capped at available capital
 - slightly less than simulated expected loss
- Calculate target premium for the whole portfolio



STEP BY STEP INSTRUCTIONS (11)

- Now apply to each LOB
 - Expected Value of Company Loss by LOB
 - Allocated Capital by LOB
 - Calculate target premium by LOB
 - Calculate target margin by LOB
 - Allocated capital target premium = Net Capital
 - Target Margin / Net Capital balances to selected value of r% [required rate of return on capital] for all LOB
 - Capital Allocation by Percentile Layer is complete!



STEP BY STEP INSTRUCTIONS (12)

- Optional Extra Credit
 - we can use an alternative method to perform step 11
 - apply to detailed scenarios
 - then roll up to LOB level
 - results are exactly the same, but achieves
 - enhanced granularity
 - insight into key drivers



STEP BY STEP INSTRUCTIONS (12)

- Optional Extra Credit
- For each LOB for each loss scenario, we can calculate
 - expected company loss
 - allocated capital
 - target premium
 - target margin
 - net capital
 - return on capital
 - target loss ratio by scenario
 - pain function / utility function / Mango capital consumption formula by scenario



SUMMARY

- Capital allocation by percentile layer
 - allocates from "firm level" to "scenario level" to "component level"
 - component can be as granular as you like
 - LOB, state, individual policy, etc.
 - allocates based on "which losses cause the firm to hold each dollar of capital"?
 - rooted in "equitable cost allocation"
 - takes the real world cost of holding capital and assigns it to the LOBs and policies that cause the firm to incur this cost
 - takes exposure, risk, and capital and interconnects them to risk adjusted pricing and to risk adjusted profitability measurement



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