

Using Predictive Analytics to Detect Fraudulent Claims

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Predictive Analysis for Fraud

- Claim fraud is increasing, focus on fraud is magnified
 - There are special investigators in the industry that are good at detecting fraud
 - As good as they are, they can't review every claim and detect all fraud
 - Predictive analytics can bring the expertise to bear on all claims
 - Predictive analytics can enhance the work of investigators by uncovering complexities the human eye may miss
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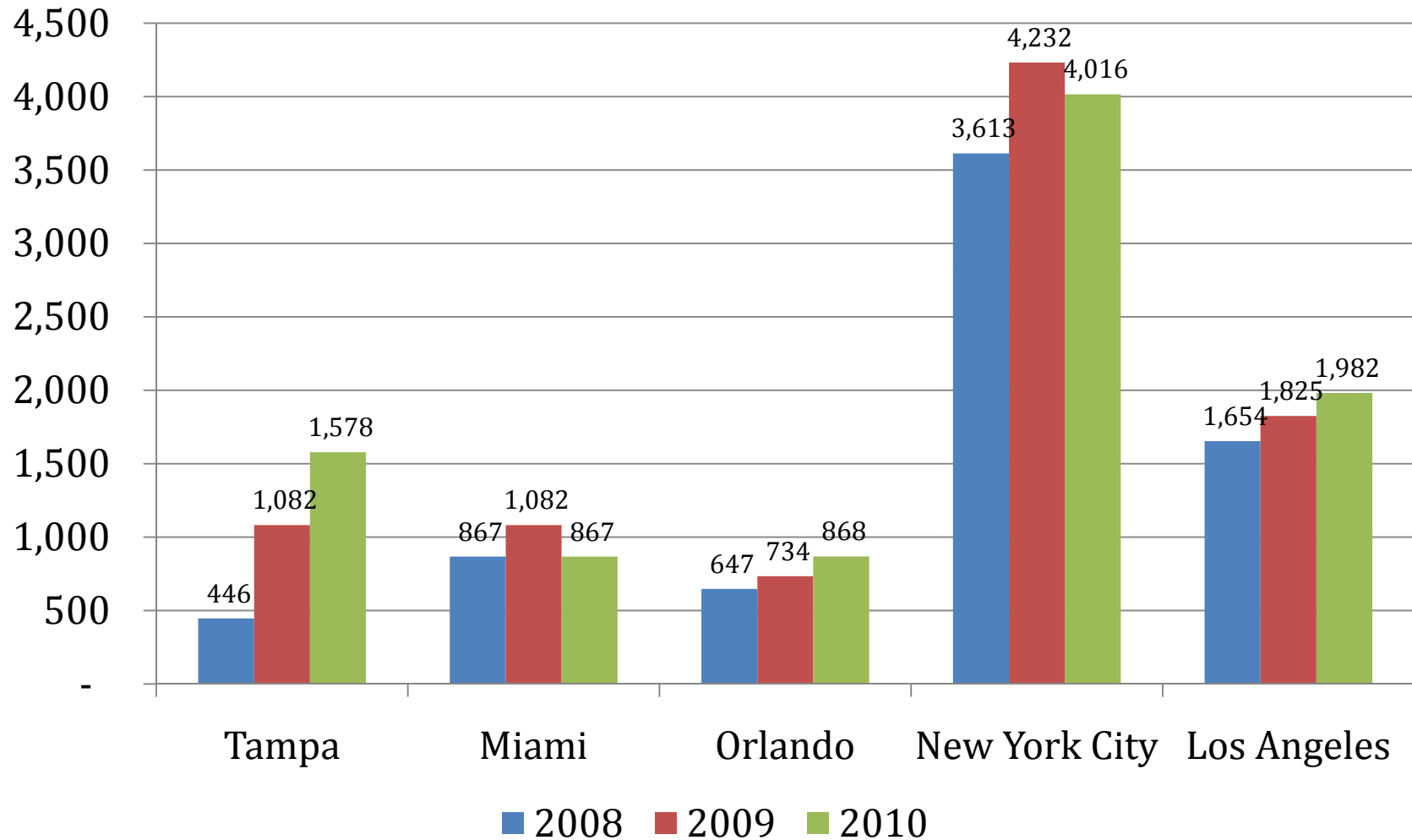
Claim Fraud is Increasing, and the Focus on Claim Fraud is Increasing as Well



Increasing Claim Fraud – 2011 Headlines

- March 30 – Suspicious claims rise 34% in Florida
 - April 17 – The Battle Against Insurance Fraud in Georgia
 - April 26 – Insurance Groups Stress Need for N.Y. No-Fault Reform at Hearing
 - April 26 – PIP Bills Crash in Florida
 - May 2 – Four Women Booked with Insurance Fraud in Louisiana
 - May 5 – Council Woman Gets Jail Time for Insurance Fraud
 - May 6 - Allstate Files \$4 Million Insurance Fraud Case in New York
 - May 8 – Questionable Claims on the Rise in Oklahoma (+15%)
 - May 12 – NY State Must Stand Against No Fault Car Insurance Fraud
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Increase in Questionable Claims




Source: National Insurance Crime Bureau

Fraud Detection Process




General Fraud Identification Process

- Identify triggers that alert the claim adjuster to potential fraud (fraud indicators)
 - Rely on claim adjusters to identify potentially fraudulent claims (recognition, intuition)
 - Potentially fraudulent claims are referred to SIU
 - Smaller group of SIU investigators handle the investigation of fraudulent claims
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Recognition (I've Seen This Before)

- Examples
 - Repeat offenders
 - Provider/patient/attorney combinations
- Approach
 - Advisory claim database
 - Experience of adjuster
- Disadvantages
 - Assumes adjuster has seen it before
 - Aliases
 - Fraud becomes smarter


Fraud Indicators

- Rules based system
 - Identify known or potential fraud scenarios
 - Advantages
 - Easy to implement and modify
 - Easy to understand
 - Effective to attack specific problems
 - Disadvantages
 - Doesn't detect new and unknown fraud
 - Creates smarter fraud
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Fraud Indicators - Examples


- Distance between claimant's home address and medical provider
 - Multiple medical opinions/providers
 - Certain claim types (e.g., soft tissue)
 - Changing providers for the same treatment (possibly correlated with other claim activity)
 - High number of treatments for type of injury
 - Abnormally long treatment time off for the type of injury
 - Accident severity does not correlate with severity of injury
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Intuition (Something Smells Funny)


- Something about the claim doesn't seem right to the adjuster, and it is referred to the SIU
 - Relies on ability and experience of adjuster to see suspicious cases
 - Inexperienced adjusters will not have the ability to detect suspicious as well
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As Good as the SIU Is...

Concerns with the Current Process

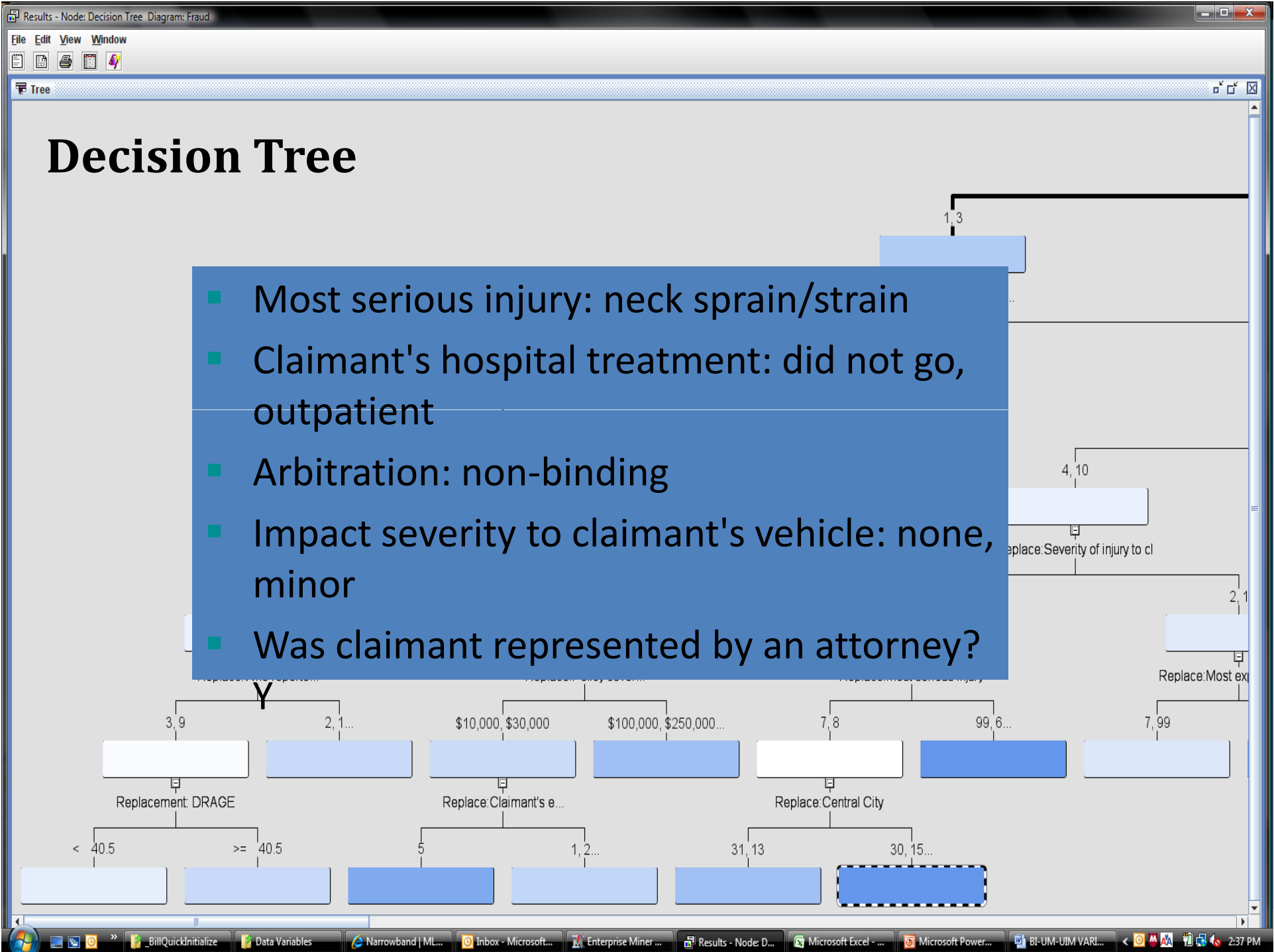
- Claim referral can be inconsistent – heavy dependence on claim adjuster
 - False positives
 - Claim adjuster may not be aware of all suspicious relationships
 - Not all historical fraud has been identified
 - Prioritization of potentially fraudulent claims
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Using Predictive Analytics to Address These Concerns

- Predictive analysis of historical referrals (consistent referrals)
 - Predictive analysis of historical fraudulent claims (false positives)
 - Association analysis (recognition of claim patterns)
 - Clustering Methods (missed claims, prioritization)
 - K-mean clustering
 - Kohonen self-organizing maps
 - PRIDIT (consistent referrals, prioritization)
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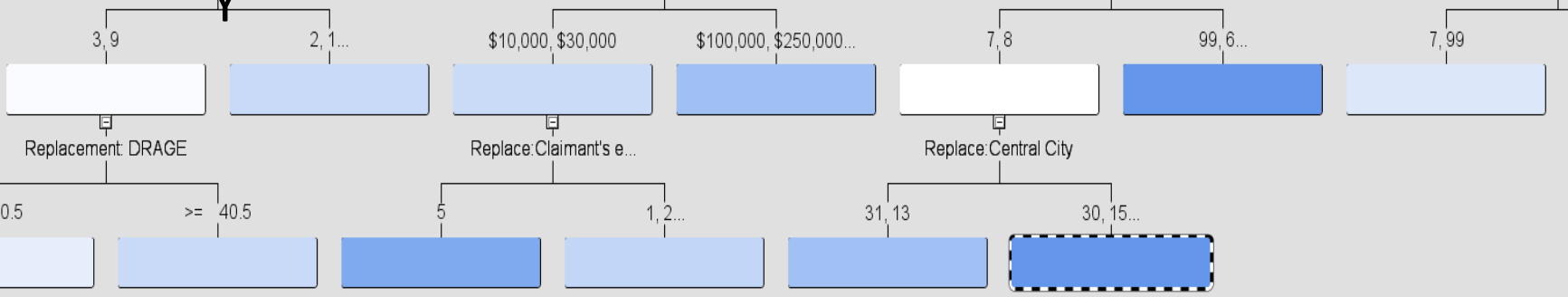
Analysis of Historical Referrals

- Target: history of claim referrals to SIU
- Independent Factors: details of claim
- Models Tested
 - Decision tree
 - Neural network
 - Linear regression
 - Ensemble
- Result: given the history of claim referrals, the likelihood that a new claim should be referred to SIU based on the claim characteristics

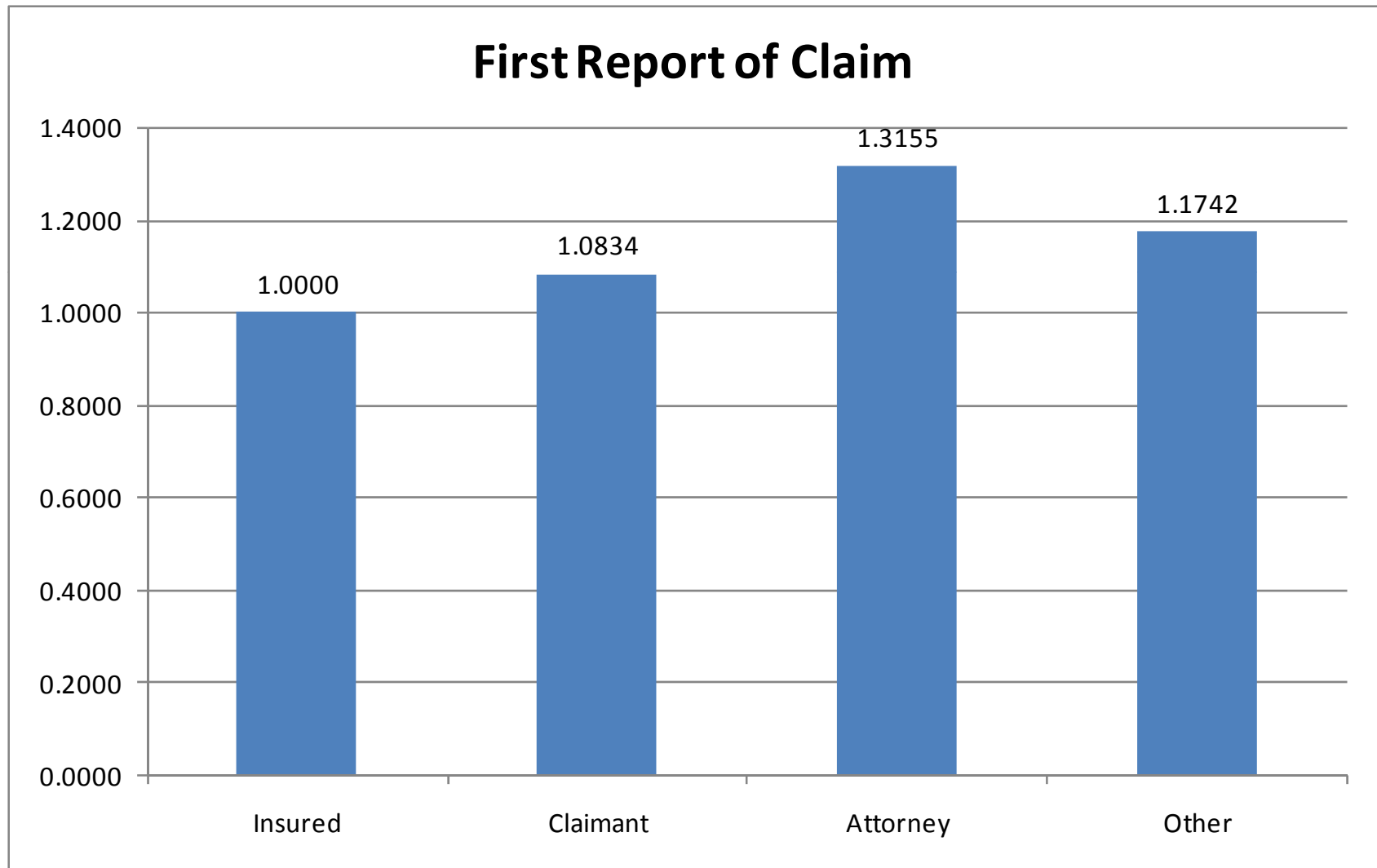


Decision Tree

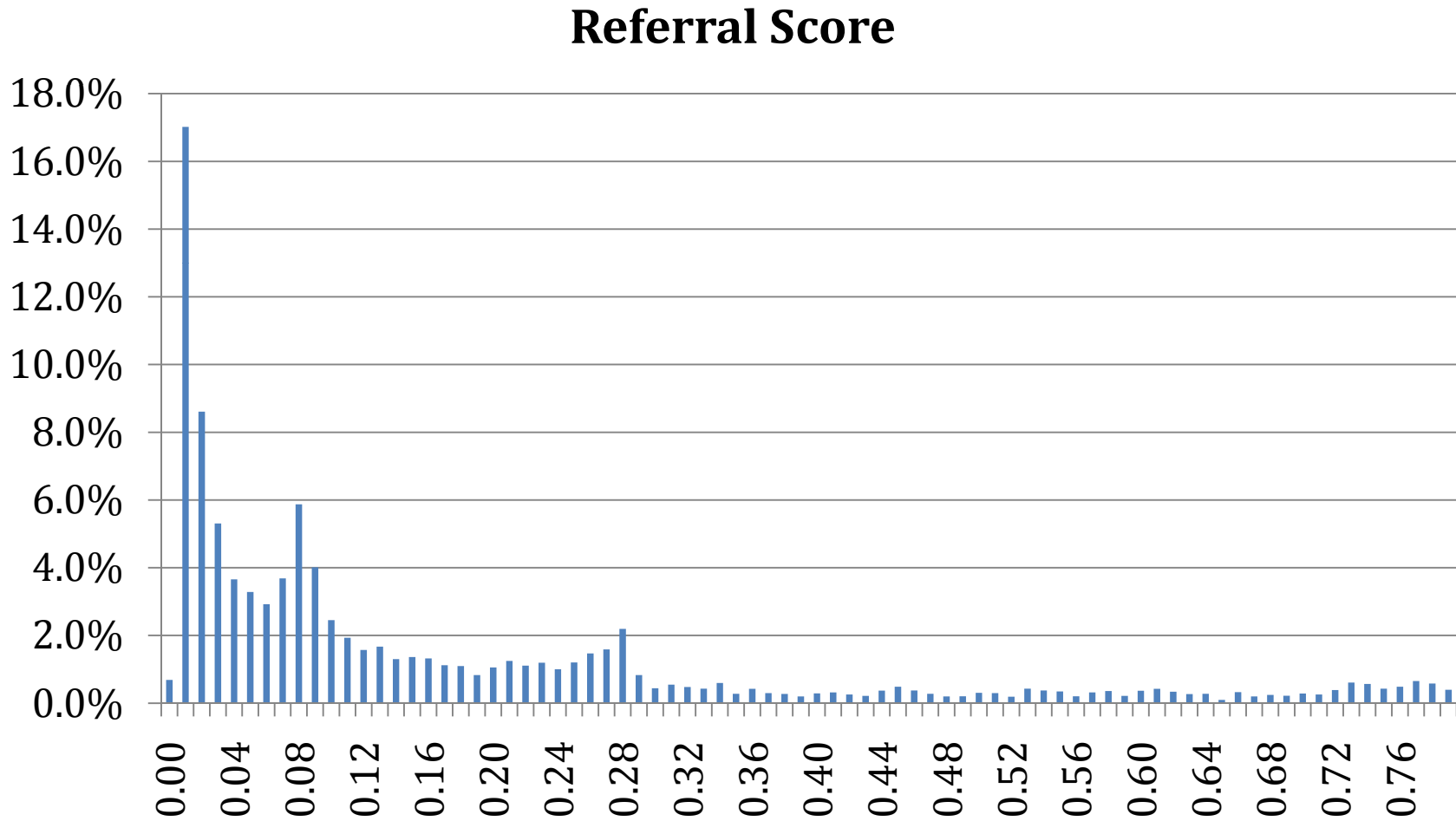
- Most serious injury: neck sprain/strain
- Claimant's hospital treatment: did not go, outpatient
- Arbitration: non-binding
- Impact severity to claimant's vehicle: none, minor
- Was claimant represented by an attorney?



Regression: First Report of Claim



Referral Score



Analysis of Historical Fraudulent Claims

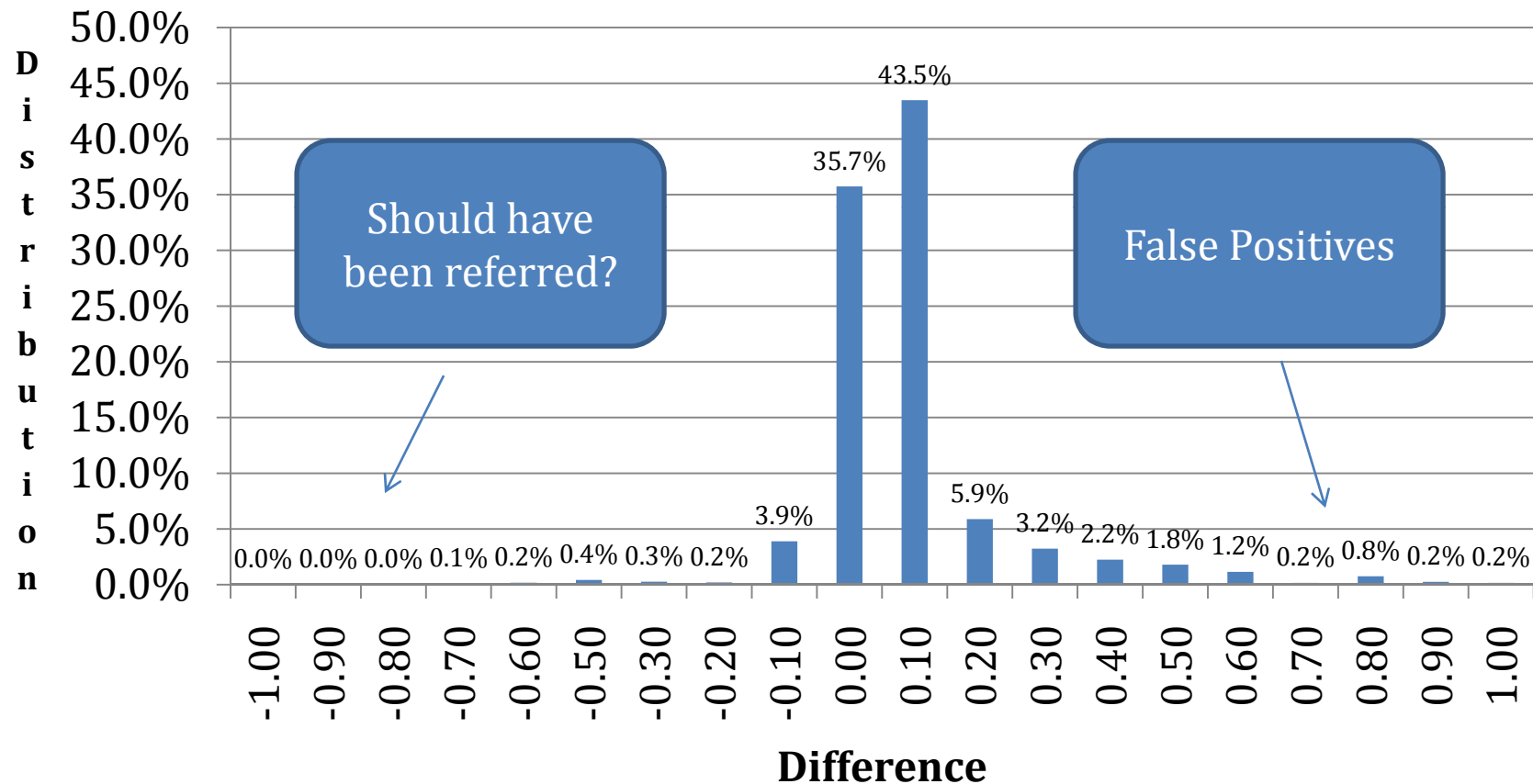
- Target: history of actionable claim referrals to SIU
- Independent Factors: details of claim
- Models Tested
 - Decision tree
 - Neural network
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 - Ensemble
- Result:
 - given the history of claim referrals, the likelihood that action will be taken on a new claim based on the claim characteristics
 - Comparison to referral claims

Decision Tree Comparison - Variable Importance

Variable	Actionable Importance	SIU Referral Importance	Ratio
Central City	1.000	0.464	46.4%
Replace:Claimant's state of residence	0.967	1.000	103.5%
Impact severity to claimant's vehicle	0.962	0.828	86.2%
Was claimant represented by an attorney?	0.850	0.905	106.4%
Policy coverage limits per person	0.750	0.411	54.9%
Arbitration	0.547	0.368	67.2%
Most serious injury	0.530	0.375	70.9%
Settlement_lag	0.456	0.000	0.0%
Who reported injury to insurer	0.439	0.374	85.3%
Most expensive injury	0.423	0.239	56.5%
DRAGE	0.312	0.306	98.0%
Lawsuit status	0.295	0.000	0.0%
Driver, other violation	0.285	0.000	0.0%
Amount Spent on Medical Professionals	0.255	0.412	161.6%

Difference in Referred vs. Actionable Claims

Referred Minus Actionable



Association Analysis (recognition of patterns)

- Technique used in market basket analysis
- Identification of items that occur together in the same record
- Produces event occurrence as well as confidence interval around the occurrence likelihood
- Can lead to sequence analysis as well, which considers timing and ordering of events

Association Analysis Measurements

- **Support** – how often items occur together

Transactions that contain items A & B

All transactions

- **Confidence** – strength of association

Transactions that contain items A & B

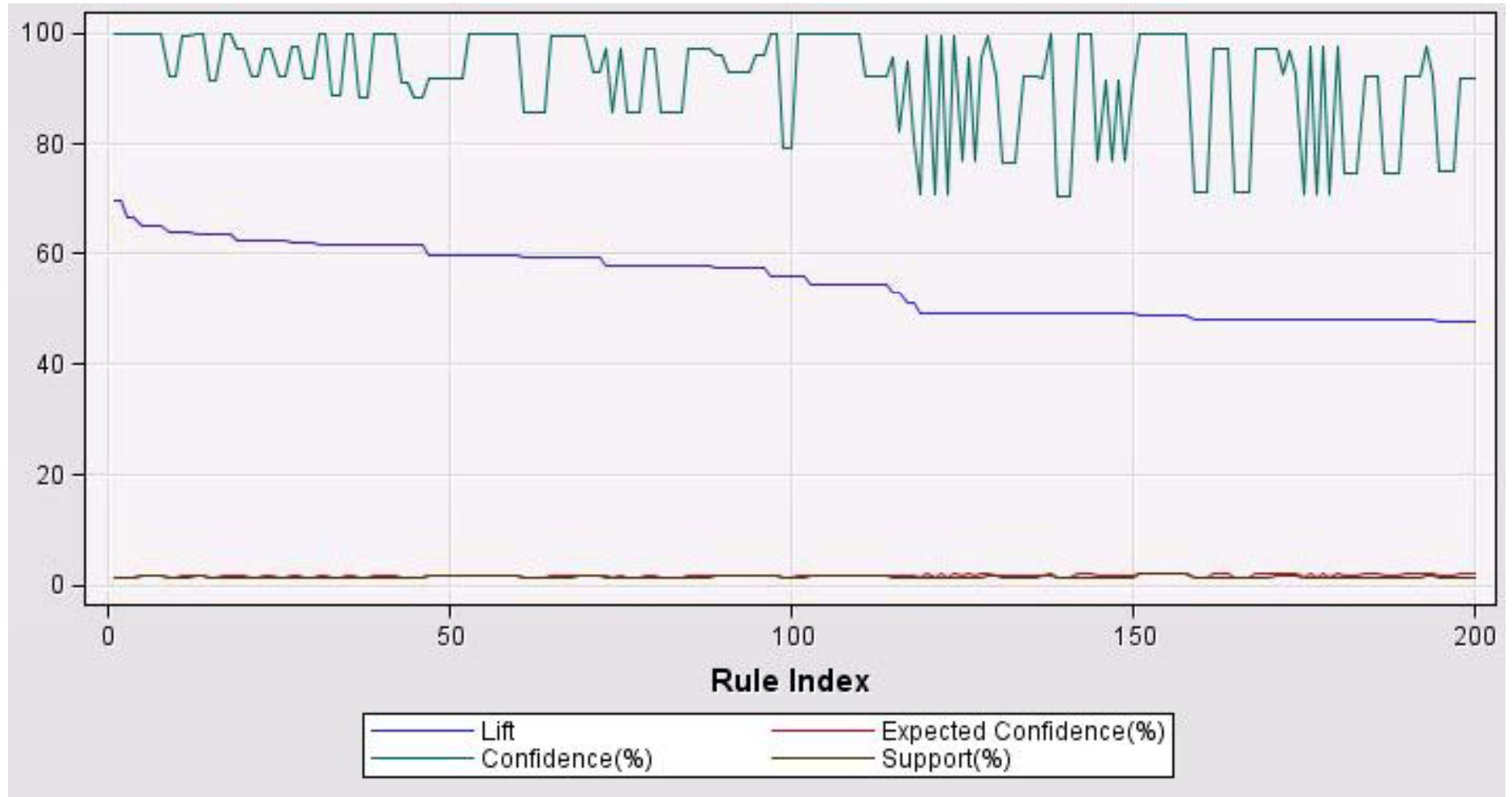
Transactions that contain item A

- **Expected Confidence** – proportion of items that satisfy right side of rule


Transactions that contain item B

All transactions

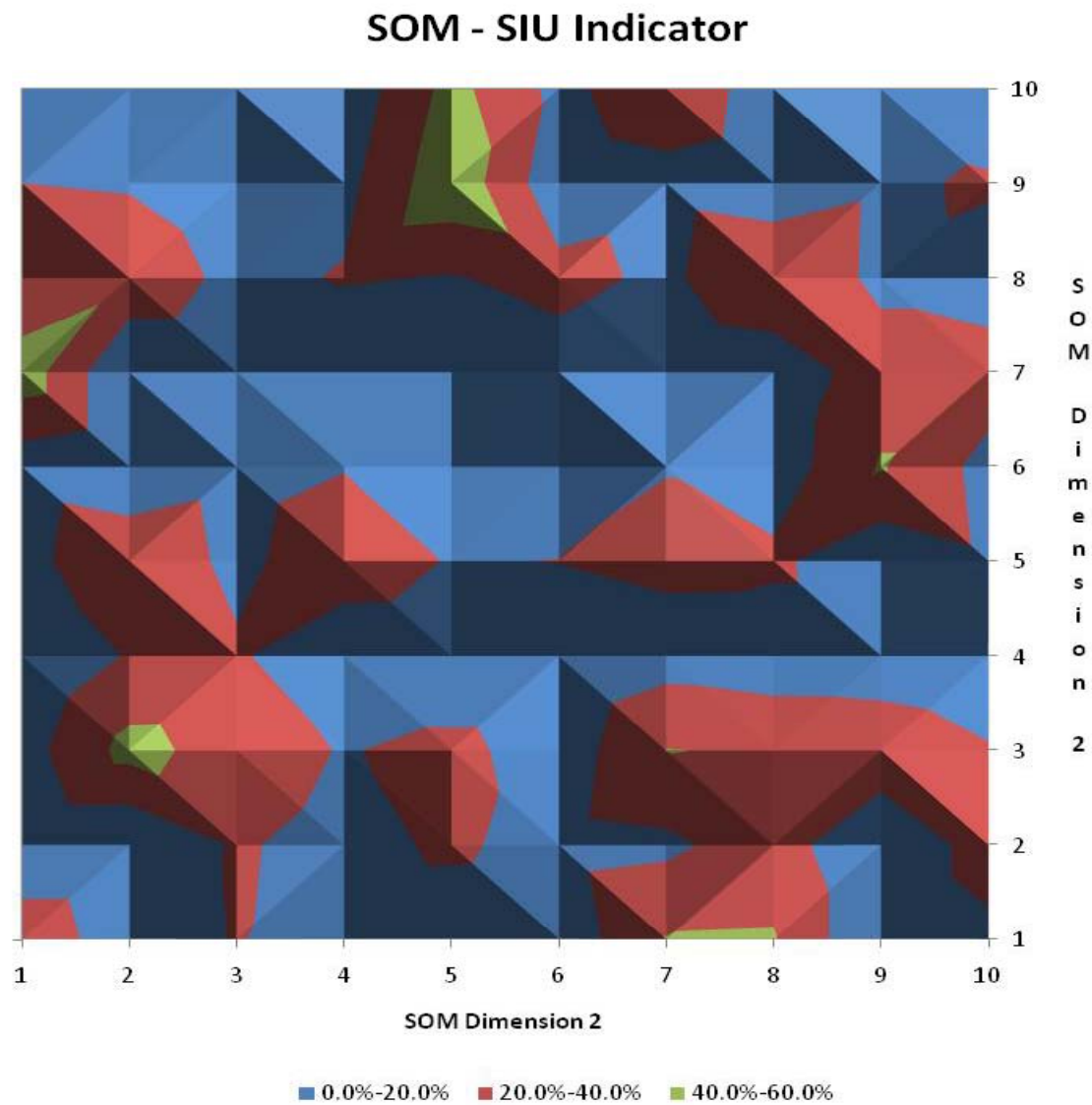
Association Analysis Output




Self – Organizing Maps

- Topological mapping from input space to clusters
 - Observations from the input space are mapped onto an organized grids
 - Neurons are determined initially, and as inputs are mapped to the grids the neurons are adjusted
 - As a input is matched to the grid, all the neurons around that grid are updated
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SOM - SIU Indicator




Clustering/Segmentation

- Unsupervised classification technique
 - Groups data into set of discrete clusters or contiguous groups of cases
 - Performs disjoint cluster analysis on the basis of Euclidean distances computed from one or more quantitative input variables and cluster seeds
 - Objects in each cluster tend to be similar, objects in different clusters tend to be dissimilar
 - Can be used as a dimension reduction technique
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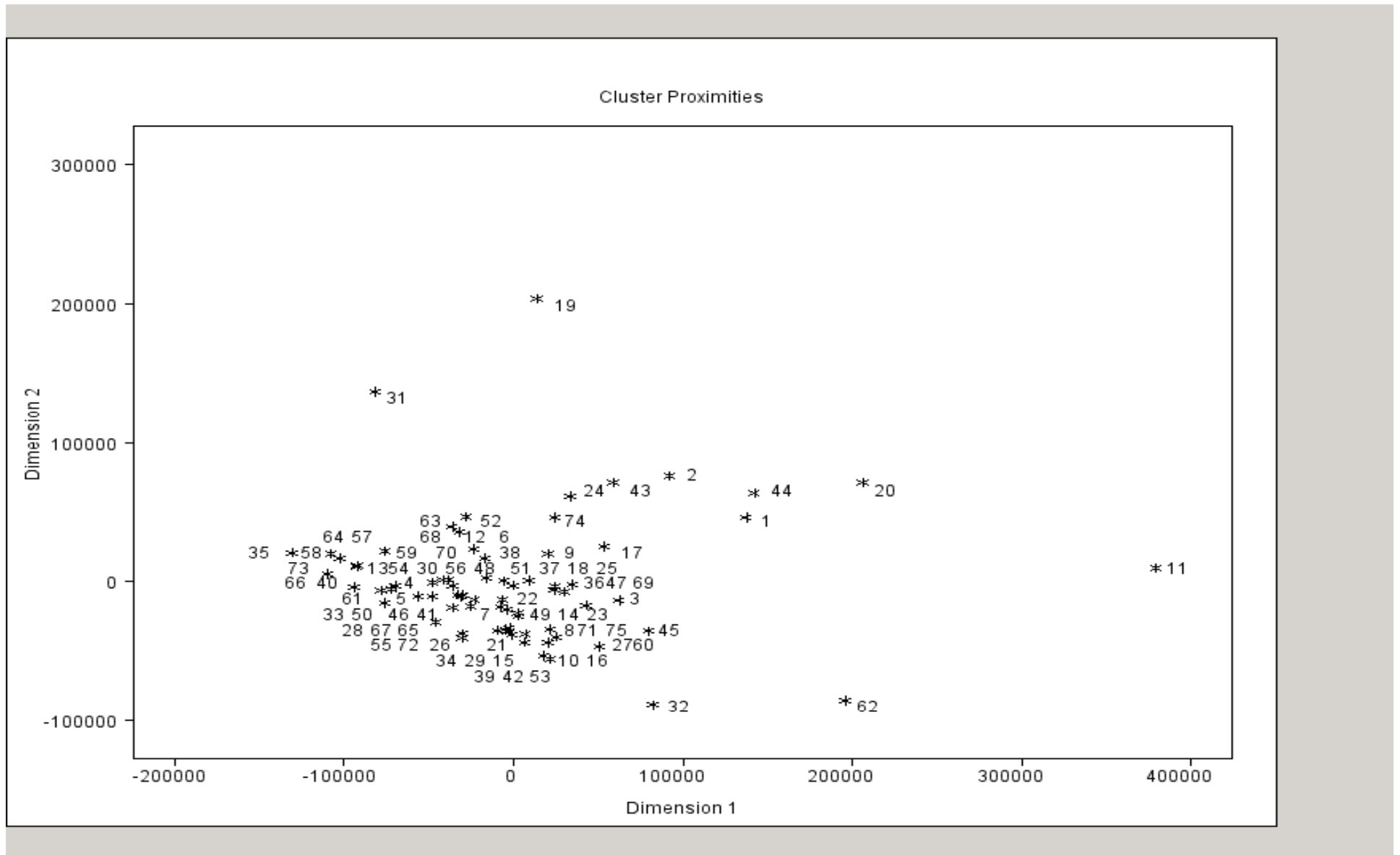
Cluster Evaluation – Suspicion Scores

- Root Mean Square Standard Deviation – variability of claims within a cluster
 - Distance to Nearest Cluster – group of outlier claims
 - Distance from Cluster Seed – the distance of the claim from the average
 - Review of cluster summary statistics
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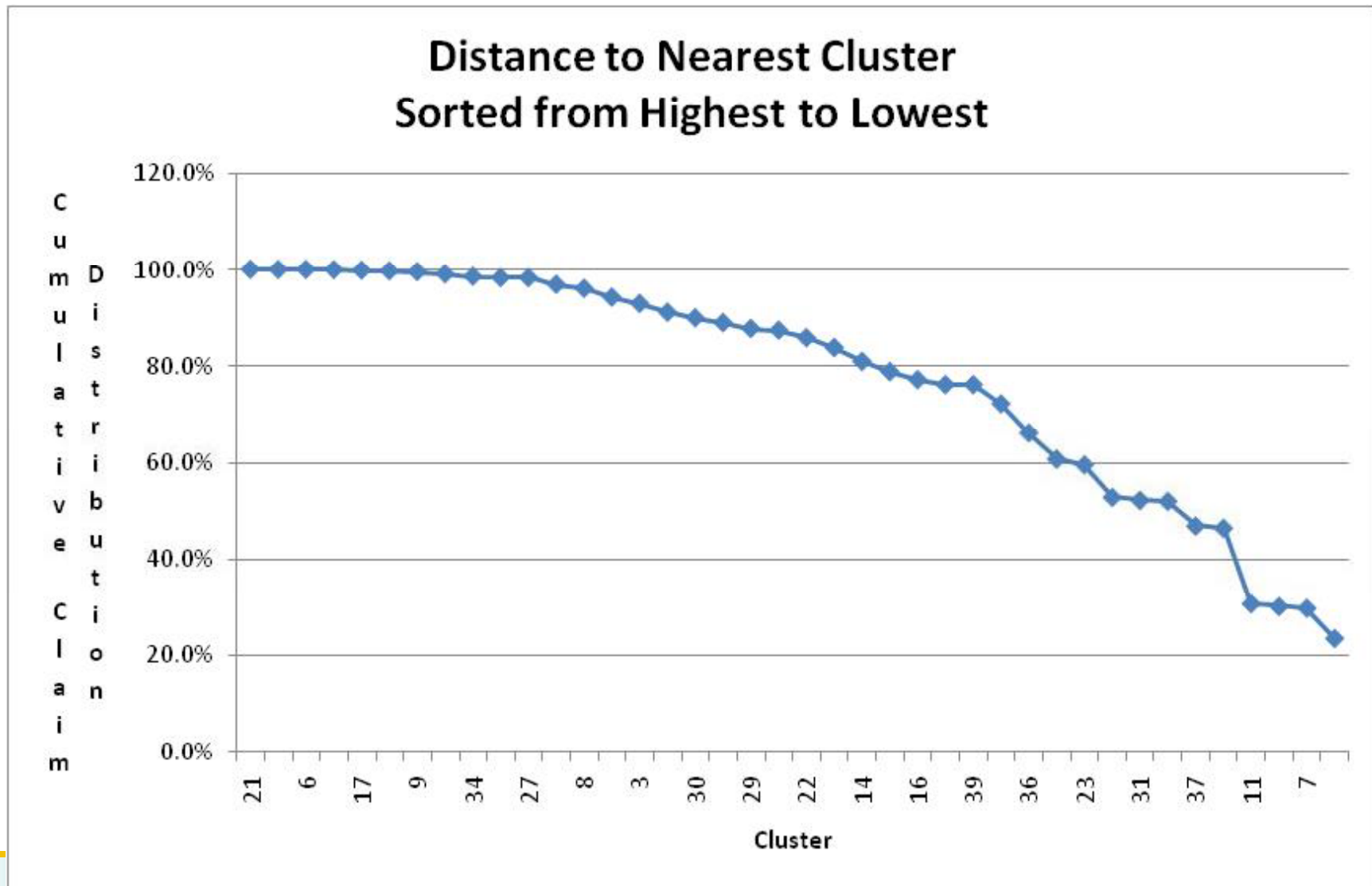
Homeowner Contents Analysis

- Claim values by detailed category
 - Replacement cost value
 - Depreciation
 - Number of items
 - Age
 - Property characteristics (age, bathrooms, bedrooms)
 - Coverage details (coverage C)
 - Insured demographics (age, education, income)
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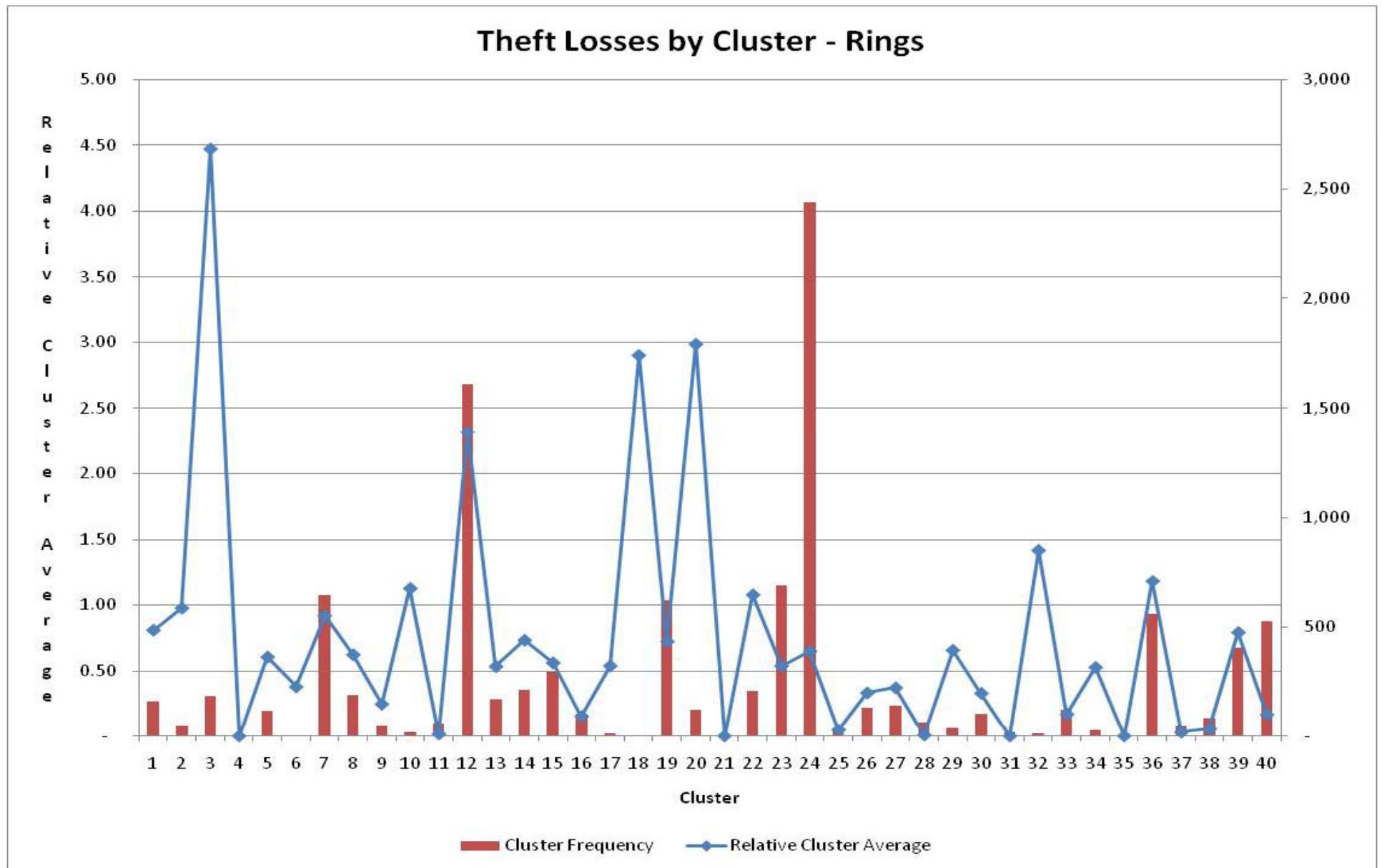
Cluster Proximities - All Causes of Loss



Cumulative Distribution - Distance to Nearest Cluster (Theft)

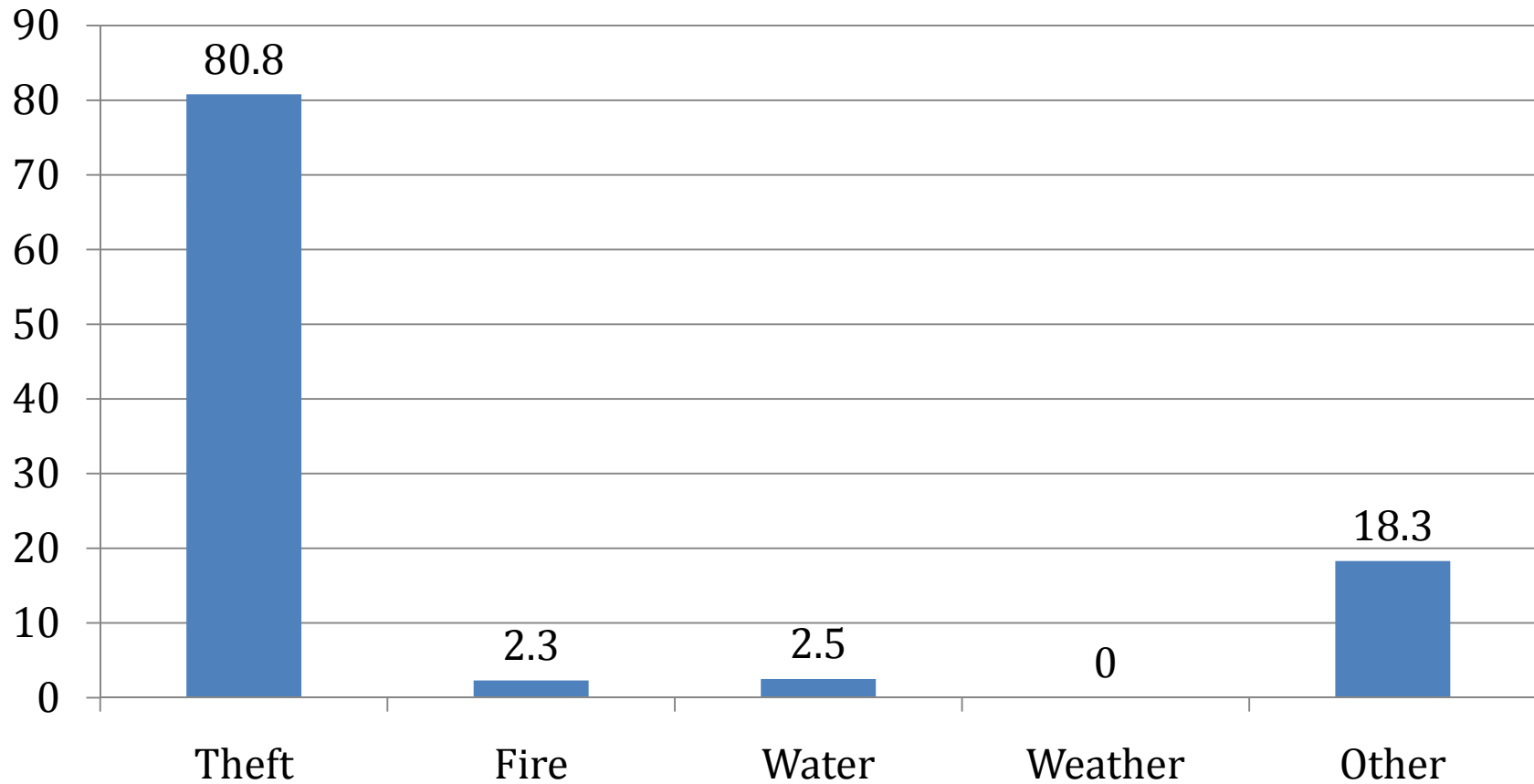


Review of Cluster Summary Statistics



Distance from Cluster Mean

Public Adjuster

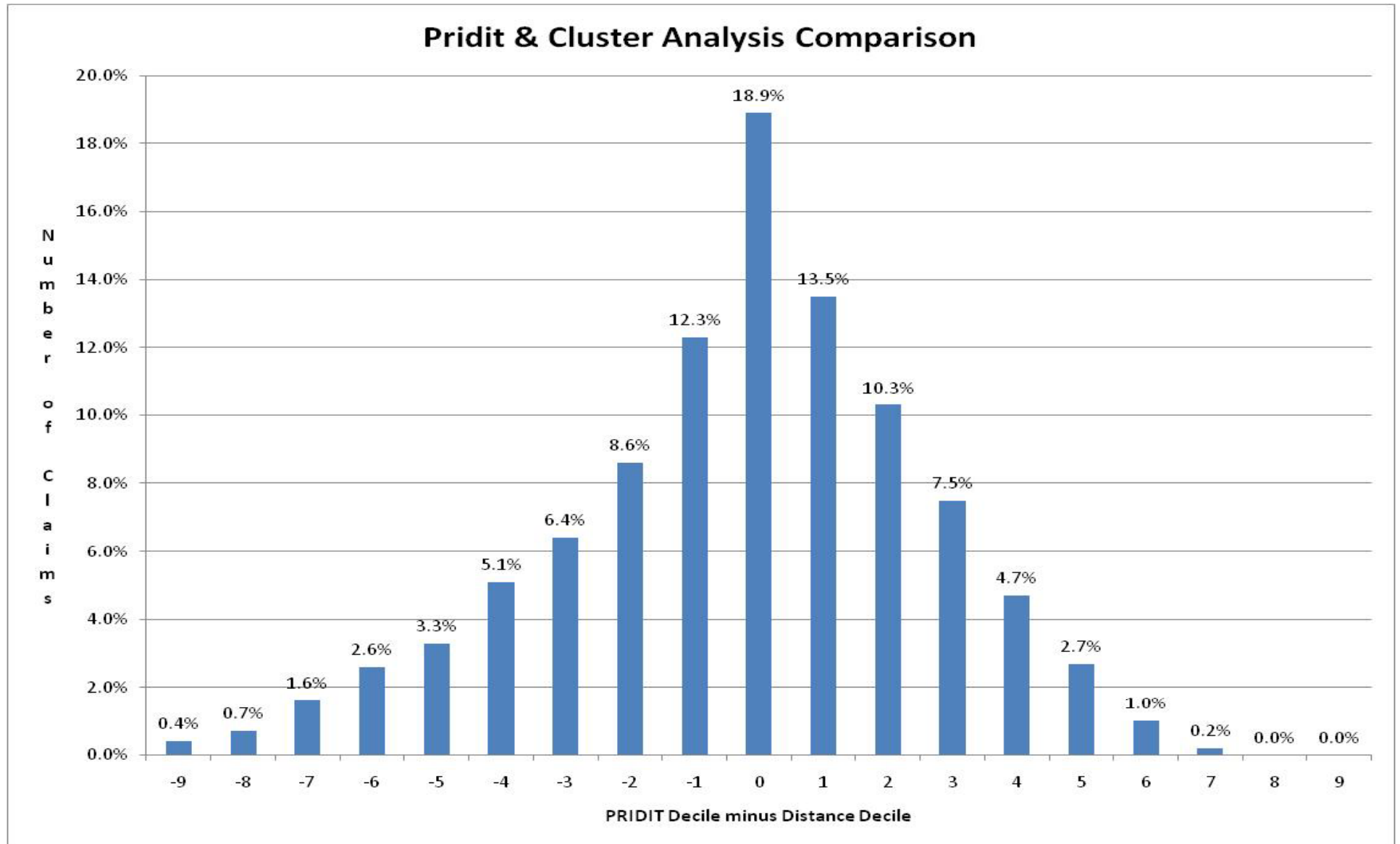


Final Fraud Calculations

Factor Name	Description	Input Value
insured_kids_2	Y, N, or U	u
peril_2	Cause of Loss	Fire
public_adjuster	0 or 1	0
IMP_REP_Coverage_C	Coverage C Amount	190,500
IMP_REP_Insured_Home_Bathrooms	Number of Bathrooms	2
IMP_REP_Insured_Home_Bedrooms	Number of Bedrooms	3
IMP_REP_Insured_Home_SqFt	Square Footage	1,412
IMP_REP_Insured_Home_YearBuilt	Year Built	1973
IMP_REP_Insured_Homeowner	Homeowner (Y or N)	Y
IMP_REP_acvloss_rcttotal	Ratio of ACV Loss to RCT Total	1.13
IMP_REP_create_lag	Delay in Creating Record	9
IMP_REP_insured_age_2	Insured Age	50
IMP_REP_insured_educationlevel_2	Years of Education	12
IMP_REP_insured_homevalue_calc_r	Home Value Calculation Rounded	149
IMP_REP_insured_yearsinhome_2	Insured Years in Home	6

Suspicion Score	
Root Mean Square Error	99.7%
Distance to Nearest Cluster	99.4%
Distance from Mean	96.5%
Combined	98.3%

PRIDIT Comparison



Wrap Up - Predictive Analysis for Fraud

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