

# CAS Monograph Series Stochastic Loss Reserving Using Bayesian MCMC Models

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May 18, 2015



*May 17-20, 2015 • The Broadmoor • Colorado Springs, CO*

# 2015 Spring Meeting

# This Monograph is the Result of Bringing Together Two Concepts

- Retrospective testing with the CAS Loss Reserve Database
  - Hundreds of Schedule P Triangles
  - Includes outcomes obtained from subsequent NAIC Annual Statements
- Bayesian Markov-Chain Monte-Carlo MCMC
  - Truly a revolution in statistical modeling and computing.



# The CAS Loss Reserve Database Created by Meyers and Shi With Permission of American NAIC

- Schedule P (Data from Parts 1-4) for several US Insurers
  - Private Passenger Auto
  - Commercial Auto
  - Workers' Compensation
  - General Liability
  - Product Liability
  - Medical Malpractice (Claims Made)
- Available on CAS Website

[http://www.casact.org/research/index.cfm?fa=loss\\_reserves\\_data](http://www.casact.org/research/index.cfm?fa=loss_reserves_data)



# Illustrative Insurer – Incurred Losses

Premium	AY/Lag	Cumulative Incurred Losses										Source
		1	2	3	4	5	6	7	8	9	10	
5812	1988	1722	3830	3603	3835	3873	3895	3918	3918	3917	3917	1997
4908	1989	1581	2192	2528	2533	2528	2530	2534	2541	2538	2532	1998
5454	1990	1834	3009	3488	4000	4105	4087	4112	4170	4271	4279	1999
5165	1991	2305	3473	3713	4018	4295	4334	4343	4340	4342	4341	2000
5214	1992	1832	2625	3086	3493	3521	3563	3542	3541	3541	3587	2001
5230	1993	2289	3160	3154	3204	3190	3206	3351	3289	3267	3268	2002
4992	1994	2881	4254	4841	5176	5551	5689	5683	5688	5684	5684	2003
5466	1995	2489	2956	3382	3755	4148	4123	4126	4127	4128	4128	2004
5226	1996	2541	3307	3789	3973	4031	4157	4143	4142	4144	4144	2005
4962	1997	2203	2934	3608	3977	4040	4121	4147	4155	4183	4181	2006

# Illustrative Insurer – Paid Losses

Premium	AY/Lag	Cumulative Paid Losses										Source
		1	2	3	4	5	6	7	8	9	10	
5812	1988	952	1529	2813	3647	3724	3832	3899	3907	3911	3912	1997
4908	1989	849	1564	2202	2432	2468	2487	2513	2526	2531	2527	1998
5454	1990	983	2211	2830	3832	4039	4065	4102	4155	4268	4274	1999
5165	1991	1657	2685	3169	3600	3900	4320	4332	4338	4341	4341	2000
5214	1992	932	1940	2626	3332	3368	3491	3531	3540	3540	3583	2001
5230	1993	1162	2402	2799	2996	3034	3042	3230	3238	3241	3268	2002
4992	1994	1478	2980	3945	4714	5462	5680	5682	5683	5684	5684	2003
5466	1995	1240	2080	2607	3080	3678	4116	4117	4125	4128	4128	2004
5226	1996	1326	2412	3367	3843	3965	4127	4133	4141	4142	4144	2005
4962	1997	1413	2683	3173	3674	3805	4005	4020	4095	4132	4139	2006



# Criteria for a “Good” Stochastic Loss Reserve Model

- Using the upper triangle “training” data, predict the distribution of the outcomes in the lower triangle
  - Can be observations from individual (AY, Lag) cells
  - Can be sums of observations in different (AY,Lag) cells.

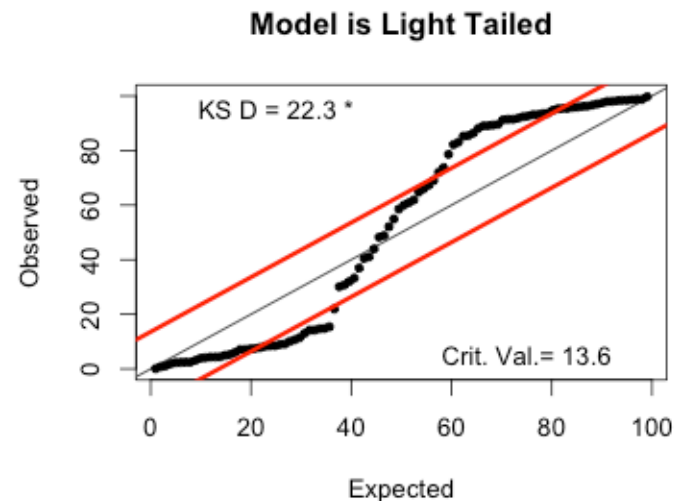
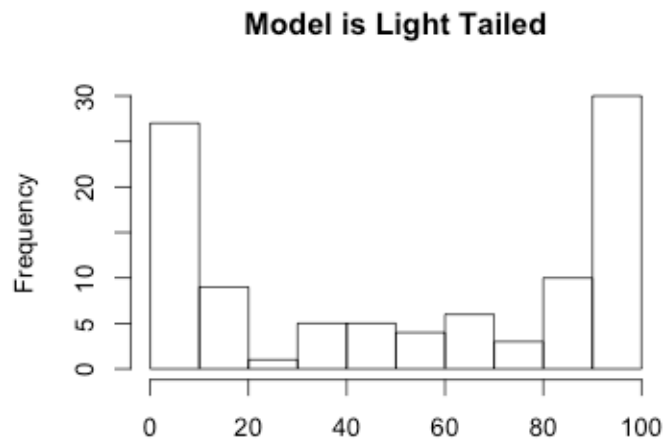
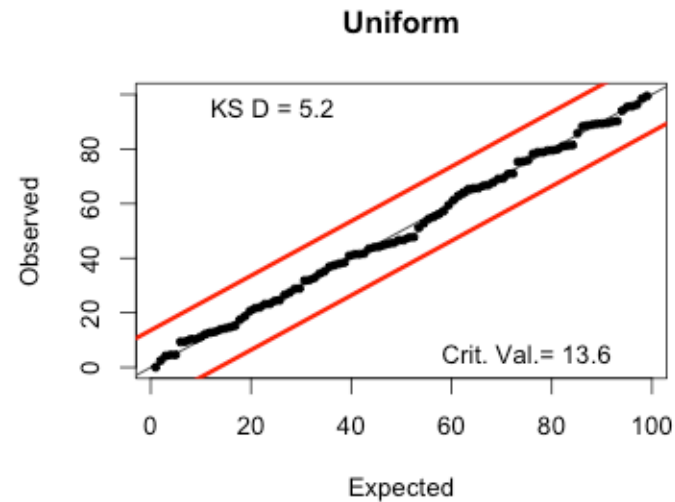
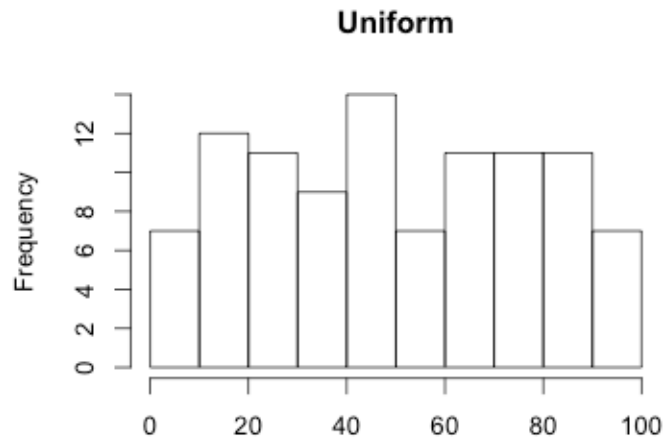


# Criteria for a “Good” Stochastic Loss Reserve Model

- Using the predictive distributions, find the percentiles of the outcome data for several loss triangles.
- The percentiles should be uniformly distributed.
  - Histograms
  - PP Plots and Kolmogorov Smirnov Tests
    - Plot Expected vs Predicted Percentiles
    - KS 95% critical values = 19.2 for  $n = 50$  and 9.6 for  $n = 200$



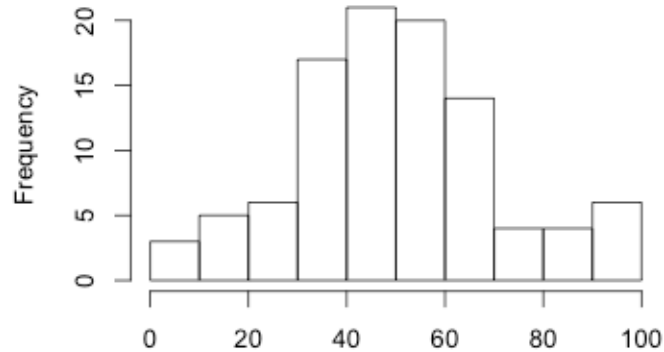
# Illustrative Tests of Uniformity



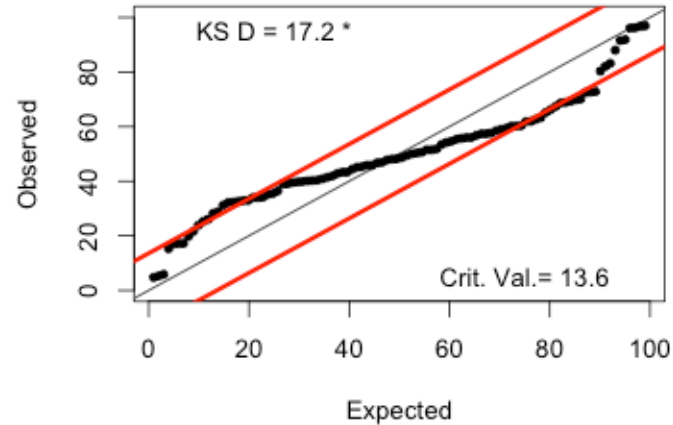


# Illustrative Tests of Uniformity

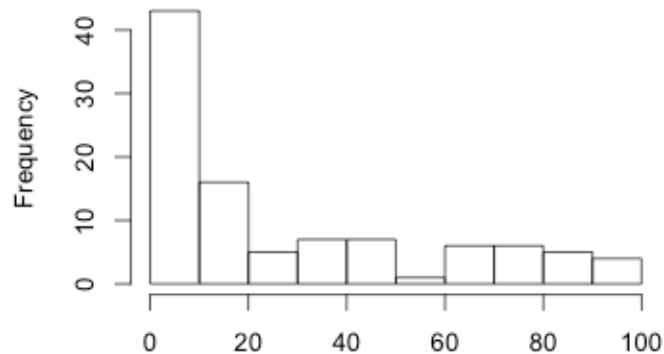
Model is Heavy Tailed



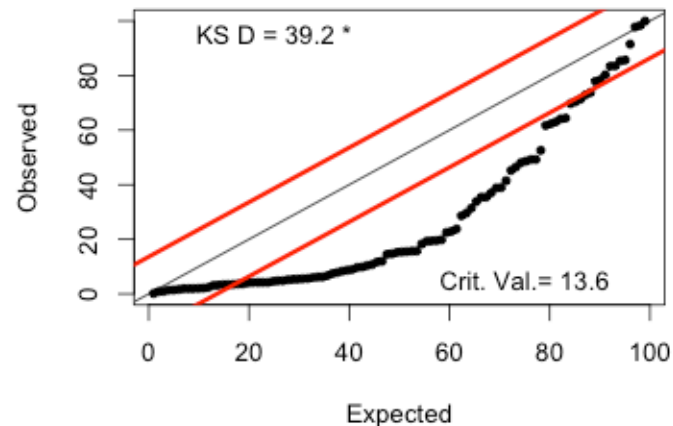
Model is Heavy Tailed



Model is Biased High



Model is Biased High

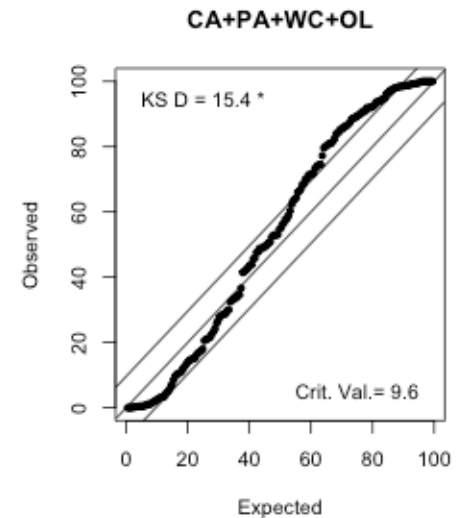
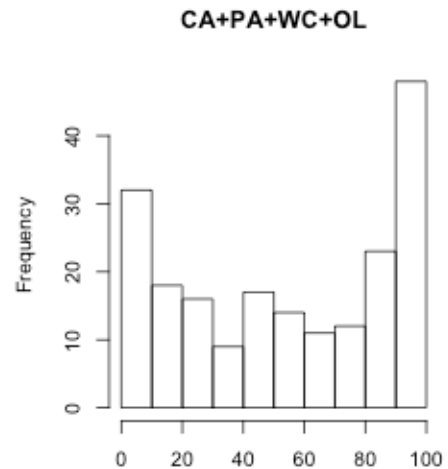
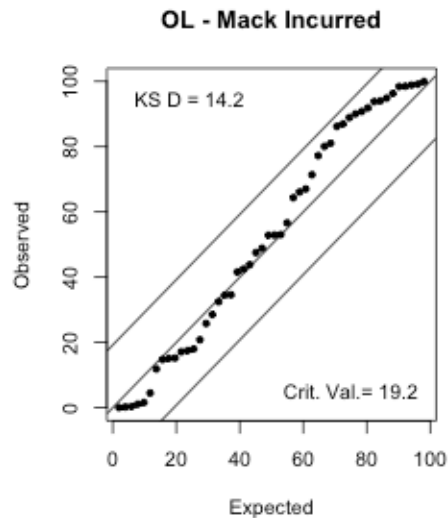
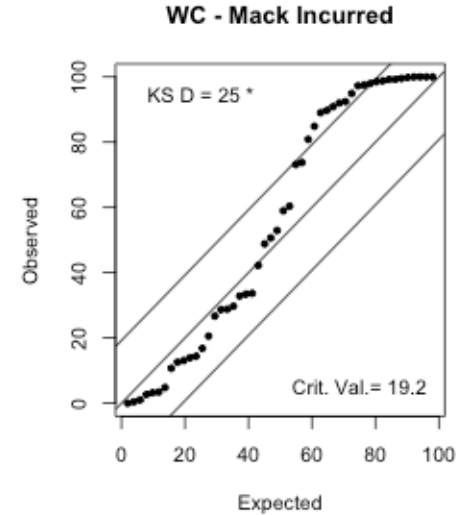
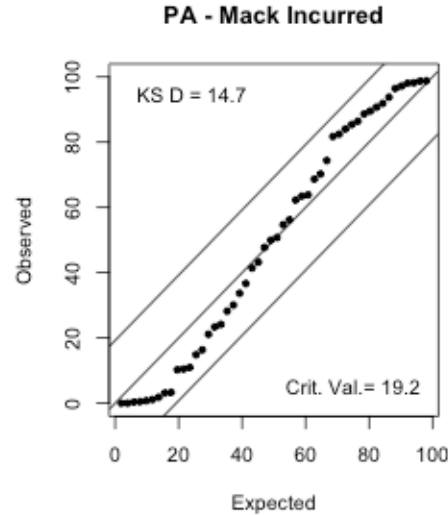
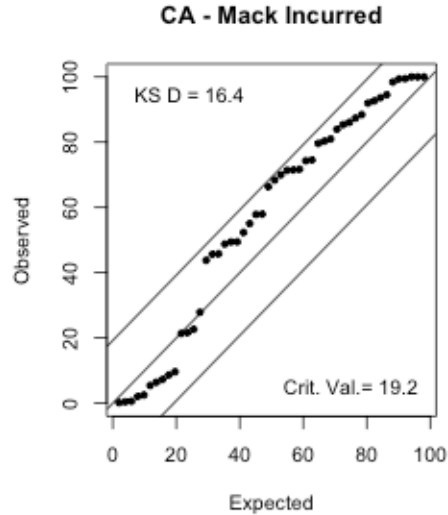


# Data Used in Study

- List of insurers available in Appendix A.
- 50 Insurers from four lines of business
  - Commercial Auto
  - Personal Auto
  - Workers' Compensation
  - Other Liability
- Criteria for Selection
  - All 10 years of data available
  - Stability of earned premium and net to direct premium ratio
- Both paid and incurred losses

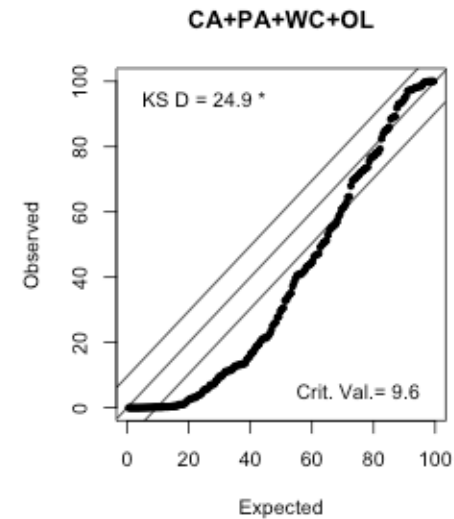
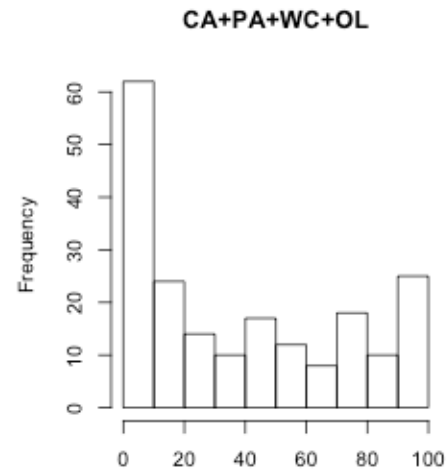
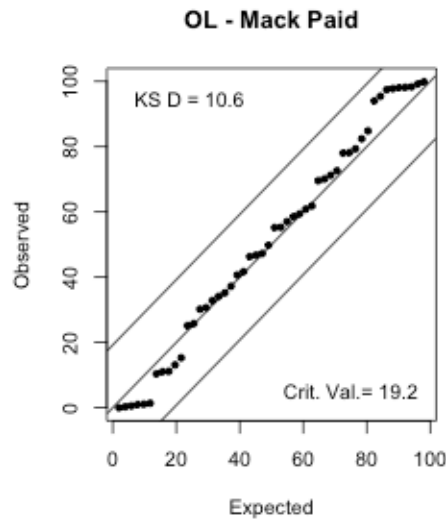
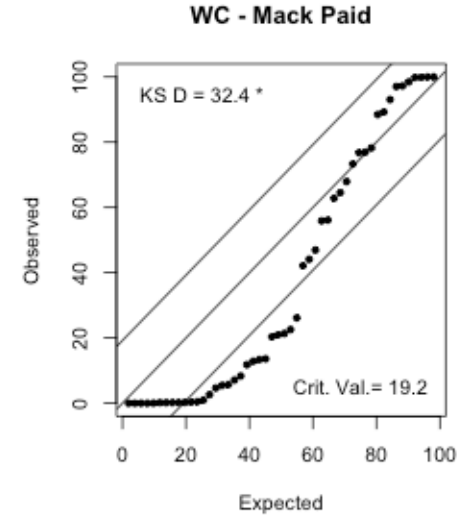
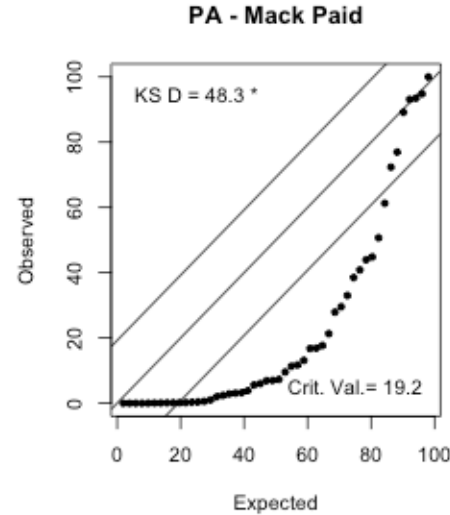
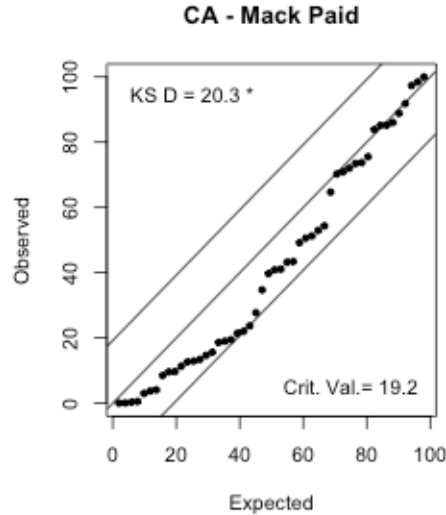


# Test of Mack Model on Incurred Data



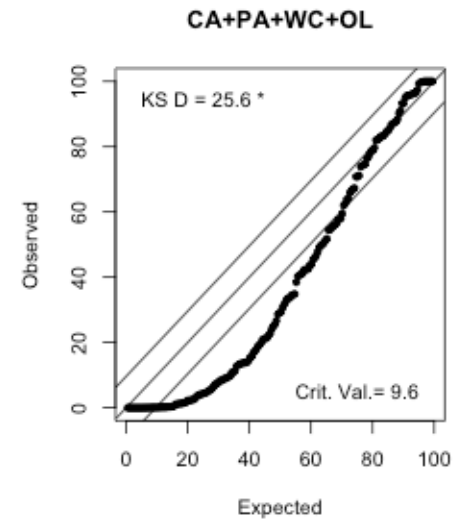
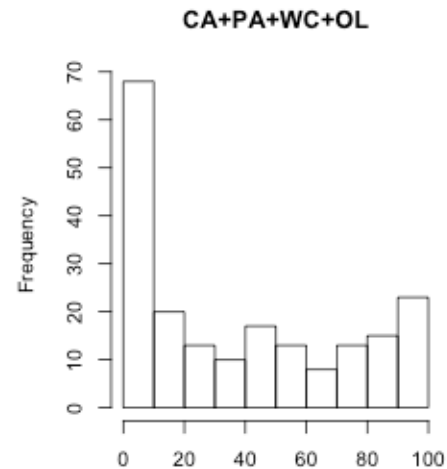
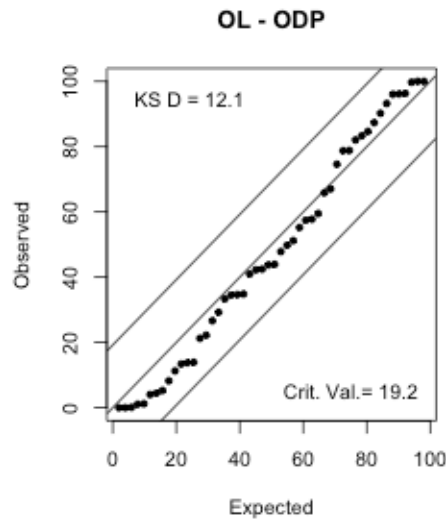
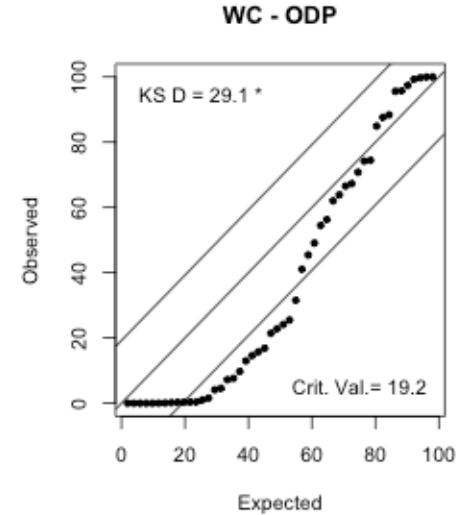
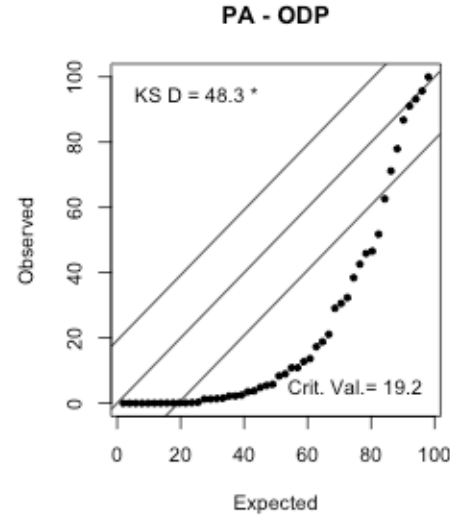
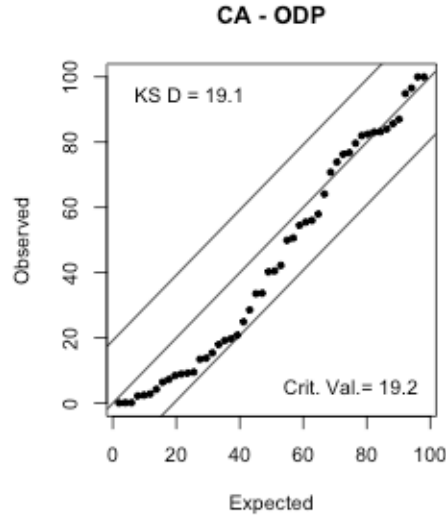
Conclusion – The Mack model predicts light tails.

# Test of Mack Model on Paid Data



Conclusion – The Mack model is biased upward.

# Test of Bootstrap ODP on Paid Data



Conclusion – The Bootstrap ODP model is biased upward.

# Possible Responses to the Model Failures

- The “Black Swans” got us again!
  - We do the best we can in building our models, but the real world keeps throwing curve balls at us.
  - Every few years, the world gives us a unique “black swan” event.
- Build a better model.
  - Use a model, or data, that sees the “black swans.”



# The Problem With Bayesian Analyses

Particularly Applicable to Loss Reserving

- Let  $\theta$  be an  $n$ -parameter vector (e.g. development factors).
- Let  $X$  be a set of observations (e.g. a loss development triangle).

$$f(\theta|X) = \frac{f(X|\theta) \cdot \pi(\theta)}{\int_{\vartheta_1} \cdots \int_{\vartheta_n} f(X|\vartheta) \cdot \pi(\vartheta) \cdot d\vartheta}$$

- $f(X|\theta)$  is the likelihood of  $X$  given  $\theta$ .
- $\pi(\theta)$  is the prior distribution of  $\theta$ .
- $f(\theta|X)$  is the posterior distribution of  $\theta$ .
- Calculating the  $n$ -dimensional integral is intractable.

# A New World Order

- This impasse came to an end ~1990 when a simulation-based approach to estimating posterior probabilities was introduced.
  - (Circa the fall of the Soviet empire and Francis Fukuyama's "end of history")

## Sampling-Based Approaches to Calculating Marginal Densities

ALAN E. GELFAND AND ADRIAN F. M. SMITH\*

© 1990 American Statistical Association  
Journal of the American Statistical Association  
June 1990, Vol. 85, No. 410, Theory and Methods





# Markov Chains

- Let  $\Omega$  be a finite state with random events

$$X_1, X_2, \dots, X_t, \dots$$

- A Markov chain  $P$  satisfies

$$\Pr\{X_t = y \mid X_{t-1} = x, \dots, X_1 = x_1\} = \Pr\{x_t = y \mid x\} \equiv P(x, y)$$

- The probability of an event in the chain depends only on the immediate previous event.
- $P$  is called a transition matrix



# Markov Chains

## The Markov Convergence Theorem

- There is a branch of probability theory, called Ergodic Theory, that gives conditions for which there exists a unique stationary distribution  $\pi$  such that

$$P^t(x, y) \rightarrow \pi(y) \text{ as } t \rightarrow \infty.$$



# The Metropolis Hastings Algorithm

## A Very Important Markov Chain

1. Time  $t=1$ : select a random initial position  $\theta_1$  in parameter space.
2. Select a **proposal distribution**  $p(\theta | \theta_{t-1})$  that we will use to select proposed random steps away from our current position in parameter space.
3. Starting at time  $t=2$ : repeat the following until you get convergence:
  - a) At step  $t$ , generate a proposal  $\theta^* \sim p(\theta | \theta_{t-1})$
  - b) Generate  $U \sim \text{uniform}(0,1)$

c) Calculate 
$$R = \frac{f(\theta^* | X) \cdot p(\theta_{t-1} | \theta^*)}{f(\theta_{t-1} | X) \cdot p(\theta^* | \theta_{t-1})}$$

- d) If  $U < R$  then  $\theta_t = \theta^*$ . Else,  $\theta_t = \theta_{t-1}$ .

# Dodging the Intractable Integral

$$R = \frac{f(\theta^* | X) \cdot p(\theta_{t-1} | \theta^*)}{f(\theta_{t-1} | X) \cdot f(\theta^* | \theta_{t-1})}$$

$$R = \frac{\frac{f(X | \theta^*) \cdot \pi(\theta^*)}{\int_{\vartheta_1} \cdots \int_{\vartheta_n} f(X | \vartheta) \cdot \pi(\vartheta) \cdot d\vartheta}}{\frac{f(X | \theta_{t-1}) \cdot \pi(\theta_{t-1})}{\int_{\vartheta_1} \cdots \int_{\vartheta_n} f(X | \vartheta) \cdot \pi(\vartheta) \cdot d\vartheta}} \cdot \frac{p(\theta_{t-1} | \theta^*)}{p(\theta^* | \theta_{t-1})}$$

# The Metropolis Hastings Algorithm Restated

1. Time  $t=1$ : select a random initial position  $\theta_1$  in parameter space.
2. Select a **proposal distribution**  $p(\theta|\theta_{t-1})$  that we will use to select proposed random steps away from our current position in parameter space.
3. Starting at time  $t=2$ : repeat the following until you get convergence:
  - a) At step  $t$ , generate a proposed  $\theta^* \sim p(\theta|\theta_{t-1})$
  - b) Generate  $U \sim \text{uniform}(0,1)$
  - c) Calculate 
$$R = \frac{f(X|\theta^*)\pi(\theta^*)}{f(X|\theta_{t-1})\pi(\theta_{t-1})} \cdot \frac{p(\theta_{t-1}|\theta^*)}{p(\theta^*|\theta_{t-1})}$$
  - d) If  $U < R$  then  $\theta_t = \theta^*$ . Else,  $\theta_t = \theta_{t-1}$ .

# The Relevance of the Metropolis Hastings Algorithm

- Defined in terms of the conditional distribution

$$f(X|\theta)$$

and the prior distribution

$$\pi(\theta)$$

- The limiting distribution is the *posterior distribution*!
- Program  $f(X|\theta)$  and  $\pi(\theta)$  into a Markov chain and let it run for a while, and you have a large sample from the posterior distribution.



# The Relevance of the Metropolis Hastings Algorithm

- The theoretical limiting distribution is the same, no matter what proposal distribution,  $p(\theta|\theta_{t-1})$ , is used.
- However, some proposal distributions will get a good sample much faster!
- There is no fundamental limit on the number of parameters in you model!
- The practical limit is within range of stochastic loss reserve models.



# Metropolis Hastings in Practice

- “Tune” the proposal distribution,  $p(\theta_t | \theta_{t-1})$ , to minimize autocorrelation between  $\theta_t$  and  $\theta_{t-1}$ .
- Convergence - Determine the interval  $t$  to  $t+m$  that contains a representative sample of the posterior distribution.
- There are several software packages for Bayesian MCMC that work with the R programming language.
  - WINBUGS
  - OpenBUGS
  - JAGS
  - Stan (New – In honor of Stanislaw Ulam)





# The Situation Prior to My Retirement

- We have the CAS Loss Reserve Database
  - Hundreds of loss reserve triangles *with outcomes*.
- The current “best practice” models do not correctly predict the distribution of outcomes.
- We have a game changing statistical model fitting methodology – Bayesian MCMC!



# Begin with Incurred Data Models



# Notation

- $w$  = Accident Year  $w = 1, \dots, 10$
- $d$  = Development Year  $d = 1, \dots, 10$
- $C_{w,d}$  = Cumulative (either incurred or paid) loss
- $I_{w,d}$  = Incremental paid loss =  $C_{w,d} - C_{w-1,d}$



# Bayesian MCMC Models

- Use R and JAGS (Just Another Gibbs Sampler) packages
- Get a sample of 10,000 parameter sets from the posterior distribution of the model
- Use the parameter sets to get 10,000,  $\sum_{w=1}^{10} C_{w,10}$ , simulated outcomes
- Calculate summary statistics of the simulated outcomes
  - Mean
  - Standard Deviation
  - Percentile of Actual Outcome



# The Correlated Chain Ladder (CCL) Model

- $\log e/r \sim \text{uniform}(-5, 0.5)$
- $\alpha_w \sim \text{normal}(\log(\text{Premium}_w) + \log e/r, \sqrt{10})$
- $\beta_{10} = 0, \beta_d \sim \text{uniform}(-5, 5), \text{ for } d=1, \dots, 9$
- $a_i \sim \text{uniform}(0, 1)$
- $\sigma_d = \sum_{i=d}^{10} a_i$  Forces  $\sigma_d$  to decrease as  $d$  increases
- $\mu_{1,d} = \alpha_1 + \beta_d$
- $C_{1,d} \sim \text{lognormal}(\mu_{1,d}, \sigma_d)$
- $\rho_d \sim \text{uniform}(-1, 1)$
- $\mu_{w,d} = \alpha_w + \beta_d + \rho_d \cdot (\log(C_{w-1,d}) - \mu_{w-1,d})$  for  $w = 2, \dots, 10$
- $C_{w,d} \sim \text{lognormal}(\mu_{w,d}, \sigma_d)$

# Key Statements in the CCL Model

$$\mu_{w,d} = \alpha_w + \beta_d + \rho \cdot (\log(C_{w-1,d}) - \mu_{w-1,d})$$

for  $w = 2, \dots, 10$

$$C_{w,d} \sim \text{lognormal}(\mu_{w,d}, \sigma_d)$$

# The Correlated Chain Ladder Model Predicts Distributions with Thicker Tails

- Mack uses point estimations of parameters.
- CCL uses Bayesian estimation to get a posterior distribution of parameters.
- Chain ladder applies factors to last **fixed** observation.
- CCL uses **uncertain** “level” parameters for each accident year.
- Mack assumes independence between accident years.
- CCL allows for correlation between accident years,
  - $Corr[\log(C_{w-1,d}), \log(C_{w,d})] = \rho$



# Predicting the Distribution of Outcomes

- Use JAGS software to produce a sample of 10,000  $\{\alpha_w\}$ ,  $\{\beta_d\}$ ,  $\{\sigma_d\}$  and  $\{\rho\}$  from the posterior distribution.
- For each member of the sample
  - $\mu_{1,10} = \alpha_1 + \beta_{10}$
  - For  $w = 2$  to 10
    - $C_{w,10} \sim \text{lognormal}(\alpha_w + \beta_{10} + \rho_d \cdot (\log(C_{w-1,10}) - \mu_{w-1,10}), \sigma_{10})$
  - Calculate  $\sum_{w=1}^{10} C_{w,10}$
- Calculate summary statistics, e.g.  $E\left[\sum_{w=1}^{10} C_{w,10}\right]$  and  $Var\left[\sum_{w=1}^{10} C_{w,10}\right]$
- Calculate the percentile of the actual outcome by counting how many of the simulated outcomes are below the actual outcome.



# The First 5 of 10,000 Samples on Illustrative Insurer

Done in JAGS



	MCMC Sample Number				
	1	2	3	4	5
$\alpha_1$	8.2763	8.2452	8.2390	8.2591	8.2295
$\alpha_2$	7.8226	7.7812	7.8008	7.8048	7.7810
$\alpha_3$	8.2625	8.3200	8.2929	8.2883	8.2642
$\alpha_4$	8.3409	8.3286	8.3539	8.3622	8.3159
$\alpha_5$	8.2326	8.1166	8.1093	8.1855	8.1523
$\alpha_6$	8.1673	8.0307	8.0491	8.1727	8.0470
$\alpha_7$	8.6403	8.4776	8.4113	8.5815	8.4871
$\alpha_8$	8.2177	8.2488	8.2708	8.0752	8.1763
$\alpha_9$	8.3174	8.2007	8.2589	8.3744	8.2653
$\alpha_{10}$	7.4101	8.0036	8.7584	8.4241	8.8420
$\beta_1$	-0.5125	-0.5180	-0.6504	-0.4947	-0.7384
$\beta_2$	-0.2756	-0.1014	-0.1231	-0.2138	-0.0844
$\beta_3$	-0.1271	-0.0313	-0.0622	-0.0758	-0.0498
$\beta_4$	-0.1013	-0.0090	0.0165	0.0439	0.0479
$\beta_5$	0.0518	-0.0109	0.0060	0.0034	0.0610
$\beta_6$	0.0180	0.0885	0.0139	0.0175	0.0709
$\beta_7$	0.0105	0.0583	0.0205	0.0427	0.0362
$\beta_8$	0.0400	-0.0090	0.0612	0.0444	0.0338
$\beta_9$	0.0005	0.0287	0.0419	0.0116	0.0333
$\beta_{10}$	0.0000	0.0000	0.0000	0.0000	0.0000
$\sigma_1$	0.3152	0.2954	0.3164	0.1895	0.2791
$\sigma_2$	0.2428	0.1982	0.2440	0.1858	0.1711
$\sigma_3$	0.1607	0.1632	0.2078	0.1419	0.1089
$\sigma_4$	0.1245	0.1133	0.0920	0.0842	0.0800
$\sigma_5$	0.0871	0.0830	0.0694	0.0747	0.0794
$\sigma_6$	0.0733	0.0649	0.0626	0.0508	0.0463
$\sigma_7$	0.0324	0.0281	0.0294	0.0368	0.0352
$\sigma_8$	0.0279	0.0247	0.0172	0.0270	0.0330
$\sigma_9$	0.0171	0.0239	0.0130	0.0267	0.0329
$\sigma_{10}$	0.0170	0.0237	0.0105	0.0241	0.0244
$\rho$	0.1828	0.4659	0.4817	0.1901	0.2155

Done in

R



$\mu_{1,10}$	8.2763	8.2452	8.2390	8.2591	8.2295
$C_{1,10}$	3917	3917	3917	3917	3917
$\tilde{\mu}_{2,10}$	7.8221	7.7942	7.8172	7.8074	7.7904
$\tilde{C}_{2,10}$	2520	2468	2480	2432	2453
$\tilde{\mu}_{3,10}$	8.2643	8.3278	8.2924	8.2862	8.2674
$\tilde{C}_{3,10}$	3893	4190	3939	4090	3802
$\tilde{\mu}_{4,10}$	8.3414	8.3345	8.3474	8.3679	8.3107
$\tilde{C}_{4,10}$	4229	4212	4233	4346	4075
$\tilde{\mu}_{5,10}$	8.2341	8.1219	8.1109	8.1873	8.1527
$\tilde{C}_{5,10}$	3761	3285	3269	3597	3676
$\tilde{\mu}_{6,10}$	8.1670	8.0192	8.0400	8.1728	8.0593
$\tilde{C}_{6,10}$	3450	3127	3120	3552	3196
$\tilde{\mu}_{7,10}$	8.6365	8.4910	8.4140	8.5819	8.4893
$\tilde{C}_{7,10}$	5488	4719	4441	5299	4765
$\tilde{\mu}_{8,10}$	8.2129	8.2340	8.2634	8.0739	8.1720
$\tilde{C}_{8,10}$	3652	3847	3933	3295	3708
$\tilde{\mu}_{9,10}$	8.3156	8.2106	8.2655	8.3794	8.2752
$\tilde{C}_{9,10}$	4112	3538	3949	4426	3914
$\tilde{\mu}_{10,10}$	7.4112	7.9853	8.7659	8.4271	8.8414
$\tilde{C}_{10,10}$	1613	3001	6511	4507	6763

# Results of “Tail Pumping”

w	CCL - $\rho = 0$			Mack			Outcome
	Estimate	Std. Dev.	CV	Estimate	Std. Dev.	CV	
1	3917	0	0.000	3917	0	0.000	3,917
2	2544	59	0.023	2538	0	0.000	2,532
3	4110	106	0.026	4167	3	0.001	4,279
4	4307	122	0.028	4367	37	0.009	4,341
5	3545	115	0.032	3597	34	0.010	3,587
6	3317	132	0.040	3236	40	0.012	3,268
7	5315	265	0.050	5358	146	0.027	5,684
8	3775	301	0.080	3765	225	0.060	4,128
9	4203	561	0.134	4013	412	0.103	4,144
10	4084	1157	0.283	3955	878	0.222	4,181
Total	39116	1551	0.040	38914	1,057	0.027	40,061
Percentile		76.38			86.03		

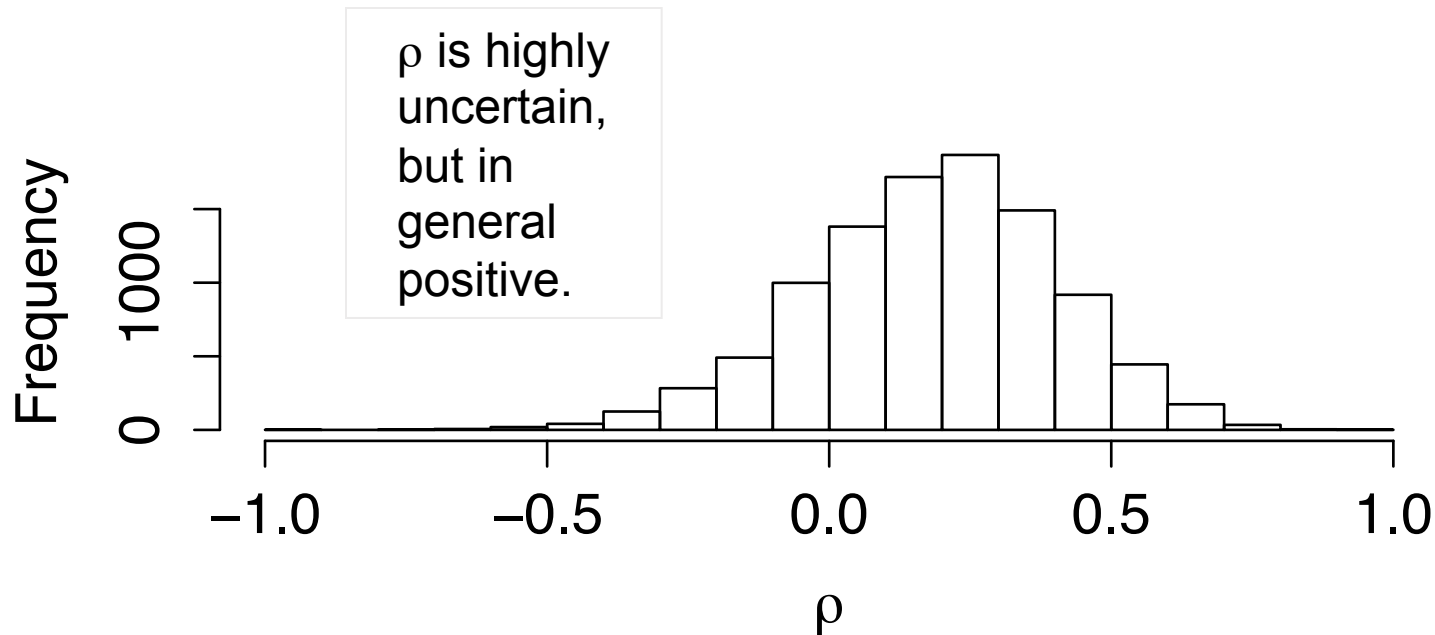


# Results of “Tail Pumping”

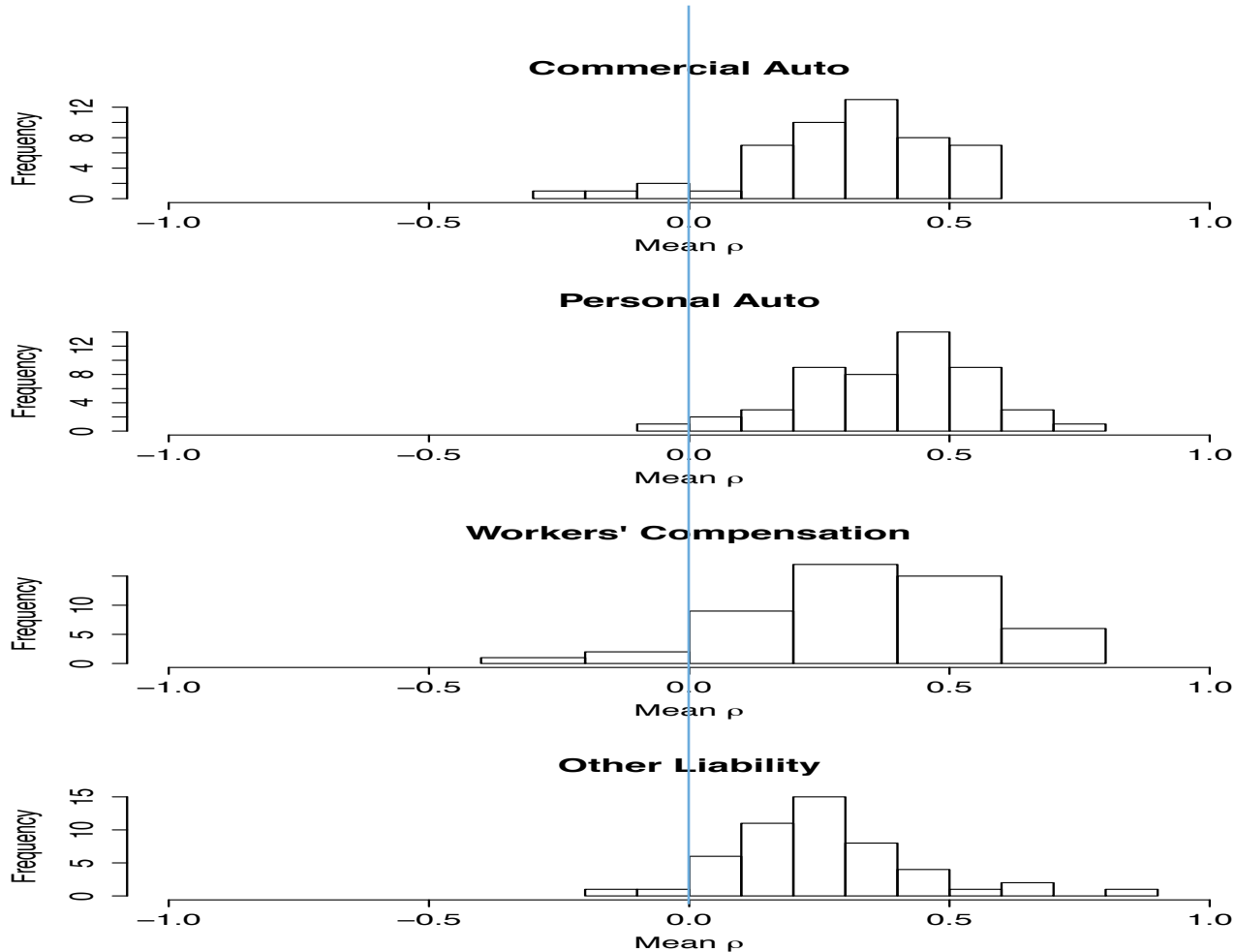
w	CCL			CCL - $\rho = 0$			Outcome
	Estimate	Std. Dev.	CV	Estimate	Std. Dev.	CV	
1	3917	0	0.000	3917	0	0.000	3,917
2	2545	57	0.022	2544	59	0.023	2,532
3	4110	113	0.028	4110	106	0.026	4,279
4	4314	130	0.030	4307	122	0.028	4,341
5	3549	123	0.035	3545	115	0.032	3,587
6	3319	146	0.044	3317	132	0.040	3,268
7	5277	292	0.055	5315	265	0.050	5,684
8	3796	331	0.087	3775	301	0.080	4,128
9	4180	622	0.149	4203	561	0.134	4,144
10	4155	1471	0.354	4084	1157	0.283	4,181
Total	39161	1901	0.049	39116	1551	0.040	40,061
Percentile		73.72			76.38		



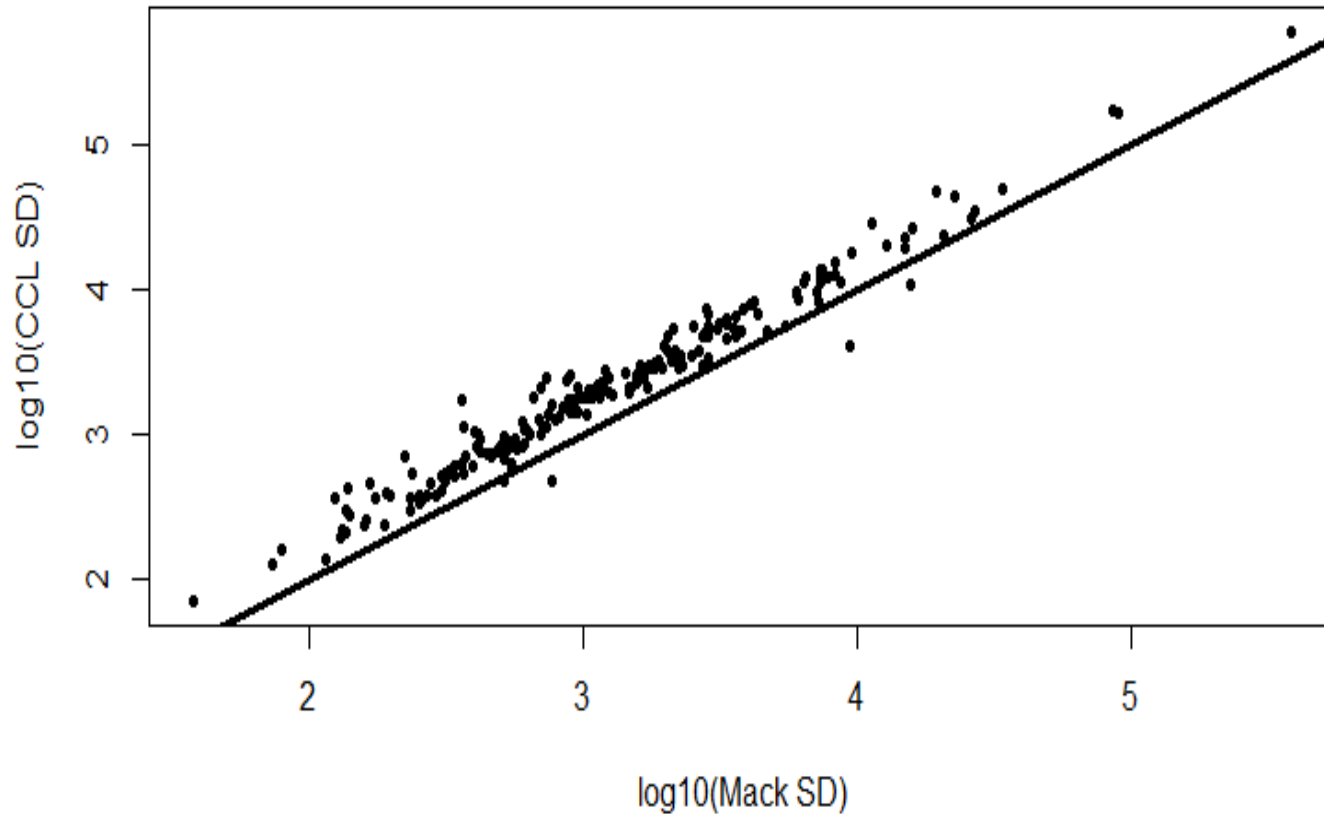
# Posterior Distribution of $\rho$ for Illustrative Insurer



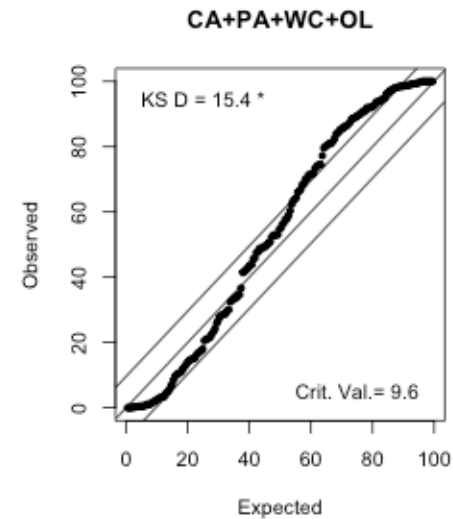
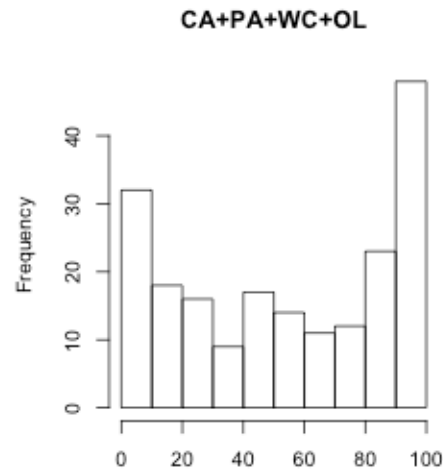
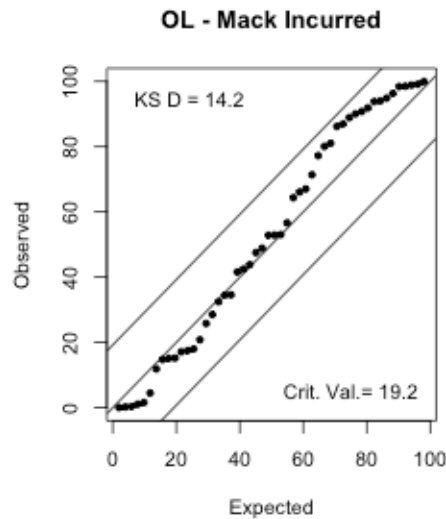
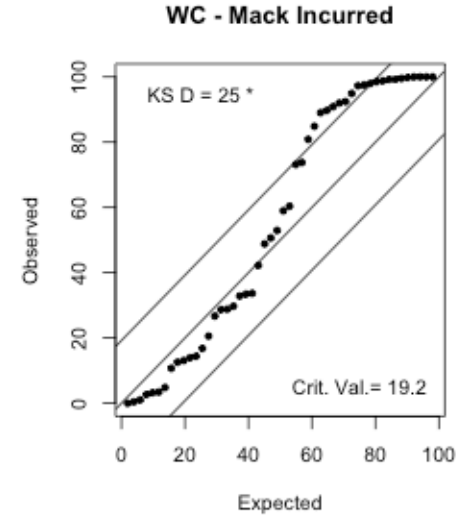
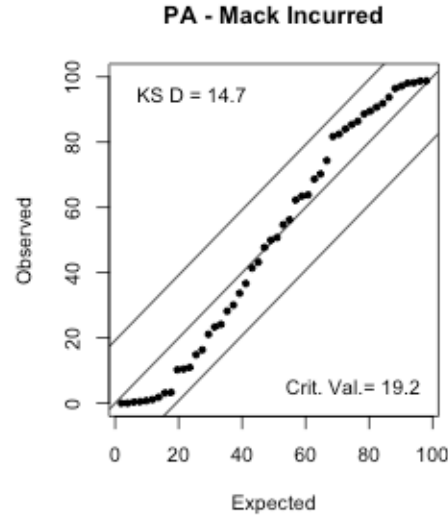
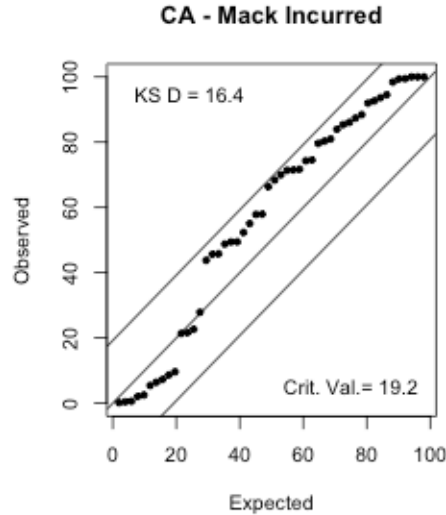
# Generally Positive Posterior Means of $\rho$ for all Insurers



# Compare SDs for All 200 Triangles

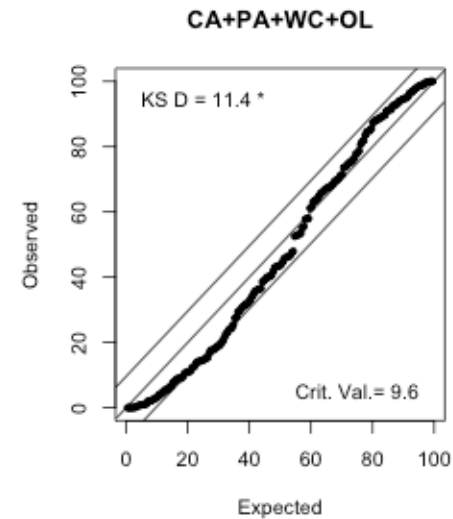
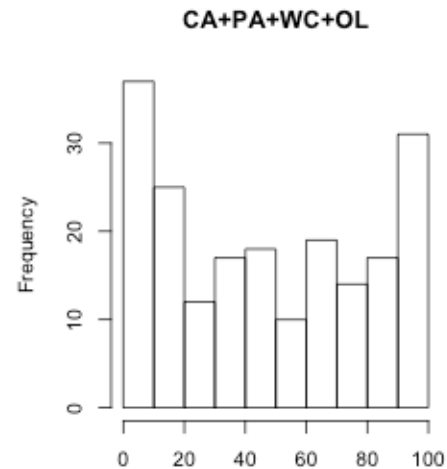
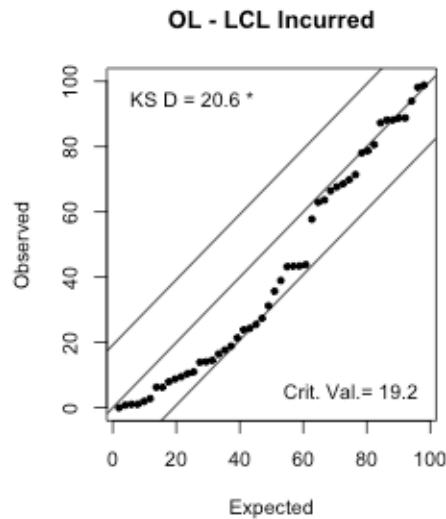
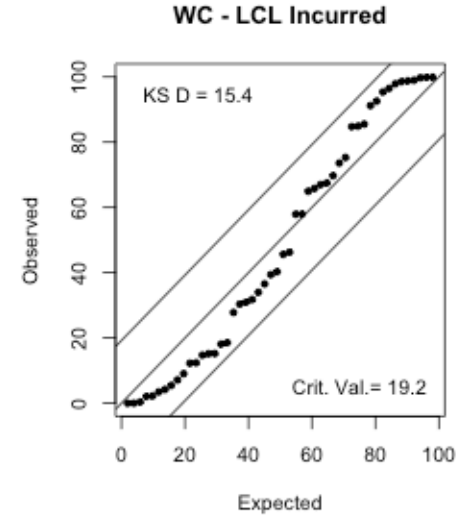
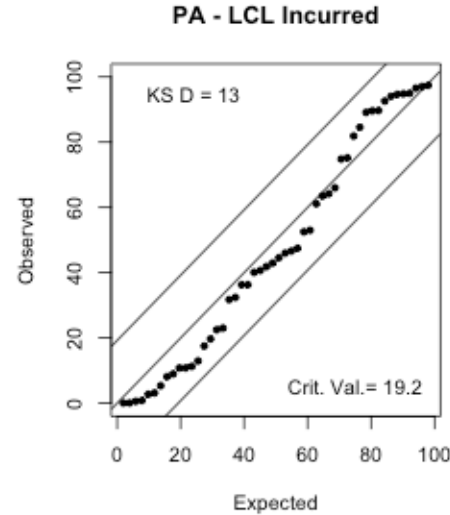
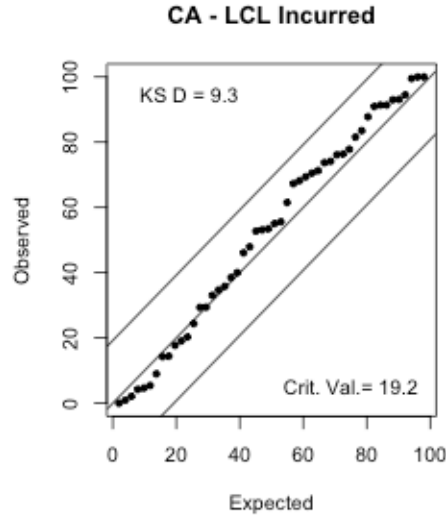


# Test of Mack Model on Incurred Data



Conclusion – Predicted tails are too light

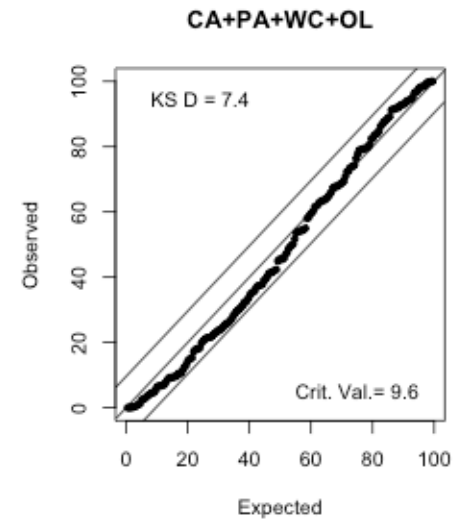
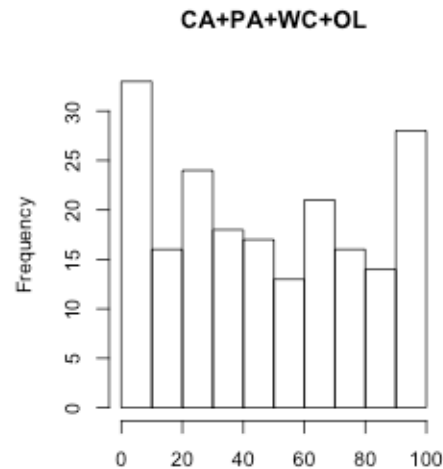
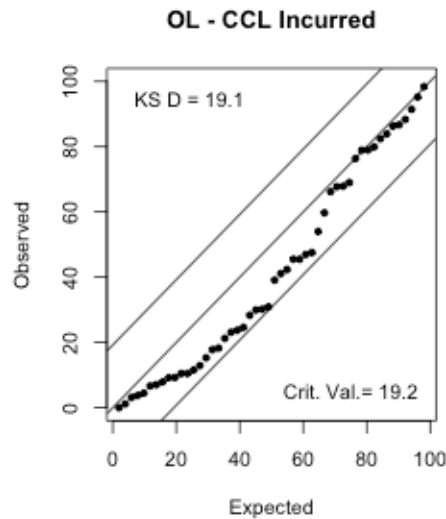
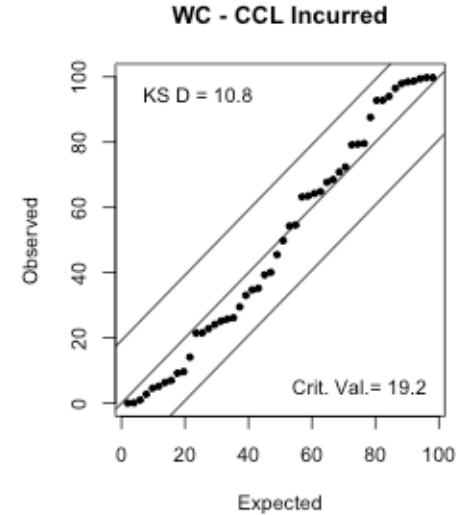
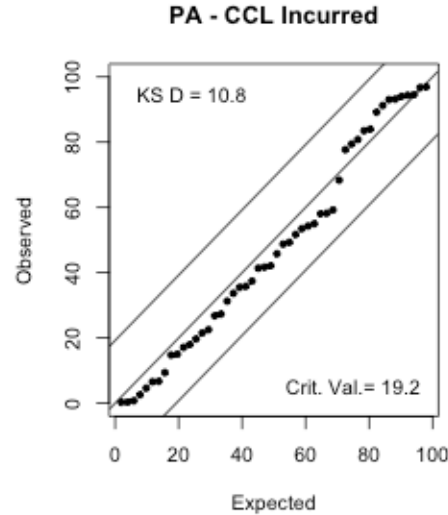
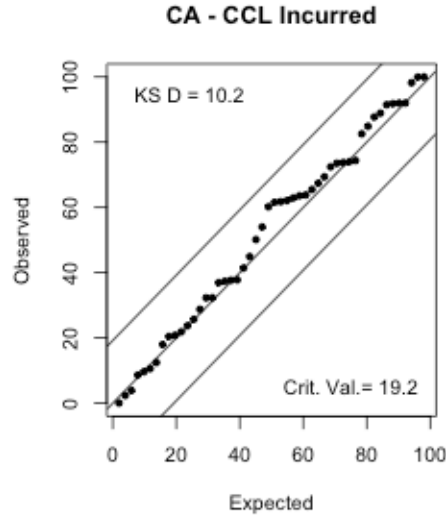
# Test of CCL ( $\rho = 0$ ) Model on Incurred Data



Conclusion – Predicted tails are too light



# Test of CCL Model on Incurred Data



Conclusion – Plot is within KS Boundaries

# Identified Improvements with Incurred Data

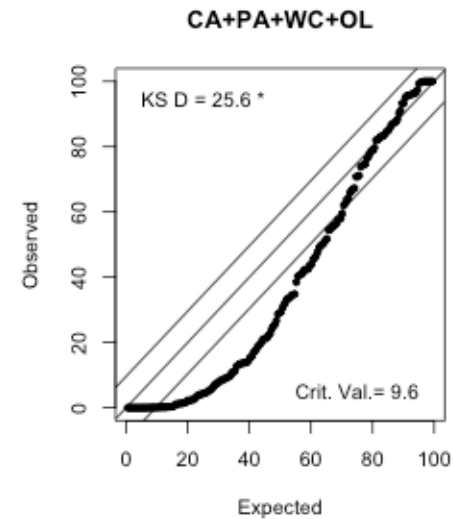
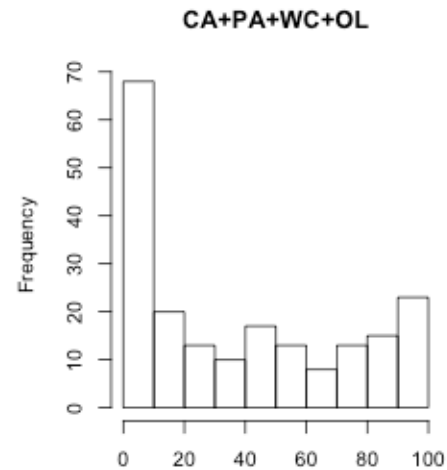
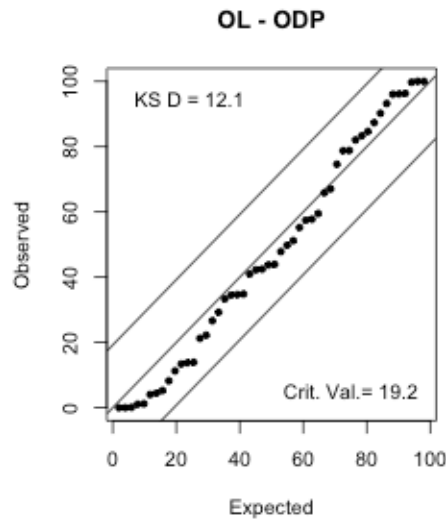
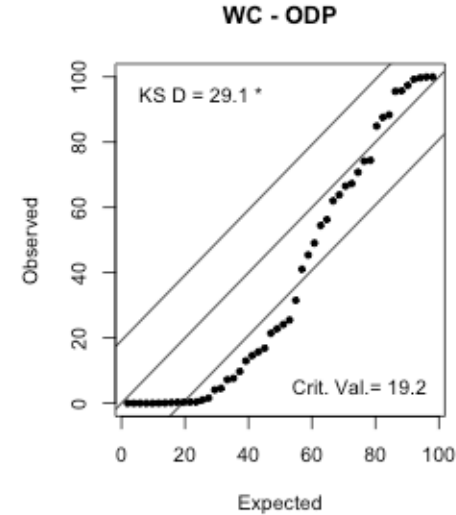
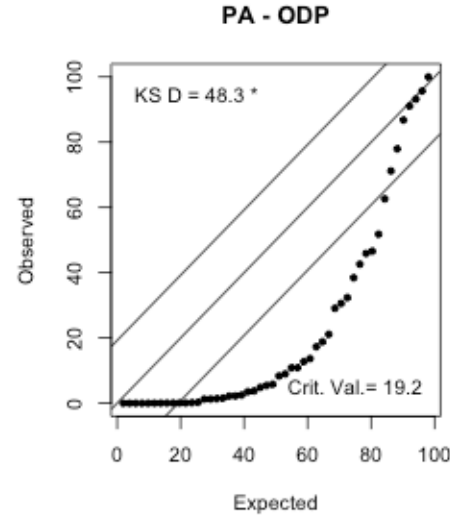
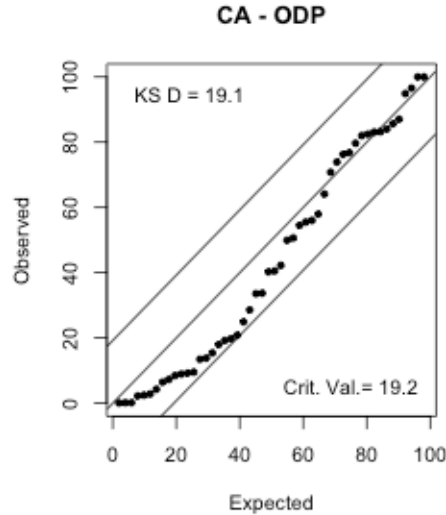
- Accomplished by “pumping up” the variance of Mack model.

## What About Paid Data?

- Start by looking at CCL model on cumulative paid data.



# Test of Bootstrap ODP on Paid Data

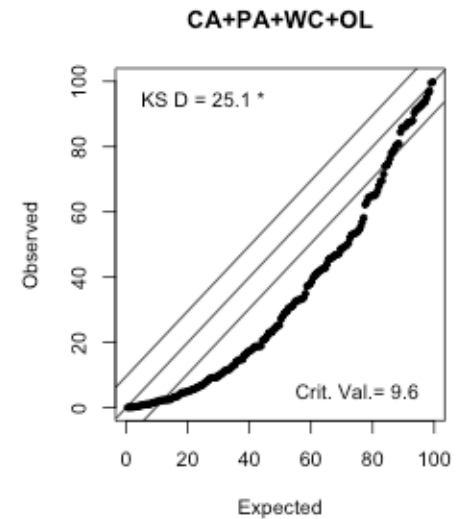
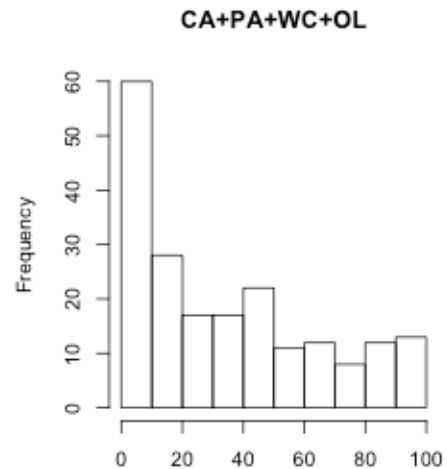
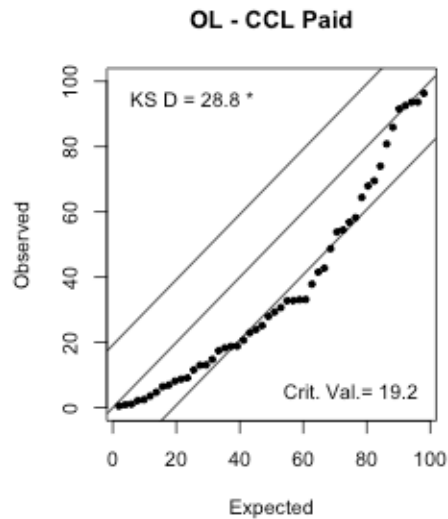
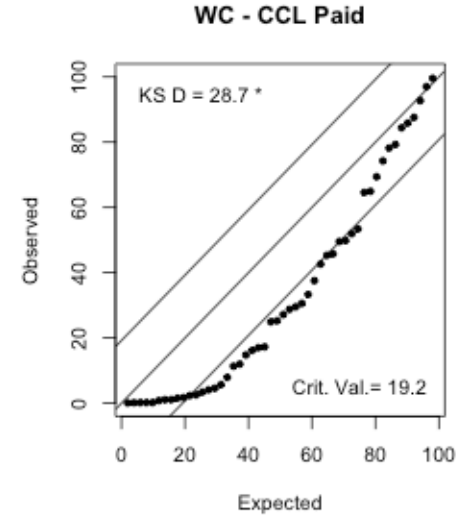
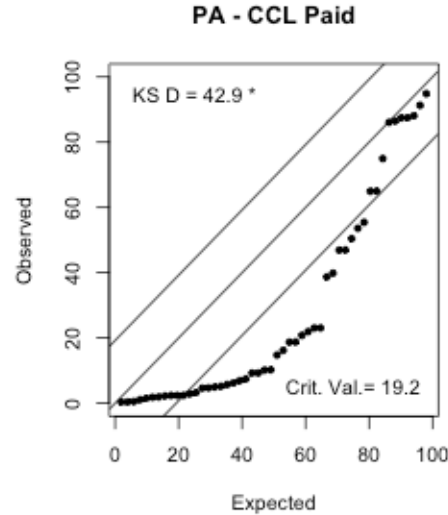
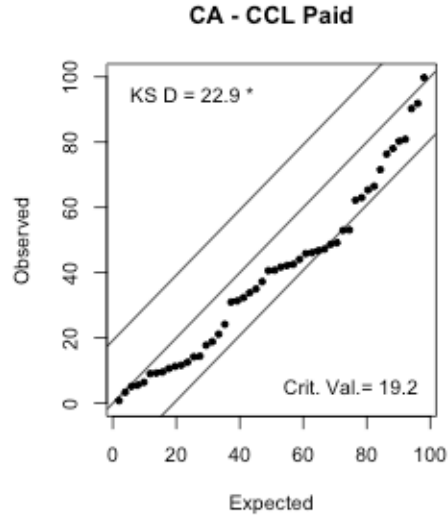


Conclusion – The Bootstrap ODP model is biased upward.

2015 Spring Meeting



# Test of CCL on Paid Data



# How Do We Correct the Bias?

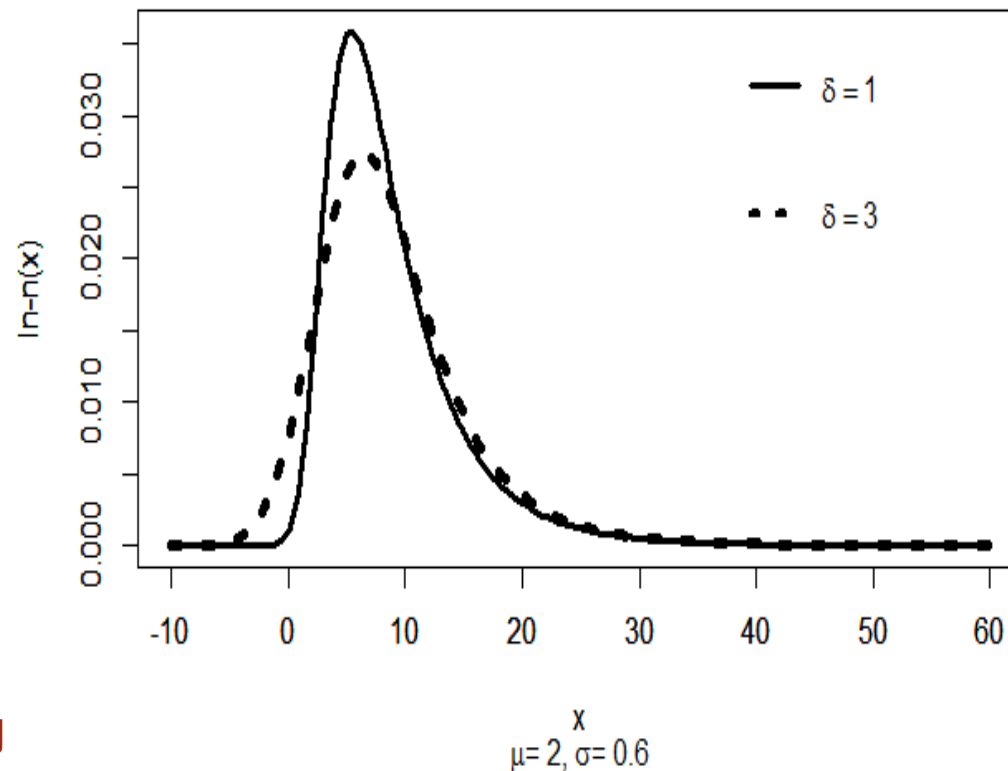
- Look at models with payment year trend.
  - Ben Zehnwirth has been championing these for years.
- Payment year trend does not make sense with cumulative data!
  - Settled claims are unaffected by trend.
- Recurring problem with incremental data –  
Negatives!
  - We need a skewed distribution that has support over the entire real line.



# The Lognormal-Normal (In-n) Mixture

$$Z \sim \text{Lognormal}(\mu, \sigma), X \sim \text{Normal}(Z, \delta)$$

Lognormal-Normal Distribution



# The Correlated Incremental Trend (CIT) Model

- $\mu_{w,d} = \alpha_w + \beta_d + \tau \cdot (w + d - 1)$
- $Z_{w,d} \sim \text{lognormal}(\mu_{w,d}, \sigma_d)$  subject to  $\sigma_1 < \sigma_2 < \dots < \sigma_{10}$
- $I_{1,d} \sim \text{normal}(Z_{1,d}, \delta)$
- $I_{w,d} \sim \text{normal}(Z_{w,d} + \rho \cdot (I_{w-1,d} - Z_{w-1,d}) \cdot e^\tau, \delta)$
- Estimate the distribution of  $\sum_{w=1}^{10} C_{w,10}$
- “Sensible” priors
  - Needed to control  $\sigma_d$
  - Interaction between  $\tau$ ,  $\alpha_w$  and  $\beta_d$ .

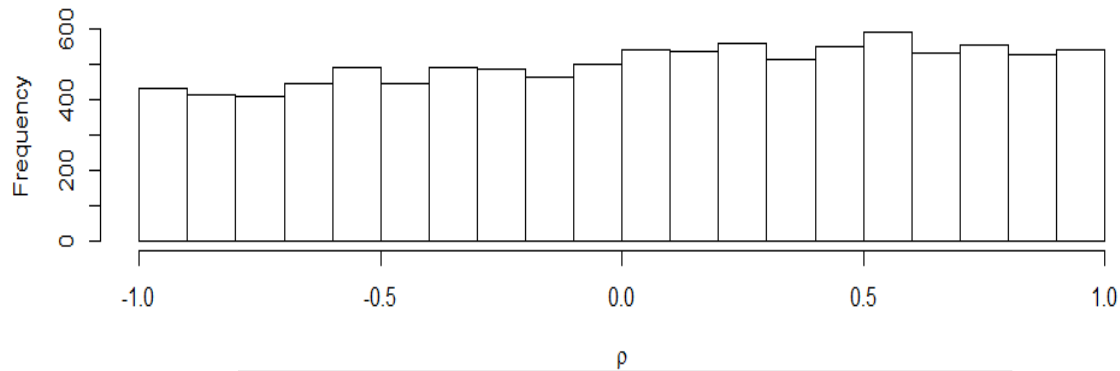
# CIT Model for Illustrative Insurer

w	CIT			CCL			Outcome
	$C_{w,10}$	SD	CV	$C_{w,10}$	SD	CV	$C_{w,10}$
1	3912	0	0	3912	0	0.0000	3912
2	2536	5	0.002	2563	110	0.0429	2527
3	4175	11	0.0026	4153	189	0.0455	4274
4	4378	29	0.0066	4320	224	0.0519	4341
5	3539	35	0.0099	3570	207	0.0580	3583
6	3043	105	0.0345	3403	255	0.0749	3268
7	5037	114	0.0226	5207	465	0.0893	5684
8	3501	556	0.1588	3649	467	0.1280	4128
9	3980	710	0.1784	4409	895	0.2030	4144
10	4661	1484	0.3184	5014	2435	0.4856	4139
Total	38763	1803	0.0465	40200	3070	0.0764	40000
Percentile		81.87			51.24		

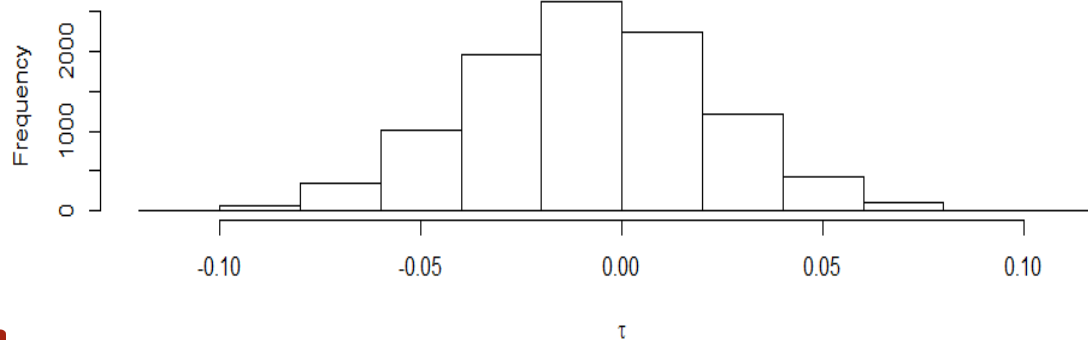


# Posterior Distribution of $\mu$ and $\tau$ for Illustrative Insurer

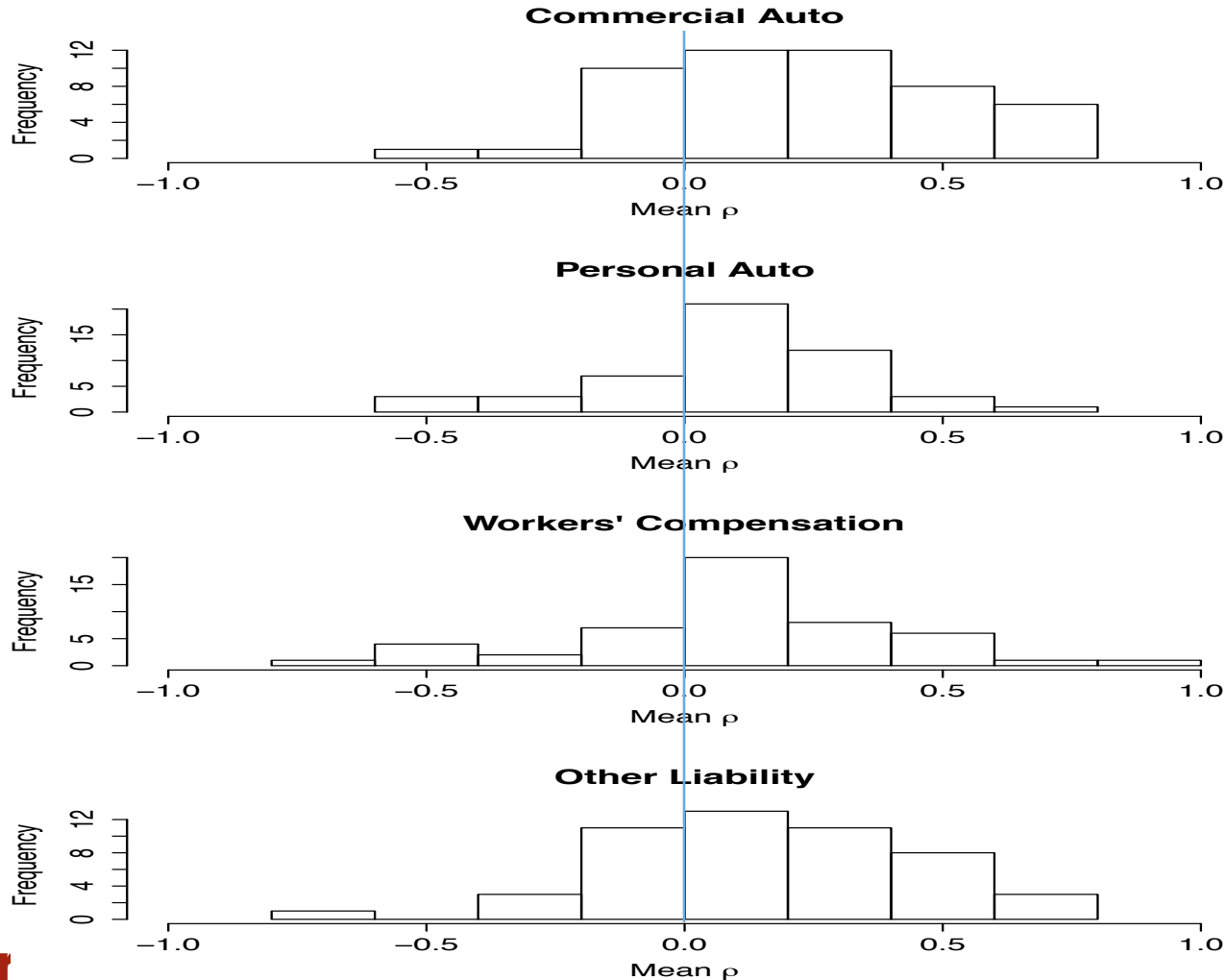
Should we allow  $\rho$  in the model?



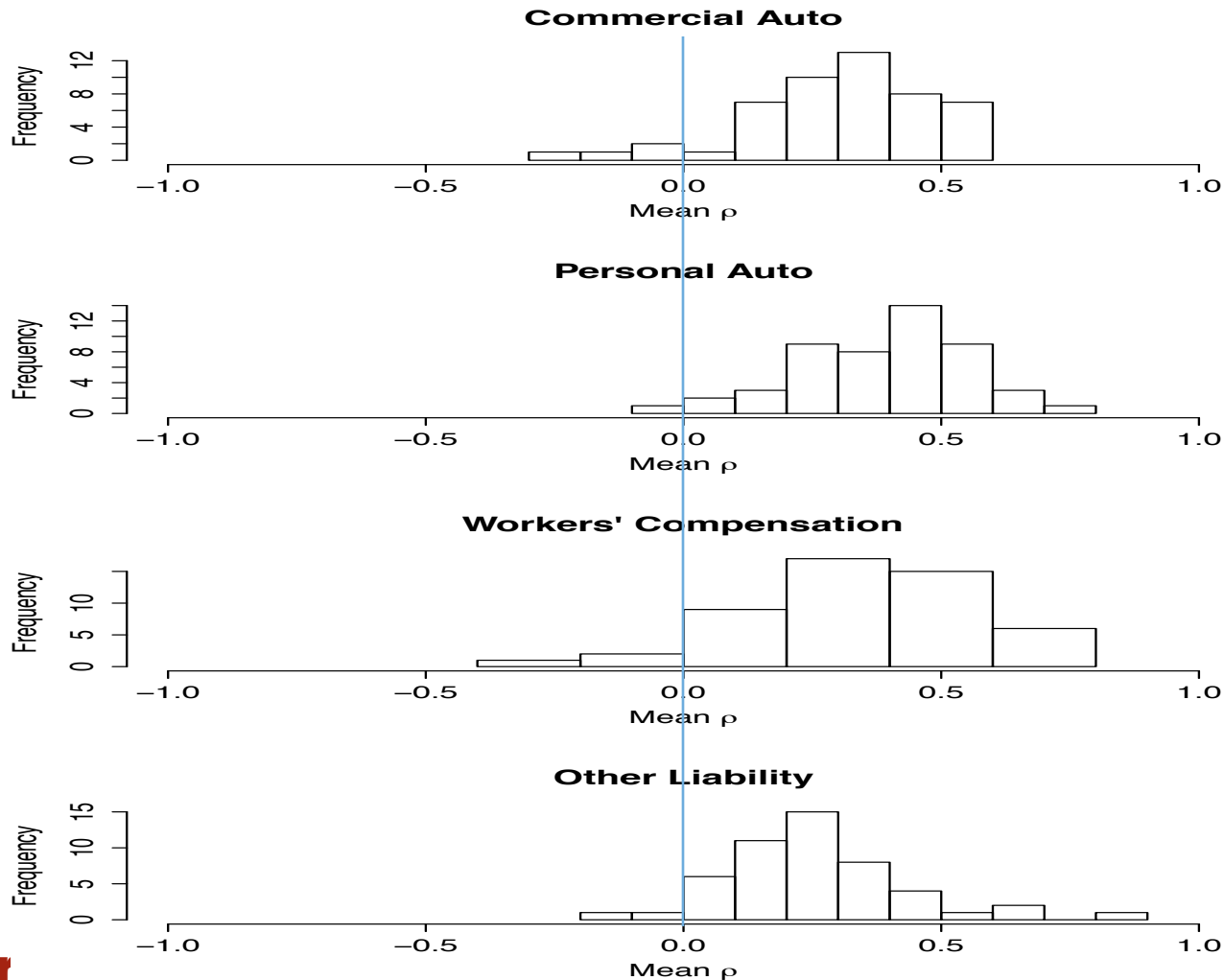
Tendency for negative trends



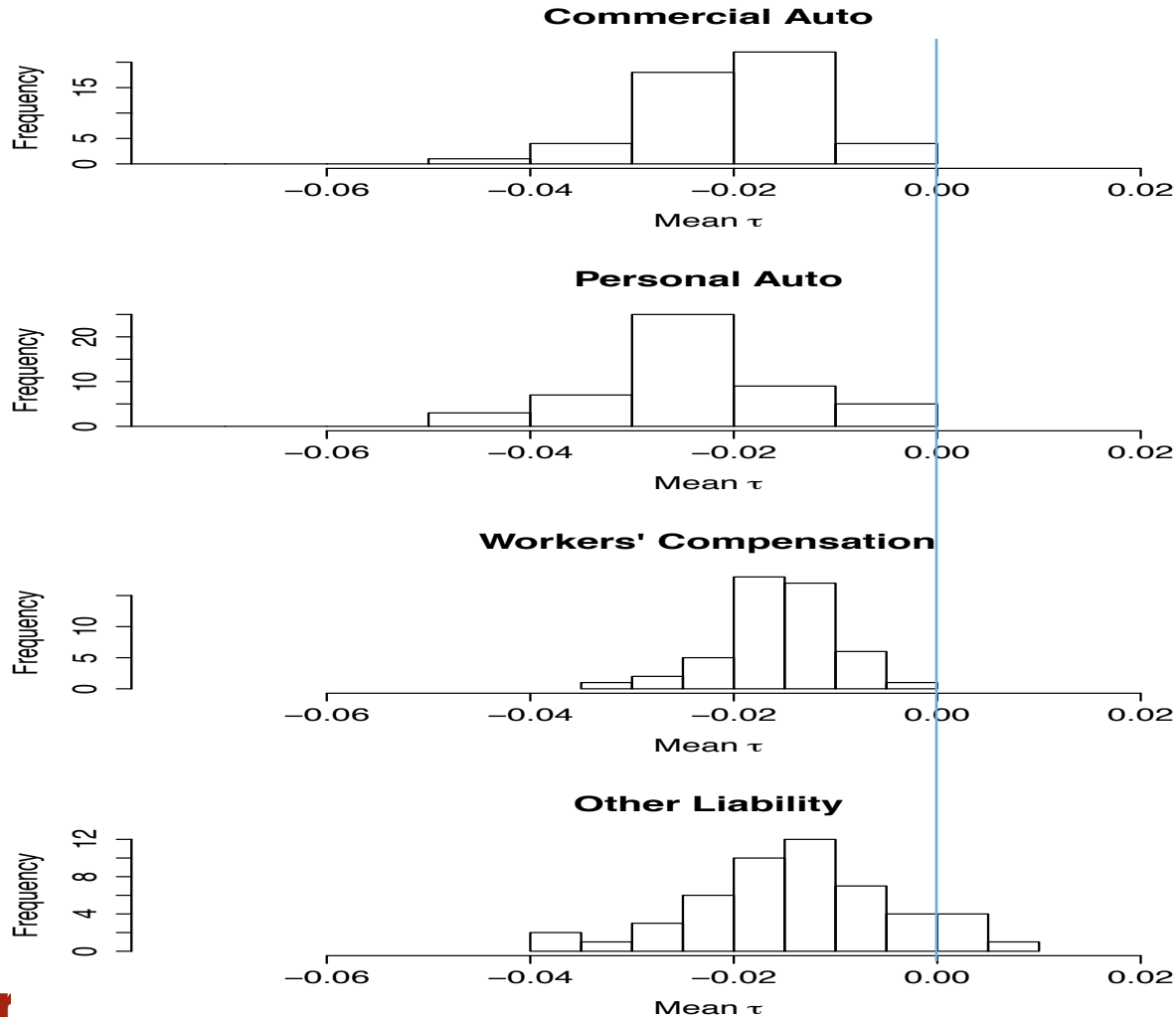
# Posterior Mean $\rho$ for All Insurers For CIT On Paid Data



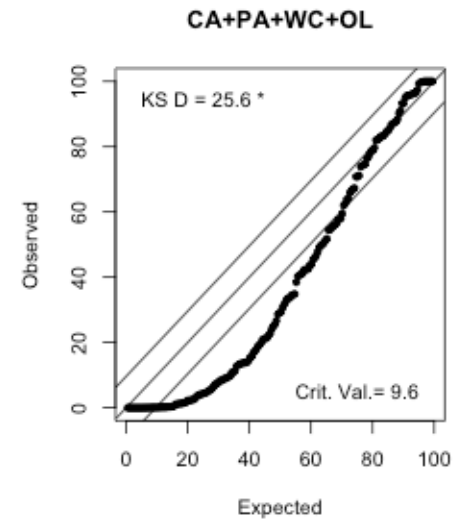
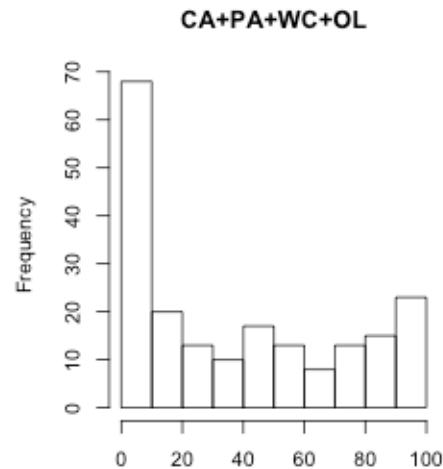
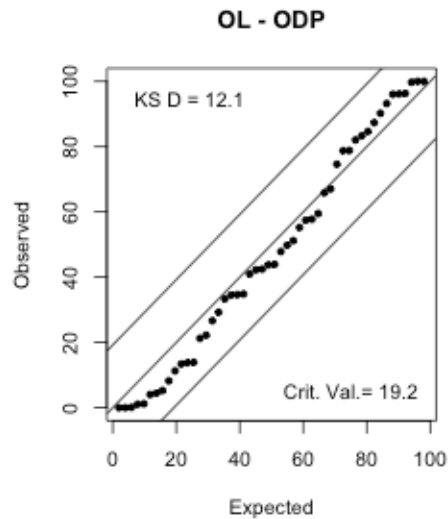
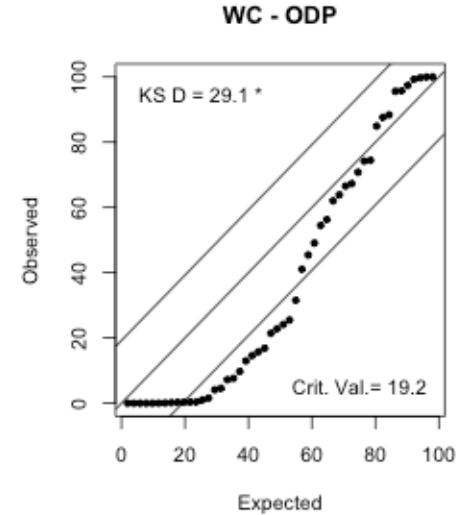
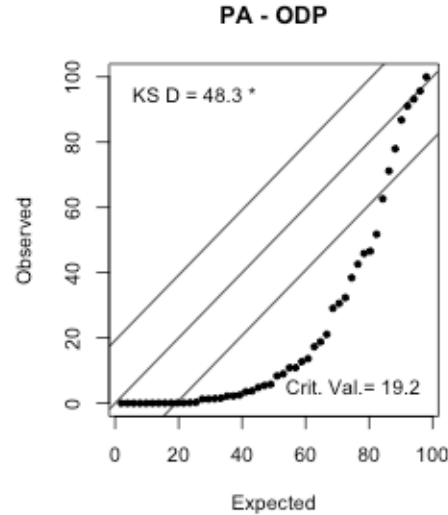
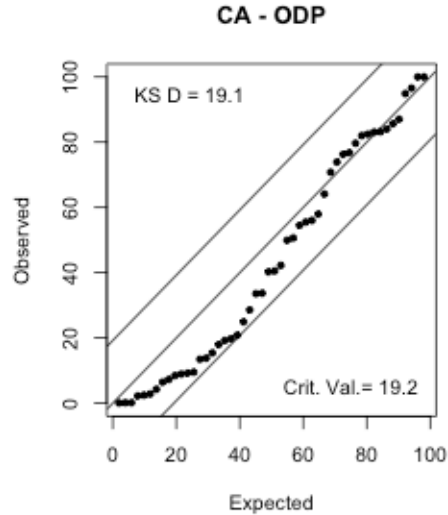
# Posterior Mean $\rho$ for All Insurers For CCL On Incurred Data



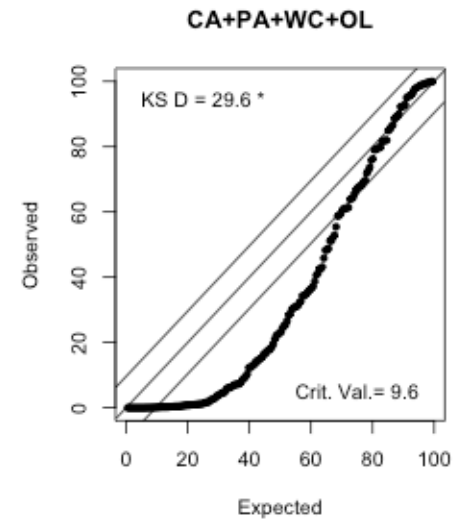
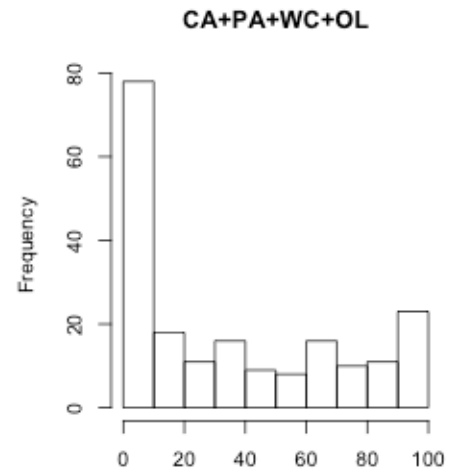
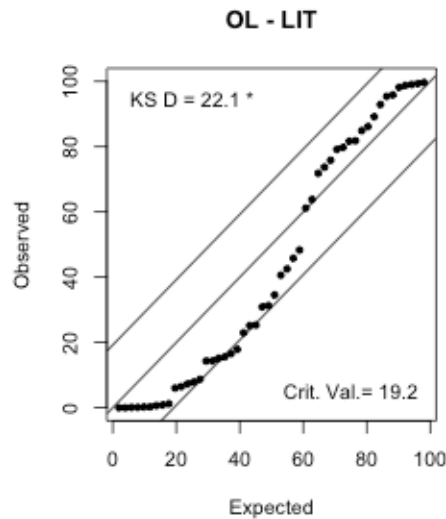
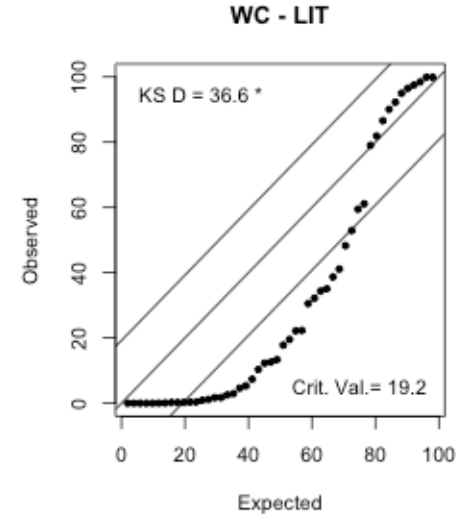
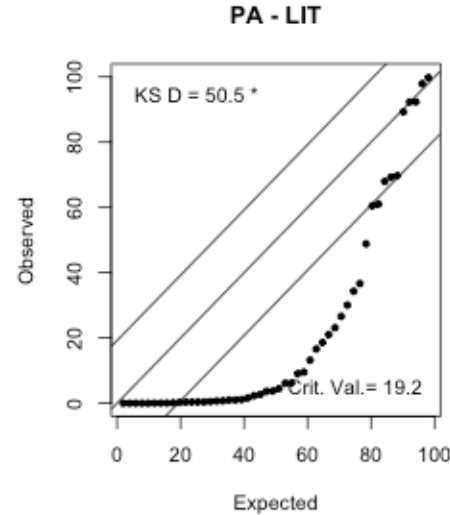
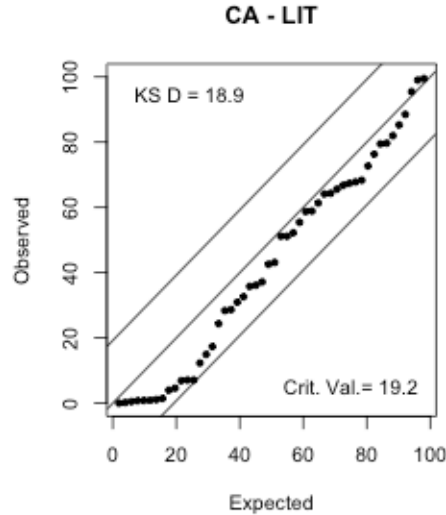
# Posterior Mean $\tau$ for All Insurers



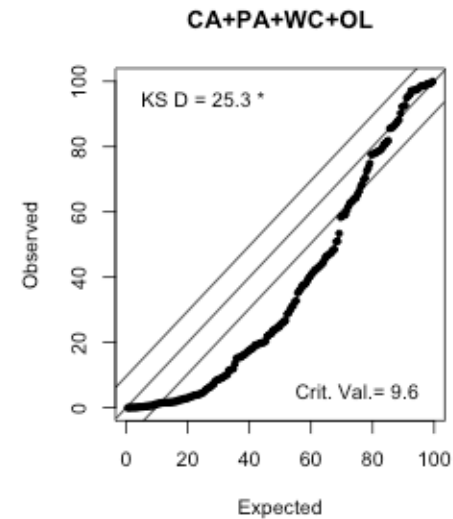
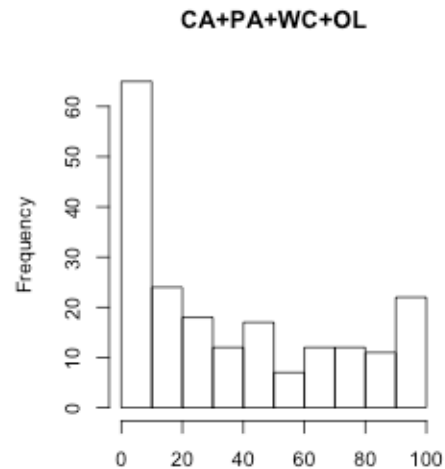
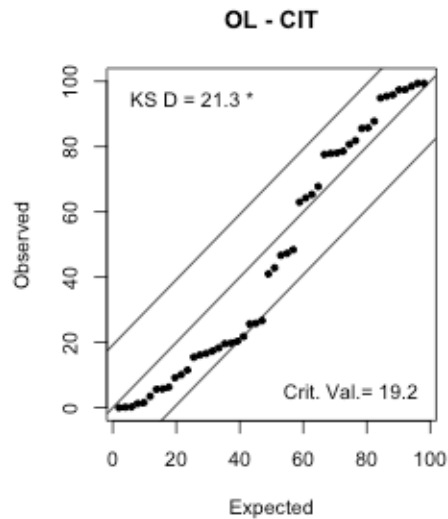
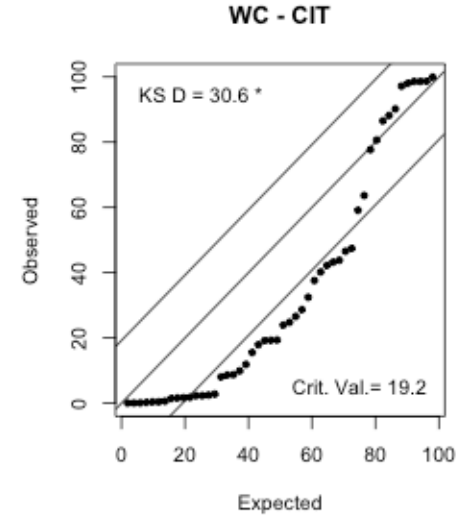
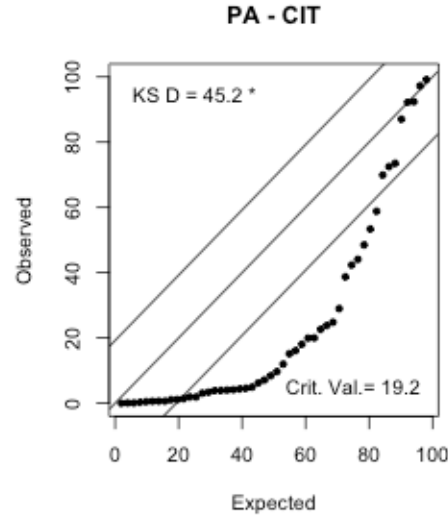
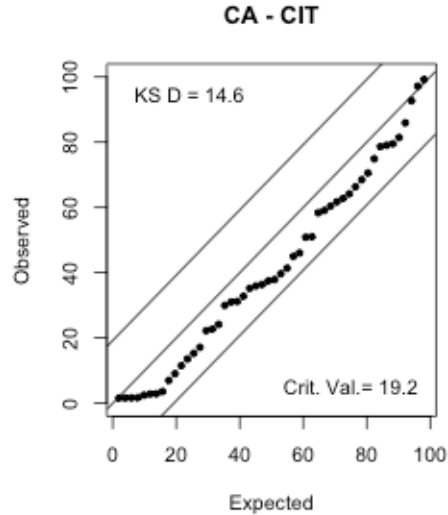
# Test of Bootstrap ODP on Paid Data



# Test of CIT with $\rho = 0$ on Paid Data

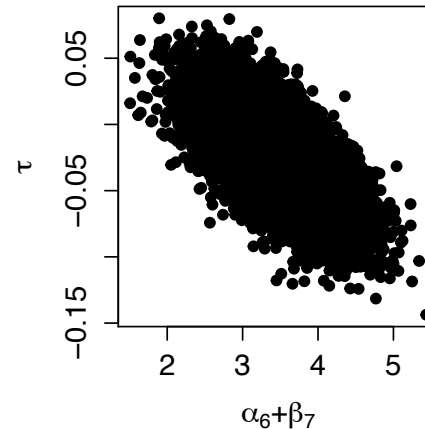
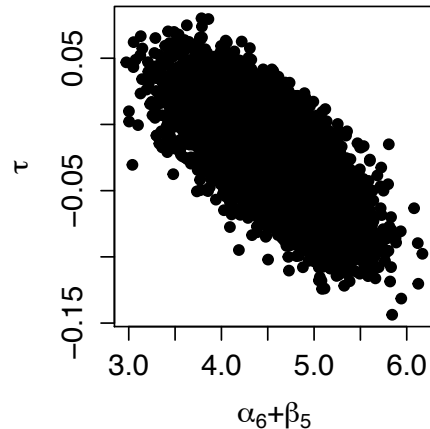
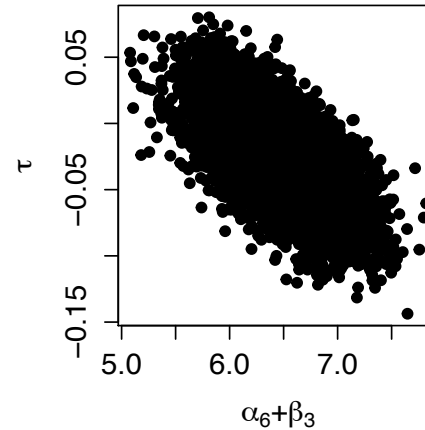
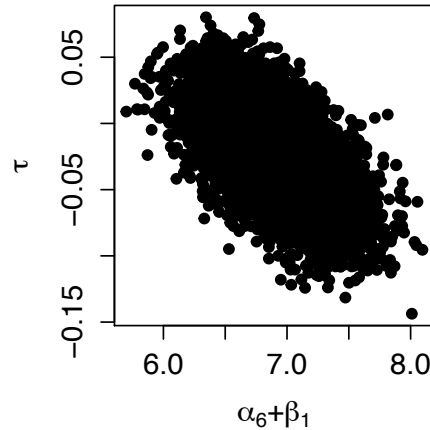


# Test of CIT on Paid Data



# Why Don't Negative $\tau$ Fix the Bias Problem?

Low  $\tau$  offset by  
Higher  $\alpha + \beta$





# Original Monograph Submission

- Stopped here – Concluded that we should use incurred losses.
- An anonymous referee commented that claim settlement was speeding up in recent years.
- Challenged the idea that the CIT model would correct for the claim settlement speedup.



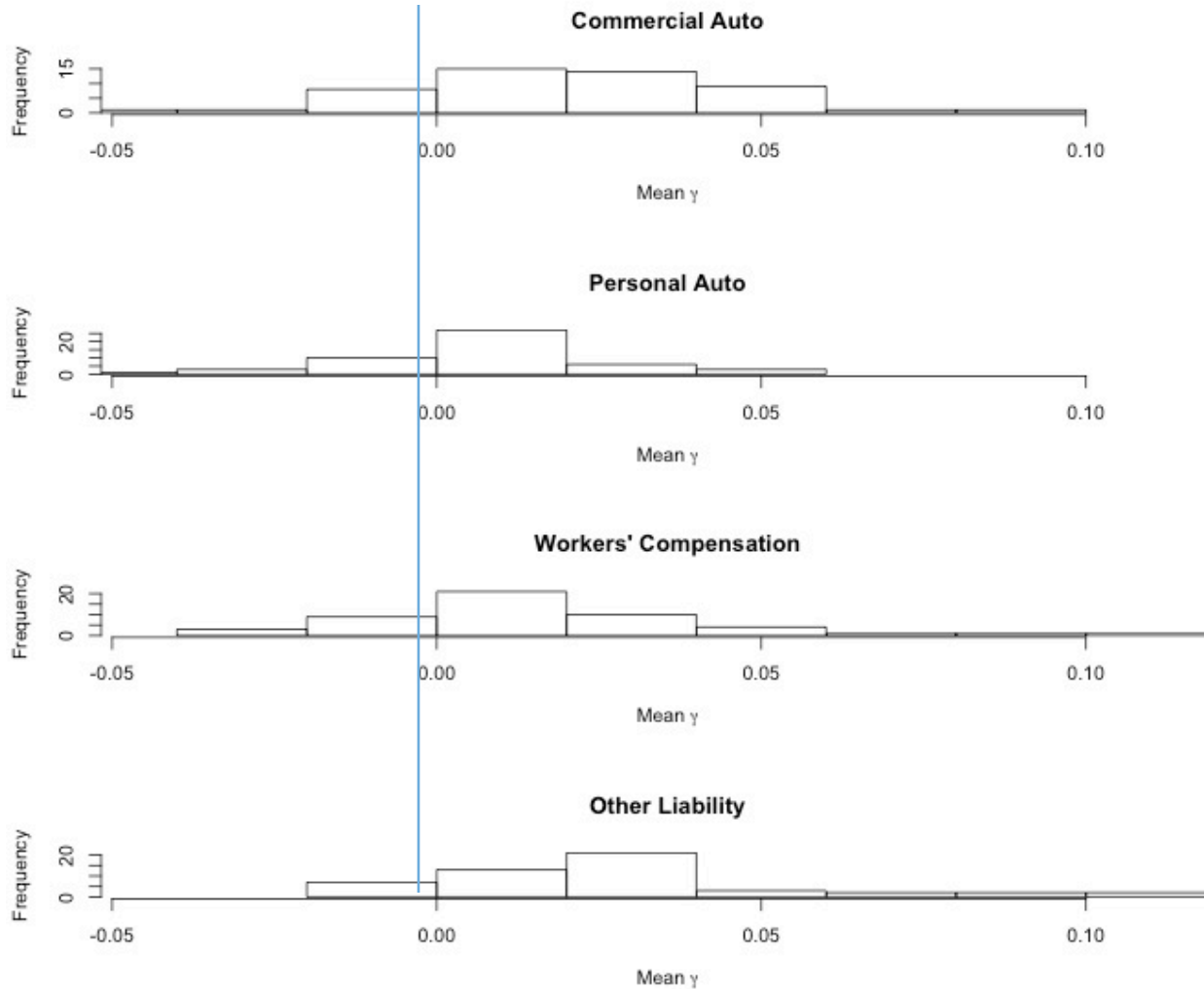
# The Changing Settlement Rate (CSR) Model

- $\log elr \sim \text{uniform}(-5, 0)$
- $\alpha_w \sim \text{normal}(\log(\text{Premium}_w) + \log elr, \sqrt{10})$
- $\beta_{10} = 0, \beta_d \sim \text{uniform}(-5, 5), \text{ for } d = 1, \dots, 9$
- $a_i \sim \text{uniform}(0, 1)$
- $\sigma_d = \sum_{i=d}^{10} a_i$  Forces  $\sigma_d$  to decrease as  $d$  increases
- $\mu_{w,d} = \alpha_w + \beta_d \cdot (1 - \gamma)^{(w-1)}$   $\gamma \sim \text{Normal}(0, 0.05)$
- $C_{w,d} \sim \text{lognormal}(\mu_{w,d}, \sigma_d)$

# The Effect of $\gamma$

- $\mu_{w,d} = \alpha_w + \beta_d \cdot (1 - \gamma)^{(w-1)}$
- $\beta$ s are almost always negative! ( $\beta_{10} = 0$ )
- Positive  $\gamma$  – Speeds up settlement
- Negative  $\gamma$  – Slows down settlement
- Model assumes speed up/slow down occurs at a constant rate.

# Distribution of Mean $\gamma$ s

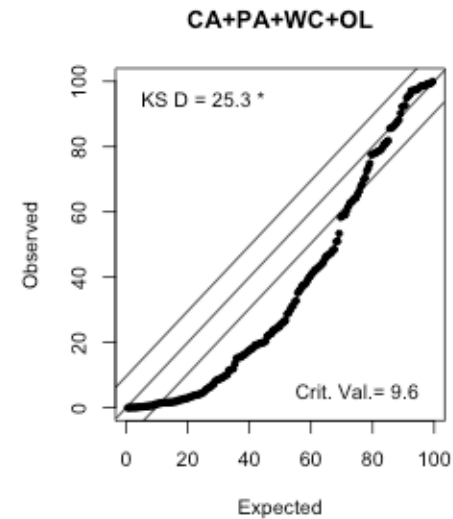
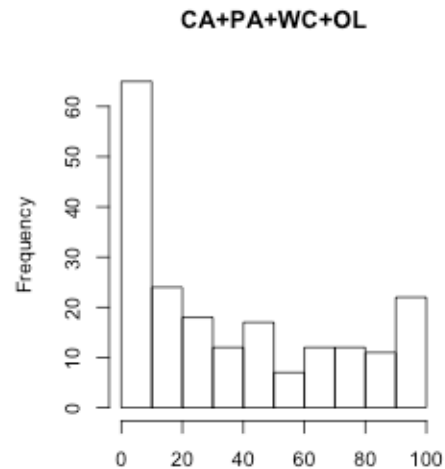
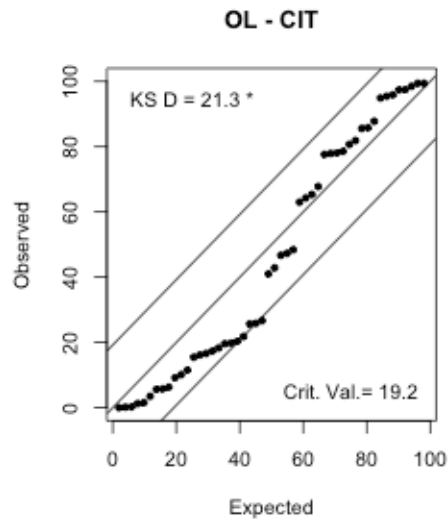
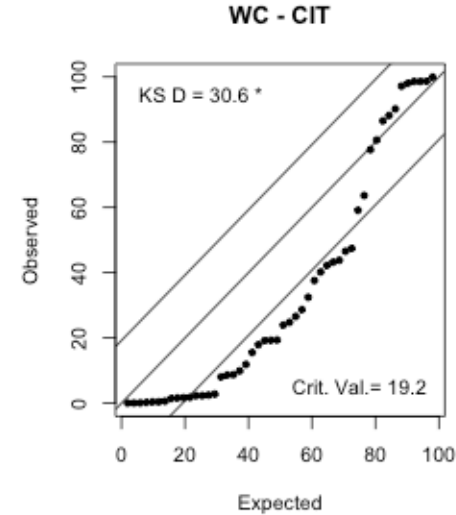
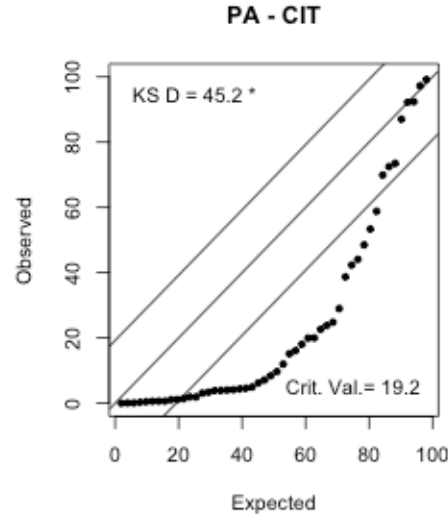
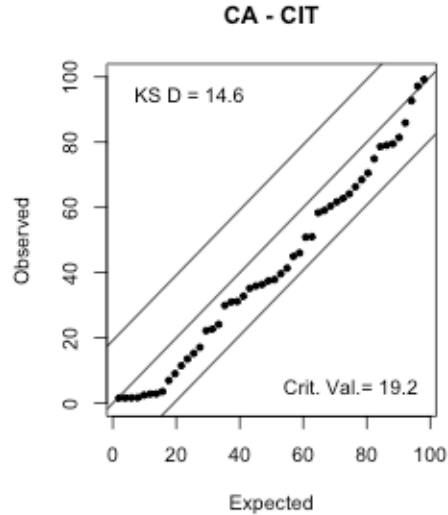


# CSR Model for Illustrative Insurer

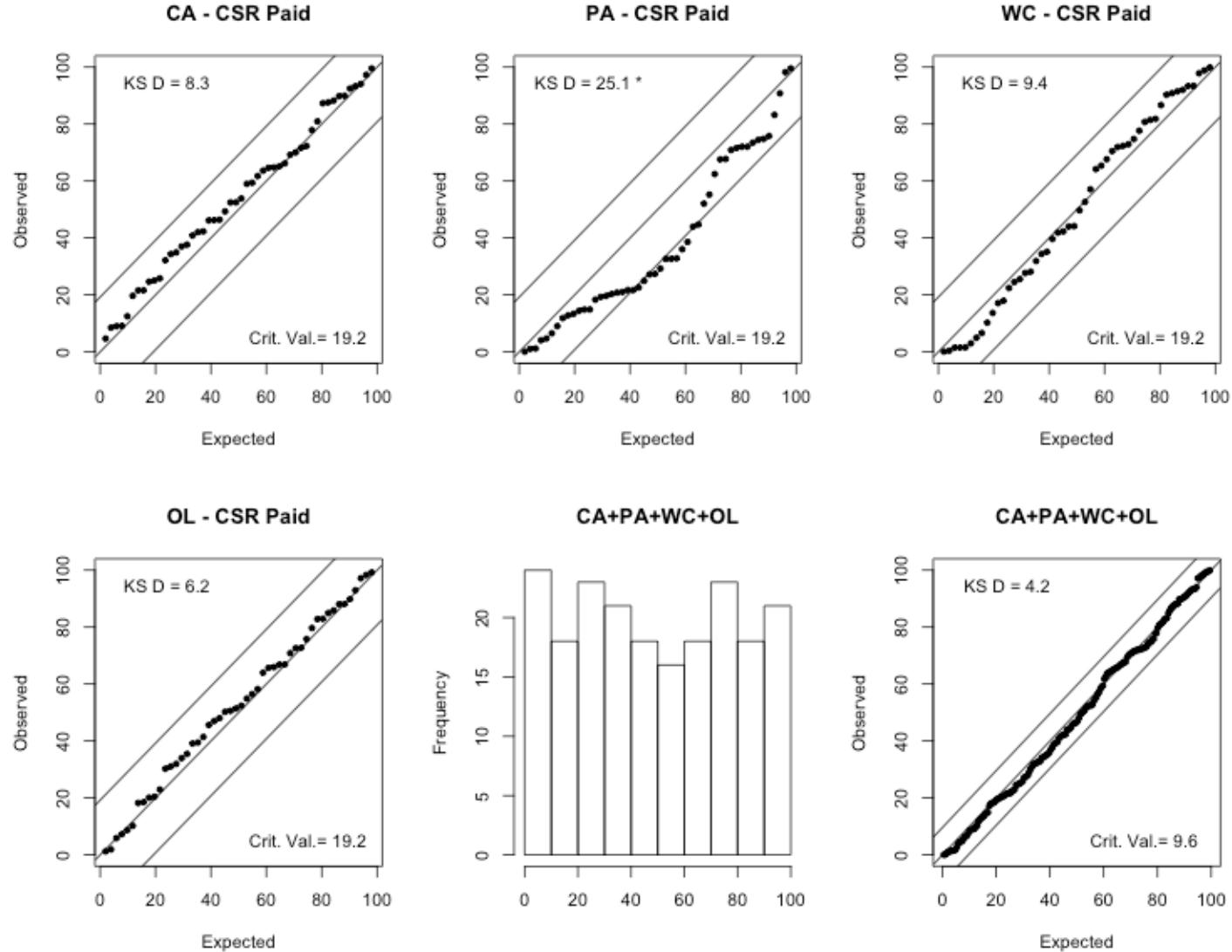
w	CIT			CSR			Outcome
	$C_{w,10}$	SD	CV	$C_{w,10}$	SD	CV	$C_{w,10}$
1	3912	0	0	3912	0	0	3912
2	2539	9	0.0035	2559	103	0.0403	2527
3	4183	21	0.0050	4135	173	0.0418	4274
4	4395	40	0.0091	4285	198	0.0462	4341
5	3553	42	0.0118	3513	180	0.0512	3583
6	3063	101	0.0330	3317	216	0.0651	3268
7	5062	123	0.0243	4967	404	0.0813	5684
8	3512	514	0.1464	3314	402	0.1213	4128
9	4025	707	0.1757	3750	734	0.1957	4144
10	4698	1482	0.3155	3753	1363	0.3632	4139
Total	38942	1803	0.0463	37506	2247	0.0599	40000
Percentile		79.04			87.62		



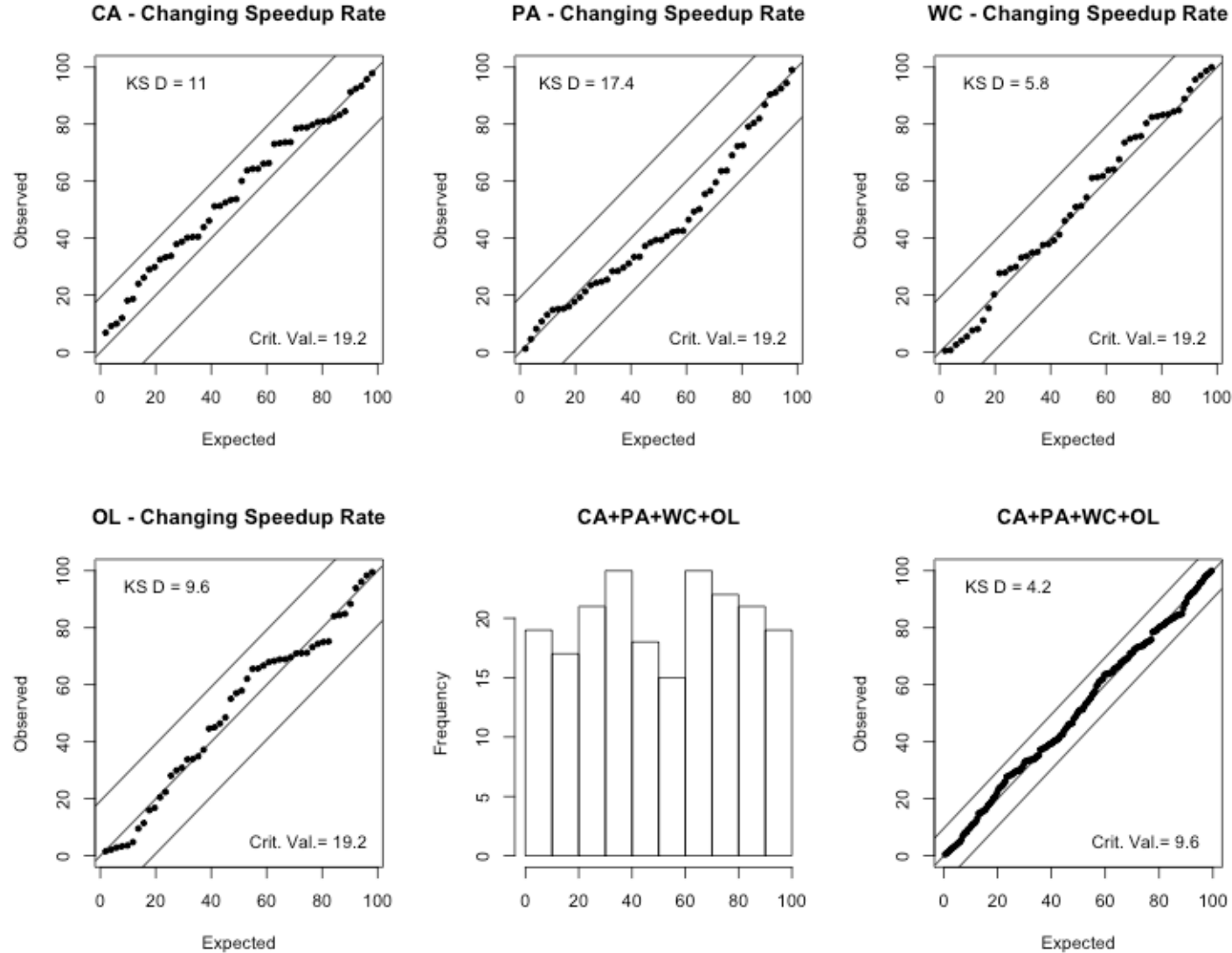
# Test of CIT on Paid Data



# Test of CSR on Paid Data



# New - Allow a Changing Speedup Rate



Got PA within Critical Values



# A Recent Development

“Predicting Multivariate Insurance Loss Payments Under a Bayesian Copula Framework”

by Yanwei (Wayne) Zhang – FCAS  
and Vanja Dukic

Awarded the 2014 ARIA Prize by CAS



# The General Idea in Zhang/Dukic

Given  $X_1 \sim$  MCMC Model 1

Given  $X_2 \sim$  MCMC Model 2

Fit the joint  $(X_1, X_2) \sim$  MCMC Models 1 and 2

# A Current Project I am Working On

Given  $X_1 \sim$  MCMC Model 1

Given  $X_2 \sim$  MCMC Model 2

Fit the joint  $(X_1, X_2) \sim$  MCMC Models 1 and 2

- $X_1 =$  CA Paid Loss, Model 1 = CSR Model
- $X_2 =$  PA Paid Loss, Model 2 = CSR Model



# Joint Lognormal Distribution

$$\begin{pmatrix} \log(C_{wd}^{CA}) \\ \log(C_{wd}^{PA}) \end{pmatrix} \sim \text{Multivariate Normal} \left( \begin{pmatrix} \mu_C \\ \mu_P \end{pmatrix}, \begin{pmatrix} \sigma_C^2 & \rho \sigma_C \sigma_P \\ \rho \sigma_C \sigma_P & \sigma_P^2 \end{pmatrix} \right)$$

- Preliminary results show that  $\rho$  is frequently negative!
- Stay tuned.

# Short Term Conclusions Incurred Loss Models

- Mack model prediction of variability is too low on our test data.
- CCL model correctly predicts variability at the 95% significance level.
- The feature of the CCL model that pushed it over the top was between accident year correlations.



# Short Term Conclusions

## Paid Loss Models

- Mack and Bootstrap ODP models are biased upward on our test data.
- Attempts to correct for this bias with Bayesian MCMC models that include a calendar year trend failed.
- Models that allow for changes in claim settlement rates work much better.
- *Claims adjusters have important information!*



# Long Term Recommendations

## New Models Come and Go

- Transparency - Data and software released
- Large scale retrospective testing on real data
  - While individual loss reserving situations are unique, knowing how a model performs retrospectively on a large sample of triangles should influence one's choice of models.
- Bayesian MCMC models hold great promise to advance Actuarial Science.
  - Illustrated by the above stochastic loss reserve models.
  - Allows for judgmental selection of priors.

