

# Parameters for a Loss Distribution

Estimating the Tail

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## The Problem

- Estimate the Distribution of Losses for 2016
- We can use this to measure economic capital or regulatory capital (Solvency II)
- Test Different Reinsurance Plans
- Could be a book of Business – Auto, Marine, Property, or an entire company





## Data

- Analysis Date – 13 Nov 2015
- Premium 2010 – 2014
- Loss Data 2010 – 2014
- Data as of Sep 30, 2015
- Why don't we use 2015 data





## Summary of Loss Data

<b>Year</b>	<b>Number of Claims</b>	<b>Amount Paid</b>
2010	330	3,057,507
2011	312	3,177,057
2012	256	2,849,844
2013	272	3,571,991
2014	367	4,680,122





# Summary of Data

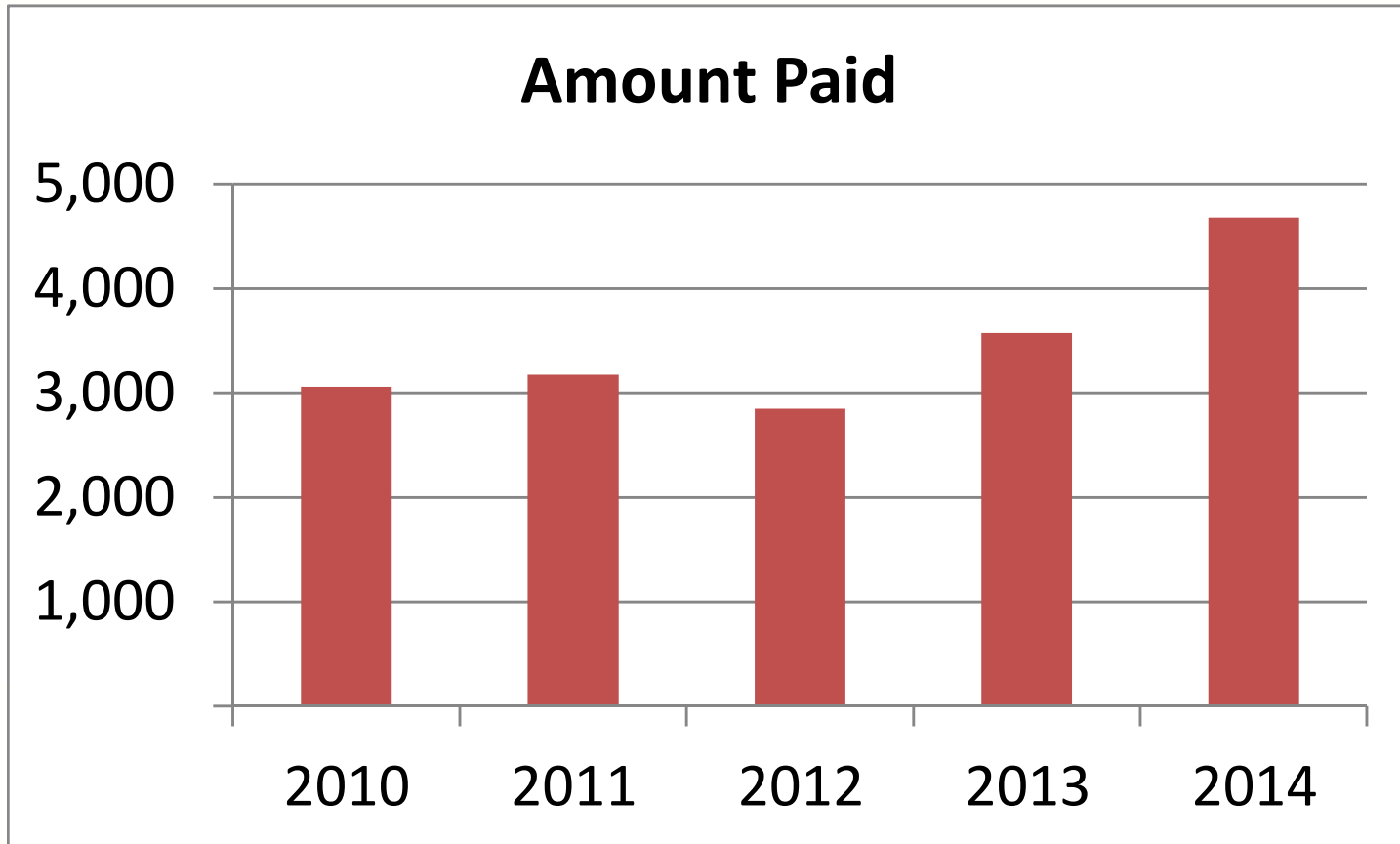
## Assumptions

- Size of the book is unchanged
  - If it has, we would calculate **Frequency of Claims**, instead of number
- Loss Trend is zero – **0%**
  - If it isn't, we need to adjust the historical data
- If we have a sufficiently large book, or market data we can use a specific loss trend
- Otherwise, a general inflation estimate can be used



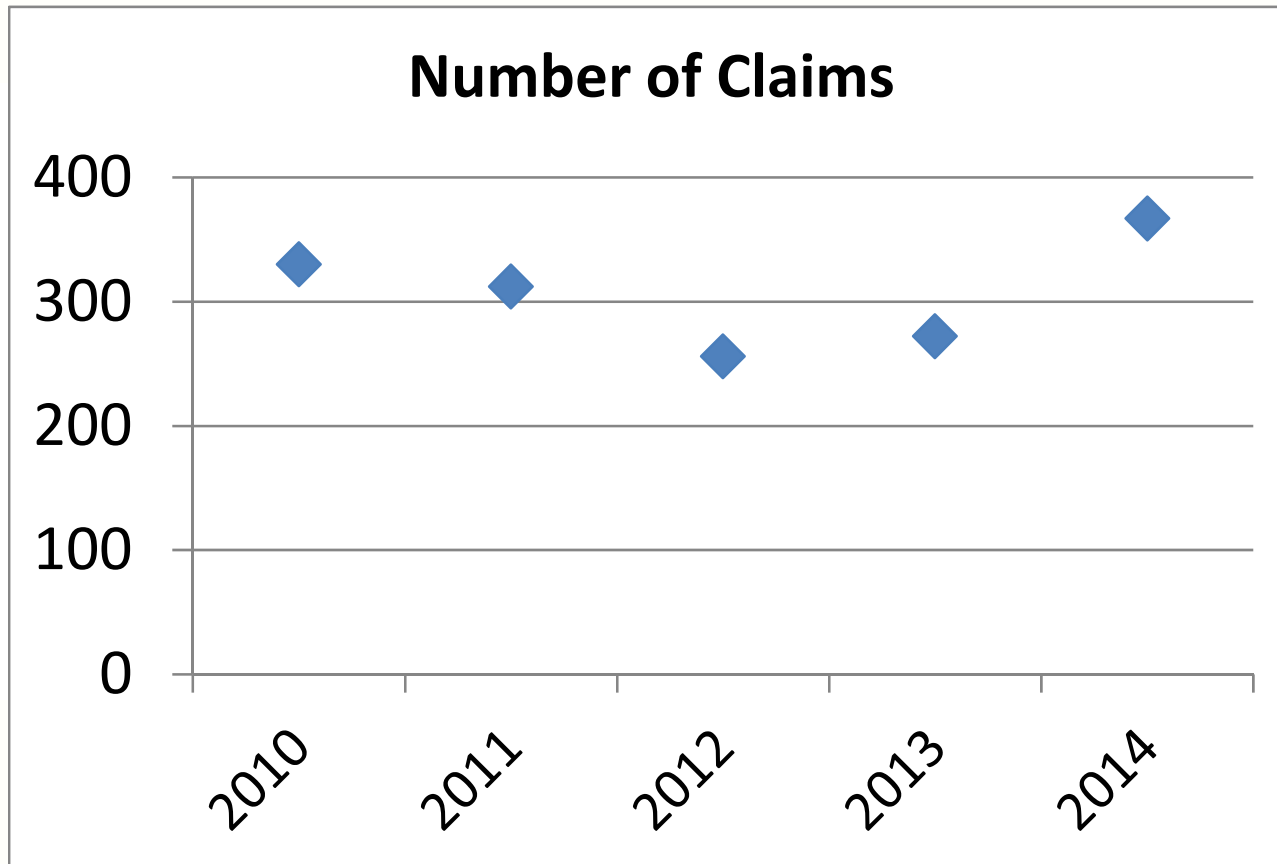
# Summary of Data

## Amount Paid



# Summary of Data

## Number of Claims





## Summary of Data

Year	Number of Claims	Amount Paid	Severity
2010	330	3,057,507	9,265
2011	312	3,177,057	10,183
2012	256	2,849,844	11,132
2013	272	3,571,991	13,132
2014	367	4,680,122	12,752

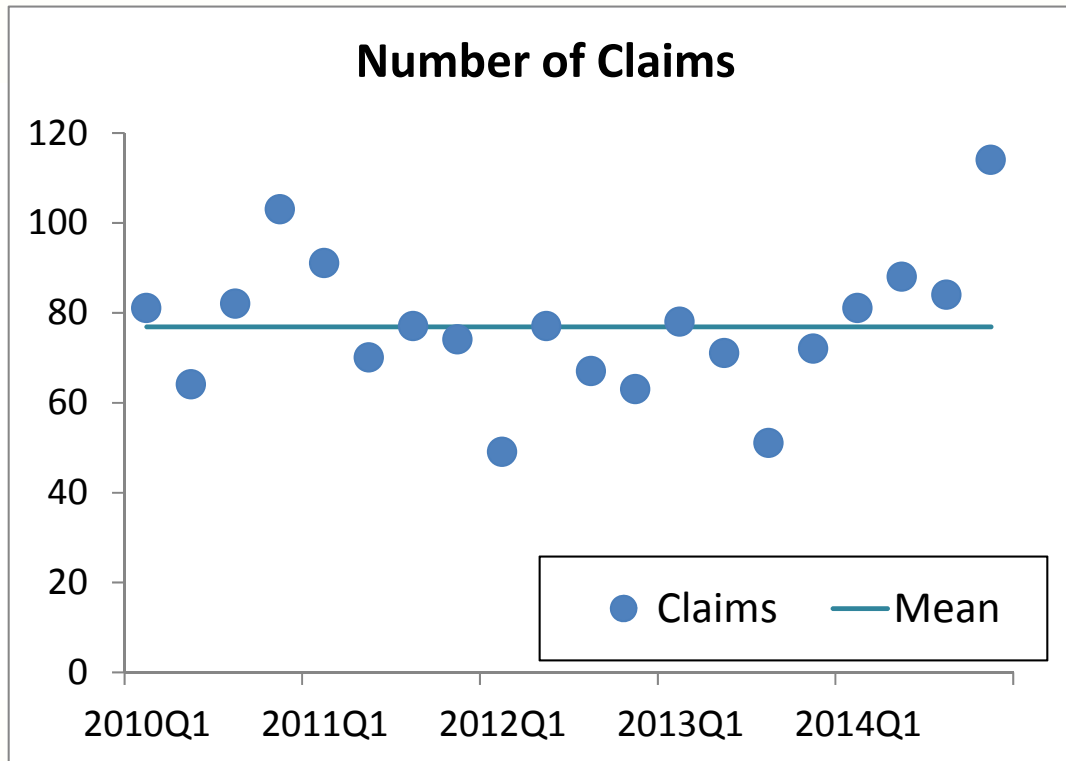
- Severity appears to be increasing
- Speak to Underwriting, Product and Claims





# Summary of Data

## Number of Claims (Quarterly)



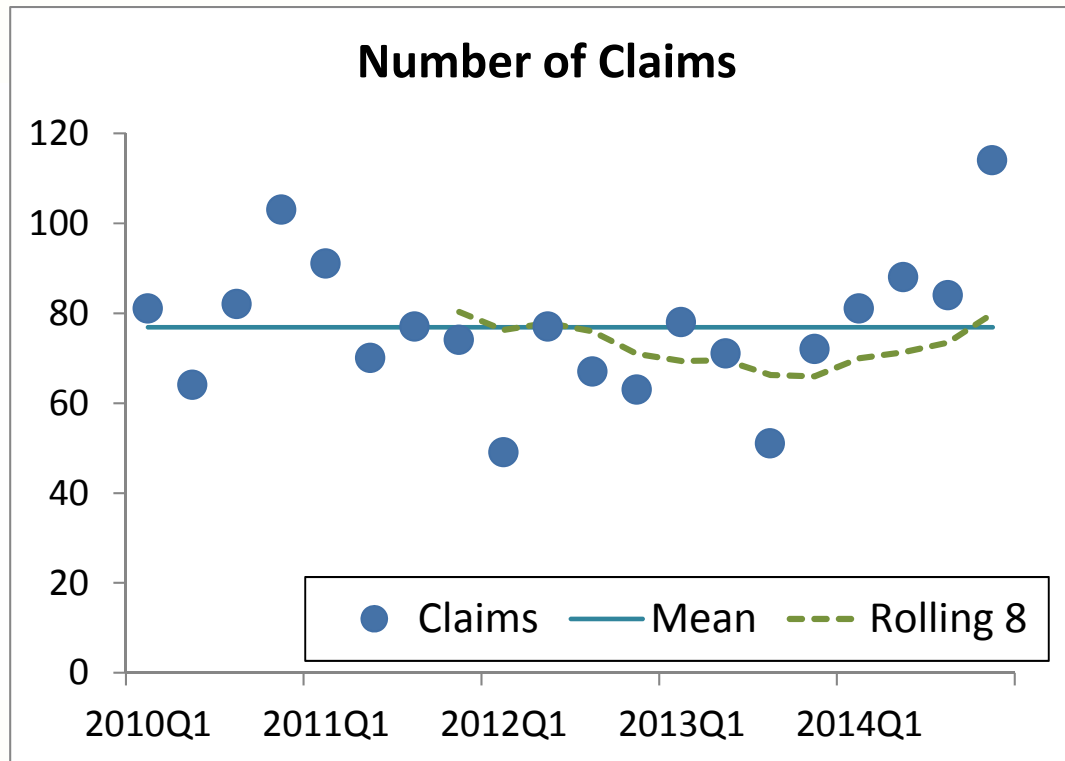
Mean	77
Median	77
Min	49
Max	114
Std Dev	15

- There does not appear to be a trend
- We assumed exposures is constant over this period



# Summary of Data

## Number of Claims (Quarterly)



Mean	77
Median	77
Min	49
Max	114
Std Dev	15

- Rolling Averages are helpful for looking for trends
- Use annual periods to minimize seasonality effects





# Steps

- Estimate Frequency Distribution
  - Generally, estimate frequency and apply to projected exposures
- Estimate Severity Distribution
  - First the Meat (belly) of the distribution
  - Then the Tail





# Frequency Distributions

- **Negative Binomial**
- Poisson
- Overdispersed Poisson
- Binomial



# Frequency Parameters

Actual Data	
Mean	76.9
Standard Deviation	15.4

Selected Parameters	
$r$	37
$p$	0.68

## Negative Binomial

$$\mu = \frac{r \cdot p}{1 - p}$$

$$\sigma^2 = \frac{\mu}{1 - p}$$



# Frequency Parameters

Actual Data	
Mean	76.9
Standard Deviation	15.4

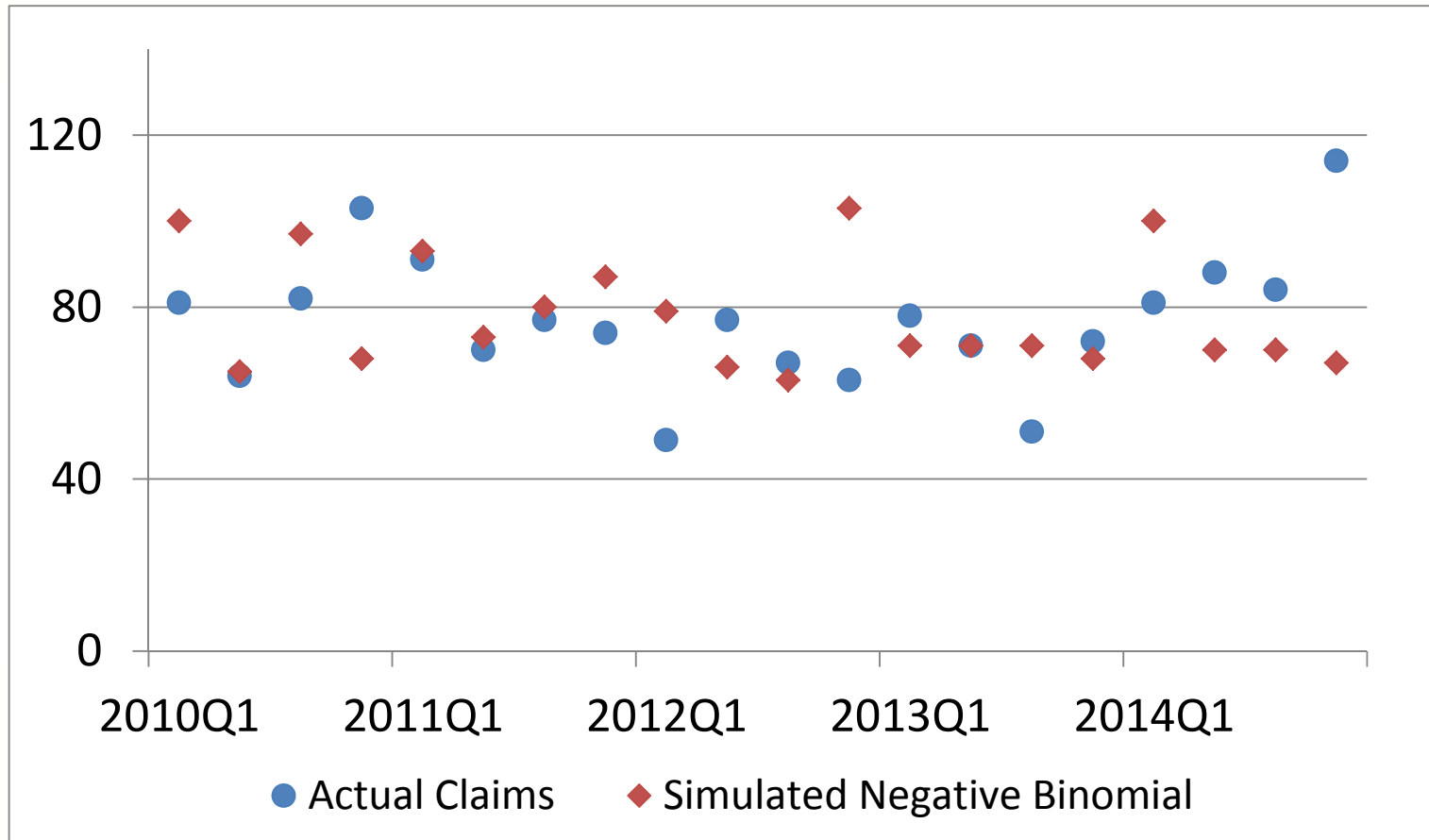
Estimated	
Mean	77.3
Standard Deviation	15.5

Selected Parameters	
$r$	37
$p$	0.68



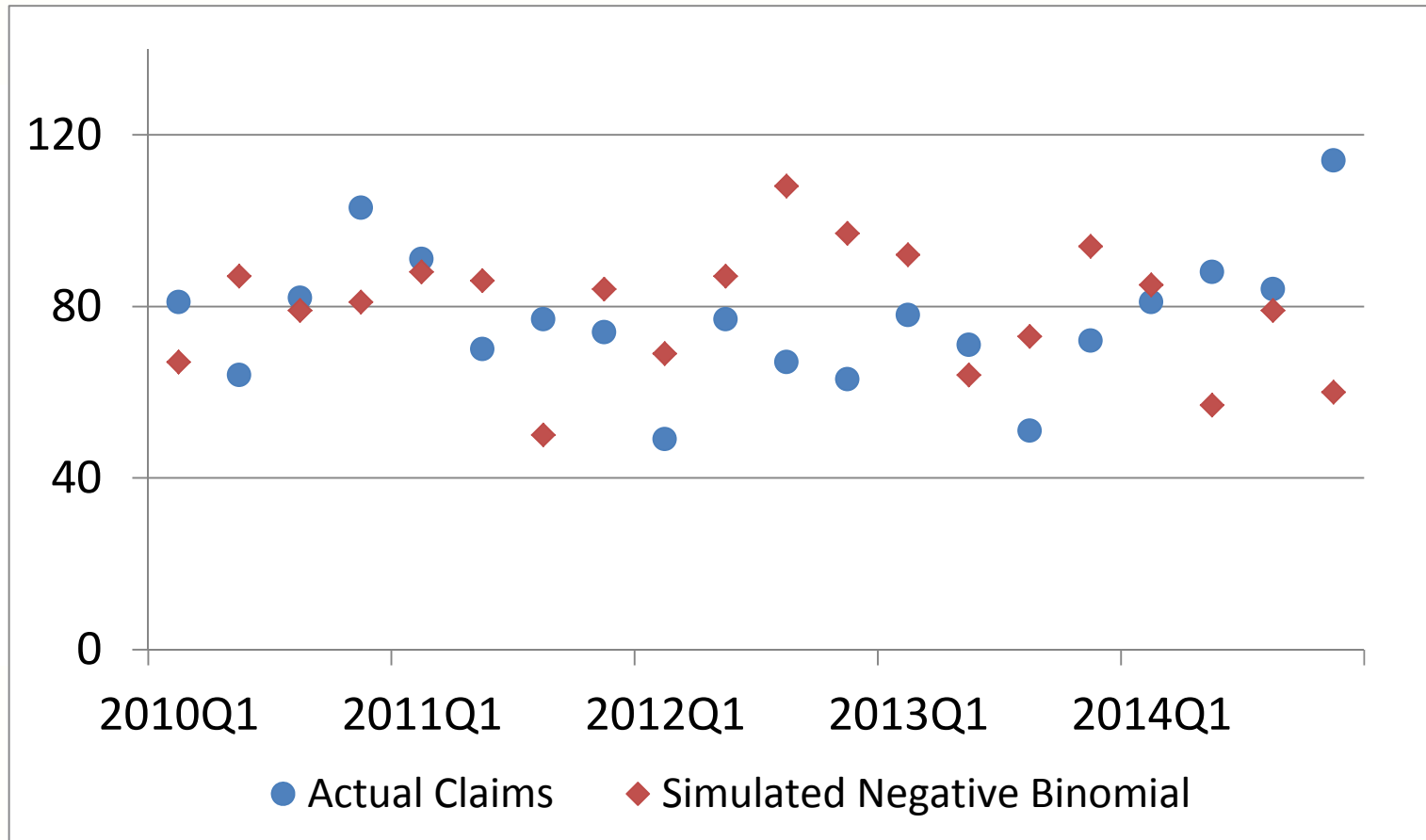
# Frequency Distribution

Simulation 1



# Frequency Distribution

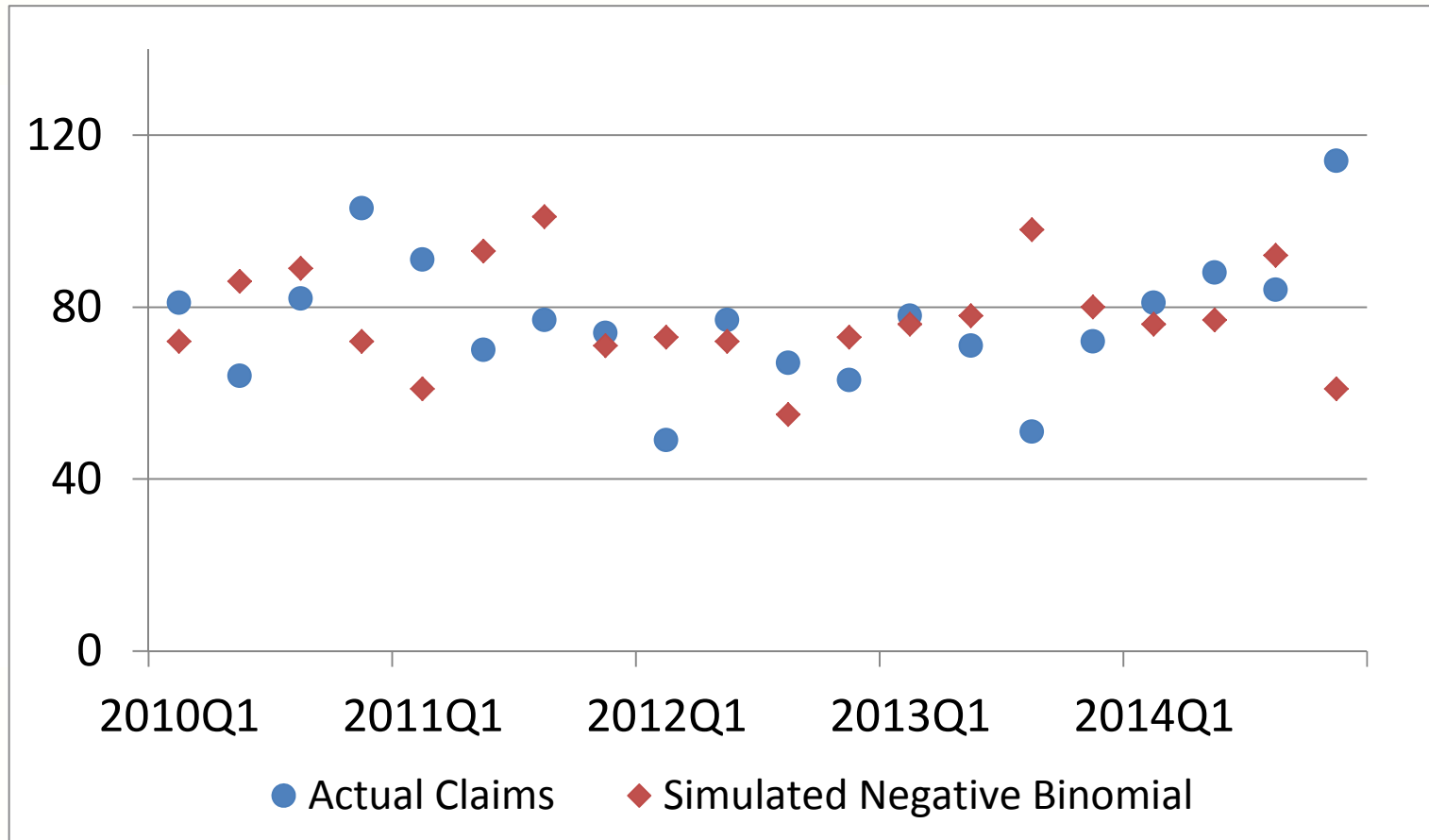
Simulation 2





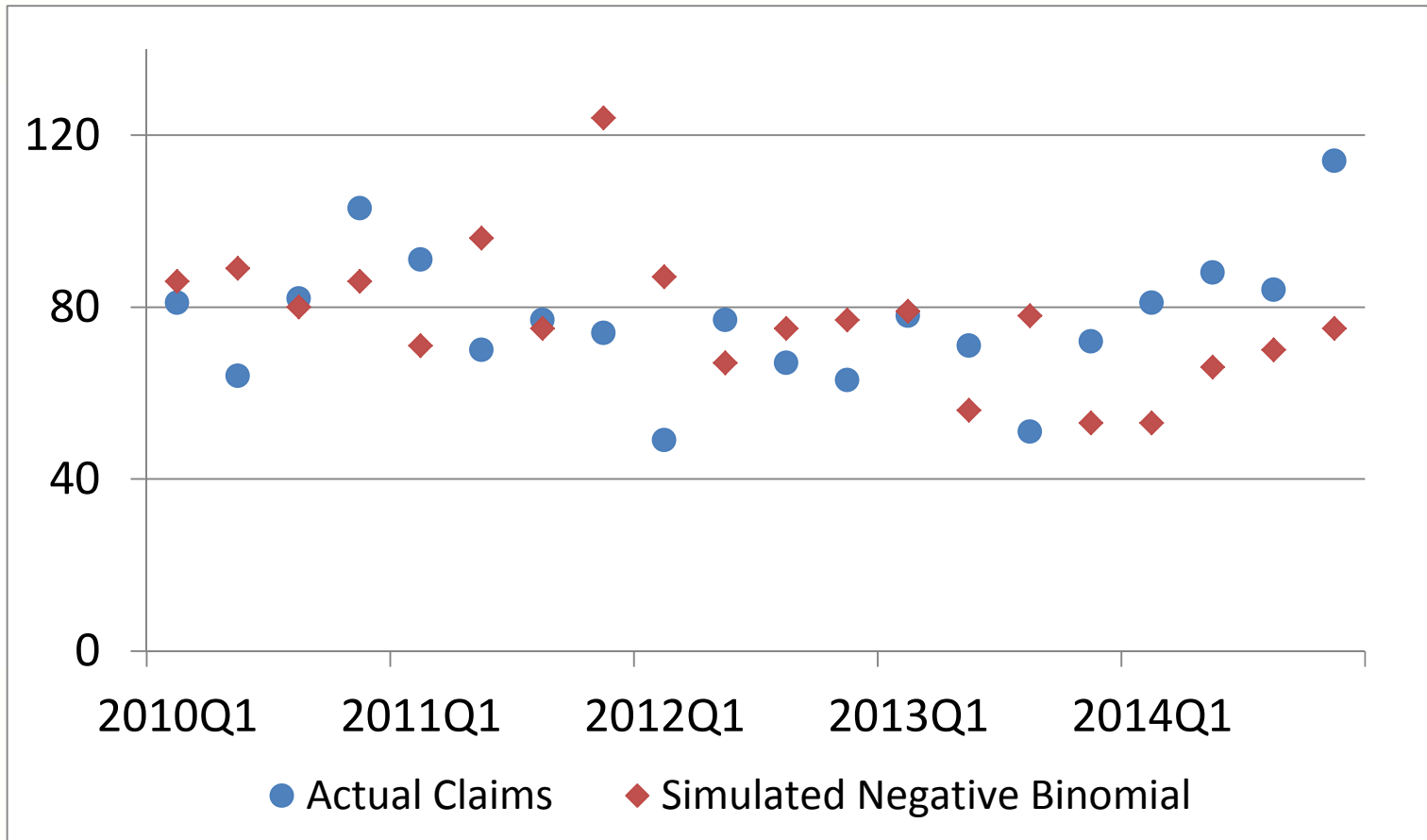
# Frequency Distribution

Simulation 3



# Frequency Distribution

Simulation 4





# Steps

- Estimate Frequency Distribution
  - Generally, estimate frequency and apply to projected exposures
- Estimate Severity Distribution
  - **First the Meat (belly) of the distribution**
  - Then the Tail





# Severity Distributions

- Weibull
- Gamma
- Normal
- LogNormal
- Exponential
- Pareto





## Severity - Parameters

- Parameter Estimation
- Maximum Likelihood Estimators
- Graph Distribution of Losses with Estimated Distribution
- Graphical representation confirms if the modeled distribution is a good fit





# Steps

- Estimate Frequency Distribution
  - Generally, estimate frequency and apply to projected exposures
- Estimate Severity Distribution
  - First the Meat (belly) of the distribution
  - **Then the Tail**



## Excess Mean

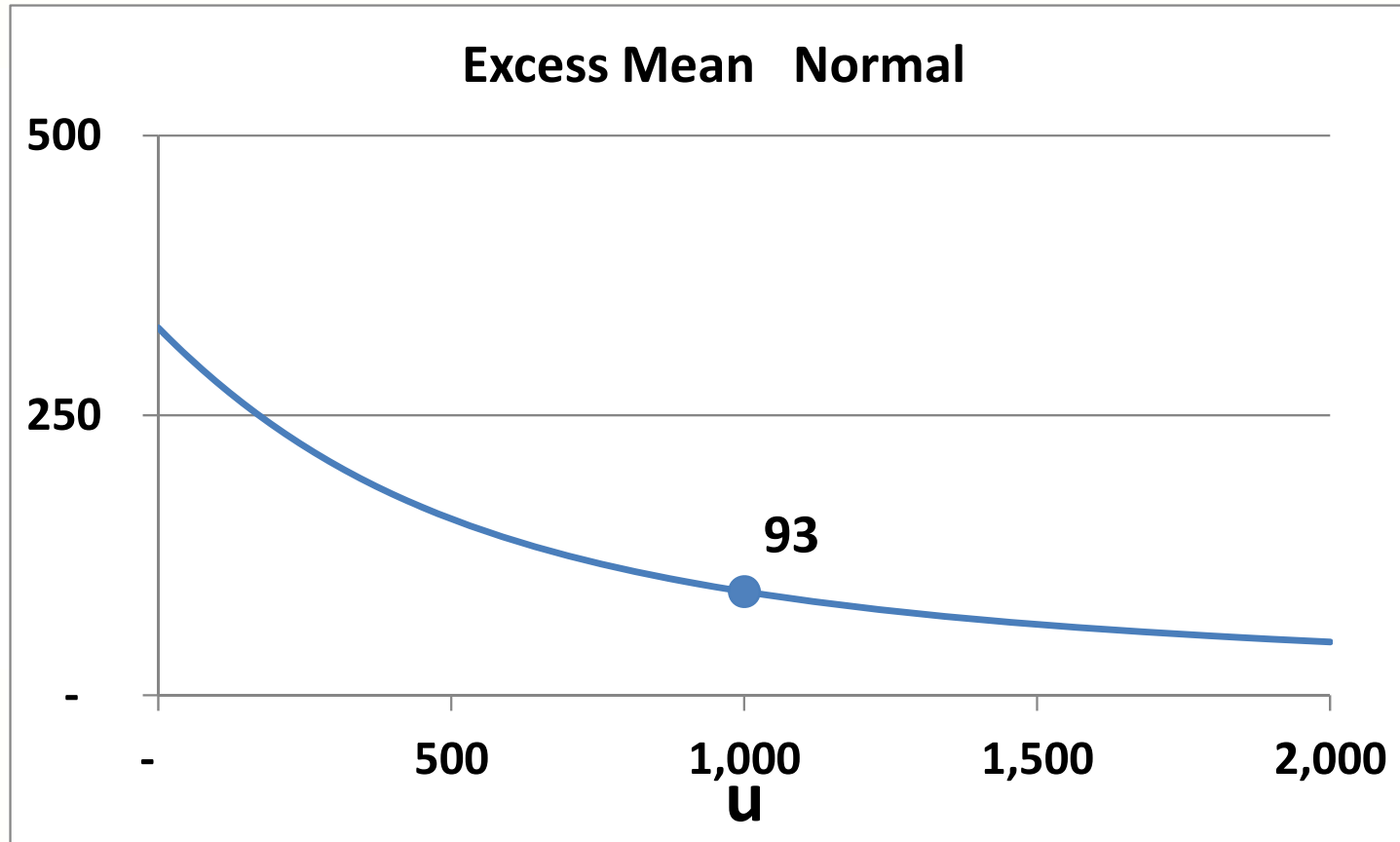
- For all Losses greater than  $u$ ; the average amount by which they exceed  $u$

$$E[X - u | X > u]$$

- For any  $u$
- When this increases with respect to  $u$  you have a fat tailed distribution



# Excess Mean - Normal

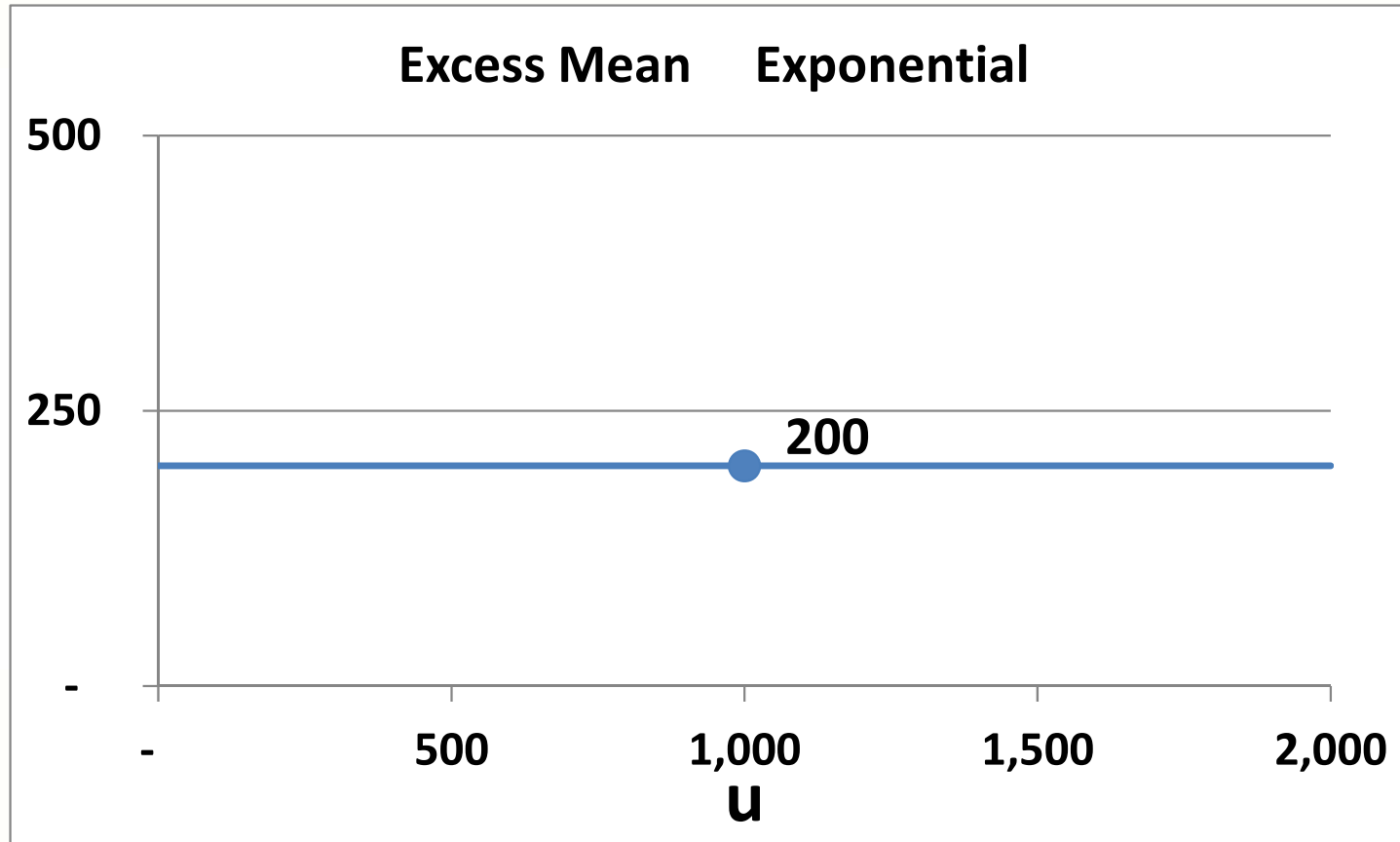


$$\mu = 200$$
$$\sigma = 300$$





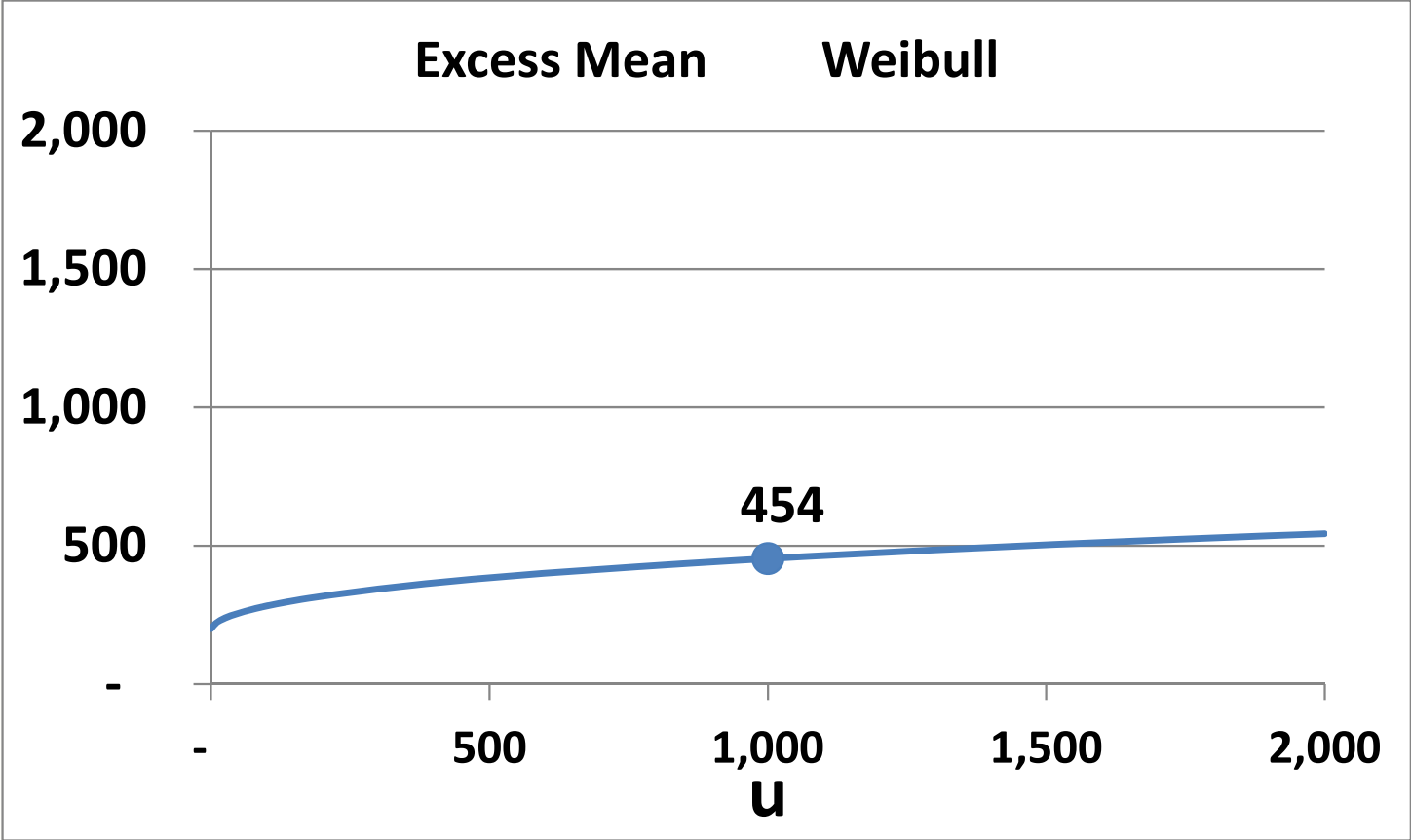
# Excess Mean - Exponential



$$\mu = 200$$
$$\sigma = 200$$



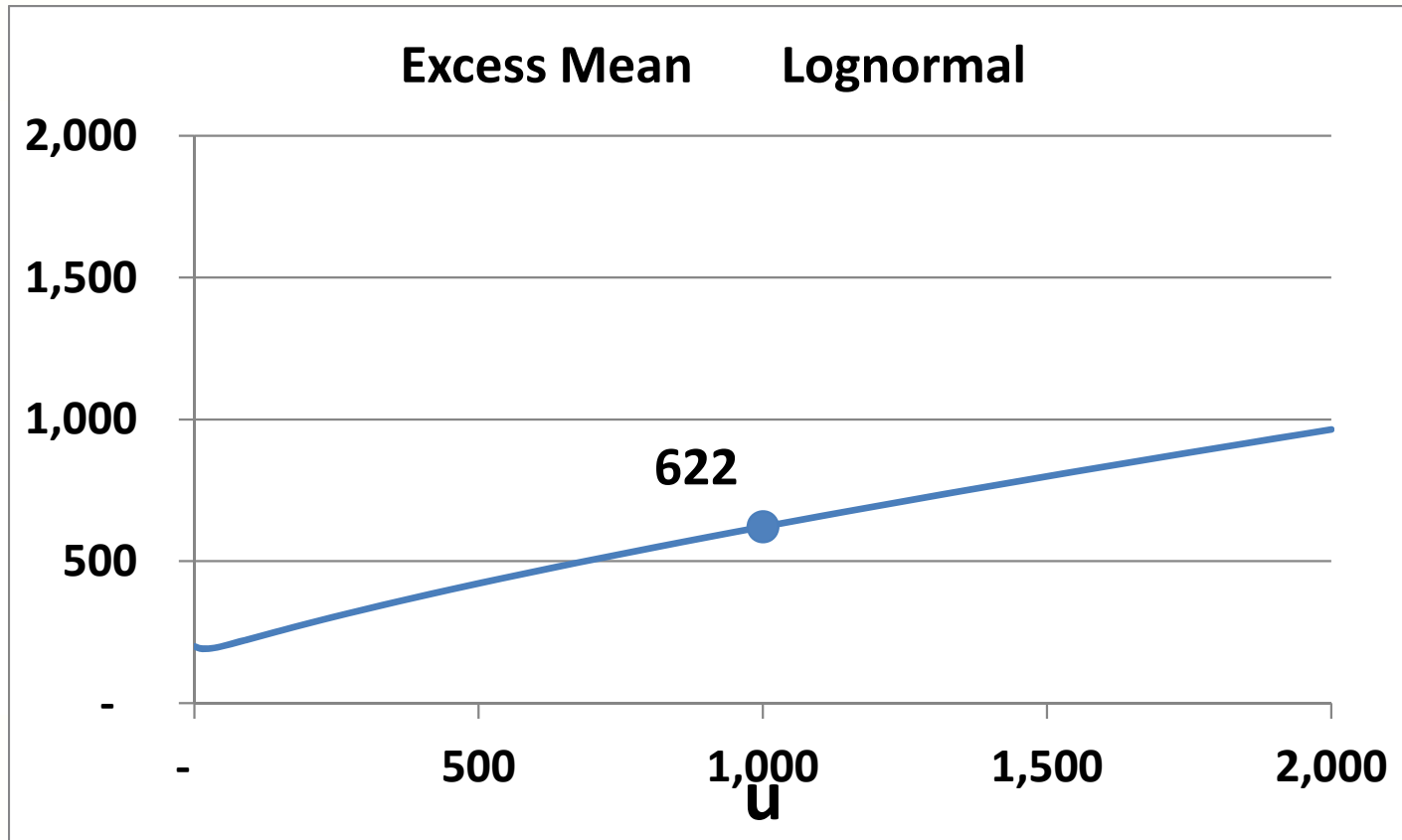
# Excess Mean - Weibull



$\mu = 200$   
 $\sigma = 300$



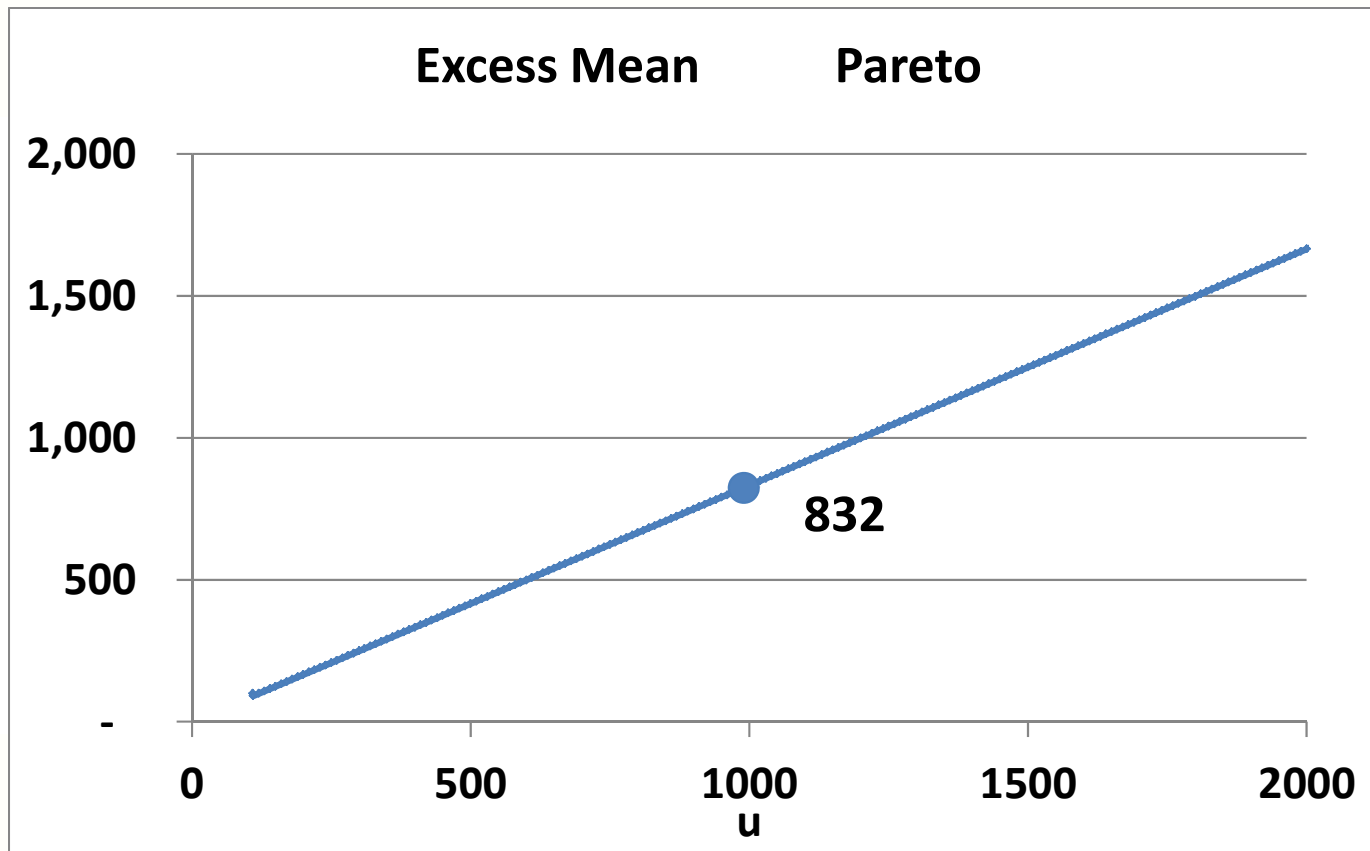
# Excess Mean - LogNormal



$$\mu = 200$$
$$\sigma = 300$$



# Excess Mean - Pareto



$$\mu = 200$$
$$\sigma = 300$$

Linear



# Fat Tailed

- Embrechts:
- Any Distribution with a **Fat Tail**
- In the Limit, has a **Pareto** distribution
- The girth (size, fatness) of the tail is controlled by the parameter  $\xi$  ( $X_i$ )
- $0.5 < \xi$  Variance does Not Exist
- $1 < \xi$  Mean Does not Exist





# Fat Tailed

- Embrechts:
- Any Distribution with a **Fat Tail**
- In the Limit, has a **Pareto** distribution

- $1 < \xi < 2$

Insurance

- $2 < \xi < 5$

Finance (eg. stocks)



# Pareto Distribution

$$F_u(x) = 1 - \left(1 + \frac{\xi x}{\beta}\right)^{-\frac{1}{\xi}}$$

$$S_u(x) = \left(1 + \frac{\xi x}{\beta}\right)^{-\frac{1}{\xi}}$$



# Data - Severity

Claim	Quarter	Amount	Amount with Trend
1	2010Q1	14,101	14,101
2	2010Q1	1,824	1,824
3	2010Q1	688	688
...	...	...	...
1534	2014Q4	25	25
1535	2014Q4	32,574	32,574
1536	2014Q4	15,380	15,380
1537	2014Q4	1,016	1,016





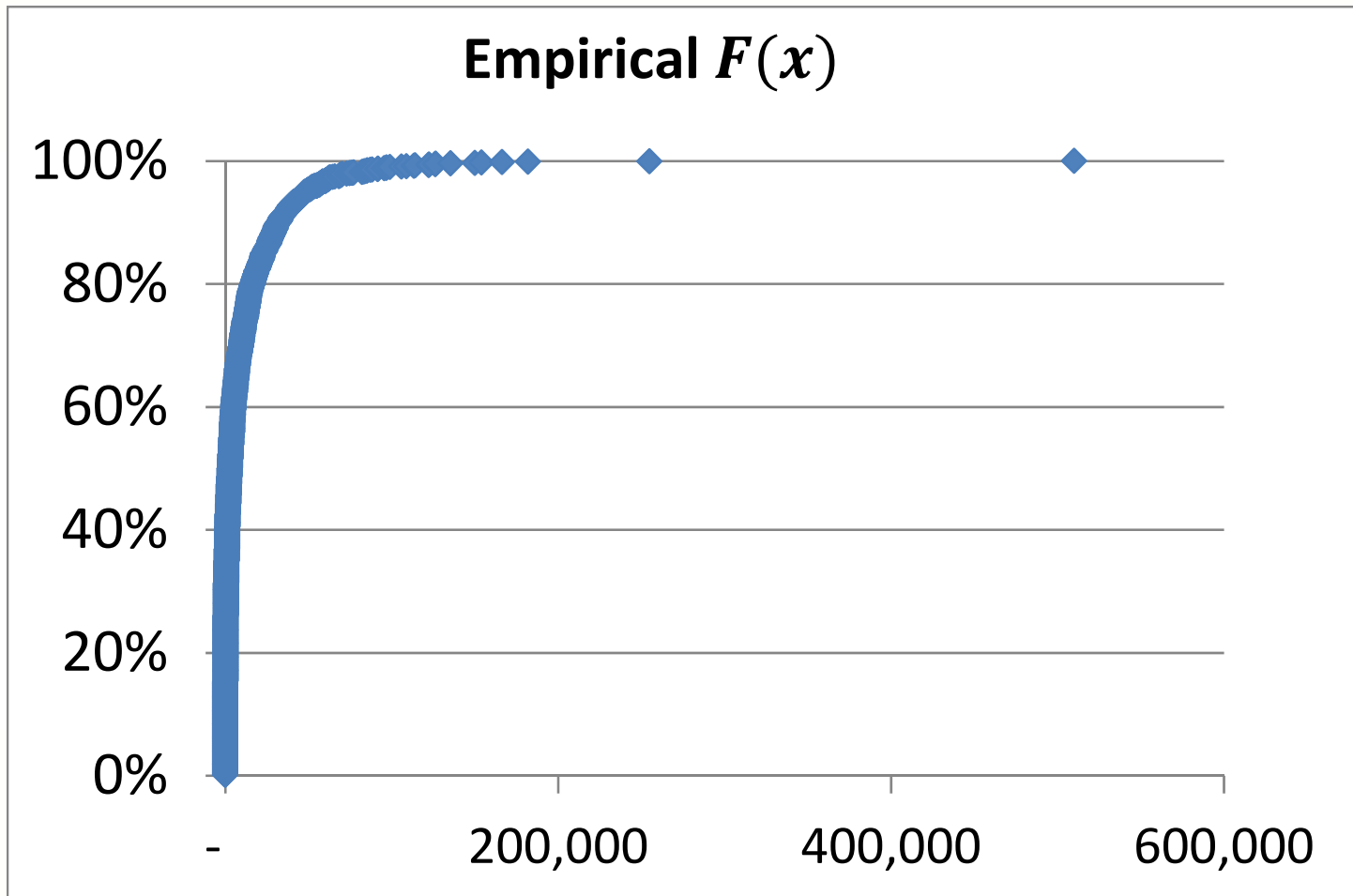
## Data - Severity

- Largest Claims

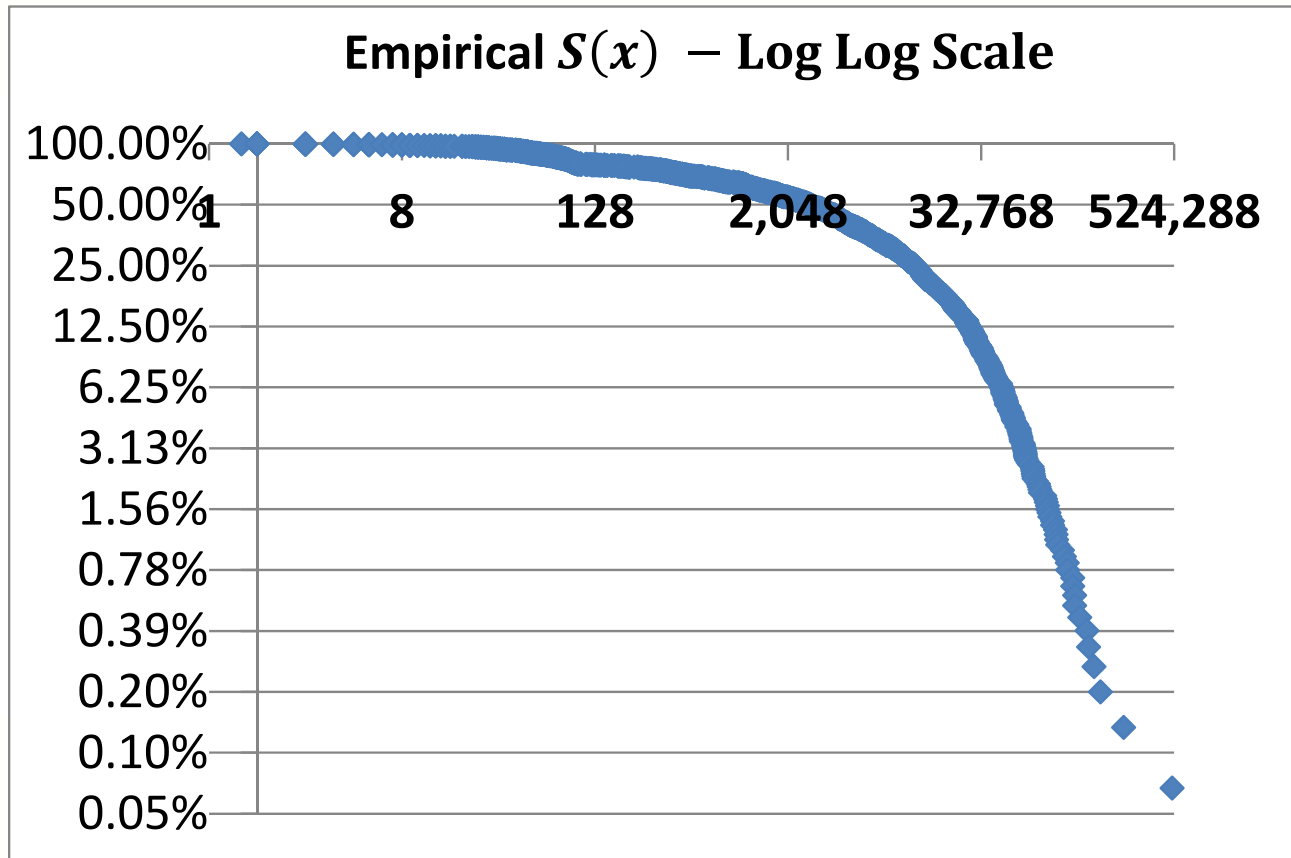
Claim	Quarter	Amount
1305	2014Q2	126,434
415	2011Q1	135,387
1392	2014Q3	149,925
1055	2013Q3	153,900
1423	2014Q3	166,335
225	2010Q3	181,881
1381	2014Q3	254,864
1310	2014Q2	<b>510,060</b>



# Severity



# Survival Function – Log Log Scale

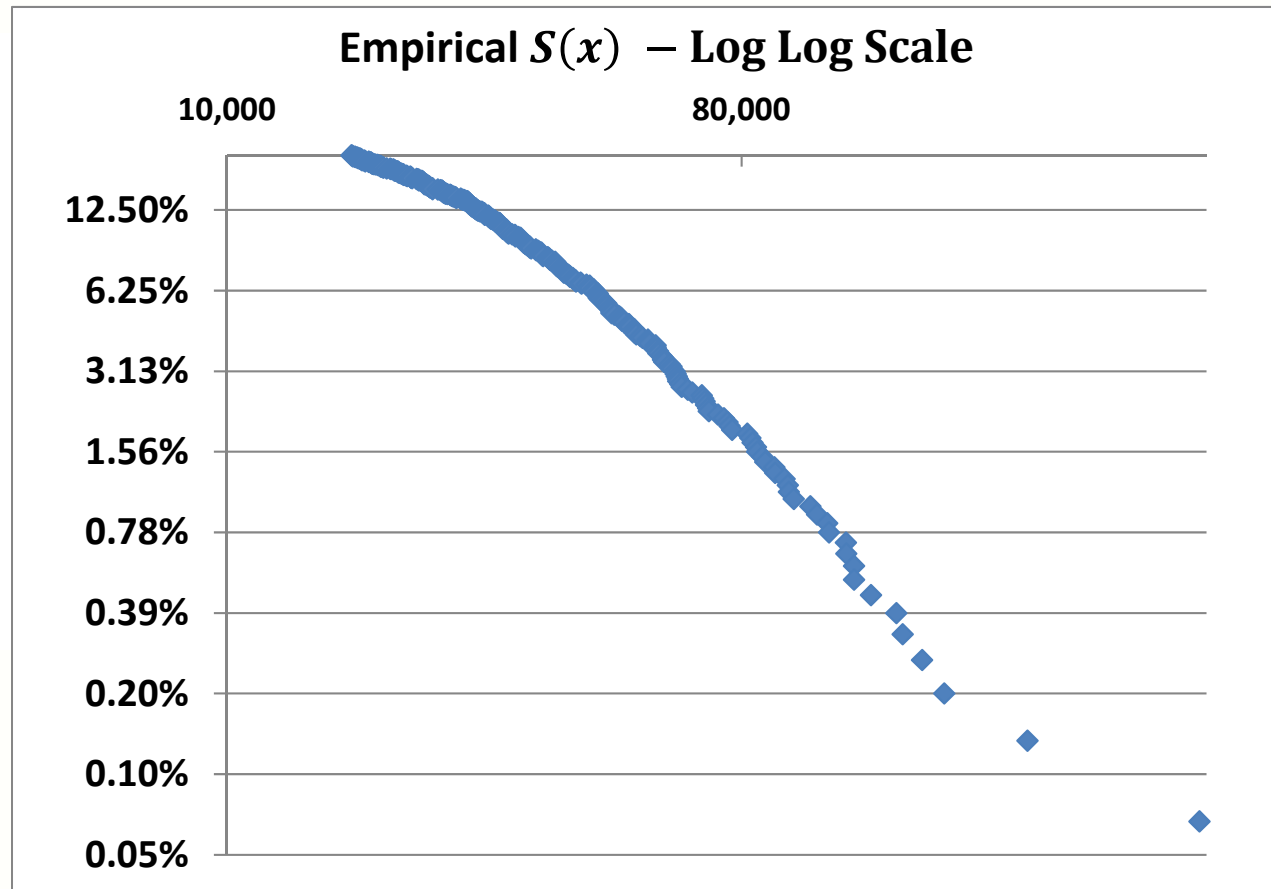


$$S(x) = 1 - F(x)$$



# Survival Function – Log Log Scale

The Tail of the Pareto Distribution is a **Line** on a log log graph



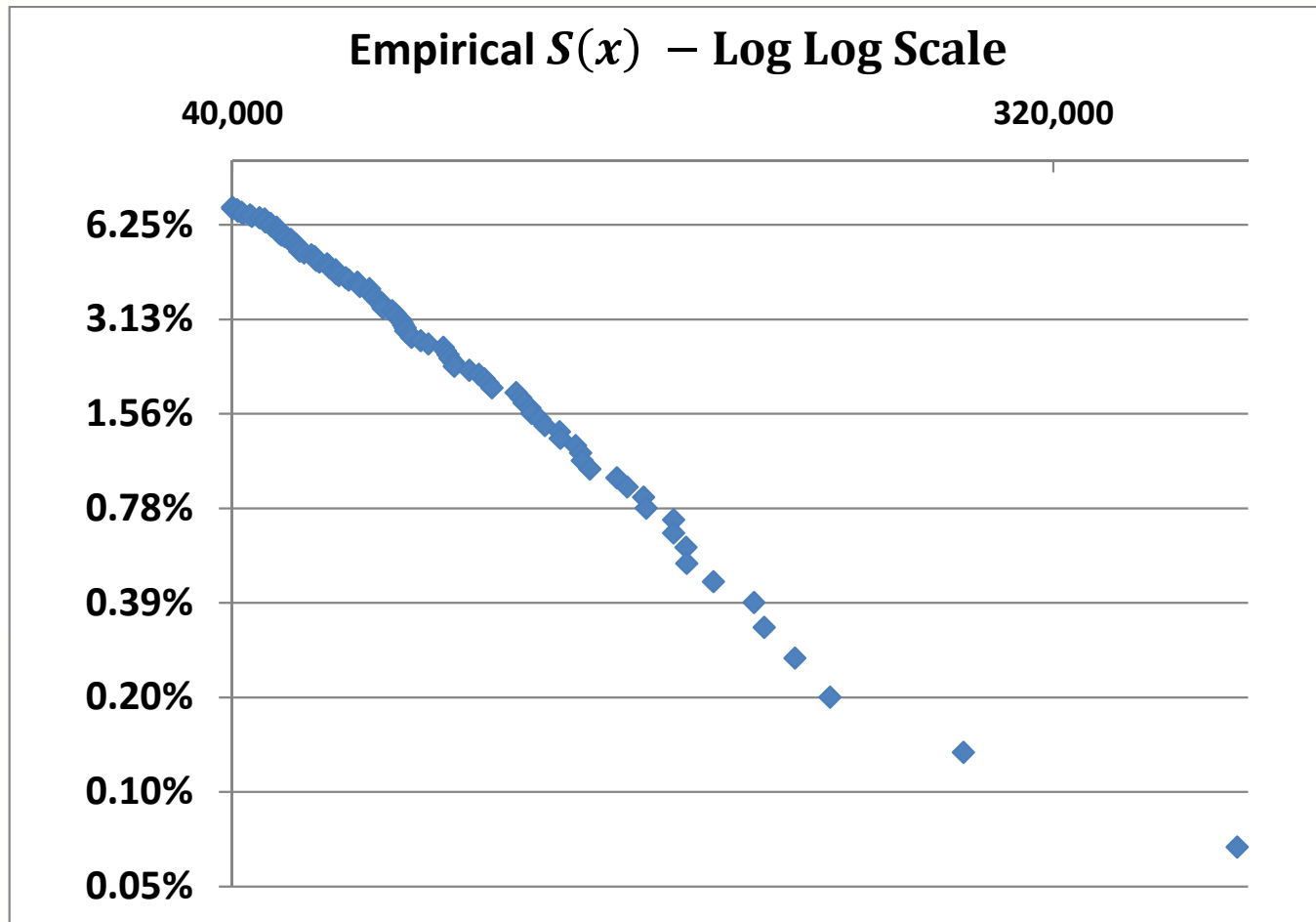
$$S(x) = 1 - F(x)$$

Look for the Turn



# Survival Function – Log Log Scale

The Tail of the Pareto Distribution is a **Line** on a log log graph

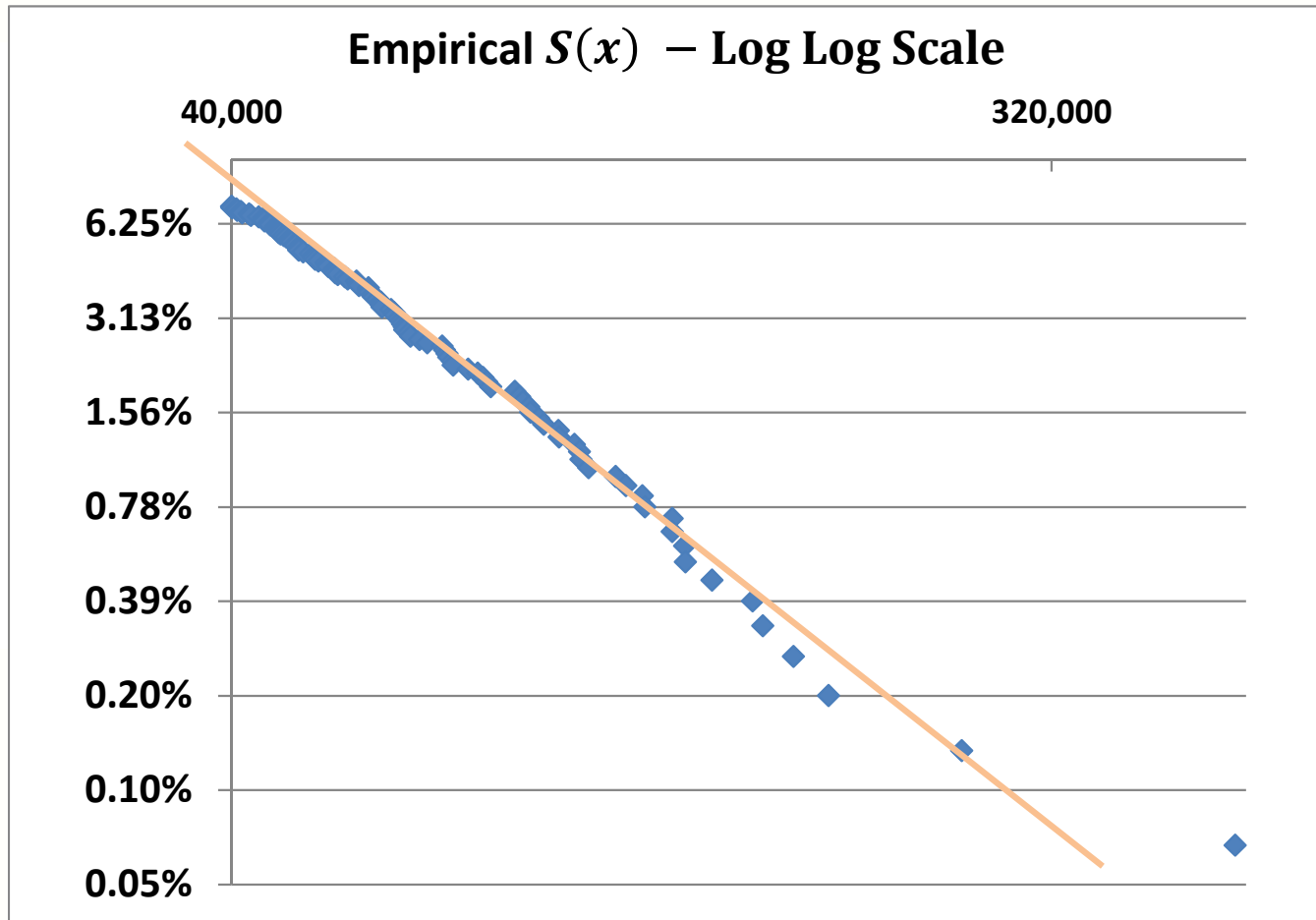


$$S(x) = 1 - F(x)$$



# Survival Function – Log Log Scale

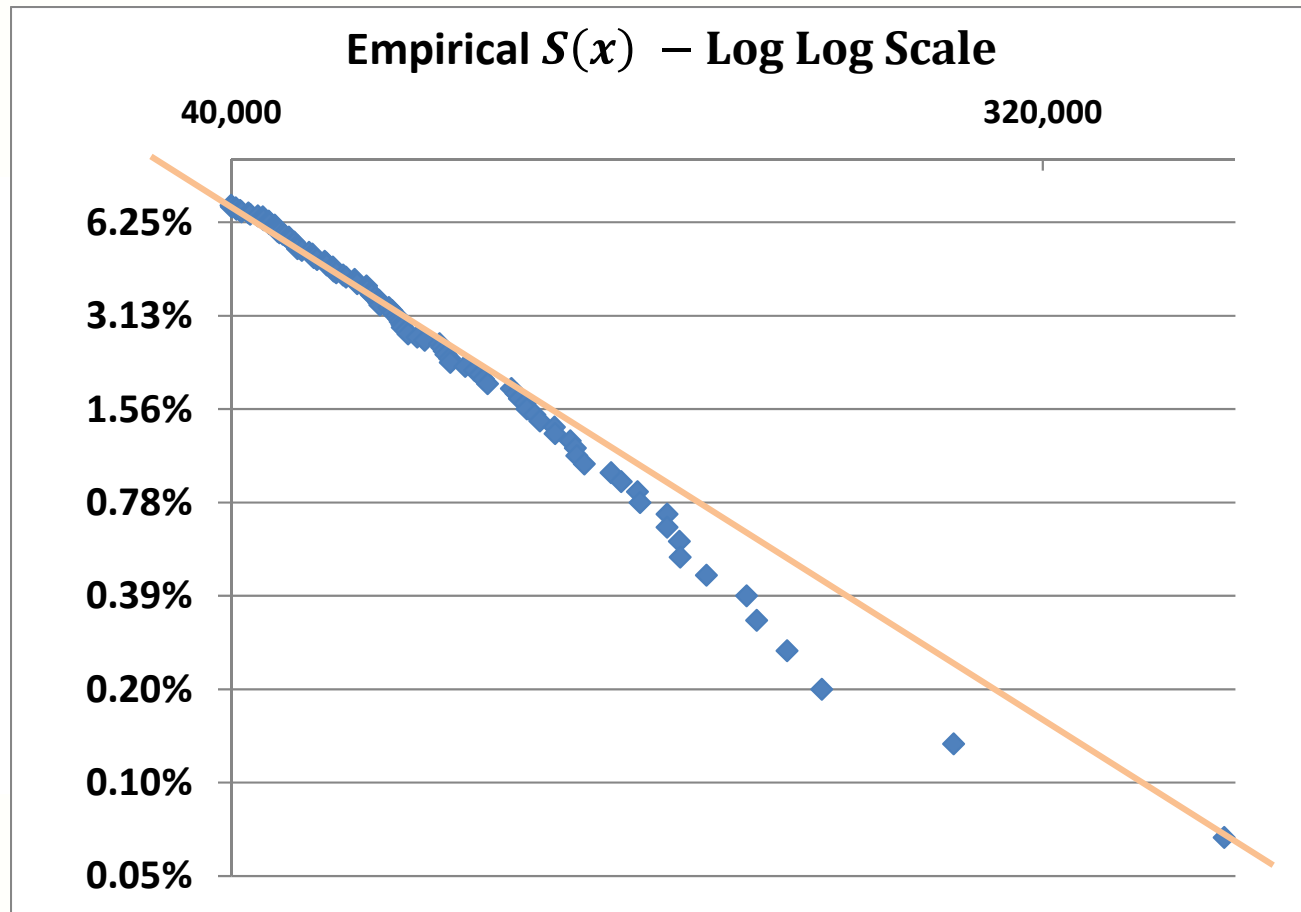
The Tail of the Pareto Distribution is a **Line** on a log log graph



$$S(x) = 1 - F(x)$$



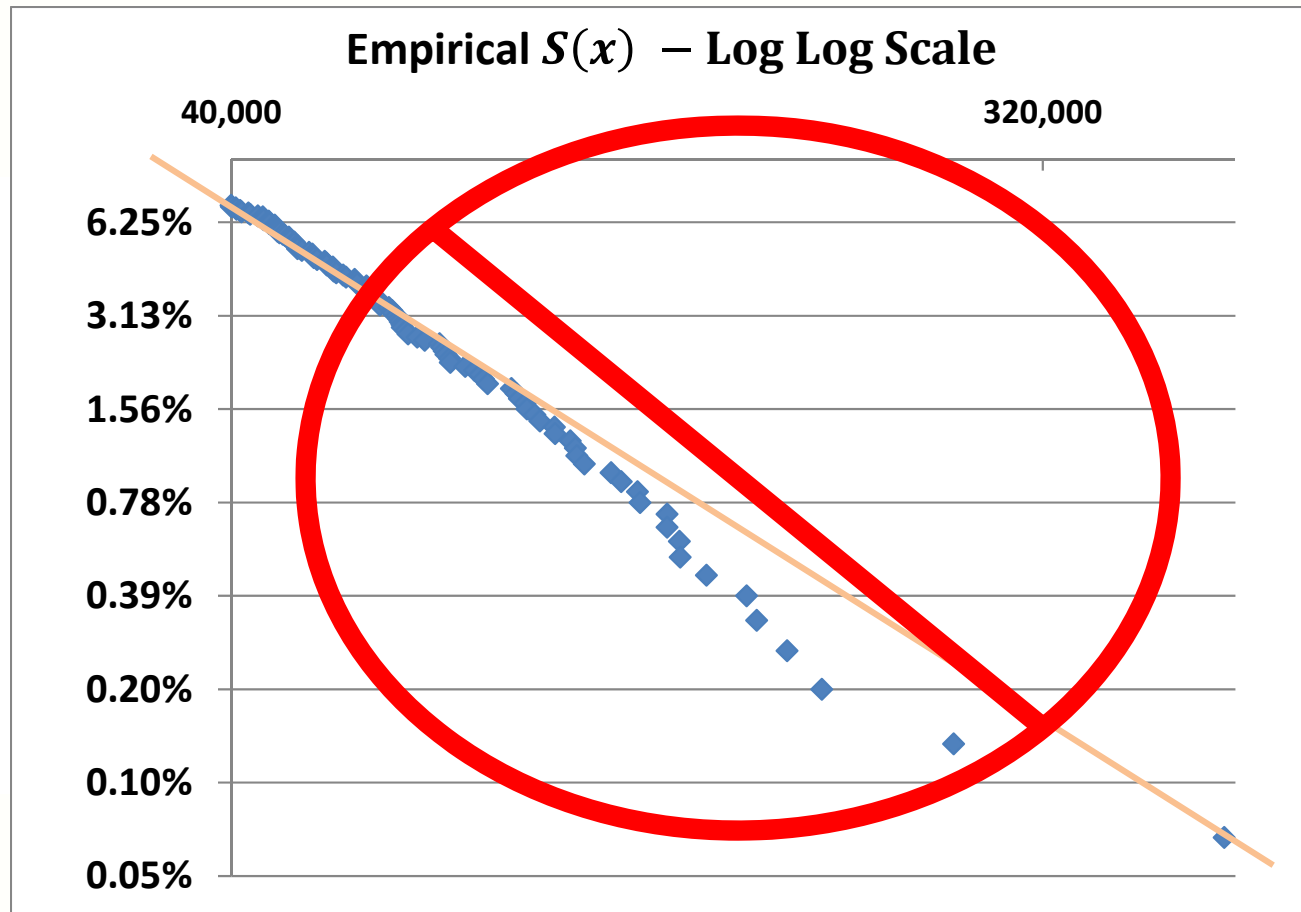
# Survival Function – Log Log Scale



Don't pick a line based on just the end points



# Survival Function – Log Log Scale



Don't pick a line based on just the end points





## Select Parameters - Severity

- $u = 50,000$
- $F(u) = 95.26\%$
- $S(u) = 4.74\%$
- You can try different  $u$ 's to see if the results are similar (or different)
- $u$  should be deep enough in the tail, that the graph is a line
- Want enough points past  $u$ , so we have confidence in  $F(u)$



## Select $u$ , determine $F(u)$

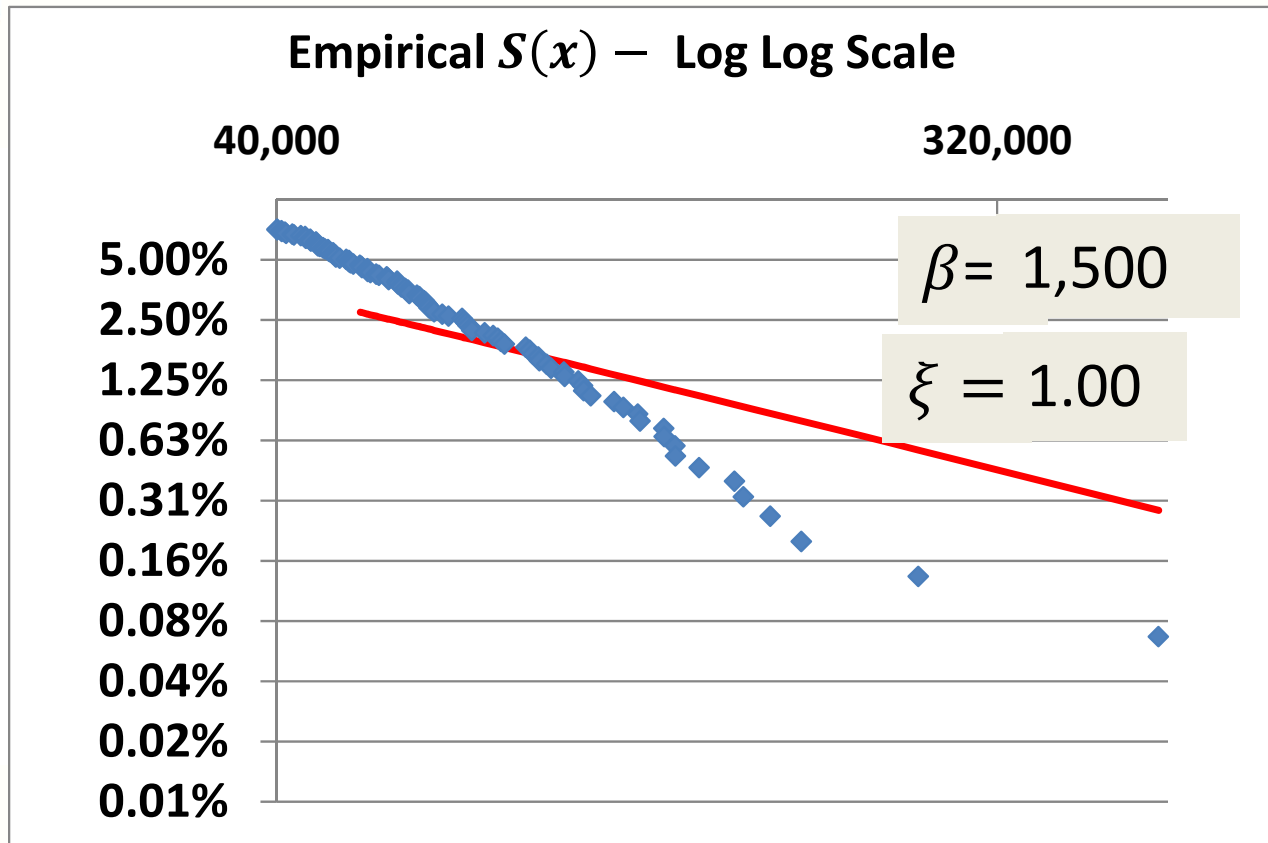
Claim	Quarter	Amount	Empirical $F(x)$
1348	2014Q3	49,302	95.12%
592	2011Q4	49,479	95.19%
105	2010Q2	49,885	95.25%
		<b>50,000</b>	<b>95.26%</b>
686	2012Q1	50,862	95.32%
682	2012Q1	51,085	95.38%
639	2011Q4	51,160	95.45%

$$F(x) = \frac{\textit{ranking}}{n + 1}$$

$n$  = Number of Claims



# First Parameter Selection



$$u = 50,000$$

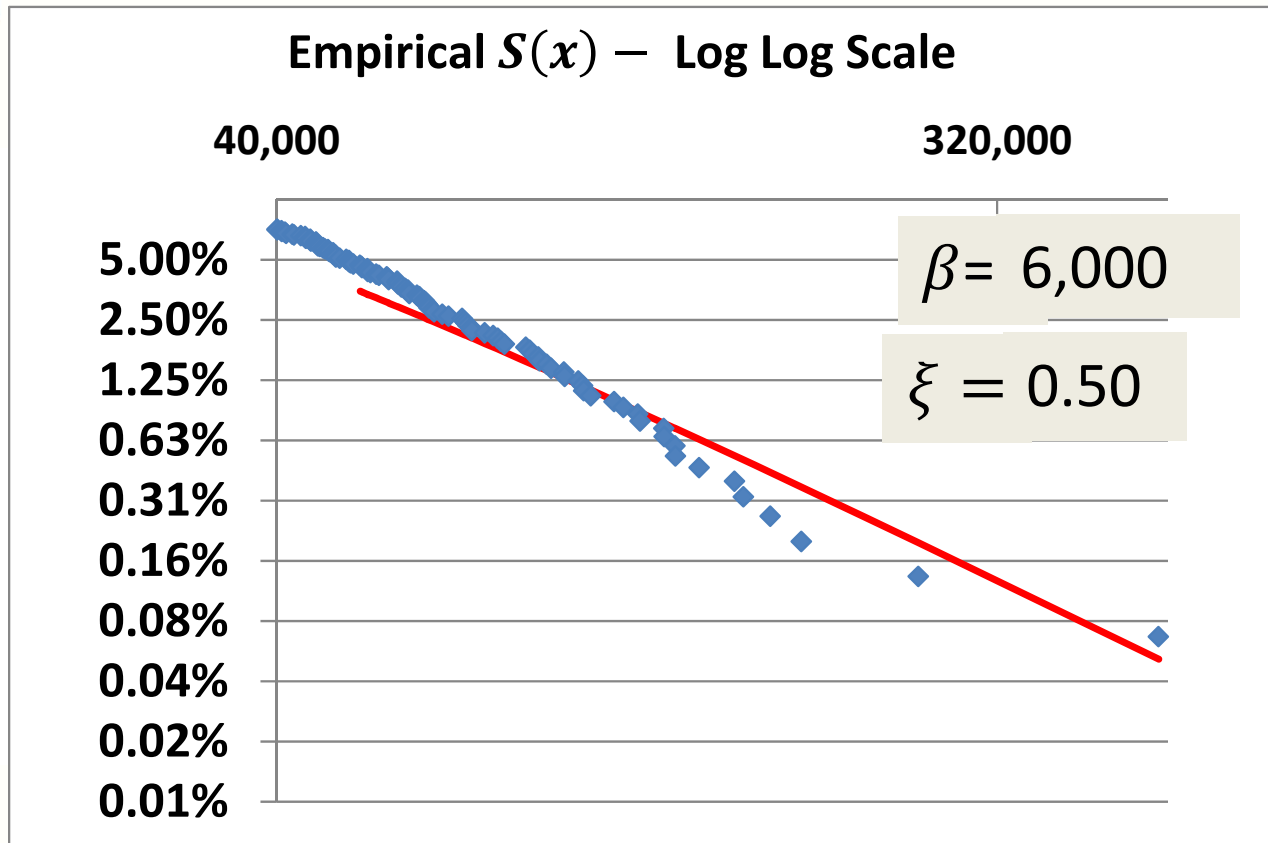
$$S(u) = 4.74\%$$

- ◆ Empirical  $F(x)$
- Pareto  $S(x)$

- Select  $\xi$  first, then  $\beta$
- The selected  $\xi$  is too high



# Second Parameter Selection



$$u = 50,000$$

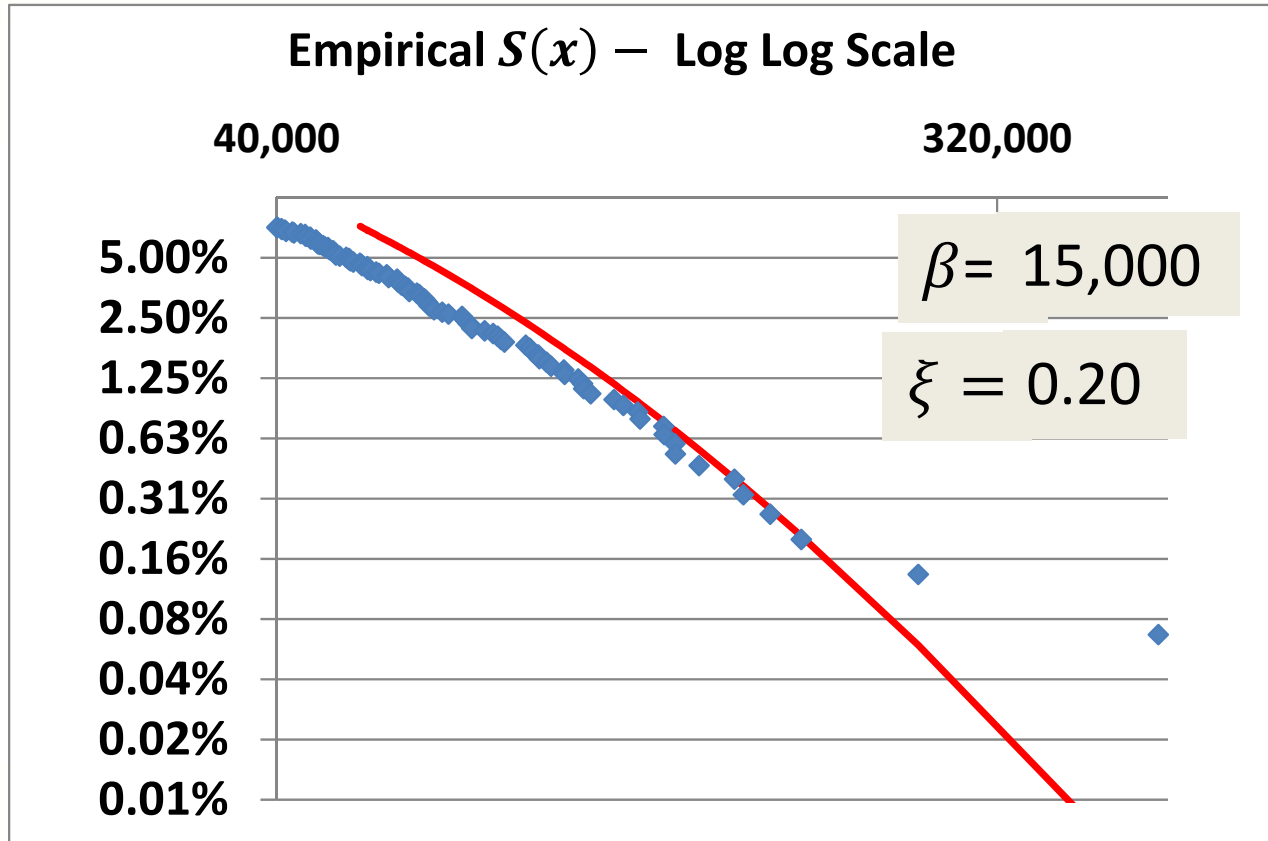
$$S(u) = 4.74\%$$

- ◆ Empirical  $F(x)$
- Pareto  $S(x)$

- Better. The slope is steeper, but it's still too shallow



# Third Parameter Selection



$$u = 50,000$$

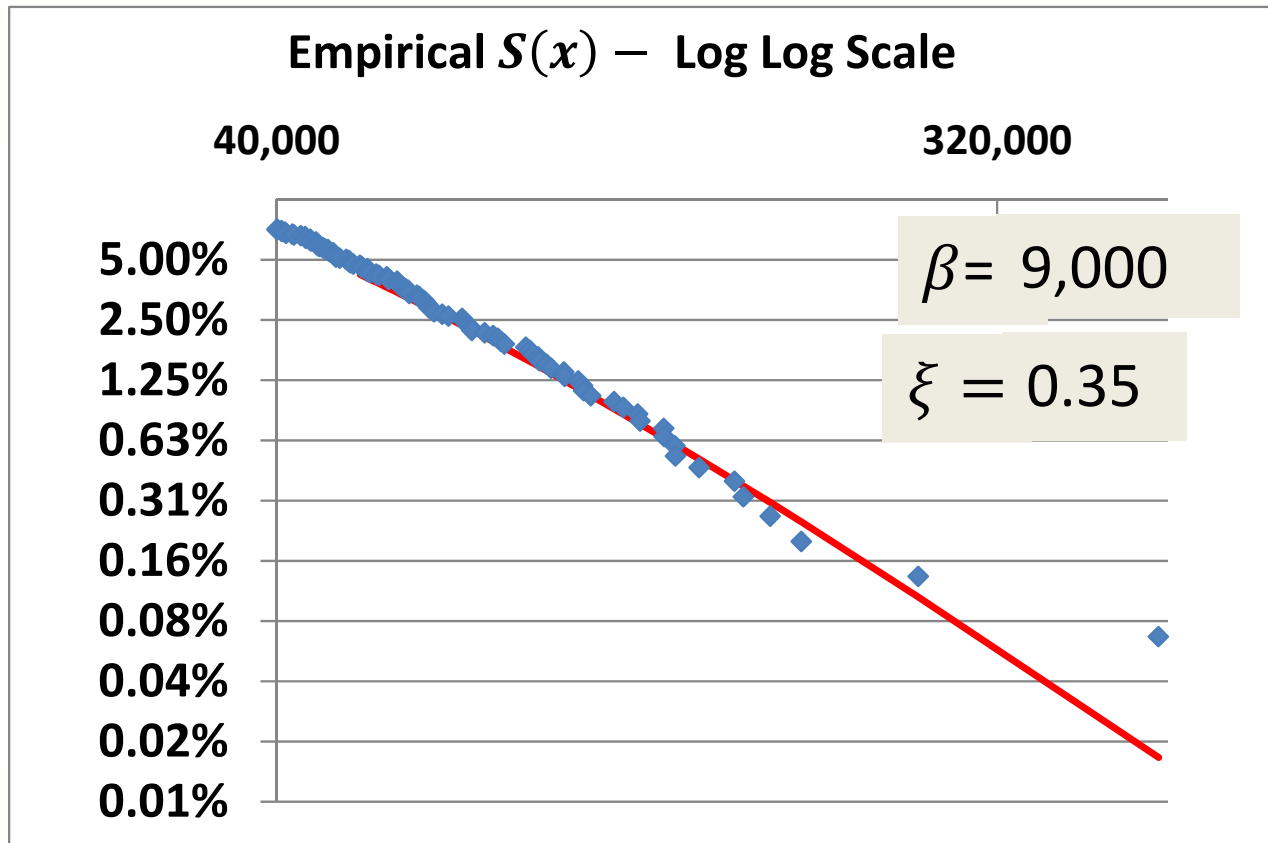
$$S(u) = 4.74\%$$

- ◆ Empirical  $F(x)$
- Pareto  $S(x)$

- Now, it drops too quickly
- $\xi \in [0.2, 0.5]$



# Fourth Selection of Parameters



$$u = 50,000$$

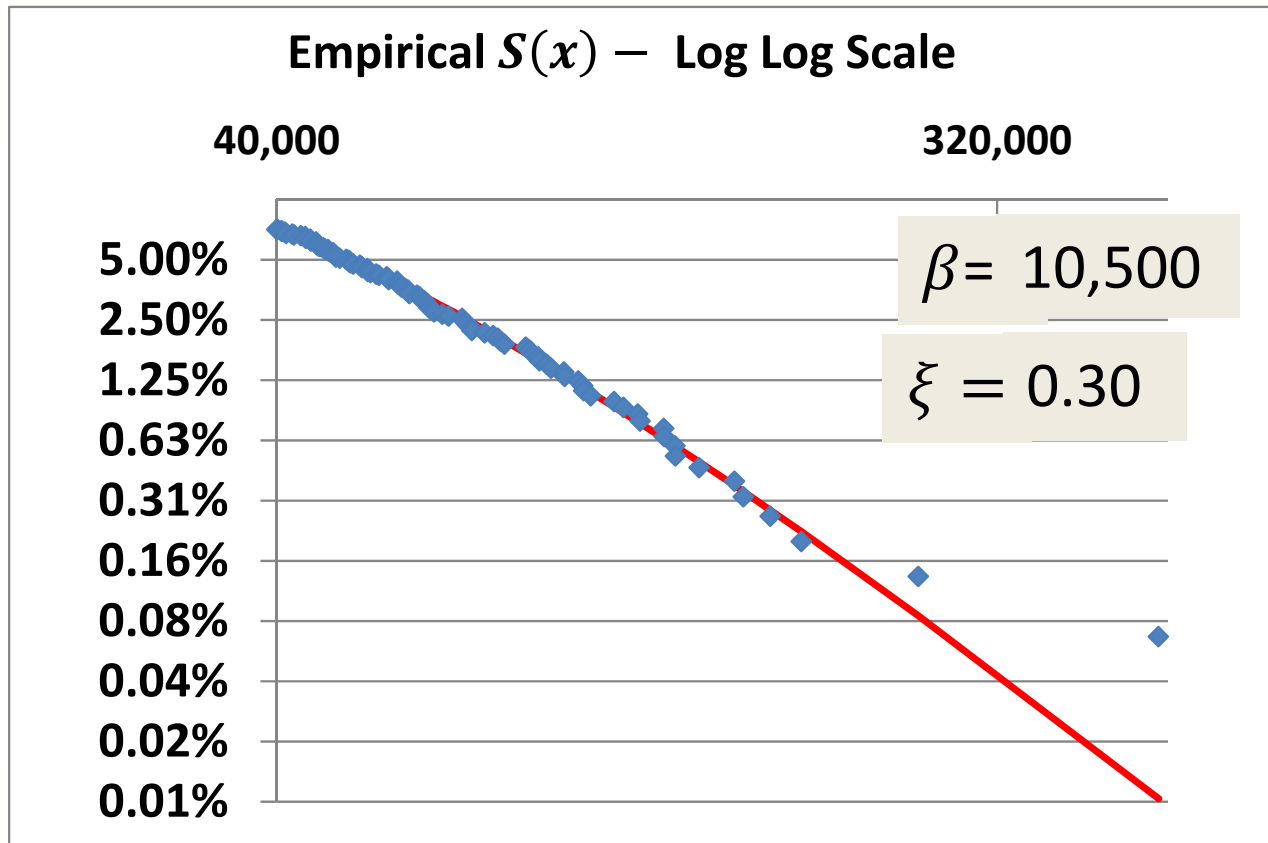
$$S(u) = 4.74\%$$

- ◆ Empirical  $F(x)$
- Pareto  $S(x)$

- This is much better
- Let's look a little lower and higher



# Fifth Selection of Parameters



$$u = 50,000$$

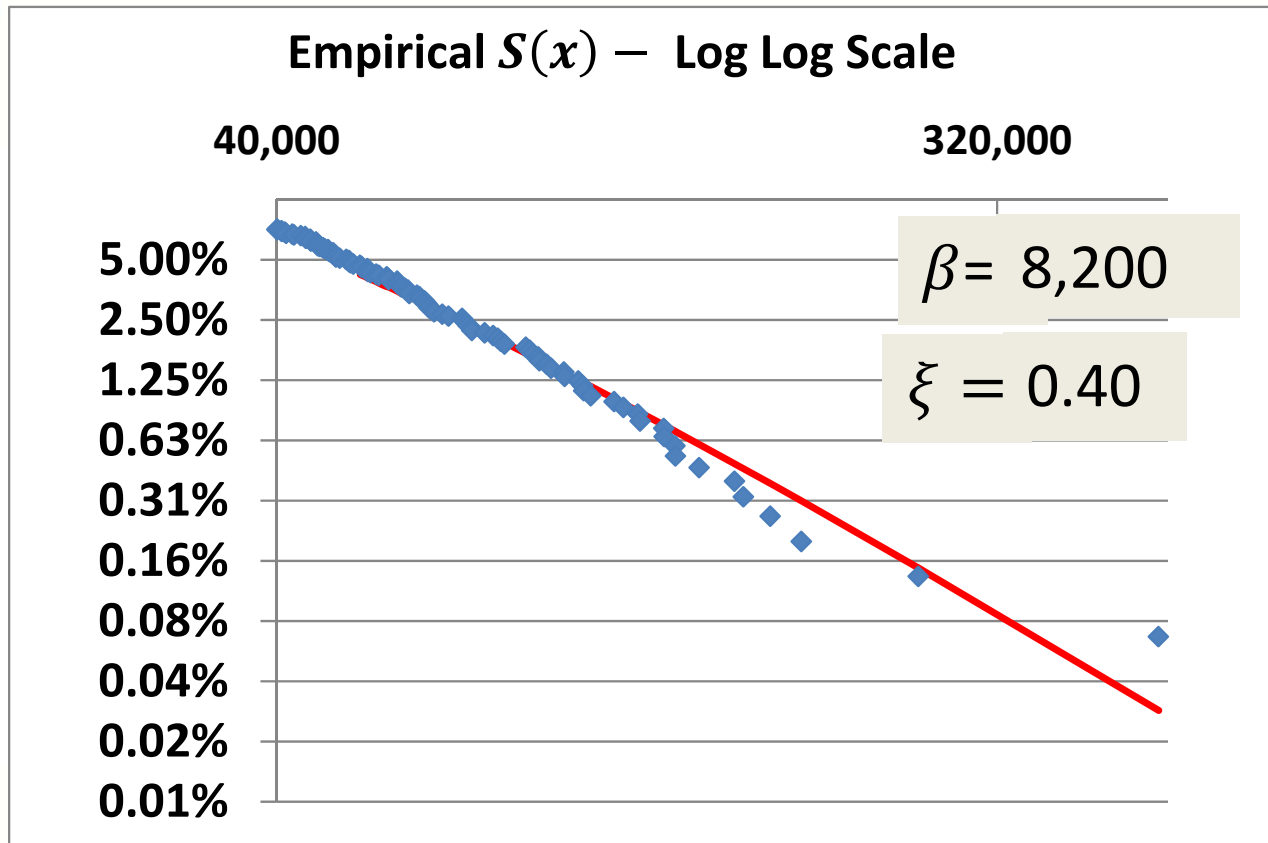
$$S(u) = 4.74\%$$

- ◆ Empirical  $F(x)$
- Pareto  $S(x)$

- This is also quite good



# Sixth Selection of Parameters



$$u = 50,000$$

$$S(u) = 4.74\%$$

◆ Empirical F(x)

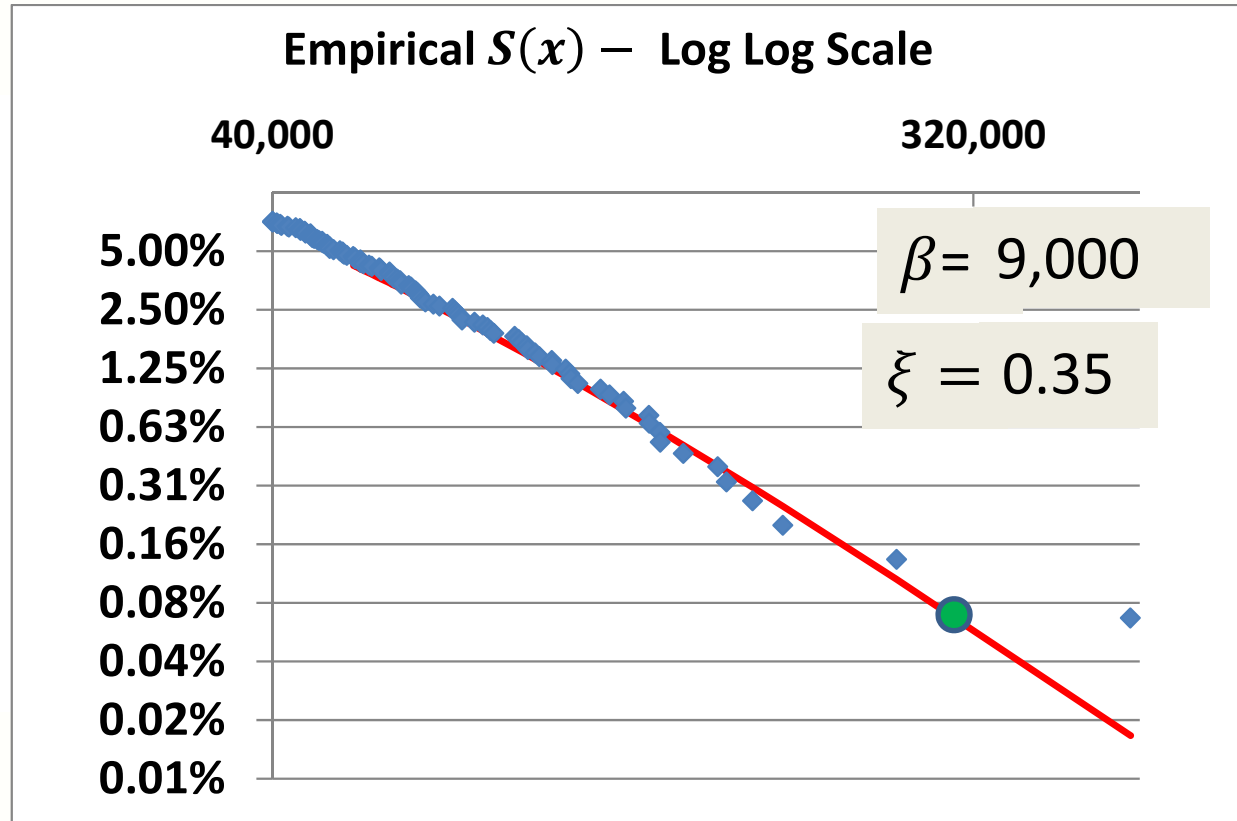
— Pareto S(x)

- Excellent Fit from 40k to about 120k, not as good for the last 7 points or so





# Final Selection of Parameters



$$u = 50,000$$

$$S(u) = 4.74\%$$

- 300k was the size of the expected largest claim



# Largest Expected Loss

$\xi$	$\beta$	Largest Loss 99.93%ile
0.30	10,500	277,000
0.35	9,000	304,000
0.40	8,200	358,000



# Resumen Severidad

- We estimate a distribution for the bely
  - Up to 95.26%
- For the Tail, we use Pareto with the following parameters:
  - $u = 50,000$
  - $F(u) = 95.26\%$
  - $\xi = 0.35$
  - $\beta = 9,000$





# Steps

- Estimate Frequency Distribution
  - Generally, estimate frequency and apply to projected exposures
- Estimate Severity Distribution
  - First the Meat (belly) of the distribution
  - Then the Tail



# Assumptions

- Book is Homogenous
  - Homes, Apartments
- Useful Exposure Base
  - Cars, Homes, Revenue
- Make Loss Trend Adjustments
  - Market Inflation, or more detailed, if available
- Model Risk
  - Exposures, Inflation





# Thank You

