# Influential Public Speaking:

### How to be a More Effective Technical Communicator

#### 2017 CAS Spring Meeting



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# #1

non-quantitative skill that actuaries need to succeed: COMMUNICATION

Source: CAS Survey 2015





|  | (4)                 |
|--|---------------------|
| "You can have brilliant ideas,<br>but if you can't get them across,<br>your ideas won't get anywhere." |                     |
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# **Know Your Ovation Type**

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TO STANDING OVATION

1. The Sports Agent 2. The TV Host 3. The Support

4. The Scientist

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What is your Ovation Type? What is your audience's Ovation Type?

How will you speak effectively with them?

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# Master Your Message

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TO STANDING

1. Core Message

- 2. Begin With a Bang
- 3. Position Your Points
  - 1<sup>st</sup> Talking Point 2<sup>nd</sup> Talking Point 3<sup>rd</sup> Talking Point
- 4. End With Excellence



What is your Core Message? How will you Begin With a Bang? What are your Talking Points? How will you End With Excellence?

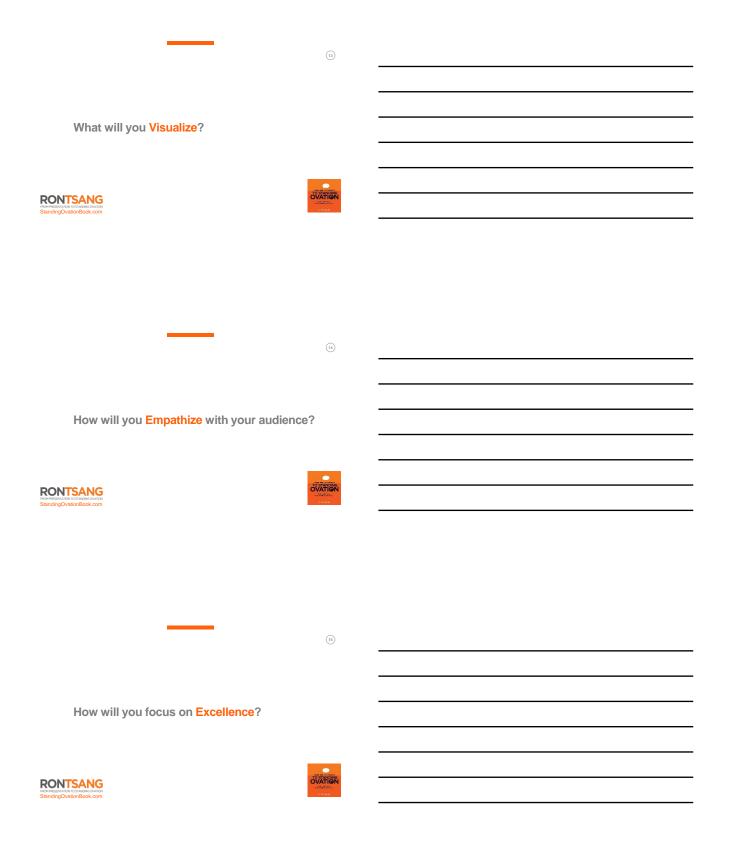
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# **Gain Unstoppable Confidence**

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