

Reduced Fraud

Technology

Strategies

Clamping Down on Fraud

J. Michael Skiba, MBA, PhD, "Dr. Fraud"
INFORM-VP International Counter Fraud

Jeffrey Rapattoni, Co-Chair, Fraud/Special
Investigation Practice Group, Marshall
Dennehey Warner Coleman & Goggin



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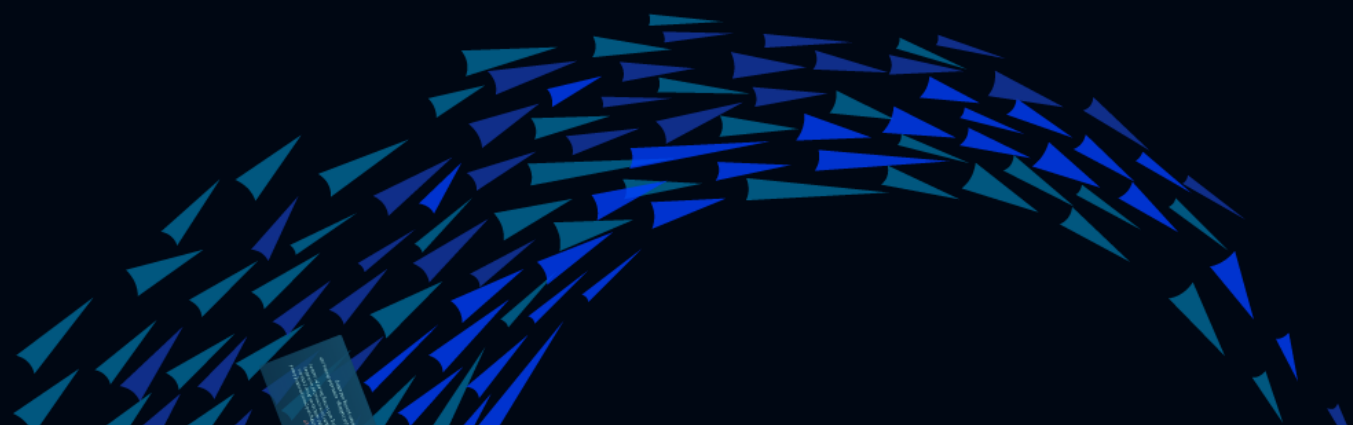
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IoT



IoT



Connected Devices?



2018?

- a) 10 Million
- b) 17 Billion
- c) 29 Billion
- d) 50 Billion

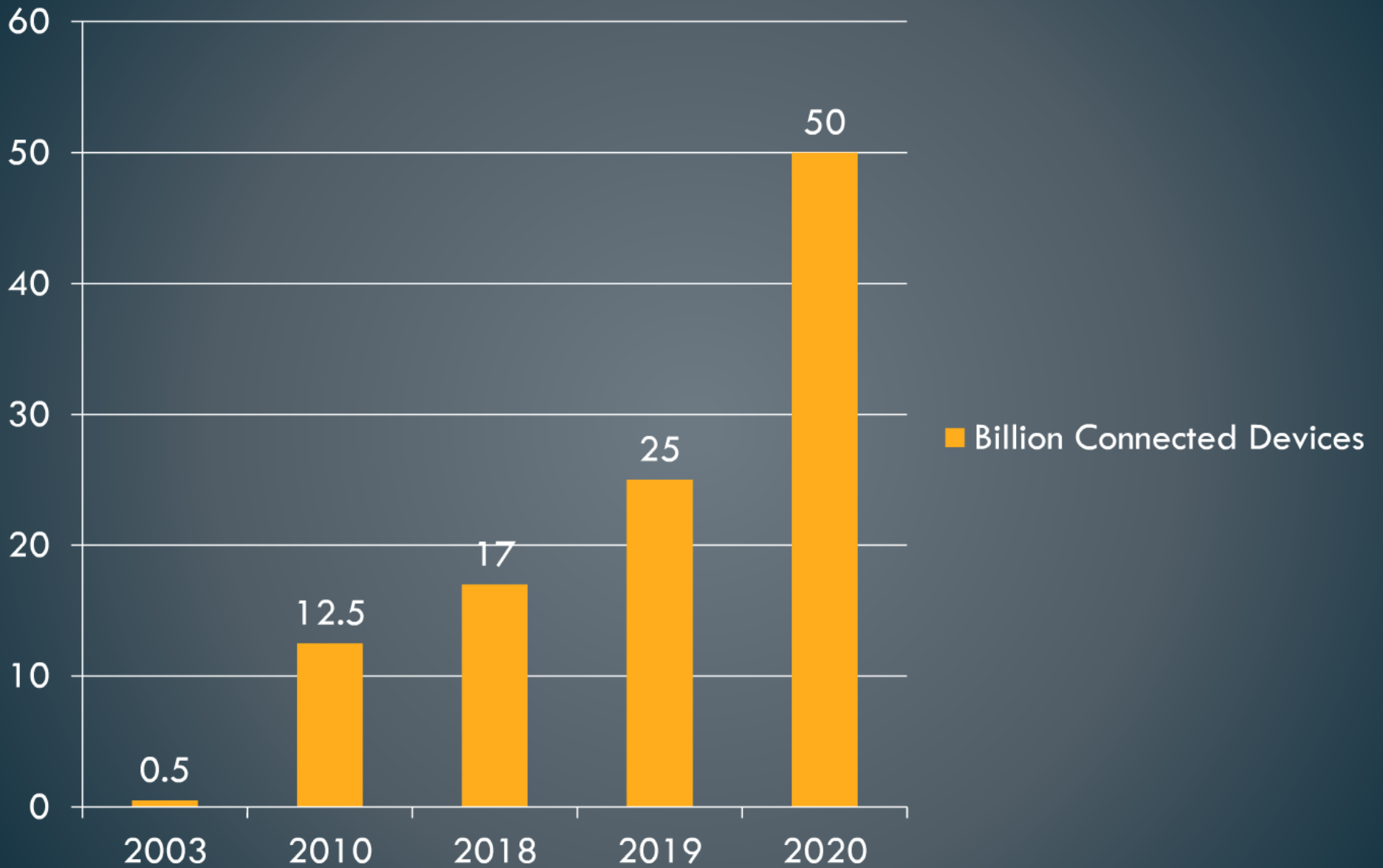
Connected Devices?



2020?

- a) 20 Billion
- b) 25 Billion
- c) 50 Billion
- d) 100 Billion

Billion Connected Devices



Cost of Fraud



- 1) What percentage of claims are fraudulent?
- 2) What is the global cost of fraud?
- 3) What is the cost per household of fraud?



Cost of Fraud

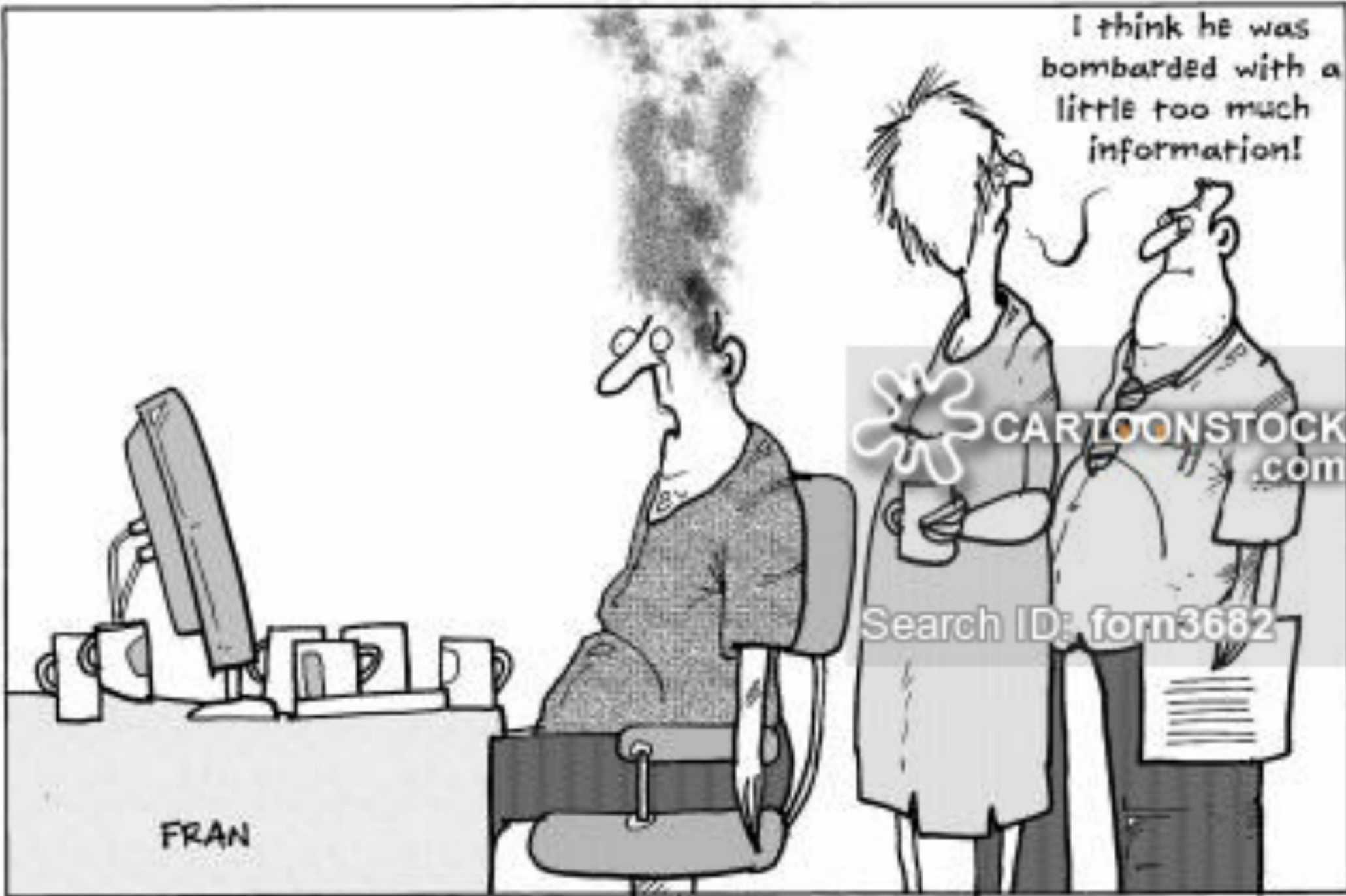


- 1) What percentage of claims are fraudulent? **10-20%**
- 2) What is the global cost of fraud? **U.S.-\$32 Billion, Canada-\$3 Billion, Germany-4bn EUR, Sweden detected 40m EUR 2011**
- 3) What is the annual cost per household of fraud? **\$950**





You **Tube**



I think he was
bombarded with a
little too much
information!

CARTOONSTOCK
.com

Search ID: forn3682

FRAN

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Strategies

Front End

- Need good data coming into system
- Encrypted values-carriers need to normalize





“Grandpa says that, in his day, he had to walk 20 miles in the snow just to steal music.”

Mid End

- Getting rid of data silos
- Behavioral bridge

BANK ROBBERY c1975

PUT THE MONEY IN THE BAG AND NOBODY GETS HURT!



BANK ROBBERY c2015

HI, I'M FROM HEAD OFFICE, I JUST WANT TO MAKE SURE YOU'RE USING THE RIGHT PASSWORDS...



Mid End Behavioral Bridge

Behavioral
Pattern Predictors



Strategies

Back End Reduce Opportunity

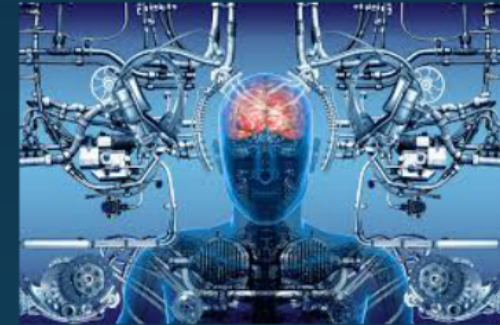
- **Exploit weaknesses?**
- **What areas are highest exposure?**
- **What external factors?**



Back End

- **Focus on Actionable fraud-pain points-vulnerability assessment.**
- **Efficiency gains for carriers using analytics**
- **How has claim environment changed?**
- **How do high performing carriers use data analytics?**

Back End Analyst or Liaison



- **Need a human component**
- **Need monitoring and modification as new trends develop- include them in feedback loop and help drive strategy**

Back End Anti-Fraud Programs

- **Must fight technology with technology-manual detection is ineffective**
- **Fraud can be at any stage-look for vulnerabilities**
- **Use technology tools--Fuzzy Logic, Machine Learning, Predictive Analytics**

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