

## Learning Lounge:

Using Predictive Analytics to Solve Business Problems

Commitment Beyond Numbers



Linda Brobeck, FCAS, MAAA, CSPA  
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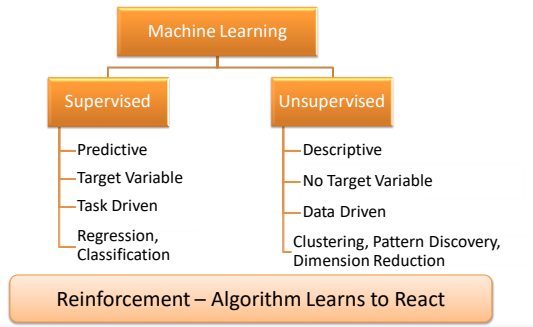
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### Machine Learning Overview



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### How do you define Machine Learning?

- A Analytics with reinforcement
- B Predictive modeling – any technique - no reinforcement
- C Predictive modeling beyond GLM without reinforcement
- D Other

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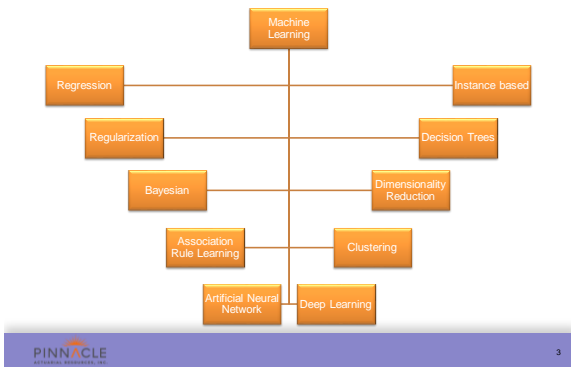
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## Machine Learning Overview




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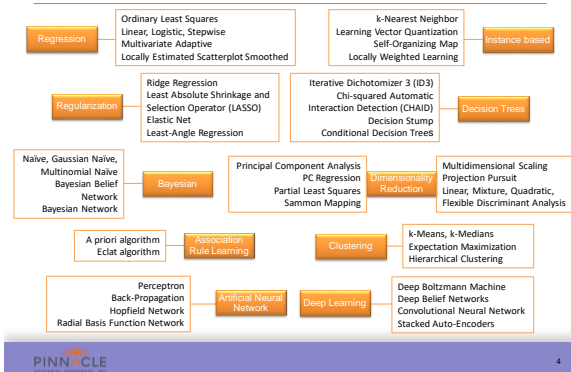
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## Machine Learning Overview




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## Parametric vs Non-parametric

### Parametric

The shape of the predictor function is defined by a few parameters

- Algorithms simplify the function to a known form
- Machine learning finds coefficients

### Nonparametric

The shapes of predictor functions are fully determined by the data

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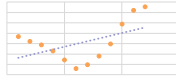
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### Generalized Linear Modeling (GLM)

**Generalized Linear Model**

- $\eta = X\beta = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \dots + \beta_p x_p$
- $\mu = g^{-1}(\eta)$



**Goodness-of-fit**

- Conceptually equivalent to sum of squares in ordinary linear regression
- Deviance:  $\sum_i \frac{2W_i}{\phi} \int_{\mu_i}^{y_i} \frac{y_i - \theta}{V(\theta)} d\theta$

**Key Assumptions**

- Link function  $g(\cdot)$  – describes the functional relationship between the parameters and the fitted value
- Variance function  $V(\mu_i)$  – describes the relationship between the mean and variance for an observation
- Scale Parameter  $\phi$  - accounts for misspecification of the variance function
- Weights  $w_i$  - the amount of weight given to an individual record

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### Generalized Additive Models (GAM)

Replaces estimation of linear form parameters with smooth linear or non-linear functions

**Generalized Additive Model**

- $\eta = \beta_0 + f_1(x_1) + f_2(x_2) + \dots + f_p(x_p)$
- $\mu = g^{-1}(\eta)$

**Goodness-of-fit**

- Similar to GLMs

**Functions  $f_i$  can be:**

- Parametric with a specified form (i.e., a polynomial)
- Non-Parametric
- Each  $f_i$  can be a different function

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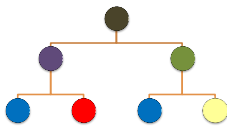
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### Decision Trees - Methodology

Split data according to measures of similarity

If the Target Variable is: **Categorical** → Classification Tree  
**Continuous** → Regression Tree

Two Competing Objectives: **Purity** → Measure of Variation  
**Parsimony** → Desire for Simple




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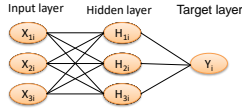
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## Neural Networks

Requires limited assumptions regarding the relationship of explanatory variables.

- Target layer regression model on a series of derived input, called **hidden units**
- Hidden units are regressions on the original inputs
- Regression parameters are adjusted iteratively to minimize the squared residuals




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## Ensembles

Combine many weak classifiers in order to strengthen the overall result

### Bagging (Bootstrap Aggregating)

Many models each based on sample  
Each model in the ensemble gets a vote

### Boosting

Iterative models dependent on previous model

### Stacked Generalization (Blending)

Use of diverse models in combination

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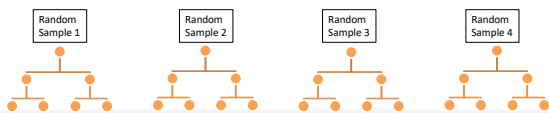
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## Random Forests

- Each tree is built using a random sample
  - With replacement of the observations
  - Without replacement of the explanatory variables
- The predicted target value is the mean predicted target value over the ensemble
- Perturbation (interjecting randomness) is implemented, at each node, by only searching for optimal splits among a randomly chosen subset of the explanatory variables




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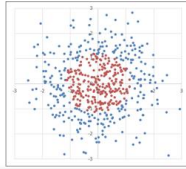
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### Boosting

- **Gradient Boosting**
  - Trees built sequentially, tree based on previously built because the new tree is built on the residual of prior tree(s)
- **Multiplicative Boosted Trees**
  - Multiplicative residuals
  - Multiplicative combining of trees
- **AdaBoost**
  - Adaptive boosting
  - Iteratively changes weights of training observations based on errors of previous prediction




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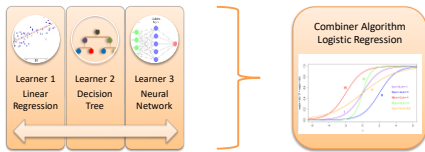
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### Stacked Generalization

- Blending of many model types
- Use diverse models for the blending/stacking
- 2 stages
  1. Fit base learners to data
  2. Fit a combiner algorithm to the predictions of the base learners




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### Summary

- **Selecting/Combining Techniques**
  - Depends on the application/objective
  - No silver bullet
- **Machine Learning Reinforcement vs. Domain Expertise**




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Questions

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